

Department of Energy

FY2011 Small Business Procurement Scorecard

F
68.65%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			48.75%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	7.60%	6.00%	5.33% (\$1.3 B)
Women Owned Small Business	1.14%	5.00%	0.93% (\$228.0 M)
Small Disadvantaged Business	2.95%	5.00%	1.94% (\$473.4 M)
Service Disabled Veteran Owned Small Business	0.86%	3.00%	0.33% (\$79.7 M)
HUBZone	0.72%	3.00%	0.24% (\$58.5 M)

Subcontracting Achievement:			10.39%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	54.10%	50.20%	49.80%
Women Owned Small Business	11.10%	5.00%	11.00%
Small Disadvantaged Business	10.70%	5.00%	11.40%
Service Disabled Veteran Owned Small Business	2.20%	3.00%	1.90%
HUBZone	2.50%	3.00%	2.40%

Success Factors		9.51%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.83	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.83	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.66

Comments:

Department of Energy (DoE) has unique procurement challenges in that DoE does work for other federal agencies (Work for Others) through our national laboratories. The Federal Procurement Database System (FPDS) is currently unable to correctly allocate these "work for other dollars" to the appropriate funding agency, adding a significant amount to DoE's procurement base, which adversely impacts DoE's Procurement Scorecard performance. DoE brought this matter to SBA's attention after the FY11 Scorecard data was finalized and is working closely with SBA and the OMB's Office of Federal Procurement Policy to resolve the issue.

Through our prime and subcontracting opportunities, DOE achieved over \$8 billion in small business procurements in FY11, which is a significant achievement and has resulted in the creation of thousands of jobs and has sparked innovation in science and technology.