

# 2012 INTERNATIONAL OPEN GOVERNMENT DATA CONFERENCE



## The “Listening to...” Model: An mSurvey approach to high- frequency data collection

Amparo Ballivian and Will Durbin, World Bank

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# Just Imagine...

## Being able to communicate



...with just about anyone...





...just about anywhere...



...just about anytime...





...just as often as you need...



...with the same people over time...

## JANUARY 2011

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
3	4	5	6	7	8	
10	11	12	13	14	15	
17	18	19	20	21	22	
23	24	25	26	27	28	29



## FEBRUARY 2011

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3		
6	7	8	9	10		
13	14	15	16	17		
20	21	22	23	24	25	26



...at low cost (free to respondents).





## Imagine...

- ...having data *every month* for *thousands of households*
- ...having *comparable* data for every country
- ...*tracking changes* in welfare and responses to crises
- ...having data to help *decision-making in real time*

## Contrast the current reality

Crisis



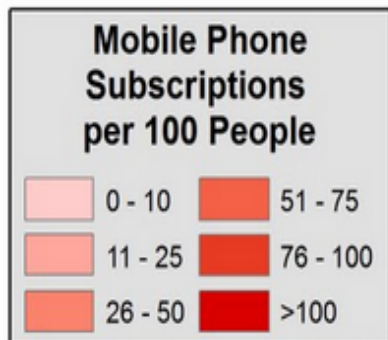
```
graph TD; A[Crisis] --> B[No up-to-date data]; B --> C[No knowledge of Impacts]; C --> D[No way to target policies effectively];
```

No up-to-date data

No knowledge of  
Impacts

No way to target policies  
effectively

Is a cellphone survey possible?



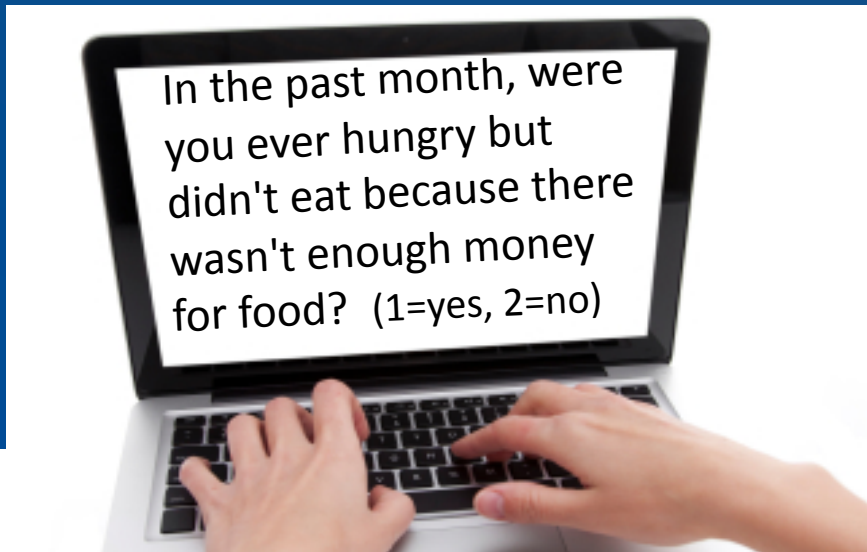




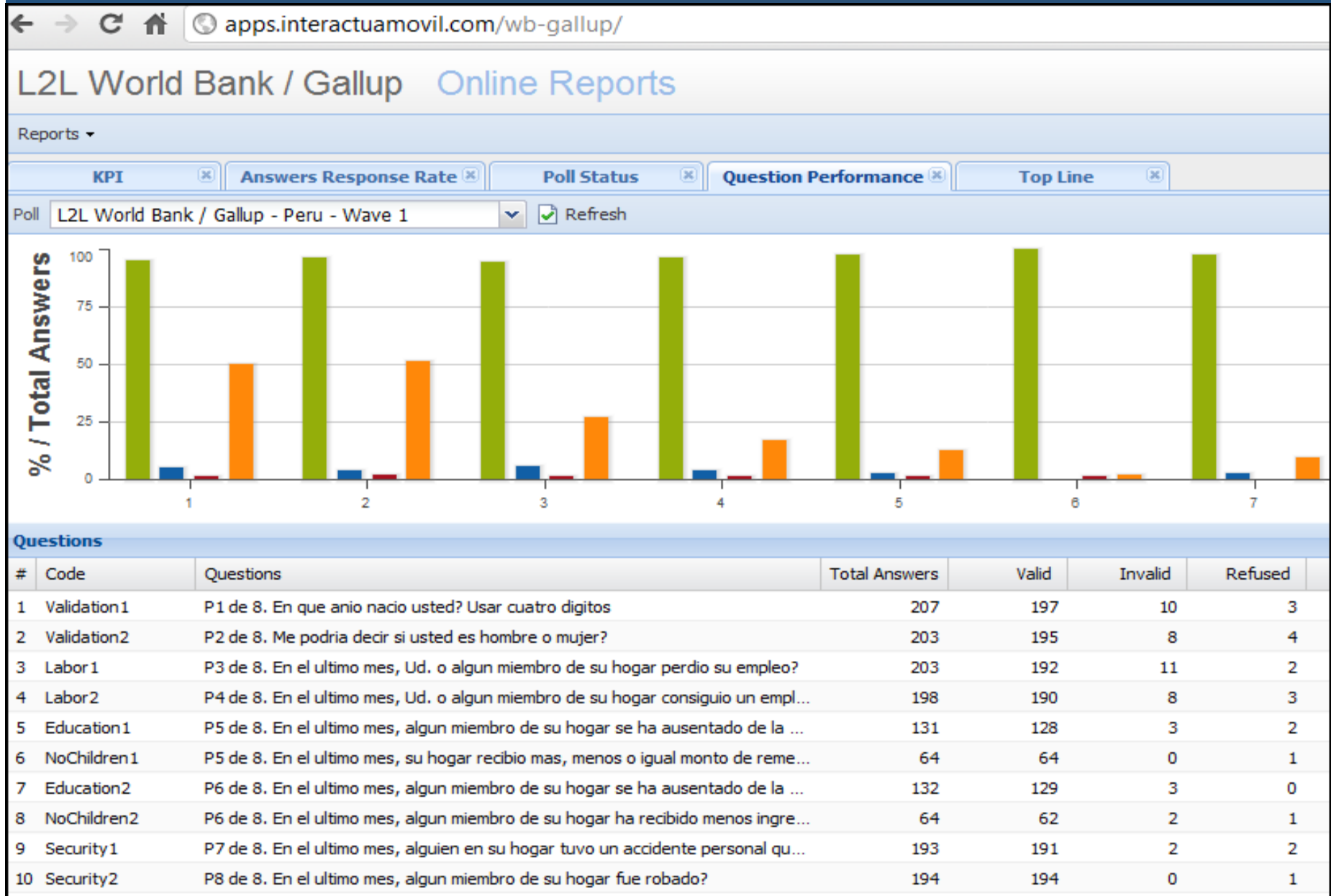
# L2L details



- 6-month Pilot in Peru and Honduras
- Working with Gallup
- Steps
  1. Construct nationally representative sample
  2. Carry out baseline face-to-face survey
  3. Conduct mobile survey (monthly, weekly)
  4. Provide Incentives



# Step 5&6: Analyze and Publish Data



## What is different about the “Listening to...” model?

- L2L adds 3 innovations:
  1. Probabilistic Sample
  2. Panel survey
  3. Pilot conducting rigorous testing of:
    - Incentives
    - Reliability and attrition rates of different survey modes



# Key Difference with Crowd-sourcing

Example: Say there is a pressing policy question, like:  
“In the past 30 days, what % of people lost their jobs?”

- Crowd-sourcing:
  - You can say: Out of 5,000 respondents, 500 lost their jobs.
  - But you CAN NOT say that the rate of job loss is 10% in the *population at large*.
- “Listening to...” model:
  - You CAN say job loss is X% of the total population. Further, you CAN say it is Y% among urban, Z% among indigenous, T% among women, etc.

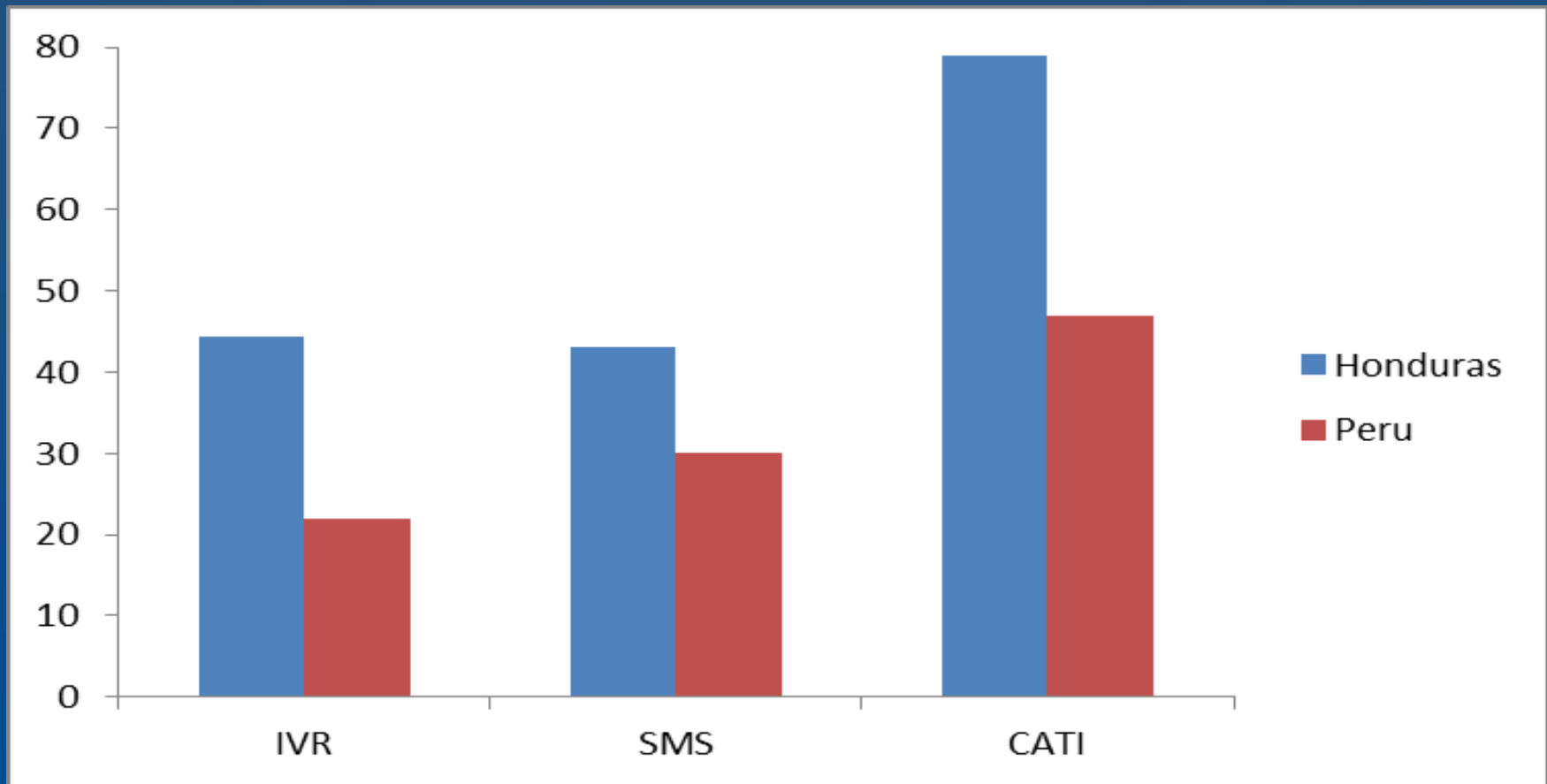


Crowd Sourcing and the “Listening to” model serve different purposes

# Preliminary Findings

- Response rates vary
  - By country
  - By mode of communication
  - By respondents' level of wealth
- Incentives
  - Little overall effect on response rate
  - Slightly higher response rates of the poor
  - Value (\$1 versus \$5) does *Not* matter

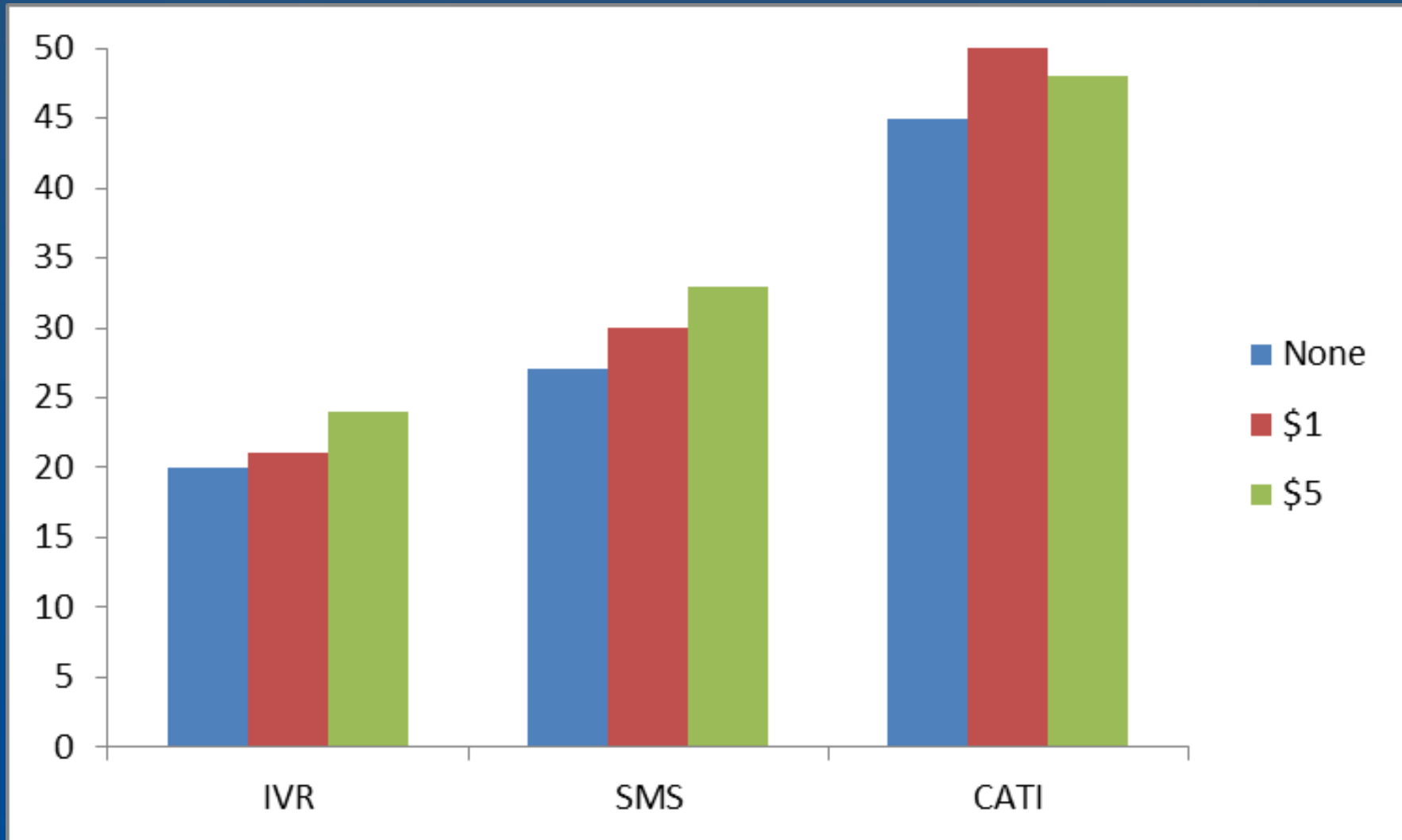
# Response Rates in Honduras & Peru





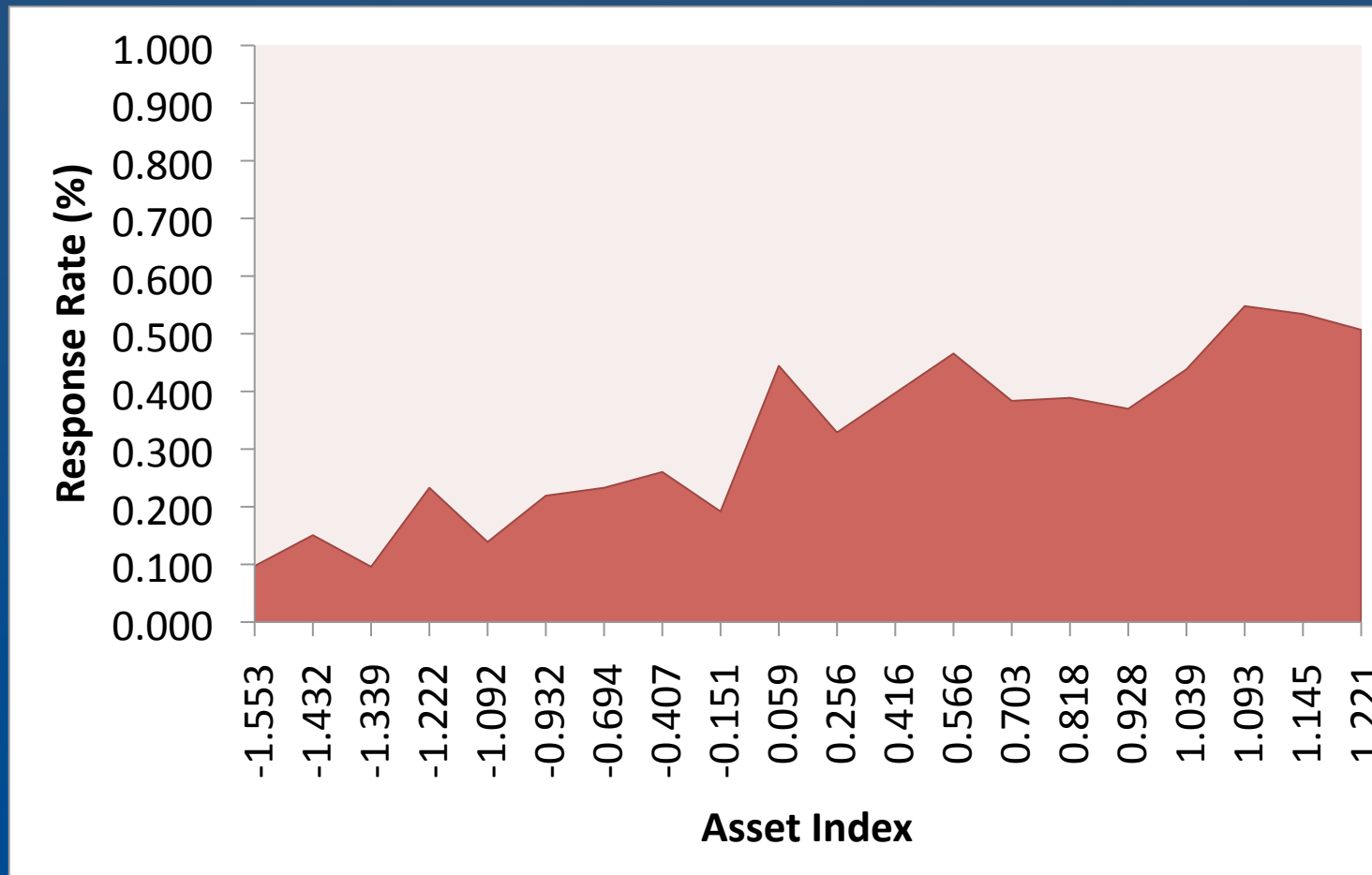
# Response Rates by Communication Mode

(Peru, average of months 1-4)



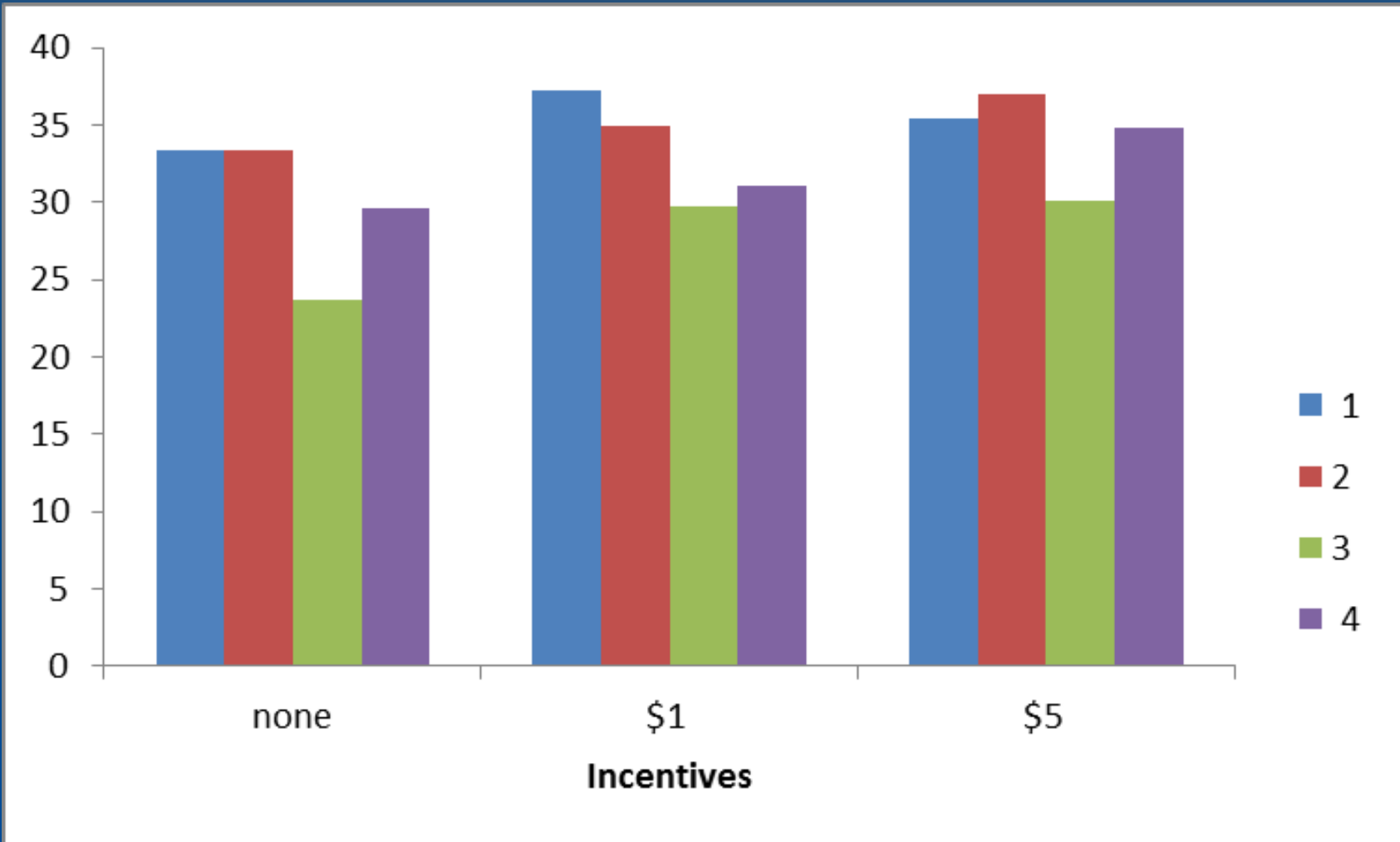
# Response Rates by Level of Wealth

(Peru, month 1)



# Response Rates by Incentive

(Peru, months 1-4)





# Cost Estimates

Methodology	Cost Per Interview	Cost Per Year
Face to Face	\$40	\$720,000
CATI	\$25-\$40	\$450k-720k
IVR	\$17	\$306,000
SMS	\$8	\$108,000

# Next Steps

## Mainstreaming this tool

- National Statistical Offices
- Sector Ministries (e.g., Department of Health, Agriculture, others)
- Donors

# With quick data, we can...

## Design better interventions for poverty & crisis alleviation



## With quick data, we can...

- Improve transparency
- Improve M&E
- Improve interventions in education, health, infrastructure, environment...



Give us a public policy question and we can tell you how “Listening to” model might help



# Partners



Spanish Fund for Latin America and the Caribbean



**TFESSD**



**World Bank  
LAC PREM**

# Thank You



Contacts:

- Amparo Ballivian (TTL) [aballivian@worldbank.org](mailto:aballivian@worldbank.org)
- Joao Pedro Azevedo (TTL) [jazevedo@worldbank.org](mailto:jazevedo@worldbank.org)
- Will Durbin (Consultant) [sdurbin@worldbank.org](mailto:sdurbin@worldbank.org)