

SECTION I - FY 2011 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/10 to 3/31/11

FSC Code	FSC Description & Customer/Agency	Sales
1430	Cable, Cord and Wire Assemblies	
	Department of Defense	\$3,575
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$152,340
3920	Miscellaneous Material Handling Equipment	
	Department of Defense	\$45,900
	Department of Interior	790

		\$46,690
3990	Miscellaneous Material Handling Equipment	
	Department of Defense	\$795,293
	Bureau of Prisons	4,623

		\$799,916
4240	Safety & Rescue Equipment	
	General Services Administration	\$252,651
	Other Agencies and Customers	1,261
	Bureau of Prisons	826
	Department of Veterans Affairs	403

		\$255,141
4460	Industrial Filters	
	Other Agencies and Customers	\$464,720
	Department of Defense	369,625
	Department of Veterans Affairs	289,886
	Bureau of Prisons	189,329
	Department of Commerce	164,751
	Social Security Administration	17,880
	Department of Homeland Security	11,524
	Department of Energy	9,176
	Department of Transportation	6,832
	Department of Justice	6,341
	Department of Treasury	2,518
	Smithsonian Institution	416

		\$1,532,998

FSC Code	FSC Description & Customer/Agency	Sales
5140	Tool Bags	
	General Services Administration	\$295,985
	Other Agencies and Customers	3,167

		\$299,152
5340	Miscellaneous Hardware	
	General Services Administration	\$108,351
	Department of Defense	32,475

		\$140,826
5660	Fencing, Fences, and Gates	
	Bureau of Prisons	\$8,316
5670	Building Components, Pre-fabricated	
	Bureau of Prisons	\$970,807
5820	Radio Mounts	
	Department of Defense	\$434,934
5895	Miscellaneous Communications Equipment	
	Department of Defense	\$10,383,773
5935	Connectors, Electrical	
	Department of Defense	\$47,972
5965	Components for Speakers/Headsets/Microphones	
	Department of Defense	\$417,957
5995	Cable, Cord, and Wire Assemblies	
	Department of Defense	\$3,686,118
5999	Miscellaneous Electrical and Electronic Components	
	Department of Defense	\$784,024

FSC Code	FSC Description & Customer/Agency	Sales
6110	Electrical Control Equipment	
	Department of Defense	\$223,145
6117	SolarHeating Systems Manufacturing	
	Department of Defense	\$174,997
	Department of Agriculture	52,752
	Department of Homeland Security	44,275
	General Services Administration	(50,000)

		\$222,024
6145	Wires/Cables, Electrical	
	Department of Defense	\$1,294,180
6150	Miscellaneous Electrical Power/Distribution Equipment	
	Department of Defense	\$6,396,900
	General Services Administration	113,374

		\$6,510,274
6160	Miscellaneous Battery Retaining Fixtures/Liners	
	Department of Defense	\$1,198,513
6230	Electric Portable Hand Lighting Equipment	
	General Services Administration	\$34,763
	Department of Defense	16,124

		\$50,887
6532	Hospital/Surgical Clothing	
	Bureau of Prisons	\$31,074
	Department of Defense	30,550

		\$61,624

FSC Code	FSC Description & Customer/Agency	Sales
6540	Optical Instruments/Equipment	
	Bureau of Prisons	\$324,061
	Department of Defense	62,670
	Department of Veterans Affairs	5,649
	Department of Interior	3,746
	Department of Homeland Security	2,865
	Department of Agriculture	1,573
	Nuclear Regulatory Commission	1,218
	Department of Treasury	665
	Department of Health & Human Services	455
	U.S. Postal Service	318
	Environmental Protection Agency	313
	Department of Labor	258
	Department of Justice	248
	Department of Energy	158
	Department of Commerce	94
	Other Agencies and Customers	62
	General Services Administration	(5,193)

		\$399,160
6645	Time Instruments	
	Department of Defense	\$2,659
	Social Security Administration	1,420
	Bureau of Prisons	857
	Department of Justice	517
	Department of Interior	231
	Department of Agriculture	120
	Department of Transportation	76
	Department of Health & Human Services	41
	National Aeronautics & Space Administration	41
	Department of Homeland Security	38
	Department of Labor	38

		\$6,038
6660	Meteorological Instruments	
	Department of Commerce	\$134,646
7105	Household Furniture	
	General Services Administration	\$1,131,665
	Bureau of Prisons	369,673
	Department of Defense	310,790
	Other Agencies and Customers	86,797
	Department of Homeland Security	19,186
	Department of Justice	9,287
	Department of Transportation	3,782
	Department of Health & Human Services	1,004
	Department of Interior	811
	National Aeronautics & Space Administration	546

		\$1,933,541 *

FSC
Code

FSC Description & Customer/Agency

Sales

FSC Code	FSC Description & Customer/Agency	Sales
7110	Office Furniture	
	Department of Defense	\$35,655,104
	Social Security Administration	18,332,762
	Department of Justice	12,523,707
	Department of Homeland Security	4,537,029
	Bureau of Prisons	2,565,034
	Department of Agriculture	2,370,154
	General Services Administration	2,219,920
	Department of Transportation	1,903,593
	Department of Interior	1,676,824
	Department of Health & Human Services	1,611,988
	Department of Commerce	1,117,823
	Other Agencies and Customers	833,103
	Department of Veterans Affairs	645,745
	Securities Exchange Commission	517,636
	Department of Treasury	439,045
	Department of Housing & Urban Development	275,979
	National Aeronautics & Space Administration	245,531
	Department of Labor	243,131
	U.S. Courts	225,404
	Environmental Protection Agency	40,442
	Office of Personnel Management	39,851
	Department of State	33,260
	Executive Office of the President	17,985
	Department of Energy	6,836
	Nuclear Regulatory Commission	3,400
	Department of Education	387

		\$88,081,673
7125	Cabinets, Lockers, Bins and Shelving	
	Department of Defense	\$10,685,079
	Bureau of Prisons	2,164,044
	General Services Administration	1,313,970
	Department of Justice	86,943
	Other Agencies and Customers	77,698
	Department of Labor	27,314
	Department of Veterans Affairs	21,654
	Department of Treasury	14,513
	Social Security Administration	13,938
	Department of Homeland Security	13,467
	Department of Agriculture	13,120
	Department of Transportation	4,974
	Department of Interior	3,323
	Environmental Protection Agency	1,990
	Department of Commerce	436

		\$14,442,463

FSC Code	FSC Description & Customer/Agency	Sales
7195	Miscellaneous Furniture & Fixtures	
	Bureau of Prisons	\$1,310,008
	Department of Homeland Security	9,408
	Department of Defense	9,351
	Department of Justice	548

		\$1,329,315
7210	Household Furnishings	
	Bureau of Prisons	\$3,853,110
	General Services Administration	2,793,552
	Department of Defense	1,199,216
	Other Agencies and Customers	343,921
	Department of Interior	26,559
	Department of Homeland Security	18,466
	Department of Veterans Affairs	12,386
	Department of Agriculture	10,965
	Department of Justice	6,978
	Department of Health & Human Services	487
	Department of Transportation	458
	Department of Commerce	200

		\$8,266,298
7230	Draperies/Awnings/Shades	
	Department of Defense	\$558,400
	Other Agencies and Customers	197,103
	Department of Health & Human Services	25,208
	Department of Homeland Security	8,192
	Department of Veterans Affairs	1,716
	Department of Agriculture	843

		\$791,462
7240	Household/Commercial Containers	
	U.S. Postal Service	\$292,672
	General Services Administration	139,545
	Other Agencies and Customers	2,600
	Department of Defense	927

		\$435,744
7320	Kitchen Equipment and Appliances	
	Bureau of Prisons	\$39,073
	Department of Defense	10,699
	Department of Veterans Affairs	1,965
	Department of Interior	907
	Other Agencies and Customers	790

		\$53,434

FSC Code	FSC Description & Customer/Agency	Sales
7340	Plastic Cutlery & Flatware	
	Bureau of Prisons	\$94,435
	Other Agencies and Customers	1,153

		\$95,588
7350	Plastic Tableware	
	Bureau of Prisons	\$265,421
	Department of Defense	196

		\$265,617
7510	Office Supplies	
	General Services Administration	\$1,246,280
	Other Agencies and Customers	141,795
	Bureau of Prisons	77,370
	Federal Retirement Thrift Investment Board	5,483
	Department of Defense	121
	Department of Agriculture	47
	Department of Justice	42
	Department of Interior	21
	Environmental Protection Agency	9
	Department of Labor	9
	Department of Homeland Security	7
	Department of Veterans Affairs	6
	Department of Treasury	5
	Social Security Administration	4

		\$1,471,199
7520	Office Devices and Accessories	
	General Services Administration	\$55,881
7530	Stationery/Record Forms	
	U.S. Courts	\$251,508
	Department of Justice	127,343
	Bureau of Prisons	97,908
	General Services Administration	45,405
	Department of Agriculture	40,190
	Other Agencies and Customers	21,386
	Department of Defense	7,785
	Federal Retirement Thrift Investment Board	6,048
	Department of Homeland Security	3,960
	Social Security Administration	1,467
	Department of Interior	1,231
	Department of Veterans Affairs	1,229
	National Archives & Records Administration	720
	Department of Transportation	148

		\$606,328

FSC Code	FSC Description & Customer/Agency	Sales
7540	Standard Forms	
	Federal Retirement Thrift Investment Board	\$305,403
	Other Agencies and Customers	303,066
	General Services Administration	179,816
	Department of Justice	98,511
	Selective Service System	60,039
	U.S. Courts	44,093
	Bureau of Prisons	21,920
	Environmental Protection Agency	7,902
	Department of Transportation	3,047
	Department of State	2,540
	Department of Veterans Affairs	2,310
	Department of Homeland Security	1,552
	Department of Defense	430
	Department of Interior	329
	Department of Health & Human Services	329
	Department of Agriculture	31

		\$1,031,318
7690	Miscellaneous Printed Matter	
	Department of Justice	\$58,816
	Other Agencies and Customers	47,983
	Department of Interior	45,190
	Department of Agriculture	43,857
	Department of Defense	22,195
	Department of Homeland Security	20,086
	Bureau of Prisons	10,443
	U.S. Courts	6,912
	Department of Commerce	1,014
	National Archives & Records Administration	255
	Social Security Administration	186
	Department of Transportation	103
	Department of Housing & Urban Development	78
	Environmental Protection Agency	78

		\$257,196
8105	Bags and Sacks	
	Department of State	\$341,476
	Bureau of Prisons	143,421
	General Services Administration	36,109
	Department of Defense	694

		\$521,700

FSC Code	FSC Description & Customer/Agency	Sales
8305	Textile Fabrics	
	Department of Defense	\$547,177
	General Services Administration	182,634
	Bureau of Prisons	13,185
	Department of Veterans Affairs	6,000
	Other Agencies and Customers	3,180

		\$752,176
8340	Tents and Tarpaulins	
	General Services Administration	\$150,855
	Other Agencies and Customers	5,040
	Department of Defense	775

		\$156,670
8405	Outerwear, Men's	
	Department of Defense	\$4,473,861
	Bureau of Prisons	10,309

		\$4,484,170
8410	Women's Shirts	
	Department of Defense	\$702,479
8415	Clothing, Special Purpose	
	Department of Defense	\$49,248,478
	Bureau of Prisons	3,768,451
	General Services Administration	717,126
	Department of Homeland Security	96,517
	Other Agencies and Customers	28,286
	Department of Justice	5,930

		\$53,864,788
8420	Men's Underwear and Nightwear	
	Department of Defense	\$521,043
	Bureau of Prisons	512,176

		\$1,033,219

FSC Code	FSC Description & Customer/Agency	Sales
8455	Badges and Insignia	
	Department of Homeland Security	\$14,764
	Department of Justice	5,891
	Bureau of Prisons	4,836
	Department of Interior	4,273
	Department of Defense	3,749
	Social Security Administration	3,226
	Department of Agriculture	621
	Other Agencies and Customers	442
	Department of Veterans Affairs	248
	Department of Transportation	214
	Department of Health & Human Services	26

		\$38,290
8465	Individual Equipment	
	Department of Defense	\$272,219
	Bureau of Prisons	4,472

		\$276,691
8470	Armor, Personal	
	Department of Defense	\$16,913,249
	Bureau of Prisons	79,224

		\$16,992,473
9520	Key Shields	
	Bureau of Prisons	\$1,200

FSC
Code

FSC Description & Customer/Agency

Sales

FSC Code	FSC Description & Customer/Agency	Sales
9905	Signs, Ad Displays and I.D. Plates	
	Department of Defense	\$1,031,994
	Department of Interior	619,315
	Department of Agriculture	516,467
	General Services Administration	406,802
	Bureau of Prisons	379,220
	Department of Transportation	361,126
	Other Agencies and Customers	170,210
	Department of Homeland Security	114,719
	Department of Treasury	90,583
	Department of Veterans Affairs	84,908
	Government Printing Office	44,573
	Department of Justice	43,298
	Department of Energy	21,157
	Department of Commerce	13,502
	Social Security Administration	13,055
	National Aeronautics & Space Administration	12,627
	U.S. Courts	11,588
	Department of Labor	5,837
	Department of Health & Human Services	4,927
	Nuclear Regulatory Commission	2,074
	Securities Exchange Commission	1,622
	Department of Housing & Urban Development	1,252
	U.S. Postal Service	1,101
	Department of State	849
	Smithsonian Institution	375
	Agency for International Development	8

		\$3,953,189
D308	Drawing Conversion Services	
	Department of Defense	\$3,992
D311	Data Conversion, Records	
	Bureau of Prisons	\$16,080
D312	Data Conversion, Image-Pages	
	Department of Defense	\$5,807
H359	Electronics Testing Laboratories	
	Other Agencies and Customers	\$26,322

FSC Code	FSC Description & Customer/Agency	Sales
J023	Vehicular Repair Services	
	Department of Defense	\$744,974
	Bureau of Prisons	72,891
	Department of Homeland Security	21,654

		\$839,519
J025	Vehicular Component Repair Services	
	Department of Defense	\$134,338
J039	Material Handling Equipment Repair Services	
	Department of Defense	\$231,327
J081	Textile Repair/Modification Services	
	U.S. Postal Service	\$163,363
	Bureau of Prisons	1,270
	Department of Defense	272
	Other Agencies and Customers	225

		\$165,130
J084	Equipment Assembly Services	
	Department of Defense	(\$300)
J085	Toiletry Kitting Services	
	Bureau of Prisons	\$86,786
K023	Retrofitting Services	
	Department of Homeland Security	\$7,023,011
	Bureau of Prisons	1,517,728
	Department of Defense	313,330
	General Services Administration	270,592
	Department of Interior	109,065
	Department of Justice	11,509
	Department of Agriculture	3,910

		\$9,249,145

FSC Code	FSC Description & Customer/Agency	Sales
K054	Modification of Prefabricated Metal Buildings & Components	
	Department of Defense	\$2,575,510
K058	Communication Equipment Modification Services	
	Department of Defense	\$9,067
R604	Distribution Services	
	Bureau of Prisons	\$1,338,528
	Department of Agriculture	2,142
	Department of Defense	77

		\$1,340,747
R699	Other Administrative Support Services	
	Department of Homeland Security	\$537,571
	Department of Justice	60,116

		\$597,687
S209	Laundry Services	
	Department of Defense	\$1,120,816
	Bureau of Prisons	10,490

		\$1,131,306
T011	Printing & Binding Services	
	Federal Retirement Thrift Investment Board	\$574,883
	Environmental Protection Agency	193,881
	Department of Defense	77,775
	Department of Transportation	51,925
	Bureau of Prisons	44,098
	U.S. Courts	10,051
	Other Agencies and Customers	8,348

		\$960,961

FSC Code	FSC Description & Customer/Agency	Sales
T099	Miscellaneous Printing Services	
	Department of Defense	\$1,288,371
	Department of Justice	394,822
	Department of Homeland Security	387,032
	Bureau of Prisons	161,891
	Department of Veterans Affairs	27,390
	Department of Agriculture	21,786
	General Services Administration	19,082
	Department of Interior	8,857
	Nuclear Regulatory Commission	3,015
	Department of Labor	1,842
	Other Agencies and Customers	1,119
	Social Security Administration	714
	U.S. Courts	233

		\$2,316,154
	Product-related Services & Other Support Services Various Customers	\$1,293,669
	Raw Materials Sub-assemblies Various Customers	\$2,420,080
	Central Office Adjustment	(\$3,340)
	Total FPI Sales to Gov't Agencies	\$255,359,119
	Subcontracting Activities	\$17,952,039
	Recycling Sales	7,471,860
	Commercial Market Services	3,867,951
	Customer Vehicle Reimbursement	77,485,297
	Total FPI Six Months Sales for FY 2011	Subtotal \$362,136,266

* FPI provides products in FSC 7105 through a partnership with a private vendor. The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and does not reflect any price adjustments made by the private vendor.

SECTION II - FY 2011 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE
10/01/10 to 3/31/11

SIC Industry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$971,757	0.27%
2321	Men's & Boys' Shirts, Except Work	3,872,055	1.07%
2322	Men's & Boys' Underwear & Nightwear	6,438,404	1.78%
2326	Men's & Boys' Work Clothing	28,096,528	7.76%
2329	Men's & Boys' Clothing, N.E.C.	11,447,193	3.16%
2331	Women's Shirts	702,479	0.19%
2391	Curtains & Drapes	791,462	0.22%
2392	Housefurnishings	2,181,014	0.60%
2393	Textile Bags	1,326,048	0.37%
2394	Canvas & Related Products	451,942	0.12%
2396	Automotive & Apparel Trimmings	2,316,154	0.64%
2399	Textile Products, N.E.C.	704,658	0.19%
2499	Wood Products, N.E.C.	55,881	0.02%
2514	Metal Household Furniture	1,933,541	0.53%
2515	Mattresses & Foundations	5,320,539	1.47%
2521	Wood Office Furniture	21,922,129	6.05%
2522	Non-Wood Office Furniture	66,159,544	18.27%
2542	Office/Store Fixtures, Non-Wood	12,761,764	3.52%
2599	Furniture & Fixtures, N.E.C.	201,576	0.06%
2752	Commercial Printing, Lithographic	3,255,213	0.90%
2759	Commercial Printing, N.E.C.	91,072	0.03%
2761	Manifold Business Forms	980,717	0.27%
3089	Plastic Products, N.E.C.	1,559,718	0.43%
3151	Leather Gloves & Mittens	720,571	0.20%
3429	Hardware, N.E.C.	108,351	0.03%
3433	Solar Heating Systems Manufacturing	222,024	0.06%
3442	Metal Doors & Frames	970,807	0.27%
3444	Sheet Metal Work	1,227,863	0.34%
3446	Architectural Metal Work	2,480,615	0.68%
3448	Prefabricated Metal Buildings and Components	2,575,510	0.71%
3469	Metal Stampings, N.E.C.	140,472	0.04%
3479	Coating & Engraving	38,290	0.01%
3496	Miscellaneous Fabricated Wire Products	8,316	0.00%
3499	Fabricated Metal Products, N.E.C.	702,171	0.19%
3564	Industrial Filters	1,532,998	0.42%
3613	Power Distribution Products	19,741	0.01%
3643	Current Carrying Wiring Devices	22,266,139	6.15%
3648	Lighting Equipment, N.E.C.	50,887	0.01%
3663	Radio/TV Communications, Equipment	852,891	0.24%
3678	Electronic Connectors	47,972	0.01%
3672	Miscellaneous Electronic Components	257,256	0.07%
3679	Electronic Components, N.E.C.	526,768	0.15%
3842	Orthopedic/Prosthetic/Surgical Equipment	25,608,170	7.07%
3851	Ophthalmic Goods	654,301	0.18%

SIC Industry	SIC Industry Description	Sales	% of Total
3873	Time Measuring Instruments	\$6,038	0.00%
3993	Signs & Advertising Displays	3,252,218	0.90%
7218	Laundry Services	1,131,306	0.31%
7371	Drawing Conversion Programming	3,992	0.00%
7374	Data Conversion Scanning	5,807	0.00%
7379	Document Conversion	16,080	0.00%
7389	Miscellaneous Business Services, N.E.C.	2,024,920	0.56%
7532	Customizing Vehicle Services	9,249,145	2.55%
7539	Auto Repair Services, N.E.C.	134,338	0.04%
7629	Electrical & Electronic Repair Services	839,519	0.23%
7699	Miscellaneous Repair Services, N.E.C.	405,524	0.11%
8734	Electronics Testing Laboratories	26,322	0.01%
	Product-Related Services & Other Support Services	1,293,669	0.36%
	Raw Mat'ls & Sub-Assemblies	2,420,080	0.67%
	Central Office Adjustment	(3,340)	0.00%
	Total FPI Sales to Gov't Agencies	\$255,359,119	70.51%
	Subcontracting Activities	17,952,039	4.96%
	Recycling Sales	7,471,860	2.06%
	Commercial Market Services	3,867,951	1.07%
	Customer Vehicle Reimbursement	77,485,297	21.40%

	Total FPI Six Months Sales for FY 2011	\$362,136,266	100.00%