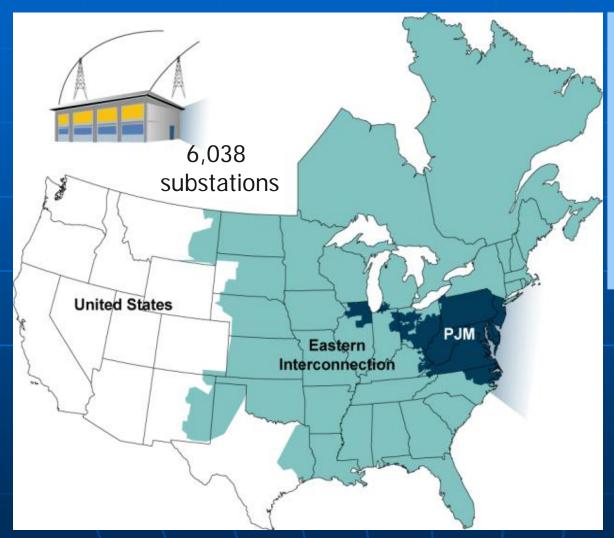
2010 ISO/RTO Metrics Report PJM Highlights

Terry Boston January 20, 2011



PJM as Part of the Eastern Interconnection



19% of U.S. GDP produced in PJM

KEY STATISTICS

PJM member companies	660+
millions of people served	54
peak load in megawatts	144,644
MWs of generating capacity	164,895
miles of transmission lines	56,500
GWh of annual energy	745,000
generation sources	1,310
square miles of territory	164,260
area served	13 states + DC
Internal/external tie lines	250

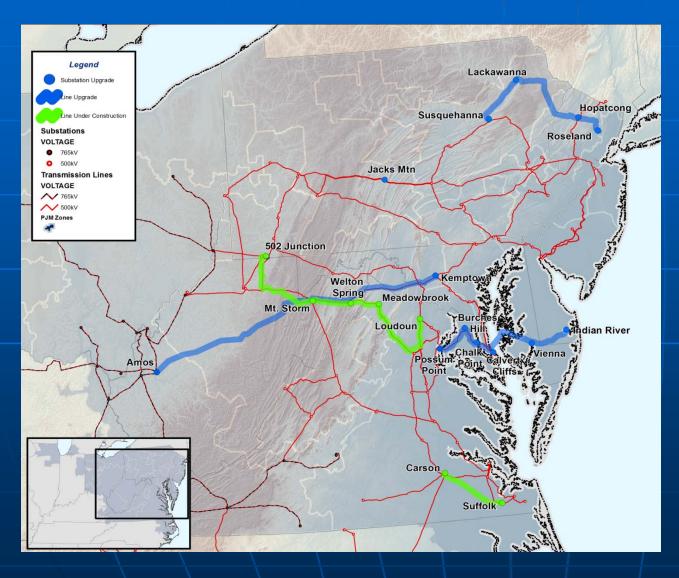
26% of generation in Eastern Interconnection

23% of load in Eastern Interconnection

19% of transmission assets in Eastern Interconnection



Reliability – Transmission Planning



Recent Activity

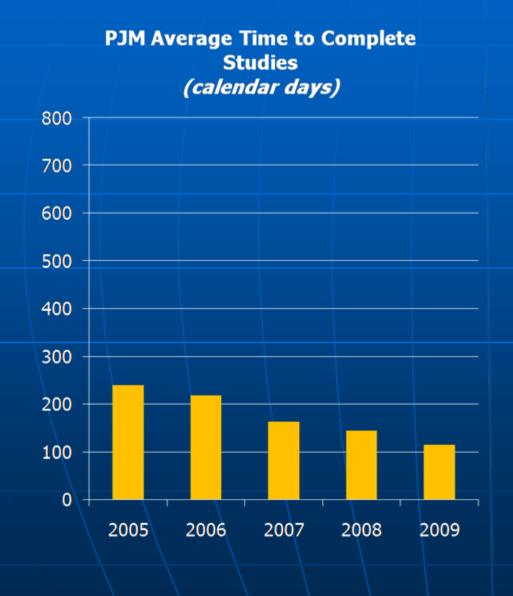
 PJM Board has approved five new backbone transmission lines

Future Impacts

- Annual congestion costs reduced
 \$1.7 billion
- Annual capacity costs reduced
 \$3.0 billion



Reliability – Generation Interconnection



Recent Trend

- 1,100 study requests from 2005 through 2009
- More than 50% reduction in average time to complete studies while number of study requests tripled

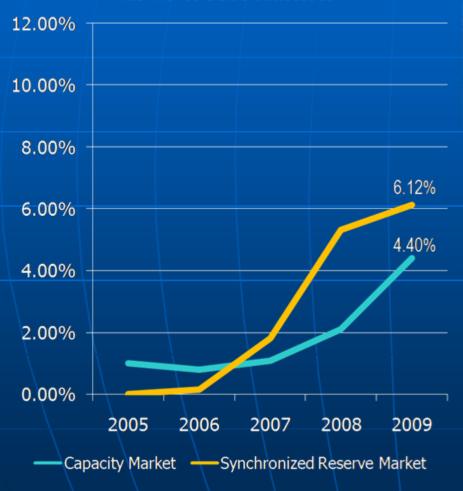
Future Enhancements

- Backlog reduction
- Reduce average aging of incomplete studies



Reliability & Markets – Demand Response

Demand Response Participation as % of PJM Markets



Recent Trend

- 5,682 MW increase in demand resources from 2008 to 2009
- Demand side responders earned over \$300 million

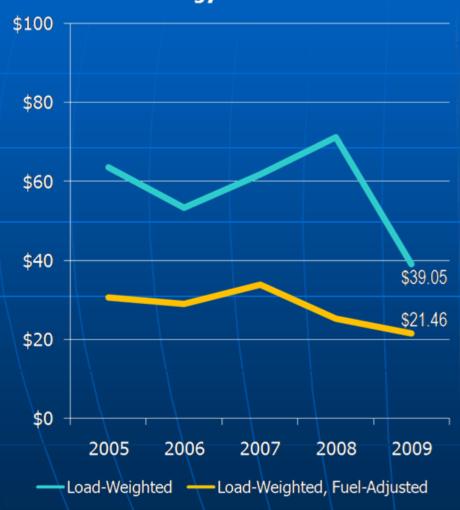
Future Enhancements

- Shortage Pricing
- Price Responsive Demand



Markets - Energy Market Prices

PJM Energy Market Prices



Recent Trends

- 70% of changes in loadweighted energy prices are driven by changes in fuel costs
- In the past five years, loadweighted fuel-adjusted wholesale spot energy prices in the PJM region have decreased 30% from \$30.45 to \$21.46



PJM Innovations

Perfect Dispatch

Cumulative Generation Production Cost Savings (dollars in millions)



Future Enhancements

- Perfect Dispatch Expand initiative to optimize steam generating unit commitment actions
- Advanced Control Center Duplicate operations and markets control and data centers utilizing shared architecture
- Storage and Frequency Regulation –
 Develop and implement "pay-for-performance" pricing structure to stimulate participation of advanced technologies
- Credit Risk Management Title clarification through PJM Settlement as counterparty to pool transactions



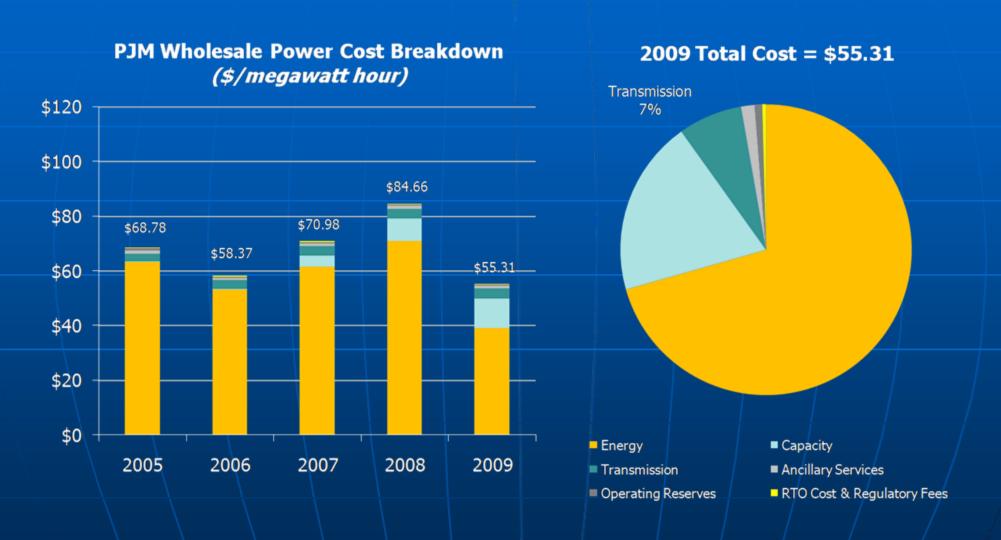
Communication, Coordination and Collaboration



Appendix



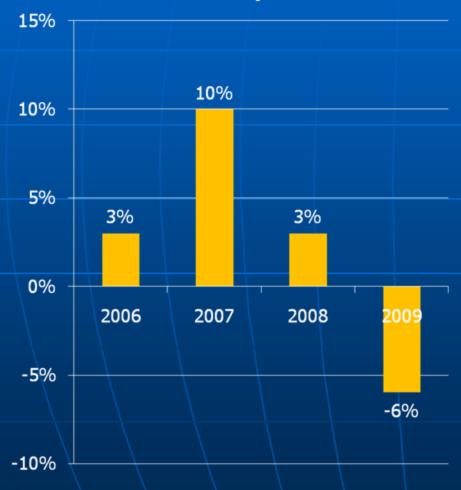
PJM Wholesale Power Cost Breakdown





Markets - Market Competitiveness





Recent Trend

 Prices in PJM are set, on average, by marginal units operating at or close to their marginal costs

Note: The data on Market Competitiveness was obtained from the State of the Market Reports issued by PJM's independent market monitor.



Markets – Regulation and Storage

Recent Trend

 Cost efficiency savings across the RTO footprint is between \$80 million and \$105 million per year.

Future Enhancements

 Develop and implement "pay-for-performance" regulation market pricing structure to stimulate participation of advanced technologies.



Flywheels



Mobile Batteries



Water Heater



Stationary Battery



Organizational Effectiveness – Administrative Costs

PJM Annual Administrative Charges per Megawatt Hour of Load Served



Recent Trend

- Economies of scale and favorable actual to budget variances in 2008 and 2009 lowered PJM's administrative rate
- Represent 0.4% of wholesale power costs
- Benchmarks best-in-class internationally

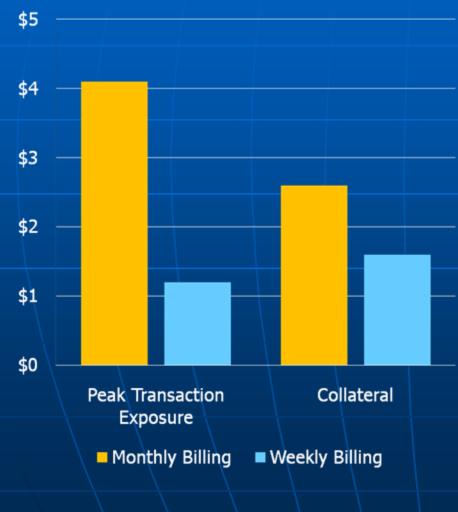
Projections

 Annual administrative rates forecasted at \$0.26 to \$0.31 per MWh of load served



PJM Specific Initiative – Credit Risk Management

Impacts of Accelerated Settlements (dollars in billions)



Recent Trend

- Implemented weekly billing and settlement in summer 2009
- 70% reduction in peak transaction exposure
- \$1 billion of working capital returned to members

Future Enhancements

 Title clarification through PJM Settlement as counterparty to pool transactions



PJM Value Proposition

Reliability -

resolving constraints and economic efficiency

\$470 million to \$490 million in annual savings



decreased need for infrastructure investment

\$640 million to \$1.2 billion in annual savings



Energy production cost –

efficiency of centralized dispatch over a large region

\$340 million to \$445 million in annual savings



cost-effective procurement of synchronized reserve, regulation

\$80 million to \$105 million in annual savings



\$2.2 billion in annual savings