

**Table 2. Estimated Sales and Inventories of U.S. Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices: 1998 through 2010**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have been adjusted using the final results of the 2007 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	1998 <sup>f</sup>	1999 <sup>f</sup>	2000 <sup>f</sup>	2001 <sup>f</sup>	2002 <sup>f</sup>	2003 <sup>f</sup>	2004 <sup>f</sup>	2005 <sup>f</sup>	2006 <sup>f</sup>	2007 <sup>f</sup>	2008 <sup>f</sup>	2009 <sup>f</sup>	2010
<b>42</b>	<b>Sales</b>	<b>U.S. Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices</b>	<b>2,427,120</b>	<b>2,599,159</b>	<b>2,814,554</b>	<b>2,785,152</b>	<b>2,835,528</b>	<b>2,971,816</b>	<b>3,316,403</b>	<b>3,613,381</b>	<b>3,904,209</b>	<b>4,174,286</b>	<b>4,431,775</b>	<b>3,699,214</b>	<b>4,132,327</b>
<b>423</b>	<b>Sales</b>	<b>Durable goods</b>	<b>1,306,545</b>	<b>1,406,371</b>	<b>1,486,673</b>	<b>1,422,195</b>	<b>1,421,503</b>	<b>1,461,729</b>	<b>1,680,871</b>	<b>1,814,405</b>	<b>1,982,844</b>	<b>2,074,466</b>	<b>2,076,292</b>	<b>1,669,710</b>	<b>1,875,793</b>
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	183,741	212,357	222,243	234,902	251,947	260,267	283,835	303,768	335,753	341,227	308,099	251,299	294,687
4232	Sales	Furniture and Home Furnishings	43,020	46,925	52,697	52,433	53,484	55,490	59,807	63,006	69,081	69,112	64,150	50,973	52,499
4233	Sales	Lumber & Other Construction Materials	79,784	88,505	87,179	89,730	95,091	105,146	127,454	139,034	141,704	126,543	116,430	90,421	92,038
4234	Sales	Professional and Commercial Equipment and Supplies	257,518	281,843	282,230	267,795	272,462	275,214	301,539	316,877	330,879	354,304	357,757	334,857	361,382
42343	Sales	Computer and Computer Peripheral Equipment and Software	157,836	175,779	174,848	153,845	150,618	144,261	157,434	163,102	161,363	171,303	175,412	165,832	187,865
4235	Sales	Metals and Minerals, ex. Petroleum	88,514	86,514	93,806	84,847	81,746	81,205	120,757	136,133	158,202	165,861	177,483	103,597	124,694
4236	Sales	Electrical Goods	201,145	224,125	260,041	231,864	222,957	232,560	265,016	284,403	319,575	348,960	354,447	310,118	346,362
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	65,540	68,505	72,056	69,047	70,431	74,428	84,150	95,016	109,064	112,204	108,390	89,555	94,875
4238	Sales	Machinery, Equipment, and Supplies	243,698	247,993	256,089	247,226	227,758	230,427	259,353	287,698	311,938	328,820	349,677	270,492	296,518
4239	Sales	Miscellaneous Durable Goods	143,585	149,604	160,332	144,351	145,627	146,992	178,960	188,470	206,648	227,435	239,859	168,398	212,738
<b>424</b>	<b>Sales</b>	<b>Nondurable goods</b>	<b>1,120,575</b>	<b>1,192,788</b>	<b>1,327,881</b>	<b>1,362,957</b>	<b>1,414,025</b>	<b>1,510,087</b>	<b>1,635,532</b>	<b>1,798,976</b>	<b>1,921,365</b>	<b>2,099,820</b>	<b>2,355,483</b>	<b>2,029,504</b>	<b>2,256,534</b>
4241	Sales	Paper and Paper Products	69,102	73,158	77,774	76,232	76,646	74,052	81,904	87,230	90,406	91,264	90,460	81,274	83,458
4242	Sales	Drugs and Druggists' Sundries	125,599	151,527	175,979	210,672	245,625	271,955	293,023	322,378	340,845	351,783	368,969	376,555	391,482
4243	Sales	Apparel, Piece Goods, and Notions	86,821	90,369	96,501	98,961	105,803	107,037	113,729	121,214	128,451	139,674	136,556	123,372	132,514
4244	Sales	Groceries and Related Products	341,626	356,093	374,725	377,179	385,881	402,063	402,916	422,166	436,655	475,772	489,866	479,982	499,533
4245	Sales	Farm Product Raw Materials	110,042	100,411	102,666	100,886	103,403	111,758	115,579	105,952	111,885	145,787	196,440	164,604	182,756
4246	Sales	Chemicals and Allied Products	56,300	57,713	62,259	64,183	67,721	70,932	78,857	90,868	94,713	102,257	115,516	88,850	102,247
4247	Sales	Petroleum and Petroleum Products	119,015	139,739	195,766	191,529	192,666	229,531	283,977	369,883	428,482	486,909	628,777	401,988	541,307
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	61,759	67,330	71,337	74,854	79,189	82,844	86,918	92,225	98,382	103,825	109,266	108,716	111,218
4249	Sales	Miscellaneous Nondurable Goods	150,311	156,448	170,874	168,461	161,091	159,915	178,629	187,060	191,546	202,549	219,633	204,163	212,019
<b>42</b>	<b>Inventories</b>	<b>U.S. Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices</b>	<b>272,575</b>	<b>290,407</b>	<b>309,764</b>	<b>298,651</b>	<b>302,807</b>	<b>309,856</b>	<b>340,823</b>	<b>368,842</b>	<b>399,872</b>	<b>426,664</b>	<b>442,903</b>	<b>391,532</b>	<b>432,070</b>
<b>423</b>	<b>Inventories</b>	<b>Durable goods</b>	<b>175,994</b>	<b>187,763</b>	<b>198,579</b>	<b>182,595</b>	<b>182,242</b>	<b>186,248</b>	<b>212,937</b>	<b>232,362</b>	<b>255,356</b>	<b>261,895</b>	<b>276,183</b>	<b>225,794</b>	<b>245,126</b>
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	23,453	26,816	28,796	27,581	30,019	31,743	33,923	37,809	40,474	42,081	46,292	35,235	38,322
4232	Inventories	Furniture and Home Furnishings	5,268	5,706	6,413	6,052	6,401	6,853	7,278	7,919	8,542	8,627	8,226	6,454	7,036
4233	Inventories	Lumber & Other Construction Materials	7,365	8,128	8,328	8,276	8,677	10,152	12,932	13,896	14,104	13,326	12,764	10,348	10,966
4234	Inventories	Professional and Commercial Equipment and Supplies	26,698	27,844	27,323	23,572	23,847	23,888	25,797	26,713	29,165	29,843	30,201	27,693	29,639
42343	Inventories	Computer and Computer Peripheral Equipment and Software	12,985	13,545	12,124	9,349	9,045	9,554	10,263	10,312	10,800	10,615	10,671	10,366	11,345
4235	Inventories	Metals and Minerals, ex. Petroleum	12,947	12,983	13,645	12,337	12,580	12,789	20,087	21,066	26,494	25,131	29,075	18,694	21,782
4236	Inventories	Electrical Goods	24,234	27,400	31,264	26,607	25,412	25,424	28,430	30,972	34,922	37,644	39,710	33,437	37,367
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	10,181	10,496	11,532	11,018	11,121	11,743	13,547	15,337	17,227	18,064	17,292	15,006	15,894
4238	Inventories	Machinery, Equipment, and Supplies	47,762	49,757	51,057	49,028	46,370	44,574	49,675	55,672	60,780	63,911	68,375	58,197	61,849
4239	Inventories	Miscellaneous Durable Goods	18,086	18,633	20,221	18,124	17,815	19,082	21,268	22,978	23,648	23,268	24,248	20,730	22,271
<b>424</b>	<b>Inventories</b>	<b>Nondurable goods</b>	<b>96,581</b>	<b>102,644</b>	<b>111,185</b>	<b>116,056</b>	<b>120,565</b>	<b>123,608</b>	<b>127,886</b>	<b>136,480</b>	<b>144,516</b>	<b>164,769</b>	<b>166,720</b>	<b>165,738</b>	<b>186,944</b>
4241	Inventories	Paper and Paper Products	5,890	5,983	6,747	5,989	5,641	5,712	6,588	7,155	7,296	7,470	7,799	6,944	7,446
4242	Inventories	Drugs and Druggists' Sundries	15,873	19,278	23,901	30,681	32,135	32,294	31,888	30,208	30,876	32,130	32,543	32,989	34,810
4243	Inventories	Apparel, Piece Goods, and Notions	14,021	13,703	14,209	14,643	15,136	14,945	15,833	17,379	17,808	18,180	19,385	15,575	18,417
4244	Inventories	Groceries and Related Products	19,037	20,372	20,509	19,278	20,410	20,226	20,687	22,625	23,934	26,819	28,807	27,488	30,232
4245	Inventories	Farm Product Raw Materials	10,912	10,610	11,464	11,309	11,604	13,887	10,022	11,271	14,636	20,965	17,997	20,390	28,346
4246	Inventories	Chemicals and Allied Products	5,783	6,079	6,047	6,158	6,610	6,685	7,383	8,259	9,505	10,356	8,710	9,900	
4247	Inventories	Petroleum and Petroleum Products	3,793	4,359	5,234	5,302	6,112	6,740	9,755	12,619	13,942	18,536	14,957	21,839	24,001
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	5,796	6,147	6,494	6,348	6,933	7,200	7,705	8,366	9,106	10,292	11,506	10,787	11,221
4249	Inventories	Miscellaneous Nondurable Goods	15,476	16,113	16,580	16,348	15,984	15,919	18,025	18,598	18,511	20,872	23,370	21,016	22,571

Note:  
Estimates have not been adjusted for price changes. Table 2A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/annual\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html).

Footnotes:  
<sup>f</sup> Revised data.