

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
STEEL

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 6, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its investigation, TA-204-9, Steel, under section 204 of the Trade Act of 1974 (19 U.S.C. 2254). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204 of the Trade Act of 1974.

Name of firm _____
Address _____ _____
World Wide Web address _____

PLEASE SEE NEXT PAGE FOR A LIST OF PRODUCTS COVERED BY THIS INVESTIGATION

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3 and that all contract personnel will sign non-disclosure agreements. I understand that the confidential business information that is furnished may be released under an administrative protective order issued by the Commission pursuant to section 206.17 of the Commission's Rules of Practice and Procedure (19 CFR § 206.17), and may be included in a confidential version of the report that the Commission transmits to the President, should the Commission transmit a confidential version. By signing this certification, I also grant consent for the Commission, and its employees and contract personnel, to use, in this investigation and in any other investigations conducted by the Commission under part 1 of Title II of the Act arising out of the relief action taken by the President as a result of the Commission's determination in investigation No. TA-201-73 on steel products, the information I provide in this questionnaire and throughout the investigation and any information provided by my firm in investigation No. TA-201-73.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____ () _____
Phone Fax

E-mail address

For official use only:

' Carbon and alloy flat steel	' Carbon and alloy long products	' Carbon and alloy tubular products	' Stainless steel products
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1. Has your firm produced any of the following (as they are defined in the instruction booklet) since April 1, 2000?

Carbon and Alloy Flat Steel	Carbon and Alloy Long Products	Carbon and Alloy Tubular Products	Stainless Steel Products
Slabs <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete pp. 1-3 (general questions) and pp. 4-5	Hot-rolled bar and light shapes <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 6-7.	Welded tubular products other than OCTG <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 8-9.	Bar and light shapes <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 10-11.
CTL/clad plate <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 4-5	Cold-finished bar <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 6-7.	Flanges, fittings, and tool joints <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 8-9.	Rod <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 10-11.
Hot-rolled sheet and strip (including plate in coils) <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 4-5	Rebar <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 6-7.		Wire <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 10-11.
Cold-rolled sheet and strip other than GOES <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 4-5			
Corrosion-resistant and other coated sheet and strip <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 4-5			
Tin mill products <input type="checkbox"/> No <input type="checkbox"/> Yes If yes, complete p. 1-3 (general questions) and pp. 4-5			

Please note that the above page numbers are based on printing the document(s) out in Adobe Acrobat PDF (portable document format). Should you choose to print the document(s) out in WordPerfect, Microsoft Word, or using other software, the page numbers may not coincide with the numbers listed above. Please insure that you complete all corresponding pages.

To obtain the Adobe Acrobat PDF software, please go to the following web site:
<http://www.adobe.com/products/acrobat/readstep2.html>

PART II.--TRADE AND RELATED INFORMATION

II-1. **CARBON AND ALLOY FLAT STEEL**—Further information on this part of the questionnaire can be obtained from Elizabeth Haines (202-205-3200 or ehaines@usitc.gov). Who should be contacted in your firm regarding the information requested in this section?

Company contact:

_____	_____
Name and Title	Phone Number
_____	_____
Fax Number	Email Address

Please note that if your answer to question II-1-A through II-1-D is product specific, you should check only on box per page and report separately for each product listed below; however, if you answers apply to more than one product you may check more than one box. Photocopy pages 4-5 and identify the products for which you are reporting in the space provided.

- " Slabs " CTL/clad plate " Hot-rolled sheet, strip, and coils " Cold-rolled sheet and strip, other than GOES " Corrosion-resistant and other coated sheet and strip " Tin mill products

II-1-A. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of carbon and alloy flat steel in its home market?

No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-1-B. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of carbon and alloy flat steel? _____ Percent

II-1-C. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's carbon and alloy flat steel during April 2002 - March 2003.

- II-1-D. (a) Describe the significance of the tariffs and/or tariff-rate quota(s) imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the relief. **Attach pages as necessary.**
- (b) Describe the significance of any home country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**
- (c) Describe the significance of any third-country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-1-E. **CARBON AND ALLOY FLAT STEEL.**--Report your firm's capacity, production, shipments, and inventories of carbon and alloy flat steel during the specified periods. (See definitions in the instruction booklet). **Report separately for each product listed below and for each country. Photocopy page as necessary and identify the product and country combination for which you are reporting in the space provided.**

- " Slabs " CTL/clad plate " Hot-rolled sheet, strip, and coils " Cold-rolled sheet and strip, other than GOES " Corrosion-resistant and other coated sheet and strip " Tin mill products

Country: _____

<i>(Quantity in short tons, unless otherwise specified)</i>					
Item	Actual experience			Projections	
	April 2000-March 2001	April 2001-March 2002	April 2002-March 2003	April 2003-March 2004	April 2004-March 2005
Average production capacity ¹					
Beginning-of-period inventories ²					
Production ³					
Shipments:					
Internal consumption/transfers					
Home market sales:					
Quantity					
Value (\$1,000)					
Exports to--					
United States: ^{4, 5, 6}					
Quantity					
Value (\$1,000)					
All other export markets: ⁷					
Quantity					
Value (\$1,000)					
Total exports (quantity)					
Total shipments (quantity)					
End-of-period inventories					

¹ Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity: _____

² **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

³ Please estimate the percentage of total production of this steel product in your home market accounted for by your production in April 2002-March 2003. _____ Percent

⁴ Please estimate the percentage of total exports to the United States of this steel product from your home market accounted for by your exports in April 2002-March 2003. _____ Percent

⁵ Please estimate the share of this steel product exported to the United States that was excluded from the Section 203 remedy on or after March 20, 2002: April 2002-March 2003: _____ %; April 2003-March 2004 (projected): _____ %; April 2004-March 2005 (projected): _____ %.

⁶ If your exports to the United States are produced from an upstream product manufactured in the United States, please provide the quantity and value of the U.S.-origin component of your exports to the United States for each of the periods specified above:

Quantity (short tons)					
Value (\$1,000)					

⁷ Identify principal other export markets: _____

PART II.--TRADE AND RELATED INFORMATION

II-2. **CARBON AND ALLOY LONG PRODUCTS**—Further information on this part of the questionnaire can be obtained from Elizabeth Haines (202-205-3200 or ehaines@usitc.gov). Who should be contacted in your firm regarding the information requested in this section?

Company contact:

Name and Title	Phone Number
Fax Number	Email Address

Please note that if your answer to question II-2-A through II-2-D is product specific, you should check only on box per page and report separately for each product listed below; however, if you answers apply to more than one product you may check more than one box. Photocopy pages 6-7 and identify the products for which you are reporting in the space provided.

- " Hot-rolled bar and light shapes
- " Cold-finished bar
- " Rebar

II-2-A. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of carbon and alloy long products in its home market?

No
 Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2-B. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of carbon and alloy long products? _____ Percent

II-2-C. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's carbon and alloy long products during April 2002 - March 2003.

- II-2-D. (a) Describe the significance of the tariffs and/or tariff-rate quota(s) imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the relief. **Attach pages as necessary.**
- (b) Describe the significance of any home country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**
- (c) Describe the significance of any third-country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2-E. **CARBON AND ALLOY LONG PRODUCTS**--Report your firm's capacity, production, shipments, and inventories of carbon and alloy long products during the specified periods. (See definitions in the instruction booklet). **Report separately for each product listed below and for each country. Photocopy page as necessary and identify the product and country combination for which you are reporting in the space provided.**

" Hot-rolled bar and light shapes " Cold-finished bar " Rebar

Country: _____

(Quantity in short tons, unless otherwise specified)					
Item	Actual experience			Projections	
	April 2000-March 2001	April 2001-March 2002	April 2002-March 2003	April 2003-March 2004	April 2004-March 2005
Average production capacity ¹					
Beginning-of-period inventories ²					
Production ³					
Shipments:					
Internal consumption/transfers					
Home market sales:					
Quantity					
Value (\$1,000)					
Exports to--					
United States: ^{4, 5, 6}					
Quantity					
Value (\$1,000)					
All other export markets: ⁷					
Quantity					
Value (\$1,000)					
Total exports (quantity)					
Total shipments (quantity)					
End-of-period inventories					
¹ Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity: _____					
² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					
³ Please estimate the percentage of total production of this steel product in your home market accounted for by your production in April 2002-March 2003. _____ Percent					
⁴ Please estimate the percentage of total exports to the United States of this steel product from your home market accounted for by your exports in April 2002-March 2003. _____ Percent					
⁵ Please estimate the share of this steel product exported to the United States that was excluded from the Section 203 remedy on or after March 20, 2002: April 2002-March 2003: _____ %; April 2003-March 2004 (projected): _____ %; April 2004-March 2005 (projected): _____ %.					
⁶ If your exports to the United States are produced from an upstream product manufactured in the United States, please provide the quantity and value of the U.S.-origin component of your exports to the United States for each of the periods specified above:					
Quantity (short tons)					
Value (\$1,000)					
⁷ Identify principal other export markets: _____					

PART II.--TRADE AND RELATED INFORMATION

II-3. **CARBON AND ALLOY TUBULAR PRODUCTS**—Further information on this part of the questionnaire can be obtained from Fred Fischer (202-205-3179 or ffischer@usitc.gov). Who should be contacted in your firm regarding the information requested in this section?

Company contact:		
	Name and Title	Phone Number
	Fax Number	Email Address

Please note that if your answer to question II-3-A through II-3-D is product specific, you should check only on box per page and report separately for each product listed below; however, if you answers apply to more than one product you may check more than one box. Photocopy pages 8-9 and identify the products for which you are reporting in the space provided.

- " Welded tubular products other than OCTG
- " Flanges and fittings

II-3-A. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of carbon and alloy tubular products in its home market?

No Yes--Please describe those plans, including planned dates and capacity/
production quantities involved, and the reason(s) for such change(s). If the
plans are to add or expand capacity or production, list (in descending order of
importance) the markets (countries) to which such additional capacity or
production would be directed.

II-3-B. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of carbon and alloy tubular products? _____ Percent

II-3-C. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's carbon and alloy tubular products during April 2002 - March 2003.

- II-3-D. (a) Describe the significance of the tariffs and/or tariff-rate quota(s) imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the relief. **Attach pages as necessary.**
- (b) Describe the significance of any home country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**
- (c) Describe the significance of any third-country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3-E. **CARBON AND ALLOY TUBULAR PRODUCTS**--Report your firm's capacity, production, shipments, and inventories of carbon and alloy tubular products during the specified periods. (See definitions in the instruction booklet). **Report separately for each product listed below and for each country. Photocopy page as necessary and identify the product and country combination for which you are reporting in the space provided.**

" Welded tubular products other than OCTG

" Flanges and fittings

Country: _____

<i>(Quantity in short tons, unless otherwise specified)</i>					
Item	Actual experience			Projections	
	April 2000-March 2001	April 2001-March 2002	April 2002-March 2003	April 2003-March 2004	April 2004-March 2005
Average production capacity ¹					
Beginning-of-period inventories ²					
Production ³					
Shipments:					
Internal consumption/transfers					
Home market sales:					
Quantity					
Value (\$1,000)					
Exports to--					
United States: ^{4, 5, 6}					
Quantity					
Value (\$1,000)					
All other export markets: ⁷					
Quantity					
Value (\$1,000)					
Total exports (quantity)					
Total shipments (quantity)					
End-of-period inventories					
<p>¹ Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity: _____</p>					
<p>² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					
<p>³ Please estimate the percentage of total production of this steel product in your home market accounted for by your production in April 2002-March 2003. _____ Percent</p>					
<p>⁴ Please estimate the percentage of total exports to the United States of this steel product from your home market accounted for by your exports in April 2002-March 2003. _____ Percent</p>					
<p>⁵ Please estimate the share of this steel product exported to the United States that was excluded from the Section 203 remedy on or after March 20, 2002: April 2002-March 2003: _____ %; April 2003-March 2004 (projected): _____ %; April 2004-March 2005 (projected): _____ %.</p>					
<p>⁶ If your exports to the United States are produced from an upstream product manufactured in the United States, please provide the quantity and value of the U.S.-origin component of your exports to the United States for each of the periods specified above:</p>					
Quantity (short tons)					
Value (\$1,000)					
<p>⁷ Identify principal <i>other</i> export markets: _____</p>					

PART II.--TRADE AND RELATED INFORMATION

II-4. **STAINLESS STEEL PRODUCTS**—Further information on this part of the questionnaire can be obtained from Fred Fischer (202-205-3179 or ffischer@usitc.gov). Who should be contacted in your firm regarding the information requested in this section?

Company contact:

Name and Title	Phone Number
Fax Number	Email Address

Please note that if your answer to question II-4-A through II-4-D is product specific, you should check only on box per page and report separately for each product listed below; however, if you answers apply to more than one product you may check more than one box. Photocopy pages 10-11 and identify the products for which you are reporting in the space provided.

" Bar and light shapes " Rod " Wire

II-4-A. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of stainless steel products in its home market?

No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-4-B. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of stainless steel products? _____ Percent

II-4-C. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's stainless steel products during April 2002 - March 2003.

- II-4-D. (a) Describe the significance of the tariffs and/or tariff-rate quota(s) imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the relief. **Attach pages as necessary.**
- (b) Describe the significance of any home country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**
- (c) Describe the significance of any third-country steel safeguard measures in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. **Attach pages as necessary.**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4-E. **STAINLESS STEEL PRODUCTS**.--Report your firm's capacity, production, shipments, and inventories of stainless steel products during the specified periods. (See definitions in the instruction booklet). **Report separately for each product listed below and for each country. Photocopy page as necessary and identify the product and country combination for which you are reporting in the space provided.**

" Bar and light shapes

" Rod

" Wire

Country: _____

<i>(Quantity in short tons, unless otherwise specified)</i>					
Item	Actual experience			Projections	
	April 2000-March 2001	April 2001-March 2002	April 2002-March 2003	April 2003-March 2004	April 2004-March 2005
Average production capacity ¹					
Beginning-of-period inventories ²					
Production ³					
Shipments:					
Internal consumption/transfers					
Home market sales:					
Quantity					
Value (\$1,000)					
Exports to--					
United States: ^{4, 5, 6}					
Quantity					
Value (\$1,000)					
All other export markets: ⁷					
Quantity					
Value (\$1,000)					
Total exports (<i>quantity</i>)					
Total shipments (<i>quantity</i>)					
End-of-period inventories					
<p>¹ Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity: _____</p>					
<p>² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					
<p>³ Please estimate the percentage of total production of this steel product in your home market accounted for by your production in April 2002-March 2003. _____ Percent</p>					
<p>⁴ Please estimate the percentage of total exports to the United States of this steel product from your home market accounted for by your exports in April 2002-March 2003. _____ Percent</p>					
<p>⁵ Please estimate the share of this steel product exported to the United States that was excluded from the Section 203 remedy on or after March 20, 2002: April 2002-March 2003: _____%; April 2003-March 2004 (projected): _____%; April 2004-March 2005 (projected): _____%.</p>					
<p>⁶ If your exports to the United States are produced from an upstream product manufactured in the United States, please provide the quantity and value of the U.S.-origin component of your exports to the United States for each of the periods specified above:</p>					
Quantity (<i>short tons</i>)					
Value (\$1,000U.S. dollars)					
<p>⁷ Identify principal <i>other</i> export markets: _____</p>					