

SECTION I - FY 2010 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/09 to 9/30/10

FSC Code	FSC Description & Customer/Agency	Sales
1430	Cable, Cord and Wire Assemblies	
	Department of Defense	\$20,954
1680	Cable, Cord and Wire Assemblies	
	Department of Defense	\$8,189
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$578
3920	Miscellaneous Material Handling Equipment	
	Bureau of Prisons	\$3,317
3990	Miscellaneous Material Handling Equipment	
	Department of Defense	\$1,109,330
	Bureau of Prisons	37,950
	Department of Transportation	7,750
	Department of Veterans Affairs	1,320

		\$1,156,350
4240	Safety & Rescue Equipment	
	General Services Administration	\$477,917
	Other Agencies and Customers	6,330
	Bureau of Prisons	2,548
	Department of Veterans Affairs	900
	Department of Defense	70
	Department of Homeland Security	33

		\$487,798

4460	Industrial Filters		
	Other Agencies and Customers	\$667,648	
	Department of Defense	653,877	
	Department of Veterans Affairs	565,649	
	Bureau of Prisons	436,883	
	Smithsonian Institution	121,171	
	Social Security Administration	83,321	
	Department of Justice	42,500	
	Department of Homeland Security	24,678	
	Department of Treasury	18,195	
	Department of Energy	16,543	
	Department of Commerce	13,961	
	Department of Interior	12,800	
	Department of Health & Human Services	10,102	
	Department of Transportation	9,201	
	Department of Labor	5,628	
	Department of Agriculture	3,158	
	Environmental Protection Agency	2,663	
		-----	\$2,687,978
4920	Cable, Cord and Wire Assemblies		
	Department of Defense		\$10,930
4935	Cable, Cord and Wire Assemblies		
	Department of Defense		\$47,280
5140	Tool Bags		
	General Services Administration	\$404,057	
	Other Agencies and Customers	4,637	
	Department of Defense	4,404	
		-----	\$413,098
5340	Miscellaneous Hardware		
	Department of Defense	\$95,307	
	General Services Administration	55,282	
		-----	\$150,589
5660	Fencing, Fences, and Gates		
	Bureau of Prisons		\$359,976
5670	Building Components, Pre-fabricated		

Bureau of Prisons

\$2,531,673

5820	Radio Mounts		
	Department of Defense		\$1,384,500
5855	Cable, Cord and Wire Assemblies		
	Department of Defense		\$14,426
5895	Miscellaneous Communications Equipment		
	Department of Defense		\$36,974,857
5935	Connectors, Electrical		
	Department of Defense		\$57,940
5975	Electrical Hardware and Supplies		
	Department of Defense		\$376,443
5985	Cable, Cord, and Wire Assemblies		
	Department of Defense		\$128
5995	Cable, Cord, and Wire Assemblies		
	Department of Defense		\$13,770,879
5999	Miscellaneous Electrical and Electronic Components		
	Department of Defense		\$6,793,434
6110	Electrical Control Equipment		
	Department of Defense		\$2,049,670
6117	SolarHeating Systems Manufacturing		
	Department of Labor	\$39,200	
	Department of Homeland Security	2,695	
		-----	\$41,895

6135	Storage Batteries		
	Department of Defense		\$90,325
6145	Wires/Cables, Electrical		
	Department of Defense		\$1,798,158
6150	Miscellaneous Electrical Power/Distribution Equipment		
	Department of Defense	\$10,617,317	
	General Services Administration	251,703	
		-----	\$10,869,020
6160	Miscellaneous Battery Retaining Fixtures/Liners		
	Department of Defense		\$2,233,199
6230	Electric Portable Hand Lighting Equipment		
	General Services Administration		\$67,410
6532	Hospital/Surgical Clothing		
	Bureau of Prisons	\$150,318	
	Department of Defense	135	
		-----	\$150,453
6540	Optical Instruments/Equipment		
	Bureau of Prisons	\$823,443	
	Department of Defense	75,507	
	Department of Veterans Affairs	18,445	
	Department of Homeland Security	15,023	
	Department of Interior	11,570	
	Department of Agriculture	4,848	
	Nuclear Regulatory Commission	2,599	
	U.S. Postal Service	2,272	
	Other Agencies and Customers	1,621	
	Department of Treasury	1,532	
	General Services Administration	1,089	
	Department of Justice	998	
	Environmental Protection Agency	922	
	Department of Labor	599	
	Department of Health & Human Services	167	
	Department of Energy	148	
	Department of Commerce	8	
		-----	\$960,791

6645	Time Instruments		
	Other Agencies and Customers	\$11,286	
	Department of Defense	4,653	
	Bureau of Prisons	1,866	
	Department of Justice	792	
	Social Security Administration	646	
	Department of Transportation	532	
	Department of Homeland Security	448	
	Department of Health & Human Services	246	
	Department of Veterans Affairs	246	
	Department of Agriculture	185	
	Department of Interior	120	
	Executive Office of the President	72	
		-----	\$21,092
6660	Meteorological Instruments		
	Department of Commerce	\$303,206	
	Department of Defense	24,162	
		-----	\$327,368
7105	Household Furniture		
	Department of Defense	\$2,525,111	
	General Services Administration	1,711,658	
	Bureau of Prisons	363,055	
	Other Agencies and Customers	115,732	
	Department of Justice	50,762	
	Department of Homeland Security	20,184	
	Department of Interior	15,632	
	Department of Veterans Affairs	3,538	
	Environmental Protection Agency	3,260	
	Department of Treasury	2,437	
	Department of State	1,365	
	Department of Health & Human Services	1,335	
	Department of Labor	1,092	
	Department of Transportation	1,052	
	Department of Agriculture	1,018	
	Department of Commerce	819	
	Social Security Administration	801	
		-----	\$4,818,851 *

7110

Office Furniture

Department of Defense	\$45,819,685
Department of Justice	24,771,126
Social Security Administration	24,689,093
Bureau of Prisons	7,361,872
Department of Homeland Security	5,854,769
Department of Transportation	3,083,733
General Services Administration	3,007,442
Department of Agriculture	2,014,757
Department of Treasury	1,667,348
Department of Interior	1,661,872
Other Agencies and Customers	1,623,792
Department of Health & Human Services	1,611,542
Environmental Protection Agency	1,116,714
Department of Veterans Affairs	981,722
Securities Exchange Commission	737,470
Department of Labor	628,293
Agency for International Development	628,043
U.S. Courts	426,579
Department of Commerce	401,682
Department of State	377,584
National Aeronautics & Space Administration	232,299
Department of Energy	92,699
Department of Housing & Urban Development	61,980
Office of Personnel Management	59,806
Department of Education	20,850
Executive Office of the President	15,491
Nuclear Regulatory Commission	3,823
Peace Corps	2,380
National Archives & Records Administration	1,098
Small Business Administration	369
Government Printing Office	270

	\$128,956,183

7125 Cabinets, Lockers, Bins and Shelving

Department of Defense	\$14,047,209	
General Services Administration	3,908,810	
Bureau of Prisons	2,127,934	
Department of Justice	220,366	
Department of Homeland Security	105,443	
Department of Interior	73,574	
Environmental Protection Agency	67,516	
Department of Transportation	48,834	
Department of Treasury	23,750	
Department of Agriculture	13,610	
Social Security Administration	12,528	
Department of Labor	8,875	
Department of Energy	4,470	
Other Agencies and Customers	4,079	
Department of Veterans Affairs	3,333	
Department of Commerce	1,076	
Department of Health & Human Services	550	
Executive Office of the President	374	
	-----	\$20,672,331

7195 Miscellaneous Furniture & Fixtures

Bureau of Prisons	\$2,557,410	
Department of Defense	9,531	
Environmental Protection Agency	4,404	
Department of Agriculture	939	
Department of Justice	653	
	-----	\$2,572,937

7210 Household Furnishings

General Services Administration	\$10,501,632	
Bureau of Prisons	6,221,164	
Department of Defense	3,492,019	
Other Agencies and Customers	686,769	
Department of Agriculture	74,138	
Department of Veterans Affairs	70,864	
Department of Homeland Security	37,906	
Department of Labor	29,753	
Department of Transportation	11,396	
Department of Interior	9,323	
Department of Justice	3,933	
Department of Health & Human Services	675	
Department of Treasury	(1,136)	
	-----	\$21,138,436

7230	Draperies/Awnings/Shades		
	Department of Defense	\$580,851	
	Other Agencies and Customers	186,004	
	Department of Homeland Security	4,681	
	Bureau of Prisons	1,362	
	Department of Justice	854	
	Department of Transportation	790	
		-----	\$774,542
7240	Household/Commercial Containers		
	U.S. Postal Service	\$834,984	
	General Services Administration	108,106	
	Other Agencies and Customers	4,420	
		-----	\$947,510
7320	Kitchen Equipment and Appliances		
	Bureau of Prisons	\$88,802	
	Department of Homeland Security	41,747	
	Department of Defense	9,460	
	Other Agencies and Customers	1,886	
	General Services Administration	1,439	
	Environmental Protection Agency	1,308	
		-----	\$144,642
7340	Plastic Cutlery & Flatware		
	Bureau of Prisons		\$215,102
7350	Plastic Tableware		
	Bureau of Prisons		\$677,903

7510	Office Supplies		
	General Services Administration	\$4,235,873	
	Other Agencies and Customers	820,274	
	Bureau of Prisons	72,174	
	Department of Defense	9,558	
	Federal Retirement Thrift Investment Board	4,282	
	Environmental Protection Agency	9	
	Department of Homeland Security	9	
	Department of Veterans Affairs	8	
	Department of Interior	8	
	Department of Agriculture	7	
	Department of Labor	4	
		-----	\$5,142,206
7520	Office Devices and Accessories		
	General Services Administration	\$146,999	
	Other Agencies and Customers	14	
	Department of Defense	13	
		-----	\$147,026
7530	Stationery/Record Forms		
	Other Agencies and Customers	\$945,096	
	U.S. Courts	381,630	
	Bureau of Prisons	284,351	
	General Services Administration	137,710	
	Department of Justice	118,059	
	Department of Commerce	117,000	
	Department of Agriculture	104,667	
	Federal Retirement Thrift Investment Board	26,915	
	Department of Defense	11,328	
	Department of Interior	7,867	
	Department of Veterans Affairs	2,324	
	Department of Transportation	2,029	
	National Archives & Records Administration	1,337	
	Department of Homeland Security	1,216	
	U.S. Postal Service	300	
	Selective Service System	278	
	Office of Personnel Management	162	
	Environmental Protection Agency	92	
		-----	\$2,142,361

7540	Standard Forms		
	Other Agencies and Customers	\$2,545,978	
	Bureau of Prisons	722,068	
	Federal Retirement Thrift Investment Board	433,908	
	Department of Justice	184,266	
	General Services Administration	154,675	
	Selective Service System	154,060	
	U.S. Courts	85,962	
	Environmental Protection Agency	20,541	
	Department of Transportation	8,625	
	Department of Homeland Security	3,992	
	Department of Defense	2,391	
	Department of State	1,699	
	Department of Agriculture	221	
	Department of Interior	203	
	Executive Office of the President	48	
		-----	\$4,318,637
7690	Miscellaneous Printed Matter		
	Other Agencies and Customers	\$345,405	
	Department of Agriculture	122,426	
	Department of Homeland Security	75,357	
	Department of Interior	53,565	
	Department of Defense	51,503	
	Bureau of Prisons	39,340	
	Department of Transportation	23,211	
	Department of Justice	18,685	
	Federal Retirement Thrift Investment Board	15,080	
	U.S. Courts	8,104	
	General Services Administration	856	
	Department of Commerce	618	
	Social Security Administration	608	
	Department of Energy	343	
	Environmental Protection Agency	312	
		-----	\$755,413
8105	Bags and Sacks		
	Department of State	\$495,335	
	Bureau of Prisons	237,068	
	General Services Administration	61,191	
	Department of Labor	463	
	Department of Defense	398	
	Department of Homeland Security	99	
	Department of Transportation	99	
	Other Agencies and Customers	33	
		-----	\$794,686

8305	Textile Fabrics		
	General Services Administration	\$248,759	
	Department of Defense	87,000	
	Bureau of Prisons	38,272	
	Other Agencies and Customers	16,019	
	Department of Treasury	4,767	
		-----	\$394,817
8340	Tents and Tarpaulins		
	General Services Administration		\$479,925
8405	Outerwear, Men's		
	Department of Defense	\$10,197,409	
	Bureau of Prisons	36,624	
		-----	\$10,234,033
8410	Women's Shirts		
	Department of Defense		\$1,184,768
8415	Clothing, Special Purpose		
	Department of Defense	\$123,751,143	
	Bureau of Prisons	7,077,798	
	General Services Administration	1,367,003	
	Department of Homeland Security	119,230	
	Other Agencies and Customers	9,466	
	Department of Justice	9,424	
	Department of Agriculture	1,216	
	Executive Office of the President	594	
	Department of Treasury	74	
		-----	\$132,335,948
8420	Men's Underwear and Nightwear		
	Department of Defense	\$928,625	
	Bureau of Prisons	502,405	
		-----	\$1,431,030

8455	Badges and Insignia		
	Department of Homeland Security	\$30,945	
	Department of Interior	6,099	
	Bureau of Prisons	5,957	
	Social Security Administration	3,970	
	Department of Agriculture	3,054	
	Department of Justice	1,992	
	Department of Defense	1,580	
	Department of Transportation	445	
	Other Agencies and Customers	134	
	Department of Veterans Affairs	124	
	Department of Commerce	63	
		-----	\$54,363
8465	Individual Equipment		
	Department of Defense	\$608,630	
	Bureau of Prisons	32,042	
	Department of Homeland Security	20	
		-----	\$640,692
8470	Armor, Personal		
	Department of Defense	\$49,640,278	
	Bureau of Prisons	222,168	
	Department of Homeland Security	1,166	
		-----	\$49,863,612
9520	Key Shields		
	Bureau of Prisons		\$4,600

9905

Signs, Ad Displays and I.D. Plates

Department of Defense	\$1,849,297	
Department of Agriculture	1,285,081	
Department of Interior	837,372	
Bureau of Prisons	713,479	
Department of Transportation	578,275	
General Services Administration	437,010	
Department of Homeland Security	314,318	
Department of Health & Human Services	157,525	
Department of Veterans Affairs	156,238	
Other Agencies and Customers	90,477	
Department of Justice	78,809	
Government Printing Office	70,625	
Social Security Administration	66,463	
Department of Treasury	38,685	
Department of Energy	38,346	
Environmental Protection Agency	21,737	
U.S. Courts	9,027	
National Aeronautics & Space Administration	5,626	
National Archives & Records Administration	2,550	
Department of Labor	2,212	
Agency for International Development	1,067	
Smithsonian Institution	638	
Nuclear Regulatory Commission	635	
U.S. Postal Service	585	
Department of State	368	
Federal Communications Commission	300	
Department of Commerce	255	
Small Business Administration	23	
Library of Congress	15	
	-----	\$6,757,038

D308	Drawing Conversion Services		
	Department of Defense	\$17,600	
	Other Agencies and Customers	14,392	
	Department of Interior	3,492	
		-----	\$35,484
D311	Data Conversion, Records		
	Bureau of Prisons	19,080	
	Department of Transportation	3,000	
		-----	\$22,080
D312	Data Conversion, Image-Pages		
	Department of Defense	\$2,541,546	
	Department of Transportation	6,611	
		-----	\$2,548,157
H359	Electronics Testing Laboratories		
	Other Agencies and Customers		\$97,597
J023	Vehicular Repair Services		
	Department of Defense	\$2,892,103	
	Bureau of Prisons	1,189,760	
	Department of Homeland Security	53,210	
		-----	\$4,135,073
J025	Vehicular Component Repair Services		
	Department of Defense	\$8,101,333	
	Other Agencies and Customers	55	
		-----	\$8,101,388
J039	Material Handling Equipment Repair Services		
	Department of Defense		\$453,065

J081	Textile Repair/Modification Services		
	U.S. Postal Service	\$147,752	
	Department of Defense	94,520	
	Bureau of Prisons	4,189	
		-----	\$246,461
J084	Equipment Assembly Services		
	Department of Defense		\$18,058
J085	Toiletry Kitting Services		
	Bureau of Prisons	\$124,323	
	Department of Agriculture	819	
		-----	\$125,142
K023	Retrofitting Services		
	Department of Homeland Security	\$27,970,281	
	Department of Defense	1,190,510	
	Department of Agriculture	556,983	
	Department of Justice	259,196	
	General Services Administration	211,212	
	Bureau of Prisons	194,337	
	Department of Interior	45,852	
		-----	\$30,428,372
K058	Communication Equipment Modification Services		
	Department of Defense		\$80,009
R604	Distribution Services		
	Bureau of Prisons	\$2,379,711	
	Department of Defense	24,022	
	Department of Veterans Affairs	1,403	
	Department of Agriculture	210	
		-----	\$2,405,346

R699	Other Administrative Support Services		
	Department of Homeland Security	\$1,577,963	
	Department of Justice	22,570	
		-----	\$1,600,533
S209	Laundry Services		
	Department of Defense	\$2,479,159	
	Bureau of Prisons	29,625	
	Department of Justice	87	
		-----	\$2,508,871
T011	Printing & Binding Services		
	Federal Retirement Thrift Investment Board	\$558,283	
	Environmental Protection Agency	477,189	
	Department of Transportation	177,165	
	Department of Justice	117,569	
	Department of Defense	115,204	
	Bureau of Prisons	106,618	
	U.S. Courts	3,813	
	Government Printing Office	1,538	
	Department of Health & Human Services	870	
		-----	\$1,558,249
T099	Miscellaneous Printing Services		
	Department of Defense	\$6,357,464	
	Department of Justice	627,550	
	Bureau of Prisons	478,705	
	Department of Homeland Security	234,894	
	Department of Agriculture	45,185	
	Department of Veterans Affairs	17,811	
	Department of Interior	13,507	
	Department of Commerce	7,604	
	General Services Administration	5,187	
	Nuclear Regulatory Commission	3,104	
	Department of Treasury	1,058	
	Office of Personnel Management	598	
	U.S. Courts	305	
		-----	\$7,792,972

Product-related Services & Other Support Services	Various Customers	\$1,934,944
Raw Materials Sub-assemblies	Various Customers	\$2,475,104
	Central Office Adjustment	\$4,087,890
	Total FPI Sales to Gov't Agencies	\$554,115,085
	Subcontracting Activities	\$40,311,018
	Recycling Sales	13,595,408
	Commercial Market Services	10,498,645
	Customer Vehicle Reimbursement	158,463,603
	Total FPI Sales for FY 2010	Subtotal \$776,983,759

* FPI provides products in FSC 7105 through a partnership with a private vendor.
The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and
does not reflect any price adjustments made by the private vendor.

report dated 11/5/2010

SECTION II - FY 2010 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE
10/01/09 to 9/30/10

SIC Industry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$1,420,017	0.18%
2321	Men's & Boys' Shirts, Except Work	9,660,990	1.24%
2322	Men's & Boys' Underwear & Nightwear	18,058,690	2.32%
2326	Men's & Boys' Work Clothing	65,828,175	8.47%
2329	Men's & Boys' Clothing, N.E.C.	27,421,784	3.53%
2331	Women's Shirts	1,184,768	0.15%
2391	Curtains & Drapes	774,542	0.10%
2392	Housefurnishings	4,842,823	0.62%
2393	Textile Bags	2,025,960	0.26%
2394	Canvas & Related Products	1,319,329	0.17%
2396	Automotive & Apparel Trimmings	7,792,972	1.00%
2399	Textile Products, N.E.C.	450,461	0.06%
2499	Wood Products, N.E.C.	147,026	0.02%
2511	Wood Household Furniture	160,810	0.02%
2514	Metal Household Furniture	4,658,041	0.60%
2515	Mattresses & Foundations	15,269,141	1.97%
2521	Wood Office Furniture	34,070,049	4.38%
2522	Non-Wood Office Furniture	94,886,134	12.21%
2542	Office/Store Fixtures, Non-Wood	19,138,017	2.46%
2599	Furniture & Fixtures, N.E.C.	499,658	0.06%
2752	Commercial Printing, Lithographic	9,916,540	1.28%
2759	Commercial Printing, N.E.C.	147,253	0.02%
2761	Manifold Business Forms	3,853,073	0.50%
3089	Plastic Products, N.E.C.	5,204,054	0.67%
3151	Leather Gloves & Mittens	1,463,219	0.19%
3429	Hardware, N.E.C.	55,282	0.01%
3433	Solar Heating Systems Manufacturing	41,895	0.01%
3442	Metal Doors & Frames	2,531,673	0.33%
3444	Sheet Metal Work	2,221,238	0.29%
3446	Architectural Metal Work	2,690,664	0.35%
3469	Metal Stampings, N.E.C.	108,106	0.01%
3479	Coating & Engraving	54,363	0.01%
3496	Miscellaneous Fabricated Wire Products	359,976	0.05%
3499	Fabricated Metal Products, N.E.C.	878,137	0.11%
3564	Industrial Filters	2,687,978	0.35%
3643	Current Carrying Wiring Devices	66,036,691	8.50%
3648	Lighting Equipment, N.E.C.	67,410	0.01%
3663	Radio/TV Communications, Equipment	1,384,628	0.18%
3678	Electronic Connectors	57,940	0.01%
3672	Miscellaneous Electronic Components	4,452,096	0.57%
3679	Electronic Components, N.E.C.	2,341,338	0.30%
3691	Storage Batteries	90,325	0.01%
3842	Orthopedic/Prosthetic/Surgical Equipment	69,205,063	8.91%
3851	Ophthalmic Goods	1,448,589	0.19%

SIC Industry	SIC Industry Description	Sales	% of Total
3873	Time Measuring Instruments	\$21,092	0.00%
3993	Signs & Advertising Displays	5,883,356	0.76%
3999	Manufacturing, N.E.C.	145	0.00%
7218	Laundry Services	2,508,871	0.32%
7371	Drawing Conversion Programming	35,484	0.00%
7374	Data Conversion Scanning	2,548,157	0.33%
7379	Document Conversion	22,080	0.00%
7389	Miscellaneous Business Services, N.E.C.	4,149,079	0.53%
7532	Customizing Vehicle Services	32,605,782	4.20%
7539	Auto Repair Services, N.E.C.	8,101,388	1.04%
7629	Electrical & Electronic Repair Services	1,957,663	0.25%
7699	Miscellaneous Repair Services, N.E.C.	779,535	0.10%
8734	Electronics Testing Laboratories	97,597	0.01%
	Product-Related Services & Other Support Services	1,934,944	0.25%
	Raw Mat'ls & Sub-Assemblies	2,475,104	0.32%
	Central Office Adjustment	4,087,890	0.53%
	Total FPI Sales to Gov't Agencies	\$554,115,085	71.32%
	Subcontracting Activities	40,311,018	5.19%
	Recycling Sales	13,595,408	1.75%
	Commercial Market Services	10,498,645	1.35%
	Customer Vehicle Reimbursement	158,463,603	20.39%

	Total FPI Sales for FY 2010	\$776,983,759	100.00%

report dated 11/5/2010