

# Foreign Direct Investment in the United States

## New Investment in 1998

By Mahnaz Fahim-Nader

The survey, from which the data presented in this article were drawn, was conducted under the supervision of Joseph F. Cherry III and Dorrett E. Williams, with contributions by Nicole L. Donegan, Erik A. Kasari, Edward J. Kozerka, and Ronald McNeil. Karen Poffel programmed the tables.

**L**AST YEAR, outlays by foreign direct investors to acquire or establish businesses in the United States surged to \$201.0 billion, 2½ times the previous record of \$79.9 billion set in 1996 and almost triple the 1997 level of \$69.7 billion (table 1 and chart 1).<sup>1</sup> The 1998 outlays were boosted by two exceptionally large acquisitions, each of which significantly exceeded the size of any previous single investment. However, even without these two investments, outlays were still about 40 percent higher than those in 1996.

The surge in outlays by foreign direct investors coincides with a sharp increase in overall merger and acquisition activity in the United States to a level that substantially exceeds the 1997 record.<sup>2</sup> Both these increases are a part of a global increase in mergers and acquisitions. The record outlays reflected the continuing strength and stability of the U.S. economy that provided foreign investors with strong incentives to invest in the United

States. In addition, a desire to gain access to the advanced and growing technological capability and large markets in the United States may have led a number of foreign companies to acquire information-related businesses in manufacturing and services.

The two large investments were acquisitions of a petroleum company and a motor vehicle

1. The estimates of outlays for 1998 are preliminary. The 1997 estimate of total outlays has been revised down 2 percent from the preliminary estimate published last year. For the preliminary 1997 estimates, see Mahnaz Fahim-Nader and William J. Zeile, "Foreign Direct Investment in the United States: New Investment in 1997 and Affiliate Operations in 1996," *SURVEY OF CURRENT BUSINESS* 78 (June 1998): 39-67.

2. The data on overall merger and acquisition activity in the United States in 1998 were reported by the Securities Data Company in a news release on January 6, 1999.

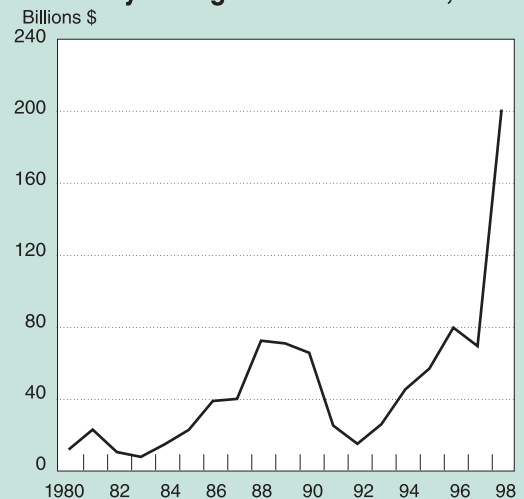
**Table 1.—Outlays and Employment of Newly Acquired or Established U.S. Businesses, 1980–98**

	Outlays (billions of dollars)	Employment (thousands of employees)
1980 .....	12.2	292.5
1981 .....	23.2	442.8
1982 .....	10.8	233.8
1983 .....	8.1	108.1
1984 .....	15.2	172.5
1985 .....	23.1	275.5
1986 .....	39.2	438.0
1987 .....	40.3	394.1
1988 .....	72.7	736.3
1989 .....	71.2	722.0
1990 .....	65.9	474.3
1991 .....	25.5	249.0
1992 .....	15.3	141.5
1993 .....	26.2	289.1
1994 .....	45.6	289.3
1995 .....	57.2	312.9
1996 .....	79.9	436.9
1997 <sup>r</sup> .....	69.7	288.5
1998 <sup>p</sup> .....	201.0	596.8

<sup>p</sup> Preliminary.  
<sup>r</sup> Revised.

**CHART 1**

### Outlays for New Investment in the United States by Foreign Direct Investors, 1980–98



U.S. Department of Commerce, Bureau of Economic Analysis

**NOTE.**—In recent years, the annual article on foreign direct investment in the United States (FDIUS) has covered both new investment and the operations of nonbank U.S. affiliates of foreign companies. The data on new investment are collected in BEA's survey of new FDIUS, and the data on the overall operations of U.S. affiliates are collected in BEA's annual and benchmark surveys of FDIUS. This year, the data on the operations of nonbank U.S. affiliates in 1997 will be published in an article in a later issue, so that the results of the most recent benchmark survey of FDIUS can be incorporated.

manufacturing company.<sup>3</sup> They were accomplished by exchanging stock; the shareholders in the acquired U.S. companies received stock in the new foreign firms that were created when the U.S. companies were combined with the foreign companies that made the acquisitions. Some of the other large investments were also structured as exchanges of stock, a technique that is increasingly used for financing mergers and acquisitions both in the United States and abroad. Taken together, these exchanges resulted in large, but almost entirely offsetting, capital flows in the U.S. balance of payments: The large inflows that resulted from the foreign direct investors' acquisitions of stock in the acquired U.S. companies were offset by the outflows that resulted from the distributions to U.S. stockholders of the stock in the newly established foreign parent companies.

The large investment in the petroleum industry illustrates a trend toward greater consolidation within the industry that was also reflected by

3. The International Investment and Trade in Services Survey Act prohibits BEA from disclosing information from its direct investment surveys in a manner that allows the data supplied by an individual respondent to be identified. The act also provides that with the prior written consent of the respondent, information supplied by the respondent may be disclosed. For these two large investments, BEA obtained consent for limited disclosure in order to present useful results from the survey.

a number of other substantial petroleum-related investments, particularly in oil refining, distribution, oilfield machinery manufacturing, and oil and gas field services. In response to weak growth in the demand for fuels, excess capacity, and low oil prices, companies have been more aggressive in seeking out opportunities to reduce per unit costs in areas such as administration, refining, and marketing. A longer term factor behind the consolidations is the intensification of the worldwide competition to secure large, new oil reserves. In the United States, oil production, though declining since 1970, continues to exceed new discoveries. Generally, excluding production in the OPEC countries, production is leveling off, if not already declining. Large, new oilfields are becoming increasingly hard to find, and oil companies must explore more remote regions, often under inhospitable conditions, and deal with political, as well as geological, uncertainties. Given these circumstances, only companies with the size and financial strength to assume high costs and risks will remain profitable.

Although cost cutting and overcapacity have spurred consolidations in the motor vehicle industry worldwide, the main impetus for the

### BEA Data on New Foreign Direct Investments

The estimates of new foreign direct investments cover U.S. business enterprises that were acquired or established by foreign direct investors during the year and that had total assets of more than \$1 million or that owned at least 200 acres of U.S. land in the year they were acquired or established. For 1997, U.S. enterprises that met these criteria were required to file full reports on the survey that the Bureau of Economic Analysis used to collect the data.

U.S. enterprises that were acquired or established by foreign direct investors and that had total assets of \$1 million or less were required to file partial reports, mainly for identification purposes; the data from the partial reports for 1997 are not included in the estimates. The total assets of the U.S. enterprises that filed partial reports for 1997 were \$166.0 million, only about 0.1 percent of the total assets of \$170.6 billion of the U.S. enterprises that filed complete reports.

For 1998, the criterion for filing full reports was raised to total assets of more than \$3 million, in order to reduce the reporting burden on small enterprises. To maintain comparability between the estimates for 1997 and 1998, the 1998 estimates incorporate the data from the partial reports filed by enterprises with assets between \$1 million and \$3 million. In 1998, the total assets of U.S. enterprises with assets of \$1 million or less that filed partial reports

were \$257.4 million, only about 0.1 percent of the total assets of \$249.4 billion of the U.S. enterprises with assets of more than \$1 million.

A U.S. business enterprise is categorized as "established" if the foreign parent or its existing U.S. affiliate (a) creates a new legal entity that is organized and begins operating as a new U.S. business enterprise or (b) directly purchases U.S. real estate. A U.S. business enterprise is categorized as "acquired" if the foreign parent or its existing U.S. affiliate (a) obtains a voting equity interest in an existing U.S. business enterprise and continues to operate it as a separate legal entity, (b) purchases a business segment or an operating unit of an existing U.S. business enterprise that it organizes as a new separate legal entity, or (c) purchases through the existing U.S. affiliate a U.S. business enterprise or a business segment or an operating unit of a U.S. business enterprise and merges it into the affiliate's operations.

The data on new investments do not cover a foreign parent's acquisition of additional equity in its U.S. affiliate or its acquisition of an existing U.S. affiliate from another foreign investor. They also do not cover expansions in the operations of existing U.S. affiliates, and selloffs or other disinvestment are not netted against the new investments.

large foreign investment in the United States in this industry was the complementary strengths—mainly in terms of product lines—of the two manufacturers of motor vehicles. The merger also presented opportunities to take advantage of economies of scale in engineering, purchasing, manufacturing, and distribution.

Factors that are specific to particular industries also motivated a number of other large new investments. In manufacturing (particularly machinery) and in services (particularly computer and data processing services), a desire to gain access to the advanced and growing technological capability in the United States, to integrate operations vertically, and to enter new markets led a number of foreign companies to acquire telecommunication- and information-related businesses. In “other industries” (particularly communication and electric, gas, and sanitary services), investments were spurred by global deregulation and by a need to seek strength through size.

As in the past, outlays to acquire existing U.S. companies rather than to establish new U.S. companies accounted for most of total outlays. In 1998, they accounted for 90 percent of total outlays (table 2).

Outlays in 1998 were dominated by large investments. There were 12 investments of \$2 billion or more, and these investments accounted for almost two-thirds of total outlays (table 3). The

number of such investments was up from three in 1997 and eight in 1996. To some extent, the increase in the number of large investments in 1998 reflects the sharp increases in U.S. stock prices in recent years; these increases have raised the size of the outlays needed to acquire individual U.S. companies. The size of an investment can also be measured by the number of employees in the acquired company: In 1998, there were seven

#### Data Availability

This article presents summary estimates of outlays by foreign direct investors to acquire or establish businesses in the United States.

A set of supplementary tables that present detail on the number of investments and investors for 1992–97 and on investment outlays and selected operating data for the newly acquired or established businesses for 1992–98 is available in compressed text files on BEA's Web site at <www.bea.doc.gov>. To access the files, click on the *Catalog of Products*, look under “International Accounts Products,” “Foreign Direct Investment in the United States,” and scroll down the page to “U.S. Business Enterprises Acquired or Established by Foreign Direct Investors.” A set of tables for 1980–91 is also available.

The supplementary tables are also available on diskettes. To order, call the BEA Order Desk at 1-800-704-0415 (outside the United States, call 202-606-9666), and specify product number IDN-0235 for the 1992–98 estimates and product number IDN-0078 for the 1980–91 estimates.

Table 2.—Investment Outlays, Investments, and Investors, 1992–98

	Outlays (millions of dollars)							Number						
	1992	1993	1994	1995	1996	1997 <sup>r</sup>	1998 <sup>p</sup>	1992	1993	1994	1995	1996	1997 <sup>r</sup>	1998 <sup>p</sup>
Investments, total .....	15,333	26,229	45,626	57,195	79,929	69,708	201,027	941	980	1,036	1,124	1,155	1,112	1,087
U.S. businesses acquired .....	10,616	21,761	38,753	47,179	68,733	60,733	180,697	463	554	605	644	686	640	673
U.S. businesses established .....	4,718	4,468	6,873	10,016	11,196	8,974	20,330	478	426	431	480	469	472	414
Investors, total .....	15,333	26,229	45,626	57,195	79,929	69,708	201,027	1,019	1,094	1,144	1,213	1,302	1,265	1,187
Foreign direct investors .....	4,058	6,720	13,628	11,927	32,230	13,899	119,724	350	368	345	345	374	366	279
U.S. affiliates .....	11,275	19,509	31,999	45,268	47,699	55,809	81,303	669	726	799	868	928	899	908

<sup>p</sup> Preliminary.

<sup>r</sup> Revised.

Table 3.—Number of Investments by Size of Outlays, 1992–98

	1992	1993	1994	1995	1996	1997 <sup>r</sup>	1998 <sup>p</sup>
<b>Total</b> .....	<b>941</b>	<b>980</b>	<b>1,036</b>	<b>1,124</b>	<b>1,155</b>	<b>1,112</b>	<b>1,087</b>
\$2 billion or more .....	0	1	4	5	8	3	12
\$1 billion – \$1.9 billion .....	0	1	4	4	10	12	10
\$100 million – \$99 million .....	28	47	71	79	103	93	111
\$10 million – \$9 million .....	252	252	273	329	366	383	390
Less than \$10 million .....	661	679	684	707	668	621	564
<b>Addenda:</b>							
Percent of total outlays:							
Investments of \$2 billion or more .....	0	( <sup>p</sup> )	27	30	29	12	65
Investments of \$1 billion or more .....	0	19	39	41	48	37	73
Investments of \$100 million or more .....	42	64	78	78	83	79	91

<sup>p</sup> Suppressed to avoid disclosure of data of individual companies.

<sup>r</sup> Preliminary.

<sup>r</sup> Revised.

acquisitions of U.S. companies with more than 10,000 employees, the same as in 1996.

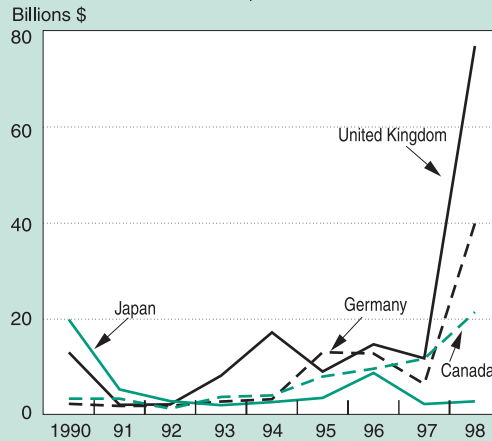
By industry, outlays increased sharply in the manufacturing and petroleum industries (table 4). Within manufacturing, the largest increases were in "other manufacturing" (particularly in motor vehicles and in printing and publishing) and in machinery (particularly industrial machinery and equipment). Outlays also increased in retail trade and in real estate. Outlays decreased in all other industries; the decreases were largest in the insurance industry.

By country of ultimate beneficial owner (UBO), the United Kingdom and Germany had the largest increase in outlays in 1998 (table 4).<sup>4</sup> Investments from France, Canada, and the Netherlands also increased substantially. Outlays by Japanese investors, at \$2.9 billion, remained flat and were only a fraction of the peak—\$19.9 billion—in 1990 (chart 2).

The portion of outlays financed by foreign parents (including those by exchanging stock), rather than by existing U.S. affiliates, increased from 54 percent to a record 77 percent. The unusually high share mainly resulted from the two exceptionally large investments. Excluding

CHART 2

Outlays for New Investment in the United States by Foreign Direct Investors from Selected Countries, 1990–98



U.S. Department of Commerce, Bureau of Economic Analysis

4. The UBO is that person, proceeding up a U.S. affiliate's ownership chain, beginning with and including the foreign parent, that is not owned more than 50 percent by another person. The foreign parent is the first foreign person in the affiliate's ownership chain. Unlike the foreign parent, the UBO of an affiliate may be located in the United States. The UBO of each U.S. affiliate is identified to ascertain the person that ultimately owns or controls the U.S. affiliate and that therefore ultimately derives the benefits from ownership or control.

Table 4.—Investment Outlays by Industry of U.S. Business Enterprise and by Country of Ultimate Beneficial Owner, 1992–98

[Millions of dollars]

	1992	1993	1994	1995	1996	1997 <sup>r</sup>	1998 <sup>r</sup>
<b>Total</b> .....	<b>15,333</b>	<b>26,229</b>	<b>45,626</b>	<b>57,195</b>	<b>79,929</b>	<b>69,708</b>	<b>201,027</b>
<b>By industry:</b>							
Petroleum .....	463	882	469	1,520	1,059	762	72,136
Manufacturing .....	6,014	11,090	21,218	26,643	27,835	19,603	89,679
Food and kindred products .....	404	1,294	4,567	3,802	1,145	1,949	1,556
Chemicals and allied products .....	1,644	5,035	6,905	12,511	3,961	4,539	4,168
Primary and fabricated metals .....	1,187	1,297	1,485	547	3,222	1,327	1,877
Machinery .....	1,002	1,778	1,867	4,489	4,355	4,788	21,951
Other manufacturing .....	1,778	1,686	6,393	5,293	15,151	7,000	60,127
Wholesale trade .....	698	837	2,156	1,168	4,746	2,612	907
Retail trade .....	256	1,495	1,542	2,838	2,988	435	1,963
Depository institutions .....	529	958	2,026	2,301	1,944	3,547	1,104
Finance, except depository institutions .....	797	1,599	2,195	7,837	8,676	7,019	6,195
Insurance .....	291	1,105	450	654	4,688	8,526	4,325
Real estate .....	2,161	1,883	2,647	2,996	4,175	4,119	5,272
Services .....	2,023	4,162	7,163	5,881	15,292	12,187	9,951
Other industries .....	2,101	2,218	5,760	5,359	8,528	10,898	9,496
<b>By country<sup>1</sup>:</b>							
Canada .....	1,351	3,797	4,128	8,029	9,700	11,755	21,480
Europe .....	8,344	16,845	31,920	38,195	49,427	44,014	160,612
France .....	406	1,249	1,404	1,129	6,021	2,578	14,129
Germany .....	1,964	2,841	3,328	13,117	12,858	6,464	39,949
Netherlands .....	1,331	2,074	1,537	1,061	6,476	10,244	19,446
Switzerland .....	1,259	804	5,044	7,533	4,910	6,745	3,637
United Kingdom .....	2,255	8,238	17,261	9,094	14,757	11,834	76,881
Other Europe .....	1,129	1,639	3,346	6,261	4,405	6,149	6,570
Latin America and Other Western Hemisphere .....	1,438	874	1,352	1,550	1,790	924	10,457
South and Central America .....	1,152	527	( <sup>D</sup> )	1,283	( <sup>D</sup> )	166	813
Other Western Hemisphere .....	286	347	( <sup>D</sup> )	267	( <sup>D</sup> )	758	9,644
Africa .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	145
Middle East .....	238	1,308	( <sup>D</sup> )	447	( <sup>D</sup> )	847	2,968
Asia and Pacific .....	3,716	3,004	5,263	8,688	12,751	11,786	5,207
Australia .....	164	129	1,522	2,270	2,222	7,600	1,726
Japan .....	2,921	2,065	2,715	3,602	8,813	2,326	2,872
Other Asia and Pacific .....	631	810	1,026	2,816	1,716	1,860	609
United States <sup>2</sup> .....	( <sup>D</sup> )	( <sup>D</sup> )	201	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	159

<sup>D</sup> Suppressed to avoid disclosure of data of individual companies.

<sup>r</sup> Preliminary.

<sup>r</sup> Revised.

1. For investments in which more than one investor participated, each investor and each investor's outlays are classified by country of each ultimate beneficial owner.

2. See footnote 4 in text for explanation.


these investments, the share would have been 59 percent.

In dollars, outlays financed by the foreign parents increased to \$155.3 billion in 1998 from \$37.4 billion in 1997. The increase contributed to the sharp overall increase in net capital inflows for foreign direct investment in the United States (FDIUS) that are recorded in the U.S. balance of payments accounts for 1998.<sup>5</sup> Outlays financed by

existing U.S. affiliates with funds from other foreign sources or from U.S. sources increased \$13.4 billion, to \$45.7 billion.

The total assets of newly acquired or established affiliates were \$249.4 billion in 1998, up from \$170.6 billion in 1997 (table 5). The assets of the businesses that were acquired were \$212.3 billion.

U.S. businesses that were newly acquired or established employed 597,000 persons in 1998, up from 289,000 in 1997. The largest shares of employment were accounted for by manufacturing (44 percent) and services (23 percent).

Tables 5-7 follow. 

5. In addition to outlays from foreign parents to acquire or establish U.S. affiliates, net capital inflows for FDIUS include foreign parents' financing of their existing U.S. affiliates. In 1998, net inflows increased \$102.8 billion, to \$196.2 billion. Of the components of total capital inflows—equity capital, reinvested earnings, and intercompany debt—changes in equity capital inflows tend to most closely reflect the changes in new foreign investment, and in 1998, these inflows, net, increased \$110.3 billion, to \$156.8 billion. Because some of the largest investments in 1998 were structured as exchanges of stock, the net inflows for FDIUS were—as discussed earlier—largely offset in the U.S. balance of payments by capital outflows that reflected the increase in U.S. ownership of foreign securities. These preliminary estimates of inflows were

published in Christopher L. Bach, "U.S. International Transactions, Fourth Quarter and Year 1998," SURVEY 79 (April 1999): 47 and 54. Revised estimates will be published in the July issue of the SURVEY.

**Table 5.—Selected Operating Data of U.S. Business Enterprises Acquired or Established, by Industry of U.S. Business Enterprise, 1997-98**

	1997 <sup>r</sup>					1998 <sup>p</sup>				
	Millions of dollars			Number of employees	Number of hectares of land owned <sup>1</sup>	Millions of dollars			Number of employees	Number of hectares of land owned <sup>1</sup>
	Total assets	Sales	Net income			Total assets	Sales	Net income		
<b>All industries</b> .....	<b>170,564</b>	<b>62,669</b>	<b>2,566</b>	<b>288,521</b>	<b>259,612</b>	<b>249,364</b>	<b>160,124</b>	<b>3,780</b>	<b>596,774</b>	<b>150,395</b>
Petroleum .....	3,992	5,803	458	2,448	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	K	( <sup>D</sup> )
Manufacturing .....	20,495	19,520	740	93,979	( <sup>D</sup> )	105,722	91,249	2,419	260,508	31,889
Wholesale trade .....	3,778	6,256	80	15,193	( <sup>D</sup> )	2,069	3,891	12	10,357	302
Retail trade .....	561	1,526	(*)	11,002	27	2,483	6,484	124	105,359	65
Depository institutions .....	26,316	1,769	147	7,403	197	9,504	525	( <sup>D</sup> )	H	12
Finance, except depository institutions .....	15,699	3,061	361	10,991	30	38,071	( <sup>D</sup> )	369	7,208	13
Insurance .....	66,113	8,753	397	12,217	259	22,415	4,125	-1	6,652	25
Real estate .....	4,710	552	141	453	23,801	5,060	759	125	2,530	( <sup>D</sup> )
Services .....	12,875	6,250	167	96,556	1,920	11,705	7,688	-296	134,590	2,050
Other industries .....	16,026	9,180	73	38,279	70,238	( <sup>D</sup> )	6,194	-345	28,465	26,331

\* Less than \$500,000.

<sup>D</sup> Suppressed to avoid disclosure of data of individual companies.

<sup>r</sup> Preliminary.

<sup>p</sup> Revised.

1. One hectare equals 2.471 acres. Thus, for all industries, the number of acres of land owned in 1997 and 1998 were 641,501 and 371,626, respectively.

NOTES.—For newly acquired businesses, data cover the most recently completed financial reporting year. For newly established businesses, data are projections for the first full year of operations.

Size ranges are given in employment cells that are suppressed. The size ranges are: A—1 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

**Table 6.—Investment Outlays by Type of Investment and Investor, by Industry of U.S. Business Enterprise, 1997–98**  
[Millions of dollars]

	1997 <sup>r</sup>					1998 <sup>p</sup>				
	Total	By type of investment		By type of investor		Total	By type of investment		By type of investor	
		U.S. businesses acquired	U.S. businesses established	Foreign direct investors	U.S. affiliates		U.S. businesses acquired	U.S. businesses established	Foreign direct investors	U.S. affiliates
<b>All industries</b> .....	<b>69,708</b>	<b>60,733</b>	<b>8,974</b>	<b>13,899</b>	<b>55,809</b>	<b>201,027</b>	<b>180,697</b>	<b>20,330</b>	<b>119,724</b>	<b>81,303</b>
<b>Petroleum</b> .....	<b>762</b>	<b>662</b>	<b>100</b>	<b>99</b>	<b>663</b>	<b>72,136</b>	<b>59,906</b>	<b>12,229</b>	<b>56,430</b>	<b>15,706</b>
Petroleum and coal products manufacturing .....	0	0	0	0	0	68,780	56,557	12,224	56,430	12,350
Other .....	762	662	100	99	663	3,355	3,350	5	0	3,355
<b>Manufacturing</b> .....	<b>19,603</b>	<b>17,859</b>	<b>1,744</b>	<b>5,957</b>	<b>13,646</b>	<b>89,679</b>	<b>89,263</b>	<b>416</b>	<b>54,612</b>	<b>35,067</b>
<b>Food and kindred products</b> .....	<b>1,949</b>	<b>1,759</b>	<b>190</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>1,556</b>	<b>1,464</b>	<b>91</b>	<b>75</b>	<b>1,481</b>
Beverages .....	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	( <sup>D</sup> )	453	453	0	0	453
Other .....	( <sup>D</sup> )	( <sup>D</sup> )	190	( <sup>D</sup> )	( <sup>D</sup> )	1,103	1,012	91	75	1,029
<b>Chemicals and allied products</b> .....	<b>4,539</b>	<b>3,991</b>	<b>548</b>	<b>1,186</b>	<b>3,354</b>	<b>4,168</b>	<b>4,009</b>	<b>159</b>	<b>1,499</b>	<b>2,669</b>
Industrial chemicals .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	831	672	159	( <sup>D</sup> )	( <sup>D</sup> )
Drugs .....	1,651	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	1,531	1,531	0	1,353	178
Soap, cleaners, and toiletries .....	( <sup>D</sup> )	( <sup>D</sup> )	0	0	( <sup>D</sup> )	498	498	0	( <sup>D</sup> )	( <sup>D</sup> )
Other .....	2,220	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	1,308	1,308	0	0	1,308
<b>Primary and fabricated metals</b> .....	<b>1,327</b>	<b>1,212</b>	<b>115</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>1,877</b>	<b>1,857</b>	<b>21</b>	<b>91</b>	<b>1,786</b>
Primary metal industries .....	237	186	52	12	225	1,729	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Ferrous .....	80	36	44	( <sup>D</sup> )	( <sup>D</sup> )	1,661	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Nonferrous .....	157	149	8	( <sup>D</sup> )	( <sup>D</sup> )	68	( <sup>D</sup> )	( <sup>D</sup> )	5	62
Fabricated metal products .....	1,090	1,027	63	( <sup>D</sup> )	( <sup>D</sup> )	148	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
<b>Machinery</b> .....	<b>4,788</b>	<b>4,163</b>	<b>625</b>	<b>1,803</b>	<b>2,985</b>	<b>21,951</b>	<b>21,857</b>	<b>94</b>	<b>14,350</b>	<b>7,601</b>
Industrial machinery and equipment .....	2,711	2,680	31	743	1,968	15,093	( <sup>D</sup> )	( <sup>D</sup> )	9,463	5,630
Computer and office equipment .....	285	263	2	( <sup>D</sup> )	( <sup>D</sup> )	9,387	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Other .....	2,447	2,417	29	( <sup>D</sup> )	( <sup>D</sup> )	5,706	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Electronic and other electric equipment .....	2,077	1,483	594	1,060	1,016	6,858	( <sup>D</sup> )	( <sup>D</sup> )	4,887	1,972
Audio, video, and communications equipment .....	452	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	5,587	5,584	3	( <sup>D</sup> )	( <sup>D</sup> )
Electronic components .....	552	( <sup>D</sup> )	( <sup>D</sup> )	123	429	951	951	0	68	883
Other .....	1,073	1,073	0	( <sup>D</sup> )	( <sup>D</sup> )	320	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
<b>Other manufacturing</b> .....	<b>7,000</b>	<b>6,734</b>	<b>266</b>	<b>1,876</b>	<b>5,124</b>	<b>60,127</b>	<b>60,076</b>	<b>51</b>	<b>38,597</b>	<b>21,530</b>
Textile products and apparel .....	131	( <sup>D</sup> )	( <sup>D</sup> )	39	92	588	588	0	94	494
Lumber and furniture .....	( <sup>D</sup> )	( <sup>D</sup> )	3	( <sup>D</sup> )	1	49	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	54
Paper and allied products .....	1,517	1,514	4	( <sup>D</sup> )	( <sup>D</sup> )	3,828	( <sup>D</sup> )	( <sup>D</sup> )	180	3,648
Printing and publishing .....	1,099	1,099	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	9,573	9,573	0	( <sup>D</sup> )	( <sup>D</sup> )
Newspapers .....	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0	0	0	0
Other .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	9,573	9,573	0	( <sup>D</sup> )	( <sup>D</sup> )
Rubber products .....	204	200	4	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Miscellaneous plastics products .....	1,170	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	1,490	1,490	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Stone, clay, and glass products .....	345	329	17	2	344	912	908	4	4	908
Transportation equipment .....	1,098	1,090	8	( <sup>D</sup> )	( <sup>D</sup> )	36,353	36,352	1	33,603	2,751
Motor vehicles and equipment .....	975	974	1	( <sup>D</sup> )	( <sup>D</sup> )	36,124	36,124	0	( <sup>D</sup> )	( <sup>D</sup> )
Other .....	123	116	7	( <sup>D</sup> )	( <sup>D</sup> )	229	228	1	( <sup>D</sup> )	( <sup>D</sup> )
Instruments and related products .....	1,074	889	185	743	331	7,283	7,283	0	4,687	2,596
Other .....	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	23	0	0	0	0	0
<b>Wholesale trade</b> .....	<b>2,612</b>	<b>1,888</b>	<b>724</b>	<b>164</b>	<b>2,447</b>	<b>907</b>	<b>796</b>	<b>112</b>	<b>104</b>	<b>803</b>
Motor vehicles and equipment .....	9	0	9	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0
Professional and commercial equipment .....	185	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	163	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Metals and minerals .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0
Electrical goods .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	52	( <sup>D</sup> )	0	0	0	0	0
Machinery and equipment .....	91	( <sup>D</sup> )	( <sup>D</sup> )	7	84	98	69	30	0	98
Other durable goods .....	178	177	1	( <sup>D</sup> )	( <sup>D</sup> )	269	267	2	( <sup>D</sup> )	( <sup>D</sup> )
Groceries and related products .....	( <sup>D</sup> )	0	0	2	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0
Farm product raw materials .....	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0
Other nondurable goods .....	641	( <sup>D</sup> )	( <sup>D</sup> )	7	633	338	( <sup>D</sup> )	( <sup>D</sup> )	3	335
<b>Retail trade</b> .....	<b>435</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	<b>1,963</b>	<b>1,959</b>	<b>4</b>	<b>1,050</b>	<b>913</b>
General merchandise stores .....	0	0	0	0	0	0	0	0	0	0
Food stores .....	( <sup>D</sup> )	( <sup>D</sup> )	1	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0
Apparel and accessory stores .....	( <sup>D</sup> )	0	( <sup>D</sup> )	( <sup>D</sup> )	2	0	0	0	0	0
Other .....	407	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	1,963	1,959	4	1,050	913
<b>Depository institutions</b> .....	<b>3,547</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	<b>1,104</b>	<b>1,104</b>	<b>0</b>	<b>989</b>	<b>114</b>
<b>Finance, except depository institutions</b> .....	<b>7,019</b>	<b>5,441</b>	<b>1,578</b>	<b>893</b>	<b>6,126</b>	<b>6,195</b>	<b>3,903</b>	<b>2,292</b>	<b>1,402</b>	<b>4,793</b>
<b>Insurance</b> .....	<b>8,526</b>	<b>7,898</b>	<b>628</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>4,325</b>	<b>4,317</b>	<b>8</b>	<b>117</b>	<b>4,208</b>
<b>Real estate</b> .....	<b>4,119</b>	<b>471</b>	<b>3,648</b>	<b>544</b>	<b>3,575</b>	<b>5,272</b>	<b>279</b>	<b>4,993</b>	<b>717</b>	<b>4,556</b>
<b>Services</b> .....	<b>12,187</b>	<b>11,896</b>	<b>291</b>	<b>4,091</b>	<b>8,096</b>	<b>9,951</b>	<b>9,865</b>	<b>85</b>	<b>1,949</b>	<b>8,001</b>
Hotels and other lodging places .....	834	638	197	85	749	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0
Business services .....	6,919	6,895	24	2,927	3,992	8,178	8,178	0	1,564	6,614
Computer and data processing services .....	4,749	4,729	20	( <sup>D</sup> )	( <sup>D</sup> )	4,824	4,824	0	1,159	3,665
Other business services .....	2,169	2,166	4	( <sup>D</sup> )	( <sup>D</sup> )	3,354	3,354	0	405	2,949
Motion pictures, including TV tape and film .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0
Engineering and architectural services .....	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0
Accounting, research, and management services .....	50	44	6	39	11	501	492	9	318	183
Health services .....	2,650	2,650	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	0
Other services .....	548	484	64	( <sup>D</sup> )	( <sup>D</sup> )	1,187	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
<b>Other industries</b> .....	<b>10,898</b>	<b>10,701</b>	<b>197</b>	<b>1,719</b>	<b>9,179</b>	<b>9,496</b>	<b>9,304</b>	<b>191</b>	<b>2,353</b>	<b>7,142</b>
Agriculture, forestry, and fishing .....	82	( <sup>D</sup> )	( <sup>D</sup> )	74	7	5	2	3	1	4
Mining .....	305	( <sup>D</sup> )	( <sup>D</sup> )	90	215	565	565	0	0	565
Coal .....	223	223	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0	( <sup>D</sup> )
Other .....	82	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	0	( <sup>D</sup> )
Construction .....	132	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	448	( <sup>D</sup> )	( <sup>D</sup> )	0	448
Transportation .....	2,646	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	2,279	2,279	0	79	2,200
Communication and public utilities .....	7,733	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	6,199	( <sup>D</sup> )	( <sup>D</sup> )	2,274	3,925

<sup>a</sup> Less than \$500,000.  
<sup>D</sup> Suppressed to avoid disclosure of data of individual companies.

<sup>p</sup> Preliminary  
<sup>r</sup> Revised.

Table 7.1.—Investment Outlays, Country of Ultimate Beneficial Owner by Industry of U.S. Business Enterprise, 1997

[Millions of dollars]

	All industries	Petroleum	Manufacturing						Wholesale trade	Retail trade	Depository institutions	Finance, except depository institutions	Insurance	Real estate	Services	Other industries
			Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Machinery	Other manufacturing								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>All countries</b> .....	<b>69,708</b>	<b>762</b>	<b>19,603</b>	<b>1,949</b>	<b>4,539</b>	<b>1,327</b>	<b>4,788</b>	<b>7,000</b>	<b>2,612</b>	<b>435</b>	<b>3,547</b>	<b>7,019</b>	<b>8,526</b>	<b>4,119</b>	<b>12,187</b>	<b>10,898</b>
<b>Canada</b> .....	<b>11,755</b>	( <sup>D</sup> )	<b>3,859</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	<b>542</b>	<b>1,551</b>	<b>495</b>	<b>0</b>	<b>5</b>	<b>964</b>	( <sup>D</sup> )	<b>963</b>	<b>1,296</b>	<b>3,950</b>
<b>Europe</b> .....	<b>44,014</b>	<b>653</b>	<b>13,237</b>	<b>1,390</b>	<b>3,132</b>	<b>1,050</b>	<b>3,237</b>	<b>4,428</b>	<b>1,927</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>5,348</b>	<b>8,380</b>	<b>2,075</b>	<b>8,033</b>	<b>601</b>
Austria .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	1	0	0	0	0	2	0	0
Belgium .....	211	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	0	113	0
Denmark .....	149	0	146	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0	0	0	4
Finland .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	2	0	0	0	0	0	0	0
France .....	2,578	0	443	0	0	( <sup>D</sup> )	( <sup>D</sup> )	183	( <sup>D</sup> )	( <sup>D</sup> )	1	( <sup>D</sup> )	0	0	1,806	( <sup>D</sup> )
Germany .....	6,464	0	3,402	0	( <sup>D</sup> )	3	( <sup>D</sup> )	1,355	1,369	1	0	( <sup>D</sup> )	( <sup>D</sup> )	916	362	( <sup>D</sup> )
Ireland .....	1,740	0	84	( <sup>D</sup> )	0	4	0	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	( <sup>D</sup> )
Italy .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0	0	2	0	3	0	31	0	0
Liechtenstein .....	5	0	0	0	0	0	0	0	0	0	0	0	0	5	0	0
Luxembourg .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Netherlands .....	10,244	107	969	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	272	64	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	208	( <sup>D</sup> )	( <sup>D</sup> )
Norway .....	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	2	0	0	0	0	0	0	0	2
Spain .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	0	( <sup>D</sup> )	0	0	0	0	0	4	0	0
Sweden .....	2,712	( <sup>D</sup> )	712	0	( <sup>D</sup> )	( <sup>D</sup> )	567	( <sup>D</sup> )	1	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	2
Switzerland .....	6,745	0	1,572	( <sup>D</sup> )	( <sup>D</sup> )	4	60	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	0
United Kingdom .....	11,834	0	5,062	( <sup>D</sup> )	1,176	( <sup>D</sup> )	1,194	1,844	188	256	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	155	3,221	( <sup>D</sup> )
Other .....	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Latin America and Other Western Hemisphere</b> .....	<b>924</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )	<b>4</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
<b>South and Central America</b> .....	<b>166</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>24</b>	( <sup>D</sup> )	( <sup>D</sup> )
Brazil .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0
Mexico .....	72	0	( <sup>D</sup> )	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	4	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Panama .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	0
Venezuela .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other .....	41	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	0	0	0	0	0	5	0	0
<b>Other Western Hemisphere</b> .....	<b>758</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Bahamas .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bermuda .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	0	( <sup>D</sup> )	0	0	0	0	0	( <sup>D</sup> )	0	0
Netherlands Antilles .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
U. K. Islands, Caribbean .....	109	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	0	0	( <sup>D</sup> )	0
Other .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Africa</b> .....	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>4</b>	<b>0</b>	<b>0</b>
South Africa .....	26	0	0	0	0	0	0	0	0	0	0	0	0	4	0	0
Other .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	0	0	0	0
<b>Middle East</b> .....	<b>847</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>*</sup> )
Israel .....	132	0	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0
Kuwait .....	3	0	0	0	0	0	0	0	0	0	0	0	3	0	0	( <sup>*</sup> )
Lebanon .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Saudi Arabia .....	55	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0
United Arab Emirates .....	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0
Other .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	0	0	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0
<b>Asia and Pacific</b> .....	<b>11,786</b>	<b>0</b>	<b>1,425</b>	( <sup>D</sup> )	<b>261</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>520</b>	<b>181</b>	( <sup>D</sup> )	( <sup>D</sup> )	<b>282</b>	<b>0</b>	<b>682</b>	<b>2,746</b>	<b>6,255</b>
Australia .....	7,600	0	250	( <sup>D</sup> )	3	0	0	177	0	0	0	0	0	0	( <sup>D</sup> )	5,250
China .....	4	0	0	0	0	0	0	0	2	0	0	0	0	2	0	0
Hong Kong .....	280	0	0	0	0	0	0	0	6	3	0	5	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>D</sup> )
Indonesia .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	0	( <sup>D</sup> )	0	0	0	0	0	0	0	0
Japan .....	2,326	0	924	( <sup>D</sup> )	158	( <sup>D</sup> )	376	310	60	( <sup>D</sup> )	0	181	0	376	584	( <sup>D</sup> )
Korea, Republic of .....	77	0	22	0	0	( <sup>D</sup> )	( <sup>D</sup> )	( <sup>*</sup> )	0	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )
Malaysia .....	4	0	0	0	0	0	0	0	3	0	0	0	0	( <sup>*</sup> )	0	1
New Zealand .....	9	0	3	0	3	0	0	0	1	0	0	5	0	0	0	0
Philippines .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Singapore .....	( <sup>D</sup> )	0	( <sup>D</sup> )	0	0	0	5	( <sup>D</sup> )	0	0	0	0	0	( <sup>D</sup> )	2	( <sup>D</sup> )
Taiwan .....	332	0	119	0	( <sup>D</sup> )	0	( <sup>D</sup> )	0	1	( <sup>D</sup> )	( <sup>D</sup> )	0	0	4	10	0
Other .....	70	0	70	( <sup>D</sup> )	0	( <sup>D</sup> )	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0
<b>United States</b> <sup>1</sup> .....	( <sup>D</sup> )	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	( <sup>D</sup> )	( <sup>D</sup> )
<b>Addenda:</b>																
European Union (15) <sup>2</sup> .....	36,747	166	11,636	367	2,650	1,020	3,233	4,366	1,682	( <sup>D</sup> )	( <sup>D</sup> )	3,081	6,706	1,544	7,572	600
OPEC <sup>3</sup> .....	499	0	( <sup>D</sup> )	0	0	0	0	( <sup>D</sup> )	0	0	0	( <sup>D</sup> )	0	117	0	( <sup>*</sup> )

\* Less than \$500,000.

<sup>D</sup> Suppressed to avoid disclosure of data of individual companies.

1. See footnote 4 in text for explanation.

2. The European Union (15) comprises Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, the Netherlands, Portugal, Spain, Sweden, and the United Kingdom. Prior to 1995, Austria, Fin-

land, and Sweden were not members of the European Union.

3. OPEC is the Organization of Petroleum Exporting Countries. Its members are Algeria, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, the United Arab Emirates, and Venezuela.

NOTE.—Data for 1997 are revised. For investments in which more than one investor participated, each investor and each investor's outlays are classified by the country of each individual ultimate beneficial owner.

Table 7.2.—Investment Outlays, Country of Ultimate Beneficial Owner by Industry of U.S. Business Enterprise, 1998

[Millions of dollars]

	All industries	Petroleum	Manufacturing						Wholesale trade	Retail trade	Depository institutions	Finance, except depository institutions	Insurance	Real estate	Services	Other industries
			Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Machinery	Other manufacturing								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>All countries</b> .....	<b>201,027</b>	<b>72,136</b>	<b>89,679</b>	<b>1,556</b>	<b>4,168</b>	<b>1,877</b>	<b>21,951</b>	<b>60,127</b>	<b>907</b>	<b>1,963</b>	<b>1,104</b>	<b>6,195</b>	<b>4,325</b>	<b>5,272</b>	<b>9,951</b>	<b>9,496</b>
<b>Canada</b> .....	<b>21,480</b>	(P)	<b>12,074</b>	(P)	(P)	<b>47</b>	<b>9,940</b>	<b>2,007</b>	(P)	(P)	(P)	<b>340</b>	(P)	<b>1,573</b>	<b>754</b>	<b>5,666</b>
<b>Europe</b> .....	<b>160,612</b>	<b>69,954</b>	<b>68,671</b>	<b>773</b>	<b>3,908</b>	<b>1,788</b>	<b>9,327</b>	<b>52,875</b>	<b>670</b>	<b>1,814</b>	<b>1,041</b>	<b>2,443</b>	<b>3,026</b>	<b>2,583</b>	<b>7,376</b>	<b>3,036</b>
Austria .....	(*)	0	0	0	0	0	0	0	0	0	0	(*)	0	0	0	0
Belgium .....	257	0	92	0	0	0	(P)	(P)	(P)	0	0	0	0	0	(P)	0
Denmark .....	(P)	0	(P)	0	0	0	0	0	5	0	0	0	0	0	0	(*)
Finland .....	356	0	(P)	0	0	0	0	0	3	0	0	0	0	0	0	(P)
France .....	14,129	(P)	9,406	(P)	264	(P)	6,372	2,623	64	1,153	991	(P)	(P)	(P)	121	1,619
Germany .....	39,949	0	36,850	(P)	(P)	(P)	2,179	34,228	(P)	660	0	64	91	2,070	144	(P)
Ireland .....	4,518	0	4,147	0	(P)	0	0	(P)	(P)	0	(*)	(*)	0	0	(P)	(P)
Italy .....	402	0	(P)	(P)	0	0	0	19	0	0	0	0	0	0	(P)	(*)
Liechtenstein .....	(P)	0	0	0	0	0	0	0	0	0	0	0	0	(P)	0	0
Luxembourg .....	286	0	(*)	0	0	0	0	0	0	0	0	0	0	0	(P)	(P)
Netherlands .....	19,446	13,413	2,726	0	0	0	(P)	(P)	(P)	0	0	837	(P)	167	1,634	0
Norway .....	423	(P)	0	0	0	0	0	0	(P)	0	0	(*)	0	0	(P)	97
Spain .....	(P)	0	0	0	0	0	0	0	(P)	0	0	0	0	0	0	0
Sweden .....	206	0	(P)	0	0	(P)	5	0	2	0	0	0	0	112	(P)	(*)
Switzerland .....	3,637	0	1,404	166	0	0	86	1,152	0	0	0	3	2,036	(P)	177	(P)
United Kingdom .....	76,881	56,430	13,674	(P)	1,918	1,673	(P)	9,140	0	0	50	(P)	(P)	201	4,483	777
Other .....	6	0	6	3	0	0	0	3	0	0	0	0	0	0	0	0
<b>Latin America and Other Western Hemisphere</b> .....	<b>10,457</b>	<b>0</b>	<b>8,260</b>	(P)	(P)	<b>0</b>	(P)	(P)	<b>5</b>	<b>0</b>	<b>0</b>	(P)	(P)	<b>463</b>	<b>1,231</b>	<b>0</b>
South and Central America .....	813	0	(P)	(P)	(P)	0	0	0	0	0	0	(P)	0	(P)	0	0
Brazil .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mexico .....	685	0	(P)	(P)	0	0	0	0	0	0	0	(P)	0	(P)	0	0
Panama .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Venezuela .....	(P)	0	(P)	0	(P)	0	0	0	0	0	0	0	0	0	0	0
Other .....	(P)	0	0	0	0	0	0	0	0	0	0	(P)	0	0	0	0
Other Western Hemisphere .....	9,644	0	(P)	0	0	0	(P)	(P)	5	0	0	6	(P)	(P)	1,231	0
Bahamas .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bermuda .....	6,209	0	(P)	0	0	0	(P)	(P)	0	0	0	0	1	(P)	(P)	0
Netherlands Antilles .....	2,314	0	2,314	0	0	0	2,314	0	0	0	0	0	0	0	0	0
U. K. Islands, Caribbean .....	575	0	(P)	0	0	0	0	0	0	0	0	6	(P)	147	(P)	0
Other .....	546	0	0	0	0	0	0	0	5	0	0	0	0	0	541	0
<b>Africa</b> .....	<b>145</b>	<b>0</b>	(P)	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	(P)	(P)	<b>0</b>	<b>0</b>	(P)	<b>0</b>	<b>0</b>	(P)	<b>0</b>
South Africa .....	145	0	(P)	0	0	0	0	(P)	(P)	0	0	(P)	0	0	0	0
Other .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Middle East</b> .....	<b>2,968</b>	(P)	(P)	<b>0</b>	<b>0</b>	<b>0</b>	(P)	(P)	<b>4</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>447</b>	(P)	<b>314</b>
Israel .....	358	0	(P)	0	0	0	(P)	0	0	(P)	0	0	0	(P)	0	(P)
Kuwait .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Lebanon .....	(P)	0	(P)	0	0	0	0	(P)	0	0	0	0	0	0	(P)	0
Saudi Arabia .....	(P)	(P)	0	0	0	0	0	0	0	0	0	0	0	(P)	0	0
United Arab Emirates .....	392	0	0	0	0	0	0	0	0	0	0	0	0	392	0	0
Other .....	19	0	0	0	0	0	0	0	4	(P)	0	0	0	0	0	(P)
<b>Asia and Pacific</b> .....	<b>5,207</b>	<b>5</b>	<b>616</b>	<b>36</b>	<b>231</b>	<b>42</b>	<b>230</b>	<b>77</b>	<b>197</b>	(P)	(P)	<b>3,203</b>	<b>0</b>	<b>202</b>	<b>536</b>	(P)
Australia .....	1,726	0	(P)	0	0	(P)	0	0	0	0	0	(P)	0	0	0	0
China .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Hong Kong .....	309	0	0	0	0	0	0	0	0	0	0	0	0	(P)	0	(P)
Indonesia .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Japan .....	2,872	0	407	(P)	231	(P)	57	77	197	(P)	0	(P)	0	(P)	(P)	(P)
Korea, Republic of .....	(P)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Malaysia .....	(P)	0	0	0	0	0	0	0	0	0	0	0	0	(P)	0	0
New Zealand .....	5	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Philippines .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Singapore .....	(P)	0	(P)	0	0	0	(P)	0	0	0	0	0	0	0	0	0
Taiwan .....	145	0	97	(P)	0	0	(P)	0	0	0	(P)	0	0	0	(P)	0
Other .....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>United States</b> <sup>1</sup> .....	<b>159</b>	<b>0</b>	<b>11</b>	<b>0</b>	(P)	<b>0</b>	(P)	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	(P)	<b>0</b>	<b>3</b>	<b>0</b>	(P)
<b>Addenda:</b>																
European Union (15) <sup>2</sup> .....	156,533	69,887	67,262	604	3,908	1,788	9,241	51,722	583	1,814	1,041	2,440	990	2,565	7,026	2,925
OPEC <sup>3</sup> .....	(P)	(P)	(P)	0	(P)	0	0	0	0	0	0	0	0	429	0	0

\* Less than \$500,000.

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