

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**

**HEDP FROM CHINA AND INDIA**

**This questionnaire must be received by the Commission by no later than December 17, 2008**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping duty investigations concerning 1-Hydroxyethylidene-1,1-diphosphonic acid (HEDP) from China and India (Inv. Nos. 731-TA-1146-1147 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____ _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm produced or exported HEDP (as defined in the instruction booklet) at <u>any</u> time since January 1, 2005?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
--

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations and in any other import-injury investigations conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the record of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

---



---



---

I-3. **U.S. importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's HEDP in 2007.

No.	Importer's name	Contact person	E-mail address	Area code and telephone number	Share of your 2007 exports (%)
1					
2					
3					
4					
5					

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce HEDP in the United States or other countries?

- No             Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Nathanael Comly, Investigator (202-205-3174, Nathanael.Comly@usitc.gov) for copies of that questionnaire).

---

---

---

I-5. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import HEDP into the United States?

- No             Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (Nathanael Comly, Investigator (202-205-3174, Nathanael.Comly@usitc.gov)).

---

---

---

**PART II.--TRADE AND RELATED INFORMATION**

II-1. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of HEDP since January 1, 2005.

- (check as many as appropriate)*      *(please describe)*<sup>1</sup>
- plant/warehouse openings ..... \_\_\_\_\_  
\_\_\_\_\_
  - plant/warehouse closings..... \_\_\_\_\_  
\_\_\_\_\_
  - relocations ..... \_\_\_\_\_  
\_\_\_\_\_
  - expansions ..... \_\_\_\_\_  
\_\_\_\_\_
  - acquisitions..... \_\_\_\_\_  
\_\_\_\_\_
  - consolidations..... \_\_\_\_\_  
\_\_\_\_\_
  - prolonged shutdowns or  
importation curtailments..... \_\_\_\_\_  
\_\_\_\_\_
  - other..... \_\_\_\_\_  
\_\_\_\_\_

<sup>1</sup> Please supply details as to the time, nature, and significance of any such changes, and provide underlying assumptions, together with relevant portions of business plans, public corporate filings, or other internal documentation that address this issue.

II-2. **Planned changes.**--Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of HEDP in China and/or India?

- No
- Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

---



---

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Percentage of overall sales.**-- What percentage of your firm's total sales in its most recent fiscal year was represented by sales of HEDP?

\_\_\_\_\_ Percent

II-4. **Shared machinery/equipment.**--Does your firm produce products other than HEDP on the same equipment and machinery used in the production of HEDP?

No       Yes--List the following information.

Basis for allocation of capacity data (e.g., production volume): \_\_\_\_\_

Products produced on same equipment and share of total production in 2007 (in percent):

<u>Product</u>	<u>Percent</u>
HEDP	_____
ATMP	_____
_____	_____
_____	_____
_____	_____
Total	100%

II-5. **Raw materials.**-- Please identify the specific raw materials used by your firm to produce HEDP, any changes in the raw materials used, and discuss the effect of such changes, if any, on your firm's operating performance (e.g., costs, credits/offsets, production efficiency, etc.).

\_\_\_\_\_  
\_\_\_\_\_

II-6. **After sales support.**—Does your firm provide any after-sales support (e.g., technical support) to your U.S. customers?

No       Yes--Please describe the after-sales support.

\_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7. **Certification.**—Do your firm's U.S. customers require certification for HEDP (e.g., National Sanitation Foundation standard 60)?

- No             Yes--Please identify the certification.

---

II-8 **U.S. inventories.**--Has your firm, since 2005, maintained any inventories of HEDP in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5)?

- No             Yes--Report the quantity (in short tons) of such end-of-period inventories below.

End-of-period inventories maintained in the United States				
Quantity (in 1,000 pounds)				
2005	2006	2007	September 2007	September 2008

II-9. **Internet sales.**--Does your firm sell HEDP over the internet?

- No             Yes--Please describe, noting the estimated percentage of your firm's total sales of HEDP in 2007 accounted for by internet sales.

---



---



---



---

II-10. **Third-country trade actions.**--Is the HEDP exported by your firm subject to antidumping findings or other trade remedies in any WTO-member countries?

- No             Yes--List the products(s), countries affected, and the date of such findings/remedies.

<u>Product</u>	<u>Country</u>	<u>Date</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11a. **Trade data (CHINA).**--Report your firm's production capacity, production, shipments, and inventories related to the production of HEDP in your establishment(s) in **CHINA** during the specified periods. (See definitions in the instruction booklet.)

Item	Quantity (in 1,000 pounds)						
	Actual experience				Projections <sup>1</sup>		
	2005	2006	2007	January-September		2008	2009
2007				2008			
Average production capacity <sup>2</sup>							
Beginning-of-period inventories <sup>3</sup>							
Production <sup>4</sup>							
<b>Shipments:</b>							
Internal consumption/transfers <sup>5</sup>							
Home market sales							
<b>Exports to--</b>							
United States <sup>6</sup>							
All other export markets <sup>7</sup>							
<b>Total exports</b>							
<b>Total shipments</b>							
<b>End-of-period inventories</b>							

<sup>1</sup> Please explain the basis for your projections.

---

<sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

---

<sup>3</sup> Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

<sup>4</sup> Please estimate the percentage of total production of HEDP in China accounted for by your firm's production in 2007.

\_\_\_\_\_ Percent

<sup>5</sup> Please identify the specific downstream product(s) that your firm produces from its internally transferred/consumed HEDP. \_\_\_\_\_

<sup>6</sup> Please estimate the percentage of total exports to the United States of HEDP from China accounted for by your firm's exports in 2007.

\_\_\_\_\_ Percent

<sup>7</sup> Identify principal other export markets. \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11b. **Trade data (INDIA).**--Report your firm's production capacity, production, shipments, and inventories related to the production of HEDP in your establishment(s) in **INDIA** during the specified periods. (See definitions in the instruction booklet.)

Item	Quantity (in 1,000 pounds)						
	Actual experience				Projections <sup>1</sup>		
	2005	2006	2007	January-September		2008	2009
2007				2008			
Average production capacity <sup>2</sup>							
Beginning-of-period inventories <sup>3</sup>							
Production <sup>4</sup>							
<b>Shipments:</b>							
Internal consumption/transfers <sup>5</sup>							
Home market sales							
<b>Exports to--</b>							
United States <sup>6</sup>							
All other export markets <sup>7</sup>							
<b>Total exports</b>							
<b>Total shipments</b>							
<b>End-of-period inventories</b>							

<sup>1</sup> Please explain the basis for your projections.

---

<sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

---

<sup>3</sup> Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

<sup>4</sup> Please estimate the percentage of total production of HEDP in India accounted for by your firm's production in 2007.

\_\_\_\_\_ Percent

<sup>5</sup> Please identify the specific downstream product(s) that your firm produces from its internally transferred/consumed HEDP. \_\_\_\_\_

<sup>6</sup> Please estimate the percentage of total exports to the United States of HEDP from China accounted for by your firm's exports in 2007.

\_\_\_\_\_ Percent

<sup>7</sup> Identify principal other export markets. \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11c. **Trade data (U.K.).**--Report your firm's production capacity, production, shipments, and inventories related to the production of HEDP in your establishment(s) in the **United Kingdom** during the specified periods. (See definitions in the instruction booklet.)

Quantity (in 1,000 pounds)							
Item	Actual experience					Projections <sup>1</sup>	
	2005	2006	2007	January-September		2008	2009
				2007	2008		
Average production capacity <sup>2</sup>							
Beginning-of-period inventories <sup>3</sup>							
Production <sup>4</sup>							
<b>Shipments:</b>							
Internal consumption/transfers <sup>5</sup>							
Home market sales							
<b>Exports to--</b>							
United States <sup>6</sup>							
All other export markets <sup>7</sup>							
<b>Total exports</b>							
<b>Total shipments</b>							
<b>End-of-period inventories</b>							

<sup>1</sup> Please explain the basis for your projections.

---

<sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

---

<sup>3</sup> Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

<sup>4</sup> Please estimate the percentage of total production of HEDP in the United Kingdom accounted for by your firm's production in 2007.

\_\_\_\_\_ Percent

<sup>5</sup> Please identify the specific downstream product(s) that your firm produces from its internally transferred/consumed HEDP. \_\_\_\_\_

<sup>6</sup> Please estimate the percentage of total exports to the United States of HEDP from China accounted for by your firm's exports in 2007.

\_\_\_\_\_ Percent

<sup>7</sup> Identify principal other export markets. \_\_\_\_\_