

HOW THE BOSTON MBDA BUSINESS CENTER HELPS

How the Boston MBDA Business Center Helps Buying Organizations

- One stop access to pre-vetted MBEs nationally
- Reduction in administrative expenses
- Shortens their buy cycle
- Lowers risk of new vendor acquisition
- Assistance with on-boarding of new MBEs
- Comprehensive monitoring and reporting of MBE performance
- Automation of process and customized to fit into existing procurement process

How the Boston MBDA Business Center Helps MBEs

- Lower marketing costs
- Access to opportunities that are normally either difficult or unable to achieve
- Opportunity to be part of larger opportunities
- Access to seasoned procurement professional to assist in bid process
- Automatic updating of your profile on corporate Supplier Diversity databases

BOSTON MBDA BUSINESS CENTER

Principal Strategic Partners

Strategic Partners play a role in helping the Center serve the MBE community; both target and non-target MBEs.

- ❖ Commonwealth of Massachusetts, Office of Supplier Diversity & Office for Access & Opportunity
- ❖ Copley Partners, LLC
- ❖ East West Bank
- ❖ GNEMSDC
- ❖ Massachusetts Business Development Center Network
- ❖ Massachusetts Growth Capital Corp.
- ❖ Next Street Financial
- ❖ Purchasing Managers Association of Boston
- ❖ SBA
- ❖ The Business Consortium Fund, Inc.
- ❖ Turner Construction
- ❖ UTC

Management Assistance Team

- ❖ Group of skilled and highly experienced individuals
- ❖ Available to clients to consult on a wide variety of business issues
- ❖ Acts as a force multiplier for the Business Center staff
- ❖ Free of charge to clients

