PURCHASERS' QUESTIONNAIRE STEEL CONCRETE REINFORCING BAR (REBAR) FROM TURKEY

This questionnaire must be received by the Commission by no later than August 14, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning steel concrete reinforcing bar (rebar) from Turkey (inv. No. 731-TA-745 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from James Fetzer (202-708-5403).

City	State Zip code
World Wide Web address	
Has your firm purchased rebar (as define time since January 1, 2002?	ed in the instruction booklet) from \underline{any} source (domestic or foreign) at any
NO (Sign the certification below ar	nd promptly return only this page of the questionnaire to the Commission)
	arefully, complete all parts of the questionnaire, and return the entire on so as to be received by the date indicated above)
ef and understand that the information su ing this certification I also grant conse	CERTIFICATION esponse to this questionnaire is complete and correct to the best of my kn bmitted is subject to audit and verification by the Commission. In the Commission, and its employees and contract personnel, to
of and understand that the information such a such and understand that the information such and this provided in this questionnaire and through the same or similar merchangled that information submitted in this quest, and contract personnel who are act of this review or related proceedings for who	esponse to this questionnaire is complete and correct to the best of my kn bmitted is subject to audit and verification by the Commission.
of and understand that the information such and understand that the information such and this provided in this questionnaire and through the same or similar merchant eledge that information submitted in this quees, and contract personnel who are act of this review or related proceedings for who agrams and operations of the Commission-disclosure agreements.	esponse to this questionnaire is complete and correct to the best of my known bmitted is subject to audit and verification by the Commission. In the Commission, and its employees and contract personnel, to oughout this review in any other import-injury investigations or reviews condise. (If you do not consent to such use, please note the certification acconvertion according in the capacity of Commission employees, for developing or maintain thich this information is submitted, or in internal audits and investigations
of and understand that the information such any this certification I also grant consertion provided in this questionnaire and through the same or similar merchant eledge that information submitted in this quest, and contract personnel who are act of this review or related proceedings for who grams and operations of the Commission	esponse to this questionnaire is complete and correct to the best of my known bmitted is subject to audit and verification by the Commission. In the Commission, and its employees and contract personnel, to oughout this review in any other import-injury investigations or reviews condise. (If you do not consent to such use, please note the certification acconvertion according in the capacity of Commission employees, for developing or maintain thich this information is submitted, or in internal audits and investigations in pursuant to 5 U.S.C. Appendix 3. I understand that all contract personal.

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

-1.	(a) Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.						
	and collection and decourse		hours	_dollars			
-1.		•	or improving this questionnaire in comments to your response or send	_			
-2.		porting guidelines). If your fir	red by this questionnaire (see page rm is publicly traded, please specif				
-3.	Is your firm owned, in w	hole or in part, by any other fire	rm?				
	□ No □ YesL	ist the following information.					
	Firm name	<u>Address</u>	Extent of ownership				
	-						
	-		-				

PART I.--GENERAL QUESTIONS - Continued

☐ No	YesList the	e following information.	
Firm name		<u>Address</u>	<u>Affiliation</u>
Does your fir		firms, either domestic or foreign	, which are engaged in the
☐ No	YesList the	e following information.	
Firm name		Address	<u>Affiliation</u>
company or a	ny related firm hav	we request a copy of your compare a business plan or any internal of the conditions for rebar?	
	YesPlease	provide the requested documents ted documents, please explain wh	

PART. II--PURCHASES

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of rebar. Report based on delivery date, not order date.

Qu	antity (short	tons), value	(in \$1.000)			
Item	2002	2003	2004	2005	2006	2007
PURCHASES OF REBAR PRODUCE	D IN THE U	NITED STA	TES -	l	I	L
For your facilities within the spec	ified region	.1 :				
Quantity ²						
Value						
For your facilities outside the spe	cified regio	n:¹		•		
Quantity ²						
Value						
PURCHASES OF REBAR PRODUCE	D IN TURKE	Y				
For your facilities within the speci	fied region:	1				
Quantity ²						
Value						
For your facilities outside the spe	cified regio	n:¹	•		•	
Quantity ²						
Value						
PURCHASES OF REBAR PRODUCE	D IN ALL O	THER COU	NTRIES ³			
For your facilities within the speci	fied region:	1				
Quantity ²						
Value						
For your facilities outside the spe	cified regio	n:¹				
Quantity ²						
Value						
¹ For purposes of this review, the specific Kentucky, Louisiana, Maine, Maryland, Mas Carolina, Pennsylvania, Rhode Island, Sout the District of Columbia. ² If reporting quantities in any other means	ssachusetts, M th Carolina, T	Mississippi, N ennessee, Vo	lew Hampshir ermont, Virgir	re, New Jerse nia, West Virg	y, New York,	North
³ Please name these other countries:		51.51. 10110,	p.0000 opoc			

II-2. If the relative levels of your firm's purchases of rebar from different sources (both domestic and foreign) have changed since 2002 (the year the antidumping duty order under review was last evaluated), please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/Decrease	Reason		

 (please check all that apply). We did not purchase from nonsubject foreign sources before or after the order. No, our pattern of purchasing is essentially unchanged. Yes, we increased purchases from nonsubject countries because of the order. 	II-3.	(a)	Did your firm purchase rebar from Turkey before 2002?						
 No, our pattern of purchasing is essentially unchanged. Yes, we discontinued purchases from Turkey because of the order. Yes, we reduced purchases from Turkey because of the order. Yes, but we changed the pattern of purchases from Turkey for reasons other than the order (please explain below). (c) Has your pattern of purchasing rebar from nonsubject foreign sources changed since 200 (please check all that apply). We did not purchase from nonsubject foreign sources before or after the order. No, our pattern of purchasing is essentially unchanged. Yes, we increased purchases from nonsubject countries because of the order. Yes, but we changed our pattern of purchases from nonsubject countries for reasons 			☐ No skip to (c) ☐ Yes						
 Yes, we discontinued purchases from Turkey because of the order. Yes, we reduced purchases from Turkey because of the order. Yes, but we changed the pattern of purchases from Turkey for reasons other than the order (please explain below). (c) Has your pattern of purchasing rebar from nonsubject foreign sources changed since 200 (please check all that apply). We did not purchase from nonsubject foreign sources before or after the order. No, our pattern of purchasing is essentially unchanged. Yes, we increased purchases from nonsubject countries because of the order. Yes, but we changed our pattern of purchases from nonsubject countries for reasons 		(b)	If yes, has your pattern of purchasing rebar from Turkey changed since 2002?						
 ☐ Yes, we reduced purchases from Turkey because of the order. ☐ Yes, but we changed the pattern of purchases from Turkey for reasons other than the order (please explain below). (c) Has your pattern of purchasing rebar from nonsubject foreign sources changed since 200 (please check all that apply). ☐ We did not purchase from nonsubject foreign sources before or after the order. ☐ No, our pattern of purchasing is essentially unchanged. ☐ Yes, we increased purchases from nonsubject countries because of the order. ☐ Yes, but we changed our pattern of purchases from nonsubject countries for reasons 			No, our pattern of purchasing is essentially unchanged.						
 Yes, but we changed the pattern of purchases from Turkey for reasons other than the order (please explain below). (c) Has your pattern of purchasing rebar from nonsubject foreign sources changed since 200 (please check all that apply). □ We did not purchase from nonsubject foreign sources before or after the order. □ No, our pattern of purchasing is essentially unchanged. □ Yes, we increased purchases from nonsubject countries because of the order. □ Yes, but we changed our pattern of purchases from nonsubject countries for reasons 			Yes, we discontinued purchases from Turkey because of the order.						
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 (please check all that apply). ☐ We did not purchase from nonsubject foreign sources before or after the order. ☐ No, our pattern of purchasing is essentially unchanged. ☐ Yes, we increased purchases from nonsubject countries because of the order. ☐ Yes, but we changed our pattern of purchases from nonsubject countries for reasons 									
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☐ Yes, we increased purchases from nonsubject countries because of the order.☐ Yes, but we changed our pattern of purchases from nonsubject countries for reasons			☐ We did not purchase from nonsubject foreign sources before or after the order.						
Yes, but we changed our pattern of purchases from nonsubject countries for reasons			☐ No, our pattern of purchasing is essentially unchanged.						
			Yes, we increased purchases from nonsubject countries because of the order.						
			Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the order (please explain below).						

III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Which of the following best describes your firm the specific end uses if known)?	as a purchaser of rebar (check all that apply, noting
	Steel distributor ()
	Steel service center ()
	Reinforcing steel fabricator ()
	Contractor ()
	Building material dealer ()
	Other ()
III-2	(a) If your firm is a distributor or reseller of relyou sell rebar?	ear, what are the major types of consumers to which
	(b) Do you compete for sales to your customers you purchase rebar?	s with the manufacturers or importers from which
III-3.		of quantity of rebar consumed, the top 3 products onent part or input. Please indicate what percentage NOTE: this percentage should not add to 100
	Product you produce	Percent of cost accounted for by rebar
	1	1.
	2	2

III-4.	(a) If your firm is an end user of rebar changed since 2002?	of rebar, has the demand for y	our firm's final products incorporating
	Increased	Unchanged	Decreased
	(b) Has this had any effect on	your firm's demand for reba	r?
III-5.	(a) Have there been any change	es in the end uses of rebar sin	ice 2002?
	□ No □ YesDis	scuss the changes, noting the	time period in which they occurred.
	(b) Which construction markets	s do your customers generall	y serve (check all that apply):
	Residential (i.e. homes, s	swimming pools, patios)-	percent of purchases in 2007
	Commercial (i.e., roads,	bridges, office buildings)-	percent of purchases in 2007
	Otherpercent of p	urchases in 2007	
	Unknownpercent	of purchases in 2007	
III-6.	Do you anticipate any changes	in terms of the end uses of re	ebar in the future?
	assumpti		e time period. Provide any underlying portions of business plans or other ess this issue.

III-7.	(a) Can other products be substituted for rebar?								
		No		esPlease list these s	ubstitute produ	cts in order of im	portance.		
	(1 <u>)</u>			(2)		(3)			
	(b)	(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.							
	(c)	Have ch	anges i	n the prices of these p	roducts affected	d the price for reb	par?		
		No		YesPlease explain.					
III-8.		Have there been any changes in the number or types of products that can be substituted for rebassince 2002?							
		No		YesPlease explain.					
III-9.		Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?							
		No					sumptions, along with ng documentation, that		

III-10.	(a) How has demand within the specified region for rebar changed since 2002?								
		Increased		Unchanged		Decreased			
	Other (describe)								
	What were the principal factors affecting changes in demand?								
	(b) H	(b) How has demand within the entire United States for rebar changed since 2002?							
		Increased		Unchanged		Decreased			
		Other (describe)							
	What were the principal factors affecting changes in demand?								
	(c) F	(c) How has demand <u>outside</u> the United States for rebar changed since 2002?							
		Increased		Unchanged		Decreased			
		Other (describe)						
	Wha	t were the princip	oal factors a	ffecting changes	in demand?				
III-11.		ou anticipate any e world?	future cha	nges in rebar der	mand in the	United States and, if known, the rest			
		No	assumption		relevant po	ime period. Provide any underlying rtions of business plans or other this issue.			
III-12.	of th (1) U	at quantify and/or Inited States, (2)	otherwise each of the	discuss rebar der major producing	nand and/or / consuming	lies, surveys, etc., that you are aware factors affecting rebar demand in the countries, including those subject to a such data on an annual basis from			

2002 to the present and forecasts of these demand data.

III-13.	of ra prod	Have any changes occurred in any factors affecting supply (e.g., changes in availability or prices of raw materials, energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced rebar in the U.S. market since 2002?							
		No	YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.						
III-14.			ct that is produced in the United States an important factor in your firm's (please check ALL that apply)?						
		No							
			ses of domestic product are required by law or regulation (for example, purchases under "Buy American" provisions). This involves percent of all rebar.						
			ses of domestic product are not required by law or regulation, but are by your This involves percent of all purchases of rebar.						
			ses of domestic product are required for other reasons (please specify these w). This involves percent of all purchases of rebar.						
III-15.	(a)	Is the rebar rebar?	market subject to business cycles or conditions of competition distinctive to						
		No	YesPlease explain and provide estimates of the duration of any such cycle.						
	(b)		ergence of new markets for rebar since 2002 affected the business cycles or f competition distinctive to rebar?						
		No	YesPlease explain any such changes.						

III-17.	Does your firm, and to the extent that you know, do your customers make purchasing decisions involving rebar based on the producer of the rebar you purchase?									
	Your firm:		Always		Usually		Sometimes		Never	
	Your customers:		Always		Usually		Sometimes		Never	
	If at least sometime why this information			w you	r firm or yo	our cust	omers determin	e the p	roducer and	
	Your firm:									
III-18.	Your customers:	d to the	extent that	you k	now, do yo	our cust	omers make pu	rchasin	ng decisions	
	Your firm:		Always		Usually		Sometimes		Never	
	Your customers:		Always		Usually		Sometimes		Never	
		If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.								
	Your firm:									
	10011111111									

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued III-19. (a) How frequently do you make purchases? Weekly Monthly Quarterly Annually Daily Other (specify) Do you expect this purchasing pattern to change in the next two years? No Yes--How and why do you expect these changes to occur? III-20. How many suppliers do you generally contact before making a purchase? III-21. (a) Do purchases of rebar usually involve negotiations between supplier and purchaser? Yes--Please describe these negotiations. In your response, please comment No on whether purchasers generally quote competing prices as part of the negotiation process. Does your firm tend to vary its purchases from a given supplier within a specified time period (b) based on the price offered for that period? No Yes--Specify the time period. III-22. Have you changed suppliers since 2002? No Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

III-23.	(a)	Are you since 20		of any new suppliers,	either foreign or	r domestic,	that have	entered the mar	ket
		No		YesPlease identify	the firms and in	idicate how	you beca	ame aware of the	m.
	(b)	Do you	expect	new rebar suppliers t	o enter the marke	et in the fut	ure?		
		No		YesPlease provide response.	e details, noting	the specific	c future t	ime period in y	our
III-24.	Do y	you requi	re you	suppliers to becom	e certified or pr	requalified	with resp	pect to the qual	ity,
				r other performance					
		No		Yespercent	of purchases in 2	2007	Y	es-all purchases	S
	Pleas requ	_	e a ger	eral description of	the certification	or qualific	eation pro	ocess and the ti	me
III-25.		uct, relial		Factors that you con supplier, etc.) and					
III-26.				domestic or foreign				o certify or qual	lify
		No		YesPlease identify the reasons why the					and

III-27. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for rebar.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Other (specify):			

•	(b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase rebar for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).
	1
	2
	3
	Other factors or comments:
	What characteristics does your firm consider when determining the quality of rebar?
	How often does your firm purchase the rebar that is offered at the lowest price?
	☐ Always ☐ Usually ☐ Sometimes ☐ Never.
	Please list the names of any firms you considered price leaders in the rebar market since 2002. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.
	Please describe how the above firm(s) exhibited price leadership.
	How frequently does the price of the rebar you are purchasing change?

III-33.	Does	s your firm	purch	hase rebar over the internet?
		No		YesPlease describe, noting the estimated percentage of your firm's total purchases of rebar in 2007 accounted for by internet purchases.
III-34.	(a)	possible,	nents/ the fa	schment to this questionnaire, please identify and discuss any /changes in the U.S. rebar industry since 2002 and explain fully, to the exten factor(s), including the order(s) under review, that was/(were) responsible for ment/change.
	(b)	anticipate covered i	e in th in you	liscuss fully, to the extent possible, any improvements/changes that you he future in the U.S. rebar industry. Identify the specific future time period ar response, and discuss the factors that you believe would be responsible for ment/change.
III-35.	of the	orts of reba	r fron oing d	will be the likely effects of any revocation of the antidumping duty order form Turkey? As appropriate, please discuss any potential effects of revocation duty order on (1) the future activities of your firm and (2) the U.S. market as a the future time period to which you are referring. Attach additional pages in
	(1) A	activities o	f your	r firm:
	(2) E	Entire U.S.	marke	et:

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

Please indicate the knowledge.	C					
United States						
☐ Turkey						
Other countries	es (Please specify					
Is rebar produced in the United States and in other countries interchangeable (<i>i.e.</i> , can they physical be used in the same applications)? Please indicate below, using "A" to indicate that the products a specified country-pair are <i>always</i> interchangeable, "F" to indicate that the products are <i>frequent</i> interchangeable, "S" to indicate that the products are <i>sometimes</i> interchangeable, "N" to indicate the products are <i>never</i> interchangeable, and "0" to indicate <i>no familiarity</i> with products from a specified country-pair. ¹						
Country-pair	United States	Turkey	Other ²			
United States						
Utilied States						
Turkey 1 For any coun	try-pair producing rebar which r preclude interchangeable use	is sometimes or never interch	nangeable, please explain th			
Turkey 1 For any coun	try-pair producing rebar which r preclude interchangeable use	is sometimes or never interche:	nangeable, please explain th			

U.S. Purchasers' Questionnaire – Rebar from Turkey

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-3.	Do you or your copossible sources of	ustomers ever specifically order rebar from one country in particular over other of supply?					
	□ No	YesPlease identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why rebar from these countries is preferred over product from other countries (please note the specific product in your response).					
IV-4.	Are certain grades/types/sizes of rebar available from only a single source (domestic or foreign, including both subject and nonsubject countries)?						
	□ No	YesPlease identify the source and the grade/type/size.					
IV-5.	source at a lower the United States	rebar from one source although a comparable product was available from another price, please explain your reasons for doing so (please specify by country, including and both subject and nonsubject foreign countries). Possibilities might include cteristics such as length of time to fill orders, minimum order size, reliability of					

Quality exceeds industry standards ...

Reliability of supply

Technical support/service

Other (specify)

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how rebar produced in each country you identified in your response to the first question in Part IV compares with rebar produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

Electronic submissions: For each country comparison manually copy and paste IV-6 in a new page in this document as necessary. (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.) compared to (specify country) (specify country) **SUPERIOR COMPARABLE INFERIOR** Availability Delivery terms Delivery time Discounts offered Extension of credit Lower price¹ Lower U.S. transportation costs¹..... Minimum quantity requirements..... Packaging<u>....</u> Product consistency Product range Quality meets industry standards

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

U.S. Purchasers' Questionnaire – Rebar from Turkey

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-7.	7. (a) How often does domestically produced rebar meet minimum quality specifications for your or your customers' uses?						
		Always	Usually	☐ Someti	mes	rely or never	
	(b)	How often does imp your customers' uses	·	meet minim	um quality specif	ications for your uses or	
		Always	Usually	☐ Someti	mes R	arely or never	
	(c)	How often does impoor your customers' u		ebar meet mi	nimum quality spe	ecifications for your uses	
	Cou	ntry	Always [Usually	Sometimes	Rarely or never	
	Cou	ntry	Always [Usually	Sometimes	Rarely or never	
	Cou	ntry	Always [Usually	Sometimes	Rarely or never	
IV-8.		Since 2002, has there be r changed more or less	•	•	-	price of U.Sproduced	
		No change in price	,				
		Prices have change	ed by the same amo	ount			
		Price of U.Sprod	luced rebar has cha	nged relative	e to the price of rel	oar from Turkey	
		f the price of U.Sprod .Sproduced rebar is n		nged relative	to the price of reb	ar from Turkey, the price	
		Higher Lowe	er				

Part V--SUPPLIER IDENTIFICATION

Please identify below the names and addresses of your firm's five largest suppliers for rebar during 2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of rebar that each of these customers accounted for in 2007.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 purchases (%)
1					
2					
3					
4					
5					