

October 1, 2011

**GSA BULLETIN FPMR G-212  
AVIATION, TRANSPORTATION, AND MOTOR VEHICLES**

TO: Heads of Federal agencies

SUBJECT: FY2012 GSA Fleet Vehicle Leasing Rates and Fleet Management Services Bulletin

1. Purpose. This bulletin provides fiscal year 2012 vehicle leasing rates and fees for other products and services offered by GSA Fleet.
2. Applicability. This bulletin applies to GSA Fleet vehicles operated in the contiguous 48 United States.
3. Effective date. This bulletin is effective October 1, 2011.
4. Expiration date. This bulletin expires September 30, 2012.
5. Background.

a. 40 U.S.C. §§ 601-611 require GSA Fleet to recover all costs it incurs in providing vehicles and services.

b. GSA Fleet rates are normally reviewed and adjusted once annually by issuance of a GSA Bulletin.

6. Charges.

a. GSA Fleet recovers vehicle expenses by charging a monthly fee and per-mile fee for vehicles assigned to authorized entities. The monthly fee is for the fixed costs associated with the vehicle, and the mileage fee is for maintenance/repair and fuel.

GSA Fleet will implement a 1.9% rate increase for FY 2012 due to rising procurement costs and higher fuel costs. This rate increase will be effective October 1, 2011 for CONUS vehicles. A sample of FY 2012 rates is included as Supplemental Management Products and Services, Section A.

b. GSA Fleet offers a commercial vehicle monitoring system for GSA vehicles which allows customers to track a vehicle in real time. The FY11 prices are currently being finalized. Customers will be notified as soon as the rates are available. Please contact your FSR for the latest status.

c. Customers may order vehicles equipped with mission-essential accessories. Monthly fees for accessory equipment are included at the end of this bulletin as Supplemental Management Products and Services, Section C.

d. GSA Fleet offers short-term rentals (up to 60 days) when GSA Fleet customers require a vehicle due to an incident/accident or for additional vehicle requirements. Customers should call the GSA Fleet Short Term Rental Office at 1-866-886-1232 for more information on this service.

e. GSA Fleet understands that within certain vehicle body types there exists a wide range of vehicle acquisition costs. Therefore, to ensure that rates for newly acquired vehicles costing more than \$75,000 are appropriate, their specific rates will be assigned as vehicles are ordered. Your Fleet Service Representative can provide rate estimates for these vehicles before they are ordered.

f. The California Air Resource Board (CARB) requires on-road heavy-duty diesel engines to meet stricter emission standards for vehicles operated in California. The cleaner model year 2007 heavy-duty diesel engines required by the Environmental Protection Agency (EPA) will meet CARB's standards. However, CARB's regulation requires on-road heavy-duty diesel engines, model years 1960 through 2006, to be retrofitted with particulate matter traps. If GSA Fleet is required to retrofit existing vehicles with diesel engines, customers in California should expect significant additional fees for the purchase and installation of these traps.

g. Customers with seasonal requirements may guarantee continued availability of assigned vehicles by paying the published monthly rate during the period of non-use. Seasonal storage is not available for sedans and station wagons.

## 7. Vehicle Selection Considerations.

a. Section 102-34.45 of the Federal Management Regulation (41 C.F.R. 102-34.45) requires motor vehicle selection that achieves maximum fuel efficiency and limits vehicle body size, engine size, and optional equipment to what is essential to meet your agency's mission.

b. Executive Order 13423 requires Federal agencies to improve energy efficiency and reduce greenhouse gas emissions through the

reduction of petroleum usage by (i) 2% annually through the end of fiscal year 2015, and (ii) 20% by the end of fiscal year 2015, relative to the fiscal year 2005 base level. These levels must be maintained beyond 2015.

c. In accordance with Section 702 of Energy Policy Act of 2005 (EPACT) (42 U.S.C. § 13212(c)), GSA is required to allocate the incremental cost of alternative fueled vehicles (AFVs) across the entire fleet. You may obtain specific details on how GSA implements this requirement by contacting your local Fleet Service Representative.

d. In addition, EPACT requires all Federal agencies to acquire 75 percent of their annual light duty vehicles placed in metropolitan statistical areas as AFVs. GSA Fleet offers all AFVs, including a variety of hybrid electric vehicles (HEVs), which are under contract with GSA Automotive. For more information on GSA Fleet's AFV Program, please visit our website at <http://www.gsa.gov/afv>.

e. In accordance with Section 141 of Energy Independence and Security Act of 2007 (EISA), which amended Section 303 of the Energy Policy Act of 1992 (EPACT 1992) (42 U.S.C. § 13212), agencies are required to acquire (purchase, lease or acquire through transfer) low greenhouse gas (GHG)-emitting light duty motor vehicles and medium duty passenger vehicles (MDPVs). Agencies can utilize, as determined by the head of the Federal agency, or his or her designee, exceptions to EISA 141 due to a functional need or through the use of alternative measures, as noted in EPA guidance. GSA cannot make this determination and agencies are not required to report their determination to GSA.

#### 8. Rate Bulletin Exceptions.

a. GSA Fleet publishes rates for special equipment (non-OEM supplied) in GSA regional FPMR bulletins, available from the servicing GSA Regional Fleet Management office.

b. GSA Fleet assesses special rates for vehicles that customers


operate in certain high-cost areas, or where GSA Fleet incurs additional expense to deliver new vehicles. Such areas include the States of Alaska and Hawaii, the Commonwealth of Puerto Rico, the U.S. Virgin Islands, Johnston Island, Europe, and Asia. Rates applicable to these locations are available from the servicing GSA Regional Fleet Management office.

c. Special service vehicles (Class 9X) are not suitable for high-speed pursuit or emergency driving.

d. As a reminder, GSA Fleet leasing rates do not cover the cost to repair vehicle damage incurred because of Acts of Nature (hurricanes, tornadoes, hail, fire, floods, etc.) Agencies should take action to secure vehicles from potential damage when possible; however, damage to vehicles due to Acts of Nature will be billed to the using agency. In the event GSA Fleet elects not to repair a vehicle prior to its sale, GSA Fleet will charge the using agency the lesser of the loss on sale (its fair market value less actual sale proceeds) or the estimated cost of repair.

e. For more information on GSA Fleet leasing, please visit our website at <http://www.gsa.gov/vehicleleasing>.

By delegation of the Acting Commissioner,  
Federal Acquisition Service



/S/ Agnes LEUNG  
Controller

## Supplemental Fleet Management Products and Services

### A. Sample of FY 2012 Rates

The following table shows the FY 2012 rates for the 20 most numerous equipment codes currently within GSA Fleet. The full rate table is located on our website at [www.gsa.gov/gsafleet](http://www.gsa.gov/gsafleet) under 'Vehicle Rates' from the left-side links menu.

Vehicle Description	Equip. Code	Federal Std. Item	2012 Mo. Rate	2012 Mi. Rate
Sedan, Compact, 5 Passenger, 4 Door	1200	9C, 9D, 9H	\$174.00	\$0.150
Sedan, Midsize, 5 Passenger, 4 Door	1161	10B	\$233.00	\$0.170
Van, Passenger	4115	20	\$218.00	\$0.195
Van, Passenger	4315	24	\$264.00	\$0.230
Standard Pickup, Regular Cab	4250	41	\$204.00	\$0.240
Sport Utility, 4-Door	6275	105B	\$333.00	\$0.240
Pickup, Crew Cab	6352	57, 59A	\$313.00	\$0.310
Van, Passenger	4116	20B	\$201.00	\$0.195
Service Utility	4355	82	\$262.00	\$0.260
Sport Utility, 4-Door	6279	6, 105A	\$317.00	\$0.240
Sport Utility, 4-Door	6175	105	\$303.00	\$0.210
Van, Passenger	4215	21, 22	\$234.00	\$0.230
Compact Pickup, Regular Cab	4120	60	\$195.00	\$0.185
Pickup, Extended Cab	6251	46C	\$254.00	\$0.250
Pickup, Extended Cab	6351	49C	\$290.00	\$0.310
Pickup, Regular Cab	6250	46	\$246.00	\$0.250
Stake, Regular Cab	4380	124	\$262.00	\$0.260
Standard Pickup, Extended Cab	4251	41C	\$210.00	\$0.240
Pickup, Regular Cab	6350	49	\$280.00	\$0.310

\* - Note: New vehicles with acquisition costs over \$75,000 will receive unique rates. Please contact your Fleet Service Representative for more information.

B. Vehicle monitoring is available through GSA Fleet. The FY11 prices are currently being finalized. Customers will be notified as soon as the rates are available. Please contact your FSR for the latest status.

Vehicle Monitoring Services	ACCY Code	Monthly service Fee
Installation, unit cost amortized and monthly fee added (sedan)*	nw1	Contact FSR
Installation, unit cost amortized and monthly fee added (light truck)*	nw2	Contact FSR
Installed by customer, unit cost amortized and monthly fee added (sedan)	nw3	Contact FSR
Installed by customer, unit cost amortized and monthly fee added (light truck)	nw4	Contact FSR
Customer pays for unit cost and installation up front (sedans and light trucks)	nw5	Contact FSR
* This is the preferred method which allows the customer to pay for Network car over the life of the vehicle		

Prices may vary for other applications. Prices are subject to change.

C. The following chart provides optional equipment rates for customers whose mission requires the vehicle to be equipped with additional accessories or equipment.

Total Cost of Equipment above Base Vehicle	Rate Code	Monthly Rate	Mileage Rate
\$101 - \$500	A	\$5.00	N/C
501 - 1,000	B	\$8.00	N/C
1,001 - 1,500	C	\$16.00	N/C
1,501 - 2,000	D	\$23.00	N/C
2,001 - 2,500	E	\$35.00	N/C
2,501 - 3,500	F	\$40.00	N/C
3,501 - 5,000	G	\$52.00	N/C
5,001 - 7,500	H	\$75.00	N/C
7,501 - 10,000	I	\$115.00	N/C
10,001 - 15,000	J	\$144.00	\$0.010
15,001 - 20,000	K	\$219.00	\$0.015
20,001 - 25,000	L	\$288.00	\$0.020
25,001 - 30,000	M	\$374.00	\$0.025
30,001 - 35,000	N	\$431.00	\$0.030
35,001 - 40,000	P	\$518.00	\$0.035
40,001 - 50,000	R	\$633.00	\$0.040
50,001 - 75,000	S	\$748.00	\$0.050
75,001 and above	T	\$1,035.00	\$0.050
Customer Owned Equipment	Y	N/C	\$0.015
Deduct for rehab in lieu of replacement (medium/heavy trucks, special equipment)	Z	Deduct 10% from listed monthly rate for the affected vehicle	Deduct 10% from listed monthly rate for the affected vehicle
<b>Note:</b> "N/C" means no charge			

D. Additional Information on Buses

GSA Fleet classifies buses that fall between listed seating capacities under the next larger size. The vehicle descriptions show maximum passenger capacity.

GSA Fleet bases bus classifications on the original, not the modified, seating capacity. Modifications that reduce original seating capacity, such as installation of wheelchair positions, perimeter seating, or VIP seating, do not affect the passenger capacity classification of the bus for coding or billing purposes.

For comparison purposes, an adult passenger bus is structurally equivalent to a school bus, but with larger seats. A transit bus is equivalent to a city bus, and an intercity bus equivalent to a long-distance highway coach.

School buses comply with safety regulations regarding the transportation of school-age children in their configuration and

marking. Different regulations govern adult buses and they are not suitable for use as school buses.

Several items of optional equipment are available for buses that customers operate under specific conditions. GSA Fleet offers a cold weather package for areas with extreme winter climates, a high-performance package for use in mountainous terrain, and a severe service package for buses that customers operate in rough terrain. The servicing Fleet Management Center can recommend, and provide the optional equipment charge for, the appropriate package(s).