

ARKANSAS MANUFACTURING SOLUTIONS



\$318 million in new and retained sales
\$57.6 million in new investments
1,911 jobs created or retained

Arkansas Manufacturing Solutions (AMS) was established in 1995 as a program of the Arkansas Science & Technology Authority (Authority). AMS' mission is to positively impact the state of Arkansas by improving the global competitiveness of Arkansas' industry. AMS improves manufacturers' performance, productivity, and profitability through training and implementation projects that are consistent with each company's strategy and that achieve tangible and measurable results.

The following core values underlie AMS' decisions and behaviors:

- Ensure a high return on stakeholder investment.
- Facilitate continuous learning for AMS staff, our clients, and other stakeholders.
- Provide ethical service.
- Ensure excellence in service delivery.
- Ensure fiscal responsibility.
- Respect each other.

For more information, contact:



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* Impacts are based on clients receiving service in FY2010



CLIENT SUCCESS: GALLEY SUPPORT & INNOVATIONS

“I truly believe that we would not be where we are with the Technology Transfer Assistance Grants we received provided by Arkansas Manufacturing Solution. Displaying at the National Business Aviation Association was a huge opportunity to showcase our products to an international audience. The NBAA was a pivotal point in the history of our company; the connections made have been very profitable for us.”

Gina Radke, CEO

Galley Support Innovations Creates Jobs with Assistance From Arkansas Manufacturing Solutions

Galley Support Innovations (GSI) design and manufacture galley locks and latches for original equipment manufacturers. The company employs 12 people at its facility in Sherwood, Arkansas.

Situation:

After GSI moved from Southern California to Arkansas, the company experienced an economic downturn and had to lay off all but one employee. GSI contacted Arkansas Manufacturing Solutions (AMS), a NIST MEP network affiliate, for assistance.

Solution:

AMS helped GSI obtain two Technology Transfer Assistance Grants (TTAG). This grant funding assisted GSI with the setup of a Quality Management System (QMS) to conform to FAA (Federal Aviation Administration) requirements to help secure contracts with major aircraft manufacturers. GSI then participated in a joint program between AMS and the Arkansas Economic Development Commission (AEDC) that allows Arkansas-based aerospace supplier companies to participate in the National Business Aviation Association's (NBAA) annual trade show. By participating in the trade show, GSI was able to receive a purchase order for an amount equaling their total sales for the first three quarters of 2010. As a result of the increased sales, GSI was able to rehire all of the employees previously laid off plus an additional 10 new employees.

Results:

- * Estimated financial impact of \$5 million.
- * Created 10 jobs.

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