

# The Chatter

GSA Center for Facilities Maintenance & Hardware

Volume 1,

Issue 10

March 2010

#### **FAR 51 Deviation**

In order to meet the needs of GSA's customer agencies more effectively, a deviation to FAR Part 51 has been approved to expand the authority of contractors to use GSA sources of supply. The <u>class deviation</u> expires five (5) years from date of signature (October 8, 2009).

Specifically, the deviation authorizes federal government contracting officers to give GSA contractors access to the Federal Supply Schedule (FSS) and GSA Global Supply Programs when deemed appropriate for fulfillment of their agency requirements. Please note that the FSS Program is inclusive of those schedules managed by the Department of Veterans Affairs. This authority is limited to orders:

- \* Placed on a time-and-materials (T&M)/labor-hour (LH) basis The portion of the order for the items to be procured using the FAR 51 deviation must be T&M/LH only.
- \* For ancillary supplies/services that are in support of the overall order
- Placed by the federal government. The authorization is <u>NOT</u> available to state and local governments.

For comprehensive guidance on the proper use the FAR Part 51 authority granted by the deviation, please refer to the Ordering Guide located at the website below:

http://www.gsa.gov/gsa/cm\_attachments/GSA\_BASIC/FAR\_51\_Deviation\_Ordering\_Guide\_R2E-rKO\_0Z5RDZ-i34K-pR.pdf

#### Special points of interest:

- FAR 51 Deviation
- eOffer/eMod
- Success Stories
- GSA Expo

1
2
3
4
5
6

# eOffer/eMod

<u>eOffer/eMod</u> is a web-based application that allows vendors to prepare and submit their GSA schedule offers/ schedule contract modification requests electronically. eOffer/eMod uses the latest digital authentication technology to ensure the integrity of data and to sign the offer (proposal) or modification request electronically. Digital certificates are required in order to use eOffer/eMod.

Benefits - eOffer/eMod improves the proposal or modification process by:

- Introducing an easy-to-use, progressive screen design for submitting a schedule proposal;
- Guiding users through each step of the solicitation and modification process;
- Automating the submittal process by transferring electronically the completed proposal/modification request to the contracting office; and electronically signing documents.

In an effort to improve and expedite the contract modification process, the Center for Facilities Maintenance and Hardware (CFMH), will now only accept modification requests submitted through the eMod system for both 03FAC and 51 V. All modifications not transmitted through the eMod system will be rejected.

Modification requests must be submitted by an authorized contract representative. The authorized representative must obtain a digital certificate before attempting to process an eMod. A digital certificate is an electronic credential that is stored on your browser or token that identifies you, your organization, and your web browser. You will not be able to enter a modification request into the system without a current digital certificate. The link (<a href="http://eoffer.gsa.gov">http://eoffer.gsa.gov</a>) will provide guidance on utilizing the eMod system, obtaining digital certificates, and using the eMod training guide.

The eMod system is the <u>mandatory</u> method for processing and submitting modification requests. There is no change in the documentation required for the various types of modifications. You should continue to submit the same modification package and/or documentation to support your modification request that you have in the past through eMod.

One new feature is the Rapid Action Modifications (RAMs). The implementation of RAM is a part of the Multiple Award Schedule Modification Process Improvement Program's (MAS Mod Program's) ongoing efforts to improve the way MAS contracts are managed in terms of speed, efficiency, and customer service. The RAM program will reduce the amount of time needed to modify existing MAS contracts. RAM Phase I modifications will be unilateral on the part of government. What this means for you is that after you submit certain types of modifications (listed below) using the eMod system, you will be notified when your modification has been approved or rejected. If your modification is approved by the contracting officer (CO), you will be awarded a modification. For RAM Phase I modifications, you do not need to sign the SF-30 with a digital signature. However, you will still need your digital certificate to log into the eOffer/eMod system in order to verify your identity and authority to perform actions on behalf of the contract. The types of modifications included in RAM Phase I include some administrative and all deletion modifications. The detailed list is as follows: Administrative modifications \* Change of contract administrator \* Change of Phone Number \* Change of Fax Number \* Change of web URL.

**Technical Problems:** Vendors having technical questions, experiencing technical problems, or having suggestions about how GSA may better serve them can contact GSA by calling (866) 472-9114 or by email to eoffer@gsa.gov.

**Contracting Issues:** Vendors who have questions relating to the solicitation should contact the representative in the solicitation or their GSA contracting official.

# **Industry Partner Success Stories**



Pictured above: Rick Hopkins (President, RLH Machine Tool), George D'Amato (Industrial Engineer, FRSCE), Scott Walker (President, Mitsui Seiki)

"RLH Machine Tool's Inc. (RLH), is pleased to congratulate the Fleet Readiness Center Southeast (FRCSE) for being named the 2009 Manufacturer of the Year, large category, by The Manufacturer's Associations of Florida. FRCSE earned the award for its exceptional manufacturing capabilities in meeting the unique requirements in support of mission readiness and the Warfighter. The facility's manufacturing teams are responsible for fabricating, repairing, and refurbishing components not available in the Navy supply systems or else-

where. Precision manufacturing is the key to quality assurance and is accomplished in part by its Computer Numerical Control (CNC) machining and the Coordinate Measuring Machine (CMM) capabilities.

Through its General Services Administration (GSA) contract, RLH was instrumental in providing the necessary equipment for FRCSE to accomplish its mission. RLH worked closely with FRCSE's Industrial Engineering Group to procure machines that met their application requirements, manufacturing processes, and machining requirements. While working closely with FRCSE Industrial Engineer George D'Amato, RLH was able to fulfill the military's rigorous engineering requirements by providing the facility with highly accurate, repeatable machine tools."

Congratulations RLH and thank you for sharing your story. We are always looking for success stories from our Industry Partners.

If you have a success story you'd like to share and post to our "Chatter" newsletter, contact either <a href="mailto:dave.schaad@gsa.gov or kristy.wilbur@gsa.gov.">dave.schaad@gsa.gov or kristy.wilbur@gsa.gov.</a>

## Haiti Relief Effort

"The MWP Imaging Company responds to the disaster in Haiti" - Once information came to light about the extent of devastation in Haiti due to the earthquake, Towanna Jackson approached Moses Olaniran, company president, about how they could help. They brainstormed what they could do to become involved and encourage their staff to give toward the Haiti relief effort. Soon after that the True Value Company agreed to match, dollar-for-dollar, the amount donated by MWP Imaging to an organization providing relief in Haiti. "As a small company, we did not make any earth-shattering contribution, only \$400 to the Clinton/Bush Haiti Fund. It was gratifying to know that our people care and responded to the call when fellow human beings were in need."

We would like to congratulate MWP Imaging for it's humanitarian support for the Haiti earthquake disaster.

#### Who's New at CFMH?

Name: Jessica L. Ocampo

Birthplace: Overland Park, Kansas

University Attended: Baker University

Degree: Bachelor of Science in Management

Why did you pick GSA in your job search? I fell into it years ago by accident as a contractor. From there, I worked to get a degree and got an internship through the outstanding scholar program.

What does being a Federal Government employee mean to you? Blessed. Employment is a very precious gem in this economy. My job allows me to help create opportunity for others to have employment, and I take it very seriously.

What has your first month of work been like? A lot of fun settling into my new office, meeting the new people, and learning the new job.

What has surprised you most about your job so far? The diverse amount of job duties and responsibilities spread throughout this office. They are really a total customer service package.

Hobbies: Hanging with my family, traveling, scuba diving, working out.

What would someone be surprised to know about you? I love to Salsa dance.

Name: Sonya Powers

Birthplace: Lawton, OK

University Attended: Columbia College (still attending)

Degree: Bachelors of Science in Business Administration

Why did you pick GSA in your job search?

I knew a few colleagues that worked for GSA, and all of them had great things to say about the people and the quality of their contracts.

What does being a Federal Government employee mean to you? I am a contractor, not a federal government employee; I work for Integrity Management Consulting providing contract specialist support to GSA.

What has your first month of work been like? So far things are going great. I really like the office that I am supporting.

What has surprised you most about your job so far? I did not know that I was hired to serve as the Team Lead for this project.

Hobbies: Playing with my children, singing, reading and enjoying the outdoors (when it's not freezing cold outside).

What would someone be surprised to know about you? That a VERY long time ago, I was a singing telegram, and I used to jump out of cakes and wear gorilla costumes.

## New Additions to CFMH family!!



Jessica L. Ocampo, FAS Contracting Officer

Vanessa Gianni Ocampo

November 23, 2009, 5lb 14oz, 18 inches



Tristan Solomon, Acquisition Support

Gabriel Alynn Solomon

January 7, 2010 8lbs 3oz, 20 1/4 inches

GSA Center for Facilities Maintenance & Hardware 1500 E. Bannister Road Kansas City, MO 64034 816-926-6760



Center for Facilities Maintenance & Hardware Financial Outlook

CFMH News		. 04	
CUMULATI	ompared to FY09 VE	QI	
	FY09 Q1	FY10 Q1	% Change
51V	201,997	191,072	-5.41%
03FAC	55,435	84,836	53.04%
Total	257,432	275,908	7.18%



# Welcome New Industry Partners!

NO	NAME	SCHD	NO	NAME	SCHD
GS-21F-0104W	HARDWARE, INC	51V	GS-21F-0070W	ASSOCIATED NAVAL ARCHITECTS, INC	03FAC
GS-21F-0103W	AMERICAN OFFICE ADVANTAGE, LLC	51V	GS-21F-0069W	MACTEC ENGINEERING AND CONSULT	03FAC
GS-21F-0102W	BLUE WATER SALES LLC	51V	GS-21F-0063W	B C C PRODUCTS INC	51V
GS-21F-0107W	NO FLY ZONE INC.	03FAC	GS-21F-0061W	GALAXIE MANAGEMENT, INC.	51V
GS-21F-0106W	INFORMATION SYSTEMS & NETWORKS	03FAC	GS-21F-0059W	TMAD TAYLOR & GAINES	03FAC
GS-21F-0108W	AIRDALE EXPRESS LLC	51V	GS-21F-0066W	LAN-TEL COMMUNICATIONS, INC.	03FAC
GS-21F-0105W	INTERSTATE PROFESSIONAL GROUP	03FAC	GS-21F-0068W	MESA ENERGY SYSTEMS, INC.	03FAC
GS-21F-0101W	DESIGN MECHANICAL, INC.	03FAC	GS-21F-0067W	INTERNATIONAL APPLIED ENGINEERIN	03FAC
GS-21F-0100W	SMRT, INC.	03FAC	GS-21F-0064W	POTOMAC LANDSCAPING ENTERPRISE	03FAC
GS-21F-0099W	DUNCAN EQUIPMENT COMPANY	51V	GS-21F-0065W	FREEMAN AIR DUCT CLEANING LLC	03FAC
GS-21F-0090W	WEB STORES AMERICA INC.	51V	GS-21F-0062W	COMFORT SYSTEMS USA ENERGY SRV	03FAC
GS-21F-0096W	EDMO DISTRIBUTORS, INC	51V	GS-21F-0058W	ED MAXWELL SALES INC	51V
GS-21F-0095W	TECHNICAL EQUIPMENT SALES, LLC	51V	GS-21F-0060W	API NATIONAL SERVICE GROUP, INC.	03FAC
GS-21F-0094W	VETERAN LOGISTICS, INC.	51V	GS-21F-0057W	MECHANICAL CONCEPTS, LLC	03FAC
GS-21F-0098W	MORRISSETTE ELECTRIC, INC	03FAC	GS-21F-0056W	PERKINS + WILL VIRGINIA, INC.	03FAC
GS-21F-0093W	BLACK & VEATCH SPECIAL PROJECTS	03FAC	GS-21F-0049W	VITO, JAMES INC	03FAC
GS-21F-0097W	EAST COAST FIRE PROTECTION, INC.	03FAC	GS-21F-0043W	REDHORSE CORPORATION	03FAC
GS-21F-0089W	COLONIAL HARDWARE CORP.	51V	GS-21F-0055W	GLOBAL MARITEK SYSTEMS, INC.	03FAC
GS-21F-0092W	FIVE STAR PEST CONTROL INC	03FAC	GS-21F-0053W	NORTHERN TREE SERVICE, INC.	03FAC
GS-21F-0091W	PRIDGEN BROTHERS CONTRACTORS	03FAC	GS-21F-0054W	TORCH TECHNOLOGIES INC	51V
GS-21F-0086W	AUTOMOTIVE & INDUSTRIAL SUPPLY	51V	GS-21F-0050W	INTERNATIONAL BUSINESS MACHINES	03FAC
GS-21F-0088W	PALMER ELECTRIC, INC.	03FAC	GS-21F-0051W	FAITH ENTERPRISES INCORPORATED	03FAC
GS-21F-0087W	NATIONAL RESOURCE MANAGEMENT	03FAC	GS-21F-0052W	RDI MECHANICAL INC	03FAC
GS-21F-0085W	AMBIENT ENERGY INC	03FAC	GS-21F-0038W	STERITOOL INC.	51V
GS-21F-0083W	SOUTHERN STATE ELECTRIC INC	03FAC	GS-21F-0046W	CH2M HILL, INC.	03FAC
GS-21F-0082W	HUNTINGTON CONTROLS INC	03FAC	GS-21F-0047W	BAY DIESEL CORPORATION	03FAC
GS-21F-0084W	RADICE ENTERPRISES, LLC	03FAC	GS-21F-0048W	GUARDIAN PEST SOLUTIONS, INC.	03FAC
GS-21F-0077W	ADDARIO INCORPORATED	03FAC	GS-21F-0044W	MENSCH MILL & LUMBER CORP.	51V
GS-21F-0081W	NALCO COMPANY	03FAC	GS-21F-0045W	ISES CORPORATION	03FAC
GS-21F-0080W	X-NTH, INC.	03FAC	GS-21F-0040W	DU-RITE ELECTRIC, INC	03FAC
GS-21F-0079W	JOY ELECTRIC, INC.	03FAC	GS-21F-0041W	ALLIED FIRE PROTECTION-SA LP	03FAC
GS-21F-0072W	DISCOUNT SPECIALTY CHEMICALS	51V	GS-21F-0042W	RM MECHANICAL INC	03FAC
GS-21F-0073W	P & P DISTRIBUTORS, INC	51V	GS-21F-0039W	ENVIRO ENGINEERING, L.L.C.	03FAC
GS-21F-0078W	POST BUCKLEY SCHUH & JERNIGAN	03FAC	GS-21F-0036W	QUALITY BUILDING SERVICES CORP.	03FAC
GS-21F-0076W	COMFORT SYSTEMS USA (SOUTHEAST)	03FAC	GS-21F-0033W	ENVIRONMENTAL MECHANICAL CONT	03FAC
GS-21F-0075W	T. K. MECHANICAL, INC.	03FAC	GS-21F-0037W	F.A. BARTLETT TREE EXPERT	03FAC
GS-21F-0074W	ROEBUCK PRECISION MACHINE, INC	51V	GS-21F-0035W	AIR CONDITIONING INNOVATIVE	03FAC
GS-21F-0071W	NELSON & ASSOCIATES INTERIOR DES	03FAC	GS-21F-0034W	PENNONI ASSOCIATES INC.	03FAC
GS-21F-0032W	ENOVITY, INC.	03FAC			