

SECTION I - FY 2007 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER

10/01/06 to 9/30/07

FSC Code	FSC Description & Customer/Agency	Sales
1005	Cable, Cord and Wire Assemblies	
	Department of Defense	\$351,031
1055	Cable, Cord and Wire Assemblies	
	Department of Defense	\$17,918
1430	Guided Missile Remote Control Systems	
	Department of Defense	\$11,779
1680	Miscellaneous Aircraft Accessories & Components	
	Department of Defense	\$32,755
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$1,168,874
2920	Engine Electrical System Components, Non Aircraft	
	Department of Defense	\$231,369
3920	Material Handling Equipment, Non Self-Propelled	
	Bureau of Prisons	\$35,442
	Department of Defense	5,358
	National Archives and Records Administration	5,060
	U.S. Postal Service	1,165

		\$47,025
3990	Miscellaneous Material Handling Equipment	
	Department of Defense	\$293,767
	Bureau of Prisons	39,875
	Other Agencies and Customers	19,074

		\$352,716
4010	Wire Rope Assemblies	
	Department of Defense	\$5,460

FSC Code	FSC Description & Customer/Agency	Sales
4240	Safety & Rescue Equipment	
	General Services Administration	\$632,227
	Other Agencies and Customers	8,837
	Department of Veterans Affairs	5,623
	Bureau of Prisons	3,078
	Department of Defense	873
	Department of Interior	94
	Department of Health & Human Services	32

		\$650,764
4460	Industrial Filters	
	Department of Defense	\$748,542
	Bureau of Prisons	292,344
	Department of Veterans Affairs	273,884
	Social Security Administration	176,647
	Other Agencies and Customers	157,513
	Department of Commerce	90,304
	Smithsonian Institution	11,036
	Department of Justice	9,012
	Department of Homeland Security	7,895
	Department of Interior	2,127
	Department of Health & Human Services	2,009
	Environmental Protection Agency	1,722
	U.S. Courts	1,407

		\$1,774,442
5140	Tool Bags	
	General Services Administration	\$394,056
5340	Miscellaneous Hardware	
	Department of Defense	\$631,121
	General Services Administration	112,782
	Other Agencies and Customers	1,456

		\$745,359
5660	Fencing, Fences, and Gates	
	Other Agencies and Customers	\$520,932
	Bureau of Prisons	67,974
	Department of Defense	1,523

		\$590,429
5670	Building Components, Pre-fabricated	
	Bureau of Prisons	\$169,339
	Department of Homeland Security	2,910

		\$172,249

FSC Code	FSC Description & Customer/Agency	Sales
5820	Radio Mounts	
	Department of Defense	\$4,834,132
5855	Cable, Cord and Wire Assemblies	
	Department of Defense	\$17,833
5895	Miscellaneous Communications Equipment	
	Department of Defense	\$76,761,820
5930	Electrical Switch Assemblies	
	Department of Defense	\$42,843
5935	Connectors, Electrical	
	Department of Defense	\$813,101
5961	Rectifier Lines	
	Department of Defense	\$55,538
5965	Components for Speakers/Headsets/Mics	
	Department of Defense	\$10,946,862
	Department of Transportation	555

		\$10,947,417
5975	Electrical Hardware and Supplies	
	Department of Defense	\$37,310,594
	Department of Transportation	440

		\$37,311,034
5985	Antennas & Related Equipment	
	Department of Defense	\$484,300
	Department of Transportation	300

		\$484,600
5995	Cable, Cord, and Wire Assemblies	
	Department of Defense	\$42,842,831
	Other Agencies and Customers	250
	Department of Transportation	207

		\$42,843,288

FSC Code	FSC Description & Customer/Agency	Sales
5998	Electrical Boards/Cards/Hardware Department of Defense	\$53,153
5999	Miscellaneous Electrical and Electronic Components Department of Defense	\$2,622,674
6110	Electrical Control Equipment Department of Defense	\$1,449,400
6130	Cable, Cord and Wire Assemblies Department of Defense	\$142,978
6145	Wires/Cables, Electrical Department of Defense	\$2,831,120
6150	Miscellaneous Electrical Power/Distribution Equipment Department of Defense \$17,299,193 General Services Administration 195,130 -----	\$17,494,323
6160	Miscellaneous Battery Retaining Fixtures/Liners Department of Defense	\$1,293,497
6230	Electric Portable Hand Lighting Equipment Department of Defense \$659,122 Department of Homeland Security 209,950 General Services Administration 134,647 -----	\$1,003,719
6532	Hospital/Surgical Clothing Bureau of Prisons \$46,856 Department of Defense 1,613 Department of Education 30 -----	\$48,499

FSC Code	FSC Description & Customer/Agency	Sales
6540	Optical Instruments/Equipment	
	Bureau of Prisons	\$587,787
	Department of Defense	179,290
	Department of Justice	53,220
	Department of Veterans Affairs	14,183
	Department of Homeland Security	14,073
	Department of Interior	13,819
	Department of Agriculture	6,254
	Other Agencies and Customers	5,016
	Nuclear Regulatory Commission	2,961
	Department of Treasury	1,551
	Department of Labor	1,118
	Department of Health & Human Services	1,048
	Environmental Protection Agency	675
	U.S. Postal Service	669
	General Services Administration	435
	Department of Energy	202
	Department of Transportation	181
	U.S. Courts	144
	Department of Commerce	93

		\$882,719
6625	Electrical & Electronic Properties Measuring & Testing Equip.	
	Department of Defense	\$5,186
6645	Time Instruments	
	Department of Defense	\$10,385
	Other Agencies and Customers	6,241
	Department of Justice	4,108
	Bureau of Prisons	2,056
	Department of Homeland Security	1,048
	Social Security Administration	790
	Department of Veterans Affairs	494
	Department of Interior	395
	Department of Transportation	271
	Department of Agriculture	266
	Environmental Protection Agency	77
	Department of Health & Human Services	39
	Department of Labor	38

		\$26,208
6660	Meteorological Instruments	
	Department of Transportation	\$270,951
	Department of Defense	48,892
	Other Agencies and Customers	208

		\$320,051

FSC
Code

FSC Description & Customer/Agency

Sales

7105

Household Furniture

Department of Defense	\$8,531,915
General Services Administration	1,199,329
Bureau of Prisons	263,591
Department of Homeland Security	187,102
Department of Labor	32,075
Department of Interior	23,899
Department of Justice	15,702
Department of Agriculture	8,240
Department of Transportation	5,602
U.S. Postal Service	3,600
Other Agencies and Customers	2,626
Social Security Administration	2,406
Department of Energy	2,019
Department of Veterans Affairs	1,387
Department of Commerce	1,260
Environmental Protection Agency	813
Department of Health & Human Services	460

\$10,282,026 *

7110

Office Furniture

Department of Defense	\$48,747,727
Social Security Administration	22,005,566
Department of Justice	15,405,766
Department of Homeland Security	7,522,638
Bureau of Prisons	5,258,619
Other Agencies and Customers	2,636,195
General Services Administration	2,463,619
Department of Health & Human Services	1,937,776
Department of Transportation	1,805,734
Department of Interior	1,457,002
Department of Agriculture	1,421,171
Department of Veterans Affairs	1,280,644
Department of Labor	856,302
Department of Commerce	674,409
Securities Exchange Commission	514,291
Department of Treasury	491,170
U.S. Courts	334,388
Department of State	274,749
National Aeronautics & Space Administration	255,060
Department of Energy	221,606
Nuclear Regulatory Commission	173,215
Environmental Protection Agency	167,028
Office of Personnel Management	47,428
Department of Housing & Urban Development	30,708
International Trade Commission	13,478
Small Business Administration	9,580
Federal Trade Commission	7,047
Government Printing Office	592
U.S. Postal Service	91

\$116,013,599

FSC Code	FSC Description & Customer/Agency	Sales
7125	Cabinets, Lockers, Bins and Shelving	
	General Services Administration	\$5,987,239
	Department of Defense	2,971,386
	Bureau of Prisons	1,211,048
	Department of Interior	178,236
	National Archives and Records Administration	138,501
	Department of Justice	128,818
	Department of Homeland Security	117,302
	Department of Agriculture	107,456
	Social Security Administration	47,788
	Department of Treasury	21,585
	Department of Labor	18,823
	Department of Transportation	17,302
	Environmental Protection Agency	14,989
	Department of Energy	11,138
	Department of Veterans Affairs	9,227
	Other Agencies and Customers	3,979
	Department of Education	2,520
	Department of Health & Human Services	1,327
	Department of Commerce	632

		\$10,989,296
7195	Miscellaneous Furniture & Fixtures	
	Bureau of Prisons	\$1,192,293
	Department of Defense	38,962
	Department of Homeland Security	1,195
	U.S. Postal Service	738
	Department of Agriculture	420

		\$1,233,608
7210	Household Furnishings	
	General Services Administration	\$9,615,207
	Department of Defense	7,795,627
	Bureau of Prisons	3,916,884
	Department of Veterans Affairs	214,764
	Department of Homeland Security	140,776
	Other Agencies and Customers	67,676
	Department of Justice	50,015
	Department of Agriculture	25,249
	Department of Interior	20,285
	Department of Transportation	1,413
	Department of Labor	1,070
	Department of Health & Human Services	401

		\$21,849,367
7230	Draperies/Awnings/Shades	
	Department of Defense	\$523,760
	Department of Veterans Affairs	55,910
	Department of Homeland Security	16,889
	Department of Justice	4,230
	Other Agencies and Customers	3,863
	National Aeronautics & Space Administration	2,871
	Bureau of Prisons	905

		\$608,428

FSC Code	FSC Description & Customer/Agency	Sales
7240	Household/Commercial Containers	
	U.S. Postal Service	\$155,660
	General Services Administration	83,619
	Other Agencies and Customers	9,925
	Department of Defense	2,275
	Department of Homeland Security	350

		\$251,829
7320	Kitchen Equipment and Appliances	
	Bureau of Prisons	\$27,791
	Department of Defense	1,750

		\$29,541
7340	Plastic Cutlery & Flatware	
	Bureau of Prisons	\$126,024
7350	Plastic Tableware	
	Bureau of Prisons	\$383,610
7510	Office Supplies	
	General Services Administration	\$3,270,256
	Other Agencies and Customers	228,703
	Department of Defense	154,961
	Environmental Protection Agency	4,316
	Bureau of Prisons	1,394
	Federal Retirement Thrift Investment Board	1,254
	Department of Veterans Affairs	118
	U.S. Courts	31

		\$3,661,033
7520	Office Devices and Accessories	
	General Services Administration	\$111,025

FSC Code	FSC Description & Customer/Agency	Sales
7530	Stationery/Record Forms	
	U.S. Courts	\$437,080
	Bureau of Prisons	301,736
	Department of State	299,575
	General Services Administration	223,354
	Department of Justice	194,960
	Department of Commerce	141,783
	Department of Agriculture	89,864
	Federal Retirement Thrift Investment Board	26,215
	Environmental Protection Agency	11,423
	Department of Defense	9,786
	Department of Interior	6,323
	Department of Homeland Security	6,205
	Social Security Administration	1,816
	Other Agencies and Customers	1,578
	National Archives & Records Administration	1,218
	U.S. Postal Service	1,005
	Department of Health & Human Services	735
	Small Business Administration	720
	Department of Housing & Urban Development	629
	Department of Transportation	324
	Selective Service System	308
	Office of Personnel Management	151

		\$1,756,788

7540	Standard Forms	
	Department of State	\$1,756,499
	Bureau of Prisons	1,069,406
	General Services Administration	637,103
	Federal Retirement Thrift Investment Board	285,478
	U.S. Courts	81,554
	Selective Service System	71,764
	Environmental Protection Agency	30,200
	Department of Justice	28,816
	Department of Homeland Security	12,621
	Department of Defense	8,351
	Other Agencies and Customers	2,681
	Department of Veterans Affairs	2,275
	Department of Transportation	568
	Department of Interior	500
	Department of Housing & Urban Development	(527)

\$3,987,289

FSC Code	FSC Description & Customer/Agency	Sales
7690	Miscellaneous Printed Matter	
	Department of State	\$265,892
	Department of Agriculture	170,491
	Department of Justice	75,276
	Department of Homeland Security	68,740
	Department of Defense	63,776
	Bureau of Prisons	60,421
	Department of Interior	40,926
	U.S. Courts	17,685
	Selective Service System	14,477
	U.S. Postal Service	8,085
	Environmental Protection Agency	5,855
	Other Agencies and Customers	4,389
	General Services Administration	2,711
	Department of Commerce	1,608
	Department of Housing & Urban Development	1,559
	Department of Transportation	656
	Social Security Administration	538
	National Archives & Records Administration	96

		\$803,181
8105	Bags and Sacks	
	Department of State	\$928,000
	General Services Administration	79,473
	Bureau of Prisons	67,070
	Department of Defense	61,151
	Department of Homeland Security	9,042
	Department of Labor	2,520
	Other Agencies and Customers	3

		\$1,147,259
8305	Textile Fabrics	
	General Services Administration	\$186,807
	Bureau of Prisons	5,876

		\$192,683
8340	Tents and Tarpaulins	
	General Services Administration	\$310,662
	Department of Defense	32,387
	Department of Justice	37

		\$343,086

FSC Code	FSC Description & Customer/Agency	Sales
8405	Outerwear, Men's	
	Department of Defense	\$4,799,696
	Bureau of Prisons	71,647

		\$4,871,343
8410	Women's Shirts	
	Department of Defense	\$1,334,304
8415	Clothing, Special Purpose	
	Department of Defense	\$94,434,492
	Bureau of Prisons	5,920,603
	General Services Administration	2,792,721
	Department of Homeland Security	78,785
	Department of Justice	1,996
	Department of Interior	321
	Department of Agriculture	193
	Other Agencies and Customers	101
	Department of Education	30
	U.S. Postal Service	9

		\$103,229,251
8420	Men's Underwear and Nightwear	
	Department of Defense	\$415,187
	Bureau of Prisons	7,898

		\$423,085
8455	Badges and Insignia	
	Bureau of Prisons	\$58,109
	Department of Homeland Security	26,374
	Department of Justice	7,327
	Department of Defense	4,868
	Department of Interior	3,692
	Social Security Administration	2,444
	Department of Agriculture	1,160
	Department of Transportation	661
	U.S. Courts	495
	Environmental Protection Agency	230
	Department of Labor	213
	Small Business Administration	97
	Other Agencies and Customers	51
	Department of Commerce	13

		\$105,734

FSC Code	FSC Description & Customer/Agency	Sales
8465	Individual Equipment	
	Department of Defense	\$2,763,836
	Bureau of Prisons	26,334
	Department of Homeland Security	2,866

		\$2,793,036
8470	Armor, Personal	
	Department of Defense	\$56,900,963
	Bureau of Prisons	152,931
	Department of Homeland Security	21,948
	Department of Justice	5,100
	General Services Administration	3,575
	Department of Interior	448
	U.S. Courts	56

		\$57,085,021
9905	Signs, Ad Displays and I.D. Plates	
	Department of Defense	\$979,976
	General Services Administration	915,602
	Department of Agriculture	606,166
	Bureau of Prisons	446,607
	Department of Transportation	433,547
	Department of Homeland Security	425,239
	Other Agencies and Customers	313,386
	Department of Interior	156,383
	Department of Justice	147,624
	Department of Veterans Affairs	65,693
	Department of Health & Human Services	46,748
	Department of State	36,097
	U.S. Postal Service	13,835
	U.S. Courts	13,771
	Social Security Administration	12,891
	Department of Commerce	9,646
	Executive Office of the President	7,219
	Smithsonian Institution	2,606
	Agency for International Development	1,585
	Department of Treasury	1,339
	Department of Energy	1,260
	Department of Housing & Urban Development	1,021
	National Archives and Records Administration	976
	Securities Exchange Commission	575
	Office of Personnel Management	503
	Department of Labor	354
	National Aeronautics & Space Administration	163

		\$4,640,812

FSC Code	FSC Description & Customer/Agency	Sales
D303	Data Entry Services	
	Department of Commerce	\$3,793
D308	Drawing Conversion Services	
	Department of Interior	\$20,515
D311	Data Conversion, Records	
	Department of Defense	\$25
D312	Data Conversion, Image-Pages	
	Department of Defense	\$228
J023	Vehicular Repair Services	
	Department of Defense	\$21,711,658
	Bureau of Prisons	671,833
	Department of Homeland Security	237,195
	Department of Justice	700

		\$22,621,386
J025	Vehicular Component Repair Services	
	Department of Defense	\$2,233,990
	Bureau of Prisons	611,572
	Other Agencies and Customers	114

		\$2,845,676
J028	Engine and Turbine Repair Services	
	Department of Defense	\$1,669,187
	Other Agencies and Customers	89,339

		\$1,758,526
J039	Material Handling Equipment Repair Services	
	Department of Defense	\$1,499,678

FSC Code	FSC Description & Customer/Agency	Sales
J058	SINGGARS Kitting	
	Department of Defense	\$68,967,409
J081	Textile Repair/Modification Services	
	U.S. Postal Service	\$1,853,714
	Department of Defense	605,470
	Other Agencies and Customers	254

		\$2,459,438
J084	Equipment Assembly Services	
	Department of Defense	\$43,330
J085	Toiletry Kitting Services	
	Bureau of Prisons	\$685,783
	Department of Homeland Security	77,486
	Department of Justice	17,544
	Department of Defense	200
	Other Agencies and Customers	48

		\$781,061
K023	Retrofitting Services	
	Department of Homeland Security	\$12,164,809
	Department of Justice	2,395,169
	Department of Defense	1,157,707
	Department of Agriculture	791,334
	Bureau of Prisons	16,573
	Department of Interior	13,680
	Other Agencies and Customers	2,724
	General Services Administration	376

		\$16,542,372
K058	Modification of Communication Equipment	
	Department of Defense	\$562,382
	Other Agencies and Customers	34,532

		\$596,914

FSC Code	FSC Description & Customer/Agency	Sales
R604	Distribution Services	
	Bureau of Prisons	\$531,186
	Federal Retirement Thrift Investment Board	109,060
	Department of Justice	23,414
	Department of Veterans Affairs	2,836
	Department of Defense	761
	Department of Agriculture	528

		\$667,785
R699	Other Administrative Support Services	
	Department of Homeland Security	\$1,285,427
	Other Agencies and Customers	8,828
	Bureau of Prisons	705

		\$1,294,960
S209	Laundry Services	
	Department of Defense	\$2,551,381
	Bureau of Prisons	26,956
	Department of Homeland Security	9,713
	Other Agencies and Customers	4,964

		\$2,593,014
T011	Printing & Binding Services	
	Department of Defense	\$373,358
	Federal Retirement Thrift Investment Board	347,520
	Environmental Protection Agency	236,226
	Government Printing Office	196,522
	Bureau of Prisons	162,541
	Department of Justice	104,654
	Department of Transportation	21,960
	U.S. Courts	19,245
	Department of Commerce	2,063
	Other Agencies and Customers	6
	General Services Administration	(2)

		\$1,464,093

FSC Code	FSC Description & Customer/Agency	Sales
T099	Miscellaneous Printing Services	
	Department of Defense	\$175,436
	Department of Homeland Security	475,275
	Bureau of Prisons	287,293
	Department of Justice	233,959
	Department of Agriculture	74,679
	Department of Interior	19,294
	Other Agencies and Customers	15,799
	General Services Administration	14,133
	Environmental Protection Agency	8,459
	Department of Veterans Affairs	5,934
	U.S. Courts	4,022
	Department of Energy	2,148
	Social Security Administration	1,128
	Department of Commerce	814

		\$1,318,373
	Product-related Services & Other	
	Support Services Various Customers	\$1,531,788
	Raw Materials	
	Sub-assemblies Various Customers	\$4,089,438
	Central Office Adjustment	(\$608,438)
	Total FPI Sales to Gov't Agencies	\$687,574,981
	Subcontracting Activities	\$31,706,841
	Recycling Sales	11,183,395
	Commercial Market Services	13,519,463
	Customer Vehicle Reimbursement	108,739,554
	Total FPI Sales for FY 2007	Subtotal \$852,724,234

* FPI provides products in FSC 7105 through a partnership with a private vendor. The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and does not reflect any price adjustments made by the private vendor.

SECTION II - FY 2007 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE

10/01/06 to 9/30/07

SIC Industry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$931,617	0.11%
2231	Broadwoven Fabrics, Wool	1,660,439	0.19%
2321	Men's & Boys' Shirts, Except Work	7,014,479	0.82%
2322	Men's & Boys' Underwear & Nightwear	19,480,195	2.28%
2326	Men's & Boys' Work Clothing	45,194,534	5.30%
2329	Men's & Boys' Clothing, N.E.C.	16,671,737	1.96%
2331	Women's Shirts	1,334,304	0.16%
2381	Dress & Work Gloves, Fabric	106,056	0.01%
2391	Curtains & Drapes	608,428	0.07%
2392	Housefurnishings	6,208,755	0.73%
2393	Textile Bags	4,967,833	0.58%
2394	Canvas & Related Products	508,146	0.06%
2396	Automotive & Apparel Trimmings	1,318,373	0.15%
2399	Textile Products, N.E.C.	359,432	0.04%
2499	Wood Products, N.E.C.	111,025	0.01%
2511	Wood Household Furniture	7,416,904	0.87%
2514	Metal Household Furniture	2,813,729	0.33%
2515	Mattresses & Foundations	13,235,363	1.55%
2521	Wood Office Furniture	31,290,486	3.67%
2522	Non-Wood Office Furniture	84,774,506	9.94%
2542	Office/Store Fixtures, Non-Wood	11,325,146	1.33%
2599	Furniture & Fixtures, N.E.C.	354,595	0.04%
2752	Commercial Printing, Lithographic	8,289,406	0.97%
2759	Commercial Printing, N.E.C.	139,582	0.02%
2761	Manifold Business Forms	3,243,396	0.38%
3089	Plastic Products, N.E.C.	35,180,236	4.13%
3151	Leather Gloves & Mittens	2,699,799	0.32%
3429	Hardware, N.E.C.	113,038	0.01%
3442	Metal Doors & Frames	172,249	0.02%
3444	Sheet Metal Work	955,579	0.11%
3446	Architectural Metal Work	16,866	0.00%
3469	Metal Stampings, N.E.C.	86,769	0.01%
3479	Coating & Engraving	105,734	0.01%
3496	Miscellaneous Fabricated Wire Products	595,889	0.07%
3499	Fabricated Metal Products, N.E.C.	586,320	0.07%
3564	Industrial Filters	1,774,442	0.21%
3643	Current Carrying Wiring Devices	214,563,308	25.16%
3646	Electric Lighting Fixtures	93	0.00%
3648	Lighting Equipment, N.E.C.	1,003,626	0.12%
3663	Radio/TV Communications, Equipment	16,266,149	1.91%
3672	Printed Circuit Boards	53,153	0.01%
3678	Electronic Connectors	813,101	0.10%
3679	Electronic Components, N.E.C.	2,622,674	0.31%
3842	Orthopedic/Prosthetic/Surgical Equipment	40,446,307	4.74%
3851	Ophthalmic Goods	1,533,483	0.18%

SIC Industry	SIC Industry Description	Sales	% of Total
3873	Time Measuring Instruments	\$26,208	0.00%
3993	Signs & Advertising Displays	4,052,995	0.48%
3999	Manufacturing, N.E.C.	1,497	0.00%
7218	Laundry Services	2,593,014	0.30%
7371	Drawing Conversion Programming	20,515	0.00%
7374	ADP Processing & Preparation Services	4,046	0.00%
7389	Miscellaneous Business Services, N.E.C.	38,592,647	4.53%
7532	Customizing Vehicle Services	23,836,931	2.80%
7538	Engine Repair Services, N.E.C.	1,758,526	0.21%
7539	Auto Repair Services, N.E.C.	2,845,676	0.33%
7629	Electrical & Electronic Repair Services	16,826,505	1.97%
7699	Miscellaneous Repair Services, N.E.C.	3,056,352	0.36%
	Product-Related Services & Other Support Services	1,531,788	0.18%
	Raw Mat'ls & Sub-Assemblies	4,089,438	0.48%
	Central Office Adjustment	(608,438)	-0.07%
	Total FPI Sales to Gov't Agencies	\$687,574,981	80.63%
	Subcontracting Activities	31,706,841	3.72%
	Recycling Sales	11,183,395	1.31%
	Commercial Market Services	13,519,463	1.59%
	Customer Vehicle Reimbursement	108,739,554	12.75%
	Total FPI Sales for FY2007	\$852,724,234	100.00%