

**Table 1. Estimated Sales and Inventories of U.S. Merchant Wholesalers: 2002 through 2010**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using the final results of the 2007 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 <sup>1</sup>	2003 <sup>1</sup>	2004 <sup>1</sup>	2005 <sup>1</sup>	2006 <sup>1</sup>	2007 <sup>1</sup>	2008 <sup>1</sup>	2009 <sup>1</sup>	2010
<b>42</b>	<b>Sales</b>	<b>U.S. Merchant Wholesalers</b>	<b>4,162,169</b>	<b>4,371,003</b>	<b>4,846,072</b>	<b>5,255,385</b>	<b>5,600,568</b>	<b>5,888,989</b>	<b>6,148,518</b>	<b>5,157,837</b>	<b>5,773,411</b>
<b>423</b>	<b>Sales</b>	<b>Durable goods</b>	<b>2,171,268</b>	<b>2,221,409</b>	<b>2,496,552</b>	<b>2,661,620</b>	<b>2,840,889</b>	<b>2,898,089</b>	<b>2,834,079</b>	<b>2,306,739</b>	<b>2,618,197</b>
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	598,718	604,752	643,118	651,655	680,696	670,929	565,130	458,834	562,275
4232	Sales	Furniture and Home Furnishings	71,428	73,952	80,445	85,670	91,638	92,477	85,766	70,382	72,022
4233	Sales	Lumber & Other Construction Materials	115,507	129,244	156,873	174,793	182,838	171,360	157,695	125,224	125,533
4234	Sales	Professional and Commercial Equipment and Supplies	406,447	419,149	448,955	469,437	482,464	485,743	501,032	473,326	508,202
42343	Sales	Computer and Computer Peripheral Equipment and Software	232,521	236,825	251,232	262,955	259,144	253,909	267,164	254,062	282,450
4235	Sales	Metals and Minerals, ex. Petroleum	117,455	119,520	168,567	192,116	219,092	227,049	241,218	143,205	175,721
4236	Sales	Electrical Goods	322,376	325,080	365,654	386,376	418,304	453,031	454,331	398,242	447,767
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	84,579	88,842	100,102	114,244	129,519	132,257	127,832	105,313	109,862
4238	Sales	Machinery, Equipment, and Supplies	297,936	303,202	341,908	387,925	419,280	429,560	453,711	357,634	397,720
4239	Sales	Miscellaneous Durable Goods	156,822	157,668	199,930	199,404	217,058	235,683	247,364	174,579	219,095
<b>424</b>	<b>Sales</b>	<b>Nondurable goods</b>	<b>1,990,901</b>	<b>2,149,594</b>	<b>2,349,520</b>	<b>2,593,765</b>	<b>2,759,679</b>	<b>2,990,900</b>	<b>3,314,439</b>	<b>2,851,098</b>	<b>3,155,214</b>
4241	Sales	Paper and Paper Products	114,411	116,980	128,722	136,022	141,712	139,601	141,228	127,297	132,190
4242	Sales	Drugs and Druggists' Sundries	386,858	430,360	472,320	518,166	547,742	562,328	587,141	583,863	600,939
4243	Sales	Apparel, Piece Goods, and Notions	118,346	117,854	124,563	132,253	138,201	148,154	144,603	129,442	138,767
4244	Sales	Groceries and Related Products	511,438	543,358	555,941	584,286	613,917	667,143	690,352	680,157	705,372
4245	Sales	Farm Product Raw Materials	103,403	111,758	115,579	105,952	111,885	145,787	196,440	164,604	182,756
4246	Sales	Chemicals and Allied Products	126,126	133,284	148,558	164,269	168,968	182,177	199,792	158,071	186,274
4247	Sales	Petroleum and Petroleum Products	321,246	387,245	470,477	599,128	674,071	764,073	942,187	617,116	806,242
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	87,559	91,231	96,248	103,905	108,564	115,571	121,085	119,745	121,411
4249	Sales	Miscellaneous Nondurable Goods	221,514	217,524	237,112	249,784	254,619	266,066	291,611	270,803	281,263
<b>42</b>	<b>Inventories</b>	<b>U.S. Merchant Wholesalers</b>	<b>380,775</b>	<b>394,621</b>	<b>434,610</b>	<b>475,512</b>	<b>513,376</b>	<b>546,042</b>	<b>568,962</b>	<b>505,548</b>	<b>557,934</b>
<b>423</b>	<b>Inventories</b>	<b>Durable goods</b>	<b>216,531</b>	<b>225,713</b>	<b>256,581</b>	<b>281,273</b>	<b>306,792</b>	<b>315,011</b>	<b>330,826</b>	<b>274,286</b>	<b>297,824</b>
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	36,917	43,518	46,182	50,798	53,123	55,702	58,895	45,710	48,892
4232	Inventories	Furniture and Home Furnishings	7,572	8,104	8,760	9,504	10,291	10,550	9,939	8,274	8,983
4233	Inventories	Lumber & Other Construction Materials	10,180	11,919	15,235	16,883	17,529	17,440	16,740	13,616	14,209
4234	Inventories	Professional and Commercial Equipment and Supplies	30,842	31,134	33,460	34,891	37,463	37,931	39,128	36,454	39,331
42343	Inventories	Computer and Computer Peripheral Equipment and Software	11,599	12,081	12,751	12,802	13,327	13,143	13,569	13,436	14,540
4235	Inventories	Metals and Minerals, ex. Petroleum	16,808	16,983	25,520	27,889	33,811	33,323	37,387	24,827	28,682
4236	Inventories	Electrical Goods	30,346	29,895	33,029	36,699	40,873	43,767	46,154	38,709	43,584
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	12,380	12,940	14,838	16,983	19,097	19,879	19,195	16,770	17,581
4238	Inventories	Machinery, Equipment, and Supplies	52,499	50,911	57,059	63,517	69,865	72,295	78,197	68,301	73,334
4239	Inventories	Miscellaneous Durable Goods	18,987	20,309	22,498	24,109	24,740	24,124	25,191	21,625	23,228
<b>424</b>	<b>Inventories</b>	<b>Nondurable goods</b>	<b>164,244</b>	<b>168,908</b>	<b>178,029</b>	<b>194,239</b>	<b>206,584</b>	<b>231,031</b>	<b>238,136</b>	<b>231,262</b>	<b>260,110</b>
4241	Inventories	Paper and Paper Products	8,255	8,395	9,584	10,359	10,953	11,307	11,791	10,499	11,258
4242	Inventories	Drugs and Druggists' Sundries	44,729	46,003	47,056	46,096	48,350	48,766	57,726	50,638	54,976
4243	Inventories	Apparel, Piece Goods, and Notions	16,734	16,672	17,439	19,269	19,631	19,867	20,859	16,757	19,718
4244	Inventories	Groceries and Related Products	23,278	25,047	26,108	28,686	30,871	34,142	37,523	35,719	38,934
4245	Inventories	Farm Product Raw Materials	11,604	13,887	10,022	11,271	14,636	20,965	17,997	20,390	28,346
4246	Inventories	Chemicals and Allied Products	12,340	12,419	13,251	14,538	15,217	16,975	18,075	15,183	17,357
4247	Inventories	Petroleum and Petroleum Products	17,299	17,244	22,580	30,175	33,291	41,148	31,075	42,063	47,376
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	7,503	7,804	8,326	8,996	9,545	10,858	12,119	11,370	11,675
4249	Inventories	Miscellaneous Nondurable Goods	22,502	21,437	23,663	24,849	24,090	27,003	30,971	28,643	30,470

Notes:

The 2002 revision of NAICS redefined merchant wholesale to include manufacturers' sales branches and offices. Prior to the revision, manufacturers' sales branches and offices were not included in data for merchant wholesalers.

Estimates have not been adjusted for price changes. Table 1A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/annual\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html).

Footnotes:

<sup>1</sup> Revised data.