



PERFORMANCE ACCELERATION™  
FOR THE FEDERAL GOVERNMENT

Carney, Inc. helps  
Federal agencies accelerate  
workforce performance



In the face of rapidly developing national priorities, an inundation of information, and constrained resources, the need to enable the new and existing federal workforce to swiftly develop required new capabilities has never been greater.



At Carney, we focus on preparing the Federal workforce to rapidly tackle organizational missions and challenges by providing the right combination of performance-oriented learning experiences, information resources, development opportunities, and human resource management.

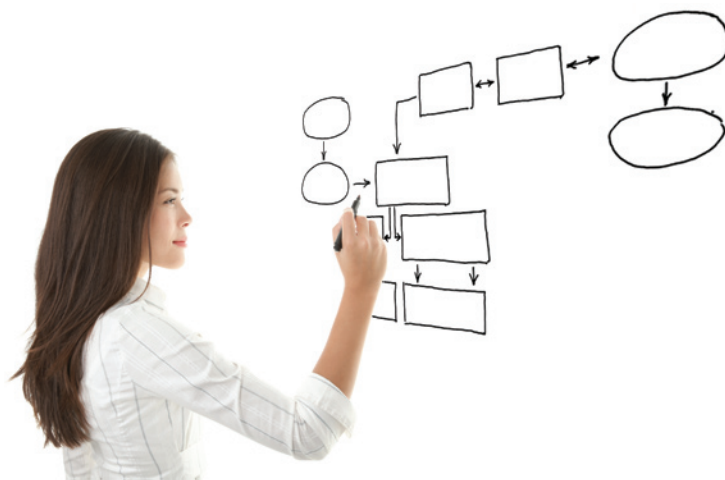


## Carney, Inc.

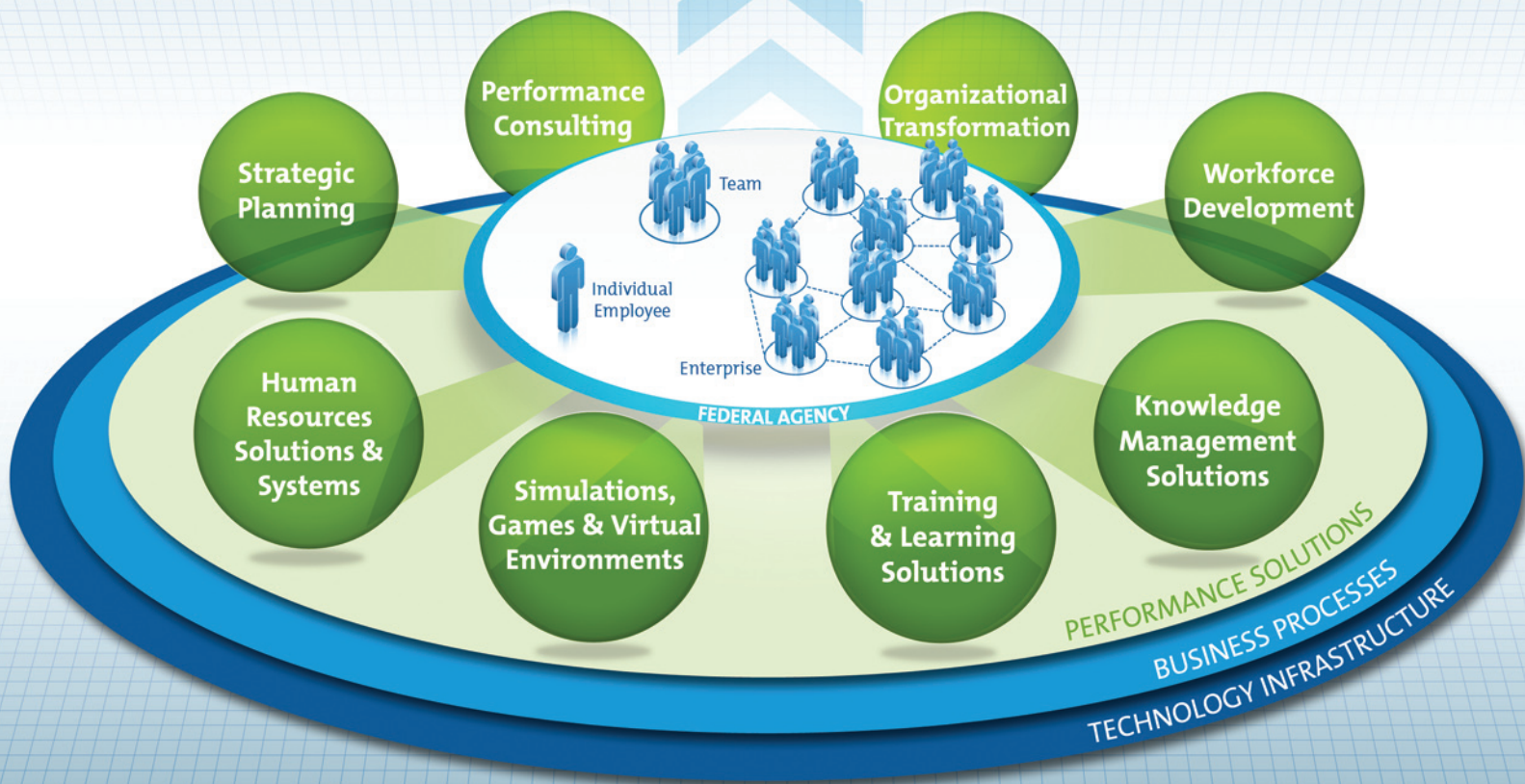
### Carney helps Federal agencies accelerate workforce performance

The award-winning team at Carney helps to rapidly improve the performance of Federal agencies at the individual employee, team, and enterprise level through the implementation of training, learning, knowledge management, and strategic human resources solutions. With a customer base that is 60 percent military and 40 percent civilian agencies, Carney helps unlock the hidden learning and performance potential in dozens of offices and agencies throughout the Federal Government.

Carney created the Performance Acceleration™ service model that focuses on preparing the Federal workforce to promptly tackle organizational missions and challenges by providing the right combination of performance-oriented learning experiences, information resources, development opportunities, and human resources management solutions. Carney designs custom solution architectures to meet specific, unique client needs. These consist of a subset of Carney solutions and are conducted in a specific sequence and proportion of effort to efficiently and effectively achieve client goals.



# PERFORMANCE ACCELERATION™



## WHAT IS PERFORMANCE ACCELERATION™?

Performance Acceleration™ is improving agency performance *in the shortest possible time* through targeted performance solutions created and implemented *in the shortest possible time*.

### »» STRATEGIC PLANNING

- Organizational Mission & Vision
- Short & Long-Term Goals
- Human Capital Requirements
- Environmental Scans
- SWOT Analysis
- Implementation Strategies

### »» PERFORMANCE CONSULTING

- Performance Analysis
  - Individual & Organizational
- Performance Management
- Competency Assessment & Mapping
- ROI Assessments
- Capability & Process Audits
- Program Evaluation
- Performance Solution Design
- Best Practices

### »» ORGANIZATIONAL TRANSFORMATION

- Organizational Assessment
- Organization Design & Development
- Human Capital Alignment with Mission
- Process Design & Revision
- Technology Evaluation
- Transition Planning
- Change Management

### »» WORKFORCE DEVELOPMENT

- Current & Future State Analysis
- Gap Analysis
- Workforce Planning
- Succession Planning
- Diversity Planning
- Competitive Sourcing
- Reduction in Force Strategies & Implementation

### »» KNOWLEDGE MANAGEMENT SOLUTIONS

- Knowledge Capture Strategies
- Knowledge Transfer Strategies
- Communities of Practice
- Collaborative Work Environments

### »» TRAINING & LEARNING SOLUTIONS

- Training Needs Assessments
- Effectiveness Assessments
- Curriculum Analysis, & Design
- Course ware Design & Delivery
- Blended Classroom, & Online Solutions
- Mobile Learning Solutions
- Carney Shorts™
- Job Aids
- Performance Support Systems
- Online Reference Tools
- LMS & LCMS

### »» SIMULATIONS, GAMES & VIRTUAL ENVIRONMENTS

- 2D & 3D Simulations Design & Development
- Serious Games Design & Development
- Avatar & Agent-Based Virtual World Design & Development
- Augmented Reality Design & Development
- Natural User Interface Design & Development

### »» HUMAN RESOURCES SOLUTIONS & SYSTEMS

- Human Capital Management
- Program Assessment & Evaluation
- Competency Modeling
- Job Design
- Pay Banding, Compensation, & Benefits Solutions
- Recruiting & Retention
- Policy & Procedure Development
- HR PMO Support
- Program Management
- Management Consulting
- Coaching & Mentoring



## COMPOSITE RISK MANAGEMENT (CRM) SIGNAL BRANCH MODULE

The Signal module is one of a series of performance-based, application-level courses that immerses Soldiers in realistic off-duty and branch-specific mission environments that approach simulation fidelity. Through highly interactive, non-linear, and experiential learning activities, the courseware challenges Soldiers to apply the CRM process to the types of hazards most relevant to their unit missions, systems, and current operating environments in Afghanistan and Iraq.



## DIFFICULT CONVERSATIONS FOR SUPERVISORS

An interactive, immersive learning solution for supervisors to practice having meaningful conversations with their staff before actually doing so. Powered by Carney's revolutionary GovSpeak™, speech recognition and virtual employees allow learners to actively participate in simulated conversations, observe the response their communication triggers, and discover how to recover.

GovSpeak™ milSPEAK™ MedSpeak™

Features a language layer optimized for  
**Government, Military or Healthcare**



Carney is always seeking new technologies to better engage learners and more effectively deliver the right performance solution at the right time. Ask Carney about their mobile apps, virtual environments, and augmented reality for training and performance support >>

“Think compliance training is dry and boring? Not in this case!”



Five Innovative Online Courses  
– Chief Learning Officer, March 2010



Information Systems Security (ISS) trailer promotes a need for caution while participating in social networking

CyberProtect serious game teaches IT Security Professionals Information Assurance at the network level >>



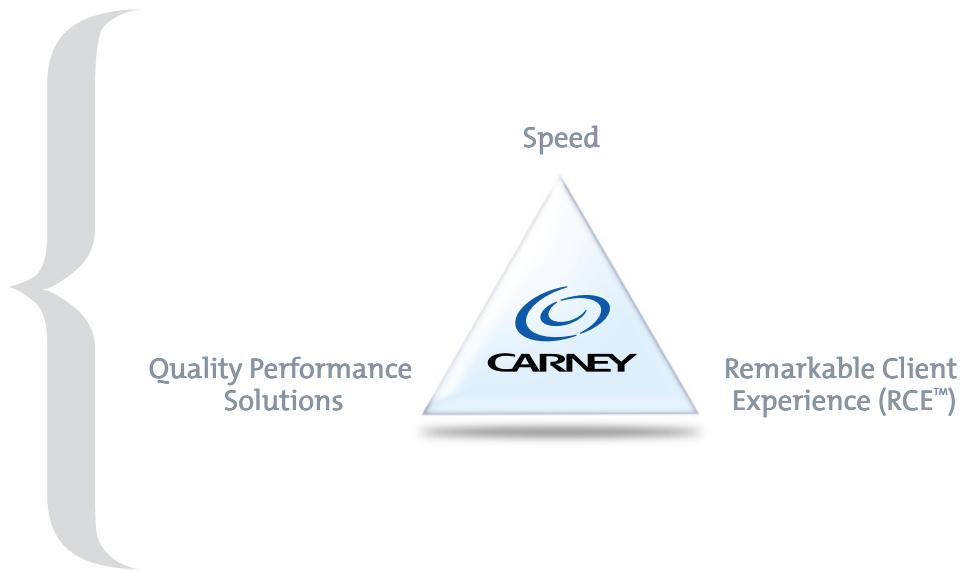
## INFORMATION ASSURANCE AWARENESS (IAA)

Every year, the Federal Government requires that each of its employees participate in information assurance awareness training. This course presents content in a unique, engaging manner through scenarios and self-directed navigation. Using a cut-away building, learners navigate to different offices where they must address a variety of cyber security threats, while being introduced to policy and best practices. Carney has developed hundreds of hours of information security courseware since 1995 for over 17 different agencies.

The quality of Carney solutions for our customers has been recognized by prestigious industry awards year after year, including Brandon Hall Excellence in Learning, International Society for Performance Improvement Award of Excellence, Horizon, OMNI, and Stevie awards.



## CARNEY BRAND PROMISE



### SPEED

Carney creates performance acceleration solutions in record time for our clients. Imagine the myriad of issues when dealing with a new network security threat. There isn't time for developing lengthy curricula, scheduling instructors and classes, sending network security personnel to those classes, and solving the problem. Now imagine a brief online tutorial that can be shared with the right network security personnel at the right time to give them the exact information they need to combat the new security threat. The best results not only solve the problem, but are delivered as quickly as possible. That's how Carney works.... fast!

*“Carney’s production has resulted in improved combat readiness and efficiency. It has reduced the development time by at least 45% from the prior contract.”*

— Matthew L. Markley  
Chief Master Sergeant (Ret), USAF

### QUALITY PERFORMANCE SOLUTIONS

Carney designs and develops quality performance solutions that provide learners with exactly what they need to accelerate their performance! Though many of our quality performance solutions employ cutting-edge technology, including virtual-environment simulations, we also help refine business processes—tasks like strategic human-capital planning, program management, and evaluations.

*“Think compliance training is boring? Not in this case.... one judge deemed the course as absolutely interesting, creating enthusiasm to know about the security.”*

— Brandon Hall, PhD  
CEO, Brandon Hall Research

*“Finally, an exciting e-learning experience! I was engaged in the learning mode from the moment I began the course.”*

— Training Media Review

### REMARKABLE CLIENT EXPERIENCE (RCE™)

Carney is dedicated to its clients' success. We exceed client expectations with the “wow” factor from our engaging courseware to how we do business. For example, we assign a project manager to each client and that project manager is the primary contact for any and all work done by that client. One client, one contact—it is that simple. We believe in building strong relationships that ensure a Remarkable Client Experience, or RCE™.

*“Working with the folks from Carney was a delight from beginning to end...providing us—the client—with a final deliverable which met our goals, and more.”*

— Daniel Bennett,  
Internal Revenue Service Records Office

*We are fortunate to work with many talented and dedicated people throughout the Federal Government and DoD components. Carney continues to develop quality performance solutions for our clients. We have helped the following civilian and military agencies accelerate their performance.*

Administrative Office of the United States Courts  
Defense Acquisition University (DAU)  
Defense Information Systems Agency (DISA)  
Defense Security Service (DSS) Center for Development of Security Excellence (CDSE)  
Department of Agriculture (USDA)  
Department of Defense (DoD)  
Department of Energy (DoE)  
Department of Education  
Department of Homeland Security (DHS)  
Department of Health and Human Services (HHS)  
Department of the Interior (DOI)  
Department of Justice (DOJ)  
Department of State  
Department of Treasury

Department of Veterans Affairs (VA)  
Environmental Protection Agency (EPA)  
Federal Acquisition Institute (FAI)  
Federal Aviation Administration (FAA)  
Federal Bureau of Investigation (FBI)  
Federal Deposit Insurance Corporation (FDIC)  
Federal Emergency Management Agency (FEMA)  
General Services Administration (GSA)  
Government Accountability Office (GAO)  
Government Printing Office (GPO)  
Internal Revenue Service (IRS)  
National Aeronautics and Space Administration (NASA)  
National Oceanic and Atmospheric Administration (NOAA)  
North Atlantic Treaty Organization (NATO)

Nuclear Regulatory Commission (NRC)  
Office of Personnel Management (OPM)  
Employee Services – Training and Executive Development  
Office of Personnel Management (OPM) Federal Investigative Services  
Office of Personnel Management (OPM) Vendor Management Branch (VMB)  
Small Business Administration (SBA)  
United States Agency for International Development (USAID)  
United States Air Force (USAF)  
United States Army (USA)  
United States Marine Corps (USMC)  
United States Navy (USN)  
World Health Organization (WHO)

#### NTIS Joint Venture Partnership

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To learn how Carney can help your agency, please contact Michelle Brauer at (757) 822-4027 or [Michelle.Brauer@TeamCarney.com](mailto:Michelle.Brauer@TeamCarney.com) and visit our web site: [»» TeamCarney.com](https://www.teamcarney.com)



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