

**FACT SHEET: COMPREHENSIVE PROFESSIONAL ENERGY SERVICES (CPES)
BLANKET PURCHASE AGREEMENT (BPA)**

***When you need solutions to make your world more energy efficient, GSA FAS
Comprehensive Professional Energy Services BPAs are your source.***

***Helping Agencies to achieve their environmental goals, the CPES BPA gives agencies
the ability to leverage their buying power and obtain environmentally friendly and
energy efficiency management, auditing, planning and training services using a
streamlined acquisition process.***

GSS recently established Comprehensive Professional Energy Services (CPES) Blanket Purchase Agreements (BPA). Currently, the number of BPA Holders varies between 16-19 companies per region. In some cases BPA holders have established Contractor Teaming Agreements, creating the opportunity for additional companies to provide services under the BPA. All BPA holders are qualified to provide federal agencies with support as they plan and implement Federal mandates such as Executive Order 13423 and 13514 or manage energy projects funded by the American Recovery and Reinvestment Act (ARRA) of 2009. Under the ARRA, 32 Federal Government Agencies and Departments, including GSA, were apportioned over \$53 billion to implement improvements that will ensure compliance with federal initiatives in an environmentally sustainable manner.

Some of the services available through the BPA include: comprehensive energy analysis and modernization projects; building commissioning services; metering and advanced metering; energy and water audits and analysis; turn-key renewable energy solutions; energy choice analysis; and feasibility studies and complete support, including billing consolidation and management; consulting; training; and other services on energy-efficient certifications such as Leadership in Energy and Environmental Design (LEED®).

The CPES BPA has generated a significant amount of interest from organizations such as: the White House Council on Environmental Quality, the Office of Federal Procurement Policy, GSA's Office of Government-wide Policy and GSA's Public Building Service. Public awareness materials are being developed to help publicize this BPA. Webinars, Email blasts, informational training material, and conference participation are among the methods that will be used to make sure Federal Government agencies are aware of this BPA. Audiences targeted by these efforts include other Federal Agencies and Departments – Senior leaders, program managers and ordering officials, contractors, and GSA's marketing network.

Agencies using the CPES BPAs may obtain services using an efficient and streamlined acquisition approach. The BPAs are structured to allow:

- a. Outstanding Value - BPAs have proven to be a great tool for the federal acquisition community to share best practices and to find economies of scale.
- b. Innovative Solutions from Energy Experts – The CPES BPAs were created using Contractor Teaming Agreements thus allowing customers access to total energy solutions from companies with specialized expertise in their fields.

- c. Comprehensive Services from a Single Task Order - Agencies may obtain energy services and Ancillary supplies/services using a single, performance based task order.
- d. Best Value Awards - BPA orders are awarded based on best value.
- e. Contractor Excellence - The CPES BPAs are structured to allow contractors to be easily added and removed. Periodically, contractors will be added to the BPA, maximizing the number of participants, levels of expertise, and location of vendors.
- f. Proven Acquisition Excellence - The CPES BPAs were established and will be administered using GSA's proven acquisition processes to ensure compliance and efficiency. Reporting requirements have already been established.
- g. Support of Presidential Initiatives - If ARRA funds and other legislative mandates result in the need for a larger workforce to accomplish the goals within the required timeframe. BPA contractors indicated that their services under these BPAs could result in the creation of over 10,000 new jobs annually.

As stated in Executive Order 13514 dated October 5, 2009, "...In order to create a clean energy economy that will increase our Nation's prosperity, promote energy security, protect the interests of taxpayers, and safeguard the health of our environment, the Federal Government must lead by example." General Services Administration accepted that challenge and established these BPAs to ensure agencies have readily available tools for achieving Federal goals for greenhouse gas emissions reduction, energy efficiency, and water conservation; and documenting the economic benefits of environmental performance. The CPES BPA Holders are committed to providing innovative, cost effective, forward looking, and compliant solutions.

When you need solutions to make your world more energy efficient, GSA FAS Comprehensive Professional Energy Services BPAs are your source.

Visit www.gsa.gov/energyservicesbpa to learn more.

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Synopsis of BPA Holders Per Region

GSA Region Name	GSA Region Number	Number of BPA Holders*
New England	1	18
Northeast and Caribbean	2	18
Mid Atlantic	3	19
Southeast Sunbelt Region	4	18
Great Lakes	5	18
Heartland	6	18
Greater Southwest	7	17
Rocky Mountain	8	19
Pacific Rim	9	17
Northwest/Arctic	10	18
National Capital Region /Central Office	11	18

**Periodically, GSA will establish additional BPAs*

For a list of the 1st Round BPA Holders, see below.

Contractor/ Team Lead	Contractor/ Team	Business Type	Regions Supported*
AMEC Earth and Environmental	Contractor	Other than Small Business	All Regions
Ameresco Federal Solutions, Inc	Contractor	Other than Small Business	All Regions
Boreal Energy Services Team	Team	Small Business	All Regions
LPB Energy Management	Boreal's Team Partner	Small Business	
Farnsworth Group, Inc.	Boreal's Team Partner	Other than Small Business	
Michael Baker Jr., Inc.	Team	Other than Small Business	All Regions
Working Buildings	Michael Baker Jr., Inc. Team Partner	Small Business	
Constellation Energy	Contractor	Other than Small Business	All Regions
DEI Consulting (DEI Engineering)	Contractor	Small Business	All Regions
Ecology and Environment, Inc	Team	Other than Small Business	All Regions
Boreal Renewable Energy Development	Ecology's Team Partner	Small Business	

Contractor/ Team Lead	Contractor/ Team	Business Type	Regions Supported*
Farnsworth Group, Inc	Ecology's Team Partner	Other than Small Business	
Emcor Energy Services	Contractor	Other than Small Business	All Regions
Engineering Economics, Inc.	Contractor	Other than Small Business	6,8,10
Enviro-Management & Research (EMR)	Team	SBA Certified Small Disadvantaged Business	All Regions
Alliance Environmental LLC	EMR's Team Partner	Other than Small Business	
Geo-Marine, Inc	Team	Other than Small Business	All Regions
Burns & Roe Service Corporation	Geo-Marine's Team Partner	Other than Small Business	
Karges-Faulconbridge, Inc.	Team	Other than Small Business	5, 6,8
McFarlane, Inc.	Karges-Faulconbridge's Team Partner	SBA Certified Small Disadvantaged Business - (8a) / Hub Zone	
Novi Energy, LLC	Team	SBA Certified Small Disadvantaged Business - (8a)	All Regions
SAIC	Novi's Team Partner	Other than Small Business	
Sain Engineering Associates	Contractor	Small Business	All Regions
SCS Engineering (Stearns, Conrad and Schmidt)	Contractor	Other than Small Business	All Regions
Shaw Environmental and Infrastructure, Inc.	Contractor	Other than Small Business	All Regions
Steven Winter Associates	Team	Other than Small Business	1,2,3,11
Alliance Environmental LLC	Steven Winter's Team Partner	Other than Small Business	
TEC, Inc	Contractor	Other than Small Business	All Regions
Tetra Tech EM, Inc.	Contractor	Other than Small Business	All Regions
Versar, Inc.	Contractor	Other than Small Business	1,2,3,4,5,8, 9,10,11
Working Buildings	Team	Small Business	3,4,7

Contractor/ Team Lead	Contractor/ Team	Business Type	Regions Supported*
Willdan Energy Solutions	Working Buildings' Team Partner	Other than Small Business	

***GSA's 11 Regions are shown below:**

New England Region 1 (headquartered in Boston, MA): includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

Northeast and Caribbean Region 2 (headquartered in New York, NY): includes New York, New Jersey, the Commonwealth of Puerto Rico, and the U.S. Virgin Islands.

Mid-Atlantic Region 3 (headquartered in Philadelphia, PA): includes Delaware, Maryland (excluding Montgomery and Prince George's counties), southern New Jersey, Pennsylvania, Virginia (excluding the cities of Alexandria, Falls Church, and Arlington, Fairfax, Loudon, and Prince William counties), and West Virginia.

Southeast Sunbelt Region 4 (headquartered in Atlanta, GA): includes Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee.

Great Lakes Region 5 (headquartered in Chicago, IL): includes Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin.

Heartland Region 6 (headquartered in Kansas City, MO): includes Missouri, Kansas, Iowa, and Nebraska.

Greater Southwest Region 7 (headquartered in Fort Worth, TX): includes Arkansas, Louisiana, New Mexico, Oklahoma, and Texas.

Rocky Mountain Region 8 (headquartered in Denver, CO): includes Colorado, Montana, North Dakota, South Dakota, Utah, and Wyoming.

Pacific Rim Region 9 (headquartered in San Francisco, CA): includes Arizona, California, Hawaii, Nevada, and Guam .

Northwest/Arctic Region 10 (headquartered in Auburn, WA): includes Alaska, Idaho, Oregon, and Washington.

National Capital Region/Central Office (Region 11): DC Metro area, including Washington, DC; Maryland (Montgomery and Prince George's counties); and Virginia (the cities of Alexandria and Falls Church, and Arlington, Fairfax, Loudoun, and Prince William counties).

These BPAs are available to all Federal Agencies including those listed in Table 1 that have funding for energy and water related Recovery Act initiatives:

Table 1 – Participating Agencies

Agency	Estimated Value of The Recovery Act Initiatives
Department of Energy	\$11,415,000,000
Department of Defense	\$6,880,000,000
• U.S. Army	\$2,304,233,000
• U.S. Air Force	\$1,924,555,000
• U.S. Navy	\$1,315,134,000
• U.S. Marines	\$681,774,000.
• U.S. National Guard	\$654,304,000
General Services Administration	\$5,857,000,000
Department of the Army	\$4,600,000,000
Department of the Interior	\$2,965,000,000
National Science Foundation	\$2,902,000,000
Department of Homeland Security	\$2,145,000,000
Department of Health and Human Services	\$2,082,000,000
Department of Commerce	\$1,846,000,000
Department of Agriculture	\$1,559,250,000
Department of Veterans Affairs	\$1,251,000,000
National Aeronautics and Space Administration	\$1,002,000,000
Environmental Protection Agency	\$620,000,000
Department of State	\$602,000,000
Department of Labor	\$336,000,000
Department of the Treasury	\$107,000,000
• Internal Revenue Service	\$80,000,000
Small Business Administration	\$94,000,000
Office of Management and Budget	\$84,000,000
Government Accountability Office	\$25,000,000
Smithsonian Institution	\$25,000,000
Department of Transportation	\$20,000,000
Department of Housing and Urban Development (HUD)	\$15,000,000
Department of Education	\$14,000,000
Department of Justice	\$2,000,000
Social Security Administration	\$2,000,000
Corporation for National and Community Service	\$1,000,000

Special Item Number (SIN) Description for the Comprehensive Professional Energy Services BPAs

SIN	Description
003-97 – Ancillary Repairs and Alternations	Any necessary repairs or alternations to products and services purchased under other SINs in the Schedule.
871-100 – Ancillary Supplies and/or services, Relating to Energy Management, Water Conservation and Support Services	Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement.
871-202 Energy Management Planning and Strategies	A four-phase comprehensive energy management solution including consulting, concept development and requirements analysis, implementation and change management, and measurement and verification.
871-203 Training on Energy Management	Including, but not limited to reducing energy consumption, mitigating energy system risks, operating systems efficiently, choosing systems, and certification programs such as Leadership in Energy and Environmental Design (LEED).
871-204 Metering Services	Installation of metering services and systems including basic metering, advanced systems, maintenance, installation, removal and disposal of old systems, and using system data to measure results.
871-205 Energy Program Support Services	Includes billing and management oversight and assistance in preparing energy related statements of work. May include certification programs such as LEED.
871-206 Building Commissioning Services	Commissioning, re-commissioning and retro-commissioning of new construction, major modernization projects, and existing buildings to ensure they are designed to operate as energy efficient as possible. May include building certification programs such as LEED.
871-207 Energy Audit Services	Developing, executing and reporting on audit plans, or performing energy or water audits ranging from cursory to comprehensive.
871-208 Resource Efficiency Management	Provide information on steps to improve energy efficiency including onsite analysis and acting as a resource efficiency advocate individual or aggregated buildings.
871-209 Innovations in Energy	Provide innovative approaches to renewable or sustainable energy, sustainability services, and energy management technology and services.
871-210 Water Conservation	Services and consulting related to the reduction of water usage, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow. These services can include facility water audits, water balance, and water system analysis.

SIN	Description
871-211 Energy Consulting Services	Contractors shall provide expert advice, assistance, guidance or counseling on energy related projects or initiatives to assist agencies in adhering to energy legislation and policy such as EPACT 2005, Executive Orders 13423 and 13514. Consulting services covered by this SIN include: Energy management or strategy, Energy program planning and evaluations, Energy related studies, analyses, benchmarking and reporting such as feasibility studies, vulnerability assessments, and energy security, Assistance in meeting energy efficient building standards such as Leadership in Energy and Environmental Design (LEED), Green Globes and Energy Star. Advisory services in obtaining alternative financing for energy projects such as Energy Savings Performance Contracts, Power Purchase Agreements or Enhanced Use Leases ,Consulting on carbon emissions trading programs, Consulting on where to obtain renewable energy credits/certificates, Consulting on greenhouse gas measurement and management, Strategic sustainability performance planning, Consulting on obtaining high performance sustainable buildings.
CR 799A Energy Management Services (Consolidated) "For the purpose of this requirement renewable energy source compliance is provided"	Includes energy management program support (e.g., energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight, and preparing agency statements of work); energy audit services; supplying natural gas sources; supplying electricity (renewable sources too) . " All sources shall be in compliance with DOE renewable guidance entitled "Renewable Energy Requirement Guidance for EPACT 2005 and Executive Order 13423 found at http://www1.eere.energy.gov/femp/pdfs/epact05_renewergyguide.pdf

Note – The SIN descriptions provided above are abbreviated and not verbatim from the GSA Schedules. The contractor shall be required to provide the services indicated in its Schedule contract and BPA.

****SINS are from 03FAC, Facilities Maintenance and Management GSA Consolidated Schedule 00CORP contracts**