

Withdrawal/Redaction Sheet

Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. memo	Chris Jennings to Hillary Clinton Re: Meetings with Congressman Cooper and Senator Breaux (2 pages)	9/22/93	P5

COLLECTION:

Clinton Presidential Records
Domestic Policy Council
Chris Jennings (Health Security Act)
OA/Box Number: 23754

FOLDER TITLE:

September 1993 HSA [5]

gf106

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
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- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

September 28, 1993

MEMORANDUM FOR STEVE RICCHETTI, CHRIS JENNINGS AND MELANNE VERVEER

FROM: Mike Lux, Marilyn Yager

SUBJECT: Congressional Testifiers

The following groups, CEOs, and business owners would be the best testifiers to Congressional Committees from our perspective:

1. Consumer/Senior Groups

AARP
Families USA
Consumer Federation of America

2. Providers

American Nurses Association
American College of Physicians
American Academy of Family Physicians
American Academy of Pediatrics
Catholic Health Association

3. Big Business

Bethlehem Steel, Curtis Barnette (Bethlehem, PA)
The LTV Corporation, David Hoag (Cleveland, OH)
USX Corporation, C.A. Corry (Pittsburgh, PA)
Chrysler Corporation, Robert Eaton (Highland Park, MI)
Ford Motor Company, Harold Poling (Dearborn, MI)
General Motors Corporation, John Smith (Detroit, MI)
The Drummond Company, Garry Drummond (Birmingham, AL)
Circuit City, Alan Wurtzel (Washington D.C.)
CVS/Peoples Drug Stores, Harvey Rosenthal (Woonsocket, RI)

Eckerd Drug Stores, Stewart Turley (Largo, FL)
Frieda's, Inc., Karen Caplan (Los Angeles, CA)
Gook-SuperX Drug Stores, Philip Beekman (Indianapolis, Indiana)
May's Drug Stores, Gerald Heller (Tulsa, OK)
Rite Aid, Alex Grass (Camp Hill, PA)
Hechinger, John W. Hechinger, Sr. (Landover, MD)
Archer Daniels Midland Company, Dwayne Andreas (Decatur, IL)
The Philadelphia Coca-Cola Bottling Company, J. Bruce Llewellyn (New York, NY)
Sara Lee Corporation, John H. Bryan (Chicago, IL)
XEROX, Paul Allaire (Stanford, CT)
Charles River Associates, Alan Willens (Boston, MA)
Penman Asset Management, Laurence Manson, Jr. (Chicago, IL)
Earl Graves Publishing Co., Earl Graves (New York, NY)
Electronic Data Systems, Alice Lusk (Dallas, TX)
Enron Corp., Kenneth Lay (Houston, TX)
Invacare, Mal Mixon (Elyria, OH)

4. Small Business

Smith Cogeneration, Donald Smith (Oklahoma City, OK) high tech
Autumn Harp, Kevin Harper (Bristol, VT) Vt 1992 Small Business of the Year
Bowman Co. Inc, Ernesta Procope insurance brokerage
Consultech Communications, Robert Vogel (Troy, NY)
Dasco Energy Corp, Ben Alexander (Hobbs, NM) oilfield servicing industry
John Ferguson (Sonora, KY) owner-truck operator
Hubbard & Revo-Cohen, Lynne Revo-Cohen (Reston, VA) human resources consulting firm
Julander Energy Company, Fred Julander (Denver, CO)
Keystone Outdoor Advertising Company, Dominick Cipollini (Cheltenham, PA)
The Mills Group, Helen Mills (Fairfax, VA) employee benefits consulting and brokerage firm
Pied Piper Flower Shop, Kathleen Piper (Yankton, SD)
SKYNET World Courier, Inc., Albert Hernandez (Miami, FL)
The Vermont Teddy Bear, John Sortino (Shelburne, VT) NFIB small business of the year
White Dog Cafe, Judy Wicks (Philadelphia, PA)

Withdrawal/Redaction Marker

Clinton Library

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**This marker identifies the original location of the withdrawn item listed above.
For a complete list of items withdrawn from this folder, see the
Withdrawal/Redaction Sheet at the front of the folder.**

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House
Energy &
Commerce
Committee

Chris

FYI.

Marilyn

September 28, 1993

TO: Karen Nelson
House Energy and Commerce
Subcommittee on Health and the Environment

FROM: Marilyn Yager
Office of Public Liaison
202/456-2930

RE: Businesses Supporters

I am providing a sampling of our business support below along with their supportive letters. The letters have been mailed to you.

STEEL COMPANIES:

Curtis Barnette, Bethlehem Steel, Bethlehem, PA
David Hoag, The LTV Corporation, Cleveland, OH
C.A. Corry, USX Corporation, Pittsburgh, PA

AUTO COMPANIES:

Robert Eaton, Chrysler Corporation, Highland Park, MI
Harold Poling, Ford Motor Company, Dearborn, MI
John Smith, General Motors Corporation, Detroit, MI

COAL MINING:

Garry Drummond, The Drummond Company, Birmingham, AL

RETAIL STORES:

Alan Wurtzal, Circuit City, Washington, DC
Harvey Rosenthal, CVS/Peoples Drug Stores, Woonsocket,
Rhode Island
Stewart Turley, Eckerd Drug Stores, Largo, Florida
Karen Caplan, Frieda's, Inc., Los Angeles, CA
Philip Beekman, Hook-SuperX Drug Stores, Indianapolis,
Indiana
Gerald Heller, May's Drug Stores, Tulsa, OK
Alex Grass, Rite Aid, Camp Hill, PA
John W. Hechinger, Sr., Hechinger, Landover, MD

MANUFACTURING:

Dwayne Andreas, Archer Daniels Midland Company,
Decatur, Ill.
J. Bruce Llewellyn, The Philadelphia Coca-Cola Bottling
Company, New York, NY
John H. Bryan, Sara Lee Corporation, Chicago, Ill.
Paul Allaire, XEROX, Stanford, CT

OTHER:

Alan Willens, Charles River Associates, Boston, MA
Laurence Manson, Jr., Penman Asset Management, Chicago
Ill.
Earl Graves, Earl Graves Publishing Co, New York, NY
Alice Lusk, Electronic Data Systems (EDS), Dallas, TX
Kenneth Lay, Enron Corp, Houston, TX
Clavin Grimes, Grimes Oil, Boston, MA
Mal Mixon, Invacare, Elyria, OH (largest home care
equipment company nationwide)

SMALL BUSINESSES:

Donald Smith, Smith Cogeneration, Oklahoma City, OK
(high tech)
Kevin Harper, Autumn Harp, Bristol, VT (Vt 1992 Sm.
Business of the Year)
Ernesta Procope, Bowman Co. Inc (insurance brokerage)
Robert Vogel, Consultech Communications, Inc., Troy, NY
Ben Alexander, Dasco Energy Corp, Hobbs, New Mexico
(oilfield servicing industry)
John Ferguson (owner-operator trucker), Sonora, KY
Lynne Revo-Cohen, Hubbard & Revo-Cohen, Inc., Reston,
VA (human resources consulting firm)
Fred Julander, Julander Energy Company, Denver, CO
Dominick Cipollini, Keystone Outdoor Advertising
Company, Cheltenham, PA
Manny Goldberg, R.Ph, Keystone Medicine Chest Pharmacy,
Omaha, NE
Helen Mills, The Mills Group, Fairfax, VA (employee
benefits consulting and brokerage firm)
Kathleen Piper, Pied Piper Flower Shop, Yankton, SD
Albert Hernandez, SKYNET Worldwide Courier, Inc.,
Miami, FL
John Sortino, The Vermont Teddy Bear Company,
Shelburne, VT (NFIB small Business of the year)
Judy Wicks, White Dog Cafe, Philadelphia, PA

Bethlehem Steel Corporation

1170 EIGHTH AVENUE
BETHLEHEM, PA 18010-7600

CURTIS H. BARNETTE
CHAIRMAN
AND
CHIEF EXECUTIVE OFFICER



September 22, 1993

The President
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Mr. President:

We commend you and the First Lady for your leadership on Health Care.

We support the Clinton Health Care Reform Plan and a copy of our statement of support is enclosed.

As you know, we support (1) the Economic Plan, (2) NAFTA, and (3) now Health Care.

I am giving strong endorsement for these initiatives within Bethlehem, and in all of my public speaking engagements, including the following:

1. American Mining Congress, San Francisco, September 20.
2. Burns Harbor Facility Dedication, Burns Harbor, Ind., September 24.
3. American Institute of Steel Construction, Tucson, October 11.
4. Morgan Stanley Seminar, New York City, October 14.
5. Sparrows Point Facility Dedication, Baltimore, October 19.

We look forward to working with you, the Administration and the Congress, in helping to bring about vitally needed Health Care reform which is a first priority for all Americans.

Best personal regards.

Sincerely,

Ann Smith

cc: Mrs. Hillary Rodham Clinton
The Honorable Ronald H. Brown
The Honorable Michael Kantor
The Honorable Thomas F. McLarty, III
The Honorable Robert E. Rubin
The Honorable Alexis M. Herman

Bethlehem Steel Corporation

1170 EIGHTH AVENUE
BETHLEHEM, PA 18016-7699

CURTIS H. BARNETTE
CHAIRMAN
AND
CHIEF EXECUTIVE OFFICER



September 22, 1993

NATIONAL HEALTH CARE REFORM

Bethlehem supports the basic principles of the Clinton Health Care Reform Plan and commends the President and the First Lady for their leadership in this vitally important area of concern to all Americans.

Health Care Reform has the highest priority for Bethlehem Steel. Bethlehem has approximately 21,000 active employees and 170,000 health care beneficiaries -- active employees, retirees and their dependents. Bethlehem's health care costs have been increasing each year and have risen by 46% in the last 4 years from \$162 million in 1989 to \$237 million in 1992.

The Clinton Plan is comprehensive in nature, sets forth standards at the federal level, and provides a role for the states in implementation. We understand the Plan will impose better disciplines on public and private health care spending, increase competition among health care providers, increase consumer incentives to reduce costs, and reduce administrative expenses. We look forward to learning about and evaluating all of the details of the Plan.

Bethlehem is a member of the National Leadership Coalition for Health Care Reform. We support the need for comprehensive reform of our health care system. We support universal access so that all Americans will be provided with health care coverage once the Plan is fully implemented. We believe that Health Alliances will provide an appropriate mechanism for the

delivery of care in a more cost effective manner. Workable cost control mechanisms are absolutely essential for health care reform to be successful.

We will be working closely with the Clinton Administration and the Congress in developing the Plan and helping to bring about the very much needed prompt and comprehensive Health Care Reform.



The LTV Corporation

CHAIRMAN OF THE BOARD
AND CHIEF EXECUTIVE OFFICER

CHIEF EXECUTIVE OFFICER
LTV STEEL COMPANY

September 21, 1993

The President
The White House
Washington, DC 20500

Dear Mr. President:

On March 2, we sent the attached letter to the First Lady outlining the impact that the health care crisis has on LTV Steel and offering our recommendations concerning the formulation of a national health care policy. Now that we have had a chance to analyze the preliminary draft of the President's Health Care Proposal, we want to commend you for your approach in dealing with this extraordinarily complex problem, and to pledge to you our strong support for your program.

You have listened carefully to all the needs of our nation; paid attention to the details; compromised where appropriate; but have clearly maintained the basic principles of universal coverage, quality and cost management. No constituent, including LTV Steel, will achieve everything it hoped from the proposal, but we are firmly convinced that our nation will be far better off if it is quickly enacted into law.

As we mentioned during our meeting with you in the Oval Office, one of the major concerns of basic industries such as steel, is the necessity to compete effectively on a global basis, frequently with companies in nations with national health care for all citizens. The proposal to include early retirees within the coverage of the program is absolutely critical to the global competitiveness of mature industries. This is an important step to help preserve the jobs of nearly 17,000 LTV Steel employees, and to grow the company.

Like most companies and citizens, we worry about how this very critical health care reform package will be financed. Mature industries which currently provide benefits to millions of employees, retirees, and their dependents, are in no position to absorb additional health care costs. We very much look forward to understanding how the program will be financed and its ultimate cost impact on our company.

Let me conclude by again saluting you for this very thoughtful, comprehensive package of health care reform, and by expressing our continuing support as you move this effort toward national consensus.

Sincerely,

David H. Hoag

Attachment

USX

USX Corporation
600 Grant Street
Pittsburgh, PA 15219-4776
412 433 1101

Charles A. Corry
Chairman, Board of Directors
& Chief Executive Officer

September 22, 1993

The President
The White House
Washington, D.C. 20500

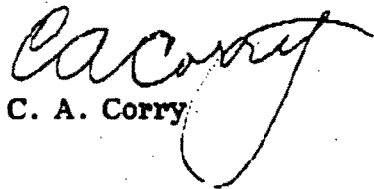
Dear Mr. President:

I am pleased to support your efforts in developing a national health care proposal that addresses the core problems afflicting America's current health system. Your plan demonstrates a vision for the future. It recognizes the need to minimize the financial burden on American firms to keep them competitive in the international marketplace, while expanding health care access to every American.

The comprehensive plan you are proposing would help USX address several major challenges we are now facing: rapidly escalating health care costs, health care cost shifting, high legacy costs, increased international competition, and the preservation and creation of private sector manufacturing jobs.

We at USX Corporation look forward to working with you and your Administration to enact a health care reform package which is responsive to these mounting concerns.

Sincerely,



C. A. Corry



September 17, 1993

The President
The White House
Washington, D.C. 20500

Dear Mr. President:

We want to congratulate you, the First Lady and her entire Task Force for having the courage to tackle the critical issue of health care reform.

Meeting the health care needs of Americans, keeping health cost growth in line with overall economic growth, and spreading costs fairly throughout the economy are all matters of paramount importance. Accomplishing these goals will help dictate the future standard of living for Americans, the competitiveness of American business in a global economy, and the ability of American businesses to offer well paying, high value-added jobs. Moreover, as is so aptly stated in your proposal, a health system must reflect fundamental national beliefs about community, equality, justice and liberty.

Many elements of your proposal will be particularly important to the competitiveness of those businesses, including our own, which are expected to help lead this country in the international market place. We would like to highlight some of them.

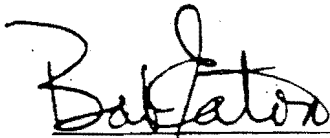
Establishing, as a matter of this nation's health policy, a new means to help finance health care for retirees who are not yet 65, is most appropriate. All of our major trading partners spread the costs for those not part of the active work force through the overall economy. Similar treatment in the United States will enhance our ability to compete internationally, while protecting the health care needs of all Americans. We commend you for including this provision in your proposal.

We also support a requirement that all employers help finance health care for all workers, including part time workers. All economic activity should carry its fair share of health costs. Further, we strongly endorse the provision permitting employers to continue to deduct health benefit costs as a business expense.

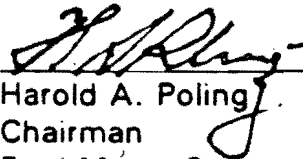
To assure our nation's ability to provide expanded health coverage, we agree it is essential to have budget discipline for the entire health system. Reducing the burden of health costs will help stimulate the economy and promote job growth. The alternative, capping only public sector spending, results in cost shifting and not cost reduction -- problems our industry confronts today -- and increasing obstacles to job creation. Equally important is improving the quality of health care for all individuals, which we believe your proposal will do.

We obviously share your desire to see comprehensive health reform become a reality. To this end, we hope we can work together to achieve all of the above objectives in this important effort.

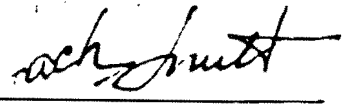
Sincerely,



Robert J. Eaton
Chairman
Chrysler Corporation



Harold A. Poling
Chairman
Ford Motor Company



John F. Smith, Jr.
President
General Motors Corporation

cc: Hillary Rodham Clinton
Ira C. Magaziner

P.O. Box 10246
Birmingham, Alabama 35202-0246

Telephone: (205) 945-8500
Telefax: (205) 945-8521

Garry N. Drummond
Chief Executive Officer

**DRUMMOND
COMPANY,
INC.**

September 21, 1993

The President
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Mr. President:

As you prepare to formally announce the details of your health care reform plan, I wish to express my support for the significant initiatives you have taken on this subject. I compliment you for having the political courage to face up to the serious economic and social problems currently before us, the fortitude to pursue your goals forthrightly, and the determination to move effective plans through Congress.

As I indicated to you in our luncheon conversation on June 16, and in my previous letters of July 31 and September 10, health care issues have been a subject of serious study and deep concern within our company for the past 10 years. Given your plan, the means for applying adequate reform and delivering quality health care with cost containment can be put in place for all Americans.

My knowledge of your plan, at this time, is limited to various press reports that have appeared over the past few weeks. If they are accurate, however, two aspects of your plan strike at the heart of the current problems, and that I support enthusiastically. They are:

1. Cost sharing and deductibles. Each individual definitely must share at least a portion of the cost. In my July 31 letter to you, I spoke of the need for consequences for all. Your provision for reasonable deductibles, together with co-payments, will help to establish a sense of responsibility with the user of health services, and provide some financial consequences for his or her actions. This is an absolutely essential feature in order to contain costs.

2. Universal coverage. Every American should have access to health care, and your system steadfastly provides for this. This is an excellent goal unto itself, and one that has been badly needed. But this general provision also will have a

2

benefit on the cost-containment side. Your plan requires every employer who is able to pay for his or her employees' health care plan to do so. Such costs, therefore, cannot be shifted to others. The load is fairly distributed. This will prove to be a pivotal element in the ability to hold down health care costs for all. Also, your approach to the problems of small business is fair and equitable.

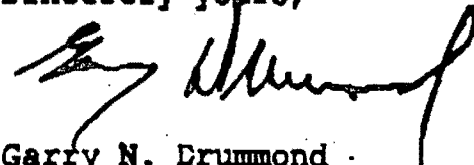
There are many other features of the plan that I strongly applaud, such as the reduction of red tape in claims processing, the effort to cut down on duplication and outright fraud in prescribing and billing for services, and the need to address malpractice and related litigation issues. This is a complex proposal and I'm certain there will be other provisions we will endorse as equally useful. If I fault your plan at all it would be in the area of litigation cost containment, and disciplining of the trial lawyers. They are abusing American society as much as the health industry, and this is a good time to bring this part of the abuse to rest. Please do this.

I applaud the members of the commission headed by Mrs. Clinton for their work. They have done a masterful job of putting together a package to address this most difficult problem that has grown, largely without restraint, for many years. It is my hope that the members of your administration will have frequent, ongoing contact on this subject with business leaders, who -- together with the government and its taxpayers -- are responsible for paying the bill for all health care in America.

Some have criticized this effort as bringing too much government into the free market system. The health industry has no free market. Involvement of government in the manner you propose works to establish a free market and therefore allows market forces to work -- market forces that have been absent in the past.

As I have stated previously, I am seriously interested in solutions to our nation's health care dilemma. If I can assist you in any way, please call on me. I congratulate you on the progress made thus far, and encourage your continued strong support of health care reform, cost containment, and quality health delivery.

Sincerely yours,



Garry N. Drummond

CIRCUIT CITY

Circuit City Stores, Inc.
2134 H Street NW
Washington DC 20008
Phone: (202)265-3232
Fax: (202)265-3019

Alan L. Wurtzel
Chairman of the Board

VIA FACSIMILE

September 22, 1993

The President
The White House
Washington, DC 200

Dear Mr. President:

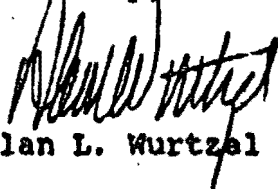
I want to congratulate you on your health care reform initiatives.

The problem, as you well know, has contradictory aspects. We have the world's best health care for those who can afford it and the industrialized world's worst for those who cannot. We also have the world's most expensive system (despite limited coverage) and this is crippling our competitiveness, our federal and state budgets and our economy.

In attempting to rationalize this system you are finding many obstacles, especially interest groups who benefit from the status quo. But you and The First Lady have skillfully directed America's attention to a problem that deeply troubles every family.

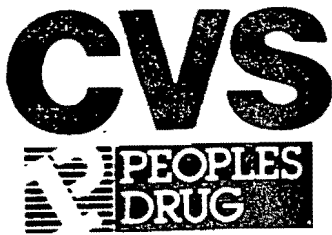
I certainly support your efforts to develop an affordable system of health care for all Americans, based on the twin principles of universal coverage and cost reduction. If I can be of help, I would be pleased to do so.

Sincerely,



Alan L. Wurtzel

ALW/sg



OPERATORS OF CVS/PHARMACY AND PEOPLES DRUG
Division of Melville Corporation

Harvey Rosenthal
President and
Chief Executive Officer

September 20, 1993

The President
The White House
Washington, DC 20500

Dear Mr. President:

I would like to commend you, Mrs. Clinton and the members of your Task force on Health Care Reform for the progress you have made toward reforming our nation's health care system. I strongly support your efforts.

As the President and CEO of a drugstore chain which operates 1,100 pharmacies under the names Peoples Drug and CVS Pharmacy, I am very pleased that your reform efforts recognize the key -- and cost effective -- role community retail pharmacy plays in our health care system.

As America's most trusted and accessible health care professionals, community pharmacists not only dispense medication, they provide value-added counseling and monitoring that helps millions of Americans lead healthier, more productive lives.

Your plans to expand prescription drug coverage to Medicare beneficiaries and those presently uninsured will not only improve their health and security, but will reduce the cost of health care overall.

Please be assured that I will convey my strong support of your reform initiatives to my colleagues at Peoples Drug and CVS Pharmacy, as well as my associates in the retail pharmacy industry.

Very truly yours,

A handwritten signature in black ink, appearing to read "Harvey Rosenthal".

Harvey Rosenthal

HR/th

STEWART TURLEY
CHAIRMAN AND CEO

September 17, 1993

The President
The White House
1600 Pennsylvania Avenue
Washington DC 20500

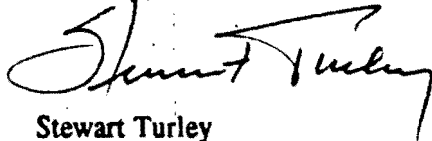
Dear Mr. President:

Eckerd Drugs operates almost 1700 community pharmacies primarily in the southern states and serves millions of our citizens' prescription needs. On behalf of our 4000 pharmacists, as well as the other members of our organization, I commend you and Mrs. Clinton, as well as the President's Task Force on Health Care Reform, for your diligent work for much needed reforms of our health care system.

Community retail pharmacy plays a vital role in the delivery of preventive health care. The recognition by your task force of the cost-saving implications of properly administered pharmaceutical care through face-to-face counselling between patients and pharmacists is to be applauded. Additionally, the realization of the need for prescription drug benefits for our millions of senior citizens dependent on Medicare is a very important element of the plan if it is to truly protect those most in need.

We are most appreciative of your efforts and look forward to being of assistance in the implementation of your programs, either individually or through our support of the Community Retail Pharmacy Health Care Reform Coalition, ably directed by Charles West and Ronald Ziegler.

Sincerely,



Stewart Turley

We change the way America eats!



The
Specialty Produce
People

September 22, 1993

Post-It™ brand fax transmittal memo 7671		# of pages • 2
To: Alexis Herman	From: Karen Cyprien	
Co: The White House	Co: Frieda's, Inc.	
Dept: Office of Public Liaison	Phone #	
Fax # 202-456-6218	Fax # 213-741-9443	

President Bill Clinton
THE WHITE HOUSE
Washington, DC

Good morning President Clinton!

Tomorrow I will be joining you and First Lady Hillary at the kick-off for your Health Care Initiative. Having just reviewed the outline of the Health Care Initiative, faxed to me by Alexis Herman, it seems appropriate to share my reaction to it, as a small business owner.

Our company is a family-owned business, started in 1962, and we employ 110 people. We presently offer a 125 Cafeteria Plan/401K package to all eligible (full-time) employees. We allocate 15% of each employee's wages to fund this program. For most employees, this fifteen percent covers 100% of the employees' premium for medical, dental and prescription coverage.

The benefits to your program are:

1. Small business health care costs will be reduced significantly . . . to 7.9% of payroll.
2. Employees will be asked to share in the expenses of their coverage.
3. Your program includes malpractice reform and will include changes to the workers' compensation insurance systems, addressing the issue of fraud, stress claims, etc.
4. Focus will be on education and preventative medicine. (What a refreshing change in attitude.)
5. You are allowing 10 years for this program to be phased in, which will allow the very small employers time to adjust their costs, prices, etc.

We change the way America eats!

President Bill Clinton
September 22, 1993
Page 2



The
Specialty Produce
People

There are some concerns, or unanswered questions that come to mind:

1. Who will pay the premiums when an employee loses or changes job, starts a small business, moves or becomes ill?
2. Who will bear the burden of subsidizing premiums for those retired people between 55 and 65?

Your biggest opposition will obviously come from the Pharmaceutical companies - who are the biggest "offenders" in the area of increasing our medical costs and doctors, who are probably feeling that they will "lose income and lose control" if your plan is put into place.

Our company's position, based on the information received to date, is one of **STRONG SUPPORT** for your program. By addressing the issues of preventative medicine and cost control/reduction, you and your team are definitely on the right track.

Most cordially,

Karen Caplan
President & CEO

KC:fsr

pc: Alexis M. Herman, Assistant to the President and Director,
Office of Public Liaison



Hook-SuperRx, Inc.

P.O. Box 19903 · Indianapolis, Indiana · 46219-0903

Phillip E. Beekman
Chairman
Chief Executive Officer
317-351-3027
fax - 317-351-3008

September 20, 1993

The President
The White House
Washington, DC 20500

Dear Mr. President:

As Chairman of the Board of Hook-SuperRx, Inc., a chain of 1200 drugstores and home health care centers operating in the Midwest and Northeast, I wish to commend you, Mrs. Clinton, and the President's Task Force on Health Care Reform for your efforts in attempting to forge a new health care system for America.

I am especially pleased with your recognition of retail pharmacy and the role it plays in helping to reduce health care costs through judicious dispensing of prescription drug products and preventative health care information. Pharmacists are the most accessible of all America's health care professionals. The new pharmacy benefit for Medicare beneficiaries is a shining example of your desire to expand the preventative and cost-saving services available to older Americans, and I commend you on it. The inclusion of a pharmacy component in health care reform continues to assure that all Americans will have advice on prescription medications and other health care concerns readily available in their neighborhoods.

Hook-SuperRx will commit to keeping our three-thousand-plus pharmacists actively informed about the progress of your health care reform initiative as it evolves. They will be encouraged to share this information with the millions of customers we serve in our stores every month. The value of properly prescribed, dispensed, and taken medications cannot be over-estimated in the opportunity it presents to reduce overall health care costs. I look forward to having my company participate in being a proponent for health care reform during the public policy debates which will ensue in the coming months.

Sincerely,

Philip E. Beekman
Chairman, CEO
Hook-SuperRx, Inc.

PEB/nkm



CORPORATE OFFICE

6705 East 81st Street
Suite 155
Tulsa, Oklahoma 74133
918/496-9646

September 20, 1993

The President
White House
Washington, D.C. 20500

Dear Mr. President:

As President of May's Drug Stores, a 33 store retail pharmacy chain based in Tulsa, Oklahoma, I wish to commend you for your efforts to reform America's Health Care System. Specifically, I am very pleased with your recognition of the importance of community retail pharmacy and its cost savings and critical role in the delivery of preventive care. I am pleased that my association, the National Association of Chain Drug Stores was part of a Pharmacy Coalition, which was able to play a role in helping the members of the Presidential Task Force on Health Care Reform to better understand the key areas that were important in working out a program that would have some true cost savings and play a critical role in the delivery of preventive patient care.

I am very impressed at the understanding of your task force in regard to where I feel tremendous savings can be found and I am sure that the Retail Drug Industry and all of Pharmacy can be especially effective in working to convey the value of new prescription drug coverage to many uninsured and elderly patients who visit their pharmacy each day. I especially applaud your expansion of Medicare benefits to include pharmacists services and prescription drug coverage that will provide cost savings to the health care system as well additional high quality services to Medicare beneficiaries. I am also quite pleased that your program understands the disparities retail pharmacy has faced regarding discriminatory pricing and how this in fact has cost the American consuming public millions of dollars each year.

I am pleased to offer you my personal support, the support of my company and the continuing support of my National Association throughout the public policy process on this important initiative.

Sincerely,

A handwritten signature in cursive script, appearing to read "Gerald Heller", written in dark ink.

Gerald Heller
President

GH/ff



Rite Aid Corporation

ALEX GRASS
Chairman of the Board

- MAILING ADDRESS
P.O. Box 3165
Harrisburg, PA 17106
- GENERAL OFFICE
30 Hunter Lane
Camp Hill, PA 17011
- (717) 875-8700

September 21, 1993

The President
The White House
Washington, DC 20500

Dear Mr. President:

On behalf of the Rite Aid Corporation, currently operating 2,667 drugstores in 23 states and the District of Columbia, I extend to you, Mrs. Clinton and the members of the Health Care Reform Task Force my personal congratulations on the initial results of your efforts to make available to all Americans an affordable health care system. While a great deal of work remains before us, I am pleased that you have recognized the importance which retail pharmacy can and does play in delivering cost effective prescription medication to the communities in which we operate.

I pledge to you the willingness of Rite Aid Corporation to continue to work with this Administration to help enact affordable legislation which will carry out the concepts outlined in your reform plan.

Please look towards Rite Aid Corporation as an ongoing resource throughout the upcoming legislative debate on your reform initiative.

Sincerely,

ALEX GRASS

September 21, 1993

The President
The White House
Washington, D.C. 20500

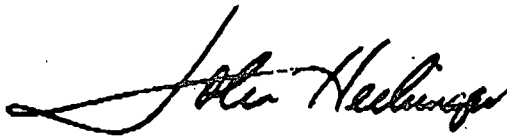
My dear Mr. President:

I could not agree with you and the First Lady more that health cost containment is the number one economic problem of America. In my company of some 18,000 employees, we have been experiencing close to an unreal increase in health care cost of 18% per year. It is as if we are in a banana republic with runaway inflation.

As we approach the difficult days ahead honing the details of the various parts of the legislation, I am fully in accord with C. Everett Koop's statement that you and Mrs. Clinton have "accomplished more in health care reform in the past four months than all of your living predecessors put together."

But, I realize now comes the hard part of working out the particulars. For even I, as one of your staunch supporters, worry about how we will pay for some parts of the program.

Best of luck!



John W. Hechinger, Sr.
Chairman of the Board

JWH:jb



ARCHER DANIELS MIDLAND COMPANY

DWAYNE D. ANDREAS
Chairman of the Board
and Chief Executive

September 23, 1993

The Honorable William J. Clinton
President of the United States
Washington, DC

Dear Mr. President:

I congratulate you on your speech. I had the honor of being in attendance and I was particularly encouraged that most of the Republican Senators who I know applauded your six points.

I think most businessmen realize that the time has come for our country to bring itself up, at least to the level of other Western countries, and are willing to do what is necessary to achieve this. If you harmonize your program and the Republicans suggestions, take the best from each, you will come up with a plan that will pass and will work.

I have talked with Brian Mulroney about the Canadian program. Even though there is strong resistance in this country against an all-government system, they have had tremendous experience in trial and error from which we can benefit. We would need to modify their program, but we could certainly benefit from their mistakes and success.

If there is any way I can be of help, I would be glad to do so.

Sincerely,

Dwayne D. Andreas

**THE PHILADELPHIA COCA-COLA
BOTTLING COMPANY**

30 Rockefeller Plaza
29th Floor
New York, NY 10112
(212) 698-7700
Telecopier: (212) 698-7825/6

J. Bruce Llewellyn
Chairman of the Board

September 22, 1993

VIA FAX (202) 456-6682

President Bill Clinton
The White House
Washington, D.C.

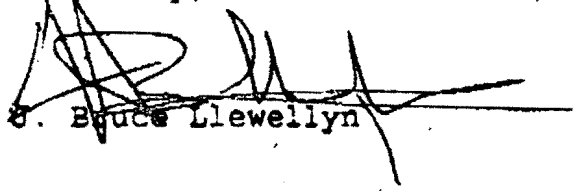
Dear President Clinton:

I am sorry that I cannot be at The White House but I do endorse and support your efforts to reform health care in the United States.

It is imperative that health care costs be contained and that people without coverage can have coverage.

I am whole heartedly in support of your efforts.

Sincerely,


J. Bruce Llewellyn

JBL:lb

September 22, 1993

*Three First National Plaza
Chicago, Illinois 60602-4260
312 726 2000*

*John H. Bryan
Chairman and
Chief Executive Officer*

The President
The White House
Washington, D.C. 20500

Dear Mr. President:

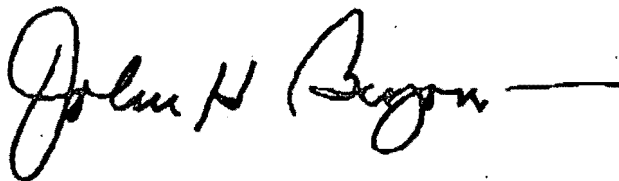
I am writing to offer my support for the Clinton Administration's plan to reform America's health care system.

Specifically, I would favor:

- A just and fair health care system
- Access to health care coverage for everyone
- Reducing the cost of health care

I wish you much success in this so very important undertaking.

Sincerely,



JHB/jlt

Xerox Corporation
800 Long Ridge Road
P. O. Box 1800
Stamford, Connecticut 06904

Paul A. Allaire
Chairman and Chief Executive Officer

**STATEMENT FROM
PAUL A. ALLAIRE**

The Clinton Administration deserves great credit for the important first step that has been taken in bringing about comprehensive health care reform. Rising costs and millions of Americans without coverage are problems that must be addressed. The overwhelming spiral of health care costs puts at risk the competitive position of American companies and workers in global markets.

The President's health care reform plan is comprehensive and offers the first real opportunity for the nation to fashion a health care system that serves all Americans. With bipartisan Congressional support, the President's health care initiative could emerge as the most significant legislation for American workers and business in recent history. Congressional debate should focus on quality, universal coverage and efficiency incentives. The business community must be prepared to play a positive role in supporting the President's goals.

September 22, 1993



Charles River Associates
Incorporated
Boston • Washington

September 20, 1993

President William Clinton
The White House
Washington, DC 20500

Dear Mr. President:

As a citizen and as the President of a midsize corporation, I applaud your administration's efforts to overhaul our nation's health-care system. I have long believed that it should be the right of every citizen to obtain lifelong, high-quality health care on an affordable basis.

As an individual in my late fifties, I am concerned about how I will be able to meet the expenses of a major illness, should I choose to retire before reaching age 65. We have all read the horror stories of productive individuals who have retired, only to find themselves seriously ill and uninsurable.

In my role as a corporate executive, I am concerned about how my company can stay competitive while still taking care of my employees who have given a lifetime of service. Making coverage universal will go a long way toward addressing my company's competitive concerns.

There are many challenges yet to be faced, interests to be heard, and problems to be resolved; still, we will get nowhere unless we begin, in earnest, to address the issues. Your administration's initiatives have put the process in motion, I hope toward a prompt resolution.

I know I speak for a majority of thinking Americans in supporting meaningful health-care reform. I look forward to learning more about the details of your program.

Sincerely yours,

CHARLES RIVER ASSOCIATES

A handwritten signature in dark ink, appearing to read 'Alan R. Willens', written over a horizontal line.

Alan R. Willens
President

ARW/djm

John Hancock Tower
200 Clarendon Street, T-33
Boston, Massachusetts 02116-5092

(617) 425-3000
Fax: (617) 425-3132
Telex: 706922

PENMAN Asset Management, L.P.

**Lawrence C. Manson, Jr.
General Partner**

September 20, 1993

President William J. Clinton
The White House
1600 Pennsylvania Avenue
Washington, DC 20500

Dear Mr. President:

You should be commended for addressing one of the thorniest issues facing the country, today. The right to adequate health care for every citizen is not written in the Constitution but without access to such health care, among other things, the standard of living and productivity of the workforce of our Nation will undoubtedly continue to sink toward the worldwide mean standard.

As a Boy Scout at heart and a compassionate American prepared to share his equal share of the health care burden, I encourage your efforts for a variety of personal as well as patriotic reasons.

Personal:

- (i) As an owner of a small business, my employees are my most valuable resource. Every day, I am reminded of that fact. As a responsible employer and compassionate individual, it is in my best interest to keep those individuals healthy and thus productive, but in today's environment, I am limited in my ability to offer health care benefits because of the prohibitive costs.
- (ii) As a purchaser of individual health care insurance, I am continually reminded monthly of the excessive cost of my personal health care premiums. Without a more cost-effective alternative, I have no choice but to continue to meet the burden.
- (iii) Specifically, I am general partner in a limited partnership and for tax purposes, I am treated as if I am self-employed which for practical purposes is correct. Deductibility for tax purpose of only 25% for my health care insurance premiums does not provide enough relief when considering that I have to pay 100% of my worker's compensation and disability insurances.

PENMAN Asset Management, L.P.

President William J. Clinton
The White House
September 20, 1993
Page 2 of 3

- (iv) Given the nature of the market for automobile insurance coverage, the cost of my individual coverage is also excessive but, as we all know, necessary.
- (v) I have a sister, a college graduate, that has been unemployed for the past three years. Maintaining her health care and automobile coverage has been a significant expenses to my family because of the excessive cost of individual insurance policies.

Patriotic:

- (i) Access to affordable health care, especially preventive care, in our urban area is critical, if we intend to save our cities. This is particularly important to me as an African-American.
- (ii) A more productive workforce is one necessary component to the revival of American industry. Adequate health care is an important component in maintaining and improving workforce productivity.

Admittedly, I am not completely aware of every aspect of the health care plan being proposed by the Administration but I hope the following suggestions are considered.

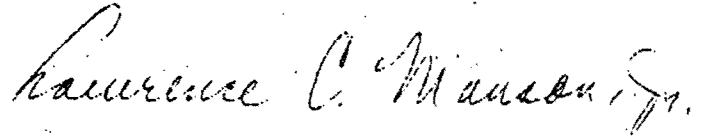
- (i) Education must be central to any final health care plan.
- (ii) Preventive care must receive more attention and must be an expense which is covered by the basic health care plan.
- (iii) 100% of health care premiums costs must be deductible for the self-employed.
- (iv) Unemployed individuals must be allowed to participate in regional health care buying cooperatives.
- (v) The federal government must limit the regulatory burden, but create a market-oriented process to maintain competitive pricing.
- (vi) The federal government must create a mechanism such that the citizenry can participate in the policing of the regional purchasing cooperatives because of the potential opportunities for abuse.

PENMAN Asset Management, L.P.

President William J. Clinton
The White House
September 20, 1993
Page 3 of 3

Hopefully, my letter has been informative, although I am sure not unique. I am convinced many Americans share my views. We must all come together to solve the health care problem. We should all view this issue as an opportunity to demonstrate to the world that we are a true global leader. Lastly, I appreciate and enjoy your compassionate, participatory and visionary leadership style which is a welcomed relief from the Reagan/Bush era.

Sincerely,

A handwritten signature in cursive script that reads "Lawrence C. Manson, Jr." The signature is written in dark ink and is positioned to the right of the typed word "Sincerely,".

LCM:er



Earl G. Graves
President
Chief Executive Officer

September 22, 1993

The Honorable William Clinton
President of the United States
The White House
Washington, D. C.

Dear President Clinton:

As we have reported in the pages of BLACK ENTERPRISE Magazine, health care coverage continues to be a major challenge to this nation. With more than 37 million uninsured Americans, the time has come for our government to take bold strides to remedy this shameful situation. The fact that a disproportionate number of African Americans are represented among the ranks of the un- and underinsured is of particular concern to me.

As the publisher of a business magazine targeted to African Americans, I would be remiss in not also addressing the burdensome high costs of health care on small and emerging businesses. Over the years, organizations that represent small business have reported that these spiraling costs have ranked among the top challenges that they face each year.

Your health care plan is a major step in the right direction to tackle America's health care crisis. It is heartening to finally have an Administration in place that is willing to confront the most pressing issues of our times. I am confident that your team has the guts and the expertise to deliver the health care system that Americans have long deserved.

Sincerely,

Earl G. Graves

Alice Lusk
Corporate Vice President

September 21, 1993



The Honorable William Jefferson Clinton
President of the United States
The White House
1600 Pennsylvania N.W.
Washington, DC

Dear President Clinton:

On behalf of BDS, I wish to congratulate you, the first lady and your entire staff on the commitment and leadership you have demonstrated to date on the issue of national health reform. Your proposal provides an excellent starting point for the national debate in which we must all engage if we are ever to achieve our dual objectives of cost containment and universal access.

As a large, self-insured company that provides many services to the health care industry, BDS, our employees and our customers would be dramatically impacted by the reform measures you have proposed. We look forward to working with you over the coming months to assure whatever legislation is adopted by the Congress not only corrects pressing problems in our health care system, but preserves and enhances those aspects of our system from which we all benefit.

Sincerely,

A handwritten signature in cursive script that reads "Alice Lusk".

Alice Lusk

AL:lw

AS-14-07
2410 Legacy Drive
Dallas, Texas 75201
(214) 604-0978
Fax: (214) 604-1664

**ENRON
CORP**

Kenneth L. Lay
Chairman and
Chief Executive Officer

September 22, 1993

P. O. Box 1188
Houston, Texas 77251-1188
(713) 853-6773

The Honorable William J. Clinton
The White House
Washington, DC 20500

Dear Mr. President:

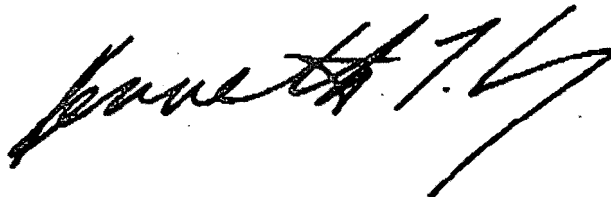
Enron Corp. supports your objective of reforming the health-care system. Your goal to assure all Americans basic health-care coverage is truly visionary and necessary.

At the same time, solutions must be found for spiraling health-care costs that are eroding the competitiveness of U.S. companies in international markets and causing lower wages, higher prices for goods and services, and higher taxes here at home.

Enron Corp. is committed to reasonable and equitable reform of the health-care system. In addition to controlling costs on a sustained basis, some of the critical reform objectives we support are: all Americans should pay for a portion of their health-care bills thereby becoming informed consumers; a competitive health-care system must be nurtured where the most efficient and highest quality providers will flourish; the current legal system must be reformed to reduce the deadweight cost of unjustified malpractice lawsuits and the enormous cost of defensive medicine to prevent them; and uniform administrative processes need to be implemented which will greatly reduce the administrative cost of all health care.

We appreciate your leadership in this area which is very important to all U.S. citizens and employers and stand ready to work with you and your administration any way we can.

Sincerely,





Corporate Headquarters:

180 Norfolk Street Boston, MA 02124-3100
Tel: 617-265-1900 Outside MA 1-800-772-7002
Fax: (617) 265-0255

Branch Offices:

Cleveland • (216) 398-3233
District of Columbia • (202) 488-1100
San Francisco • (415) 381-1100

September 21, 1993

President Bill Clinton
The White House
Washington, D.C.

Dear President Clinton;

As a Black American and as the President and CEO of a Small Business of long standing, I wish to express my sincere appreciation to you for taking the initiative and giving priority to providing long overdue health care reform in the United States.

As a businessman I am fully aware of the high costs to my company to provide proper health insurance programs for my employees. As a member of the Minority Community of Boston I am equally aware of the vast numbers of persons of all races without the means to obtain quality health care for themselves and their families. Your proposed plan, by eliminating waste, lowering costs, and making quality health care accessible to all will have positive, long lasting effects on the American people.

No less appreciation is due Mrs. Clinton for the leadership she has provided and the visibility she has maintained over the past months for the purpose of bringing this much needed reform for the benefit of all.

Sincerely;

Calvin M. Grimes
President and CEO

The signature is written in a cursive, handwritten style. Below the signature, the name "Calvin M. Grimes" and the title "President and CEO" are printed in a standard, sans-serif font.

INVACARE

Innovation in Health Care

September 17, 1993

The President
The White House
Washington, DC 20500

Dear Mr. President:

On behalf of Invacare Corporation and the home care industry, I want to thank you for the opportunities you have provided us to present our views on health care and in particular, the opportunity to review your comprehensive health care reform proposal. Invacare is the world's leading manufacturer and distributor of home medical equipment (HME) with over 3,400 employees worldwide and 1993 sales expected to top \$370 million.

I am impressed with your level of understanding of the role home health care can play in increasing access to health care while reducing costs. It is clear you understand that home health care is a viable alternative to facility-based care for both acute and long-term care. From your record in Arkansas and the emphasis on home care in the proposed American Health Security Act, it is clear that you know that 70% of Americans polled state that they would rather recover from an accident or illness in their home. It is also clear you understand that, in many cases, home care can yield clinical outcomes equal to or better than facility-based care.

I have reviewed the *working group draft* of the plan and am most appreciative of the fact that you have included both home health care services and HME as covered items in the basic benefits package which will be the central focus of the American Health Security Act of 1993. I believe you have proposed meaningful reform that is good for America and with the inclusion of coverage for home care services and HME, your plan can meet the twin objectives of reducing costs while insuring access to health care for every American.

Many arguments will be mounted in opposition to your proposal and I am sure that one of them will be a projected adverse impact on employment. Those who would make this argument have lost sight of the growth potential for home care. The demand for nurses, therapists and aides to provide home health services is already high and it will increase if your plan is adopted. As home health care is made available to the 37 million uninsured Americans and home care is extended to others as a covered long-term care option, businesses like Invacare will continue to grow and create jobs in the U.S.A.

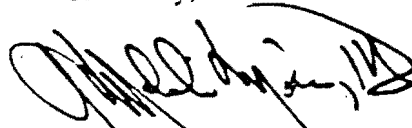
The President
September 17, 1993
Page Two

Mr. President, I truly believe that the basic benefits package you will propose to Congress next week as part of the American Health Security Act will be good for America and Americans, and I am willing to publicly express my support for this package in whatever way you may find appropriate. Toward that end, I would like to extend an invitation to you and Mrs. Clinton to visit Invacare either at our world headquarters in Elyria, Ohio or at our major manufacturing facility in Sanford, Florida. These would be great venues to speak about your support of home care and the reasons why you have included it in your basic benefits package.

I also serve on the Board of Directors and Executive Committee of The Cleveland Clinic Foundation, one of the most advanced health care institutions in the world. One of the fastest growing programs at The Clinic is our home care subsidiary which provides cost-effective and clinically-appropriate services to people with severe health conditions - including patients awaiting heart transplant surgery! This would be a very appropriate venue to discuss the role of home care in meeting the needs of patients with acute illness.

In closing, I want to thank you for your leadership on this important issue and congratulate your staff and the White House Task Force on Health Care Reform for a job well done. As the debate on this important issue heats up, please know that I support your basic benefits package and stand ready to articulate that support upon request.

Sincerely,



A. Malachi Mixon, III
Chairman, President and
Chief Executive Officer

AMM:bjh

C:\word5\dw\clinton2
DTW:9/16/93

SMITH



COGENERATION

September 21, 1993

VIA FACSIMILE

President William J. Clinton
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear President Clinton:

Congratulations on introducing an important and well designed health care plan to the Congress and the American people for their consideration.

The Administration's health care plan represents a major step toward improving the health of uninsured workers and their families, while proposing a more fair distribution of the costs to others. In addition, getting the soaring medical costs under control will help put our budget on a sounder, more balanced trajectory.

I support your plan whole-heartedly and would be honored to contribute my time and efforts in any way you believe would be helpful.

I hope you, and we, are successful in getting this plan in place as soon as possible.

Very truly yours,

Donald M. Smith
President

DMS/rj



AUTUMN
HARP

September 23, 1993

The Honorable William J. Clinton
The White House
Washington, DC 20510

Dear Mr. President:

Thank you for the opportunity to participate in the discussions on health care reform. As an entrepreneur and business owner, I have always sought to provide high quality health insurance to our employees. As our company has grown and the costs of health care have risen sharply, this has become more and more difficult. Costs are now at 6.5% of our gross payroll.

Still, we remain committed to seeing that our employees are able to take care of their health and are not burdened with the fear of crushing medical bills. We believe every American needs this basic provision.

We welcome your efforts to begin controlling costs while providing benefits for all Americans. We know there are many issues to be resolved and we encourage enlightened debate aimed at solutions. We wish to be positive contributors to that process, and we appreciate your seeking the views of Americans beyond the "beltline" and beyond the cliches of antiquated anti-government business lobbies.

Sincerely,

Kevin Harper
Chief Executive Officer

STANDARD

SPRINT

VERMONT

T 802 453-507

F 802 453 4002

OFFICE OF THE PRESIDENT

Bowman co., inc

INSURANCE

September 22, 1993

**The Honorable William J. Clinton
President
United States of America
The White House
Washington, D.C. 20050**

Dear Mr. President:

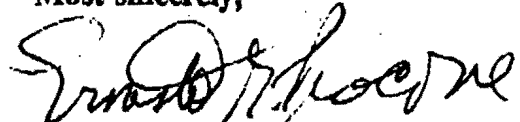
I am a minority business owner and my insurance brokerage company has been involved in health care insurance for many years. I am writing to express my support for your initiatives in improving the health care for all the citizens of our country. I applaud your commitment to an overhaul of the nation's health care system by preserving what is right and improving in other areas that are deficient.

Without healthy bodies so many of our citizens, especially the inner city and rural poor, minorities, women and children are at a terrible disadvantage in getting along in life and finding a meaningful and productive place for themselves in our society.

Health care costs are a drag on our economy and of great concern to all business owners in this fragile economy. Too great an increase in costs to business could very well be the straw that breaks the camel's back and will force many businesses into bankruptcy and ruin this creating more unemployment. As I write this letter the indications are that some of the details as to where the money is to come from to finance these reforms, are still being worked out. I weigh in on the side of increasing the tax on tobacco and alcohol, both of which are leading causes of health problems in our country.

Please let me know if there is anything more that we can do to support you in this very important work.

Most sincerely,



Ernesta G. Procope

EGP:mc



Consultech Communications, Inc.

September 23, 1993

The Honorable Bill Clinton
President
The United States of America
The White House
1600 Pennsylvania Avenue
Washington DC 20006-9900

Dear Mr. President:

I am honored to be among a select group of business owners invited to join you and First Lady Hillary Rodham Clinton at the White House for the Official Kick-off of your Health Care Reform Initiative.

In anticipation of that event, I am taking this opportunity to send you this letter detailing my thoughts, observations, and concerns about the Initiative.

Having an appreciation of how busy you are, I will keep my points as brief as possible.

My overall thoughts are that the organism of our nation has a cancer in the form of its current health care system. As you well know, the administrative costs, government intervention, medical malpractice suits, and exorbitant pricing for health care services are all out-of-control, eating up an ever-increasing share of our national resources through waste, mismanagement, and unnecessary bureaucracy.

I suppose the tremendous cost we pay today would be more palatable if everyone had access to basic medical services. But in my own State of New York alone, over 3 million people are not insured. And there is no way to measure the collective human suffering that exists for those among the three million who are ill or injured and can't afford to get the medical assistance they need.

So I applaud your and the First Lady's courage in attempting to tackle this incredibly difficult challenge of reform. I know how hard and diligently the two of you have worked to find a way of bringing this situation under control. And I know that there are powerful forces at work to maintain the status quo.

Rensselaer Technology Park
120 DeFrest Drive
Troy, New York 12180
Phone 518 283 8444
Fax 518 283 0630



Consultech Communications, Inc.

Since I'm not a health care professional, I have no way of knowing whether your specific initiative is the best that could be developed, or even if it will work. Probably no one can say for sure. But I firmly believe that if we focus on this issue as a nation, then we will succeed in eventually overcoming this major obstacle to continued growth.

Your leadership in championing this effort must continue, and not give way to those who are too old to accept new ideas, and too defeated by current circumstance to believe that a better way is achievable.

To put my comments in their proper perspective, I should tell you that I own an 11-year-old marketing firm with 16 employees. Annual revenues are \$2 million, annual payroll about \$550,000. Our company policy is to pay 100% of health care premiums for single coverage for all employees. Those who opt for family coverage, pay for the difference via a pre-tax payroll deduction. Employees have their choice of three managed plans: a clinic-based HMO plan, or one of two large health care cooperatives of private physicians.

I have many questions and concerns about the specifics of your proposal. For instance, it's still not clear to me whether it will cost my company more or less than we currently pay for health insurance premiums. I'm still not sure how you will handle employees who have working spouses. And I still have no idea about what specific kind of coverage I can expect for my money.

But, in the grand scheme, none of that matters. Let's get something going right now. To paraphrase JFK, let's everyone stop looking at "what's in it for me," and start looking at "what's in it for the nation."

I look forward to meeting you personally on Thursday.

Sincerely,

Robert W. Vogel
President

DASCO ENERGY CORPORATION

September 17, 1993

The President
The White House
Washington, D.C.

Mr. President,

I retired on October 1, 1991 as founder and president of DAS Oil Well Servicing, Inc. for thirty-nine years and still retain an equity interest in the firm. I am very familiar with the health care problems facing the oilfield servicing industry employees in West Texas and Southeastern New Mexico.

Our initial health care coverage for our employees and their families was \$50.00 deductible with 80% coverage for the first \$2500.00 then 100% coverage for all cost above \$2500.00. The company paid sixty-five percent (65%) and the employee paid thirty-five percent (35%) of the premium.

Due to the down turn in the price of oil and gas, the increased cost of health care coverage and that we now have competitors who are not providing any health care coverage for their employees, our employees health care package is as follows:

- | | |
|---------------|---|
| Deductible | - \$1,000.00 plus half (1/2) of the first day room and board charge each time they enter the hospital. |
| Coverage | - Seventy percent (70%) of the next \$7500.00 then kicks up to one hundred percent (100%). |
| Premium Split | - Company pays one hundred percent (100%) cost for employee.
Employee pays one hundred percent (100%) cost for dependents. |

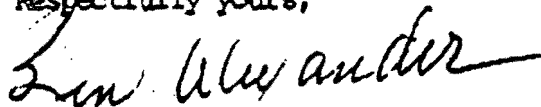
Presently, we have one hundred sixty-six (166) employees covered under our policy. One hundred fifty-six (156) of these have dependents. Of these one hundred fifty-six (156) employees with dependents, twenty-five (25) have coverage for their families. This leaves one hundred thirty-one (131) families bare of health care coverage. The cost of dependant coverage is \$185.27 per month for one dependant and \$265.28 per month for two or more dependents.

505-392-2080 • 3504 WEST COUNTY ROAD • P.O. BOX 947 • MOSES, NEW MEXICO 88241

Dependant coverage is out of reach of most of our employees. I'm sure most of the employees with dependent coverage have some member of their family with chronic health care problems who must have coverage. Not only does this cause sever economic problems, but these employees are trapped in their jobs because if they tried something different, they would lose health care coverage for a chronically ill dependent.

All employers should be able to provide reasonable health care coverage for all their employees and their families. God bless you for your effort to make this possible. I support you and your proposed health care program one hundred percent.

Respectfully yours,



Ben Alexander
President

BA:pcw

DOT

September 17, 1999

The President
The White House
Washington DC 20500

Dear President Clinton:

Thank you for your efforts to solve our nation's health care mess.

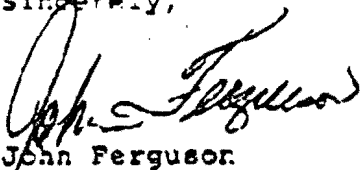
As an owner-operator trucker I am constantly concerned about providing medical insurance for myself and my family. It's hard to get and even harder to pay for yet I know that being without it could jeopardize both my family and my small business.

When I was younger, whether I had medical insurance or not, really didn't matter to me since I knew I would never need it. It's amazing how a few short years and the responsibilities of a family can open your eyes to the real world. I need protection from the high costs of getting sick or hurt. Not today, but it's just a matter of time.

I applaud you and Hillary's effort to find a solution on health care that will be good for me, my family and the country!

Keep up the good work!!

Sincerely,



John Ferguson

P6/b(6)

HRC

Hubbard & Revo-Cohen, Inc.

2001 Hayard Lane
Reston, Virginia 22091
(703) 758-0034 • Fax: (703) 620-2553

September 20, 1993

President Bill Clinton
The White House
Washington, D.C.

Dear President Clinton:

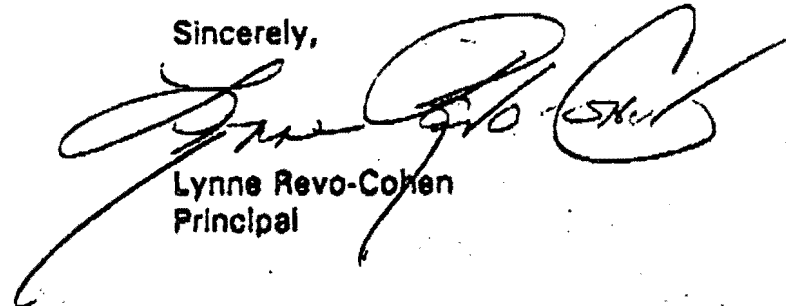
As a leader in the women's small business community, I am writing to express my full support for the health care reform proposed by you and Hillary Clinton. I am convinced this is the right time, the right way to go, and that you have presented all the right reasons to move ahead assertively to make fundamental changes in our health care system.

My company, Hubbard and Revo-Cohen, Inc. worked with your campaign in conceiving the idea and designing the grass roots strategy for "10 More For Clinton/Gore". We subsequently spearheaded a national effort among women and minority owned businesses to implement this strategy in over 50 cities. We would be interested in discussing how we can help organize a similar effort for the health care campaign.

As a small business advocate, I believe my major concerns about cost, coverage exclusions, and simplicity have been considered in your package. I look forward to being involved in further discussions regarding changes to the proposal. I will do whatever I can to help you in your efforts to enact an excellent health care reform bill.

Thank you for your leadership on this issue; one that touches so many people in so many ways.

Sincerely,



Lynne Revo-Cohen
Principal

Human Resources Consultants

One Norwest Center
1700 Lincoln, Suite 4706
Denver, Colorado 80203
303/860-7510
(fax) 303/860-0711

September 21, 1993

President of the United States
The White House
Washington, D.C. 20500

Dear Mr. President:

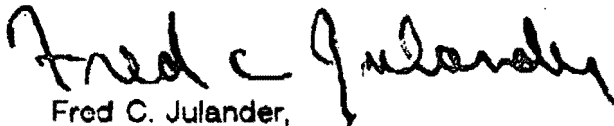
I commend you and your administration for your courage in addressing the health-care crisis in America. It is one of the major issues of our time.

As a middle-class American with two post-graduate degrees and CEO status in the energy industry, I have personally faced the loss of my own health insurance and the apprehension of confronting not only a serious illness but also its nearly overwhelming medical costs without the security of insurance. I have colleagues and friends who, with their families, have faced similar frightening situations.

The uncertainty of insurance coverage and the escalation of medical costs impair America's economic productivity. The potential is there for any of us - the financially "secure" as well as those who raise families on modest salaries or face retirement on a fixed income - to have our savings and our incomes devastated by a serious illness. As the horror stories increase, Americans become more disheartened about the future.

I support your efforts wholeheartedly and appreciate the extensive research you have done to arrive at the plan you are proposing. It is so important to spare future generations the dilemma of medical treatment vs. financial solvency that increasing numbers of our own generation now face.

Very truly yours,



Fred C. Julander,
President



September 22, 1993

President William J. Clinton
The White House
Washington, D.C. 20500

Dear Mr. President:

I have met with my colleagues, all small businessmen like myself, and we, as a group are entirely behind your health care initiative.

Be assured you have our complete support.

Your concept of one form for all claims is a direct attack on the waste in the present system.

Sunday, September 19, 1993, television's 60 Minutes program had an exegesis on overcharges by medical laboratories for tests not ordered by doctors; great savings can be realized with your plan to police these kinds of actions.

I have reviewed your program with my employees and they are behind it one-hundred percent!

Sincerely,

Dominick A. Cipollini
President

DAC:mc

Keystone

Keystone

KEYSTONE MEDICINE CHEST PHARMACIES

7328 Maple St. • Omaha, NE 68134
(402) 391-2859 • FAX (402) 391-7669

MEDICINE
CHEST

MEDICINE
CHEST

September 21, 1993

Mr. Bill Clinton,
President, United States of America
The White House
Washington, DC 20500

Dear Mr. President:

As a practicing pharmacist and owner of a 13 store chain, I want to take this opportunity to praise you, Mrs. Clinton, and the members of the President's Task Force on Health Care Reform.

As a Pharmacist, I can personally share experiences of people who I come in contact with on a daily basis, who are struggling to balance the high cost of medication needs with requirements for basics such as food and housing.

I heartily support your effort to expand prescription drug coverage to the elderly and uninsured individuals. By coupling this with elimination of unfair pricing by many of our pharmacy manufacturers, costs can come down and coverage can be better spread amongst all.

We are pleased to participate with a Coalition of Independent and Chain Community Pharmacies to help improve the health care of all our fellow Americans.

Your commitment to reform certainly deserves our active support.

Sincerely,


MANNY GOLDBERO, R.Ph/Owner

CC: Senator Bob Kerry
Jim Exon

NACDS

National Association of Chain Drug Stores

A Tradition of Quality and Value



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Employee Benefits Consulting & Brokerage

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FAX (703) 352-8235

9 PIEDMONT CENTER
SUITE 102
ATLANTA, GEORGIA 30305
(404) 238-9190
FAX (404) 262-3427

September 22, 1993

Hon. William Jefferson Clinton
The President of the United States
The White House
1600 Pennsylvania Avenue
Washington, DC 20500

Dear President Clinton:

As a health care insurance broker, an owner of two small businesses, and a founder of Businesses for Social Responsibility, I am writing to express my support of your vitally important initiative to reform our health care system.

The system as we know it today simply must be changed. The Mills Group has spent the last ten years in corporate benefits departments and board rooms assisting employers in the ethical and financial struggles of determining who will be eligible for what coverages and who will pay what portion of the premium. We feel like doctors serving a terminal patient.

We have observed the untenable paradox of people being denied coverage because they need care. All of us know of people who are afraid to or cannot change jobs because they are afraid of losing health care benefits. This is not the American way.

We praise your efforts to embrace and enforce a free market, yet managed, process. We encourage you to strive for a highly competitive market environment to control costs.

In order to provide coverage to all, there must be sharing and giving. In that context, as you reinvent government, I'll be reinventing my health insurance brokerage business. Perhaps I can avail myself of the resources of the SBA!

Thank you and Mrs. Clinton for demonstrating the leadership in undertaking this enormous task. We vigorously applaud your efforts.

Sincerely,



Helen H. Mills
Managing Principal

September 21, 1993

President Clinton
White House
Washington, DC

Dear President Clinton,

As a florist from Yankton South Dakota, I am fully supporting your efforts to reform our nation's health care system. We employ 10 employees at the Pied Piper Flower Shop and I want to offer them health insurance. It is currently cost-prohibitive because we can not join a large group policy.

Great Luck with your plans. I have enclosed an op-ed that I have distributed for publication throughout the state. We are rootin' for you in South Dakota!

Democratically Yours,

Kathleen Piper

Kathleen Piper

P6/b(6)

**WORLDWIDE COURIER NETWORK**

September 20, 1993

President Bill Clinton
The White House
Washington, DC

Att: Alexis Herman

Dear Mr. President:

Last week I had the great pleasure of hearing Hillary and Ira Magaziner present an overview of the proposed American Health Security Act. I was most impressed by Hillary's clear thinking on this most complicated issue. You could not have selected a better strategist than Mr. Magaziner. He clearly demonstrated a good grasp of the relevant issues and numbers.

As a small businessman, I greatly realize the cost impact that the plan will have on the small companies across America. Each interest group must be willing to make small sacrifices for the betterment of all.

The medical industry, the tobacco and liquor industry, the insurance companies and even the patients themselves will all mount battles to serve their special interests. But, Mr. President, you must get the message out to the individual taxpayer. They must completely understand the pluses and minuses.

Small businessmen must clearly understand the tradeoff between health premiums and reduced workmen's compensation rates. All must understand the overall benefits to the nation's economy of improved quality health care, cost containment and universal access. They must clearly understand that the cutbacks in Medicare and Medicaid will be made up thru managed competition.

Mr. President, I fully support your health care initiative. It's about time that America's health care system got on par with the rest of the developed nations of the world.

Sincerely,



Albert B. Hernandez
President



The Vermont Teddy Bear Company

September 22, 1993

Bill Clinton
President of the United States
White House
Washington, D.C.

Dear Mr. President:

The Vermont Teddy Bear Company is pleased to endorse your efforts to bring a national health care plan to the American people.

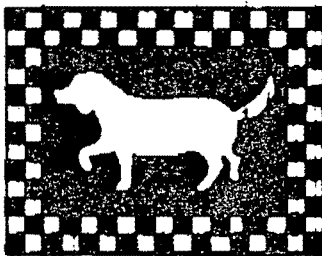
We recognize that good health is crucial to employee productivity. Equally important is freedom from the emotional and financial stresses associated with our current health care delivery system. We believe that American businesses - small and large - will benefit from having a healthy work force which enjoys ready access to an efficient health care system. We encourage you to pursue the goals of containing costs, streamlining paperwork, and emphasizing preventive health care.

Thank you for making health care a priority of your administration.

Sincerely,

Spencer Putnam
Vice President

John Sortino
President



September 22, 1993

To: Marilyn Yeager
White House Office of Public Liaison

From: Judy Wicks
President, White Dog Cafe

Re: President Clinton's Health Care Plan

As a member of Businesses for Social Responsibility, I will be attending the press conference at the White House tomorrow and was asked to make a statement concerning my views on the health care reform plan, which is as follows:

"National health care reform is essential for the well being of our citizens and I applaud President and Mrs. Clinton for taking this bold step. As a restaurant and store owner with a staff of 100 people, I am, of course, concerned about the cost of this plan to our company, which could be as much as \$80,000 per year. However, I do believe that all of our staff should have health insurance and that an employer based system is an efficient way to provide it. Under the present system, we can not afford to cover all of our employees, or we would already do so. With health care reform, we will be forced, along with other restaurants, to raise our prices in order to provide health insurance for everyone, and I hope that our customers will understand that we're all in this together. The employees of small businesses have as much right to health insurance coverage as those working in large corporations. In the end, it is the consumer who will end up paying for health insurance, but I think it is time that restaurant prices reflect the true cost of preparing and serving meals for people, which should include health insurance for all workers."

White Dog Cafe 3420 Sansom Street Philadelphia, PA 19104 (215) 386-9224