

FDIC State Profile

Montana

First Quarter 2012

ECONOMIC INDICATORS

Employment Growth Rates (change from year ago, unless noted)

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|--|-------|-------|-------|-------|-------|
| Total Nonfarm (share of trailing four quarter employment in parentheses) | -0.2% | -0.6% | 0.3% | -0.2% | -0.2% |
| Manufacturing (4%) | 2.9% | 2.2% | 0.4% | 1.9% | -5.2% |
| Other (non-manufacturing) Goods-Producing (7%) | 6.5% | 4.9% | -0.9% | 3.1% | -3.4% |
| Private Service-Producing (68%) | 0.6% | 0.5% | 0.7% | 0.7% | -0.4% |
| Government (20%) | -5.2% | -6.5% | -0.9% | -4.5% | 2.6% |
| Unemployment Rate (% of labor force) | 6.3% | 6.7% | 6.9% | 6.8% | 6.9% |

Other Indicators (change from year ago, unless noted)

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|---|--------|-------|--------|-------|--------|
| Single-Family Home Permits | 19.5% | 14.7% | -26.3% | -4.0% | 1.7% |
| Multifamily Building Permits | 259.3% | 71.3% | -43.2% | -0.4% | 103.3% |
| Home Price Index | 1.3% | -2.2% | -2.6% | -2.6% | -3.8% |
| Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level) | 2.04 | 1.76 | 2.72 | 2.49 | 2.98 |

BANKING TRENDS

General Information

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|--------------------------------|--------|--------|--------|--------|--------|
| Institutions (#) | 72 | 73 | 73 | 73 | 73 |
| Total Assets (in millions) | 22,514 | 22,355 | 22,012 | 22,355 | 22,083 |
| New Institutions (# < 3 years) | 0 | 0 | 0 | 0 | 0 |
| Subchapter S Institutions | 28 | 28 | 28 | 28 | 28 |

Asset Quality

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|--|-------|-------|-------|------|------|
| Past-Due and Nonaccrual Loans / Total Loans (median %) | 3.10 | 3.34 | 4.29 | 3.34 | 4.91 |
| Noncurrent Loans / Total Loans (median %) | 2.40 | 2.41 | 2.83 | 2.41 | 2.97 |
| ALLL/Total Loans (median %) | 2.10 | 2.09 | 2.02 | 2.09 | 2.01 |
| ALLL/Noncurrent Loans (median multiple) | 0.84 | 0.86 | 0.68 | 0.86 | 0.63 |
| Net Loan Losses / Total Loans (median %) | 0.01 | 0.66 | 0.19 | 0.61 | 0.51 |

Capital / Earnings

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|--|-------|-------|-------|------|------|
| Tier 1 Leverage (median %) | 10.09 | 9.72 | 9.85 | 9.72 | 9.62 |
| Return on Assets (median %) | 0.87 | 0.71 | 0.72 | 0.76 | 0.62 |
| Pretax Return on Assets (median %) | 1.12 | 0.80 | 0.87 | 0.96 | 0.83 |
| Net Interest Margin (median %) | 3.91 | 3.98 | 3.94 | 4.08 | 4.19 |
| Yield on Earning Assets (median %) | 4.63 | 4.77 | 5.02 | 4.96 | 5.36 |
| Cost of Funding Earning Assets (median %) | 0.63 | 0.71 | 0.89 | 0.80 | 1.13 |
| Provisions to Avg. Assets (median %) | 0.17 | 0.32 | 0.18 | 0.32 | 0.45 |
| Noninterest Income to Avg. Assets (median %) | 0.53 | 0.46 | 0.54 | 0.51 | 0.61 |
| Overhead to Avg. Assets (median %) | 3.00 | 3.01 | 3.02 | 3.01 | 2.94 |

Liquidity/Sensitivity

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|--|-------|-------|-------|-------|-------|
| Net Loans to Assets (median %) | 56.24 | 56.55 | 58.27 | 56.55 | 59.83 |
| Noncore Funding to Assets (median %) | 16.62 | 17.14 | 18.86 | 17.14 | 18.85 |
| Long-term Assets to Assets (median %, call filers)* | 25.56 | 23.57 | 19.21 | 23.57 | 17.75 |
| Brokered Deposits (number of institutions) | 23 | 25 | 28 | 25 | 31 |
| Brokered Deposits to Assets (median % for those above) | 4.76 | 4.06 | 4.35 | 4.06 | 4.95 |

Loan Concentrations (median % of Total Risk-Based Capital)

| | Q1-12 | Q4-11 | Q1-11 | 2011 | 2010 |
|-------------------------------------|--------|--------|--------|--------|--------|
| Commercial and Industrial | 71.72 | 72.28 | 72.43 | 72.28 | 68.73 |
| Commercial Real Estate | 160.67 | 173.17 | 184.86 | 173.17 | 188.79 |
| Construction & Development | 27.28 | 32.08 | 37.13 | 32.08 | 40.87 |
| Multifamily Residential Real Estate | 5.54 | 5.45 | 5.06 | 5.45 | 4.83 |
| Nonresidential Real Estate | 122.15 | 122.41 | 129.82 | 122.41 | 128.82 |
| Residential Real Estate | 95.15 | 101.16 | 105.12 | 101.16 | 105.33 |
| Consumer | 25.61 | 27.25 | 27.86 | 27.25 | 29.99 |
| Agriculture | 62.20 | 70.50 | 72.12 | 70.50 | 78.28 |

BANKING PROFILE

Largest Deposit Markets (from 2011 Summary of Deposits)

| | Institutions in Market | Deposits (\$ millions) | Asset Distribution | Institutions |
|-----------------|------------------------|------------------------|--------------------------------|--------------|
| Billings, MT | 13 | 3,786 | < \$100 million | 39 (54.2%) |
| Missoula, MT | 14 | 1,913 | \$100 million to \$250 million | 14 (19.4%) |
| Great Falls, MT | 10 | 1,227 | \$250 million to \$1 billion | 15 (20.8%) |
| | | | \$1 billion to \$10 billion | 4 (5.6%) |
| | | | > \$10 billion | 0 (0%) |

* Prior to 2012, does not include data for insured savings institutions that filed Thrift Financial Reports. Beginning in 2012, all insured institutions file Call Reports.