

1 DRAFT with Proposed Edits: January 31, 2012

2 SUMMARY: TPSAC REPORT ON DISSOLVABLE TOBACCO
3 PRODUCTS

4
5 **Introduction and Statement of Charge**

6 This document provides a summary of the report of the Tobacco
7 Products Scientific Advisory Committee (TPSAC) on dissolvable
8 tobacco products (DTP). Under Section 907(f) of the Family
9 Smoking Prevention and Tobacco Control Act, the TPSAC was
10 charged with developing a report on "...the nature and impact of
11 the use of dissolvable tobacco products on the public health,
12 including such use among children." (see Table 1) As detailed
13 below, the TPSAC reviewed and discussed a wide array of

1 materials, submissions, and presentations relevant to its charge.
2 Those materials, along with the transcripts of the open portions of
3 the TPSAC meetings, constitute the evidence evaluated by TPSAC
4 in responding to its charge. This summary, together with the
5 materials considered by TPSAC and the transcripts of its meetings,
6 constitute its report.

7

**Table 1. Charges to the Tobacco Products Scientific Advisory
Committee (TPSAC) under the Family Smoking Prevention and
Tobacco Control Act**

Section 907(a)(3)(B) Tobacco Product Standards

TPSAC is to consider:

“(I) the risks and benefits to the population as a whole, including
users and nonusers of tobacco products, of the proposed

standard;

(II) the increased or decreased likelihood that existing users of tobacco products will stop using such products; and

(III) the increased or decreased likelihood that those who do not use tobacco products will start using such products.”

Section 907(f) Dissolvable Tobacco Products

TPSAC is required to review and provide recommendations to the FDA regarding the “the nature and impact of the use of dissolvable tobacco products on the public health, including such use among children.”

1

2 **Committee Approach**

3 The committee completed the task of developing this report over
4 the course of three meetings, July 21-22, 2011, January 18-20,
5 2012, and March 1-2, 2012. The initial meeting was largely for the

1 purpose of information-gathering, as were the initial two days of
2 the second. The TPSAC spent most of January 20, 2012 in open
3 discussion of the full set of materials that it had received. In this
4 discussion, the committee members: 1) evaluated the relevant
5 papers from the peer-reviewed literature for key findings; 2)
6 considered the findings of the scan of the industry documents and
7 the main points of the tobacco industry presentations; 3)
8 reviewed themes from the open public hearing and submissions
9 to FDA; and 4) considered the presentations on the experience
10 and perceptions of youth with regard to DTPs. Following this
11 meeting a summary was prepared and reviewed by the TPSAC on
12 March 1 and revised based on these discussions before approval
13 on March 1, 2012.

1 TPSAC addressed the charge as stated and did not consider the
2 broader issue of harm reduction and how dissolvable tobacco
3 products might figure into harm reduction strategies. For this
4 report, TPSAC considered dissolvable tobacco products to be
5 those so-labeled by industry without offering a specific definition.

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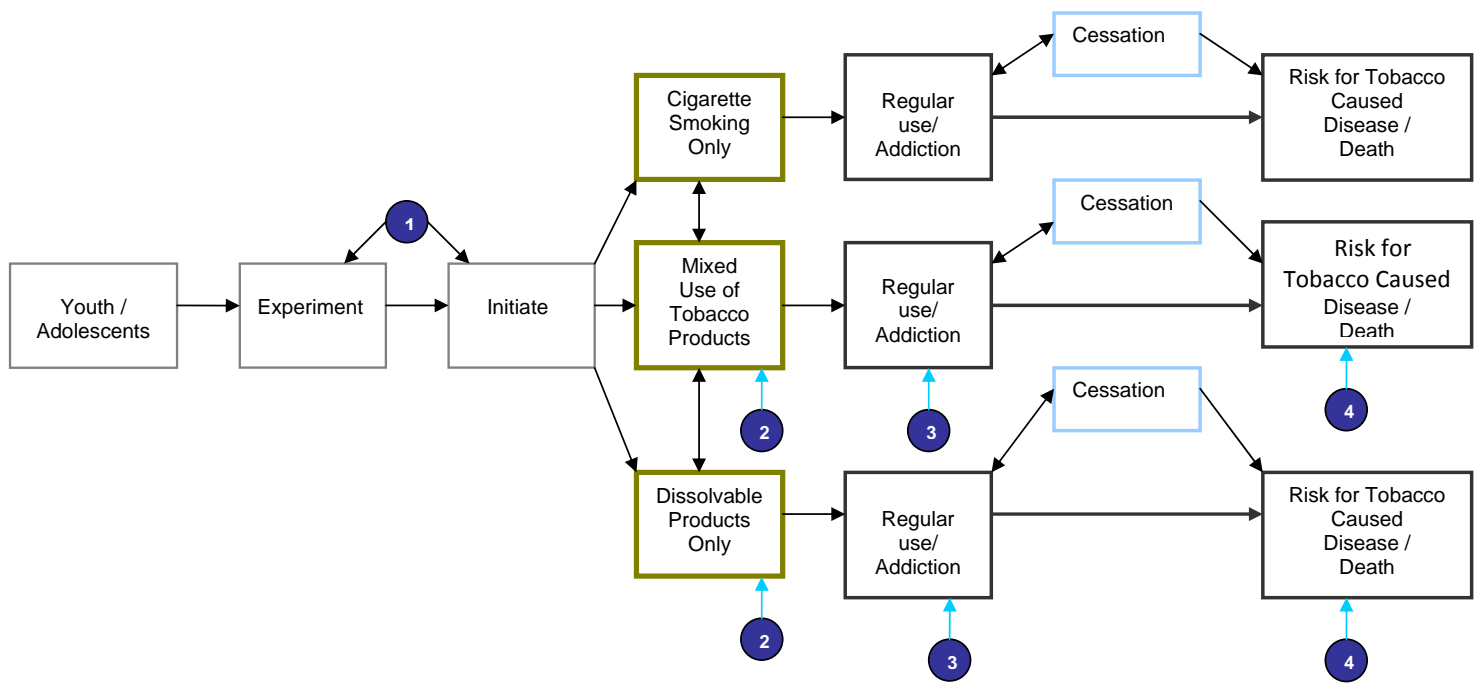
7 **Committee Framework**

8 To guide its integration of the evidence, the TPSAC developed a
9 conceptual framework describing the potential roles of DTPs in
10 smoking experimentation and initiation, addiction and regular
11 tobacco use, and risks and benefits to health (Figure 1). *The*
12 *TPSAC acknowledges that the framework necessarily*
13 *oversimplifies the potential complexities of tobacco use,*

1 *particularly if the array of nicotine-containing products continues*
2 *to expand. For simplicity the framework represents only three*
3 *potential patterns of tobacco-product use: cigarettes alone, DTPs*
4 *alone, and mixed patterns* involving multiple products, including
5 DTPs. The numbers on the figure indicate those points at which
6 the availability of DTPs could have impact. In this framework, the
7 availability of DTPs might affect the likelihood of experimentation
8 and initiation of tobacco product use (#1 in the figure) and also
9 affect progression to regular use and addiction (#2); the model
10 also reflects the possibility that DTPs would influence the
11 maintenance of tobacco use and nicotine addiction and the
12 likelihood of cessation (#3). Further, the framework
13 acknowledges that risk for morbidity and premature mortality

1 caused by use of tobacco products could be affected by use of
2 DTPs (#4) either increased or decreased. A potential benefit of
3 availability of DTPs would be a reduction in risk of tobacco caused
4 morbidity and premature mortality. In addressing its charge,
5 TPSAC searched for evidence relevant to determining if the
6 availability of DTPs might have any consequences at these points
7 in the framework and to estimating the potential magnitude of
8 any effects.

Figure 1. Conceptual Framework: From Experimentation to Disease



1 Hypothesized mechanisms by which dissolvable tobacco products
2 could have impact on public health. The pathways include 1)
3 effects on experimentation and initiation of cigarette smoking as a
4 consequence of access to an oral, nicotine-containing product; 2)
5 experimental use leading to an established pattern of mixed use
6 of tobacco products (e.g., dissolvable products, other smokeless
7 products, and/or cigarettes); 3) decreased or increased likelihood
8 of smoking cessation, given a nicotine-delivering product that can
9 be used where smoking is not permitted; and 4) differing risk
10 profile for tobacco-caused diseases and premature mortality
11 from, or partial to complete replacement of cigarette use by DTPs

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1 **Key Findings from the Evidence Review** [*Lauterbach: When using*
2 *the evidence, it should be specifically stated what brand-styles*
3 *were considered. For example, did cited evidence apply to Camel*
4 *DTP or to all contemporary brand-styles of DTP?]*

5 As described, the TPSAC reviewed a variety of sources of evidence
6 on DTPs marketed up to this date. On the whole the evidence
7 was limited and did not provide any information relevant to
8 evaluating some individual DTPs. The transcripts of the TPSAC
9 discussions document the synthesis and summarization of the
10 evidence by the TPSAC. A brief, tabular summary of the main
11 findings of TPSAC's review of the evidence follows, organized by
12 the type of evidence:

13

1 **Peer-Reviewed Literature** [Simons-Morton: Maybe a sentence
2 *about current prevalence of use.*]

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- 3 • Constituents: [Lauterbach: This paragraph is at best
4 *misleading and the statement on nicotine yields is wrong. All*
5 *DTP TPSAC considered met the GothiaTek standard. This*
6 *needs to be stated explicitly. Nicotine contents of the*
7 *products were different by design, but there were no data to*
8 *support the contention that there was more than normal*
9 *manufacturing variation within a design. Nicotine yield of*
10 *STONEWALL was more than mainstream yield for any*
11 *cigarette, including Health Canada intensive smoking. TSNA*
12 *yields of DTP lower ___ lower than mainstream smoke yields*
13 *from cigarettes]* There is variation across products in

1 contents of nicotine and tobacco-specific nitrosamines
2 (TSNAs). Available data for some products show delivery to
3 users of lower amounts of nicotine and TSNAs than are
4 delivered by cigarettes. Heavy metals are present, also in
5 variable amounts. [Lauterbach: *TPSAC needs to clarify which*
6 *studies came from ISO 17025-accredited laboratories and*
7 *which studies were conducted on samples obtained under*
8 *validated sampling plans such as CORESTA Recommended*
9 *Method #71*].

- 10 • Abuse liability: The limited data available indicate that
11 abuse liability is lower for current DTPs than for
12 conventional cigarettes and for most conventional
13 smokeless tobacco products (STs) [Peters: *First mention*];

1 *write it out*][Lauterbach: The term “SMTs” needs to be
2 *defined at first use in the report*] now available in the United
3 States. [Lauterbach: Which literature citations were used to
4 *support this?*]

- 5 ● Cessation: Evidence considered by the TPSAC suggests that
6 use of DTPs may reduce cigarette consumption, but does
7 not completely substitute for smoking in most regular
8 cigarette smokers.
- 9 ● Health risk: Based on understanding of the delivery of toxins
10 to cigarette smokers, exclusive use of DTPs should be less
11 hazardous than regular smoking of cigarettes now marketed
12 in the United States [Lauterbach: *This statement is not*
13 *accurate. There is no evidence to support any increase in*

1 *health risks for current DTP that are not present from use of*
2 *NRT such as nicotine lozenges.].* The TSNA content of DTPs
3 is lower than that of most currently marketed ST products
4 but the public health implications of this difference are not
5 presently known. There are no epidemiological data
6 available on the absolute health risks of these products as
7 they're currently used in the population.

- 8 • Consumer perception: Little data are available. One study
9 *[Lauterbach: if this study is not reported in the peer-reviewed*
10 *literature, it should be deleted. I could find one article,*
11 *Romito et al., 2011, which covers Camel DTP]* showed that
12 Ariva was perceived as being a non-tobacco product. This
13 perception may extend to other DTPs.

- 1 • Consumer response: In general, consumers have not
2 responded positively to current products.
- 3 • Childhood poisoning: Studies in the literature indicate that
4 to date there have been few accidental ingestions with
5 serious consequences.

6

7 ***Industry Presentations and Documents*** [Lauterbach: *Does this*
8 *only apply to documents that were in public domain?*]

- 9 • Product range: There are a variety of products with
10 different contents of nicotine, TSNA's and other constituents,
11 such as benzo-a-pyrene and heavy metals.

1 ● *[Heck: The HPHC data for current DTPs shows them to be*
2 *within the Gothiatek standards for snus – in some instances*
3 *substantially lower [e.g. TSNAs].*

- 4 ● Cigarette use: Among those who both smoke cigarettes and
5 use DTPs, users of DTPs smoke fewer cigarettes than
6 nonusers.
- 7 ● Marketing: DTPs are presently marketed as accessory
8 products for smokers or other tobacco users to deal with
9 craving in circumstances where social perceptions or bans
10 make smoking difficult or impossible.
- 11 ● Cessation: Presently, and consistent with current regulatory
12 standards, DTPs are not being positioned by the industry as
13 effective for cessation of cigarette smoking *[Peters: Wasn't*

1 *there one advertising exception to this that the tobacco reps*
2 *on the committee brought up?].*

- 3 ● Youth: Presentations by industry indicate that DTPs are not
4 directed at youth.

6 ***Open Public Hearing and Public Submissions***

- 7 ● Product perception: Based on the reports of individuals,
8 TPSAC found evidence that DTPs were neither well liked nor
9 being widely used by themselves for smoking cessation.
10 Some commenters suggested that people may have a
11 perception of the risks of DTPs that is exaggerated. Data
12 presented from youth surveys suggested that DTPs may not
13 be recognized as tobacco products.

- 1 ● Government actions: Concern was expressed by some that
2 DTPs might be banned [Peters: *Was the concern about DTPs*
3 *or e-cigarettes being banned? I thought it was the latter but*
4 *maybe it was both*]. Additionally, some recommended that
5 government agencies should more pro-actively educate the
6 public on the risks associated with specific products and not
7 just the risks of tobacco in general.

8
9 ***Review of Swedish Experience with Snus*** [Heck: *True, Sweden's*
10 *unique society does impose constraints on extrapolation*
11 *elsewhere without some qualifications. However, I feel that the*
12 *"Swedish experience" is more worthy re DTPs than the draft's*
13 *"limited generalizability" statement conveys. May I suggest this*

1 additional bullet here. The recent Rodu 2011 review discusses
2 the Swedish and the emerging US experiences with cessation,
3 youth, dual use, smoking gateway concerns, etc. for snus. Given
4 the HPHC similarity, I think the snus literature can offer
5 considerable value until the DTP literature matures. Ref: Rodu,
6 Harm Reduction Journal 2011, 8:19
7 <http://www.harmreductionjournal.com/content/8/1/19>
8 [Lauterbach: This review is not fully accurate. US government
9 required warnings on DTP tell consumers that DTP use is just as
10 hazardous as cigarette use. We know that is not true. Please go
11 to transcript of meeting that gives Dr. Rutqvist's answer to
12 question asking him to compare US health warning and Swedish
13 health warning for same product.]

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- 1 ● Context: The context of the Swedish experience with snus
2 has unique characteristics (historic use of snus, marketing,
3 government engagement, voluntary product standard and
4 exclusive use pattern) that limits generalizability for DTPs in
5 the United States.
- 6 ● Health benefits: Presentations to TPSAC and peer reviewed
7 literature document a lowering of rates of lung cancer as
8 snus use increased and cigarette smoking decreased in
9 Sweden. Epidemiological studies showed lower relative risks
10 for major smoking caused diseases among snus users
11 compared with regular cigarette smokers. Data from the
12 Swedish experience indicate that for health benefits of snus

1 use to be obtained, complete substitution of snus for
2 cigarettes was needed.

- 3 ● New users: At present, 50% of snus users are new tobacco
4 users.
- 5 ● Use by sex: More males tend to be exclusive snus users,
6 reflecting historical Swedish tradition, while most female
7 tobacco users continue to smoke cigarettes. *[Heck: To me,
8 the main take-away was that so relatively few Swedish
9 females use snus (under 5%) vs. males (20-25%), while they
10 still smoke at levels similar to other developed countries &
11 consequently have similarly high health risks (in contrast to
12 men). I haven't been able to reconstruct the basis in the
13 record for what seems to be expressed here – i.e., that dual*

1 use is markedly higher among the (relatively few) female
2 snus users. Perhaps I overlooked it. Is that the intended
3 meaning? If so, is this a key point? The heavily-referenced
4 RJRT presentation by Dr. Curtin last July indicated that dual
5 users seem more likely to quit smoking than exclusive
6 smokers (about 10 studies). Although that was an industry
7 presentation, the published papers are mainly on snus, so
8 perhaps it should be mentioned here if dual use by women
9 (or anyone) in Sweden is a key point to the Committee.]

- 10 • Labeling: Labeling in Sweden differs from that in the United
11 States.

12
13 ***Information on Youth***

- 1 ● Youth use of DTPs: To date, there is little use of DTPs by
2 youth, even though several products have been on the
3 market for about 10 years. The Indiana experience during
4 test marketing of one DTP suggested that some youth would
5 try DTPs, particularly those already smoking cigarettes. Data
6 from a survey in Virginia suggested that youth not perceiving
7 DTPs as a tobacco product would be more likely to try them.
8 *[Lauterbach: It needs to be stated explicitly that Indiana*
9 *experience refers to Camel DTP only. Furthermore, are*
10 *Indiana officials credible? See their inaccurate statements*
11 *on health risks of DTP at*
12 *http://www.in.gov/isdh/tpc/files/Dissolvable_tobacco_products_7_18_11.pdf.*
13

- 1 • Packaging: Appeal to youth is likely to depend on packaging.
2 *[Lauterbach: Youth presentation was biased by semi-hidden*
3 *image of TicTac package in the “ballot” they gave to other*
4 *students.]*

5
6 **Responses to Charge Issues** *[Lauterbach: A continuing critique of*
7 *DTP is that the products taste like candy. Those who have tasted*
8 *the products know that most products are far from candy-like and*
9 *taste characteristics are inferior to those of oral NRT.]*

10 *The risks and benefits to the population as a whole, including*
11 *users and non-users of tobacco products;*

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2 This element of the charge addresses the risks and benefits of
3 DTPs. As noted, the TPSAC considerations of this question are
4 based in counterfactual comparisons of a scenario of the United
5 States, absent DTPs, to scenarios with current types of DTPs
6 available. In constructing comparison scenarios, the TPSAC was
7 constrained *[Lauterbach: “was constrained” should be replaced*
8 *by “chose to be constrained” as TPSAC not given evidence that*
9 *there was a longer history of dissolvables than just products new*
10 *on market over past few years.]*

11 by the limited “real world” experience to date—10 years with
12 products from *Star Scientific Inc.* (Ariva and Stonewall) and test

1 marketing of new products in several locations in the United
2 States by several companies.

3

4 TPSAC considered the burden of tobacco-related morbidity and
5 premature mortality to be the appropriate indicator in addressing
6 this element of its charge. That burden reflects the number of
7 users of tobacco products, their patterns of use, and the risks of
8 the products that they use, as set out in Figure 1. Additionally,
9 TPSAC considered how DTPs might affect the risk for individuals.

10

11 With regard to benefit, TPSAC concludes that exclusive use of
12 DTPs by an individual would greatly reduce risk for smoking
13 caused disease compared with regular use of cigarettes. The

1 TPSAC framework indicates several ways that DTPs could reduce
2 the population disease burden caused by tobacco use: 1)
3 decreasing the number of smokers, if availability of DTPs
4 increases successful cessation or decreases the likelihood of
5 initiation and use of smoked products, and 2) decreasing the risk
6 of tobacco caused disease, if availability of DTPs sufficiently
7 reduces cigarette smoking.

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9 The TPSAC framework indicates several ways that DTPs could
10 increase the population disease burden caused by tobacco use:
11 increasing the number of smokers, if availability of DTPs
12 decreases successful cessation or increases the likelihood of
13 initiation and use of smoked products.

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[Lauterbach: This paragraph assumes that tobacco use of all kinds will result in premature mortality and serious morbidity. This is not supported by the facts. For example, what is morbidity/premature mortality for use of US-style chewing tobacco except for dental caries?] The TPSAC noted the great uncertainty concerning how availability of DTPs would impact the burden of tobacco-caused morbidity and premature mortality in the population. To date, experience is limited and observational evidence on how DTPs might affect use of tobacco products is lacking. After 10 years of availability, the products made by Star Scientific, Inc. have had extremely limited market penetration and no apparent overall impact on disease burden. Furthermore,

1 TPSAC concluded that the context set by all aspects of industry
2 marketing and regulation will be critical in determining the impact
3 of DTPs. *[Lauterbach: This statement is incorrect. I do not concur*
4 *with it. Was there a vote taken in closed session?]* The committee
5 was concerned that availability of DTPs with lower risks to health
6 than cigarettes might affect the public perception of all tobacco
7 products, leading to increased use because of reduced concern
8 about health risks of tobacco products generally.

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10 Given the substantial uncertainties and the potential for either
11 risks or benefits, TPSAC could not reach a conclusion as to the
12 potential point of balance between potential risks and benefits of
13 DTPs on public health.

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The increased or decreased likelihood that existing users of tobacco products will stop using such products;

TPSAC concluded that DTPs are presently being positioned as a tobacco product that provides nicotine in circumstances where smoked products and specifically cigarettes cannot be used. Smokefree regulations and changing social norms have narrowed the range of venues where smoking is allowed and acceptable. Marketing strategies examined by TPSAC gave emphasis to use of DTPs in circumstances under which nicotine intake by smoking is not possible. Additionally, findings of several peer-reviewed papers, industry studies, and anecdotal reports from the public

1 hearing speakers suggest that cigarette smokers do not find the
2 current DTPs to be sufficient by themselves, as an alternative to
3 cigarette smoking. Beyond some anecdotal reports, TPSAC found
4 no information on whether DTPs would increase the likelihood of
5 cessation of cigarette use.

6
7 In considering scenarios for addressing this element of its charge,
8 TPSAC offers the reminder that context will be critical in
9 determining use patterns for DTPs. Will current marketing and
10 product development approaches be continued, giving emphasis
11 to use of DTPs when smoking is not possible or perceived
12 unfavorably? Will DTPs be marketed as a complete substitution
13 for combustible tobacco products? Will adopters use the product

1 as a cessation tool or to maintain their addiction to nicotine? Will
2 the nicotine yield in forthcoming products be different from that
3 of current products [Lauterbach: *Is a 2-mg or 4-mg DTP any more*
4 *harmful than a 2-mg or 4-mg piece of nicotine-containing gum or*
5 *nicotine-containing lozenge?*] ?

6
7 TPSAC concluded that the availability of DTPs could either
8 increase the likelihood of cessation of smoking, if they proved to
9 facilitate cessation, or decrease the likelihood of stopping if they
10 served to maintain use of tobacco products and nicotine addiction
11 by offering a product that can be used in circumstances where
12 smoking is generally not possible. As noted, TPSAC could not
13 reach any overall judgment as to whether the net consequence of

1 DTPs would be an increase or decrease in the number of people
2 who successfully quit smoking. This uncertainty provides a strong
3 rationale for close surveillance of cessation and any impact of
4 DTPs [Lauterbach: *Why is TPSAC avoiding the obvious? If all*
5 *cigarette smokers switched to DTP, we would have far less lung*
6 *cancer, COPD, and emphysema.*].

7

8 *The increased or decreased likelihood that those who do not use*
9 *tobacco products will start using such products.*

10

11 For this component of the charge, the TPSAC concluded that the
12 available evidence, while limited, leads to a qualitative judgment
13 that availability of DTPs could increase the number of users of

1 tobacco products. This judgment was based on experience with
2 other SMTs, data presented from the State of Indiana showing
3 that some adolescents were already using DTPs, the survey data
4 on youth perceptions of the products from the State of Virginia,
5 and the potential for youth to be drawn to a novel product
6 *[Lauterbach: As noted in my earlier comments, there was*
7 *substantial anti-DTP bias in both the IN and VA studies.]* . The
8 TPSAC could find no basis for the contrary finding—that
9 availability of DTPs would decrease tobacco product initiation.
10 With the very limited information available, however, the TPSAC
11 could not estimate the magnitude of any potential increment in
12 numbers of new tobacco-product users because of sales of DTPs.
13 Based on its finding, the TPSAC offers strong recommendations as

1 to the need for informative surveillance related to DTPs and youth
2 including marketing approaches.

3
4 **Recommendations for Further Information Gathering,**
5 **Surveillance, and Research** *[Lauterbach: The recommendations*
6 *on information gathering, surveillance, and research are excessive.*
7 *If TPSAC is concerned about chemical composition of DTP, then the*
8 *recommendation should be that DTP should meet the GothiaTek®*
9 *standards for impurities in Swedish snus. There are no need for*
10 *development of short-term bioassays as such studies have already*
11 *be done on several types of STP and the results show that*
12 *contemporary STP have little if any activity in common bioassays*
13 *used to assess cytotoxicity and genotoxicity. Also, it is likely that*

1 *human studies using biomarkers of dose and biomarkers of harm*
2 *will not yield significant new information.] [Lauterbach: How come*
3 *there is not a recommendation on packaging in terms of*
4 *resistance to opening/use of product by infants and young*
5 *children?]*

6 To guide regulatory activities and to facilitate accumulation of
7 data on various DTPs a standard product definition is needed.

8

9 ***Testing of Current and Future Products***

10

- 11 • Further characterization of within-product variation in
12 content of nicotine, TSNAs, and other health-relevant
13 components as set out in the FDA list of harmful and

1 potentially harmful constituents. PH should also be
2 measured.

- 3 ● Characterization of variation in product composition at
4 point-of-sale across the country.
- 5 ● Characterization of change in product composition with time
6 since manufacture, and the influences of heat and moisture
7 exposure on composition.
- 8 ● For each product, doses of key components delivered to
9 users should be assessed with an appropriate suite of
10 biomarkers.
- 11 ● For each product, detailed information is needed on abuse
12 liability and topography in actual use.

1 ***Surveillance***

2
3 TPSAC notes that the following recommendations in regard to
4 DTPs apply to other novel tobacco products.

- 5 • Existing surveillance systems should be reviewed and
6 selected based on their suitability and sensitivity to track
7 patterns of DTP use and the various mixed use patterns,
8 particularly among key sentinel populations, e.g., youth, and
9 vulnerable population subgroups.
- 10 • Appropriate survey questions will need to be developed for
11 tracking DTP use and a mechanism developed for their rapid
12 integration into ongoing surveys.

- 1 • The impact of availability of DTPs on use of other tobacco
2 products, particularly cigarettes, needs to be monitored
3 closely.
- 4 • Research/surveillance will be needed to assess perceptions
5 of DTPs and how availability and marketing (including
6 packaging and product development) of DTPs affects
7 perceptions of them and other tobacco products.
- 8 • Appropriate survey questions will need to be developed for
9 tracking perceptions and a mechanism developed for their
10 rapid integration into ongoing surveys.
- 11 • Information is needed on if and how underage users obtain
12 DTPs.

1 ***Research***

2

3 For DTPs as for other tobacco products there is a need for

4 research methodology and applied research that will be

5 informative with regard to individual risks and public health

6 consequences. Additionally population models are needed for

7 assessing the consequences of DTP availability.

8