

SECTION I - FY 2012 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/11 to 3/31/12

FSC Code	FSC Description & Customer/Agency	Sales
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$346,621
3920	Miscellaneous Material Handling Equipment	
	Department of Defense	\$14,421
	Department of Homeland Security	9,769
	Bureau of Prisons	2,325

		\$26,515
3990	Miscellaneous Material Handling Equipment	
	Department of Defense	\$1,203,950
	Department of Justice	7,755
	Bureau of Prisons	3,725
	Department of Agriculture	1,722

		\$1,217,152
4240	Safety & Rescue Equipment	
	General Services Administration	\$261,425
	Bureau of Prisons	759
	Department of Veterans Affairs	471
	Other Agencies and Customers	92
	Department of Defense	(2,703)

		\$260,044
4460	Industrial Filters	
	Department of Defense	\$564,334
	Other Agencies and Customers	526,464
	Department of Veterans Affairs	297,430
	Bureau of Prisons	255,147
	Department of Justice	28,433
	Social Security Administration	23,148
	Department of Commerce	9,222
	Department of Homeland Security	8,670
	Department of Treasury	4,978
	Department of Energy	1,463

FSC Code	FSC Description & Customer/Agency		Sales
	Department of Labor	167	
		-----	\$1,719,456
5140	Tool Bags		
	General Services Administration	\$296,147	
	Other Agencies and Customers	436	
		-----	\$296,583
5340	Miscellaneous Hardware		
	General Services Administration	\$114,566	
	Department of Defense	67,897	
		-----	\$182,463
5660	Fencing, Fences, and Gates		
	Department of Defense		\$1,816
5670	Building Components, Pre-fabricated		
	Bureau of Prisons		\$155,475
5820	Radio Mounts		
	Department of Defense		\$192,607
5895	Miscellaneous Communications Equipment		
	Department of Defense		\$18,440,147
5935	Connectors, Electrical		
	Department of Defense		\$5,475
5965	Components for Speakers/Headsets/Microphones		
	Department of Defense		\$467,086

FSC Code	FSC Description & Customer/Agency	Sales
5975	Cable, Cord and Wire Assemblies Department of Defense	\$42,341
5995	Cable, Cord, and Wire Assemblies Department of Defense	\$1,768,482
5998	Circuit Cards Department of Defense	\$2,806
5999	Miscellaneous Electrical and Electronic Components Department of Defense	\$5,412,531
6020	Cable, Cord and Wire Assemblies Department of Defense	\$908,998
6110	Electrical Control Equipment Department of Defense	\$62,800
6117	SolarHeating Systems Manufacturing Department of Defense	\$53,856
6150	Miscellaneous Electrical Power/Distribution Equipment Department of Defense General Services Administration	\$874,700 228,626 -----
		\$1,103,326
6230	Electric Portable Hand Lighting Equipment General Services Administration Department of Defense	\$49,087 6,068 -----
		\$55,155
6532	Hospital/Surgical Clothing	

FSC Code	FSC Description & Customer/Agency		Sales
	Department of Defense	\$34,170	
	Bureau of Prisons	8,780	
		-----	\$42,950
6540	Optical Instruments/Equipment		
	Bureau of Prisons	\$481,160	
	Department of Defense	115,781	
	Department of Veterans Affairs	11,662	
	Department of Interior	5,751	
	Department of Homeland Security	4,595	
	Department of Agriculture	3,109	
	Department of Treasury	1,574	
	Nuclear Regulatory Commission	1,414	
	Department of Justice	528	
	General Services Administration	464	
	Department of Transportation	461	
	U.S. Postal Service	100	
	Environmental Protection Agency	78	
	Other Agencies and Customers	72	
	Department of Labor	54	
		-----	\$626,803
6645	Time Instruments		
	Department of Defense	\$2,258	
	Social Security Administration	623	
	Bureau of Prisons	528	
	Department of Justice	304	
	Department of Homeland Security	76	
	Department of Interior	41	
	Department of Agriculture	41	
		-----	\$3,871
6920	Armament Training Devices		
	Department of Defense		\$15,410
7105	Household Furniture		
	General Services Administration	\$486,340	
	Bureau of Prisons	165,710	
	Department of Defense	150,602	

FSC Code	FSC Description & Customer/Agency	Sales
	Other Agencies and Customers	14,968
	Department of Homeland Security	4,530
	Department of Justice	2,630
	Department of Transportation	2,562
	Department of Agriculture	2,174
	Department of Interior	1,436
	Social Security Administration	536
	Department of Labor	526
	Department of Health & Human Services	273

		\$832,287 *
7110	Office Furniture	
	Department of Defense	\$38,963,875
	General Services Administration	9,053,367
	Social Security Administration	8,027,412
	Department of Justice	4,494,971
	Department of Health & Human Services	3,437,860
	Department of Agriculture	3,256,821
	Bureau of Prisons	2,414,527
	Department of Homeland Security	2,207,547
	Department of Labor	2,144,006
	Department of Transportation	1,901,890
	Department of Interior	1,260,735
	Department of Veterans Affairs	715,731
	Department of Treasury	550,950
	Other Agencies and Customers	345,492
	Securities Exchange Commission	271,208
	Department of Housing & Urban Development	253,855
	U.S. Courts	211,244
	Department of Commerce	143,410
	Department of State	131,449
	National Aeronautics & Space Administration	95,768
	Department of Energy	37,479
	Office of Personnel Management	23,921
	Environmental Protection Agency	12,368
	U.S. Agency for International Development	3,995
	Small Business Administration	3,712
	Department of Education	3,202
	National Archives & Records Administration	411
	Smithsonian Institution	319

		\$79,967,525
7125	Cabinets, Lockers, Bins and Shelving	
	Department of Defense	\$3,625,377
	General Services Administration	1,713,244

FSC Code	FSC Description & Customer/Agency		Sales
	Bureau of Prisons	1,139,459	
	Department of Justice	167,181	
	Other Agencies and Customers	43,775	
	Department of Homeland Security	36,598	
	Department of Labor	30,723	
	Department of Interior	30,718	
	Social Security Administration	5,625	
	Department of Energy	5,175	
	Department of Transportation	3,532	
	Department of Veterans Affairs	3,526	
	Department of Agriculture	641	
	Department of Health & Human Services	195	
		-----	\$6,805,769
7195	Miscellaneous Furniture & Fixtures		
	Bureau of Prisons	\$542,724	
	General Services Administration	2,221	
	Department of Defense	1,019	
		-----	\$545,964
7210	Household Furnishings		
	Bureau of Prisons	\$3,330,597	
	Department of Justice	1,805,632	
	General Services Administration	1,752,804	
	Department of Defense	1,681,548	
	Department of Homeland Security	47,058	
	Department of Interior	9,236	
	Department of Agriculture	8,916	
	Department of Veterans Affairs	5,035	
	Other Agencies and Customers	2,652	
	Department of Treasury	2,280	
		-----	\$8,645,758
7230	Draperies/Awnings/Shades		
	Department of Defense	\$585,051	
	Department of Homeland Security	3,989	
		-----	\$589,040
7240	Household/Commercial Containers		

FSC Code	FSC Description & Customer/Agency		Sales
	General Services Administration	\$41,125	
	Other Agencies and Customers	2,600	
		-----	\$43,725
7320	Kitchen Equipment and Appliances		
	Bureau of Prisons	\$101,151	
	Department of Homeland Security	5,242	
	General Services Administration	795	
		-----	\$107,188
7340	Plastic Cutlery & Flatware		
	Bureau of Prisons	\$97,227	
	Department of Justice	1,620	
		-----	\$98,847
7350	Plastic Tableware		
	Bureau of Prisons	\$467,824	
	Department of Justice	5,682	
		-----	\$473,506
7510	Office Supplies		
	General Services Administration	\$923,549	
	Other Agencies and Customers	271,277	
	Bureau of Prisons	47,554	
	Federal Retirement Thrift Investment Board	604	
		-----	\$1,242,984
7520	Office Devices and Accessories		
	General Services Administration	\$10,465	
	Department of Defense	84	
	Social Security Administration	21	
		-----	\$10,570
7530	Stationery/Record Forms		
	U.S. Courts	\$175,499	

FSC Code	FSC Description & Customer/Agency	Sales
	Department of Justice	125,814
	Department of Agriculture	83,150
	Bureau of Prisons	78,977
	General Services Administration	62,343
	Other Agencies and Customers	42,474
	Federal Retirement Thrift Investment Board	24,024
	Department of Defense	6,298
	Department of Transportation	3,201
	Social Security Administration	1,940
	Department of Interior	1,916
	Executive Office of the President	1,647
	National Archives & Records Administration	1,548
	Department of Homeland Security	1,342
	Environmental Protection Agency	302

		\$610,475
7540	Standard Forms	
	General Services Administration	\$273,791
	Selective Service System	253,254
	Other Agencies and Customers	151,606
	Federal Retirement Thrift Investment Board	84,049
	U.S. Courts	36,787
	Bureau of Prisons	30,371
	Environmental Protection Agency	9,814
	Department of Justice	9,378
	Department of Education	440
	Department of State	422
	Department of Interior	356
	Department of Agriculture	240
	Department of Defense	89

		\$850,597
7690	Miscellaneous Printed Matter	
	Other Agencies and Customers	\$116,408
	Department of Agriculture	75,046
	Department of Justice	49,957
	Department of Defense	37,566
	Bureau of Prisons	11,022
	Department of Interior	7,852
	Department of Homeland Security	7,713
	U.S. Courts	1,494
	Environmental Protection Agency	234
	General Services Administration	152

		\$307,444

FSC Code	FSC Description & Customer/Agency		Sales
8105	Bags and Sacks		
	Bureau of Prisons	\$163,979	
	Department of State	70,610	
	Department of Defense	43,418	
	General Services Administration	12,058	
	Department of Justice	5,669	
	U.S. Courts	199	
		-----	\$295,933
8305	Textile Fabrics		
	General Services Administration	\$117,614	
	Department of Treasury	8,400	
	Department of Veterans Affairs	2,688	
		-----	\$128,702
8340	Tents and Tarpaulins		
	General Services Administration	\$177,431	
	Bureau of Prisons	345	
		-----	\$177,776
8405	Outerwear, Men's		
	Department of Defense	\$5,280,733	
	Bureau of Prisons	84,148	
	Department of Agriculture	25	
		-----	\$5,364,906
8410	Women's Shirts		
	Department of Defense		\$617,036
8415	Clothing, Special Purpose		
	Department of Defense	\$41,590,789	
	Bureau of Prisons	4,665,421	
	General Services Administration	77,633	
	Department of Justice	16,886	
	Department of Homeland Security	7,915	

FSC Code	FSC Description & Customer/Agency		Sales
	Other Agencies and Customers	793	
		-----	\$46,359,437
8420	Men's Underwear and Nightwear		
	Bureau of Prisons	\$532,398	
	Department of Defense	177,062	
		-----	\$709,460
8455	Badges and Insignia		
	Department of Homeland Security	\$6,179	
	Department of Interior	2,474	
	Bureau of Prisons	1,818	
	Department of Justice	1,184	
	Social Security Administration	718	
	Department of Agriculture	686	
	Department of Health & Human Services	563	
	U.S. Courts	519	
	Department of Defense	419	
	Other Agencies and Customers	48	
		-----	\$14,608
8465	Individual Equipment		
	Other Agencies and Customers	\$300,343	
	Department of Defense	220,915	
	Bureau of Prisons	11,416	
		-----	\$532,674
8470	Armor, Personal		
	Department of Defense	\$46,786,344	
	Department of Justice	1,674,587	
	Bureau of Prisons	597,423	
		-----	\$49,058,354
9520	Key Shields		
	Bureau of Prisons		\$120

FSC Code	FSC Description & Customer/Agency	Sales
9905	Signs, Ad Displays and I.D. Plates	
	Department of Defense	\$1,155,561
	Department of Agriculture	475,954
	Bureau of Prisons	449,896
	Department of Transportation	359,131
	Department of Interior	235,707
	Other Agencies and Customers	151,058
	Department of Homeland Security	94,794
	General Services Administration	82,354
	Department of Justice	75,378
	Department of Veterans Affairs	53,930
	U.S. Postal Service	23,021
	Department of Commerce	22,881
	Department of Energy	13,447
	Securities Exchange Commission	12,342
	Social Security Administration	6,333
	U.S. Courts	4,671
	Department of Education	2,345
	Department of Health & Human Services	1,477
	Department of Treasury	922
	Department of Labor	308
	National Aeronautics & Space Administration	220
	Nuclear Regulatory Commission	50
	Office of Personnel Management	16
	Government Accountability Office	8
	Library of Congress	8
	Agency for International Development	8

		\$3,221,820
D308	Drawing Conversion Services	
	Department of Interior	\$13,871
H359	Electronics Testing Laboratories	
	Other Agencies and Customers	\$27,961
J023	Vehicular Repair Services	
	Department of Defense	\$601,981
J025	Vehicular Component Repair Services	
	Department of Defense	\$157,338

FSC Code	FSC Description & Customer/Agency	Sales
J039	Material Handling Equipment Repair Services	
	Department of Defense	\$117,021
J081	Textile Repair/Modification Services	
	Department of Defense	\$70,058
	Other Agencies and Customers	9,321
	Bureau of Prisons	4,292

		\$83,671
J084	Equipment Assembly Services	
	Department of Defense	\$443
J085	Toiletry Kitting Services	
	Bureau of Prisons	\$81,064
	Department of Homeland Security	14,820
	Department of Justice	8,007

		\$103,891
K023	Retrofitting Services	
	Department of Homeland Security	\$12,772,356
	Department of Defense	1,478,478
	Department of Agriculture	304,042
	Department of Interior	6,371
	General Services Administration	3,844
	Other Agencies and Customers	100

		\$14,565,191
K054	Modification of Prefabricated Metal Buildings & Components	
	Department of Defense	\$1,710,024
K058	Communication Equipment Modification Services	
	Department of Defense	\$217,851

FSC Code	FSC Description & Customer/Agency		Sales
R604	Distribution Services		
	Bureau of Prisons	\$1,611,777	
	Department of Agriculture	2,875	
	Department of Defense	48	
	Department of Interior	30	
		-----	\$1,614,730
R699	Other Administrative Support Services		
	Department of Homeland Security		\$463,373
S209	Laundry Services		
	Department of Defense	\$1,038,718	
	Bureau of Prisons	8,454	
	Other Agencies and Customers	589	
		-----	\$1,047,761
T011	Printing & Binding Services		
	Federal Retirement Thrift Investment Board	\$398,251	
	Department of Transportation	135,555	
	Department of Justice	134,835	
	Environmental Protection Agency	29,234	
	Department of Defense	23,075	
	Bureau of Prisons	18,721	
	U.S. Courts	3,677	
	Department of Veterans Affairs	2,931	
		-----	\$746,279
T099	Miscellaneous Printing Services		
	Department of Defense	\$2,612,281	
	Department of Homeland Security	571,680	
	Bureau of Prisons	214,235	
	Department of Justice	156,573	
	Department of Veterans Affairs	43,135	
	Department of Commerce	14,000	
	Department of Agriculture	8,447	
	Department of Interior	5,975	
	Nuclear Regulatory Commission	1,753	
	U.S. Courts	676	

FSC Code	FSC Description & Customer/Agency	Sales
	-----	\$3,628,755
Product-related Services & Other Support Services	Various Customers	\$1,599,376
Raw Materials Sub-assemblies	Various Customers	\$1,796,406
	Central Office Adjustment	(\$1,373)
	Total FPI Sales to Gov't Agencies	\$269,517,824
	Subcontracting Activities	\$15,106,509
	Recycling Sales	7,033,816
	Commercial Market Services	3,240,486
	Customer Vehicle Reimbursement	45,539,891
	Total FPI Six Months Sales for FY 2012	Subtotal \$340,438,526

* FPI provides products in FSC 7105 through a partnership with a private vendor. The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and does not reflect any price adjustments made by the private vendor.

SECTION II - FY 2012 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE
10/01/11 to 3/31/12

SIC Industry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$791,170	0.23%
2321	Men's & Boys' Shirts, Except Work	2,360,454	0.69%
2322	Men's & Boys' Underwear & Nightwear	1,316,101	0.39%
2326	Men's & Boys' Work Clothing	28,627,007	8.41%
2329	Men's & Boys' Clothing, N.E.C.	13,307,017	3.91%
2331	Women's Shirts	617,036	0.18%
2381	Cotton Work Gloves	3,823	0.00%
2391	Curtains & Drapes	589,040	0.17%
2392	Housefurnishings	2,444,176	0.72%
2393	Textile Bags	1,353,773	0.40%
2394	Canvas & Related Products	180,376	0.05%
2396	Automotive & Apparel Trimmings	3,628,755	1.07%
2399	Textile Products, N.E.C.	15,726	0.00%
2499	Wood Products, N.E.C.	10,570	0.00%
2514	Metal Household Furniture	832,287	0.24%
2515	Mattresses & Foundations	5,539,114	1.63%
2521	Wood Office Furniture	18,779,273	5.52%
2522	Non-Wood Office Furniture	61,188,252	17.97%
2542	Office/Store Fixtures, Non-Wood	7,974,270	2.34%
2599	Furniture & Fixtures, N.E.C.	261,507	0.08%
2752	Commercial Printing, Lithographic	2,950,625	0.87%
2759	Commercial Printing, N.E.C.	35,141	0.01%
2761	Manifold Business Forms	772,013	0.23%
3089	Plastic Products, N.E.C.	572,353	0.17%
3151	Leather Gloves & Mittens	78,724	0.02%
3429	Hardware, N.E.C.	114,566	0.03%
3433	Solar Heating Systems Manufacturing	53,856	0.02%
3442	Metal Doors & Frames	155,475	0.05%
3444	Sheet Metal Work	418,160	0.12%
3446	Architectural Metal Work	48,651	0.01%
3448	Prefabricated Metal Buildings and Components	1,710,024	0.50%
3469	Metal Stampings, N.E.C.	41,125	0.01%
3479	Coating & Engraving	14,608	0.00%
3496	Miscellaneous Fabricated Wire Products	1,816	0.00%
3499	Fabricated Metal Products, N.E.C.	872,393	0.26%
3564	Industrial Filters	1,719,456	0.51%
3643	Current Carrying Wiring Devices	22,693,401	6.67%
3648	Lighting Equipment, N.E.C.	55,155	0.02%

3663	Radio/TV Communications, Equipment	604,970	0.18%
3678	Electronic Connectors	5,475	0.00%
3672	Miscellaneous Electronic Components	5,415,337	1.59%
3842	Orthopedic/Prosthetic/Surgical Equipment	55,699,606	16.36%
3851	Ophthalmic Goods	886,847	0.26%
3873	Time Measuring Instruments	\$3,871	0.00%
3993	Signs & Advertising Displays	2,364,957	0.69%
7218	Laundry Services	1,047,761	0.31%
7371	Drawing Conversion Programming	13,871	0.00%
7389	Miscellaneous Business Services, N.E.C.	2,182,437	0.64%
7532	Customizing Vehicle Services	14,565,191	4.28%
7538	Vehicular Repair Services	601,981	0.18%
7539	Auto Repair Services, N.E.C.	157,338	0.05%
7699	Miscellaneous Repair Services, N.E.C.	418,543	0.12%
8734	Electronics Testing Laboratories	27,961	0.01%
	Product-Related Services & Other Support Services	1,599,376	0.47%
	Raw Mat'ls & Sub-Assemblies	1,796,406	0.53%
	Central Office Adjustment	(1,373)	0.00%
	Total FPI Sales to Gov't Agencies	\$269,517,824	79.17%
	Subcontracting Activities	15,106,509	4.44%
	Recycling Sales	7,033,816	2.07%
	Commercial Market Services	3,240,486	0.95%
	Customer Vehicle Reimbursement	45,539,891	13.38%

	Total FPI Six Months Sales for FY 2012	\$340,438,526	100.00%