

ALABAMA TECHNOLOGY NETWORK



\$768 million in new and retained sales
\$57 million in new investments
2,490 jobs created or retained

The Alabama Technology Network (ATN) of the Alabama Community College System links two-year colleges, The University of Alabama System, Auburn University and the Economic Development Partnership of Alabama together to solve the needs of the state's existing manufacturing industry. This link allows Alabama manufacturers to "make things better in their business."

Whether it's through Lean manufacturing training, quality services training, continual improvement methods, environmental health and safety training, industrial maintenance training, or one of the many other services we offer to Alabama manufacturers, our team of experts can meet local needs and provide innovative and cost-effective solutions. ATN's sites are strategically located throughout the state to provide local points of contact in order to train Alabama manufacturers in need of assistance.



For more information, contact:



**Alabama
Technology
Network**

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* Impacts are based on clients receiving service in FY2010

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CLIENT SUCCESS: ECOVERY, LLC

“We’ve seen a direct impact to our bottom line with reductions in commercial insurance and new suppliers due to the certification. The RIOS (Recycling Industry Operating Standard) program also brings with it a lot of confidence to third party auditors.”

Brock Norris, Director of Commodities

Recycling Standard Improves Sales, Safety

Ecovery, LLC. is a climate change-friendly business that specializes in designing and assembling recovery systems for electronic and automotive waste in the North American market, in addition to providing collection and recycling solutions to customers in the corporate, retail, legal, financial, healthcare, and government sectors. Ecovery, LLC. recycles all equipment to its individual commodity component and separates all hazardous materials onsite to meet U.S. Environmental Protection Agency requirements.

Situation:

Ecovery, LLC. needed assistance in developing a Quality, Environmental, Health, and Safety (QEHS) manual that conformed to the Recycling Industry Operating Standard (RIOS). By implementing the standard, Ecovery, LLC was aiming to open additional markets, standardize processes, and reduce operating costs. The company turned to the Alabama Technology Network (ATN), a NIST MEP affiliate, for guidance.

Solution:

ATN consulted with the company and then developed a QEHS Management System for Ecovery. The system included a manual, procedures, work instructions, and forms. The ATN team also performed an environmental, health and safety assessment of Ecovery’s facility. Training was provided to all the plant staff on QEHS Management System awareness, including internal auditor training, fire extinguisher and emergency response.

Results:

- * \$1.1 million in increased sales
- * Reduced worker injuries
- * Lowered worker’s compensation insurance premiums

\$1.1 million
increased sales