

ORNL Protégé Benefits

Presented at the
Protégé Day in Contracts

Keith S. Joy
Director
Small Business Programs

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Assistance that may be provided to Protégés

DOE FAR 919.7011 Developmental assistance.

(a) The forms of developmental assistance a Mentor may provide to a Protégé include, but are not limited to:

(1) Management guidance relating to:

- (i) Financial management,
- (ii) Organizational management,
- (iii) Overall business management planning,
- (iv) Business development, and
- (v) Marketing assistance;

(2) Engineering and other technical assistance;

(3) Noncompetitive award of subcontracts under DOE or other Federal contracts where otherwise authorized;

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- (4) Award of subcontracts in the Mentor's commercial activities;
- (5) Progress payments based on costs;
- (6) Rent-free use of facilities and/or equipment owned or leased by Mentor;
and
- (7) Temporary assignment of Mentor personnel to the Protege for purposes
of training.

(b) Costs incurred by a Mentor to provide developmental assistance, as described in paragraph (a) of this section, are allowable only to the extent provided at 48 CFR 919.7003(b).

Assistance Included in the ORNL Mentor/Protégé Agreement

4.0 SPECIFIC ASSISTANCE

Support to be provided to the Protégé may include, but is not limited to, the following activities.

- (a) An assessment by the Mentor of the Protégé's operation to include the identification of specific business development/technical areas in which mentoring will be provided. This assessment is to be provided within three (3) months of the date on which the Agreement is approved. It is anticipated that the developmental assistance program will include the following components:
 - (i) Assistance in business development and management (e.g., marketing, proposal development, cost estimating, internal cost structure, and human resource practices).
 - (ii) Assistance in procurement (e.g., acquisition and purchasing).
 - (iii) Assistance in technical areas (e.g., quality assurance/quality control, engineering, and design).

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- (iv) Assistance in obtaining DOE Small Business Innovative Research grants.
 - (v) Participation, as approved, in the Mentor's training courses and programs at internal cost/rates.
 - (vi) Access to user facilities at ORNL with the Federal Administrative Charge waiver available to small and nonprofit organizations.
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- (b) Establishment of a general order subcontract so that the Protégé can work with the Mentor in specific areas of the Protégé's expertise that support ORNL programs and projects.
 - (c) Evaluation of the Protégé's technical capabilities, assessment of its technical strengths, and identification of areas of potential subcontracting opportunities by the Protégé's Internal Champions.
 - (d) Introduction of the Protégé to additional contacts within ORNL as well as DOE, other government agencies, other government contractor organizations, the core universities, and related commercial markets.

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Mentor Commitments

The Mentor will support the Protégé and work to enhance business opportunities and technical capabilities by:

- (a) Providing ORNL badging, site access and related training support for the Protégé's personnel.
- (b) Providing assistance in the development of expertise and technical capabilities in areas related to marketing and business development.
- (c) Providing Foreign Ownership, Control, or Influence determination for the Protégé.
- (d) Develop Protégés knowledge and expertise in the areas of ORNL procurement and subcontracts

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