

1 QUALIFICATION STATEMENT OF

2 TERENCE G. ESVELT

3 Witness for the Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Terence G. Esvelt. I am employed by the Bonneville Power Administration  
6 (BPA), 905 NE. 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am the Vice President of the Energy Efficiency group in the Power Business Line.

9 *Q. Please state your educational background.*

10 A. I received a B.A. degree from Washington State University in 1972, and a M.A. degree in  
11 Economics from the University of Oregon in 1974.

12 *Q. Please summarize your professional experience.*

13 A. In 1974, I began my career with BPA in the Office of Environment. I held several  
14 administrative positions in the Portland headquarters focused primarily on preparing  
15 Environmental Impact Statements for the Agency.

16 From 1979 through 1981, I was an Analyst in Load Forecasting. In 1981 through  
17 1984, I served as a manager for that branch. In 1985, I led the efforts on the Direct Service  
18 Industries (DSI) Options Study. In 1986, I was the assistant to the Director of the division  
19 responsible for the development of BPA's long-range power resource plans.

20 From 1986 through 1994, I was the Puget Sound Area Manager in our Seattle office.  
21 In this capacity, I represented BPA in all dealings with western Washington state. This  
22 included operating BPA's extensive conservation programs, managing power sales contracts  
23 with customer utilities and DSIs, and overseeing the operation and maintenance of BPA's  
24 transmission system in the area.

25 In 1994, BPA reorganized and brought me back to Portland as the Vice President of  
26 Marketing. In that role, I was responsible for providing leadership on BPA's strategic

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1 power marketing positioning and managing the agency's product and service development,  
2 market research, and margin management.

3 I have been the Vice President of Energy Efficiency since 1996. BPA's energy  
4 efficiency initiatives support regionwide efforts to develop conservation and end-use  
5 application renewable resources. In addition, BPA has a unique opportunity to help develop  
6 energy efficiency markets that enhance private and public sector business endeavors.

7 *Q. Please state your experience as a witness in previous proceedings.*

8 *A.* I was a witness for the 1983 rate case based on my expertise as the Branch Chief of Load  
9 Forecasting.

10 I was also a witness for the 1986 rate case in my capacity as assistant to the Power  
11 Manager. My testimony focused on the DSI Options Study.