

FDIC State Profile

Tennessee

First Quarter 2012

ECONOMIC INDICATORS

Employment Growth Rates (change from year ago, unless noted)	Q1-12	Q4-11	Q1-11	2011	2010
Total Nonfarm (share of trailing four quarter employment in parentheses)	1.8%	1.7%	1.6%	1.6%	-0.2%
Manufacturing (11%)	1.8%	2.0%	1.7%	1.7%	-3.3%
Other (non-manufacturing) Goods-Producing (4%)	10.3%	7.0%	2.1%	4.3%	-4.3%
Private Service-Producing (68%)	1.3%	1.4%	1.9%	1.8%	0.3%
Government (16%)	2.0%	1.7%	0.2%	-0.2%	1.0%
Unemployment Rate (% of labor force)	8.0%	8.7%	9.5%	9.2%	9.8%
Other Indicators (change from year ago, unless noted)	Q1-12	Q4-11	Q1-11	2011	2010
Single-Family Home Permits	19.6%	26.6%	-20.4%	-5.2%	-1.7%
Multifamily Building Permits	164.5%	120.1%	-65.8%	-24.7%	75.1%
Home Price Index	-1.0%	-1.8%	-1.6%	-2.2%	-2.5%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	7.04	6.71	7.40	7.18	7.73

BANKING TRENDS

General Information	Q1-12	Q4-11	Q1-11	2011	2010
Institutions (#)	186	188	190	188	191
Total Assets (in millions)	85,482	84,912	86,636	84,912	86,568
New Institutions (# < 3 years)	0	0	1	0	1
Subchapter S Institutions	40	40	41	40	41
Asset Quality	Q1-12	Q4-11	Q1-11	2011	2010
Past-Due and Nonaccrual Loans / Total Loans (median %)	3.88	3.79	4.10	3.79	4.27
Noncurrent Loans / Total Loans (median %)	1.97	2.03	2.05	2.03	1.93
ALLL/Total Loans (median %)	1.81	1.77	1.69	1.77	1.71
ALLL/Noncurrent Loans (median multiple)	0.84	0.82	0.83	0.82	0.82
Net Loan Losses / Total Loans (median %)	0.25	0.51	0.29	0.60	0.62
Capital / Earnings	Q1-12	Q4-11	Q1-11	2011	2010
Tier 1 Leverage (median %)	9.67	9.64	9.30	9.64	9.25
Return on Assets (median %)	0.81	0.62	0.63	0.65	0.50
Pretax Return on Assets (median %)	1.08	0.76	0.76	0.84	0.64
Net Interest Margin (median %)	3.91	3.97	3.88	3.99	3.90
Yield on Earning Assets (median %)	4.85	5.04	5.18	5.14	5.43
Cost of Funding Earning Assets (median %)	0.92	1.00	1.29	1.14	1.58
Provisions to Avg. Assets (median %)	0.25	0.42	0.24	0.41	0.56
Noninterest Income to Avg. Assets (median %)	0.57	0.57	0.56	0.57	0.62
Overhead to Avg. Assets (median %)	2.98	3.13	3.06	3.06	3.04
Liquidity/Sensitivity	Q1-12	Q4-11	Q1-11	2011	2010
Net Loans to Assets (median %)	63.07	64.71	65.37	64.71	67.14
Noncore Funding to Assets (median %)	25.73	26.97	27.30	26.97	27.85
Long-term Assets to Assets (median %, call filers)*	23.34	21.97	21.11	21.97	19.89
Brokered Deposits (number of institutions)	75	79	83	79	86
Brokered Deposits to Assets (median % for those above)	3.95	3.66	4.23	3.66	4.30
Loan Concentrations (median % of Total Risk-Based Capital)	Q1-12	Q4-11	Q1-11	2011	2010
Commercial and Industrial	60.07	61.26	66.10	61.26	63.29
Commercial Real Estate	246.65	249.32	261.09	249.32	267.40
Construction & Development	49.08	51.90	61.54	51.90	67.99
Multifamily Residential Real Estate	8.47	8.95	8.53	8.95	7.34
Nonresidential Real Estate	176.51	177.96	178.35	177.96	186.12
Residential Real Estate	209.20	213.47	214.72	213.47	221.88
Consumer	25.98	28.41	30.30	28.41	32.39
Agriculture	15.76	17.55	18.56	17.55	17.59

BANKING PROFILE

Largest Deposit Markets (from 2011 Summary of Deposits)	Institutions in Market	Deposits (\$ millions)	Asset Distribution	Institutions
Nashville-Davidson-Murfreesboro-Franklin, TN	63	37,916	< \$100 million	32 (17.2%)
Memphis, TN-MS-AR	61	22,701	\$100 million to \$250 million	80 (43%)
Knoxville, TN	44	13,676	\$250 million to \$1 billion	65 (34.9%)
Chattanooga, TN-GA	30	8,479	\$1 billion to \$10 billion	8 (4.3%)
Kingsport-Bristol-Bristol, TN-VA	31	4,433	> \$10 billion	1 (0.5%)

* Prior to 2012, does not include data for insured savings institutions that filed Thrift Financial Reports. Beginning in 2012, all insured institutions file Call Reports.