

1 QUALIFICATION STATEMENT OF
2 SYDNEY D. BERWAGER

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Sydney D. Berwager. I am employed by the Bonneville Power Administration
6 (BPA), 905 NE. 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a Senior Account Executive for some of BPA's Direct Service Industry customers. For
9 most of 1997 and 1998, I was the manager of BPA's Subscription Strategy development
10 process.

11 *Q. Please state your educational background.*

12 A. I received a B.A. degree in Liberal Arts from Gettysburg College in 1967. I received a
13 B.S. degree in Civil Engineering from Penn State University in 1967. I received a
14 M.S. degree in Transportation Engineering from the University of Maryland in 1969.

15 *Q. Please summarize your professional experience.*

16 A. I began work at BPA in November 1982, as the Director of the Technical Marketing
17 Division for the conservation program office. This Division supported the full range of
18 BPA's conservation activities in all end-user sectors--residential, commercial, industrial, and
19 agricultural.

20 In 1984, I was assigned as the Director of the Division of Residential Programs, in
21 BPA's conservation program office, which was responsible for the Regionwide Residential
22 Weatherization Program, the Hood River Conservation Demonstration Project, the SUPER
23 GOOD CENTS program, and technology development and demonstration projects.

24 In 1987, I became Director of the Resource Management Division of the
25 conservation program office. This Division was responsible for the implementation of
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1 regional conservation programs in all end-use sectors and the acquisition of generation
2 resources necessary to meet BPA's future loads.

3 In 1990, I became Director of the BPA Contracts and Rates Division, which was
4 responsible for developing BPA's power and transmission rates and for negotiating and
5 administering BPA's long-term power and transmission contracts.

6 In March 1997 through December 1998, as the Subscription Strategy Manager, I led
7 BPA's process to decide how it will market its firm power (more than 7,000 aMW) to
8 customers throughout the Pacific Northwest after its current power sales contracts expire in
9 2001.

10 Since August 1994, to the present, I have served as a Senior Account Executive with
11 BPA customers and, during much of that time, to many of BPA's largest direct service
12 industrial (DSI) customers. Also, I am the senior leader of BPA's DSI customer team.

13 *Q. Please state your experience as a witness in previous proceedings.*

14 *A. I have been called as a witness for BPA in the Tenaska case. I have no prior experience*
15 *with rate case hearings.*