

Contracting Career field – “What’s New” 1 Oct 11

Knowledge based

CON 090
Federal Acquisition Regulation (FAR) Fundamentals

19 days classroom

CON 100
Shaping Smart Business Arrangements

20 hrs, online

CON 115
Contracting Fundamentals

45 hrs, online

CON 170
Fundamentals of Cost and Price Analysis

10 days classroom

CLC 033
Contract Format and Structure

CLC 058
Introduction to Contract Pricing

Application/case based

ACQ 101
Fundamentals of Systems Acquisition

25 hrs, online

CON 200
Business Decisions for Contracting

19 hrs, online

CON 216
Legal Considerations in Contracting

23 hrs, online

CON 270
Intermediate Cost & Price Analysis

10 days classroom

CON 280
Source Selection and Administration of Service Contracts

10 days classroom

CON 290
Negotiation and Administration of Supply Contracts

10 days classroom

CLC 051
Industrial Property

CLC 056
Analyzing Contract Costs

CLC 057
Performance Based Payments & Value of Cash Flow

Harvard Business Module
Negotiations

Case/scenario based

ACQ 201
Intermediate Systems Acquisitions Part A

37 hrs, online

CON 360
Contracting for Decision Makers

10 hrs, online
10 days classroom

Choice of:

ACQ 265
Mission Focused Services Acquisition

4 days classroom

ACQ 370
Acquisition Law

5 days classroom

CON 232
Overhead Management for Defense Contracts

10 days classroom

CON 334
Advanced Contingency Contracting Officer's Course

9 days classroom

CON 235
Advanced Contract Pricing

10 days classroom

CON 244
Construction Contracting

5 days classroom

CON 250
Fundamentals of Cost Accounting Standards - Part I

5 days classroom