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A Profile of U.S. Importing and Exporting Companies, 2009 - 2010

The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2009 - 2010*. It provides information on identified companies and their known export or import value. Identified U.S. companies are defined as companies that can be linked to import or export transactions. The known value is the value of export or import transactions linked to specific companies. The increases in known export and import values correspond with the overall increase of trade in 2010; total export value rose by 21.0 percent and total import value increased by 22.7 percent. The number of identified exporters increased by 6.0 percent in 2010 and the known export value increased by 21.0 percent compared to 2009. The number of identified importers increased by 1.0 percent in 2010 and the known import value increased by 24.4 percent.

In 2010 the identified U.S. exporters accounted for \$1,138 billion in exports or 89.0 percent of the total value of exported goods (\$1,278 billion). In 2010 the number of identified U.S. exporters was 293.1 thousand, up from the revised 2009 estimate of 276.6 thousand. In 2009, the known value was revised to \$940 billion.

In 2010 identified U.S. importers accounted for

NOTE: All percentages given for company size are based on known value.

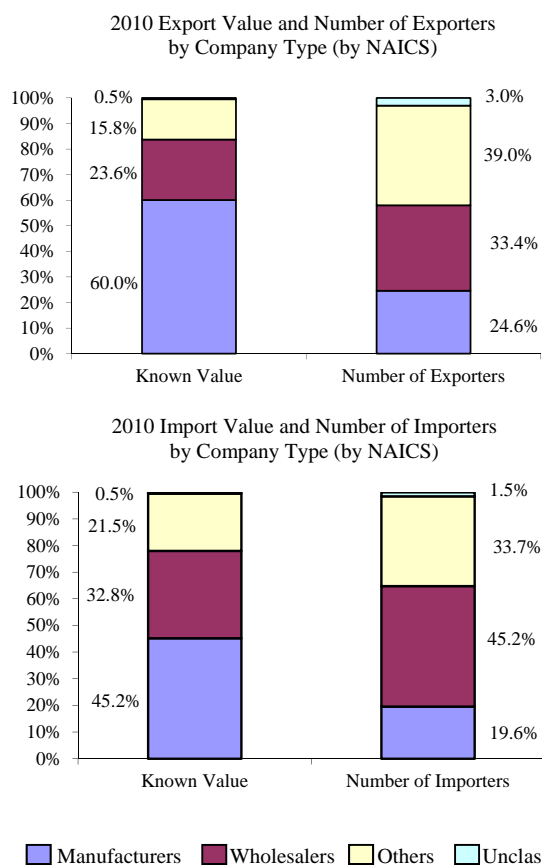


Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies
(Value in millions of dollars. Details may not sum to total due to rounding.)

	2010 Value	% of 2010 Value	2009 Value	% of 2009 Value
Total exports	1,278,263	100.0	1,056,043	100.0
Low-value estimates	33,079	2.6	23,911	2.3
US & foreign governments	132	<0.1	1,462	0.1
Revisions	0	0.0	-890	<-0.1
Identified exporters* (known value)	1,137,635	89.0	940,410	89.1
Exported merchandise in both 2009 and 2010	1,105,203	86.5	915,260	86.7
Exported merchandise in only 2009 or only 2010	32,432	2.5	25,150	2.4
Unidentified exports	107,417	8.4	91,150	8.6
Total Imports	1,913,160	100.0	1,559,625	100.0
Low-value estimates	13,727	0.7	16,963	1.1
Articles exported and returned, not advanced or improved in condition	38,504	2.0	34,474	2.2
Revisions	0	0.0	1,749	0.1
Identified importers* (known value)	1,679,522	87.8	1,350,406	86.6
Imported merchandise in both 2009 and 2010	1,625,909	85.0	1,304,616	83.6
Imported merchandise in only 2009 or only 2010	53,613	2.8	45,790	2.9
Unidentified imports /1	181,407	9.5	156,033	10.0

***Number of Identified Companies**

	2010	2009	Both Years	2010 Only	2009 Only
Exporters	293,131	276,643	188,357	104,774	88,286
Importers	181,648	179,831	127,937	53,711	51,894

* Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports

\$1,680 billion in imports or 87.8 percent of the total value of imported goods (\$1,913 billion). The number of identified U.S. importers was 181.6 thousand, up from 179.8 thousand in 2009.

Because not all shipments can be linked to specific companies, the number of exporters and importers may be understated. The total export value that could not be linked to specific companies totaled 11.0 percent in 2010 and 10.9 percent in 2009.

This portion of the total export value includes exports by individuals, governments, low-value estimates, and information filed with missing, unknown, or incomplete company identifiers. The total import value that could not be linked to specific companies totaled 12.2 percent in 2010 and 13.3 percent in 2009. This portion of the total import value includes imports by individuals, articles exported and returned (the condition was not advanced), low-value estimates, electricity and

natural gas imports from Canada, and information filed with missing, unknown, or incomplete company identifiers. Export and import values are taken from the detailed transactions used to compile the official U.S. trade statistics. Company size and type information are taken from administrative records and census or survey data on file with the Census Bureau.

The overall findings for 2010 and 2009 are shown in Table 1, which shows the proportion of exports and imports that were successfully matched to companies in the 2009 and 2010 Business Registers. For exports, the 2009 figures in this report are revised from data released in the 2008-2009 exporter profile. The revisions are based on the ability to match additional export records by company name. Unlike exports, all import records have unique numeric importer identifiers, so additional matching by the company name is not performed. Therefore no revisions are made to imports. Please refer to the Methodology section of the *Technical Documentation* at the end of this report.

Who Exports and Imports?

During 2010, 9.1 percent (26.8 thousand) of all identified exporters were multiple location companies; these companies accounted for 74.6 percent of the known export value (Exhibit 1a). In contrast, 266.4 thousand single location companies (making up 90.9 percent of the exporting companies) contributed 25.4 percent of the known export value.

In 2010, 9.9 percent of all identified importers were multiple location companies; these companies accounted for 76.2 percent of the known import value (Exhibit 1d). Single location companies, making up 90.1 percent of the importing companies, contributed 23.8 percent of the known import value.

Trade with related parties accounted for 35.6 percent of the known export value by multiple location companies compared to 16.7 percent by single location companies (Exhibit 3a).

Exhibit 1a shows that manufacturers accounted for the largest portion of the 2010 known value, 60.0

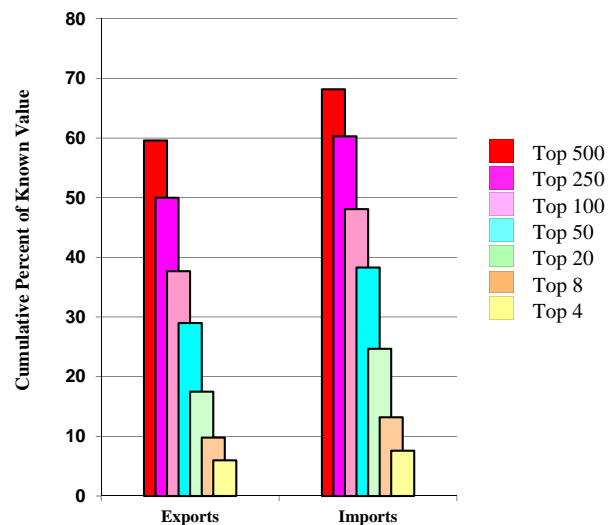
percent, with 24.6 percent of the identified exporters. “Other companies” and wholesalers accounted for 15.8 percent and 23.6 percent of the known export value, respectively; unclassified exporters accounted for the remainder.

For imports, manufacturers accounted for the largest portion of 2010 known value, 45.2 percent with 19.6 percent of the known importers. “Other companies” and wholesalers accounted for 21.5 percent and 32.8 percent of the known import value (Exhibit 1d), respectively; unclassified companies accounted for the remainder of the known value.

The “other companies” category includes manufacturers of prepackaged software and books; brokers or freight forwarders and other transportation and warehousing firms, which often act as agents for the true exporter; business, engineering, and management services; oil and gas extraction companies; coal mining companies; and communication services companies.

The number of multiple location exporting companies fell by 0.2 percent in 2010. All company types increased; manufacturers increased by 2.4 percent, wholesalers by 4.3 percent, “other companies” by 9.6 percent, and “unclassified companies” by 8.4 percent (Exhibit 1c).

2010 Export and Import Concentration by Top Companies



The number of multiple location importing companies decreased by 1.8 percent in 2010. The

number of manufacturers increased 1.0 percent, wholesalers by less than 0.1 percent, “other companies” by 2.2 percent, and “unclassified companies” by 5.1 percent (Exhibit 1f).

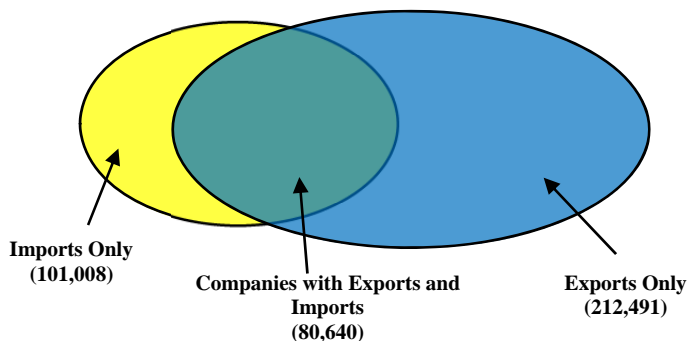
The *2010 Export and Import Concentration by Top Companies* bar chart shows the concentration by percent of known export and import values. Of the known export value for 2010, 59.6 percent was accounted for by the top 500 companies. The top 250 companies accounted for half of the known export value. For imports, 68.2 percent of the known value was accounted for by the top 500 companies and 60.3 percent of the total known import value was accounted for by the top 250 importers.

For exports, the top 100 manufacturers contributed just under one-third of the total known export value and over one-half of all exports by manufacturers (Exhibit 2a). For imports, the top 100 manufacturers contributed 31.4 percent of the total known import value and 69.6 of all imports by manufacturers (Exhibit 2c).

Among the company types, the top 50 manufacturers accounted for 42.6 percent of the known export value of the manufacturing sector. The top 50 companies represented 36.4 percent of the known export value for wholesalers and 37.1 percent of the known value for “other companies” (Exhibit 2a).

For imports, the top 50 importing manufacturers accounted for 60.4 percent of the known value of this sector. The top 50 companies represented 37.3 percent of the known import value for wholesalers and about 62.6 percent of the known value for “other companies” (Exhibit 2c).

2010 Number of Identified Companies that Only Export, Only Import, or do Both



The *2010 Number of Companies that Export or Import* Venn diagram shows the number of identified companies with both exports and imports. During 2010, 80,640 companies both exported and imported goods, 212,491 companies only exported goods, and 101,008 companies only imported goods. The companies that both exported and imported in 2010 accounted for 85.1 percent of the known export value and 94.1 percent of the known import value. Among companies that both imported and exported goods, 30.5 percent were manufacturers, 47.9 percent were wholesalers, and 21.1 percent were “other” (Exhibits 1a, 1d, and 1g).

Large-Sized Companies

Large identified companies (those employing 500 or more workers) were responsible for 66.3 percent of the known export value and 68.4 percent of known import value. They represented only 2.2 percent of all identified exporters and 2.8 percent of all known importers (Exhibits 1a and 1d).

Large companies dominated manufacturers’ exports, with 3.3 percent of manufacturing exporters (2,376 of 72,171) accounting for 81.4 percent of manufacturing export value (\$556 billion of \$683 billion). Similarly, large wholesalers, who comprise 0.7 percent of the wholesalers who export, accounted for 38.0 percent of the value of known exports by wholesalers. Large companies in the “other” category represented 2.9 percent of the identified exporters in the “other” category, and 53.3 percent of the known value. Large manufacturers’ export value to related parties represented 31.5 percent of the manufacturers’ total known export value (Exhibit 3a).

Large companies comprised 6.0 percent of manufacturing importers (2,145 of 35,603) accounting for 86.3 percent of manufacturing import value (\$654 billion of \$759 billion). Large wholesalers, who comprise approximately 0.8 percent of the wholesalers who import, accounted for 43.8 percent of the value of known imports by wholesalers. Large companies represented 3.6 percent of identified importers in the “other” category (Exhibit 1d).

Large companies accounted for 5.3 percent of those that both exported and imported goods in 2010. These large companies represented 76.1 percent of the known export value and 72.3 percent of the known import value. (Exhibit 1g).

Small- and Medium-Sized Companies

Small- and medium-sized companies (those employing fewer than 500 workers, including number of employees unknown) comprised 97.8 percent of all identified exporters and 97.2 percent of all identified importers. They account for 33.7 percent and 31.6 percent of the known export and import value, respectively. This is the first Profile to include Exhibits 7a and 7b, which feature exports from small and medium-sized companies by 3-digit North American Industry Classification System (NAICS) code. The following findings were extracted from Exhibits 1a, 1d, 1g and 7a:

- 96.7 percent of manufacturing exporters were small- or medium-sized companies; however they contributed just 18.6 percent of the sector's \$683 billion in exports. 94.0 percent of manufacturing importers were small- or medium-sized; they accounted for 13.7 percent of the sector's \$759 billion in imports.
- 99.3 percent of exporting wholesalers were small- or medium-sized companies; they accounted for 62.0 percent of the sector's \$268 billion in exports. 99.2 percent of wholesaler importers were small- or medium-sized; they contributed 56.2 percent of the sector's \$551 billion in imports.
- 97.1 percent of "other companies" with exports were small- or medium-sized companies. 96.4 percent of importing "other companies" were small- or medium-sized.
- Among companies that both exported and imported in 2010, small- or medium-sized companies accounted for 94.7 percent of such companies, accounting for 23.9 percent of the known export value and 27.7 percent of the known import value.
- Among 3-digit NAICS for wholesale industries, "Wholesale Electronic Markets and

Agents and Brokers" (NAICS 425) experienced the largest percent increase in export value by small- and medium-sized companies from 2009 to 2010 at 37.3 percent. For 3-digit manufacturing industry NAICS, "Petroleum & Coal Products Manufacturing" (NAICS 324) saw the largest percent increase in export value by small- and medium-sized companies at 267.9 percent.

Export and Import Markets

The country groups used in the 2010 Profile have been revised from those used in earlier Profiles (Exhibits 5a, 5b, 5c, 5d, 5e, 5f, 5g, and 5h). Please refer to World Area Country Groupings for Exhibit 5.

Most identified companies exported to (58.4 percent) or imported from (60.5 percent) only one foreign country. A small percentage of exporters, 0.4 percent, shipped to 50 or more countries; these companies accounted for 47.8 percent of the known export value (Exhibit 4a). Less than 0.1 percent of importing companies imported from 50 or more countries, accounting for 19.0 percent of the known import value (Exhibit 4c).

In 2010, 81.8 percent of all exporting companies exported to at least one of the top 25 U.S. trading partners. The largest number of identified companies exported to Canada, followed by Mexico, the United Kingdom, Germany and China (Exhibit 5a). 90.0 percent of all importing companies imported from at least one of the top 25 trading partners. The largest number of identified companies imported from China, followed by Taiwan, Germany, Italy and India (Exhibit 5d).

U.S. companies that both exported to and imported from Canada represented 70.5 percent of known export value to Canada in 2010 (\$134 billion of \$190 billion). Companies exporting to and importing from China represented 68.0 percent of known import value from China (\$234 billion of \$344 billion). In 2010, China, Germany, the United Kingdom, Canada and Mexico were the top 5 countries with the largest number of identified U.S. companies which both exported to and imported from the specific country (Exhibits 5a, 5d, and 5g).

Exports and Imports by State

The Census Bureau releases data on exports by state based on the origin of movement (OM). The OM data series is based on where the goods began their journey to the port of export as reported with the electronic export information. Similarly, import statistics by state are based on the state of destination (SD). This is the reported state, U.S. territory or U.S. possession where the merchandise is destined. Exhibit 6 shows the number of companies exporting from and importing to each state during 2009 and 2010 based upon these definitions. (Note that the same company can be shown as exporting from or importing to multiple states.)

- In 2010, the top five states, based on the number of identified exporting companies, were California, Florida, New York, Texas, and Illinois. Exporters in these five states represented 42.2 percent of the total known export value. For importing companies, the top five states were California, New York, Florida, Texas, and New Jersey. Importers in these states accounted for 47.4 percent of the total known import value.
- States/territories recording the largest increases in known export value in 2010 were Maine (45.5 percent), New Hampshire (44.0 percent), Mississippi (38.2 percent), Michigan (37.3 percent), and Missouri (36.7 percent). New Mexico (54.6 percent), Maryland (52.9 percent), New Hampshire (51.9 percent), Michigan (50.9 percent), and Louisiana (41.2 percent) had the largest increases in known import value.

Comparison of 2009 and 2010 Results

The relative proportions of exports and imports accounted for by manufacturers, wholesalers, and “other companies” based upon both number of companies and known value remained consistent from 2009 to 2010. Below are a number of noteworthy year-to-year changes (Exhibits 1c, 1f, 5c, and 5f):

- The known export value increased by 21.0 percent. The number of identified exporting

companies increased by 16,488 or 6.0 percent. The single location companies increased by 16,553 and the multiple location companies decreased by just 65.

- The known import value rose by 24.4 percent. The number of identified importing companies increased by 1,817 or just over 1 percent. The single location companies increased by 2,150 and the multiple location companies decreased by 333.
- The number of small- and medium-sized importing companies increased by 1.2 percent from 174.6 thousand in 2009 to 176.6 thousand in 2010, while the number of large companies decreased by 3.9 percent from 5,219 to 5,013.
- The number of exporting wholesalers rose by 4.3 percent from 93.8 thousand in 2009 to 97.9 thousand in 2010. Additionally, the number of exporting manufacturers increased by 2.4 percent from 70.5 thousand in 2009 to 72.2 thousand in 2010.
- The number of importing wholesalers remained almost unchanged from 82,045 in 2009 to 82,053 in 2010. Additionally, the number of importing manufacturers increased only slightly by just over 1 percent from 35.2 thousand in 2009 to 35.6 thousand in 2010.
- All but one of the top 25 U.S. export trading partners saw increases in the number of identified exporting companies between 2009 and 2010. Among the top 25 U.S. export trading partners, Brazil (12.1 percent), Chile (11.6 percent), Australia (11.3 percent), and Columbia (10.5 percent) showed the largest percentage increases in the number of identified exporting companies. Venezuela (-2.5 percent) was the only country in the top 25 U.S. export trading partners to see a decrease in the number of export trading partners.
- Among the top 25 U.S. import trading partners, Saudi Arabia (36.0 percent), Nigeria (22.7 percent), Ireland (4.9 percent), China (4.2 percent), and the Netherlands (3.9

percent) showed the largest percentage increases in the number of identified importing companies.

Some portion of these changes may reflect changes in the match rate rather than an actual change in the number of companies. During the process of identifying individual companies, it was not possible to investigate every unmatched case. Priority was given to identifying unmatched companies having high values of trade. As a result, the information on small importers and exporters is most likely understated. Also, users should not assume that the unidentified companies reflected the same distribution of company types and sizes as the identified (known) exporters and importers. Comparisons between the number of companies importing and exporting in given categories or different years might be somewhat misleading due to differences in the percent of value we were able to match to specific companies.

NOTICE

Effective with this release, the U.S. Census Bureau, Foreign Trade Division has implemented the following changes:

New exhibits

- Exhibit 7a - 2010 Exports by 3-Digit North American Industry Classification System (NAICS) code for Small and Medium Sized Companies, and
- Exhibit 7b - 2009 Exports by 3-Digit NAICS code for Small and Medium Sized Companies.

Copies of the importer and exporter profile are available by calling (301)763-2311 or at <http://www.census.gov/foreign-trade/aip/index.html#profile>.

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Technical Documentation

This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the result.

Exhibit 1a
2010 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,137,635	100.0	100.0	100.0	293,131	100.0	100.0	100.0
no. employees unknown (3)	106,751	9.4	9.4	9.4	112,166	38.3	38.3	38.3
1 to 19 employees	82,662	7.3	16.6	16.6	112,479	38.4	76.6	76.6
20 to 49 employees	44,974	4.0	20.6	20.6	30,963	10.6	87.2	87.2
50 to 99 employees	43,650	3.8	24.4	24.4	15,165	5.2	92.4	92.4
100 to 249 employees	59,217	5.2	29.6	29.6	11,568	3.9	96.3	96.3
250 to 499 employees	46,159	4.1	33.7	33.7	4,320	1.5	97.8	97.8
500 or more employees	754,222	66.3	100.0	100.0	6,470	2.2	100.0	100.0
Manufacturers	682,911	60.0	60.0	100.0	72,171	24.6	24.6	100.0
no. employees unknown (3)	32,580	2.9	2.9	4.8	16,210	5.5	5.5	22.5
1 to 19 employees	7,358	0.6	3.5	5.8	24,464	8.3	13.9	56.4
20 to 49 employees	11,413	1.0	4.5	7.5	13,626	4.6	18.5	75.2
50 to 99 employees	18,621	1.6	6.2	10.2	7,517	2.6	21.1	85.7
100 to 249 employees	28,063	2.5	8.6	14.4	5,890	2.0	23.1	93.8
250 to 499 employees	28,846	2.5	11.2	18.6	2,088	0.7	23.8	96.7
500 or more employees	556,030	48.9	60.0	100.0	2,376	0.8	24.6	100.0
Wholesalers	268,334	23.6	23.6	100.0	97,873	33.4	33.4	100.0
no. employees unknown (3)	39,609	3.5	3.5	14.8	32,530	11.1	11.1	33.2
1 to 19 employees	53,689	4.7	8.2	34.8	48,333	16.5	27.6	82.6
20 to 49 employees	21,473	1.9	10.1	42.8	9,403	3.2	30.8	92.2
50 to 99 employees	18,242	1.6	11.7	49.6	3,713	1.3	32.1	96.0
100 to 249 employees	23,454	2.1	13.8	58.3	2,379	0.8	32.9	98.5
250 to 499 employees	9,963	0.9	14.6	62.0	805	0.3	33.1	99.3
500 or more employees	101,903	9.0	23.6	100.0	710	0.2	33.4	100.0
Other companies (4)	180,270	15.8	15.8	100.0	114,318	39.0	39.0	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	54,950	18.7	18.7	48.1
1 to 19 employees	(D)	(D)	(D)	(D)	39,537	13.5	32.2	82.7
20 to 49 employees	12,027	1.1	(D)	(D)	7,907	2.7	34.9	89.6
50 to 99 employees	(D)	(D)	(D)	(D)	3,911	1.3	36.3	93.0
100 to 249 employees	7,607	0.7	(D)	(D)	3,253	1.1	37.4	95.8
250 to 499 employees	7,180	0.6	(D)	(D)	1,405	0.5	37.9	97.1
500 or more employees	96,121	8.4	(D)	(D)	3,355	1.1	39.0	100.0
Unclassified companies	6,119	0.5	0.5	100.0	8,769	3.0	3.0	100.0
Multiple location companies	849,073	74.6	74.6	100.0	26,755	9.1	9.1	100.0
no. employees unknown (3)	542	(-)	(-)	0.1	467	0.2	0.2	1.7
1 to 19 employees	4,344	0.4	0.4	0.6	2,731	0.9	1.1	12.0
20 to 49 employees	12,167	1.1	1.5	2.0	4,355	1.5	2.6	28.2
50 to 99 employees	18,121	1.6	3.1	4.1	4,471	1.5	4.1	44.9
100 to 249 employees	36,061	3.2	6.3	8.4	5,839	2.0	6.1	66.8
250 to 499 employees	34,963	3.1	9.3	12.5	3,133	1.1	7.2	78.5
500 or more employees	742,876	65.3	74.6	100.0	5,759	2.0	9.1	100.0
Manufacturers	588,322	51.7	51.7	100.0	9,333	3.2	3.2	100.0
no. employees unknown (3)	99	(-)	(-)	(-)	79	(-)	(-)	0.8
1 to 19 employees	175	(-)	(-)	(-)	324	0.1	0.1	4.3
20 to 49 employees	1,166	0.1	0.1	0.2	1,005	0.3	0.5	15.1
50 to 99 employees	3,563	0.3	0.4	0.9	1,645	0.6	1.0	32.7
100 to 249 employees	13,887	1.2	1.7	3.2	2,590	0.9	1.9	60.5
250 to 499 employees	22,133	1.9	3.6	7.0	1,491	0.5	2.4	76.4
500 or more employees	547,299	48.1	51.7	100.0	2,199	0.8	3.2	100.0

See footnotes at end of exhibit.

Exhibit 1a
2010 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	145,531	12.8	12.8	100.0	7,922	2.7	2.7	100.0
no. employees unknown (3)	187	(-)	(-)	0.1	208	0.1	0.1	2.6
1 to 19 employees	3,168	0.3	0.3	2.3	1,371	0.5	0.5	19.9
20 to 49 employees	4,849	0.4	0.7	5.6	1,927	0.7	1.2	44.3
50 to 99 employees	11,149	1.0	1.7	13.3	1,571	0.5	1.7	64.1
100 to 249 employees	17,661	1.6	3.3	25.4	1,533	0.5	2.3	83.4
250 to 499 employees	8,097	0.7	4.0	31.0	642	0.2	2.5	91.5
500 or more employees	100,420	8.8	12.8	100.0	670	0.2	2.7	100.0
Other companies (4)	114,362	10.1	10.1	100.0	9,344	3.2	3.2	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	170	0.1	0.1	1.8
1 to 19 employees	(D)	(D)	(D)	(D)	1,010	0.3	0.4	12.6
20 to 49 employees	(D)	(D)	(D)	(D)	1,398	0.5	0.9	27.6
50 to 99 employees	(D)	(D)	(D)	(D)	1,236	0.4	1.3	40.8
100 to 249 employees	4,421	0.4	(D)	(D)	1,680	0.6	1.9	58.8
250 to 499 employees	(D)	(D)	(D)	(D)	986	0.3	2.2	69.3
500 or more employees	94,989	8.3	(D)	(D)	2,864	1.0	3.2	100.0
Unclassified companies	859	0.1	0.1	100.0	156	0.1	0.1	100.0
Single location companies	288,561	25.4	25.4	100.0	266,376	90.9	90.9	100.0
no. employees unknown (3)	106,209	9.3	9.3	36.8	111,699	38.1	38.1	41.9
1 to 19 employees	78,319	6.9	16.2	63.9	109,748	37.4	75.5	83.1
20 to 49 employees	32,807	2.9	19.1	75.3	26,608	9.1	84.6	93.1
50 to 99 employees	25,529	2.2	21.3	84.2	10,694	3.6	88.3	97.1
100 to 249 employees	23,155	2.0	23.4	92.2	5,729	2.0	90.2	99.3
250 to 499 employees	11,196	1.0	24.4	96.1	1,187	0.4	90.6	99.7
500 or more employees	11,346	1.0	25.4	100.0	711	0.2	90.9	100.0
Manufacturers	94,589	8.3	8.3	100.0	62,838	21.4	21.4	100.0
no. employees unknown (3)	32,481	2.9	2.9	34.3	16,131	5.5	5.5	25.7
1 to 19 employees	7,183	0.6	3.5	41.9	24,140	8.2	13.7	64.1
20 to 49 employees	10,247	0.9	4.4	52.8	12,621	4.3	18.0	84.2
50 to 99 employees	15,058	1.3	5.7	68.7	5,872	2.0	20.0	93.5
100 to 249 employees	14,176	1.2	7.0	83.7	3,300	1.1	21.2	98.8
250 to 499 employees	6,713	0.6	7.5	90.8	597	0.2	21.4	99.7
500 or more employees	8,731	0.8	8.3	100.0	177	0.1	21.4	100.0
Wholesalers	122,803	10.8	10.8	100.0	89,951	30.7	30.7	100.0
no. employees unknown (3)	39,422	3.5	3.5	32.1	32,322	11.0	11.0	35.9
1 to 19 employees	50,521	4.4	7.9	73.2	46,962	16.0	27.0	88.1
20 to 49 employees	16,624	1.5	9.4	86.8	7,476	2.6	29.6	96.5
50 to 99 employees	7,094	0.6	10.0	92.6	2,142	0.7	30.3	98.8
100 to 249 employees	5,793	0.5	10.5	97.3	846	0.3	30.6	99.8
250 to 499 employees	1,867	0.2	10.7	98.8	163	0.1	30.7	100.0
500 or more employees	1,483	0.1	10.8	100.0	40	(-)	30.7	100.0
Other companies (4)	65,909	5.8	5.8	100.0	104,974	35.8	35.8	100.0
no. employees unknown (3)	20,594	1.8	(D)	(D)	54,780	18.7	18.7	52.2
1 to 19 employees	(D)	(D)	(D)	(D)	38,527	13.1	31.8	88.9
20 to 49 employees	(D)	(D)	(D)	(D)	6,509	2.2	34.1	95.1
50 to 99 employees	(D)	(D)	(D)	(D)	2,675	0.9	35.0	97.6
100 to 249 employees	3,186	0.3	(D)	(D)	1,573	0.5	35.5	99.1
250 to 499 employees	(D)	(D)	(D)	(D)	419	0.1	35.6	99.5
500 or more employees	1,133	0.1	(D)	(D)	491	0.2	35.8	100.0
Unclassified companies	5,261	0.5	0.5	100.0	8,613	2.9	2.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.8 percent of the total wholesalers known value and 92.2 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1b
2009 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	940,410	100.0	100.0	100.0	276,643	100.0	100.0	100.0
no. employees unknown (3)	83,885	8.9	8.9	8.9	99,952	36.1	36.1	36.1
1 to 19 employees	68,414	7.3	16.2	16.2	107,558	38.9	75.0	75.0
20 to 49 employees	37,649	4.0	20.2	20.2	30,596	11.1	86.1	86.1
50 to 99 employees	32,587	3.5	23.7	23.7	15,615	5.6	91.7	91.7
100 to 249 employees	51,223	5.4	29.1	29.1	11,934	4.3	96.0	96.0
250 to 499 employees	35,169	3.7	32.9	32.9	4,398	1.6	97.6	97.6
500 or more employees	631,483	67.1	100.0	100.0	6,590	2.4	100.0	100.0
Manufacturers	563,077	59.9	59.9	100.0	70,462	25.5	25.5	100.0
no. employees unknown (3)	24,634	2.6	2.6	4.4	15,222	5.5	5.5	21.6
1 to 19 employees	5,786	0.6	3.2	5.4	23,139	8.4	13.9	54.4
20 to 49 employees	8,721	0.9	4.2	7.0	13,401	4.8	18.7	73.5
50 to 99 employees	14,255	1.5	5.7	9.5	7,796	2.8	21.5	84.5
100 to 249 employees	23,396	2.5	8.2	13.6	6,209	2.2	23.8	93.3
250 to 499 employees	20,147	2.1	10.3	17.2	2,137	0.8	24.5	96.4
500 or more employees	466,138	49.6	59.9	100.0	2,558	0.9	25.5	100.0
Wholesalers	218,279	23.2	23.2	100.0	93,795	33.9	33.9	100.0
no. employees unknown (3)	30,322	3.2	3.2	13.9	29,400	10.6	10.6	31.3
1 to 19 employees	43,693	4.6	7.9	33.9	46,856	16.9	27.6	81.3
20 to 49 employees	18,213	1.9	9.8	42.3	9,489	3.4	31.0	91.4
50 to 99 employees	11,141	1.2	11.0	47.4	3,960	1.4	32.4	95.6
100 to 249 employees	21,148	2.2	13.2	57.0	2,478	0.9	33.3	98.3
250 to 499 employees	8,757	0.9	14.2	61.1	837	0.3	33.6	99.2
500 or more employees	85,004	9.0	23.2	100.0	775	0.3	33.9	100.0
Other companies (4)	153,762	16.4	16.4	100.0	104,293	37.7	37.7	100.0
no. employees unknown (3)	24,371	2.6	(D)	(D)	47,531	17.2	17.2	45.6
1 to 19 employees	18,857	2.0	(D)	(D)	37,423	13.5	30.7	81.5
20 to 49 employees	10,630	1.1	(D)	(D)	7,675	2.8	33.5	88.8
50 to 99 employees	7,167	0.8	(D)	(D)	3,834	1.4	34.9	92.5
100 to 249 employees	(D)	(D)	(D)	(D)	3,215	1.2	36.0	95.6
250 to 499 employees	(D)	(D)	(D)	(D)	1,403	0.5	36.5	96.9
500 or more employees	80,201	8.5	(D)	(D)	3,212	1.2	37.7	100.0
Unclassified companies	5,291	0.6	0.6	100.0	8,093	2.9	2.9	100.0
Multiple location companies	704,251	74.9	74.9	100.0	26,820	9.7	9.7	100.0
no. employees unknown (3)	748	0.1	0.1	0.1	464	0.2	0.2	1.7
1 to 19 employees	3,107	0.3	0.4	0.5	2,728	1.0	1.2	11.9
20 to 49 employees	10,891	1.2	1.6	2.1	4,243	1.5	2.7	27.7
50 to 99 employees	12,056	1.3	2.8	3.8	4,532	1.6	4.3	44.6
100 to 249 employees	32,147	3.4	6.3	8.4	5,851	2.1	6.4	66.4
250 to 499 employees	26,163	2.8	9.1	12.1	3,163	1.1	7.6	78.2
500 or more employees	619,139	65.8	74.9	100.0	5,839	2.1	9.7	100.0
Manufacturers	489,040	52.0	52.0	100.0	9,542	3.4	3.4	100.0
no. employees unknown (3)	242	(-)	(-)	(-)	99	(-)	(-)	1.0
1 to 19 employees	128	(-)	(-)	0.1	306	0.1	0.1	4.2
20 to 49 employees	951	0.1	0.1	0.3	999	0.4	0.5	14.7
50 to 99 employees	3,081	0.3	0.5	0.9	1,636	0.6	1.1	31.9
100 to 249 employees	11,792	1.3	1.7	3.3	2,643	1.0	2.1	59.6
250 to 499 employees	15,274	1.6	3.3	6.4	1,506	0.5	2.6	75.3
500 or more employees	457,572	48.7	52.0	100.0	2,353	0.9	3.4	100.0

See footnotes at end of exhibit.

Exhibit 1b
2009 Exports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	118,911	12.6	12.6	100.0	8,108	2.9	2.9	100.0
no. employees unknown (3)	282	(-)	(-)	0.2	208	0.1	0.1	2.6
1 to 19 employees	1,899	0.2	0.2	1.8	1,379	0.5	0.6	19.6
20 to 49 employees	4,488	0.5	0.7	5.6	1,899	0.7	1.3	43.0
50 to 99 employees	4,966	0.5	1.2	9.8	1,667	0.6	1.9	63.6
100 to 249 employees	16,808	1.8	3.0	23.9	1,573	0.6	2.4	83.0
250 to 499 employees	7,000	0.7	3.8	29.8	664	0.2	2.7	91.1
500 or more employees	83,468	8.9	12.6	100.0	718	0.3	2.9	100.0
Other companies (4)	95,579	10.2	10.2	100.0	9,013	3.3	3.3	100.0
no. employees unknown (3)	214	0.0	(D)	(D)	144	0.1	0.1	1.6
1 to 19 employees	1,020	0.1	(D)	(D)	1,016	0.4	0.4	12.9
20 to 49 employees	5,366	0.6	(D)	(D)	1,321	0.5	0.9	27.5
50 to 99 employees	3,985	0.4	(D)	(D)	1,207	0.4	1.3	40.9
100 to 249 employees	(D)	(D)	(D)	(D)	1,608	0.6	1.9	58.8
250 to 499 employees	(D)	(D)	(D)	(D)	980	0.4	2.3	69.6
500 or more employees	77,964	8.3	(D)	(D)	2,737	1.0	3.3	100.0
Unclassified companies	721	0.1	0.1	100.0	157	0.1	0.1	100.0
Single location companies	236,158	25.1	25.1	100.0	249,823	90.3	90.3	100.0
no. employees unknown (3)	83,137	8.8	8.8	35.2	99,488	36.0	36.0	39.8
1 to 19 employees	65,306	6.9	15.8	62.9	104,830	37.9	73.9	81.8
20 to 49 employees	26,759	2.8	18.6	74.2	26,353	9.5	83.4	92.3
50 to 99 employees	20,531	2.2	20.8	82.9	11,083	4.0	87.4	96.8
100 to 249 employees	19,076	2.0	22.8	91.0	6,083	2.2	89.6	99.2
250 to 499 employees	9,006	1.0	23.8	94.8	1,235	0.4	90.0	99.7
500 or more employees	12,344	1.3	25.1	100.0	751	0.3	90.3	100.0
Manufacturers	74,038	7.9	7.9	100.0	60,920	22.0	22.0	100.0
no. employees unknown (3)	24,392	2.6	2.6	32.9	15,123	5.5	5.5	24.8
1 to 19 employees	5,657	0.6	3.2	40.6	22,833	8.3	13.7	62.3
20 to 49 employees	7,770	0.8	4.0	51.1	12,402	4.5	18.2	82.7
50 to 99 employees	11,173	1.2	5.2	66.2	6,160	2.2	20.4	92.8
100 to 249 employees	11,605	1.2	6.4	81.8	3,566	1.3	21.7	98.6
250 to 499 employees	4,873	0.5	7.0	88.4	631	0.2	21.9	99.7
500 or more employees	8,566	0.9	7.9	100.0	205	0.1	22.0	100.0
Wholesalers	99,368	10.6	10.6	100.0	85,687	31.0	31.0	100.0
no. employees unknown (3)	30,040	3.2	3.2	30.2	29,192	10.6	10.6	34.1
1 to 19 employees	41,794	4.4	7.6	72.3	45,477	16.4	27.0	87.1
20 to 49 employees	13,725	1.5	9.1	86.1	7,590	2.7	29.7	96.0
50 to 99 employees	6,175	0.7	9.8	92.3	2,293	0.8	30.6	98.7
100 to 249 employees	4,340	0.5	10.2	96.7	905	0.3	30.9	99.7
250 to 499 employees	1,756	0.2	10.4	98.5	173	0.1	31.0	99.9
500 or more employees	1,537	0.2	10.6	100.0	57	(-)	31.0	100.0
Other companies (4)	58,183	6.2	6.2	100.0	95,280	34.4	34.4	100.0
no. employees unknown (3)	24,157	2.6	(D)	(D)	47,387	17.1	17.1	49.7
1 to 19 employees	17,837	1.9	(D)	(D)	36,407	13.2	30.3	87.9
20 to 49 employees	5,264	0.6	(D)	(D)	6,354	2.3	32.6	94.6
50 to 99 employees	3,182	0.3	(D)	(D)	2,627	0.9	33.5	97.4
100 to 249 employees	3,131	0.3	(D)	(D)	1,607	0.6	34.1	99.1
250 to 499 employees	2,376	0.3	(D)	(D)	423	0.2	34.3	99.5
500 or more employees	2,236	0.2	(D)	(D)	475	0.2	34.4	100.0
Unclassified companies	4,570	0.5	0.5	100.0	7,936	2.9	2.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 42.3 percent of the total wholesalers known value and 91.4 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1c
Percent Difference Between the 2009 and 2010 Export Results

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
All identified companies	940,410	1,137,635	197,225	21.0	276,643	293,131	16,488	6.0
no. employees unknown (2)	83,885	106,751	22,866	27.3	99,952	112,166	12,214	12.2
1 to 19 employees	68,414	82,662	14,249	20.8	107,558	112,479	4,921	4.6
20 to 49 employees	37,649	44,974	7,324	19.5	30,596	30,963	367	1.2
50 to 99 employees	32,587	43,650	11,063	33.9	15,615	15,165	-450	-2.9
100 to 249 employees	51,223	59,217	7,994	15.6	11,934	11,568	-366	-3.1
250 to 499 employees	35,169	46,159	10,991	31.3	4,398	4,320	-78	-1.8
500 or more employees	631,483	754,222	122,739	19.4	6,590	6,470	-120	-1.8
Manufacturers	563,077	682,911	119,834	21.3	70,462	72,171	1,709	2.4
no. employees unknown (2)	24,634	32,580	7,946	32.3	15,222	16,210	988	6.5
1 to 19 employees	5,786	7,358	1,573	27.2	23,139	24,464	1,325	5.7
20 to 49 employees	8,721	11,413	2,691	30.9	13,401	13,626	225	1.7
50 to 99 employees	14,255	18,621	4,366	30.6	7,796	7,517	-279	-3.6
100 to 249 employees	23,396	28,063	4,667	19.9	6,209	5,890	-319	-5.1
250 to 499 employees	20,147	28,846	8,699	43.2	2,137	2,088	-49	-2.3
500 or more employees	466,138	556,030	89,892	19.3	2,558	2,376	-182	-7.1
Wholesalers	218,279	268,334	50,055	22.9	93,795	97,873	4,078	4.3
no. employees unknown (2)	30,322	39,609	9,287	30.6	29,400	32,530	3,130	10.6
1 to 19 employees	43,693	53,689	9,995	22.9	46,856	48,333	1,477	3.2
20 to 49 employees	18,213	21,473	3,260	17.9	9,489	9,403	-86	-0.9
50 to 99 employees	11,141	18,242	7,101	63.7	3,960	3,713	-247	-6.2
100 to 249 employees	21,148	23,454	2,306	10.9	2,478	2,379	-99	-4.0
250 to 499 employees	8,757	9,963	1,207	13.8	837	805	-32	-3.8
500 or more employees	85,004	101,903	16,898	19.9	775	710	-65	-8.4
Other companies (3)	153,762	180,270	26,508	17.2	104,293	114,318	10,025	9.6
no. employees unknown (2)	24,371	(D)	(D)	(D)	47,531	54,950	7,419	15.6
1 to 19 employees	18,857	(D)	(D)	(D)	37,423	39,537	2,114	5.6
20 to 49 employees	10,630	12,027	1,397	13.1	7,675	7,907	232	3.0
50 to 99 employees	7,167	(D)	(D)	(D)	3,834	3,911	77	2.0
100 to 249 employees	(D)	7,607	(D)	(D)	3,215	3,253	38	1.2
250 to 499 employees	(D)	7,180	(D)	(D)	1,403	1,405	2	0.1
500 or more employees	80,201	96,121	15,921	19.9	3,212	3,355	143	4.5
Unclassified companies	5,291	6,119	828	15.7	8,093	8,769	676	8.4
Multiple location companies	704,251	849,073	144,822	20.6	26,820	26,755	-65	-0.2
no. employees unknown (2)	748	542	-206	-27.5	464	467	3	0.6
1 to 19 employees	3,107	4,344	1,236	39.8	2,728	2,731	3	0.1
20 to 49 employees	10,891	12,167	1,276	11.7	4,243	4,355	112	2.6
50 to 99 employees	12,056	18,121	6,065	50.3	4,532	4,471	-61	-1.3
100 to 249 employees	32,147	36,061	3,914	12.2	5,851	5,839	-12	-0.2
250 to 499 employees	26,163	34,963	8,800	33.6	3,163	3,133	-30	-0.9
500 or more employees	619,139	742,876	123,737	20.0	5,839	5,759	-80	-1.4
Manufacturers	489,040	588,322	99,282	20.3	9,542	9,333	-209	-2.2
no. employees unknown (2)	242	99	-143	-58.9	99	79	-20	-20.2
1 to 19 employees	128	175	47	36.4	306	324	18	5.9
20 to 49 employees	951	1,166	214	22.5	999	1,005	6	0.6
50 to 99 employees	3,081	3,563	481	15.6	1,636	1,645	9	0.6
100 to 249 employees	11,792	13,887	2,095	17.8	2,643	2,590	-53	-2.0
250 to 499 employees	15,274	22,133	6,860	44.9	1,506	1,491	-15	-1.0
500 or more employees	457,572	547,299	89,727	19.6	2,353	2,199	-154	-6.5

See footnotes at end of exhibit.

Exhibit 1c
Percent Difference Between the 2009 and 2010 Export Results - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
Multiple location companies								
Wholesalers	118,911	145,531	26,620	22.4	8,108	7,922	-186	-2.3
no. employees unknown (2)	282	187	-94	-33.5	208	208	(-)	(-)
1 to 19 employees	1,899	3,168	1,269	66.8	1,379	1,371	-8	-0.6
20 to 49 employees	4,488	4,849	361	8.0	1,899	1,927	28	1.5
50 to 99 employees	4,966	11,149	6,183	124.5	1,667	1,571	-96	-5.8
100 to 249 employees	16,808	17,661	853	5.1	1,573	1,533	-40	-2.5
250 to 499 employees	7,000	8,097	1,096	15.7	664	642	-22	-3.3
500 or more employees	83,468	100,420	16,952	20.3	718	670	-48	-6.7
Other companies (3)	95,579	114,362	18,782	19.7	9,013	9,344	331	3.7
no. employees unknown (2)	214	(D)	(D)	(D)	144	170	26	18.1
1 to 19 employees	1,020	(D)	(D)	(D)	1,016	1,010	-6	-0.6
20 to 49 employees	5,366	(D)	(D)	(D)	1,321	1,398	77	5.8
50 to 99 employees	3,985	(D)	(D)	(D)	1,207	1,236	29	2.4
100 to 249 employees	(D)	4,421	(D)	(D)	1,608	1,680	72	4.5
250 to 499 employees	(D)	(D)	(D)	(D)	980	986	6	0.6
500 or more employees	77,964	94,989	17,025	21.8	2,737	2,864	127	4.6
Unclassified companies	721	859	138	19.1	157	156	-1	-0.6
Single location companies	236,158	288,561	52,403	22.2	249,823	266,376	16,553	6.6
no. employees unknown (2)	83,137	106,209	23,071	27.8	99,488	111,699	12,211	12.3
1 to 19 employees	65,306	78,319	13,012	19.9	104,830	109,748	4,918	4.7
20 to 49 employees	26,759	32,807	6,048	22.6	26,353	26,608	255	1.0
50 to 99 employees	20,531	25,529	4,998	24.3	11,083	10,694	-389	-3.5
100 to 249 employees	19,076	23,155	4,080	21.4	6,083	5,729	-354	-5.8
250 to 499 employees	9,006	11,196	2,191	24.3	1,235	1,187	-48	-3.9
500 or more employees	12,344	11,346	-998	-8.1	751	711	-40	-5.3
Manufacturers	74,038	94,589	20,552	27.8	60,920	62,838	1,918	3.1
no. employees unknown (2)	24,392	32,481	8,088	33.2	15,123	16,131	1,008	6.7
1 to 19 employees	5,657	7,183	1,526	27.0	22,833	24,140	1,307	5.7
20 to 49 employees	7,770	10,247	2,477	31.9	12,402	12,621	219	1.8
50 to 99 employees	11,173	15,058	3,885	34.8	6,160	5,872	-288	-4.7
100 to 249 employees	11,605	14,176	2,572	22.2	3,566	3,300	-266	-7.5
250 to 499 employees	4,873	6,713	1,839	37.7	631	597	-34	-5.4
500 or more employees	8,566	8,731	165	1.9	205	177	-28	-13.7
Wholesalers	99,368	122,803	23,435	23.6	85,687	89,951	4,264	5.0
no. employees unknown (2)	30,040	39,422	9,381	31.2	29,192	32,322	3,130	10.7
1 to 19 employees	41,794	50,521	8,726	20.9	45,477	46,962	1,485	3.3
20 to 49 employees	13,725	16,624	2,899	21.1	7,590	7,476	-114	-1.5
50 to 99 employees	6,175	7,094	918	14.9	2,293	2,142	-151	-6.6
100 to 249 employees	4,340	5,793	1,453	33.5	905	846	-59	-6.5
250 to 499 employees	1,756	1,867	111	6.3	173	163	-10	-5.8
500 or more employees	1,537	1,483	-54	-3.5	57	40	-17	-29.8
Other companies (3)	58,183	65,909	7,726	13.3	95,280	104,974	9,694	10.2
no. employees unknown (2)	24,157	29,071	4,914	20.3	47,387	54,780	7,393	15.6
1 to 19 employees	17,837	(D)	(D)	(D)	36,407	38,527	2,120	5.8
20 to 49 employees	5,264	(D)	(D)	(D)	6,354	6,509	155	2.4
50 to 99 employees	3,182	(D)	(D)	(D)	2,627	2,675	48	1.8
100 to 249 employees	3,131	3,186	55	1.7	1,607	1,573	-34	-2.1
250 to 499 employees	2,376	(D)	(D)	(D)	423	419	-4	-0.9
500 or more employees	2,236	1,133	-1,104	-49.4	475	491	16	3.4
Unclassified companies	4,570	5,261	691	15.1	7,936	8,613	677	8.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009 or 2010.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1d
2010 Imports by Company Type and Employment Size

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Identified Importers	Cum. % of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	1,679,522	100.0	100.0	100.0	181,648	100.0	100.0	100.0
no. employees unknown (3)	123,616	7.4	7.4	7.4	59,886	33.0	33.0	33.0
1 to 19 employees	112,664	6.7	14.1	14.1	77,796	42.8	75.8	75.8
20 to 49 employees	71,093	4.2	18.3	18.3	18,487	10.2	86.0	86.0
50 to 99 employees	58,075	3.5	21.8	21.8	9,472	5.2	91.2	91.2
100 to 249 employees	96,080	5.7	27.5	27.5	7,820	4.3	95.5	95.5
250 to 499 employees	69,812	4.2	31.6	31.6	3,174	1.7	97.2	97.2
500 or more employees	1,148,183	68.4	100.0	100.0	5,013	2.8	100.0	100.0
Manufacturers	758,612	45.2	45.2	100.0	35,603	19.6	19.6	100.0
no. employees unknown (3)	33,905	2.0	2.0	4.5	6,663	3.7	3.7	18.7
1 to 19 employees	6,259	0.4	2.4	5.3	10,341	5.7	9.4	47.8
20 to 49 employees	8,728	0.5	2.9	6.4	6,354	3.5	12.9	65.6
50 to 99 employees	13,147	0.8	3.7	8.2	4,368	2.4	15.3	77.9
100 to 249 employees	21,020	1.3	4.9	10.9	4,073	2.2	17.5	89.3
250 to 499 employees	21,149	1.3	6.2	13.7	1,659	0.9	18.4	94.0
500 or more employees	654,404	39.0	45.2	100.0	2,145	1.2	19.6	100.0
Wholesalers	551,151	32.8	32.8	100.0	82,053	45.2	45.2	100.0
no. employees unknown (3)	49,625	3.0	3.0	9.0	26,301	14.5	14.5	32.1
1 to 19 employees	88,348	5.3	8.2	25.0	42,591	23.4	37.9	84.0
20 to 49 employees	52,024	3.1	11.3	34.5	7,296	4.0	41.9	92.9
50 to 99 employees	39,077	2.3	13.6	41.6	2,811	1.5	43.5	96.3
100 to 249 employees	47,099	2.8	16.4	50.1	1,784	1.0	44.5	98.5
250 to 499 employees	33,317	2.0	18.4	56.2	630	0.3	44.8	99.2
500 or more employees	241,661	14.4	32.8	100.0	640	0.4	45.2	100.0
Other companies (4)	360,591	21.5	21.5	100.0	61,250	33.7	33.7	100.0
no. employees unknown (3)	31,287	1.9	1.9	8.7	24,309	13.4	13.4	39.7
1 to 19 employees	18,027	1.1	2.9	13.7	24,813	13.7	27.0	80.2
20 to 49 employees	10,316	0.6	3.6	16.5	4,822	2.7	29.7	88.1
50 to 99 employees	5,809	0.3	3.9	18.1	2,276	1.3	30.9	91.8
100 to 249 employees	27,696	1.6	5.5	25.8	1,941	1.1	32.0	95.0
250 to 499 employees	15,344	0.9	6.5	30.1	875	0.5	32.5	96.4
500 or more employees	252,112	15.0	21.5	100.0	2,214	1.2	33.7	100.0
Unclassified companies	9,169	0.5	0.5	100.0	2,742	1.5	1.5	100.0
Multiple location companies	1,279,707	76.2	76.2	100.0	18,034	9.9	9.9	100.0
no. employees unknown (3)	431	(-)	(-)	(-)	176	0.1	0.1	1.0
1 to 19 employees	6,729	0.4	0.4	0.6	1,791	1.0	1.1	10.9
20 to 49 employees	19,695	1.2	1.6	2.1	2,665	1.5	2.5	25.7
50 to 99 employees	22,014	1.3	2.9	3.8	2,775	1.5	4.1	41.1
100 to 249 employees	42,560	2.5	5.4	7.1	3,887	2.1	6.2	62.6
250 to 499 employees	58,215	3.5	8.9	11.7	2,287	1.3	7.5	75.3
500 or more employees	1,130,064	67.3	76.2	100.0	4,453	2.5	9.9	100.0
Manufacturers	671,892	40.0	40.0	100.0	6,743	3.7	3.7	100.0
no. employees unknown (3)	49	(-)	(-)	(-)	31	(-)	(-)	0.5
1 to 19 employees	243	(-)	(-)	(-)	167	0.1	0.1	2.9
20 to 49 employees	788	(-)	0.1	0.2	512	0.3	0.4	10.5
50 to 99 employees	2,950	0.2	0.2	0.6	996	0.5	0.9	25.3
100 to 249 employees	11,217	0.7	0.9	2.3	1,858	1.0	2.0	52.9
250 to 499 employees	16,525	1.0	1.9	4.7	1,185	0.7	2.6	70.4
500 or more employees	640,120	38.1	40.0	100.0	1,994	1.1	3.7	100.0

See footnotes at end of exhibit.

Exhibit 1d
2010 Imports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Multiple location companies								
Wholesalers	329,916	19.6	19.6	100.0	5,536	3.0	3.0	100.0
no. employees unknown (3)	260	(-)	(-)	0.1	88	(-)	(-)	1.6
1 to 19 employees	5,295	0.3	0.3	1.7	970	0.5	0.6	19.1
20 to 49 employees	14,261	0.8	1.2	6.0	1,318	0.7	1.3	42.9
50 to 99 employees	16,730	1.0	2.2	11.1	1,026	0.6	1.9	61.5
100 to 249 employees	26,195	1.6	3.7	19.0	1,032	0.6	2.4	80.1
250 to 499 employees	27,162	1.6	5.4	27.3	497	0.3	2.7	89.1
500 or more employees	240,012	14.3	19.6	100.0	605	0.3	3.0	100.0
Other companies (4)	277,567	16.5	16.5	100.0	5,680	3.1	3.1	100.0
no. employees unknown (3)	(D)	(-)	(-)	(-)	56	(-)	(-)	1.0
1 to 19 employees	(D)	(D)	(D)	(D)	648	0.4	0.4	12.4
20 to 49 employees	4,621	0.3	(D)	(D)	824	0.5	0.8	26.9
50 to 99 employees	(D)	(D)	(D)	(D)	739	0.4	1.2	39.9
100 to 249 employees	4,883	0.3	(D)	(D)	977	0.5	1.8	57.1
250 to 499 employees	14,526	0.9	(D)	(D)	595	0.3	2.1	67.6
500 or more employees	249,925	14.9	(D)	(D)	1,841	1.0	3.1	100.0
Unclassified companies	333	(-)	(-)	100.0	75	(-)	(-)	100.0
Single location companies	399,815	23.8	23.8	100.0	163,614	90.1	90.1	100.0
no. employees unknown (3)	123,184	7.3	7.3	30.8	59,710	32.9	32.9	36.5
1 to 19 employees	105,935	6.3	13.6	57.3	76,005	41.8	74.7	82.9
20 to 49 employees	51,398	3.1	16.7	70.2	15,822	8.7	83.4	92.6
50 to 99 employees	36,062	2.1	18.8	79.2	6,697	3.7	87.1	96.7
100 to 249 employees	53,520	3.2	22.0	92.6	3,933	2.2	89.3	99.1
250 to 499 employees	11,597	0.7	22.7	95.5	887	0.5	89.8	99.7
500 or more employees	18,119	1.1	23.8	100.0	560	0.3	90.1	100.0
Manufacturers	86,719	5.2	5.2	100.0	28,860	15.9	15.9	100.0
no. employees unknown (3)	33,856	2.0	2.0	39.0	6,632	3.7	3.7	23.0
1 to 19 employees	6,015	0.4	2.4	46.0	10,174	5.6	9.3	58.2
20 to 49 employees	7,940	0.5	2.8	55.1	5,842	3.2	12.5	78.5
50 to 99 employees	10,198	0.6	3.5	66.9	3,372	1.9	14.3	90.2
100 to 249 employees	9,803	0.6	4.0	78.2	2,215	1.2	15.5	97.8
250 to 499 employees	4,624	0.3	4.3	83.5	474	0.3	15.8	99.5
500 or more employees	14,284	0.9	5.2	100.0	151	0.1	15.9	100.0
Wholesalers	221,235	13.2	13.2	100.0	76,517	42.1	42.1	100.0
no. employees unknown (3)	49,365	2.9	2.9	22.3	26,213	14.4	14.4	34.3
1 to 19 employees	83,053	4.9	7.9	59.9	41,621	22.9	37.3	88.7
20 to 49 employees	37,763	2.2	10.1	76.9	5,978	3.3	40.6	96.5
50 to 99 employees	22,346	1.3	11.5	87.0	1,785	1.0	41.6	98.8
100 to 249 employees	20,905	1.2	12.7	96.5	752	0.4	42.0	99.8
250 to 499 employees	6,154	0.4	13.1	99.3	133	0.1	42.1	100.0
500 or more employees	1,649	0.1	13.2	100.0	35	(-)	42.1	100.0
Other companies (4)	83,024	4.9	4.9	100.0	55,570	30.6	30.6	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	24,253	13.4	13.4	43.6
1 to 19 employees	(D)	(D)	(D)	(D)	24,165	13.3	26.7	87.1
20 to 49 employees	5,695	0.3	(D)	(D)	3,998	2.2	28.9	94.3
50 to 99 employees	(D)	(D)	(D)	(D)	1,537	0.8	29.7	97.1
100 to 249 employees	22,812	1.4	(D)	(D)	964	0.5	30.2	98.8
250 to 499 employees	819	(-)	(D)	(D)	280	0.2	30.4	99.3
500 or more employees	2,186	0.1	(D)	(D)	373	0.2	30.6	100.0
Unclassified companies	8,836	0.5	0.5	100.0	2,667	1.5	1.5	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 34.5 percent of the total wholesalers known value and 92.9 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(4) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1e
2009 Imports by Company Type and Employment Size

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	1,350,406	100.0	100.0	100.0	179,831	100.0	100.0	100.0
no. employees unknown (3)	107,594	8.0	8.0	8.0	58,291	32.4	32.4	32.4
1 to 19 employees	91,873	6.8	14.8	14.8	76,661	42.6	75.0	75.0
20 to 49 employees	53,185	3.9	18.7	18.7	18,478	10.3	85.3	85.3
50 to 99 employees	45,010	3.3	22.0	22.0	9,805	5.5	90.8	90.8
100 to 249 employees	75,240	5.6	27.6	27.6	8,094	4.5	95.3	95.3
250 to 499 employees	58,362	4.3	31.9	31.9	3,283	1.8	97.1	97.1
500 or more employees	919,142	68.1	100.0	100.0	5,219	2.9	100.0	100.0
Manufacturers	601,470	44.5	44.5	100.0	35,243	19.6	19.6	100.0
no. employees unknown (3)	24,820	1.8	1.8	4.1	6,512	3.6	3.6	18.5
1 to 19 employees	4,995	0.4	2.2	5.0	9,942	5.5	9.1	46.7
20 to 49 employees	5,768	0.4	2.6	5.9	6,268	3.5	12.6	64.5
50 to 99 employees	8,785	0.7	3.3	7.4	4,402	2.4	15.1	77.0
100 to 249 employees	18,888	1.4	4.7	10.5	4,175	2.3	17.4	88.8
250 to 499 employees	14,448	1.1	5.8	12.9	1,680	0.9	18.3	93.6
500 or more employees	523,765	38.8	44.5	100.0	2,264	1.3	19.6	100.0
Wholesalers	451,241	33.4	33.4	100.0	82,045	45.6	45.6	100.0
no. employees unknown (3)	44,333	3.3	3.3	9.8	26,139	14.5	14.5	31.9
1 to 19 employees	71,936	5.3	8.6	25.8	42,281	23.5	38.0	83.4
20 to 49 employees	40,494	3.0	11.6	34.7	7,389	4.1	42.2	92.4
50 to 99 employees	31,730	2.3	14.0	41.8	3,013	1.7	43.8	96.1
100 to 249 employees	36,656	2.7	16.7	49.9	1,873	1.0	44.9	98.4
250 to 499 employees	31,158	2.3	19.0	56.8	658	0.4	45.2	99.2
500 or more employees	194,936	14.4	33.4	100.0	692	0.4	45.6	100.0
Other companies (4)	291,116	21.6	21.6	100.0	59,934	33.3	33.3	100.0
no. employees unknown (3)	32,323	2.4	(D)	(D)	23,180	12.9	12.9	38.7
1 to 19 employees	14,903	1.1	(D)	(D)	24,384	13.6	26.4	79.4
20 to 49 employees	6,881	0.5	(D)	(D)	4,804	2.7	29.1	87.4
50 to 99 employees	(D)	(D)	(D)	(D)	2,374	1.3	30.4	91.3
100 to 249 employees	19,665	1.5	(D)	(D)	2,023	1.1	31.6	94.7
250 to 499 employees	12,755	0.9	(D)	(D)	934	0.5	32.1	96.3
500 or more employees	(D)	(D)	(D)	(D)	2,235	1.2	33.3	100.0
Unclassified companies	6,579	0.5	0.5	100.0	2,609	1.5	1.5	100.0
Multiple location companies	1,011,132	74.9	74.9	100.0	18,367	10.2	10.2	100.0
no. employees unknown (3)	734	0.1	0.1	0.1	233	0.1	0.1	1.3
1 to 19 employees	4,998	0.4	0.4	0.6	1,786	1.0	1.1	11.0
20 to 49 employees	12,608	0.9	1.4	1.8	2,652	1.5	2.6	25.4
50 to 99 employees	17,542	1.3	2.7	3.5	2,892	1.6	4.2	41.2
100 to 249 employees	35,744	2.6	5.3	7.1	3,893	2.2	6.4	62.4
250 to 499 employees	47,697	3.5	8.8	11.8	2,293	1.3	7.6	74.9
500 or more employees	891,809	66.0	74.9	100.0	4,618	2.6	10.2	100.0
Manufacturers	529,916	39.2	39.2	100.0	6,834	3.8	3.8	100.0
no. employees unknown (3)	167	(-)	(-)	(-)	49	(-)	(-)	0.7
1 to 19 employees	174	(-)	(-)	0.1	137	0.1	0.1	2.7
20 to 49 employees	606	(-)	0.1	0.2	510	0.3	0.4	10.2
50 to 99 employees	2,526	0.2	0.3	0.7	1,023	0.6	1.0	25.2
100 to 249 employees	9,769	0.7	1.0	2.5	1,843	1.0	2.0	52.1
250 to 499 employees	11,038	0.8	1.8	4.6	1,174	0.7	2.6	69.3
500 or more employees	505,636	37.4	39.2	100.0	2,098	1.2	3.8	100.0

See footnotes at end of exhibit.

Exhibit 1e
2009 Imports by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Multiple location companies								
Wholesalers	263,658	19.5	19.5	100.0	5,725	3.2	3.2	100.0
no. employees unknown (3)	331	(-)	(-)	0.1	113	0.1	0.1	2.0
1 to 19 employees	3,561	0.3	0.3	1.5	1,005	0.6	0.6	19.5
20 to 49 employees	9,819	0.7	1.0	5.2	1,275	0.7	1.3	41.8
50 to 99 employees	12,607	0.9	1.9	10.0	1,116	0.6	2.0	61.3
100 to 249 employees	21,985	1.6	3.6	18.3	1,065	0.6	2.5	79.9
250 to 499 employees	25,170	1.9	5.4	27.9	509	0.3	2.8	88.8
500 or more employees	190,184	14.1	19.5	100.0	642	0.4	3.2	100.0
Other companies (4)	217,157	16.1	16.1	100.0	5,718	3.2	3.2	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	67	(-)	(-)	1.2
1 to 19 employees	1,256	0.1	(D)	(D)	638	0.4	0.4	12.3
20 to 49 employees	(D)	(D)	(D)	(D)	854	0.5	0.9	27.3
50 to 99 employees	2,127	0.2	(D)	(D)	738	0.4	1.3	40.2
100 to 249 employees	3,957	0.3	(D)	(D)	964	0.5	1.8	57.0
250 to 499 employees	11,489	0.9	(D)	(D)	601	0.3	2.1	67.5
500 or more employees	(D)	(D)	(D)	(D)	1,856	1.0	3.2	100.0
Unclassified companies	401	(-)	(-)	100.0	90	0.1	0.1	100.0
Single location companies	339,274	25.1	25.1	100.0	161,464	89.8	89.8	100.0
no. employees unknown (3)	106,859	7.9	7.9	31.5	58,058	32.3	32.3	36.0
1 to 19 employees	86,875	6.4	14.3	57.1	74,875	41.6	73.9	82.3
20 to 49 employees	40,577	3.0	17.4	69.1	15,826	8.8	82.7	92.1
50 to 99 employees	27,468	2.0	19.4	77.2	6,913	3.8	86.6	96.4
100 to 249 employees	39,497	2.9	22.3	88.8	4,201	2.3	88.9	99.0
250 to 499 employees	10,665	0.8	23.1	91.9	990	0.6	89.5	99.6
500 or more employees	27,333	2.0	25.1	100.0	601	0.3	89.8	100.0
Manufacturers	71,554	5.3	5.3	100.0	28,409	15.8	15.8	100.0
no. employees unknown (3)	24,653	1.8	1.8	34.5	6,463	3.6	3.6	22.7
1 to 19 employees	4,821	0.4	2.2	41.2	9,805	5.5	9.0	57.3
20 to 49 employees	5,162	0.4	2.6	48.4	5,758	3.2	12.2	77.5
50 to 99 employees	6,259	0.5	3.0	57.2	3,379	1.9	14.1	89.4
100 to 249 employees	9,119	0.7	3.7	69.9	2,332	1.3	15.4	97.6
250 to 499 employees	3,411	0.3	4.0	74.7	506	0.3	15.7	99.4
500 or more employees	18,129	1.3	5.3	100.0	166	0.1	15.8	100.0
Wholesalers	187,583	13.9	13.9	100.0	76,320	42.4	42.4	100.0
no. employees unknown (3)	44,001	3.3	3.3	23.5	26,026	14.5	14.5	34.1
1 to 19 employees	68,375	5.1	8.3	59.9	41,276	23.0	37.4	88.2
20 to 49 employees	30,675	2.3	10.6	76.3	6,114	3.4	40.8	96.2
50 to 99 employees	19,123	1.4	12.0	86.5	1,897	1.1	41.9	98.7
100 to 249 employees	14,670	1.1	13.1	94.3	808	0.4	42.3	99.7
250 to 499 employees	5,988	0.4	13.5	97.5	149	0.1	42.4	99.9
500 or more employees	4,751	0.4	13.9	100.0	50	(-)	42.4	100.0
Other companies (4)	73,959	5.5	5.5	100.0	54,216	30.1	30.1	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	23,113	12.9	12.9	42.6
1 to 19 employees	13,647	1.0	(D)	(D)	23,746	13.2	26.1	86.4
20 to 49 employees	(D)	(D)	(D)	(D)	3,950	2.2	28.3	93.7
50 to 99 employees	(D)	(D)	(D)	(D)	1,636	0.9	29.2	96.7
100 to 249 employees	15,708	1.2	(D)	(D)	1,059	0.6	29.8	98.7
250 to 499 employees	1,266	0.1	(D)	(D)	333	0.2	29.9	99.3
500 or more employees	4,450	0.3	(D)	(D)	379	0.2	30.1	100.0
Unclassified companies	6,177	0.5	0.5	100.0	2,519	1.4	1.4	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 34.7 percent of the total wholesalers known value and 92.4 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1f
Percent Difference Between the 2009 and 2010 Import Results

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
All identified companies	1,350,406	1,679,522	329,116	24.4	179,831	181,648	1,817	1.0
no. employees unknown (2)	107,594	123,616	16,022	14.9	58,291	59,886	1,595	2.7
1 to 19 employees	91,873	112,664	20,791	22.6	76,661	77,796	1,135	1.5
20 to 49 employees	53,185	71,093	17,908	33.7	18,478	18,487	9	(-)
50 to 99 employees	45,010	58,075	13,065	29.0	9,805	9,472	-333	-3.4
100 to 249 employees	75,240	96,080	20,839	27.7	8,094	7,820	-274	-3.4
250 to 499 employees	58,362	69,812	11,450	19.6	3,283	3,174	-109	-3.3
500 or more employees	919,142	1,148,183	229,041	24.9	5,219	5,013	-206	-3.9
Manufacturers	601,470	758,612	157,141	26.1	35,243	35,603	360	1.0
no. employees unknown (2)	24,820	33,905	9,085	36.6	6,512	6,663	151	2.3
1 to 19 employees	4,995	6,259	1,264	25.3	9,942	10,341	399	4.0
20 to 49 employees	5,768	8,728	2,960	51.3	6,268	6,354	86	1.4
50 to 99 employees	8,785	13,147	4,362	49.7	4,402	4,368	-34	-0.8
100 to 249 employees	18,888	21,020	2,131	11.3	4,175	4,073	-102	-2.4
250 to 499 employees	14,448	21,149	6,701	46.4	1,680	1,659	-21	-1.3
500 or more employees	523,765	654,404	130,639	24.9	2,264	2,145	-119	-5.3
Wholesalers	451,241	551,151	99,910	22.1	82,045	82,053	8	(-)
no. employees unknown (2)	44,333	49,625	5,293	11.9	26,139	26,301	162	0.6
1 to 19 employees	71,936	88,348	16,412	22.8	42,281	42,591	310	0.7
20 to 49 employees	40,494	52,024	11,530	28.5	7,389	7,296	-93	-1.3
50 to 99 employees	31,730	39,077	7,347	23.2	3,013	2,811	-202	-6.7
100 to 249 employees	36,656	47,099	10,444	28.5	1,873	1,784	-89	-4.8
250 to 499 employees	31,158	33,317	2,159	6.9	658	630	-28	-4.3
500 or more employees	194,936	241,661	46,725	24.0	692	640	-52	-7.5
Other companies (3)	291,116	360,591	69,475	23.9	59,934	61,250	1,316	2.2
no. employees unknown (2)	32,323	31,287	-1,036	-3.2	23,180	24,309	1,129	4.9
1 to 19 employees	14,903	18,027	3,124	21.0	24,384	24,813	429	1.8
20 to 49 employees	6,881	10,316	3,435	49.9	4,804	4,822	18	0.4
50 to 99 employees	(D)	5,809	(D)	(D)	2,374	2,276	-98	-4.1
100 to 249 employees	19,665	27,696	8,031	40.8	2,023	1,941	-82	-4.1
250 to 499 employees	12,755	15,344	2,590	20.3	934	875	-59	-6.3
500 or more employees	(D)	252,112	(D)	(D)	2,235	2,214	-21	-0.9
Unclassified companies	6,579	9,169	2,590	39.4	2,609	2,742	133	5.1
Multiple location companies	1,011,132	1,279,707	268,575	26.6	18,367	18,034	-333	-1.8
no. employees unknown (2)	734	431	-303	-41.3	233	176	-57	-24.5
1 to 19 employees	4,998	6,729	1,731	34.6	1,786	1,791	5	0.3
20 to 49 employees	12,608	19,695	7,087	56.2	2,652	2,665	13	0.5
50 to 99 employees	17,542	22,014	4,471	25.5	2,892	2,775	-117	-4.0
100 to 249 employees	35,744	42,560	6,816	19.1	3,893	3,887	-6	-0.2
250 to 499 employees	47,697	58,215	10,518	22.1	2,293	2,287	-6	-0.3
500 or more employees	891,809	1,130,064	238,255	26.7	4,618	4,453	-165	-3.6
Manufacturers	529,916	671,892	141,976	26.8	6,834	6,743	-91	-1.3
no. employees unknown (2)	167	49	-118	-70.7	49	31	-18	-36.7
1 to 19 employees	174	243	69	39.9	137	167	30	21.9
20 to 49 employees	606	788	182	30.0	510	512	2	0.4
50 to 99 employees	2,526	2,950	424	16.8	1,023	996	-27	-2.6
100 to 249 employees	9,769	11,217	1,447	14.8	1,843	1,858	15	0.8
250 to 499 employees	11,038	16,525	5,488	49.7	1,174	1,185	11	0.9
500 or more employees	505,636	640,120	134,484	26.6	2,098	1,994	-104	-5.0

See footnotes at end of exhibit.

Exhibit 1f
Percent Difference Between the 2009 and 2010 Import Results - Continued

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
Multiple location companies								
Wholesalers	263,658	329,916	66,258	25.1	5,725	5,536	-189	-3.3
no. employees unknown (2)	331	260	-71	-21.5	113	88	-25	-22.1
1 to 19 employees	3,561	5,295	1,734	48.7	1,005	970	-35	-3.5
20 to 49 employees	9,819	14,261	4,442	45.2	1,275	1,318	43	3.4
50 to 99 employees	12,607	16,730	4,123	32.7	1,116	1,026	-90	-8.1
100 to 249 employees	21,985	26,195	4,210	19.1	1,065	1,032	-33	-3.1
250 to 499 employees	25,170	27,162	1,992	7.9	509	497	-12	-2.4
500 or more employees	190,184	240,012	49,828	26.2	642	605	-37	-5.8
Other companies (3)	217,157	277,567	60,410	27.8	5,718	5,680	-38	-0.7
no. employees unknown (2)	(D)	(D)	(D)	(D)	67	56	-11	-16.4
1 to 19 employees	1,256	(D)	(D)	(D)	638	648	10	1.6
20 to 49 employees	(D)	4,621	(D)	(D)	854	824	-30	-3.5
50 to 99 employees	2,127	(D)	(D)	(D)	738	739	1	0.1
100 to 249 employees	3,957	4,883	926	23.4	964	977	13	1.3
250 to 499 employees	11,489	14,526	3,037	26.4	601	595	-6	-1.0
500 or more employees	(D)	249,925	(D)	(D)	1,856	1,841	-15	-0.8
Unclassified companies	401	333	-69	-17.2	90	75	-15	-16.7
Single location companies	339,274	399,815	60,541	17.8	161,464	163,614	2,150	1.3
no. employees unknown (2)	106,859	123,184	16,325	15.3	58,058	59,710	1,652	2.8
1 to 19 employees	86,875	105,935	19,061	21.9	74,875	76,005	1,130	1.5
20 to 49 employees	40,577	51,398	10,821	26.7	15,826	15,822	-4	(-)
50 to 99 employees	27,468	36,062	8,594	31.3	6,913	6,697	-216	-3.1
100 to 249 employees	39,497	53,520	14,023	35.5	4,201	3,933	-268	-6.4
250 to 499 employees	10,665	11,597	932	8.7	990	887	-103	-10.4
500 or more employees	27,333	18,119	-9,214	-33.7	601	560	-41	-6.8
Manufacturers	71,554	86,719	15,165	21.2	28,409	28,860	451	1.6
no. employees unknown (2)	24,653	33,856	9,203	37.3	6,463	6,632	169	2.6
1 to 19 employees	4,821	6,015	1,194	24.8	9,805	10,174	369	3.8
20 to 49 employees	5,162	7,940	2,778	53.8	5,758	5,842	84	1.5
50 to 99 employees	6,259	10,198	3,939	62.9	3,379	3,372	-7	-0.2
100 to 249 employees	9,119	9,803	684	7.5	2,332	2,215	-117	-5.0
250 to 499 employees	3,411	4,624	1,213	35.6	506	474	-32	-6.3
500 or more employees	18,129	14,284	-3,845	-21.2	166	151	-15	-9.0
Wholesalers	187,583	221,235	33,652	17.9	76,320	76,517	197	0.3
no. employees unknown (2)	44,001	49,365	5,364	12.2	26,026	26,213	187	0.7
1 to 19 employees	68,375	83,053	14,679	21.5	41,276	41,621	345	0.8
20 to 49 employees	30,675	37,763	7,088	23.1	6,114	5,978	-136	-2.2
50 to 99 employees	19,123	22,346	3,224	16.9	1,897	1,785	-112	-5.9
100 to 249 employees	14,670	20,905	6,234	42.5	808	752	-56	-6.9
250 to 499 employees	5,988	6,154	166	2.8	149	133	-16	-10.7
500 or more employees	4,751	1,649	-3,103	-65.3	50	35	-15	-30.0
Other companies (3)	73,959	83,024	9,065	12.3	54,216	55,570	1,354	2.5
no. employees unknown (2)	(D)	(D)	(D)	(D)	23,113	24,253	1,140	4.9
1 to 19 employees	13,647	(D)	(D)	(D)	23,746	24,165	419	1.8
20 to 49 employees	(D)	5,695	(D)	(D)	3,950	3,998	48	1.2
50 to 99 employees	(D)	(D)	(D)	(D)	1,636	1,537	-99	-6.1
100 to 249 employees	15,708	22,812	7,105	45.2	1,059	964	-95	-9.0
250 to 499 employees	1,266	819	-447	-35.3	333	280	-53	-15.9
500 or more employees	4,450	2,186	-2,264	-50.9	379	373	-6	-1.6
Unclassified companies	6,177	8,836	2,659	43.0	2,519	2,667	148	5.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009 or 2010.

(3) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1g
2010 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Note: This exhibit is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported in 2010 (1)			
	2010	Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	80,640	968,219	100.0	1,580,562	100.0
no. employees unknown (2)	12,656	42,590	4.4	78,209	4.9
1 to 19 employees	35,081	42,590	4.4	78,209	4.9
20 to 49 employees	12,589	32,607	3.4	80,386	5.1
50 to 99 employees	7,121	30,973	3.2	63,611	4.0
100 to 249 employees	6,235	35,442	3.7	54,681	3.5
250 to 499 employees	2,653	48,496	5.0	93,045	5.9
500 or more employees	4,305	41,691	4.3	67,976	4.3
Manufacturers	24,603	736,420	76.1	1,142,653	72.3
no. employees unknown (2)	2,687	643,241	66.4	749,359	47.4
1 to 19 employees	5,823	16,108	1.7	29,496	1.9
20 to 49 employees	4,937	(D)	(D)	4,631	0.3
50 to 99 employees	3,746	6,398	0.7	8,163	0.5
100 to 249 employees	3,715	(D)	(D)	12,739	0.8
250 to 499 employees	1,589	23,678	2.4	20,536	1.3
500 or more employees	2,106	26,957	2.8	20,917	1.3
Wholesalers	38,594	552,155	57.0	652,876	41.3
no. employees unknown (2)	6,015	200,205	20.7	497,198	31.5
1 to 19 employees	22,046	17,623	1.8	29,878	1.9
20 to 49 employees	5,558	22,187	2.3	64,452	4.1
50 to 99 employees	2,311	15,792	1.6	47,540	3.0
100 to 249 employees	1,508	16,131	1.7	36,885	2.3
250 to 499 employees	565	19,379	2.0	45,673	2.9
500 or more employees	591	8,932	0.9	32,155	2.0
Other companies (3)	17,030	100,161	10.3	240,615	15.2
no. employees unknown (2)	3,598	123,504	12.8	327,893	20.7
1 to 19 employees	7,198	(D)	(D)	13,071	0.8
20 to 49 employees	2,085	(D)	(D)	11,289	0.7
50 to 99 employees	1,057	(D)	(D)	7,883	0.5
100 to 249 employees	999	(D)	(D)	(D)	(D)
250 to 499 employees	495	(D)	(D)	26,574	1.7
500 or more employees	1,598	(D)	(D)	(D)	(D)
Unclassified companies	413	84,002	8.7	(D)	(D)
Multiple location companies	14,163	1,269	0.1	6,112	0.4
no. employees unknown (2)	113	816,702	84.4	1,268,632	80.3
1 to 19 employees	953	264	(-)	393	(-)
20 to 49 employees	1,848	2,170	0.2	5,914	0.4
50 to 99 employees	2,153	10,628	1.1	18,114	1.1
100 to 249 employees	3,193	15,324	1.6	20,978	1.3
250 to 499 employees	1,947	30,452	3.1	41,509	2.6
500 or more employees	3,956	31,840	3.3	56,734	3.6
Manufacturers	6,345	726,024	75.0	1,124,990	71.2
no. employees unknown (2)	26	580,858	60.0	669,994	42.4
1 to 19 employees	122	(D)	(D)	47	(-)
20 to 49 employees	431	(D)	(D)	213	(-)
50 to 99 employees	916	(D)	(D)	752	(-)
100 to 249 employees	1,738	(D)	(D)	2,905	0.2
250 to 499 employees	1,147	12,137	1.3	10,994	0.7
500 or more employees	1,965	(D)	(D)	(D)	(D)
Wholesalers	4,508	544,205	56.2	(D)	(D)
no. employees unknown (2)	61	137,142	14.2	325,483	20.6
1 to 19 employees	638	133	(-)	233	(-)
20 to 49 employees	1,032	1,509	0.2	4,800	0.3
50 to 99 employees	867	4,283	0.4	13,520	0.9
100 to 249 employees	898	9,991	1.0	15,981	1.0
250 to 499 employees	448	15,292	1.6	25,691	1.6
500 or more employees	564	7,215	0.7	26,168	1.7

See footnotes at end of exhibit.

Exhibit 1g
2010 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import - Continued

Note: This exhibit is compiled using data from import and export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported in 2010 (1)			
	2010	Exports	% of Known Export Value	Imports	% of Known Import Value
Multiple location companies					
Other companies (3)	3,268	(D)	(D)	272,830	17.3
no. employees unknown (2)	25	(D)	(D)	(D)	(D)
1 to 19 employees	191	(D)	(D)	(D)	(D)
20 to 49 employees	377	(D)	(D)	(D)	(D)
50 to 99 employees	365	(D)	(D)	(D)	(D)
100 to 249 employees	544	(D)	(D)	(D)	(D)
250 to 499 employees	348	(D)	(D)	(D)	(D)
500 or more employees	1,418	(D)	(D)	(D)	(D)
Unclassified companies	49	(D)	(D)	325	(-)
Single location companies	66,477	151,518	15.6	311,929	19.7
no. employees unknown (2)	12,543	42,326	4.4	77,816	4.9
1 to 19 employees	34,128	30,437	3.1	74,472	4.7
20 to 49 employees	10,741	20,345	2.1	45,497	2.9
50 to 99 employees	4,968	20,118	2.1	33,703	2.1
100 to 249 employees	3,042	18,044	1.9	51,536	3.3
250 to 499 employees	706	9,851	1.0	11,242	0.7
500 or more employees	349	10,396	1.1	17,664	1.1
Manufacturers	18,258	62,383	6.4	79,364	5.0
no. employees unknown (2)	2,661	(D)	(D)	29,449	1.9
1 to 19 employees	5,701	(D)	(D)	4,418	0.3
20 to 49 employees	4,506	(D)	(D)	7,411	0.5
50 to 99 employees	2,830	(D)	(D)	9,834	0.6
100 to 249 employees	1,977	11,541	1.2	9,542	0.6
250 to 499 employees	442	(D)	(D)	(D)	(D)
500 or more employees	141	7,950	0.8	(D)	(D)
Wholesalers	34,086	63,063	6.5	171,715	10.9
no. employees unknown (2)	5,954	17,490	1.8	29,645	1.9
1 to 19 employees	21,408	20,678	2.1	59,652	3.8
20 to 49 employees	4,526	11,509	1.2	34,020	2.2
50 to 99 employees	1,444	6,139	0.6	20,905	1.3
100 to 249 employees	610	4,087	0.4	19,982	1.3
250 to 499 employees	117	1,717	0.2	5,988	0.4
500 or more employees	27	1,442	0.1	1,523	0.1
Other companies (3)	13,762	(D)	(D)	55,063	3.5
no. employees unknown (2)	3,573	(D)	(D)	(D)	(D)
1 to 19 employees	7,007	(D)	(D)	(D)	(D)
20 to 49 employees	1,708	(D)	(D)	(D)	(D)
50 to 99 employees	692	(D)	(D)	(D)	(D)
100 to 249 employees	455	2,416	0.2	(D)	(D)
250 to 499 employees	147	(D)	(D)	783	(-)
500 or more employees	180	(D)	(D)	(D)	(D)
Unclassified companies	331	(D)	(D)	5,787	0.5

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 1h
2009 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Note: This exhibit is compiled using data from import and export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported in 2009 (1)			
	2009	Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	78,949	804,336	100.0	1,251,653	100.0
no. employees unknown (2)	12,352	32,015	4.0	66,273	5.3
1 to 19 employees	33,566	29,176	3.6	64,969	5.2
20 to 49 employees	12,257	25,608	3.2	47,084	3.8
50 to 99 employees	7,243	24,982	3.1	41,535	3.3
100 to 249 employees	6,389	40,582	5.0	61,092	4.9
250 to 499 employees	2,674	31,438	3.9	57,210	4.6
500 or more employees	4,468	620,535	77.1	913,490	73.0
Manufacturers	24,200	527,983	65.6	593,472	47.4
no. employees unknown (2)	2,703	10,698	1.3	(D)	(D)
1 to 19 employees	5,445	(D)	(D)	3,587	0.3
20 to 49 employees	4,750	4,859	0.6	5,158	0.4
50 to 99 employees	3,697	10,311	1.3	8,326	0.7
100 to 249 employees	3,790	19,513	2.4	18,368	1.5
250 to 499 employees	1,584	(D)	(D)	14,171	1.1
500 or more employees	2,231	461,820	57.4	(D)	(D)
Wholesalers	37,956	164,696	20.5	404,963	32.4
no. employees unknown (2)	5,833	13,641	1.7	26,070	2.1
1 to 19 employees	21,387	20,523	2.6	52,679	4.2
20 to 49 employees	5,504	13,096	1.6	36,461	2.9
50 to 99 employees	2,449	9,848	1.2	30,049	2.4
100 to 249 employees	1,554	16,301	2.0	35,666	2.8
250 to 499 employees	584	7,874	1.0	30,720	2.5
500 or more employees	645	83,412	10.4	193,318	15.4
Other companies (3)	16,413	110,556	13.7	252,075	20.1
no. employees unknown (2)	3,504	(D)	(D)	18,480	1.5
1 to 19 employees	6,716	(D)	(D)	8,675	0.7
20 to 49 employees	1,993	(D)	(D)	5,423	0.4
50 to 99 employees	1,088	(D)	(D)	2,867	0.2
100 to 249 employees	1,035	(D)	(D)	(D)	(D)
250 to 499 employees	503	(D)	(D)	12,317	1.0
500 or more employees	1,574	75,199	9.3	(D)	(D)
Unclassified companies	380	1,102	0.1	1,143	0.1
Multiple location companies	14,284	678,994	84.4	1,001,303	80.0
no. employees unknown (2)	152	486	0.1	644	0.1
1 to 19 employees	951	1,472	0.2	4,316	0.3
20 to 49 employees	1,764	8,607	1.1	11,575	0.9
50 to 99 employees	2,226	9,626	1.2	16,568	1.3
100 to 249 employees	3,174	25,858	3.2	(D)	(D)
250 to 499 employees	1,929	23,574	2.9	(D)	(D)
500 or more employees	4,088	609,371	75.8	886,472	70.8
Manufacturers	6,426	481,377	59.8	528,508	42.2
no. employees unknown (2)	40	(D)	(D)	(D)	(D)
1 to 19 employees	102	(D)	(D)	165	(-)
20 to 49 employees	428	603	0.1	548	(-)
50 to 99 employees	928	2,363	0.3	2,442	0.2
100 to 249 employees	1,725	9,895	1.2	9,609	0.8
250 to 499 employees	1,127	14,083	1.8	10,877	0.9
500 or more employees	2,076	454,178	56.5	(D)	(D)
Wholesalers	4,610	110,170	13.7	260,092	20.8
no. employees unknown (2)	75	119	(-)	290	(-)
1 to 19 employees	643	983	0.1	3,142	0.3
20 to 49 employees	978	3,102	0.4	9,314	0.7
50 to 99 employees	924	4,391	0.5	12,313	1.0
100 to 249 employees	927	13,411	1.7	21,567	1.7
250 to 499 employees	458	(D)	(D)	24,782	2.0
500 or more employees	605	(D)	(D)	188,684	15.1

See footnotes at end of exhibit.

Exhibit 1h
2009 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import - Continued

Note: This exhibit is compiled using data from import and export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported in 2009 (1)				
		2009	Exports	% of Known Export Value	Imports	% of Known Import Value
Multiple location companies						
Other companies (3)	3,199	(D)	(D)	212,308	17.0	
no. employees unknown (2)	36	(D)	(D)	(D)	(D)	
1 to 19 employees	201	(D)	(D)	(D)	(D)	
20 to 49 employees	349	(D)	(D)	(D)	(D)	
50 to 99 employees	366	(D)	(D)	(D)	(D)	
100 to 249 employees	512	(D)	(D)	3,674	0.3	
250 to 499 employees	341	(D)	(D)	(D)	(D)	
500 or more employees	1,394	(D)	(D)	(D)	(D)	
Unclassified companies	49	(D)	(D)	396	(-)	
Single location companies	64,665	125,342	15.6	250,350	20.0	
no. employees unknown (2)	12,200	31,529	3.9	65,628	5.2	
1 to 19 employees	32,615	27,704	3.4	60,653	4.8	
20 to 49 employees	10,493	17,001	2.1	35,510	2.8	
50 to 99 employees	5,017	15,356	1.9	24,967	2.0	
100 to 249 employees	3,215	14,724	1.8	(D)	(D)	
250 to 499 employees	745	7,864	1.0	(D)	(D)	
500 or more employees	380	11,163	1.4	27,018	2.2	
Manufacturers	17,774	46,606	5.8	64,964	5.2	
no. employees unknown (2)	2,663	(D)	(D)	20,873	1.7	
1 to 19 employees	5,343	(D)	(D)	3,422	0.3	
20 to 49 employees	4,322	4,255	0.5	4,611	0.4	
50 to 99 employees	2,769	7,948	1.0	5,884	0.5	
100 to 249 employees	2,065	9,618	1.2	8,759	0.7	
250 to 499 employees	457	(D)	(D)	3,294	0.3	
500 or more employees	155	7,642	1.0	18,121	1.4	
Wholesalers	33,346	54,526	6.8	144,872	11.6	
no. employees unknown (2)	5,758	13,522	1.7	25,780	2.1	
1 to 19 employees	20,744	19,540	2.4	49,537	4.0	
20 to 49 employees	4,526	9,994	1.2	27,148	2.2	
50 to 99 employees	1,525	5,457	0.7	17,736	1.4	
100 to 249 employees	627	2,890	0.4	14,099	1.1	
250 to 499 employees	126	(D)	(D)	5,938	0.5	
500 or more employees	40	(D)	(D)	4,634	0.4	
Other companies (3)	13,214	(D)	(D)	39,767	3.2	
no. employees unknown (2)	3,468	(D)	(D)	(D)	(D)	
1 to 19 employees	6,515	(D)	(D)	(D)	(D)	
20 to 49 employees	1,644	(D)	(D)	(D)	(D)	
50 to 99 employees	722	(D)	(D)	(D)	(D)	
100 to 249 employees	523	2,216	0.3	(D)	(D)	
250 to 499 employees	162	(D)	(D)	(D)	(D)	
500 or more employees	180	(D)	(D)	(D)	(D)	
Unclassified companies	331	(D)	(D)	747	0.1	

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders, transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 2a
Top Companies' Share of the 2010 Export Market
by Company Type

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2009-2010	
					Number of Identified Exporters	Known Value
All identified companies	293,131	1,137,635	100.0	100.0	6.0	21.0
Top 4 companies	4	68,161	6.0	6.0	(-)	10.1
Top 8 companies	8	111,631	9.8	9.8	(-)	16.3
Top 20 companies	20	199,105	17.5	17.5	(-)	19.8
Top 50 companies	50	330,447	29.0	29.0	(-)	24.3
Top 100 companies	100	429,369	37.7	37.7	(-)	24.0
Top 500 companies	500	678,470	59.6	59.6	(-)	22.3
Top 1000 companies	1,000	783,061	68.8	68.8	(-)	22.3
Top 2000 companies	2,000	875,299	76.9	76.9	(-)	22.1
Manufacturers	72,171	682,911	60.0	100.0	2.4	21.3
Top 4 companies	4	68,161	6.0	10.0	(-)	10.1
Top 8 companies	8	111,631	9.8	16.3	(-)	16.3
Top 20 companies	20	193,835	17.0	28.4	(-)	19.1
Top 50 companies	50	291,088	25.6	42.6	(-)	22.5
Top 100 companies	100	363,511	32.0	53.2	(-)	22.4
Top 250 companies	250	454,445	39.9	66.5	(-)	22.1
Top 500 companies	500	517,793	45.5	75.8	(-)	22.0
Top 1000 companies	1,000	570,267	50.1	83.5	(-)	21.9
Top 2000 companies	2,000	610,511	53.7	89.4	(-)	21.6
Wholesalers	97,873	268,334	23.6	100.0	4.3	22.9
Top 4 companies	4	28,209	2.5	10.5	(-)	32.5
Top 8 companies	8	45,980	4.0	17.1	(-)	30.9
Top 20 companies	20	71,627	6.3	26.7	(-)	29.4
Top 50 companies	50	97,558	8.6	36.4	(-)	28.6
Top 100 companies	100	119,554	10.5	44.6	(-)	27.3
Top 250 companies	250	150,662	13.2	56.1	(-)	26.3
Top 500 companies	500	173,647	15.3	64.7	(-)	25.7
Top 1000 companies	1,000	194,841	17.1	72.6	(-)	24.9
Top 2000 companies	2,000	214,044	18.8	79.8	(-)	24.3
Other companies (3)	114,318	180,270	15.8	100.0	9.6	17.2
Top 4 companies	4	19,890	1.7	11.0	(-)	31.7
Top 8 companies	8	28,589	2.5	15.9	(-)	29.4
Top 20 companies	20	44,285	3.9	24.6	(-)	21.1
Top 50 companies	50	66,905	5.9	37.1	(-)	18.9
Top 100 companies	100	86,399	7.6	47.9	(-)	17.6
Top 250 companies	250	111,270	9.8	61.7	(-)	18.7
Top 500 companies	500	128,232	11.3	71.1	(-)	18.3
Top 1000 companies	1,000	142,436	12.5	79.0	(-)	18.0
Top 2000 companies	2,000	153,834	13.5	85.3	(-)	17.5
Unclassified companies	8,769	6,119	0.5	100.0	8.4	15.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 10.5 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 2b
Top Companies' Share of the 2009 Export Market
by Company Type

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	276,643	940,410	100.0	100.0
Top 4 companies	4	61,934	6.6	6.6
Top 8 companies	8	96,015	10.2	10.2
Top 20 companies	20	166,224	17.7	17.7
Top 50 companies	50	265,881	28.3	28.3
Top 100 companies	100	346,200	36.8	36.8
Top 250 companies	250	463,796	49.3	49.3
Top 500 companies	500	554,615	59.0	59.0
Top 1000 companies	1,000	640,138	68.1	68.1
Top 2000 companies	2,000	717,085	76.3	76.3
Manufacturers	70,462	563,077	59.9	100.0
Top 4 companies	4	61,934	6.6	11.0
Top 8 companies	8	96,015	10.2	17.1
Top 20 companies	20	162,693	17.3	28.9
Top 50 companies	50	237,639	25.3	42.2
Top 100 companies	100	296,934	31.6	52.7
Top 250 companies	250	372,290	39.6	66.1
Top 500 companies	500	424,558	45.1	75.4
Top 1000 companies	1,000	467,894	49.8	83.1
Top 2000 companies	2,000	501,993	53.4	89.2
Wholesalers	93,795	218,279	23.2	100.0
Top 4 companies	4	21,295	2.3	9.8
Top 8 companies	8	35,131	3.7	16.1
Top 20 companies	20	55,352	5.9	25.4
Top 50 companies	50	75,844	8.1	34.7
Top 100 companies	100	93,887	10.0	43.0
Top 250 companies	250	119,253	12.7	54.6
Top 500 companies	500	138,142	14.7	63.3
Top 1000 companies	1,000	155,939	16.6	71.4
Top 2000 companies	2,000	172,244	18.3	78.9
Other companies (3)	104,293	153,762	16.4	100.0
Top 4 companies	4	15,098	1.6	9.8
Top 8 companies	8	22,096	2.3	14.4
Top 20 companies	20	36,556	3.9	23.8
Top 50 companies	50	56,281	6.0	36.6
Top 100 companies	100	73,439	7.8	47.8
Top 250 companies	250	93,717	10.0	60.9
Top 500 companies	500	108,378	11.5	70.5
Top 1000 companies	1,000	120,661	12.8	78.5
Top 2000 companies	2,000	130,937	13.9	85.2
Unclassified companies	8,093	5,291	0.6	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 9.8 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 2c
Top Companies' Share of the 2010 Import Market
by Company Type

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2009-2010	
					Number of Identified Importers	Known Value
All identified companies	181,648	1,679,522	100.0	100.0	1.0	24.4
Top 4 companies	4	128,099	7.6	7.6	(-)	33.0
Top 8 companies	8	221,429	13.2	13.2	(-)	31.6
Top 20 companies	20	415,544	24.7	24.7	(-)	36.2
Top 50 companies	50	643,037	38.3	38.3	(-)	29.6
Top 100 companies	100	807,533	48.1	48.1	(-)	26.5
Top 250 companies	250	1,012,445	60.3	60.3	(-)	25.7
Top 500 companies	500	1,145,982	68.2	68.2	(-)	25.4
Top 1000 companies	1,000	1,267,679	75.5	75.5	(-)	25.5
Top 2000 companies	2,000	1,376,910	82.0	82.0	(-)	25.4
Manufacturers	35,603	758,612	45.2	100.0	1.0	26.1
Top 4 companies	4	128,099	7.6	16.9	(-)	33.0
Top 8 companies	8	212,888	12.7	28.1	(-)	35.3
Top 20 companies	20	347,294	20.7	45.8	(-)	33.6
Top 50 companies	50	458,423	27.3	60.4	(-)	29.2
Top 100 companies	100	527,776	31.4	69.6	(-)	27.5
Top 250 companies	250	603,628	35.9	79.6	(-)	27.0
Top 500 companies	500	652,931	38.9	86.1	(-)	26.8
Top 1000 companies	1,000	694,322	41.3	91.5	(-)	26.5
Top 2000 companies	2,000	723,927	43.1	95.4	(-)	26.4
Wholesalers	82,053	551,151	32.8	100.0	0.0	22.1
Top 4 companies	4	59,047	3.5	10.7	(-)	32.4
Top 8 companies	8	91,967	5.5	16.7	(-)	26.5
Top 20 companies	20	144,430	8.6	26.2	(-)	20.4
Top 50 companies	50	205,713	12.2	37.3	(-)	24.0
Top 100 companies	100	252,803	15.1	45.9	(-)	23.8
Top 250 companies	250	306,611	18.3	55.6	(-)	23.4
Top 500 companies	500	348,047	20.7	63.1	(-)	23.8
Top 1000 companies	1,000	389,005	23.2	70.6	(-)	23.5
Top 2000 companies	2,000	429,309	25.6	77.9	(-)	23.2
Other companies (3)	61,250	360,591	21.5	100.0	2.2	23.9
Top 4 companies	4	86,054	5.1	23.9	(-)	41.4
Top 8 companies	8	123,156	7.3	34.2	(-)	34.5
Top 20 companies	20	175,110	10.4	48.6	(-)	25.6
Top 50 companies	50	225,768	13.4	62.6	(-)	23.6
Top 100 companies	100	258,885	15.4	71.8	(-)	23.6
Top 250 companies	250	298,280	17.8	82.7	(-)	24.6
Top 500 companies	500	319,182	19.0	88.5	(-)	24.7
Top 1000 companies	1,000	333,859	19.9	92.6	(-)	24.4
Top 2000 companies	2,000	343,954	20.5	95.4	(-)	24.3
Unclassified companies	2,742	9,169	0.5	100.0	5.1	39.4

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 10.7 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 2d
Top Companies' Share of the 2009 Import Market
by Company Type

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	179,831	1,350,406	100.0	100.0
Top 4 companies	4	96,313	7.1	7.1
Top 8 companies	8	168,200	12.5	12.5
Top 20 companies	20	305,185	22.6	22.6
Top 50 companies	50	495,997	36.7	36.7
Top 100 companies	100	638,297	47.3	47.3
Top 250 companies	250	805,546	59.7	59.7
Top 500 companies	500	913,575	67.7	67.7
Top 1000 companies	1,000	1,009,784	74.8	74.8
Top 2000 companies	2,000	1,098,313	81.3	81.3
Manufacturers	35,243	601,470	44.5	100.0
Top 4 companies	4	96,313	7.1	16.0
Top 8 companies	8	157,373	11.7	26.2
Top 20 companies	20	259,901	19.2	43.2
Top 50 companies	50	354,812	26.3	59.0
Top 100 companies	100	413,900	30.7	68.8
Top 250 companies	250	475,172	35.2	79.0
Top 500 companies	500	515,124	38.1	85.6
Top 1000 companies	1,000	548,913	40.6	91.3
Top 2000 companies	2,000	572,930	42.4	95.3
Wholesalers	82,045	451,241	33.4	100.0
Top 4 companies	4	44,610	3.3	9.9
Top 8 companies	8	72,715	5.4	16.1
Top 20 companies	20	119,913	8.9	26.6
Top 50 companies	50	165,882	12.3	36.8
Top 100 companies	100	204,164	15.1	45.2
Top 250 companies	250	248,376	18.4	55.0
Top 500 companies	500	281,211	20.8	62.3
Top 1000 companies	1,000	314,951	23.3	69.8
Top 2000 companies	2,000	348,398	25.8	77.2
Other companies (3)	59,934	291,116	21.6	100.0
Top 4 companies	4	60,843	4.5	20.9
Top 8 companies	8	91,578	6.8	31.5
Top 20 companies	20	139,411	10.3	47.9
Top 50 companies	50	182,639	13.5	62.7
Top 100 companies	100	209,537	15.5	72.0
Top 250 companies	250	239,474	17.7	82.3
Top 500 companies	500	256,032	19.0	87.9
Top 1000 companies	1,000	268,371	19.9	92.2
Top 2000 companies	2,000	276,738	20.5	95.1
Unclassified companies	2,609	6,579	0.5	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 9.9 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 3a
2010 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,137,635	293,131	350,288	30.8	12.0	787,347	69.2	98.3
no. employees unknown (3)	106,751	112,166	27,778	26.0	8.4	78,972	74.0	97.4
1 to 19 employees	82,662	112,479	6,475	7.8	8.2	76,187	92.2	98.7
Note: This exhibit is compiled using and other data limitations, see the T	44,974	30,963	4,955	11.0	14.5	40,018	89.0	99.1
100 to 249 employees	43,650	15,165	5,231	12.0	21.4	38,419	88.0	99.0
250 to 499 employees	59,217	11,568	9,374	15.8	30.6	49,842	84.2	98.9
500 or more employees	46,159	4,320	11,046	23.9	43.4	35,113	76.1	98.9
	754,222	6,470	285,428	37.8	54.6	468,794	62.2	98.7
Manufacturers	682,911	72,171	240,143	35.2	17.5	442,769	64.8	99.1
no. employees unknown (3)	32,580	16,210	11,184	34.3	13.0	21,397	65.7	98.4
1 to 19 employees	7,358	24,464	795	10.8	6.8	6,563	89.2	99.1
20 to 49 employees	11,413	13,626	991	8.7	14.3	10,421	91.3	99.4
50 to 99 employees	18,621	7,517	1,197	6.4	22.9	17,424	93.6	99.5
100 to 249 employees	28,063	5,890	3,548	12.6	36.9	24,515	87.4	99.6
250 to 499 employees	28,846	2,088	7,069	24.5	54.6	21,777	75.5	99.6
500 or more employees	556,030	2,376	215,359	38.7	78.0	340,671	61.3	99.9
Wholesalers	268,334	97,873	66,350	24.7	12.1	201,984	75.3	98.8
no. employees unknown (3)	39,609	32,530	10,931	27.6	8.2	28,678	72.4	98.1
1 to 19 employees	53,689	48,333	3,534	6.6	10.1	50,154	93.4	99.0
20 to 49 employees	21,473	9,403	2,573	12.0	18.2	18,900	88.0	99.5
50 to 99 employees	18,242	3,713	2,072	11.4	26.3	16,171	88.6	99.5
100 to 249 employees	23,454	2,379	4,370	18.6	32.3	19,084	81.4	99.3
250 to 499 employees	9,963	805	2,040	20.5	47.3	7,923	79.5	99.6
500 or more employees	101,903	710	40,830	40.1	68.5	61,073	59.9	99.6
Other companies (4)	180,270	114,318	42,169	23.4	8.8	138,102	76.6	97.4
no. employees unknown (3)	(D)	54,950	(D)	(D)	7.2	(D)	(D)	96.8
1 to 19 employees	(D)	39,537	(D)	(D)	6.7	(D)	(D)	98.1
20 to 49 employees	12,027	7,907	(D)	(D)	10.6	(D)	(D)	98.1
50 to 99 employees	(D)	3,911	1,962	(D)	13.8	(D)	(D)	97.8
100 to 249 employees	7,607	3,253	1,446	19.0	17.9	6,161	81.0	97.2
250 to 499 employees	7,180	1,405	(D)	(D)	25.0	(D)	(D)	97.3
500 or more employees	96,121	3,355	29,238	30.4	35.5	66,883	69.6	97.6
Unclassified companies	6,119	8,769	1,627	26.6	8.1	4,493	73.4	96.2
Multiple location companies	849,073	26,755	302,114	35.6	33.1	546,959	64.4	98.9
no. employees unknown (3)	542	467	65	11.9	13.9	477	88.1	98.3
1 to 19 employees	4,344	2,731	853	19.6	13.2	3,491	80.4	99.0
20 to 49 employees	12,167	4,355	1,569	12.9	16.5	10,597	87.1	98.9
50 to 99 employees	18,121	4,471	2,942	16.2	23.7	15,178	83.8	99.1
100 to 249 employees	36,061	5,839	5,737	15.9	32.7	30,324	84.1	99.0
250 to 499 employees	34,963	3,133	9,072	25.9	45.5	25,891	74.1	99.1
500 or more employees	742,876	5,759	281,875	37.9	57.6	461,001	62.1	98.7
Manufacturers	588,322	9,333	220,275	37.4	47.2	368,047	62.6	99.8
no. employees unknown (3)	99	79	(D)	(D)	22.8	(D)	(D)	98.7
1 to 19 employees	175	324	(D)	(D)	15.4	(D)	(D)	99.1
20 to 49 employees	1,166	1,005	192	16.5	18.2	973	83.5	99.6
50 to 99 employees	3,563	1,645	330	9.3	27.3	3,233	90.7	99.6
100 to 249 employees	13,887	2,590	1,827	13.2	42.2	12,060	86.8	99.8
250 to 499 employees	22,133	1,491	5,544	25.0	57.7	16,589	75.0	99.9
500 or more employees	547,299	2,199	212,343	38.8	79.6	334,956	61.2	99.9
Wholesalers	145,531	7,922	47,691	32.8	28.5	97,840	67.2	99.4
no. employees unknown (3)	187	208	32	17.0	12.5	156	83.0	99.0
1 to 19 employees	3,168	1,371	507	16.0	15.4	2,662	84.0	99.1
20 to 49 employees	4,849	1,927	777	16.0	18.3	4,072	84.0	99.5
50 to 99 employees	11,149	1,571	1,003	9.0	26.5	10,145	91.0	99.6
100 to 249 employees	17,661	1,533	3,007	17.0	30.9	14,654	83.0	99.3
250 to 499 employees	8,097	642	1,724	21.3	48.9	6,372	78.7	99.5
500 or more employees	100,420	670	40,641	40.5	69.3	59,779	59.5	99.6

See footnotes at end of exhibit.

Exhibit 3a
2010 Exports to Related Parties
by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Multiple location companies								
Other companies (4)	114,362	9,344	34,087	29.8	23.1	80,274	70.2	97.7
no. employees unknown (3)	(D)	170	(D)	(D)	11.8	(D)	(D)	97.1
1 to 19 employees	(D)	1,010	(D)	(D)	9.3	(D)	(D)	98.8
20 to 49 employees	(D)	1,398	(D)	(D)	12.9	(D)	(D)	97.6
50 to 99 employees	(D)	1,236	1,609	(D)	15.3	(D)	(D)	97.9
100 to 249 employees	4,421	1,680	(D)	(D)	19.8	(D)	(D)	97.3
250 to 499 employees	(D)	986	(D)	(D)	24.8	(D)	(D)	97.8
500 or more employees	94,989	2,864	28,891	30.4	38.3	66,098	69.6	97.7
Unclassified companies	859	156	61	7.1	21.8	797	92.9	98.7
Single location companies	288,561	266,376	48,173	16.7	9.9	240,388	83.3	98.2
no. employees unknown (3)	106,209	111,699	27,714	26.1	8.3	78,495	73.9	97.4
1 to 19 employees	78,319	109,748	5,622	7.2	8.0	72,697	92.8	98.7
20 to 49 employees	32,807	26,608	3,386	10.3	14.2	29,421	89.7	99.1
50 to 99 employees	25,529	10,694	2,289	9.0	20.5	23,241	91.0	99.0
100 to 249 employees	23,155	5,729	3,637	15.7	28.4	19,518	84.3	98.7
250 to 499 employees	11,196	1,187	1,974	17.6	38.1	9,222	82.4	98.1
500 or more employees	11,346	711	3,553	31.3	30.5	7,794	68.7	98.2
Manufacturers	94,589	62,838	19,868	21.0	13.1	74,722	79.0	99.0
no. employees unknown (3)	32,481	16,131	(D)	(D)	12.9	(D)	(D)	98.4
1 to 19 employees	7,183	24,140	(D)	(D)	6.7	(D)	(D)	99.1
20 to 49 employees	10,247	12,621	799	7.8	14.0	9,448	92.2	99.4
50 to 99 employees	15,058	5,872	867	5.8	21.7	14,191	94.2	99.4
100 to 249 employees	14,176	3,300	1,721	12.1	32.7	12,455	87.9	99.4
250 to 499 employees	6,713	597	1,525	22.7	46.7	5,188	77.3	99.0
500 or more employees	8,731	177	3,016	34.5	58.2	5,714	65.5	99.4
Wholesalers	122,803	89,951	18,659	15.2	10.7	104,144	84.8	98.7
no. employees unknown (3)	39,422	32,322	10,899	27.6	8.2	28,523	72.4	98.1
1 to 19 employees	50,521	46,962	3,028	6.0	9.9	47,493	94.0	99.0
20 to 49 employees	16,624	7,476	1,796	10.8	18.1	14,828	89.2	99.5
50 to 99 employees	7,094	2,142	1,068	15.1	26.2	6,025	84.9	99.5
100 to 249 employees	5,793	846	1,363	23.5	35.0	4,430	76.5	99.3
250 to 499 employees	1,867	163	316	16.9	41.1	1,551	83.1	100.0
500 or more employees	1,483	40	189	12.7	55.0	1,294	87.3	100.0
Other companies (4)	65,909	104,974	8,081	12.3	7.5	57,827	87.7	97.4
no. employees unknown (3)	29,071	54,780	(D)	(D)	7.2	(D)	(D)	96.8
1 to 19 employees	(D)	38,527	(D)	(D)	6.6	(D)	(D)	98.1
20 to 49 employees	(D)	6,509	790	(D)	10.2	(D)	(D)	98.2
50 to 99 employees	(D)	2,675	353	(D)	13.1	(D)	(D)	97.8
100 to 249 employees	3,186	1,573	(D)	(D)	15.8	(D)	(D)	97.1
250 to 499 employees	(D)	419	134	(D)	25.3	(D)	(D)	96.2
500 or more employees	1,133	491	348	30.7	18.7	785	69.3	97.6
Unclassified companies	5,261	8,613	1,565	29.8	7.8	3,695	70.2	96.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 3b
2009 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	940,410	276,643	288,302	30.7	12.3	652,107	69.3	98.4
no. employees unknown (3)	83,885	99,952	17,695	21.1	8.5	66,190	78.9	97.7
1 to 19 employees	68,414	107,558	5,562	8.1	8.3	62,852	91.9	98.6
20 to 49 employees	37,649	30,596	3,546	9.4	13.9	34,103	90.6	99.1
50 to 99 employees	32,587	15,615	5,398	16.6	20.6	27,189	83.4	98.9
100 to 249 employees	51,223	11,934	8,268	16.1	29.8	42,955	83.9	99.0
250 to 499 employees	35,169	4,398	6,775	19.3	42.0	28,393	80.7	98.5
500 or more employees	631,483	6,590	241,057	38.2	55.5	390,426	61.8	98.9
Manufacturers	563,077	70,462	194,788	34.6	17.6	368,289	65.4	99.1
no. employees unknown (3)	24,634	15,222	6,273	25.5	13.5	18,361	74.5	98.4
1 to 19 employees	5,786	23,139	608	10.5	7.1	5,177	89.5	99.1
20 to 49 employees	8,721	13,401	707	8.1	13.0	8,014	91.9	99.4
50 to 99 employees	14,255	7,796	1,058	7.4	21.6	13,196	92.6	99.5
100 to 249 employees	23,396	6,209	3,111	13.3	34.9	20,285	86.7	99.5
250 to 499 employees	20,147	2,137	3,501	17.4	52.2	16,646	82.6	99.7
500 or more employees	466,138	2,558	179,528	38.5	76.4	286,610	61.5	100.0
Wholesalers	218,279	93,795	53,069	24.3	12.5	165,210	75.7	98.8
no. employees unknown (3)	30,322	29,400	6,691	22.1	8.4	23,631	77.9	98.3
1 to 19 employees	43,693	46,856	3,046	7.0	10.3	40,648	93.0	98.9
20 to 49 employees	18,213	9,489	1,781	9.8	17.8	16,432	90.2	99.4
50 to 99 employees	11,141	3,960	1,665	14.9	25.9	9,476	85.1	99.2
100 to 249 employees	21,148	2,478	4,042	19.1	31.7	17,106	80.9	99.5
250 to 499 employees	8,757	837	1,914	21.9	47.3	6,843	78.1	99.4
500 or more employees	85,004	775	33,930	39.9	67.9	51,075	60.1	100.0
Other companies (4)	153,762	104,293	39,184	25.5	9.0	114,578	74.5	97.6
no. employees unknown (3)	24,371	47,531	3,538	14.5	7.2	20,833	85.5	97.3
1 to 19 employees	18,857	37,423	1,871	9.9	6.7	16,986	90.1	98.1
20 to 49 employees	10,630	7,675	(D)	(D)	10.5	(D)	(D)	98.2
50 to 99 employees	7,167	3,834	(D)	(D)	13.2	(D)	(D)	97.5
100 to 249 employees	(D)	3,215	(D)	(D)	18.5	(D)	(D)	97.5
250 to 499 employees	(D)	1,403	(D)	(D)	23.8	(D)	(D)	96.2
500 or more employees	80,201	3,212	27,596	34.4	36.4	52,604	65.6	97.7
Unclassified companies	5,291	8,093	1,262	23.9	7.8	4,029	76.1	96.6
Multiple location companies	704,251	26,820	252,905	35.9	33.0	451,346	64.1	98.9
no. employees unknown (3)	748	464	198	26.5	20.7	550	73.5	97.6
1 to 19 employees	3,107	2,728	483	15.5	12.8	2,625	84.5	98.7
20 to 49 employees	10,891	4,243	951	8.7	16.0	9,939	91.3	99.2
50 to 99 employees	12,056	4,532	3,770	31.3	23.7	8,286	68.7	99.0
100 to 249 employees	32,147	5,851	5,241	16.3	31.7	26,907	83.7	99.0
250 to 499 employees	26,163	3,163	5,320	20.3	43.8	20,843	79.7	98.5
500 or more employees	619,139	5,839	236,942	38.3	58.6	382,197	61.7	99.0
Manufacturers	489,040	9,542	181,466	37.1	46.2	307,573	62.9	99.7
no. employees unknown (3)	242	99	111	45.8	31.3	131	54.2	99.0
1 to 19 employees	128	306	15	11.3	13.7	114	88.7	99.0
20 to 49 employees	951	999	125	13.2	16.5	826	86.8	99.3
50 to 99 employees	3,081	1,636	442	14.3	28.2	2,639	85.7	99.7
100 to 249 employees	11,792	2,643	1,583	13.4	39.5	10,208	86.6	99.6
250 to 499 employees	15,274	1,506	2,675	17.5	55.0	12,599	82.5	99.7
500 or more employees	457,572	2,353	176,515	38.6	78.2	281,056	61.4	100.0
Wholesalers	118,911	8,108	40,387	34.0	28.7	78,524	66.0	99.3
no. employees unknown (3)	282	208	76	26.9	19.7	206	73.1	98.1
1 to 19 employees	1,899	1,379	308	16.2	15.2	1,591	83.8	98.9
20 to 49 employees	4,488	1,899	472	10.5	19.0	4,016	89.5	99.4
50 to 99 employees	4,966	1,667	1,075	21.6	25.4	3,891	78.4	99.2
100 to 249 employees	16,808	1,573	3,024	18.0	30.3	13,784	82.0	99.6
250 to 499 employees	7,000	664	1,687	24.1	48.3	5,314	75.9	99.4
500 or more employees	83,468	718	33,746	40.4	68.8	49,722	59.6	100.0

See footnotes at end of exhibit.

Exhibit 3b
2009 Exports to Related Parties
by Company Type and Employment Size - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Multiple location companies								
Other companies (4)	95,579	9,013	30,983	32.4	23.1	64,596	67.6	97.7
no. employees unknown (3)	214	144	(D)	(D)	14.6	(D)	(D)	96.5
1 to 19 employees	1,020	1,016	123	12.1	9.1	896	87.9	98.3
20 to 49 employees	5,366	1,321	(D)	(D)	11.2	(D)	(D)	98.6
50 to 99 employees	3,985	1,207	(D)	(D)	15.2	(D)	(D)	97.6
100 to 249 employees	(D)	1,608	(D)	(D)	20.3	(D)	(D)	97.3
250 to 499 employees	(D)	980	(D)	(D)	23.7	(D)	(D)	96.0
500 or more employees	77,964	2,737	(D)	(D)	39.5	(D)	(D)	97.8
Unclassified companies	721	157	69	9.6	22.3	652	90.4	99.4
Single location companies	236,158	249,823	35,397	15.0	10.1	200,761	85.0	98.3
no. employees unknown (3)	83,137	99,488	17,497	21.0	8.5	65,640	79.0	97.7
1 to 19 employees	65,306	104,830	5,079	7.8	8.2	60,227	92.2	98.6
20 to 49 employees	26,759	26,353	2,595	9.7	13.5	24,164	90.3	99.1
50 to 99 employees	20,531	11,083	1,629	7.9	19.4	18,903	92.1	98.9
100 to 249 employees	19,076	6,083	3,028	15.9	27.9	16,048	84.1	99.0
250 to 499 employees	9,006	1,235	1,455	16.2	37.6	7,551	83.8	98.5
500 or more employees	12,344	751	4,115	33.3	31.4	8,229	66.7	98.3
Manufacturers	74,038	60,920	13,321	18.0	13.1	60,716	82.0	99.0
no. employees unknown (3)	24,392	15,123	6,162	25.3	13.4	18,230	74.7	98.3
1 to 19 employees	5,657	22,833	594	10.5	7.0	5,064	89.5	99.1
20 to 49 employees	7,770	12,402	582	7.5	12.8	7,188	92.5	99.4
50 to 99 employees	11,173	6,160	616	5.5	19.9	10,557	94.5	99.5
100 to 249 employees	11,605	3,566	1,528	13.2	31.5	10,077	86.8	99.5
250 to 499 employees	4,873	631	826	17.0	45.5	4,047	83.0	99.5
500 or more employees	8,566	205	3,013	35.2	56.1	5,554	64.8	100.0
Wholesalers	99,368	85,687	12,682	12.8	10.9	86,686	87.2	98.7
no. employees unknown (3)	30,040	29,192	6,616	22.0	8.3	23,425	78.0	98.3
1 to 19 employees	41,794	45,477	2,737	6.5	10.1	39,057	93.5	98.9
20 to 49 employees	13,725	7,590	1,310	9.5	17.5	12,415	90.5	99.4
50 to 99 employees	6,175	2,293	591	9.6	26.3	5,585	90.4	99.2
100 to 249 employees	4,340	905	1,018	23.5	34.0	3,322	76.5	99.3
250 to 499 employees	1,756	173	227	12.9	43.4	1,529	87.1	99.4
500 or more employees	1,537	57	184	12.0	56.1	1,353	88.0	100.0
Other companies (4)	58,183	95,280	8,201	14.1	7.6	49,981	85.9	97.6
no. employees unknown (3)	24,157	47,387	(D)	(D)	7.2	(D)	(D)	97.3
1 to 19 employees	17,837	36,407	1,747	9.8	6.6	16,089	90.2	98.1
20 to 49 employees	5,264	6,354	703	13.4	10.4	4,560	86.6	98.1
50 to 99 employees	3,182	2,627	421	13.2	12.3	2,761	86.8	97.5
100 to 249 employees	3,131	1,607	482	15.4	16.7	2,649	84.6	97.7
250 to 499 employees	2,376	423	401	16.9	24.1	1,974	83.1	96.5
500 or more employees	2,236	475	(D)	(D)	18.3	(D)	(D)	97.3
Unclassified companies	4,570	7,936	1,193	26.1	7.5	3,378	73.9	96.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on payroll during specified period(s) in 2009.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 4a
2010 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,137,635	293,131	4.9	58.4	6.3	24.9	6.9	8.9	15.3	5.9	18.7	1.5	47.8	0.4
no. employees unknown(2)	106,751	112,166	21.8	74.1	17.3	18.5	14.4	4.6	18.5	2.2	22.0	0.4	6.1	0.1
1 to 19 employees	82,662	112,479	22.2	56.1	27.4	29.2	21.9	9.6	20.6	4.6	6.6	0.4	1.3	(-)
20 to 49 employees	44,974	30,963	10.7	41.5	17.4	30.9	16.4	14.4	31.1	11.1	22.8	2.0	1.6	0.1
50 to 99 employees	43,650	15,165	4.9	36.6	11.2	29.1	15.4	15.9	38.4	14.1	24.7	3.9	5.4	0.4
100 to 249 employees	59,217	11,568	4.6	32.3	9.6	26.8	14.8	15.5	44.7	17.9	20.4	6.4	5.9	1.1
250 to 499 employees	46,159	4,320	2.4	29.1	8.7	23.2	9.7	14.5	36.9	19.2	27.0	11.5	15.4	2.5
500 or more employees	754,222	6,470	0.4	25.9	1.1	19.6	2.4	11.5	8.4	16.2	18.4	15.3	69.3	11.5
Manufacturers	682,911	72,171	1.5	42.4	2.9	29.1	4.2	13.3	11.8	10.7	18.3	3.4	61.2	1.1
no. employees unknown(2)	32,580	16,210	11.6	58.5	10.9	25.1	17.0	9.2	25.4	5.9	24.5	1.1	10.6	0.2
1 to 19 employees	7,358	24,464	22.4	50.4	31.2	31.6	20.4	11.7	19.5	5.8	(D)	0.5	(D)	(-)
20 to 49 employees	11,413	13,626	12.1	36.6	20.8	32.5	22.3	15.7	32.6	12.7	(D)	2.4	(D)	0.1
50 to 99 employees	18,621	7,517	4.9	28.1	12.3	31.9	13.9	17.8	53.6	16.8	(D)	4.8	(D)	0.5
100 to 249 employees	28,063	5,890	4.7	20.9	10.9	27.3	14.6	19.6	40.1	22.2	23.4	8.5	6.4	1.5
250 to 499 employees	28,846	2,088	1.9	15.5	6.0	22.0	10.5	17.3	38.8	24.6	31.0	17.0	11.8	3.6
500 or more employees	556,030	2,376	0.1	5.8	0.8	13.1	1.7	11.7	6.3	21.5	17.6	25.4	73.5	22.5
Wholesalers	268,334	97,873	7.6	52.0	11.6	29.5	11.4	10.5	20.2	6.4	20.0	1.4	29.3	0.3
no. employees unknown(2)	39,609	32,530	22.2	68.1	19.0	23.4	13.4	5.6	10.6	2.5	28.5	0.5	6.3	(-)
1 to 19 employees	53,689	48,333	16.6	49.0	27.8	33.2	24.8	11.5	22.6	5.6	7.4	0.6	0.8	(-)
20 to 49 employees	21,473	9,403	7.8	33.4	16.2	33.6	16.7	17.0	36.5	13.1	20.0	2.6	2.9	0.2
50 to 99 employees	18,242	3,713	2.3	29.0	9.3	29.5	16.4	19.2	23.9	16.7	43.0	5.0	5.2	0.6
100 to 249 employees	23,454	2,379	1.0	26.6	6.9	28.2	15.9	15.8	53.0	20.8	17.7	7.1	5.5	1.3
250 to 499 employees	9,963	805	1.4	19.9	10.1	25.8	4.6	16.0	30.5	22.9	28.7	12.9	24.8	2.5
500 or more employees	101,903	710	0.1	9.6	0.8	12.8	1.1	11.0	10.0	24.8	19.0	26.1	69.1	15.8
Other companies (3)	180,270	114,318	13.0	72.3	11.3	19.3	10.4	5.1	21.0	2.7	18.3	0.5	25.9	0.1
no. employees unknown(2)	(D)	54,950	(D)	81.1	(D)	14.6	(D)	3.0	(D)	1.2	(D)	0.2	(D)	(-)
1 to 19 employees	(D)	39,537	(D)	68.3	25.1	23.0	(D)	6.0	(D)	2.5	(D)	0.2	(D)	(-)
20 to 49 employees	12,027	7,907	14.4	59.5	(D)	25.1	(D)	8.8	(D)	5.7	(D)	0.8	(D)	0.1
50 to 99 employees	(D)	3,911	(D)	60.0	(D)	23.6	(D)	8.9	(D)	6.2	(D)	1.1	(D)	0.2
100 to 249 employees	7,607	3,253	15.7	56.6	13.3	25.1	12.0	8.0	35.6	7.8	18.3	2.1	5.1	0.3
250 to 499 employees	7,180	1,405	(D)	54.0	(D)	23.6	(D)	9.5	(D)	9.4	(D)	2.6	(D)	0.9
500 or more employees	96,121	3,355	(D)	43.4	3.3	25.4	(D)	11.5	(D)	10.8	22.2	6.0	45.1	3.0
Unclassified companies	6,119	8,769	25.2	81.7	13.1	13.5	18.5	3.1	25.9	1.4	13.8	0.2	3.6	(-)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 4b
2009 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	940,410	276,643	5.0	58.1	6.7	25.3	7.0	8.9	15.6	5.8	17.4	1.5	48.3	0.4
no. employees unknown(2)	83,885	99,952	22.2	73.3	17.0	19.1	18.0	4.8	21.8	2.3	15.4	0.4	5.6	0.1
1 to 19 employees	68,414	107,558	22.2	57.4	31.2	29.0	22.1	9.1	17.7	4.1	5.5	0.4	1.4	(-)
20 to 49 employees	37,649	30,596	11.9	42.8	17.6	31.1	14.8	13.9	32.1	10.3	22.0	1.8	1.5	0.1
50 to 99 employees	32,587	15,615	7.8	37.2	14.3	29.7	17.4	15.7	39.3	13.6	12.9	3.5	8.3	0.4
100 to 249 employees	51,223	11,934	4.0	33.1	9.3	26.8	13.9	16.0	43.4	17.5	25.1	5.6	4.3	0.9
250 to 499 employees	35,169	4,398	2.9	29.3	9.0	24.1	10.6	14.5	33.4	18.7	27.7	10.9	16.5	2.5
500 or more employees	631,483	6,590	0.5	25.6	1.3	19.3	2.1	12.0	9.1	16.7	17.8	15.2	69.2	11.2
Manufacturers	563,077	70,462	1.5	42.7	3.1	29.4	4.1	13.1	11.1	10.5	17.1	3.2	63.2	1.1
no. employees unknown(2)	24,634	15,222	11.2	58.1	15.1	25.2	20.7	9.5	27.7	6.0	(D)	1.1	(D)	0.1
1 to 19 employees	5,786	23,139	26.6	51.8	30.0	31.5	20.6	10.9	18.9	5.4	(D)	0.4	(D)	(-)
20 to 49 employees	8,721	13,401	13.8	37.9	21.9	33.1	21.3	15.0	32.6	11.9	9.7	2.1	0.7	(-)
50 to 99 employees	14,255	7,796	5.1	29.0	14.1	32.6	15.4	17.8	48.0	16.1	12.0	4.1	5.3	0.4
100 to 249 employees	23,396	6,209	5.0	22.1	11.5	28.9	16.0	19.2	39.0	21.4	22.6	7.2	5.9	1.3
250 to 499 employees	20,147	2,137	2.1	15.3	7.5	24.0	12.5	17.4	30.0	23.7	31.2	15.7	16.6	3.9
500 or more employees	466,138	2,558	0.1	7.3	0.8	13.1	1.3	12.8	6.4	22.1	16.6	23.8	74.7	20.9
Wholesalers	218,279	93,795	7.8	52.5	11.7	29.4	11.9	10.4	21.5	6.1	19.3	1.3	27.9	0.2
no. employees unknown(2)	30,322	29,400	20.7	67.9	15.0	23.6	20.1	5.6	17.8	2.4	19.8	0.4	6.6	0.1
1 to 19 employees	43,693	46,856	18.2	50.5	30.5	32.9	24.4	11.0	18.8	5.0	6.5	0.5	1.5	(-)
20 to 49 employees	18,213	9,489	9.8	35.9	18.6	32.8	15.2	16.9	38.8	12.0	14.9	2.3	2.7	0.2
50 to 99 employees	11,141	3,960	4.7	30.7	15.4	30.2	19.7	18.3	32.2	15.9	16.8	4.4	11.2	0.6
100 to 249 employees	21,148	2,478	1.3	29.0	4.8	25.9	8.4	16.8	52.6	21.0	29.5	6.4	3.4	0.8
250 to 499 employees	8,757	837	1.7	21.1	7.4	24.6	8.4	16.6	36.4	24.0	25.0	11.0	21.1	2.6
500 or more employees	85,004	775	(-)	11.2	0.9	13.2	1.9	12.9	9.9	23.9	23.7	24.9	63.5	13.9
Other companies (3)	153,762	104,293	13.3	71.9	12.4	19.6	10.8	5.1	23.1	2.7	16.6	0.6	23.8	0.1
no. employees unknown(2)	24,371	47,531	34.0	80.2	20.8	15.2	14.2	3.1	19.9	1.2	(D)	0.2	(D)	(-)
1 to 19 employees	18,857	37,423	29.8	69.3	33.1	22.5	17.3	5.7	(D)	2.3	(D)	0.2	(D)	(-)
20 to 49 employees	10,630	7,675	14.2	60.0	(D)	25.5	(D)	8.3	(D)	5.4	(D)	0.8	(D)	0.1
50 to 99 employees	7,167	3,834	18.1	60.5	(D)	23.2	(D)	8.8	32.7	6.1	8.7	1.2	9.6	0.2
100 to 249 employees	(D)	3,215	9.3	57.5	16.0	23.6	24.8	9.3	27.9	7.2	20.4	2.2	1.5	0.2
250 to 499 employees	(D)	1,403	7.0	54.9	16.4	23.9	7.7	9.0	40.8	8.3	20.3	3.6	7.8	0.3
500 or more employees	80,201	3,212	3.4	43.2	4.3	25.7	(D)	11.1	(D)	10.8	18.2	6.2	43.2	3.0
Unclassified companies	5,291	8,093	26.8	80.3	19.8	14.9	9.5	3.2	28.4	1.4	6.8	0.1	8.6	0.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 4c
2010 Imports by Company Type and Employment Size
from Number of Partner Countries

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	1,679,522	181,648	4.2	60.5	9.9	29.7	9.7	6.8	22.9	2.6	34.3	0.4	19.0	(-)
no. employees unknown(2)	123,616	59,886	14.7	76.0	26.0	20.3	17.2	2.8	24.5	0.8	17.6	0.1	(-)	(-)
1 to 19 employees	112,664	77,796	28.4	61.3	41.3	32.8	15.3	4.9	10.3	0.9	(D)	0.1	(D)	(-)
20 to 49 employees	71,093	18,487	13.0	46.2	35.9	39.3	27.5	11.6	20.5	2.8	3.1	0.2	(-)	(-)
50 to 99 employees	58,075	9,472	5.8	40.4	30.8	39.3	32.6	15.3	23.4	4.8	7.3	0.2	(-)	(-)
100 to 249 employees	96,080	7,820	3.1	33.4	22.4	38.8	25.6	19.6	43.3	7.8	(D)	0.3	(D)	(-)
250 to 499 employees	69,812	3,174	1.1	25.2	10.2	33.5	24.0	24.8	40.3	15.4	(D)	1.1	(D)	0.1
500 or more employees	1,148,183	5,013	0.4	19.9	1.4	22.4	3.9	19.6	21.3	27.8	46.8	9.1	26.3	1.2
Manufacturers	758,612	35,603	1.4	51.5	4.0	34.0	6.0	9.4	19.3	4.1	42.0	0.8	27.3	0.1
no. employees unknown(2)	33,905	6,663	5.4	69.5	16.6	24.8	12.1	4.4	40.3	1.1	25.7	0.2	(-)	(-)
1 to 19 employees	6,259	10,341	36.1	66.2	47.0	30.9	13.7	2.6	3.2	0.3	(-)	(-)	(-)	(-)
20 to 49 employees	8,728	6,354	16.4	52.2	40.6	40.3	18.8	7.0	(D)	0.5	(D)	(-)	(-)	(-)
50 to 99 employees	13,147	4,368	6.9	42.4	32.4	43.4	28.9	12.3	(D)	1.9	(D)	(-)	(-)	(-)
100 to 249 employees	21,020	4,073	6.5	29.7	25.2	44.7	37.3	19.9	(D)	5.6	(D)	0.1	(-)	(-)
250 to 499 employees	21,149	1,659	1.6	18.6	15.8	36.8	33.1	29.1	43.5	14.9	6.0	0.6	(-)	(-)
500 or more employees	654,404	2,145	0.4	8.4	0.8	18.0	3.1	23.6	17.0	36.0	47.0	12.1	31.6	1.8
Wholesalers	551,151	82,053	8.3	56.2	18.1	33.5	15.2	7.7	27.5	2.4	(D)	0.2	(D)	(-)
no. employees unknown(2)	49,625	26,301	21.2	73.1	25.3	23.1	22.6	3.0	15.0	0.8	15.9	(-)	(-)	(-)
1 to 19 employees	88,348	42,591	28.1	54.6	42.6	38.1	14.2	6.3	(D)	1.0	0.2	(-)	(D)	(-)
20 to 49 employees	52,024	7,296	12.8	31.9	37.6	44.3	29.4	18.8	18.5	4.8	1.7	0.2	(-)	(-)
50 to 99 employees	39,077	2,811	4.9	24.5	30.0	40.0	36.2	24.8	18.6	10.3	10.4	0.4	(-)	(-)
100 to 249 employees	47,099	1,784	2.6	22.0	29.9	33.4	31.5	28.2	27.1	15.6	8.9	0.9	(-)	(-)
250 to 499 employees	33,317	630	0.8	17.5	8.6	25.7	25.5	26.5	(D)	27.3	(D)	2.9	(D)	0.2
500 or more employees	241,661	640	0.1	10.8	0.6	17.3	2.9	15.6	36.5	42.0	(D)	13.9	(D)	0.3
Other companies (3)	360,591	61,250	3.8	70.8	9.0	22.6	9.0	4.3	23.1	1.9	(D)	0.3	(D)	(-)
no. employees unknown(2)	31,287	24,309	14.7	80.5	31.8	16.5	(D)	2.1	(D)	0.8	(D)	0.1	(-)	(-)
1 to 19 employees	18,027	24,813	27.2	70.7	32.9	24.7	(D)	3.5	13.3	1.0	2.5	0.2	(D)	(-)
20 to 49 employees	10,316	4,822	(D)	59.9	23.3	30.3	(D)	6.9	37.0	2.7	3.5	0.3	(-)	(-)
50 to 99 employees	5,809	2,276	9.3	55.8	(D)	31.1	(D)	9.1	(D)	3.6	3.4	0.4	(-)	(-)
100 to 249 employees	27,696	1,941	1.2	51.5	(D)	31.6	(D)	11.2	(D)	5.2	0.3	0.3	(D)	0.1
250 to 499 employees	15,344	875	(D)	42.6	(D)	33.0	8.4	15.7	(D)	7.8	0.4	0.7	(D)	0.2
500 or more employees	252,112	2,214	0.7	33.4	3.7	28.0	6.6	16.9	17.6	16.0	39.6	4.9	31.8	0.8
Unclassified companies	9,169	2,742	14.1	77.9	44.8	18.2	9.1	2.7	30.8	1.0	1.2	0.1	(-)	(-)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(3) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 4d
2009 Imports by Company Type and Employment Size
from Number of Partner Countries

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	1,350,406	179,831	4.4	60.8	9.9	29.6	9.9	6.8	24.3	2.4	32.6	0.3	18.9	(-)
no. employees unknown(2)	107,594	58,291	14.0	76.1	24.2	20.2	18.1	2.8	25.1	0.7	(D)	0.1	(D)	(-)
1 to 19 employees	91,873	76,661	28.2	61.9	41.7	32.5	15.6	4.7	9.9	0.8	(D)	0.1	(D)	(-)
20 to 49 employees	53,185	18,478	13.1	47.2	41.3	39.0	25.4	11.3	15.2	2.4	5.0	0.1	(-)	(-)
50 to 99 employees	45,010	9,805	7.1	41.6	36.3	39.4	33.1	14.8	20.9	4.0	2.6	0.2	(-)	(-)
100 to 249 employees	75,240	8,094	2.9	34.4	18.8	39.0	25.8	19.4	42.3	6.8	(D)	0.3	(D)	(-)
250 to 499 employees	58,362	3,283	1.0	27.8	13.6	33.7	26.5	23.3	41.5	14.3	(D)	0.7	(D)	0.1
500 or more employees	919,142	5,219	0.6	20.8	1.0	22.6	4.0	19.6	23.8	27.6	44.2	8.2	26.5	1.2
Manufacturers	601,470	35,243	1.3	52.4	4.1	33.6	6.0	9.2	18.2	4.0	43.6	0.7	26.9	0.1
no. employees unknown(2)	24,820	6,512	6.1	69.0	15.2	24.8	17.4	4.7	47.0	1.4	14.3	0.1	(-)	(-)
1 to 19 employees	4,995	9,942	33.5	68.2	49.4	29.5	15.7	2.2	1.4	0.1	(-)	(-)	(-)	(-)
20 to 49 employees	5,768	6,268	20.6	53.6	46.0	39.5	17.5	6.3	15.9	0.6	(-)	(-)	(-)	(-)
50 to 99 employees	8,785	4,402	9.3	43.7	34.9	43.1	27.8	11.7	(D)	1.4	(D)	(-)	(-)	(-)
100 to 249 employees	18,888	4,175	5.6	32.5	23.5	43.5	35.1	19.6	(D)	4.3	(D)	(-)	(-)	(-)
250 to 499 employees	14,448	1,680	2.2	20.5	21.2	38.8	33.3	26.3	41.6	14.2	1.8	0.3	(-)	(-)
500 or more employees	523,765	2,264	0.2	9.0	1.0	19.4	3.0	24.2	15.7	34.8	49.1	10.9	30.9	1.5
Wholesalers	451,241	82,045	8.3	56.3	18.5	33.7	16.0	7.6	31.9	2.2	20.9	0.2	4.5	(-)
no. employees unknown(2)	44,333	26,139	21.1	73.6	23.7	22.8	23.1	2.9	(D)	0.7	(D)	(-)	(-)	(-)
1 to 19 employees	71,936	42,281	28.1	54.8	42.5	38.1	14.6	6.1	(D)	0.9	(D)	(-)	(D)	(-)
20 to 49 employees	40,494	7,389	12.3	32.5	40.9	44.8	28.6	18.4	(D)	4.3	(D)	0.1	(-)	(-)
50 to 99 employees	31,730	3,013	5.6	25.2	37.5	42.0	34.9	24.0	19.5	8.5	2.5	0.4	(-)	(-)
100 to 249 employees	36,656	1,873	2.2	20.2	23.7	36.3	30.6	28.2	28.9	14.4	14.6	0.9	(-)	(-)
250 to 499 employees	31,158	658	0.5	17.2	13.2	26.9	30.5	27.2	48.3	26.7	(D)	1.8	(D)	0.2
500 or more employees	194,936	692	0.1	13.0	0.6	16.3	4.1	17.5	46.4	39.2	40.3	13.3	8.5	0.7
Other companies (3)	291,116	59,934	4.8	71.4	7.4	22.2	8.4	4.3	25.5	1.8	28.7	0.3	25.3	(-)
no. employees unknown(2)	32,323	23,180	11.0	80.7	24.5	16.3	12.2	2.2	(D)	0.7	(D)	0.1	(D)	(-)
1 to 19 employees	14,903	24,384	27.0	71.6	35.7	24.1	(D)	3.2	(D)	0.9	(D)	0.2	(D)	(-)
20 to 49 employees	6,881	4,804	(D)	61.3	(D)	29.4	(D)	7.0	(D)	1.9	8.5	0.3	(-)	(-)
50 to 99 employees	(D)	2,374	14.1	58.7	32.0	29.5	28.8	8.5	21.6	3.0	3.6	0.3	(-)	(-)
100 to 249 employees	19,665	2,023	1.4	51.5	(D)	32.3	(D)	11.0	(D)	4.8	(D)	0.3	(D)	(-)
250 to 499 employees	12,755	934	(D)	47.8	(D)	29.8	9.1	15.5	(D)	6.1	(D)	0.6	(D)	0.2
500 or more employees	(D)	2,235	2.3	34.8	1.2	27.5	6.3	15.7	22.7	17.0	35.3	4.0	32.3	0.9
Unclassified companies	6,579	2,609	10.1	77.7	60.4	18.5	18.0	2.8	9.1	0.9	2.4	0.1	(-)	(-)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(3) Includes manufacturing companies of prepackaged software and books, brokers, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

Exhibit 5a
2010 Exports by Company Employment Size
to World Areas and Selected Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees		
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)
All countries	1,278,263	1,137,635	293,131	106,751	112,166	82,662	112,479	44,974	30,963	43,650	15,165	59,217	11,568	46,159	4,320	754,222	6,470	
Top 25 countries	1,062,966	942,948	239,791	84,926	81,893	63,704	95,287	35,959	27,868	34,381	13,875	49,125	10,688	38,350	4,066	636,503	6,114	
Canada	249,105	190,304	94,443	11,024	20,195	8,386	38,099	5,940	14,399	5,798	7,878	9,558	6,557	8,288	2,769	141,311	4,546	
Mexico	163,473	148,673	51,466	21,749	13,668	8,299	16,568	5,213	7,484	4,952	4,608	6,537	4,185	5,454	1,850	96,469	3,103	
China	91,881	86,073	32,213	6,241	7,385	8,339	9,929	2,621	4,985	2,198	3,016	7,546	3,014	3,467	1,370	55,661	2,514	
Japan	60,486	57,032	27,586	4,419	6,318	4,314	8,996	2,126	3,905	1,489	2,418	4,287	2,362	2,612	1,188	37,785	2,399	
United Kingdom	48,414	44,731	42,188	3,211	9,267	2,719	14,398	3,279	6,665	1,658	3,847	2,187	3,479	2,725	1,571	28,952	2,961	
Federal Republic of Germany	48,161	45,132	34,731	3,173	8,175	1,816	11,278	1,442	5,193	1,895	3,180	1,950	2,967	2,678	1,360	32,178	2,578	
Korea, South	38,846	35,908	21,635	2,725	4,707	3,437	6,812	1,013	3,070	1,003	1,991	1,950	1,957	1,229	977	24,552	2,121	
Brazil	35,425	33,155	18,389	3,047	4,078	2,086	5,193	1,049	2,660	941	1,751	1,317	1,814	967	946	23,748	1,947	
Netherlands	34,939	33,286	18,547	4,706	3,907	1,315	5,563	1,131	2,779	870	1,843	1,579	1,728	884	849	22,800	1,878	
Singapore	29,017	27,044	21,710	2,376	4,388	1,000	6,571	594	3,480	863	2,163	1,226	2,073	1,005	992	19,979	2,043	
France	26,969	25,240	20,179	1,803	4,084	977	6,394	814	3,140	668	1,877	1,135	1,897	1,108	868	18,735	1,919	
Hong Kong	26,570	24,388	26,205	2,644	6,141	4,596	8,992	1,598	3,710	1,169	2,219	1,393	2,090	1,142	993	11,846	2,060	
Taiwan	26,043	23,991	18,371	2,079	3,674	1,581	5,655	920	2,781	705	1,749	1,735	1,760	1,081	884	15,891	1,868	
Belgium	25,456	24,118	11,643	1,435	2,224	1,175	3,302	560	1,646	365	822	1,139	822	1,231	450	606	19,311	1,495
Australia	21,798	19,280	31,364	(D)	6,736	(D)	10,538	(D)	4,939	(D)	2,865	(D)	2,638	(D)	1,240	(D)	2,408	
Switzerland	20,687	18,767	11,624	(D)	2,187	(D)	3,751	(D)	1,749	(D)	1,050	(D)	1,046	(D)	526	(D)	1,315	
India	19,250	17,933	18,481	2,370	4,016	1,586	5,530	1,440	2,690	824	1,703	694	1,753	619	870	10,399	1,919	
Italy	14,219	13,058	18,772	1,195	3,674	829	5,803	481	3,001	577	1,818	740	1,820	502	838	8,734	1,818	
Malaysia	14,080	13,364	12,007	771	2,176	482	3,326	380	1,843	353	1,245	751	1,249	399	626	10,226	1,542	
Colombia	12,069	11,234	14,576	1,288	3,818	1,057	4,353	805	1,764	232	1,128	349	1,190	300	677	7,204	1,646	
United Arab Emirates	11,673	10,357	16,232	1,329	4,134	1,446	4,950	543	2,154	348	1,346	386	1,333	240	661	6,065	1,654	
Saudi Arabia	11,556	10,676	10,596	930	2,472	970	2,943	550	1,441	181	991	441	947	394	498	7,211	1,304	
Israel	11,294	9,151	14,941	883	2,937	1,254	4,518	349	2,264	384	1,506	432	1,414	223	684	5,626	1,618	
Chile	10,905	10,127	13,779	1,066	3,060	722	3,976	382	1,828	1,041	1,239	384	1,256	273	715	6,260	1,705	
Venezuela	10,649	9,923	9,715	1,738	3,186	1,955	2,857	429	866	126	567	330	644	853	402	4,492	1,193	
All other countries	215,297	194,687	130,739	21,824	47,316	18,959	46,540	9,015	15,181	9,269	8,062	10,091	6,627	7,809	2,670	117,719	4,343	
North America	412,578	338,977	127,287	32,772	32,648	16,685	49,951	11,154	18,413	10,750	9,932	16,094	8,101	13,741	3,243	237,780	4,999	
Europe	285,596	264,867	104,617	22,004	31,172	15,922	38,757	11,113	14,056	13,646	7,582	12,372	6,259	11,096	2,554	178,715	4,237	
Euro Area	176,587	165,799	72,734	14,184	19,677	7,636	26,156	5,400	10,394	5,487	5,803	7,379	5,034	6,456	2,093	119,257	3,577	
European Union	239,583	223,795	96,393	18,796	27,540	11,316	35,642	9,231	13,318	7,697	7,254	10,418	6,035	9,853	2,472	156,483	4,132	
Africa	28,347	25,749	29,539	3,249	10,544	2,398	8,306	841	3,444	1,379	2,077	912	1,994	948	999	16,023	2,175	
OECD - Europe	807,785	705,531	206,856	62,081	65,184	39,952	82,577	26,205	25,880	26,823	13,098	35,195	10,240	29,308	3,939	485,968	5,938	
Pacific Rim Countries	326,397	303,556	101,430	24,255	29,048	26,503	38,964	11,425	13,783	8,966	7,202	21,140	6,044	12,524	2,435	198,743	3,954	
Asia - Near East	48,742	42,576	40,011	4,479	11,392	4,687	13,279	1,772	5,401	1,237	3,213	1,671	2,851	1,082	1,274	27,647	2,601	
Asia - NICS	120,477	111,332	56,350	9,823	14,469	10,615	20,618	4,125	8,008	3,740	4,507	6,305	3,987	4,456	1,712	72,269	3,049	
Asia - South	24,091	21,237	22,473	2,754	5,291	2,006	6,927	1,645	3,200	943	1,953	965	2,015	812	974	12,111	2,113	
ASEAN	70,405	66,266	39,406	5,392	9,470	4,021	13,029	2,285	6,015	2,100	3,545	3,898	3,240	2,383	1,421	46,187	2,686	
APEC	775,102	676,371	197,961	60,732	61,693	46,495	79,445	24,218	24,976	21,524	12,585	38,943	9,826	27,510	3,768	456,949	5,668	
South/Central America	138,603	127,638	82,582	15,869	27,718	13,186	28,854	6,368	9,831	6,313	5,569	5,169	4,881	5,447	2,112	75,286	3,617	
20 Latin Amer. Republics	287,272	263,516	97,692	35,425	32,852	19,602	33,652	10,726	12,148	10,399	6,884	10,969	5,870	10,303	2,448	166,090	3,838	
Cent. Am. Common Market	17,679	16,057	19,469	2,176	5,148	1,424	6,024	958	2,355	851	1,546	646	1,618	1,075	835	8,926	1,943	
LAFTA	255,374	234,431	83,591	31,429	26,870	16,857	28,558	8,933	10,799	9,006	6,144	9,768	5,357	8,545	2,264	149,893	3,599	
NATO Allies	485,475	410,350	158,773	29,161	44,464	19,963	63,185	14,990	21,589	13,145	11,338	20,323	9,059	17,987	3,591	294,781	5,547	
OPEC	54,294	49,643	41,965	5,926	14,774	6,297	13,306	2,185	4,715	2,295	2,790	1,819	2,625	1,854	1,225	29,267	2,530	

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

Exhibit 5a
2010 Exports by Company Employment Size
to World Areas and Selected Countries - Continued

World Area Country Groupings (2010):

North America -

Canada, Mexico.

Europe -

Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

Euro Area -

Austria, Belgium, Cyprus, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

European Union -

Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

Africa -

Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

Organization for Economic Cooperation and Development (OECD) -

Australia, Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

Pacific Rim Countries -

Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

Asia Near East -

Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Republic of Yemen, Saudi Arabia, Syria, United Arab Emirates, West Bank West Bank Administered by Israel

Newly Industrialized Countries (NICs) -

Hong Kong, Korea (South), Singapore, Taiwan.

Asia - South -

Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

Association of Southeast Asian Nations (ASEAN) -

Brunei, Burma (Myanmar), Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia - Pacific Economic Cooperation (APEC) -

Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea(South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam

South/Central America -

Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherland Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics -

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Central American Common Market -

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Latin American Free Trade Association (LAFTA) -

Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO Allies -

Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

OPEC -

Algeria, Angola, Ecuador, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Exhibit 5b
2009 Exports by Company Employment Size
to World Areas and Selected Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
All countries	1,056,043	940,410	276,643	83,885	99,952	68,414	107,558	37,649	30,596	32,587	15,615	51,223	11,934	35,169	4,398	631,483	6,590
Top 25 countries	877,422	780,330	228,612	67,093	74,675	51,752	90,762	29,364	27,478	27,062	14,234	40,939	11,074	28,448	4,126	535,672	6,263
Canada	204,658	155,866	90,441	8,833	18,505	6,871	35,684	4,821	14,064	5,177	7,989	7,626	6,697	7,028	2,798	115,510	4,704
Mexico	128,998	116,579	49,394	14,419	12,920	7,106	15,345	3,824	7,136	3,081	4,593	5,805	4,321	4,592	1,881	77,751	3,198
China	69,576	65,655	30,071	5,337	6,779	5,648	8,937	2,415	4,552	2,071	3,029	5,068	2,899	2,108	1,343	43,007	2,532
Japan	51,180	48,691	26,580	3,348	5,843	3,931	8,508	1,395	3,755	1,937	2,427	3,997	2,344	1,823	1,205	32,260	2,498
United Kingdom	45,714	42,622	41,278	3,403	8,880	2,637	13,621	3,858	6,554	1,359	3,987	1,930	3,583	1,546	1,590	27,890	3,063
Federal Republic of Germany	43,299	40,900	33,046	2,598	7,361	1,499	10,591	1,138	5,000	1,681	3,151	1,737	2,965	1,491	1,351	30,757	2,627
Netherlands	32,347	31,091	18,214	3,729	3,780	1,122	5,313	624	2,774	629	1,830	1,751	1,745	727	858	22,510	1,914
Korea, South	28,640	26,109	20,005	2,430	4,227	2,288	6,101	862	2,792	569	1,880	1,937	703	915	17,659	2,153	
France	26,522	24,888	19,733	1,875	3,955	1,041	6,030	815	3,010	523	1,925	874	1,918	687	889	19,073	2,006
Brazil	26,175	24,681	16,402	2,010	3,558	1,521	4,350	1,082	2,277	444	1,631	977	1,744	677	898	17,970	1,944
Singapore	22,279	21,034	19,979	1,479	3,943	791	5,727	455	3,147	517	2,044	936	2,038	717	1,006	16,138	2,074
Belgium	21,630	20,515	11,116	1,419	2,066	1,139	3,053	444	1,520	363	1,167	599	1,165	390	612	16,162	1,533
Hong Kong	21,119	19,658	23,993	1,898	5,369	3,398	7,897	1,241	3,433	860	2,163	996	2,075	882	991	10,383	2,065
Australia	19,597	17,357	28,168	1,845	5,563	746	9,018	1,040	4,501	493	2,811	819	2,606	716	1,244	11,699	2,425
Taiwan	18,432	17,368	16,874	1,974	3,217	1,162	4,943	594	2,523	427	1,686	1,322	1,672	729	875	11,159	1,958
Switzerland	17,499	16,163	11,223	912	2,005	1,504	3,442	697	1,715	3,471	1,103	482	1,061	365	545	8,732	1,352
India	16,462	15,327	16,858	2,206	3,520	1,325	4,954	1,112	2,391	642	1,602	737	1,640	537	816	8,768	1,935
Italy	12,233	11,251	18,319	860	3,575	762	5,515	403	2,846	642	1,873	610	1,779	413	849	7,619	1,882
United Arab Emirates	12,107	10,997	15,394	1,242	3,768	1,563	4,629	450	2,032	407	1,356	372	1,327	287	678	6,676	1,604
Saudi Arabia	10,804	9,793	10,259	820	2,357	995	2,812	410	1,349	321	984	424	955	364	511	6,461	1,291
Malaysia	10,401	10,055	10,973	654	1,888	358	2,780	221	1,673	239	1,198	531	1,245	351	659	7,701	1,530
Israel	9,568	7,248	14,170	733	2,694	1,072	4,144	223	2,156	258	1,382	455	1,382	281	710	4,226	1,638
Colombia	9,458	8,882	13,187	914	3,327	865	3,901	574	1,551	159	1,008	277	1,159	265	626	5,829	1,615
Chile	9,365	8,747	12,350	814	2,609	519	3,417	425	1,674	730	1,137	556	1,195	226	658	5,477	1,660
Venezuela	9,360	8,853	9,959	1,345	3,168	1,890	2,928	240	866	117	623	460	693	546	413	4,254	1,268
All other countries	178,621	160,080	121,238	16,792	40,792	16,662	43,767	8,285	14,663	5,526	8,194	10,284	6,737	6,720	2,677	95,811	4,408
North America	333,656	272,445	122,120	23,251	30,246	13,977	46,962	8,645	17,990	8,259	10,087	13,431	8,370	11,620	3,291	193,262	5,174
Europe	258,762	240,119	100,547	19,409	28,426	14,193	37,042	10,339	13,757	10,568	7,885	11,148	6,492	7,383	2,597	167,079	4,348
Euro Area	162,158	151,739	70,524	11,945	18,207	7,092	25,044	4,267	10,216	4,589	6,023	6,845	5,207	4,468	2,146	112,533	3,681
European Union	220,776	205,942	93,230	16,473	25,464	10,572	34,100	8,922	13,103	6,470	7,555	9,526	6,248	6,509	2,521	147,472	4,239
Africa	24,285	21,578	26,643	2,227	8,299	2,209	7,781	825	3,218	923	2,132	1,118	2,028	887	979	13,389	2,206
OECD - Europe	681,328	595,335	197,861	49,102	59,638	33,681	78,487	21,953	25,495	21,468	13,515	30,609	10,636	22,029	4,011	416,492	6,079
Pacific Rim Countries	254,791	238,551	94,519	20,024	25,810	19,665	35,818	8,924	13,077	7,399	8,271	16,584	6,040	8,466	2,471	157,489	4,032
Asia - Near East	44,283	37,953	38,232	4,028	10,345	4,627	12,571	1,432	5,205	1,246	3,243	1,685	2,928	1,199	1,338	23,736	2,602
Asia - NICS	90,469	84,169	52,322	7,781	12,944	7,638	18,621	3,152	7,504	2,374	4,439	4,853	3,974	3,031	1,709	55,340	3,131
Asia - South	20,294	17,927	20,363	2,509	4,562	1,658	6,165	1,307	2,861	789	1,866	1,024	1,869	743	928	9,898	2,112
ASEAN	53,842	51,069	36,396	4,061	8,433	3,225	11,564	1,811	5,511	1,300	3,463	3,264	3,255	1,744	1,440	35,665	2,730
APEC	617,939	538,335	187,106	46,133	55,750	36,535	74,505	18,869	24,338	17,009	12,784	31,700	10,094	20,942	3,811	367,147	5,824
South/Central America	109,847	101,679	77,037	11,321	24,850	11,078	26,720	5,633	9,385	3,051	5,528	5,465	4,791	4,518	2,100	60,613	3,663
20 Latin Amer. Republics	225,973	207,181	91,939	24,358	29,964	16,392	31,237	8,622	11,539	5,732	6,886	10,522	5,932	8,394	2,435	133,159	3,946
Cent. Am. Common Market	14,723	13,457	18,118	1,635	4,621	1,377	5,534	941	2,206	323	1,470	686	1,520	934	812	7,562	1,955
LAFTA	200,296	183,553	78,920	21,350	24,720	13,981	26,403	7,107	10,218	4,975	6,165	9,299	5,454	6,817	2,263	120,024	3,697
NATO Allies	418,987	355,251	152,651	25,140	40,964	17,412	60,104	13,285	21,259	11,443	11,639	17,231	9,360	13,331	3,636	257,409	5,689
OPEC	49,782	45,156	40,092	5,295	13,191	6,423	12,932	1,751	4,572	1,431	2,905	2,195	2,696	1,608	1,254	26,454	2,542

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

Exhibit 5b
2009 Exports by Company Employment Size
to World Areas and Selected Countries - Continued

World Area Country Groupings (2009):

North America -

Canada, Mexico.

Europe -

Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Germany, Georgia, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Macedonia, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Turkey, Tajikistan, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

Euro Area -

Austria, Belgium, Cyprus, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Slovenia, Spain.

European Union -

Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

Africa -

Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

Organization for Economic Cooperation and Development (OECD) -

Austria, Australia, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

Pacific Rim Countries -

Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

Asia Near East -

Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Republic of Yemen, Saudi Arabia, Syria, United Arab Emirates, West Bank West Bank Administered by Israel

Newly Industrialized Countries (NICs) -

Hong Kong, Korea (South), Singapore, Taiwan.

Asia - South -

Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

Association of Southeast Asian Nations (ASEAN) -

Brunei, Burma (Myanmar), Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia - Pacific Economic Cooperation (APEC) -

Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea(South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam

South/Central America -

Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherland Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics -

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Central American Common Market -

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Latin American Free Trade Association (LAFTA) -

Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO Allies -

Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

OPEC -

Algeria, Angola, Ecuador, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Exhibit 5c
Percent Difference Between 2009 and 2010 Exports
to World Areas and Selected Countries

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	222,220	21.0	197,225	21.0	16,488	6.0
Top 25 countries	185,544	21.1	162,618	20.8	11,179	4.9
Canada	44,447	21.7	34,438	22.1	4,002	4.4
Mexico	34,475	26.7	32,094	27.5	2,072	4.2
China	22,305	32.1	20,418	31.1	2,142	7.1
Japan	9,306	18.2	8,341	17.1	1,006	3.8
United Kingdom	2,700	5.9	2,108	4.9	910	2.2
Federal Republic of Germany	4,862	11.2	4,232	10.3	1,685	5.1
Korea, South	10,206	35.6	9,799	37.5	1,630	8.1
Brazil	9,250	35.3	8,475	34.3	1,987	12.1
Netherlands	2,592	8.0	2,195	7.1	333	1.8
Singapore	6,739	30.2	6,011	28.6	1,731	8.7
France	446	1.7	352	1.4	446	2.3
Hong Kong	5,452	25.8	4,730	24.1	2,212	9.2
Taiwan	7,611	41.3	6,623	38.1	1,497	8.9
Belgium	3,826	17.7	3,603	17.6	527	4.7
Australia	2,200	11.2	1,923	11.1	3,196	11.3
Switzerland	3,188	18.2	2,604	16.1	401	3.6
India	2,788	16.9	2,607	17.0	1,623	9.6
Italy	1,987	16.2	1,807	16.1	453	2.5
Malaysia	3,678	35.4	3,309	32.9	1,034	9.4
Colombia	2,612	27.6	2,353	26.5	1,389	10.5
United Arab Emirates	-434	-3.6	-640	-5.8	838	5.4
Saudi Arabia	753	7.0	883	9.0	337	3.3
Israel	1,727	18.0	1,903	26.3	771	5.4
Chile	1,540	16.4	1,380	15.8	1,429	11.6
Venezuela	1,290	13.8	1,070	12.1	-244	-2.5
All other countries	36,677	20.5	34,607	21.6	9,501	7.8
North America	78,922	23.7	66,532	24.4	5,167	4.2
Europe	26,835	10.4	24,748	10.3	4,070	4.0
Euro Area	14,429	8.9	14,060	9.3	2,210	3.1
European Union	18,807	8.5	17,852	8.7	3,163	3.4
Africa	4,062	16.7	4,171	19.3	2,896	10.9
OECD - Europe	126,457	18.6	110,196	18.5	8,995	4.5
Pacific Rim Countries	71,606	28.1	65,006	27.3	6,911	7.3
Asia - Near East	4,459	10.1	4,623	12.2	1,779	4.7
Asia - NICS	30,007	33.2	27,164	32.3	4,028	7.7
Asia - South	3,797	18.7	3,310	18.5	2,110	10.4
ASEAN	16,562	30.8	15,197	29.8	3,010	8.3
APEC	157,163	25.4	138,036	25.6	10,855	5.8
South/Central America	28,756	26.2	25,959	25.5	5,545	7.2
20 Latin Amer. Republics	61,299	27.1	56,336	27.2	5,753	6.3
Cent. Am. Common Market	2,955	20.1	2,600	19.3	1,351	7.5
LAFTA	55,077	27.5	50,878	27.7	4,671	5.9
NATO Allies	66,488	15.9	55,099	15.5	6,122	4.0
OPEC	4,512	9.1	4,487	9.9	1,873	4.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Exhibit 5d
2010 Imports by Company Employment Size
from World Areas and Selected Countries

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
All countries	1,913,160	1,679,522	181,648	123,616	59,886	112,664	77,796	71,093	18,487	58,075	9,472	96,080	7,820	69,812	3,174	1,148,183	5,013
Top 25 countries	1,641,826	1,435,793	163,424	100,028	51,448	94,015	70,483	58,660	17,288	49,439	8,910	80,821	7,441	59,056	3,030	993,774	4,824
China	364,944	344,374	91,582	28,857	28,170	37,162	39,393	19,823	9,760	17,479	4,987	23,450	4,212	12,864	1,854	204,739	3,206
Canada	277,647	176,584	14,188	19,131	2,732	3,448	3,396	4,996	1,779	2,219	1,313	2,150	1,528	3,329	949	141,311	2,491
Mexico	229,908	208,664	13,598	11,554	3,826	10,481	4,123	6,989	1,406	6,005	911	6,566	1,032	7,596	596	159,474	1,704
Japan	120,545	114,868	13,070	2,171	2,099	3,803	4,388	3,558	1,662	3,731	1,160	4,994	1,224	4,871	688	91,740	1,849
Federal Republic of Germany	82,429	74,718	20,831	3,065	3,765	4,194	6,746	2,583	2,791	2,640	1,823	4,021	2,023	4,276	1,094	53,939	2,589
United Kingdom	49,775	42,837	16,144	3,086	2,952	1,564	4,945	1,231	2,065	1,133	1,409	3,162	1,540	1,357	929	31,304	2,304
Korea, South	48,875	46,464	13,982	1,883	2,925	4,665	5,465	2,985	1,697	2,188	1,019	4,004	959	4,354	506	26,384	1,411
France	38,355	34,038	11,106	2,421	2,251	2,595	3,599	1,420	1,308	814	2,151	948	1,068	551	22,786	1,635	
Taiwan	35,846	32,060	24,997	2,871	4,665	3,968	10,058	2,707	3,669	2,202	2,039	4,861	1,844	2,011	832	13,440	1,890
Ireland	33,848	32,227	1,902	5,792	335	234	362	76	198	43	126	271	186	80	130	25,730	565
Venezuela	32,707	32,156	384	(D)	71	(D)	125	(D)	39	(D)	17	(D)	17	(D)	6	(D)	109
Saudi Arabia	31,413	30,806	385	(D)	73	(D)	121	(D)	31	(D)	37	(D)	24	(D)	11	(D)	88
Nigeria	30,516	30,073	211	(D)	61	(D)	44	(D)	13	(D)	17	(D)	12	0	6	(D)	58
India	29,533	27,067	16,419	2,567	3,943	3,867	6,494	1,869	1,955	1,238	1,092	1,880	1,023	4,296	517	11,350	1,395
Italy	28,505	24,512	20,175	2,294	4,488	3,436	7,552	3,209	2,499	1,412	1,476	1,690	1,460	967	778	11,505	1,922
Malaysia	25,900	24,141	5,128	921	807	978	1,422	633	620	644	446	1,259	455	914	328	18,793	1,050
Russia	25,691	24,193	1,278	1,200	267	2,548	420	580	114	471	66	267	91	187	49	18,940	271
Brazil	23,958	22,229	6,066	1,942	1,235	3,408	2,098	806	709	837	441	1,031	413	640	268	13,565	902
Thailand	22,693	20,925	7,526	1,758	1,424	1,547	2,538	1,402	940	1,108	590	1,183	559	1,320	336	12,608	1,139
Israel	20,982	19,813	3,721	(D)	675	(D)	1,102	(D)	417	(D)	312	(D)	296	(D)	178	(D)	741
Switzerland	19,136	17,139	5,949	682	964	947	1,659	867	701	870	468	709	577	1,287	375	11,776	1,205
Netherlands	19,055	12,234	6,563	818	1,130	752	1,784	437	756	189	520	528	654	1,308	419	8,203	1,300
Singapore	17,427	13,625	3,224	964	462	652	815	88	359	102	253	237	293	293	227	11,290	815
Indonesia	16,478	15,551	5,632	1,330	1,153	1,979	2,040	809	621	562	412	577	389	828	248	9,466	769
Colombia	15,659	14,497	2,636	763	751	626	938	455	241	1,633	144	266	137	311	90	10,442	335
All other countries	271,334	243,729	57,490	23,587	15,894	18,649	22,451	12,433	6,654	8,637	3,832	15,259	3,520	10,756	1,760	154,409	3,379
North America	507,555	385,248	24,876	30,685	6,208	13,929	7,222	11,985	2,975	8,224	2,050	8,716	2,263	10,925	1,258	300,785	2,900
Europe	381,812	336,937	64,418	25,586	15,868	23,315	25,037	14,929	7,999	10,813	4,765	16,048	4,631	15,920	2,194	230,326	3,924
Euro Area	242,215	213,133	49,289	17,962	11,470	14,316	18,772	9,733	6,233	7,170	3,759	10,171	3,757	11,348	1,832	142,435	3,466
European Union	319,195	279,626	60,017	22,653	14,410	17,613	23,071	12,375	7,574	9,089	4,543	14,271	4,449	13,740	2,128	189,884	3,842
Africa	85,008	81,518	5,807	4,953	1,453	1,701	1,876	1,142	601	805	384	4,641	397	2,107	231	66,169	865
OECD - Europe	1,034,476	859,126	92,194	59,587	24,105	43,072	37,095	33,819	11,307	24,844	6,525	33,649	6,037	35,787	2,655	628,368	4,470
Pacific Rim Countries	653,888	610,925	116,613	40,567	35,650	55,418	50,633	32,591	12,470	28,112	6,392	40,468	5,332	27,044	2,313	386,725	3,823
Asia - Near East	74,495	71,497	5,773	(D)	1,285	(D)	1,912	(D)	594	(D)	434	(D)	380	(D)	215	(D)	953
Asia - NICS	106,444	95,298	42,127	6,021	9,076	9,838	17,825	6,055	5,636	4,719	3,091	9,410	2,740	6,878	1,251	52,378	2,508
Asia - South	39,229	36,072	20,208	3,588	5,380	4,970	8,015	2,620	2,292	1,841	1,279	2,505	1,164	4,621	579	15,927	1,499
ASEAN	107,721	97,838	21,097	7,162	4,674	7,064	7,811	4,252	2,609	3,332	1,610	4,466	1,507	4,312	852	67,250	2,034
APEC	1,236,621	1,065,330	133,879	76,403	42,023	76,639	57,197	48,671	14,204	39,133	7,362	52,263	6,176	40,484	2,614	731,737	4,303
South/Central America	130,891	120,113	17,601	9,983	4,959	8,853	6,344	4,750	1,878	5,783	1,135	3,684	1,067	2,205	606	84,854	1,612
20 Latin Amer. Republics	351,170	321,445	27,387	19,620	8,194	19,154	9,553	11,336	2,881	10,625	1,778	9,994	1,756	9,739	963	240,978	2,262
Cent. Am. Common Market	20,036	18,270	3,391	849	1,301	820	1,068	369	820	692	244	616	401	154	13,590	462	
LAFTA	326,530	299,321	24,688	18,227	7,222	17,345	8,546	10,300	2,622	9,720	1,605	9,222	1,622	9,139	897	225,368	2,174
NATO Allies	552,866	415,037	66,500	35,523	16,209	20,654	25,403	17,150	8,479	11,041	5,070	15,993	4,947	15,852	2,301	298,824	4,091
OPEC	149,893	146,109	3,073	(D)	787	(D)	1,098	(D)	306	(D)	204	(D)	148	(D)	95	(D)	435

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

Exhibit 5d
2010 Imports by Company Employment Size
from World Areas and Selected Countries - Continued

World Area Country Groupings (2010):

North America -

Canada, Mexico.

Europe -

Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard - Jan Mayen Island, Sweden, Switzerland Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

Euro Area -

Austria, Belgium, Cyprus, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

European Union -

Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

Africa -

Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

Organization for Economic Cooperation and Development (OECD) -

Australia, Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Korea(South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

Pacific Rim Countries -

Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea(South), Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

Asia Near East -

Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Republic of Yemen, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel.

Newly Industrialized Countries (NICs) -

Hong Kong, Korea (South), Singapore, Taiwan.

Asia - South -

Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

Association of Southeast Asian Nations (ASEAN) -

Brunei, Burma (Myanmar), Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia - Pacific Economic Cooperation (APEC) -

Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

South/Central America -

Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherland Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics -

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Central American Common Market -

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Latin American Free Trade Association (LAFTA) -

Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO Allies -

Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

OPEC -

Algeria, Angola, Ecuador, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Exhibit 5e
2009 Imports by Company Employment Size
from World Areas and Selected Countries

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
All countries	1,559,625	1,350,406	179,831	107,594	58,291	91,873	76,661	53,185	18,478	45,010	9,805	75,240	8,094	58,362	3,283	919,142	5,219
Top 25 countries	1,333,026	1,151,066	160,909	90,512	49,558	76,002	69,106	42,937	17,155	37,748	9,254	(D)	7,670	(D)	3,133	790,665	5,033
China	296,402	278,333	87,910	30,153	26,669	30,559	37,530	15,952	9,403	15,179	5,020	17,182	4,192	15,111	1,800	154,197	3,296
Canada	224,911	134,322	13,829	14,340	2,640	3,678	3,275	1,636	1,216	1,317	2,532	1,503	2,598	906	108,322	2,530	
Mexico	176,537	159,497	13,292	8,516	3,619	8,242	4,031	5,205	1,381	4,168	928	7,284	1,036	5,554	586	120,529	1,711
Japan	95,949	90,658	13,356	1,605	2,132	2,772	4,476	2,535	1,683	2,774	1,189	4,419	1,268	3,659	700	72,893	1,908
Federal Republic of Germany	71,253	63,716	20,262	3,272	3,609	3,446	6,518	2,017	2,666	2,037	1,811	3,375	1,978	3,178	1,095	46,390	2,585
United Kingdom	47,486	40,823	15,956	2,632	2,897	1,332	4,899	1,059	1,967	760	1,373	2,093	1,566	980	889	31,967	2,365
Korea, South	39,235	37,460	13,946	1,385	3,022	3,572	5,392	2,195	1,689	1,361	962	2,332	972	3,780	490	22,835	1,419
France	34,034	30,069	10,756	2,448	2,122	1,833	3,480	1,097	1,200	1,020	814	2,469	948	1,037	529	20,165	1,663
Taiwan	28,375	25,529	24,762	2,395	4,648	3,099	9,928	2,099	3,540	1,729	2,074	1,847	1,850	1,580	849	12,780	1,873
Venezuela	28,094	27,323	456	(D)	85	(D)	132	(D)	55	(D)	22	(D)	31	(D)	15	(D)	116
Ireland	28,066	26,643	1,813	6,431	317	138	334	89	177	33	126	247	186	61	114	19,645	559
Italy	26,416	22,864	19,861	2,112	4,355	2,853	7,356	2,333	2,465	1,713	1,506	1,726	1,464	881	737	11,246	1,978
Malaysia	23,279	22,118	5,007	902	784	566	1,413	608	591	436	648	445	609	286	18,003	1,033	
Saudi Arabia	22,046	21,601	283	(D)	72	(D)	55	(D)	17	(D)	17	(D)	18	(D)	9	(D)	95
India	21,176	18,964	16,099	1,835	3,923	2,932	6,249	1,184	1,861	961	1,103	1,286	1,027	2,600	520	8,166	1,416
Brazil	20,074	18,514	6,232	1,261	1,255	2,848	2,143	670	774	664	435	1,119	437	606	265	11,347	923
Nigeria	19,128	18,875	172	(D)	42	(D)	50	(D)	9	(D)	13	(D)	10	(D)	6	(D)	42
Thailand	19,085	17,678	7,471	1,550	1,359	1,347	2,525	1,179	921	1,063	566	1,066	591	660	347	10,814	1,162
Israel	18,745	17,577	3,739	(D)	723	(D)	1,133	(D)	381	(D)	296	(D)	308	(D)	168	(D)	730
Russia	18,221	17,363	1,299	441	281	1,560	425	509	124	366	67	554	89	198	47	13,736	266
Netherlands	16,103	10,651	6,315	512	1,064	712	1,733	319	737	199	514	450	617	1,338	395	7,121	1,255
Switzerland	16,033	14,044	5,765	567	928	913	1,624	548	636	643	427	637	573	990	360	9,746	1,217
Singapore	15,659	12,222	3,167	1,382	510	327	769	85	345	117	260	156	273	195	208	9,959	802
Belgium	13,781	12,164	4,183	2,111	702	359	1,158	258	465	312	309	226	390	1,202	235	7,697	924
Indonesia	12,938	12,058	5,512	1,017	1,086	1,516	2,020	700	621	458	414	588	369	494	236	7,286	766
All other countries	226,599	199,340	56,696	17,081	15,640	15,871	22,000	10,248	6,654	7,262	3,747	(D)	3,521	(D)	1,722	128,476	3,412
North America	401,448	293,820	24,259	22,856	5,927	11,920	7,007	6,841	2,849	5,384	2,073	9,816	2,224	8,151	1,229	228,851	2,950
Europe	330,725	290,121	63,755	23,903	15,408	18,269	24,669	11,519	7,901	8,809	4,846	14,736	4,683	12,445	2,197	200,441	4,051
Euro Area	212,013	185,468	48,534	18,383	11,064	11,505	18,381	7,897	6,108	6,286	3,792	9,797	3,796	8,904	1,823	122,696	3,570
European Union	281,320	245,064	59,402	22,207	13,984	14,335	22,699	9,738	7,485	7,505	4,634	12,737	4,510	10,685	2,131	167,858	3,959
Africa	62,403	59,413	5,605	3,646	1,348	1,410	1,863	600	595	364	357	2,943	403	1,365	211	49,085	828
OECD - Europe	851,551	695,753	91,980	49,812	23,659	35,424	36,817	23,459	11,328	18,635	6,715	30,767	6,108	27,973	2,724	509,683	4,629
Pacific Rim Countries	533,155	495,901	114,079	40,303	34,465	44,748	49,170	25,738	12,234	23,438	6,524	28,172	5,408	26,177	2,319	307,325	3,959
Asia - Near East	58,596	55,713	5,565	(D)	1,260	(D)	1,847	(D)	548	(D)	383	(D)	402	(D)	219	(D)	906
Asia - NICS	86,835	77,915	42,037	5,419	9,138	7,477	17,603	4,625	5,540	3,389	3,147	4,653	2,761	5,714	1,282	46,637	2,566
Asia - South	29,804	26,816	19,951	2,989	5,400	4,021	7,775	1,810	2,207	1,425	1,291	1,904	1,177	2,855	584	11,813	1,517
ASEAN	92,058	83,391	20,943	6,454	4,634	5,355	7,735	3,600	2,561	3,091	1,617	3,508	1,497	2,583	854	58,801	2,045
APEC	994,104	844,721	131,317	66,900	40,654	62,083	55,685	36,203	13,989	31,279	7,549	41,255	6,322	36,398	2,657	570,604	4,461
South/Central America	108,127	97,753	17,671	7,535	4,968	7,744	6,278	4,261	1,935	3,554	1,147	4,357	1,130	2,465	588	67,838	1,625
20 Latin Amer. Republics	275,811	250,896	27,271	15,043	8,020	15,810	9,416	9,211	2,916	7,311	1,795	11,281	1,848	7,895	953	184,345	2,323
Cent. Am. Common Market	15,496	13,777	3,254	966	805	1,107	1,020	677	375	486	256	614	225	386	126	9,541	447
LAFTA	256,130	233,641	24,681	13,654	7,101	14,289	8,471	8,303	2,656	6,604	1,623	10,472	1,703	7,358	886	172,962	2,241
NATO Allies	468,845	344,879	65,718	29,387	15,730	17,819	24,962	10,909	8,310	8,259	5,204	14,769	5,000	12,646	2,304	251,089	4,208
OPEC	111,631	108,206	2,900	(D)	762	(D)	1,019	(D)	301	(D)	180	(D)	159	(D)	97	(D)	382

(1) Known value is defined as the portion of U.S. total general Imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

Exhibit 5e
2009 Imports by Company Employment Size
from World Areas and Selected Countries - Continued

World Area Country Groupings (2009):

North America -

Canada, Mexico.

Europe -

Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Germany, Georgia, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Macedonia, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard/Jan Mayen Island, Sweden, Switzerland, Turkey, Tajikistan, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

Euro Area -

Austria, Belgium, Cyprus, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Slovenia, Spain.

European Union -

Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

Africa -

Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

Organization for Economic Cooperation and Development (OECD) -

Australia, Austria, Belgium, Canada, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

Pacific Rim Countries -

Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

Asia Near East -

Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Republic of Yemen, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel

Newly Industrialized Countries (NICs) -

Hong Kong, Korea (South), Singapore, Taiwan.

Asia - South -

Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

Association of Southeast Asian Nations (ASEAN) -

Brunei, Burma (Myanmar), Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia - Pacific Economic Cooperation (APEC) -

Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea(South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam

South/Central America -

Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherland Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics -

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Central American Common Market -

Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Latin American Free Trade Association (LAFTA) -

Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO Allies -

Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

OPEC -

Algeria, Angola, Ecuador, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Exhibit 5f
Percent Difference Between 2009 and 2010 Imports
from World Areas and Selected Countries

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	353,535	22.7	329,116	24.4	1,817	1.0
Top 25 countries	308,800	23.2	284,727	24.7	2,515	1.6
China	68,542	23.1	66,041	23.7	3,672	4.2
Canada	52,737	23.4	42,262	31.5	359	2.6
Mexico	53,371	30.2	49,166	30.8	306	2.3
Japan	24,596	25.6	24,210	26.7	-286	-2.1
Federal Republic of Germany	11,176	15.7	11,002	17.3	569	2.8
United Kingdom	2,289	4.8	2,014	4.9	188	1.2
Korea, South	9,640	24.6	9,004	24.0	36	0.3
France	4,320	12.7	3,969	13.2	350	3.3
Taiwan	7,471	26.3	6,530	25.6	235	0.9
Ireland	5,782	20.6	5,584	21.0	89	4.9
Venezuela	4,613	16.4	4,833	17.7	-72	-15.8
Saudi Arabia	9,367	42.5	9,205	42.6	102	36.0
Nigeria	11,388	59.5	11,199	59.3	39	22.7
India	8,356	39.5	8,104	42.7	320	2.0
Italy	2,089	7.9	1,648	7.2	314	1.6
Malaysia	2,621	11.3	2,024	9.1	121	2.4
Russia	7,470	41	6,830	39.3	-21	-1.6
Brazil	3,884	19.3	3,715	20.1	-166	-2.7
Thailand	3,608	18.9	3,247	18.4	55	0.7
Israel	2,238	11.9	2,236	12.7	-18	-0.5
Switzerland	3,103	19.4	3,094	22.0	184	3.2
Netherlands	2,952	18.3	1,583	14.9	248	3.9
Singapore	1,769	11.3	1,402	11.5	57	1.8
Indonesia	3,540	27.4	3,493	29.0	120	2.2
Colombia	4,339	38.3	4,319	42.4	60	2.3
All other countries	44,735	19.7	44,389	22.3	794	1.4
North America	106,108	26.4	91,429	31.1	617	2.5
Europe	51,087	15.4	46,816	16.1	663	1.0
Euro Area	30,202	14.2	27,665	14.9	755	1.6
European Union	37,875	13.5	34,562	14.1	615	1.0
Africa	22,605	36.2	22,105	37.2	202	3.6
OECD - Europe	182,925	21.5	163,374	23.5	214	0.2
Pacific Rim Countries	120,734	22.6	115,024	23.2	2,534	2.2
Asia - Near East	15,899	27.1	15,784	28.3	208	3.7
Asia - NICS	19,609	22.6	17,383	22.3	90	0.2
Asia - South	9,425	31.6	9,256	34.5	257	1.3
ASEAN	15,663	17	14,447	17.3	154	0.7
APEC	242,517	24.4	220,609	26.1	2,562	2.0
South/Central America	22,765	21.1	22,360	22.9	-70	-0.4
20 Latin Amer. Republics	75,358	27.3	70,549	28.1	116	0.4
Cent. Am. Common Market	4,539	29.3	4,493	32.6	137	4.2
LAFTA	70,400	27.5	65,680	28.1	7	(-)
NATO Allies	84,021	17.9	70,157	20.3	782	1.2
OPEC	38,262	34.3	37,902	35.0	173	6.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Exhibit 5g

2010 Exports and Imports for Selected Countries and World Areas by Employment Size

Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Note: This exhibit is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	968,219	1,580,562	80,640	42,590	78,209	12,656	32,607	80,386	35,081	30,973	63,611	12,589
Canada	134,202	147,770	6,439	271	452	294	514	548	907	886	2,396	787
Mexico	115,796	199,217	5,947	13,776	9,301	890	2,632	7,938	1,340	1,780	5,073	653
China	60,005	233,905	11,455	955	10,701	1,198	1,701	11,448	2,850	857	5,475	1,727
Japan	40,445	108,203	4,942	598	1,030	366	1,236	1,820	1,039	840	2,468	580
Federal Republic of Germany	37,117	67,083	7,449	1,223	1,319	669	305	1,888	1,519	548	1,854	996
United Kingdom	35,153	38,262	6,618	837	2,248	588	642	668	1,305	2,242	552	853
Korea, South	22,243	38,490	3,491	382	813	331	897	2,389	849	244	1,813	407
Netherlands	21,466	9,986	2,223	614	445	179	165	316	326	65	146	205
Brazil	20,089	12,430	1,471	428	657	122	206	847	188	100	229	128
France	19,646	25,612	3,043	668	405	280	235	681	521	254	720	306
Singapore	18,681	12,022	1,467	964	897	124	91	66	162	61	29	123
Belgium	16,591	12,294	1,213	579	(D)	81	93	(D)	171	132	97	97
Taiwan	15,246	22,600	4,686	235	1,698	396	185	1,150	1,012	334	1,230	665
Switzerland	14,252	14,513	1,793	105	262	147	(D)	552	353	667	683	160
Australia	10,437	3,808	1,593	54	63	121	(D)	156	246	(D)	413	149
Hong Kong	9,440	1,826	2,960	284	99	286	420	195	649	287	133	391
Malaysia	9,383	20,103	1,366	287	306	87	25	138	125	68	89	117
Italy	8,619	15,425	3,749	302	811	323	137	1,010	855	108	1,923	441
India	7,742	14,001	2,764	189	749	273	383	1,066	632	277	580	294
Spain	5,767	4,436	1,377	61	84	90	48	197	211	29	187	114
Colombia	4,933	11,610	539	95	120	64	94	204	129	391	122	34
Ireland	4,862	25,913	653	147	164	56	6	19	36	21	50	44
Thailand	4,635	14,713	1,498	156	1,126	110	87	365	221	38	551	145
Philippines	3,866	5,375	665	40	123	36	21	112	76	15	76	52
Turkey	3,127	1,766	608	88	68	59	58	198	121	123	84	49
North America	249,998	346,987	10,752	14,047	9,753	1,155	3,146	8,487	2,216	2,666	7,469	1,376
Europe	179,499	252,212	17,954	4,878	8,271	2,042	2,389	6,663	5,150	4,383	7,448	2,673
Euro Area	117,049	169,124	13,149	3,641	5,043	1,408	1,041	4,670	3,430	1,286	5,328	1,887
European Union	158,493	224,385	17,057	4,657	7,683	1,885	1,741	5,661	4,735	3,574	6,543	2,552
Africa	4,837	18,118	858	171	95	84	77	81	143	37	142	80
OECD - Europe	501,388	740,862	28,105	19,950	19,850	3,455	7,711	19,261	8,809	8,789	19,853	4,334
Pacific Rim Countries	193,836	453,990	20,453	3,811	15,915	2,338	4,713	17,683	6,335	3,388	12,213	3,252
Asia - Near East	9,367	31,856	1,609	155	425	140	323	670	318	143	464	150
Asia - NICS	65,611	74,939	9,381	1,865	3,507	985	1,592	3,800	2,567	927	3,205	1,396
Asia - South	8,043	15,673	2,977	209	779	312	396	1,293	698	307	651	317
ASEAN	40,267	63,681	3,994	1,468	2,704	375	287	1,155	706	244	1,184	459
APEC	455,389	832,885	27,635	18,168	27,021	3,425	8,044	27,167	8,664	6,173	20,597	4,395
South/Central America	45,718	81,990	3,842	2,013	2,324	460	775	2,090	916	959	1,325	424
20 Latin Amer. Republics	158,759	276,998	8,416	15,006	11,230	1,267	3,299	9,970	2,138	2,726	6,391	992
Cent. Am. Common Market	4,247	14,437	850	208	285	107	90	426	189	147	516	92
LAFTA	152,240	259,715	7,599	14,629	10,606	1,122	3,084	9,450	1,843	2,436	5,718	875
NATO Allies	288,438	336,131	20,020	4,779	7,736	2,059	2,275	6,120	5,416	4,497	8,424	3,069
OPEC	11,255	57,300	634	204	(D)	66	188	129	132	43	70	46

See footnotes at end of exhibit.

Exhibit 5g
2010 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas - Continued

Note: This exhibit is compiled using data from export and import trade information and the Business Register.
For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export	Known Import	Number of Identified Co. that Export and Import	Known Export	Known Import	Number of Identified Co. that Export and Import	Known Export	Known Import	Number of Identified Co. that Export and Import	Known Export	Known Import	Number of Identified Co. that Export and Import
	Value (1)	Value (1)		Value (1)	Value (1)		Value (1)	Value (1)		Value (1)	Value (1)	
All countries	35,442	54,681	7,121	48,496	93,045	6,235	41,691	67,976	2,653	736,420	1,142,653	4,305
Canada	1,301	1,213	711	2,837	1,522	940	3,668	2,365	688	124,724	139,273	2,112
Mexico	2,516	5,617	534	3,222	6,126	670	3,734	7,182	444	88,136	157,980	1,416
China	923	7,545	1,264	3,605	12,842	1,566	2,351	8,387	869	49,612	177,506	1,981
Japan	732	3,137	493	1,821	4,512	620	1,782	4,691	439	33,437	90,545	1,405
Federal Republic of Germany	1,153	1,830	778	1,087	3,384	1,029	1,886	3,955	640	30,914	52,852	1,818
United Kingdom	703	689	668	1,146	2,846	872	2,092	1,044	596	27,492	30,217	1,736
Korea, South	160	1,373	318	1,028	3,355	354	580	4,020	254	18,952	24,727	978
Netherlands	373	107	198	511	324	250	340	1,134	178	19,399	7,515	887
Brazil	398	314	109	235	575	149	283	260	127	18,439	9,547	648
France	272	1,346	252	533	1,466	355	315	738	239	17,369	20,254	1,090
Singapore	63	58	100	211	135	147	525	270	146	16,766	10,568	665
Belgium	91	257	72	120	120	114	138	1,797	89	15,438	8,292	589
Taiwan	250	1,373	500	970	3,950	628	562	1,451	346	12,710	11,748	1,139
Switzerland	(D)	740	118	274	566	176	289	475	147	7,398	11,235	692
Australia	55	104	122	198	88	181	205	273	130	9,183	2,711	644
Hong Kong	254	114	300	384	81	350	409	76	214	7,403	1,129	770
Malaysia	46	76	100	79	863	132	214	688	145	8,664	17,942	660
Italy	140	789	332	343	1,034	410	172	546	280	7,416	9,313	1,108
India	212	429	229	143	921	304	146	3,922	190	6,391	6,335	842
Spain	135	121	112	105	151	139	96	116	91	5,294	3,580	620
Colombia	13	1,360	38	50	114	29	16	190	32	4,275	9,499	213
Ireland	15	27	40	53	(D)	59	73	(D)	57	4,547	25,388	361
Thailand	57	480	97	89	431	139	57	1,026	122	4,150	10,733	664
Philippines	8	64	39	47	165	68	94	177	49	3,640	4,659	345
Turkey	20	27	33	101	41	49	4	20	29	2,732	1,328	268
North America	3,817	6,830	1,167	6,059	7,649	1,459	7,402	9,547	943	212,860	297,253	2,436
Europe	8,034	6,614	1,965	4,570	11,491	2,247	5,741	11,623	1,241	149,504	200,103	2,636
Euro Area	2,206	4,824	1,428	2,810	7,176	1,717	3,111	9,246	981	102,953	132,838	2,298
European Union	3,014	5,799	1,895	4,105	10,522	2,177	5,408	10,980	1,216	135,995	177,197	2,597
Africa	210	285	54	40	(D)	69	25	(D)	53	4,278	16,317	375
OECD - Europe	12,791	18,470	3,117	13,685	27,074	3,351	15,710	30,026	1,750	422,754	606,328	3,289
Pacific Rim Countries	2,561	14,426	2,270	8,480	26,296	2,460	6,770	20,324	1,283	164,114	347,134	2,515
Asia - Near East	207	553	140	180	(D)	137	227	(D)	92	8,133	23,558	632
Asia - NICS	726	2,918	992	2,593	7,521	1,128	2,076	5,816	630	55,831	48,172	1,683
Asia - South	223	500	243	156	1,022	329	147	4,046	202	6,605	7,383	876
ASEAN	243	910	365	531	2,106	458	956	2,666	377	36,538	52,957	1,254
APEC	7,290	21,952	3,101	14,758	34,966	3,277	14,293	31,180	1,652	386,663	670,002	3,121
South/Central America	1,835	3,178	327	834	1,669	379	602	952	283	38,700	70,453	1,053
20 Latin Amer. Republics	4,090	8,102	797	3,993	7,743	925	4,299	8,114	601	125,345	225,449	1,696
Cent. Am. Common Market	93	415	68	157	370	73	112	197	47	3,439	12,227	274
LAFTA	3,941	7,523	703	3,728	7,254	854	4,087	7,745	566	120,335	211,418	1,636
NATO Allies	4,268	6,693	2,317	6,968	11,532	2,655	8,899	12,127	1,450	256,752	283,499	3,054
OPEC	195	(D)	40	169	(D)	44	199	331	31	10,258	55,288	275

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

Exhibit 5h
2009 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Note: This exhibit is compiled using data from export and import trade information and the Business Register. nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	804,336	1,251,653	78,949	32,015	66,273	12,352	29,176	64,969	33,566	25,608	47,084	12,257
Canada	107,410	109,093	6,307	455	1,212	281	476	1,046	903	867	770	690
Mexico	89,237	149,810	5,814	8,022	6,667	850	2,682	4,337	1,274	1,513	4,401	608
China	45,485	186,673	10,999	899	15,930	1,189	934	9,132	2,730	972	5,037	1,564
Japan	34,014	85,605	4,947	567	814	338	1,023	1,496	1,056	443	1,520	571
Federal Republic of Germany	33,812	57,358	7,245	801	1,789	661	280	1,720	1,489	420	1,240	926
United Kingdom	33,725	37,108	6,483	1,166	2,066	629	657	566	1,204	3,036	558	806
France	19,833	23,517	3,032	465	658	270	358	523	514	481	479	270
Netherlands	19,669	8,872	2,101	366	198	173	80	346	308	89	138	185
Korea, South	15,525	30,659	3,301	287	195	297	467	1,511	809	333	1,084	350
Brazil	14,691	10,233	1,432	367	415	107	155	498	191	277	222	115
Singapore	14,004	11,647	1,404	318	(D)	114	48	(D)	153	37	32	114
Belgium	13,611	7,957	1,142	485	(D)	86	30	94	117	102	61	78
Switzerland	13,020	11,915	1,755	243	210	150	587	493	322	(D)	445	163
Australia	9,900	3,365	1,554	109	91	122	35	118	222	(D)	454	142
Taiwan	9,819	17,938	4,476	97	1,143	354	155	999	983	106	913	601
India	8,212	9,759	2,624	198	410	278	282	1,005	610	199	488	229
Hong Kong	7,975	1,646	2,949	190	95	259	364	145	660	246	110	379
Italy	7,332	14,693	3,721	137	715	328	186	820	809	106	1,301	421
Malaysia	7,045	19,078	1,250	301	311	77	16	208	115	53	380	91
Ireland	5,264	18,154	594	155	218	52	6	15	37	19	58	39
Spain	4,996	4,370	1,324	34	160	96	48	337	169	22	211	126
United Arab Emirates	4,051	707	243	(D)	7	18	58	21	58	6	8	15
Chile	3,729	1,304	348	31	105	27	10	157	57	(D)	199	27
Thailand	3,672	12,375	1,439	99	907	93	61	324	230	117	403	115
Colombia	3,447	7,178	487	39	43	64	50	155	113	(D)	218	34
North America	196,648	258,903	10,505	8,477	7,880	1,106	3,158	5,382	2,146	2,380	5,171	1,237
Europe	164,693	215,613	17,751	4,030	8,584	2,087	2,510	6,071	4,907	5,056	5,519	2,600
Euro Area	107,407	142,308	12,941	2,499	5,858	1,392	1,037	4,280	3,285	1,397	3,957	1,803
European Union	146,483	193,366	16,871	3,736	8,222	1,925	1,738	5,280	4,514	4,489	4,895	2,483
Africa	4,214	19,419	778	18	27	67	29	62	136	29	50	63
OECD - Europe	419,503	588,368	27,816	13,459	17,529	3,442	7,070	14,537	8,519	8,765	13,792	4,182
Pacific Rim Countries	148,743	367,497	19,857	2,823	20,376	2,229	3,158	14,250	6,173	2,775	9,901	3,034
Asia - Near East	11,182	29,977	1,533	196	421	145	254	740	315	75	224	131
Asia - NICS	47,324	61,890	9,015	892	2,681	892	1,034	2,855	2,468	722	2,139	1,277
Asia - South	8,341	11,155	2,824	208	452	319	289	1,124	676	204	608	253
ASEAN	29,481	56,659	3,815	777	3,060	334	269	1,329	697	263	1,347	410
APEC	356,182	650,842	26,963	11,496	29,417	3,293	6,540	20,488	8,405	5,497	16,014	4,096
South/Central America	37,902	63,429	3,654	1,029	1,507	445	503	1,712	858	876	1,491	367
20 Latin Amer. Republics	124,754	209,783	8,197	9,019	8,150	1,214	3,096	6,001	2,026	2,358	5,809	910
Cent. Am. Common Market	3,891	10,420	797	201	552	94	67	303	157	102	404	86
LAFTA	118,688	196,608	7,437	8,567	7,337	1,081	2,969	5,452	1,770	2,168	5,279	803
NATO Allies	247,929	276,293	19,723	4,011	8,998	2,093	2,230	6,153	5,193	5,315	5,187	2,905
OPEC	13,271	53,827	595	107	26	53	99	117	137	55	105	42

See footnotes at end of exhibit.

Exhibit 5h
2009 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas - Continued

Note: This exhibit is compiled using data from export and import trade information and the Business Register.
For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	24,982	41,535	7,243	40,582	61,092	6,389	31,438	57,210	2,674	620,535	913,490	4,468
Canada	993	538	716	2,626	2,000	915	2,873	1,969	675	99,122	101,559	2,127
Mexico	1,205	3,407	534	3,046	6,272	679	2,576	4,797	440	70,193	119,930	1,429
China	609	5,642	1,238	1,636	9,264	1,469	1,376	11,132	810	39,059	130,537	1,999
Japan	1,229	2,366	497	1,631	3,853	625	999	3,379	418	28,123	72,177	1,442
Federal Republic of Germany	1,034	1,534	735	811	2,858	977	1,024	2,883	633	29,442	45,335	1,824
United Kingdom	497	544	648	980	1,737	879	915	795	530	26,474	30,842	1,787
France	168	660	256	339	1,925	359	342	764	238	17,681	18,509	1,125
Netherlands	133	110	185	668	192	243	307	1,240	170	18,026	6,647	837
Korea, South	94	681	279	770	1,900	363	261	3,614	206	13,314	21,674	997
Brazil	44	189	91	209	758	170	227	142	116	13,412	8,009	642
Singapore	52	67	101	256	83	148	281	177	132	13,012	9,841	642
Belgium	60	140	68	119	104	120	106	(D)	88	12,709	4,571	585
Switzerland	(D)	546	101	139	511	183	269	880	137	8,137	8,831	699
Australia	(D)	98	128	118	81	151	176	227	123	8,850	2,296	666
Taiwan	152	989	474	462	1,157	570	436	1,142	348	8,410	11,595	1,146
India	200	417	200	182	440	272	112	426	177	7,039	6,573	858
Hong Kong	163	98	306	192	138	333	474	124	225	6,348	935	787
Italy	210	1,087	340	215	892	404	150	489	278	6,327	9,387	1,141
Malaysia	29	175	94	84	358	114	159	464	119	6,405	17,181	640
Ireland	15	14	27	32	31	53	63	28	47	4,974	17,789	339
Spain	103	107	104	184	154	133	44	118	96	4,562	3,283	600
United Arab Emirates	(D)	2	17	7	(D)	16	9	(D)	15	3,904	643	104
Chile	(D)	53	28	(D)	62	29	18	27	21	2,764	701	159
Thailand	49	430	97	83	558	130	77	457	129	3,186	9,296	645
Colombia	(D)	(D)	21	28	(D)	32	60	74	25	3,162	5,712	198
North America	2,198	3,945	1,183	5,672	8,271	1,441	5,449	6,765	940	169,315	221,489	2,452
Europe	5,510	5,500	1,967	3,909	9,696	2,263	3,467	9,681	1,209	140,212	170,561	2,718
Euro Area	1,744	4,084	1,406	2,422	6,548	1,714	2,100	7,201	983	96,208	110,380	2,358
European Union	2,304	4,851	1,894	3,562	8,711	2,197	3,137	8,424	1,177	127,516	152,984	2,681
Africa	32	55	51	100	(D)	69	39	(D)	47	3,966	18,099	345
OECD - Europe	9,085	13,114	3,146	12,128	23,692	3,390	10,342	23,578	1,751	358,653	482,126	3,386
Pacific Rim Countries	2,450	10,898	2,227	5,284	17,254	2,363	4,269	20,526	1,226	127,984	274,291	2,605
Asia - Near East	232	235	121	203	(D)	129	292	(D)	91	9,930	23,648	601
Asia - NICS	461	1,834	948	1,679	3,278	1,086	1,452	5,057	615	41,084	44,046	1,729
Asia - South	200	540	211	186	637	293	112	453	184	7,142	7,342	888
ASEAN	198	975	372	509	1,606	425	630	1,469	340	26,835	46,874	1,237
APEC	5,259	15,442	3,097	11,336	26,943	3,204	9,845	27,921	1,640	306,209	514,617	3,228
South/Central America	789	1,671	280	1,413	2,181	401	1,014	758	255	32,278	54,110	1,048
20 Latin Amer. Republics	1,993	5,070	746	4,309	8,199	968	3,438	5,485	599	100,542	171,069	1,734
Cent. Am. Common Market	92	304	66	123	295	79	94	287	41	3,212	8,275	274
LAFTA	1,858	4,588	670	4,044	7,748	876	3,234	5,074	559	95,847	161,129	1,678
NATO Allies	3,252	5,044	2,304	6,281	10,445	2,668	5,893	10,013	1,450	220,948	230,454	3,110
OPEC	198	142	42	(D)	(D)	34	(D)	(D)	34	11,953	52,429	253

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

Exhibit 6a
2010 Exports by State of the Origin of Movement, Number of Exporting Companies,
Value, and Percent Difference Between the 2009 and 2010 Results

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

State of the Origin of Movement	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Exporters (2)	% of Number of Identified Exporters	% Difference 2009-2010		
							Total Value	Known Value	Number of Identified Exporters
United States	1,278,263	100.0	1,137,635	100.0	293,131	100.0	21.0	21.0	6.0
Alabama	15,502	1.2	14,723	1.3	3,702	1.3	25.5	29.0	1.0
Alaska	4,155	0.3	3,546	0.3	654	0.2	27.6	25.2	12.2
Arizona	15,636	1.2	14,482	1.3	7,784	2.7	11.5	12.5	10.4
Arkansas	5,219	0.4	4,646	0.4	2,191	0.7	-0.9	-6.1	11.7
California	143,192	11.2	132,302	11.6	72,092	24.6	19.2	19.6	5.8
Colorado	6,727	0.5	6,258	0.6	5,508	1.9	16.4	15.7	8.9
Connecticut	16,056	1.3	15,116	1.3	5,978	2.0	14.5	13.6	5.7
Delaware	4,966	0.4	4,547	0.4	1,716	0.6	15.2	11.6	12.3
Florida	55,365	4.3	50,583	4.4	58,310	19.9	18.0	18.5	5.3
Georgia	28,950	2.3	26,689	2.3	14,037	4.8	21.3	21.4	5.1
Hawaii	684	0.1	550	(-)	868	0.3	21.7	16.5	8.9
Idaho	5,157	0.4	4,928	0.4	1,741	0.6	32.9	32.6	13.2
Illinois	50,058	3.9	46,749	4.1	22,023	7.5	20.6	21.1	4.9
Indiana	28,745	2.2	26,744	2.4	7,930	2.7	25.6	24.7	4.9
Iowa	10,880	0.9	10,216	0.9	3,163	1.1	20.3	20.1	10.1
Kansas	9,905	0.8	8,888	0.8	3,193	1.1	11.4	10.6	6.6
Kentucky	19,343	1.5	18,318	1.6	4,372	1.5	9.8	10.9	6.6
Louisiana	41,356	3.2	39,606	3.5	4,159	1.4	26.4	25.4	4.9
Maine	3,164	0.2	2,838	0.2	2,122	0.7	39.0	45.5	5.3
Maryland	10,163	0.8	9,323	0.8	7,175	2.4	10.1	10.6	13.8
Massachusetts	26,304	2.1	25,123	2.2	11,093	3.8	11.6	11.3	6.0
Michigan	44,768	3.5	40,969	3.6	14,118	4.8	37.5	37.3	4.7
Minnesota	18,904	1.5	17,624	1.5	8,279	2.8	21.9	21.4	6.8
Mississippi	8,229	0.6	7,718	0.7	1,881	0.6	30.5	38.2	7.0
Missouri	12,926	1.0	12,191	1.1	5,713	1.9	35.9	36.7	5.9
Montana	1,389	0.1	1,237	0.1	1,539	0.5	34.8	31.7	15.7
Nebraska	5,820	0.5	5,580	0.5	1,871	0.6	19.5	20.9	6.6
Nevada	5,912	0.5	5,487	0.5	2,584	0.9	4.2	2.4	7.6
New Hampshire	4,367	0.3	4,111	0.4	2,665	0.9	42.6	44.0	10.3
New Jersey	32,154	2.5	28,009	2.5	20,427	7.0	18.0	16.5	1.5
New Mexico	1,541	0.1	1,365	0.1	1,291	0.4	21.4	18.0	6.2
New York	69,696	5.5	58,156	5.1	40,377	13.8	21.6	20.2	5.6
North Carolina	24,905	1.9	23,085	2.0	10,524	3.6	14.3	14.7	7.7
North Dakota	2,536	0.2	2,174	0.2	1,870	0.6	16.5	14.4	16.4
Ohio	41,494	3.2	38,466	3.4	15,902	5.4	21.7	27.1	5.0
Oklahoma	5,353	0.4	4,834	0.4	2,938	1.0	21.2	21.5	2.7
Oregon	17,671	1.4	16,625	1.5	5,774	2.0	18.5	16.7	6.7
Pennsylvania	34,928	2.7	32,134	2.8	15,258	5.2	23.6	23.4	5.5
Rhode Island	1,949	0.2	1,729	0.2	1,853	0.6	30.4	33.7	(-)
South Carolina	20,329	1.6	19,362	1.7	5,708	1.9	23.1	22.8	5.1
South Dakota	1,259	0.1	1,086	0.1	965	0.3	24.5	23.6	6.2
Tennessee	25,943	2.0	24,308	2.1	6,787	2.3	26.8	27.0	4.6
Texas	206,961	16.2	192,511	16.9	38,276	13.1	26.9	28.2	6.1
Utah	13,809	1.1	12,322	1.1	3,175	1.1	33.6	27.2	7.3
Vermont	4,277	0.3	4,102	0.4	1,244	0.4	34.9	36.2	4.1
Virginia	17,163	1.3	15,712	1.4	7,293	2.5	14.1	13.6	2.9
Washington	53,353	4.2	50,635	4.5	11,995	4.1	3.1	3.6	6.1
West Virginia	6,449	0.5	5,881	0.5	1,053	0.4	33.7	33.0	7.8
Wisconsin	19,790	1.5	18,214	1.6	8,167	2.8	18.3	18.0	3.7
Wyoming	983	0.1	903	0.1	421	0.1	6.2	9.3	10.5
District of Columbia	1,501	0.1	421	(-)	935	0.3	36.8	22.8	-3.6
Puerto Rico	22,784	1.8	(D)	(D)	1,784	0.6	8.8	(D)	0.1
Virgin Islands	1,899	0.1	(D)	(D)	176	0.1	53.0	(D)	12.8
Unallocated (3)	45,698	3.6	(D)	(D)	6	(-)	29.3	(D)	-45.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Exhibit 6b
2009 Exports by State of the Origin of Movement,
Number of Exporting Companies, and Value

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

State of the Origin of Movement	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,056,043	100.0	940,410	100.0	276,643	100.0
Alabama	12,352	1.2	11,409	1.2	3,664	1.3
Alaska	3,255	0.3	2,831	0.3	583	0.2
Arizona	14,024	1.3	12,872	1.4	7,049	2.5
Arkansas	5,267	0.5	4,949	0.5	1,961	0.7
California	120,142	11.4	110,599	11.8	68,132	24.6
Colorado	5,780	0.5	5,408	0.6	5,058	1.8
Connecticut	14,022	1.3	13,310	1.4	5,655	2.0
Delaware	4,311	0.4	4,075	0.4	1,528	0.6
Florida	46,920	4.4	42,679	4.5	55,373	20.0
Georgia	23,868	2.3	21,988	2.3	13,355	4.8
Hawaii	562	0.1	472	0.1	797	0.3
Idaho	3,880	0.4	3,716	0.4	1,538	0.6
Illinois	41,514	3.9	38,609	4.1	20,994	7.6
Indiana	22,890	2.2	21,451	2.3	7,556	2.7
Iowa	9,041	0.9	8,504	0.9	2,872	1.0
Kansas	8,892	0.8	8,036	0.9	2,995	1.1
Kentucky	17,609	1.7	16,514	1.8	4,101	1.5
Louisiana	32,715	3.1	31,595	3.4	3,964	1.4
Maine	2,276	0.2	1,950	0.2	2,016	0.7
Maryland	9,229	0.9	8,429	0.9	6,305	2.3
Massachusetts	23,575	2.2	22,565	2.4	10,464	3.8
Michigan	32,554	3.1	29,829	3.2	13,479	4.9
Minnesota	15,506	1.5	14,523	1.5	7,755	2.8
Mississippi	6,308	0.6	5,583	0.6	1,758	0.6
Missouri	9,508	0.9	8,916	0.9	5,395	2.0
Montana	1,030	0.1	939	0.1	1,330	0.5
Nebraska	4,869	0.5	4,616	0.5	1,755	0.6
Nevada	5,673	0.5	5,357	0.6	2,401	0.9
New Hampshire	3,062	0.3	2,855	0.3	2,417	0.9
New Jersey	27,259	2.6	24,039	2.6	20,134	7.3
New Mexico	1,269	0.1	1,157	0.1	1,216	0.4
New York	57,321	5.4	48,390	5.1	38,234	13.8
North Carolina	21,789	2.1	20,124	2.1	9,776	3.5
North Dakota	2,178	0.2	1,901	0.2	1,606	0.6
Ohio	34,084	3.2	30,264	3.2	15,142	5.5
Oklahoma	4,415	0.4	3,978	0.4	2,861	1.0
Oregon	14,917	1.4	14,249	1.5	5,413	2.0
Pennsylvania	28,253	2.7	26,037	2.8	14,466	5.2
Rhode Island	1,495	0.1	1,293	0.1	1,853	0.7
South Carolina	16,516	1.6	15,770	1.7	5,432	2.0
South Dakota	1,012	0.1	879	0.1	909	0.3
Tennessee	20,461	1.9	19,133	2.0	6,489	2.3
Texas	163,046	15.4	150,166	16.0	36,084	13.0
Utah	10,337	1.0	9,691	1.0	2,960	1.1
Vermont	3,171	0.3	3,012	0.3	1,195	0.4
Virginia	15,045	1.4	13,826	1.5	7,087	2.6
Washington	51,739	4.9	48,878	5.2	11,301	4.1
West Virginia	4,822	0.5	4,420	0.5	977	0.4
Wisconsin	16,729	1.6	15,438	1.6	7,878	2.8
Wyoming	926	0.1	826	0.1	381	0.1
District of Columbia	1,097	0.1	343	(-)	970	0.4
Puerto Rico	20,938	2.0	(D)	(D)	1,782	0.6
Virgin Islands	1,241	0.1	(D)	(D)	156	0.1
Unallocated (3)	35,350	3.3	(D)	(D)	11	(-)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Exhibit 6c
2010 Imports by State of Destination, Number of Importing Companies,
Value, and Percent Difference Between the 2009 and 2010 Results

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2009-2010		
							Total Value	Known Value	Number of Identified Importers
United States	1,913,160	100.0	1,679,522	100.0	181,648	100.0	22.8	24.4	1.0
Alabama	14,898	0.8	13,140	0.8	2,830	1.6	24.0	33.5	4.2
Alaska	1,476	0.1	1,213	0.1	640	0.4	18.8	17.9	-3.5
Arizona	15,623	0.8	13,250	0.8	4,321	2.4	26.6	28.7	3.7
Arkansas	6,758	0.4	5,918	0.4	1,688	0.9	18.5	20.2	8.1
California	327,251	17.1	307,149	18.3	55,146	30.4	21.0	21.3	1.4
Colorado	11,356	0.6	9,185	0.5	4,333	2.4	31.6	32.2	3.8
Connecticut	18,648	1.0	14,585	0.9	3,842	2.1	12.3	13.9	1.4
Delaware	9,726	0.5	9,355	0.6	1,106	0.6	-21.6	-20.9	5.5
Florida	56,250	2.9	48,277	2.9	20,643	11.4	23.0	24.5	2.5
Georgia	60,176	3.1	53,376	3.2	9,515	5.2	27.1	29.0	1.9
Hawaii	4,743	0.2	4,477	0.3	2,021	1.1	22.0	27.3	-2.5
Idaho	4,126	0.2	3,668	0.2	1,080	0.6	29.2	31.8	0.1
Illinois	108,925	5.7	91,702	5.5	15,306	8.4	26.5	28.0	4.9
Indiana	33,146	1.7	27,301	1.6	4,806	2.6	31.1	30.4	3.6
Iowa	7,091	0.4	5,220	0.3	2,170	1.2	16.3	15.0	4.9
Kansas	10,826	0.6	7,944	0.5	2,118	1.2	-8.9	6.3	0.6
Kentucky	32,086	1.7	28,242	1.7	3,099	1.7	26.6	29.7	3.4
Louisiana	60,915	3.2	59,127	3.5	2,977	1.6	40.1	41.2	3.3
Maine	4,197	0.2	2,633	0.2	1,256	0.7	-2.6	-16.6	1.3
Maryland	19,824	1.0	16,670	1.0	4,611	2.5	48.6	52.9	0.7
Massachusetts	30,683	1.6	24,167	1.4	7,062	3.9	16.7	17.5	2.1
Michigan	88,087	4.6	78,119	4.7	7,467	4.1	47.7	50.9	3.6
Minnesota	26,345	1.4	18,515	1.1	5,195	2.9	24.4	13.4	3.8
Mississippi	15,918	0.8	15,302	0.9	1,615	0.9	19.1	20.7	6.6
Missouri	12,842	0.7	11,238	0.7	4,310	2.4	12.6	12.6	2.8
Montana	4,680	0.2	3,927	0.2	792	0.4	31.9	30.7	1.4
Nebraska	2,901	0.2	2,260	0.1	1,428	0.8	7.2	8.0	8.8
Nevada	6,047	0.3	5,431	0.3	2,816	1.6	14.6	15.5	7.4
New Hampshire	8,949	0.5	7,740	0.5	1,681	0.9	42.1	51.9	4.3
New Jersey	108,652	5.7	101,067	6.0	16,176	8.9	15.3	14.9	-0.4
New Mexico	3,164	0.2	2,731	0.2	1,056	0.6	58.1	54.6	-0.6
New York	113,714	5.9	93,447	5.6	30,563	16.8	22.6	23.5	2.9
North Carolina	42,483	2.2	37,601	2.2	7,237	4.0	12.9	11.9	2.3
North Dakota	2,528	0.1	1,528	0.1	736	0.4	27.6	25.5	(-)
Ohio	52,987	2.8	44,548	2.7	8,881	4.9	23.5	22.0	3.8
Oklahoma	6,526	0.3	5,326	0.3	2,058	1.1	23.1	22.6	2.1
Oregon	13,473	0.7	11,838	0.7	4,239	2.3	12.8	13.9	2.6
Pennsylvania	74,571	3.9	67,582	4.0	9,421	5.2	29.1	30.8	3.8
Rhode Island	7,119	0.4	6,602	0.4	1,366	0.8	31.3	29.4	2.3
South Carolina	25,678	1.3	21,337	1.3	4,450	2.4	23.3	24.5	2.5
South Dakota	695	(-)	436	(-)	662	0.4	20.4	19.6	7.6
Tennessee	48,201	2.5	42,850	2.6	5,043	2.8	17.0	17.8	3.5
Texas	265,622	13.9	246,187	14.7	19,811	10.9	29.1	31.7	4.0
Utah	7,656	0.4	6,451	0.4	2,699	1.5	17.7	20.7	0.7
Vermont	3,376	0.2	2,581	0.2	1,062	0.6	10.2	9.9	4.2
Virginia	20,419	1.1	18,057	1.1	5,396	3.0	9.4	9.4	0.4
Washington	42,769	2.2	33,000	2.0	7,981	4.4	14.9	13.0	3.1
West Virginia	3,206	0.2	2,602	0.2	834	0.5	26.1	24.9	4.4
Wisconsin	19,688	1.0	16,130	1.0	5,049	2.8	19.1	21.0	5.2
Wyoming	1,743	0.1	1,486	0.1	493	0.3	-12.7	-6.6	6.5
District of Columbia	667	(-)	298	(-)	640	0.4	-42.3	28.1	5.1
Puerto Rico	19,304	1.0	(D)	(D)	3,054	1.7	4.1	(D)	4.8
Virgin Islands	10,517	0.5	(D)	(D)	234	0.1	15.2	(D)	-2.9
Unallocated (3)	13,910	0.7	(D)	(D)	13	(-)	-18.8	(D)	(-)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Exhibit 6d
2009 Imports by State of Destination,
Number of Importing Companies, and Value

Note: This exhibit is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
United States	1,559,625	100.0	1,350,406	100.0	179,831	100.0
Alabama	12,010	0.8	9,844	0.7	2,717	1.5
Alaska	1,242	0.1	1,028	0.1	663	0.4
Arizona	12,335	0.8	10,297	0.8	4,167	2.3
Arkansas	5,703	0.4	4,925	0.4	1,562	0.9
California	270,526	17.3	253,281	18.8	54,372	30.2
Colorado	8,626	0.6	6,948	0.5	4,174	2.3
Connecticut	16,608	1.1	12,811	0.9	3,788	2.1
Delaware	12,403	0.8	11,832	0.9	1,048	0.6
Florida	45,713	2.9	38,771	2.9	20,141	11.2
Georgia	47,351	3.0	41,374	3.1	9,339	5.2
Hawaii	3,888	0.2	3,518	0.3	2,073	1.2
Idaho	3,193	0.2	2,783	0.2	1,079	0.6
Illinois	86,132	5.5	71,660	5.3	14,587	8.1
Indiana	25,279	1.6	20,935	1.6	4,640	2.6
Iowa	6,098	0.4	4,540	0.3	2,068	1.1
Kansas	11,884	0.8	7,470	0.6	2,105	1.2
Kentucky	25,348	1.6	21,775	1.6	2,997	1.7
Louisiana	43,485	2.8	41,862	3.1	2,883	1.6
Maine	4,310	0.3	3,159	0.2	1,240	0.7
Maryland	13,336	0.9	10,899	0.8	4,581	2.5
Massachusetts	26,288	1.7	20,574	1.5	6,915	3.8
Michigan	59,627	3.8	51,784	3.8	7,205	4.0
Minnesota	21,169	1.4	16,324	1.2	5,004	2.8
Mississippi	13,371	0.9	12,675	0.9	1,515	0.8
Missouri	11,408	0.7	9,978	0.7	4,192	2.3
Montana	3,548	0.2	3,005	0.2	781	0.4
Nebraska	2,706	0.2	2,092	0.2	1,312	0.7
Nevada	5,274	0.3	4,703	0.3	2,623	1.5
New Hampshire	6,296	0.4	5,094	0.4	1,611	0.9
New Jersey	94,203	6.0	87,942	6.5	16,240	9.0
New Mexico	2,001	0.1	1,767	0.1	1,062	0.6
New York	92,749	5.9	75,655	5.6	29,706	16.5
North Carolina	37,617	2.4	33,600	2.5	7,072	3.9
North Dakota	1,982	0.1	1,218	0.1	736	0.4
Ohio	42,898	2.8	36,501	2.7	8,552	4.8
Oklahoma	5,300	0.3	4,343	0.3	2,015	1.1
Oregon	11,946	0.8	10,395	0.8	4,133	2.3
Pennsylvania	57,753	3.7	51,669	3.8	9,076	5.0
Rhode Island	5,422	0.3	5,101	0.4	1,335	0.7
South Carolina	20,834	1.3	17,135	1.3	4,340	2.4
South Dakota	577	(-)	365	(-)	615	0.3
Tennessee	41,183	2.6	36,368	2.7	4,873	2.7
Texas	205,777	13.2	186,963	13.8	19,051	10.6
Utah	6,504	0.4	5,343	0.4	2,679	1.5
Vermont	3,064	0.2	2,349	0.2	1,019	0.6
Virginia	18,659	1.2	16,504	1.2	5,374	3.0
Washington	37,226	2.4	29,211	2.2	7,741	4.3
West Virginia	2,543	0.2	2,083	0.2	799	0.4
Wisconsin	16,527	1.1	13,334	1.0	4,801	2.7
Wyoming	1,996	0.1	1,590	0.1	463	0.3
District of Columbia	1,156	0.1	233	(-)	609	0.3
Puerto Rico	18,552	1.2	(D)	(D)	2,914	1.6
Virgin Islands	9,131	0.6	(D)	(D)	241	0.1
Unallocated (3)	18,868	1.1	(D)	(D)	13	(-)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Exhibit 7a
2010 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	2010 Number of Identified Exporters	% Change from 2009-2010	2010 Known Value (1)	% Change from 2009-2010	2010 Number of Identified Exporters	% Change from 2009-2010	2010 Known Value (1)	% Change from 2009-2010
TOTAL	293,131	6.0	1,137,635	21.0	286,661	6.2	383,412	24.1
111 - Crop Production	1,955	4.6	1,858	(D)	1,942	4.9	1,750	(D)
112 - Animal Production	477	3.0	347	(D)	477	3.3	347	(D)
113 - Forestry and Logging	203	14.0	156	101.1	203	14.0	156	101.1
114 - Fishing, Hunting, and Trapping	103	2.0	183	-3.8	103	2.0	183	-3.8
115 - Support Activities for Agriculture & Forestry	574	3.4	(D)	(D)	571	3.4	(D)	(D)
11X - Agriculture, Forestry, Fishing, & Hunting (3)	86	1.2	145	86.3	86	1.2	145	86.3
212 - Mining (except Oil and Gas)	292	1.0	15,032	32.9	246	(-)	1,096	6.2
213 - Support Activities for Mining	451	10.8	7,644	31.7	409	11.4	1,560	27.6
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	12	300.0	13	(D)	12	300.0	13	(D)
221 - Utilities	236	-7.1	1,015	-5.6	161	-8.0	230	-3.4
236 - Construction of Buildings	1,807	10.9	727	43.7	1,779	10.8	709	42.7
237 - Heavy and Civil Construction	794	3.7	1,506	26.6	727	4.0	1,013	37.5
238 - Specialty Trade Contractors	4,492	4.0	2,142	18.9	4,416	4.1	1,395	34.2
23X - Construction (3)	435	-0.2	82	-69.6	435	-0.2	82	-69.6
311 - Food Manufacturing	2,793	-0.8	49,077	14.5	2,484	-0.8	6,933	11.8
312 - Beverage & Tobacco Product Manufacturing	673	10.3	3,571	9.7	642	11.9	566	40.3
313 - Textile Mills	897	-0.6	3,430	45.0	860	-0.8	1,019	22.3
314 - Textile Product Mills	877	6.2	701	-16.9	860	6.8	482	24.1
315 - Apparel Manufacturing	1,452	0.9	1,408	-31.9	1,433	1.1	1,030	14.6
316 - Leather and Allied Product Manufacturing	361	1.7	478	-3.5	351	1.2	350	-16.1
31X - Manufacturing (3)	1,037	21.4	818	53.2	1,037	21.4	818	53.2
321 - Wood Product Manufacturing	1,630	-0.5	4,490	39.6	1,573	-0.3	1,639	32.4
322 - Paper Manufacturing	1,248	2.1	24,187	26.8	1,159	2.8	2,112	42.2
323 - Printing and Related Support Activities	2,357	1.9	2,110	9.3	2,309	2.4	870	26.7
324 - Petroleum & Coal Products Manufacturing	293	-1.4	36,971	46.9	274	-0.4	5,313	267.9
325 - Chemical Manufacturing	4,896	1.3	121,328	27.9	4,695	1.5	20,533	39.2
326 - Plastics & Rubber Products Manufacturing	4,750	2.7	17,806	17.3	4,562	3.2	5,821	24.2
327 - Nonmetallic Mineral Product Manufacturing	1,514	2.6	7,065	28.4	1,436	3.0	1,193	18.5
32X - Manufacturing (3)	24	26.3	8	29.0	24	26.3	8	29.0
331 - Primary Metal Manufacturing	1,739	2.6	28,143	40.8	1,632	2.8	10,207	45.9
332 - Fabricated Metal Product Manufacturing	11,359	4.0	18,234	16.4	11,165	4.4	8,516	17.7
333 - Machinery Manufacturing	11,022	2.2	73,493	27.9	10,813	2.5	16,546	19.2
334 - Computer & Electronic Product Manufacturing	7,620	1.5	83,800	8.5	7,401	1.8	19,721	30.0
335 - Electrical Equip., Appliance, & Component Manufacturing	2,862	3.3	21,091	54.8	2,780	3.6	4,938	37.5
336 - Transportation Equipment Manufacturing	4,292	2.2	159,706	15.1	4,020	2.8	8,646	27.0
337 - Furniture & related Product Manufacturing	1,678	1.2	2,944	41.6	1,612	2.2	650	19.9
339 - Miscellaneous Manufacturing	6,634	1.5	22,009	5.7	6,510	1.5	8,929	15.8
33X - Manufacturing (3)	163	4.5	43	29.4	163	4.5	43	29.4
423 - Merchant Wholesalers, Durable Goods	61,011	3.9	151,455	26.0	60,571	4.0	91,219	25.6
424 - Merchant Wholesalers, Nondurable Goods	24,133	3.7	104,740	19.5	23,876	3.8	63,677	25.8
425 - Wholesale Electronic Markets and Agents & Brokers	8,972	14.6	10,436	37.9	8,959	14.6	9,834	37.3
42X - Wholesale Trade (3)	3,757	-5.0	1,702	-39.0	3,757	-5.0	1,702	-39.0
441 - Motor Vehicle and Parts Dealers	9,686	9.7	(D)	(D)	9,597	9.6	(D)	(D)
442 - Furniture and Home Furnishings Stores	1,443	3.1	518	13.5	1,405	3.4	230	-11.5
443 - Electronics and Appliance Stores	1,832	5.8	(D)	(D)	1,814	6.0	(D)	(D)
444 - Building Material & Garden Equip. & Supplies Dealers	2,139	2.5	657	18.1	2,105	2.6	445	13.5
445 - Food and Beverage Stores	1,154	16.3	908	59.9	1,102	16.9	581	50.9
446 - Health and Personal Care Stores	1,240	6.0	1,071	85.6	1,215	5.8	293	13.5
447 - Gasoline Stations	495	24.4	459	37.0	479	26.1	200	129.2
448 - Clothing and Clothing Accessories Stores	2,745	10.9	3,427	15.3	2,640	11.3	1,128	7.5
44X - Retail Trade (3)	971	14.4	671	15.3	971	14.4	671	15.3
451 - Sporting Goods, Hobby, Book, & Music Stores	1,729	6.1	337	-12.8	1,696	6.2	240	-11.0
452 - General Merchandise Stores	345	12.4	1,007	26.3	322	14.2	251	29.8
453 - Miscellaneous Store Retailers	3,448	12.1	4,709	33.3	3,407	12.2	2,818	20.9
454 - Nonstore Retailers	5,951	14.9	2,355	25.7	5,891	15.0	2,037	23.8
45X - Retail Trade (3)	6	-40.0	(-)	-64.3	6	-40.0	(-)	-64.3
481 - Air Transportation	449	6.7	7,000	8.4	408	8.5	3,036	8.9
482 - Rail Transportation	11	10.0	(D)	(D)	11	37.5	(D)	(D)
483 - Water Transportation	411	44.7	645	12.0	391	48.7	330	19.9
484 - Truck Transportation	2,426	11.8	2,516	13.9	2,347	11.9	2,418	13.4
485 - Transit & Ground Passenger Transportation	306	26.5	117	(D)	291	26.5	62	(D)
486 - Pipeline Transportation	29	-6.5	(D)	(D)	19	-9.5	(D)	(D)
487 - Scenic and Sightseeing Transportation	38	-9.5	55	53.1	38	-9.5	55	53.1
488 - Support Activities for Transportation	5,272	8.9	18,626	8.3	5,201	9.2	15,626	5.8

See footnotes at end of exhibit.

Exhibit 7a
2010 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	2010 Number of Identified Exporters	% Change from 2009-2010	2010 Known Value (1)	% Change from 2009-2010	2010 Number of Identified Exporters	% Change from 2009-2010	2010 Known Value (1)	% Change from 2009-2010
48X - Transportation and Warehousing (3)	737	52.3	201	11.0	737	52.3	201	11.0
491 - Postal Service	20	42.9	(D)	(D)	19	46.2	(D)	(D)
492 - Couriers and Messengers	264	1.9	(D)	(D)	257	2.0	(D)	(D)
493 - Warehousing and Storage	912	4.2	2,182	14.8	886	4.5	1,998	15.1
511 - Publishing Industries (except Internet)	1,698	-3.2	5,501	27.1	1,549	-3.1	842	-6.2
512 - Motion Picture & Sound Recording Industries	759	4.8	1,705	-9.8	741	5.0	167	15.1
515 - Broadcasting (except Internet)	132	-1.5	198	17.1	104	-6.3	13	10.6
517 - Telecommunications	824	-4.1	1,097	6.1	775	-4.2	520	12.7
518 - Data Processing, Hosting, & Related Services	381	-1.3	539	27.4	353	-2.5	223	34.4
519 - Other Information Services	157	-3.1	(D)	(D)	144	-5.9	(D)	(D)
51X - Information (3)	67	-23.9	6	-51.6	67	-23.9	6	-51.6
521 - Monetary Authorities - Central Bank	2	100.0	(D)	(D)	(-)	(-)	(-)	(-)
522 - Credit Intermediation & Related Activities	832	9.9	3,962	54.8	728	9.5	1,856	91.2
523 - Securities, Commodity Contracts, & Other Financial Investments	1,255	4.3	5,296	39.0	1,186	3.7	2,814	12.6
524 - Insurance Carriers and Related Activities	670	(-)	2,020	-31.8	559	0.4	112	27.9
525 - Funds, Trusts, and Other Financial Vehicles	374	37.5	(D)	(D)	373	37.1	(D)	(D)
52X - Finance and Insurance (3)	322	29.3	125	-19.4	322	29.3	125	-19.4
531 - Real Estate	4,065	6.1	2,038	7.7	4,017	6.0	1,989	6.1
532 - Rental and Leasing Services	1,591	14.4	2,872	-12.9	1,551	15.2	1,683	-9.2
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	114	4.6	37	(D)	114	6.5	37	(D)
53X - Real Estate and Rental & Leasing (3)	56	-16.4	36	-34.9	56	-16.4	36	-34.9
541 - Professional, Scientific, and Technical Services	19,563	8.3	33,924	17.8	19,119	8.4	13,120	14.5
54X - Professional, Scientific, and Technical Services (3)	19	46.2	4	115.0	19	46.2	4	115.0
551 - Management of Companies and Enterprises	699	3.6	(D)	(D)	696	3.3	(D)	(D)
561 - Administrative and Support Services	4,990	9.5	5,074	23.6	4,809	9.7	3,338	33.5
562 - Waste Management and Remediation Services	452	3.2	520	53.8	431	2.9	347	62.2
56X - Administrative, Support, Waste Management & Remediation Svcs (3)	2	-60.0	(D)	(D)	2	-60.0	(D)	(D)
611 - Educational Services	1,054	3.9	255	4.7	872	2.7	173	19.6
61X - Educational Services (3)	8	33.3	3	(D)	8	33.3	3	(D)
621 - Ambulatory Health Care Services	1,645	8.4	2,132	-7.5	1,583	8.8	586	2.7
622 - Hospitals	135	21.6	129	25.8	20	17.7	4	278.0
623 - Nursing and Residential Care Facilities	218	12.4	68	10.4	173	16.1	34	-11.0
624 - Social Assistance	879	8.4	1,636	-4.0	834	9.0	1,449	-6.5
62X - Health Care and Social Assistance (3)	121	16.4	48	52.0	121	16.4	48	52.0
711 - Performing Arts, Spectator Sports, & Related Industries	1,227	12.2	(D)	(D)	1,186	12.1	(D)	(D)
712 - Museums, Historical Sites, & Similar Institutions	236	8.3	91	(D)	218	5.3	72	(D)
713 - Amusement, Gambling, & Recreation Industries	739	11.3	(D)	(D)	707	11.3	(D)	(D)
71X - Arts, Entertainment, and Recreation (3)	98	32.4	10	40.7	98	32.4	10	40.7
721 - Accommodation	338	8.3	147	82.2	290	9.9	103	140.3
722 - Food Services and Drinking Places	2,352	10.4	3,093	24.6	2,252	9.9	1,040	16.8
72X - Accommodation and Food Services (3)	4	-33.3	(-)	-56.4	4	-33.3	(-)	-56.4
811 - Repair and Maintenance	5,015	11.6	3,001	17.1	4,986	11.7	1,897	24.8
812 - Personal and Laundry Services	1,683	23.9	835	16.8	1,660	24.2	660	20.9
813 - Religious, Grantmaking, Civic, Professional, & Similar Org.	2,356	8.1	1,285	35.6	2,304	8.1	1,210	42.8
814 - Private Households	857	748.5	51	83.9	857	748.5	51	83.9
81X - Other Services (except Public Administration) (3)	5	66.7	(D)	(D)	5	66.7	(D)	(D)
921 - Executive, Legislative, & Other General Government Support	106	21.8	20	4.4	47	38.2	10	-7.6
922 - Justice, Public Order, and Safety Activities	16	45.5	(D)	(D)	14	40.0	(D)	(D)
923 - Administration of Human Resource Programs	5	400.0	(-)	(D)	2	100.0	(D)	(D)
924 - Administration of Environmental Quality Programs	11	22.2	(D)	(D)	9	28.6	(D)	(D)
925 - Admin. of Housing Programs, Urban Planning, & Community Dev	1	-50.0	(D)	(D)	1	(-)	(D)	(D)
926 - Administration of Economic Programs	20	25.0	21	(D)	13	-7.1	11	(D)
927 - Space Research and Technology	1	(-)	(D)	(D)	1	(-)	(D)	(D)
928 - National Security and International Affairs	21	50.0	(D)	(D)	12	33.3	(D)	(D)
92X - Public Administration (3)	6	100.0	(D)	(D)	6	100.0	(D)	(D)
XXX - Unclassified (3)	8,769	8.4	6,119	15.7	0	8.6	5,951	15.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2010.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" indicates that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Exhibit 7b
2009 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

3-Digit Company NAICS Code and Description	2009 Number of Identified Exporters	2009 Known Value (1)	2009 Number of Small and Medium Sized Exporters (2)	2009 Known Value for Small and Medium Sized Exporters (1)
All identified companies	276,643	940,410	270,053	308,926
111 - Crop Production	1,870	(D)	1,852	(D)
112 - Animal Production	463	(D)	462	(D)
113 - Forestry and Logging	178	78	178	78
114 - Fishing, Hunting, and Trapping	101	190	101	190
115 - Support Activities for Agriculture & Forestry	555	(D)	552	(D)
11X - Agriculture, Forestry, Fishing, & Hunting (3)	85	78	85	78
211 - Oil and Gas Extraction	169	4,753	150	447
212 - Mining (except Oil and Gas)	289	11,310	246	1,032
213 - Support Activities for Mining	407	5,804	367	1,222
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	3	(D)	3	(D)
221 - Utilities	254	1,076	175	238
22X - Utilities (3)	2	(D)	2	(D)
236 - Construction of Buildings	1,629	506	1,606	497
237 - Heavy and Civil Construction	766	1,189	699	736
238 - Specialty Trade Contractors	4,318	1,801	4,242	1,040
23X - Construction (3)	436	269	436	269
311 - Food Manufacturing	2,815	42,852	2,505	6,200
312 - Beverage & Tobacco Product Manufacturing	610	3,255	574	403
313 - Textile Mills	902	2,365	867	833
314 - Textile Product Mills	826	844	805	388
315 - Apparel Manufacturing	1,439	2,067	1,417	899
316 - Leather and Allied Product Manufacturing	355	495	347	417
31X - Manufacturing (3)	854	534	854	534
321 - Wood Product Manufacturing	1,638	3,217	1,578	1,237
322 - Paper Manufacturing	1,222	19,078	1,128	1,486
323 - Printing and Related Support Activities	2,314	1,931	2,254	686
324 - Petroleum & Coal Products Manufacturing	297	25,173	275	1,444
325 - Chemical Manufacturing	4,835	94,889	4,626	14,751
326 - Plastics & Rubber Products Manufacturing	4,625	15,184	4,419	4,686
327 - Nonmetallic Mineral Product Manufacturing	1,476	5,501	1,394	1,006
32X - Manufacturing (3)	19	7	19	7
331 - Primary Metal Manufacturing	1,695	19,994	1,587	6,994
332 - Fabricated Metal Product Manufacturing	10,922	15,659	10,695	7,233
333 - Machinery Manufacturing	10,782	57,449	10,546	13,880
334 - Computer & Electronic Product Manufacturing	7,509	77,224	7,274	15,170
335 - Electrical Equip., Appliance, & Component Manufacturing	2,772	13,623	2,683	3,590
336 - Transportation Equipment Manufacturing	4,201	138,799	3,911	6,809
337 - Furniture & related Product Manufacturing	1,659	2,079	1,578	542
339 - Miscellaneous Manufacturing	6,539	20,823	6,412	7,711
33X - Manufacturing (3)	156	33	156	33
421 - Wholesale Trade, Durable Goods	12	36	12	36
422 - Wholesale Trade, Nondurable Goods	3	(D)	3	(D)
423 - Merchant Wholesalers, Durable Goods	58,716	120,196	58,228	72,654
424 - Merchant Wholesalers, Nondurable Goods	23,278	87,689	23,004	50,632
425 - Wholesale Electronic Markets and Agents & Brokers	7,830	7,569	7,817	7,163
42X - Wholesale Trade (3)	3,956	2,789	3,956	2,789
441 - Motor Vehicle and Parts Dealers	8,833	(D)	8,756	(D)
442 - Furniture and Home Furnishings Stores	1,400	456	1,359	260
443 - Electronics and Appliance Stores	1,732	(D)	1,712	(D)
444 - Building Material & Garden Equip. & Supplies Dealers	2,087	557	2,051	392
445 - Food and Beverage Stores	992	568	943	385
446 - Health and Personal Care Stores	1,170	577	1,148	258
447 - Gasoline Stations	398	335	380	87
448 - Clothing and Clothing Accessories Stores	2,475	2,972	2,373	1,049
44X - Retail Trade (3)	849	582	849	582
451 - Sporting Goods, Hobby, Book, & Music Stores	1,630	386	1,597	269
452 - General Merchandise Stores	307	797	282	194
453 - Miscellaneous Store Retailers	3,076	3,534	3,036	2,330
454 - Nonstore Retailers	5,180	1,874	5,121	1,645
45X - Retail Trade (3)	10	(-)	10	(-)
481 - Air Transportation	421	6,459	376	2,788
482 - Rail Transportation	10	(D)	8	(D)
483 - Water Transportation	284	576	263	275
484 - Truck Transportation	2,170	2,209	2,097	2,133
485 - Transit & Ground Passenger Transportation	242	(D)	230	(D)
486 - Pipeline Transportation	31	(D)	21	(D)
487 - Scenic and Sightseeing Transportation	42	36	42	36
488 - Support Activities for Transportation	4,840	17,201	4,761	14,773

See footnotes at end of exhibit.

Exhibit 7b
2009 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies - Continued

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

3-Digit Company NAICS Code and Description	2009 Number of Identified Exporters	2009 Known Value (1)	2009 Number of Small and Medium Sized Exporters (2)	2009 Known Value for Small and Medium Sized Exporters (1)
48X - Transportation and Warehousing (3)	484	181	484	181
491 - Postal Service	14	(D)	13	(D)
492 - Couriers and Messengers	259	(D)	252	(D)
493 - Warehousing and Storage	875	1,901	848	1,736
49X - Transportation and Warehousing (3)	1	(D)	1	(D)
511 - Publishing Industries (except Internet)	1,754	4,329	1,599	898
512 - Motion Picture & Sound Recording Industries	724	1,890	706	145
513 - Broadcasting and Telecommunications	2	(D)	2	(D)
514 - Information Services and Data Processing Services	1	(D)	1	(D)
515 - Broadcasting (except Internet)	134	169	111	12
517 - Telecommunications	859	1,034	809	462
518 - Data Processing, Hosting, & Related Services	386	424	362	166
519 - Other Information Services	162	(D)	153	(D)
51X - Information (3)	88	13	88	13
521 - Monetary Authorities - Central Bank	1	(D)	(-)	(-)
522 - Credit Intermediation & Related Activities	757	2,559	665	971
523 - Securities, Commodity Contracts, & Other Financial Investments	1,203	3,810	1,144	2,499
524 - Insurance Carriers and Related Activities	670	2,962	557	88
525 - Funds, Trusts, and Other Financial Vehicles	272	119	272	119
52X - Finance and Insurance (3)	249	156	249	156
531 - Real Estate	3,833	1,893	3,790	1,875
532 - Rental and Leasing Services	1,391	3,296	1,346	1,854
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	109	(D)	107	(D)
53X - Real Estate and Rental & Leasing (3)	67	55	67	55
541 - Professional, Scientific, and Technical Services	18,071	28,808	17,637	11,459
54X - Professional, Scientific, and Technical Services (3)	13	2	13	2
551 - Management of Companies and Enterprises	675	(D)	674	(D)
561 - Administrative and Support Services	4,559	4,105	4,385	2,501
562 - Waste Management and Remediation Services	438	338	419	214
56X - Administrative, Support, Waste Management & Remediation Servs (3)	5	1	5	1
611 - Educational Services	1,014	244	849	144
61X - Educational Services (3)	6	(D)	6	(D)
621 - Ambulatory Health Care Services	1,517	2,306	1,455	571
622 - Hospitals	111	102	17	1
623 - Nursing and Residential Care Facilities	194	62	149	38
624 - Social Assistance	811	1,704	765	1,549
62X - Health Care and Social Assistance (3)	104	32	104	32
711 - Performing Arts, Spectator Sports, & Related Industries	1,094	(D)	1,058	(D)
712 - Museums, Historical Sites, & Similar Institutions	218	(D)	207	(D)
713 - Amusement, Gambling, & Recreation Industries	664	427	635	150
71X - Arts, Entertainment, and Recreation (3)	74	7	74	7
721 - Accommodation	312	81	264	43
722 - Food Services and Drinking Places	2,130	2,482	2,049	890
72X - Accommodation and Food Services (3)	6	(-)	6	(-)
811 - Repair and Maintenance	4,493	2,564	4,462	1,521
812 - Personal and Laundry Services	1,358	715	1,337	546
813 - Religious, Grantmaking, Civic, Professional, & Similar Org.	2,179	948	2,131	847
814 - Private Households	101	28	101	28
81X - Other Services (except Public Administration) (3)	3	(D)	3	(D)
921 - Executive, Legislative, & Other General Government Support	87	19	34	11
922 - Justice, Public Order, and Safety Activities	11	(D)	10	(D)
923 - Administration of Human Resource Programs	1	(D)	1	(D)
924 - Administration of Environmental Quality Programs	9	(D)	7	(D)
925 - Admin. of Housing Programs, Urban Planning, & Community Dvlpmnt	2	(D)	(-)	(-)
926 - Administration of Economic Programs	16	(D)	14	(D)
927 - Space Research and Technology	1	(D)	1	(D)
928 - National Security and International Affairs	14	(D)	9	(D)
92X - Public Administration (3)	3	(-)	3	(-)
XXX - Unclassified (3)	8,093	5,291	8,048	5,151

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" indicates that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Technical Documentation

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

Overview

This report is a continuing series of reports profiling U.S. exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduces import data to the profile. The new annual release is called *A Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Foreign Trade Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed Exhibits, which will be available on their Web site later this year. Users will be notified on the ITA Web site (www.ita.doc.gov) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Exhibits 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The exhibits in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Exhibit 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party exhibits (3c and 3d) are not available at this time. Due to mandatory AES filing requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in exhibits 3a and 3b labeled “Non-reported” have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years' import or export values that could be linked to specific active companies in the Business Register--the "known value." In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau's data base of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles' matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on total import and export value, is presented in Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report.

It was not possible to investigate every unmatched export or import transaction, so priority was given to those with the highest export values. Therefore, users should make year-to-year comparisons with caution and be

aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Census Bureau's published *U.S. International Trade in Goods and Services* Annual Revision for a given data year.

Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 *U.S. International Trade in Goods and Services*, or call (301)763-2227 to request a copy of the release. One can also obtain this information from the web at the following address:

http://www.census.gov/foreign-trade/Press-Release/current_press_release/press.html#prior

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Data by State

The data contained in Exhibits 6a and 6b are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Exhibits 6c and 6d are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <http://www.census.gov/foreign-trade/aip/elom.html>

NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively

narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address:
<http://www.census.gov/eos/www/naics/>

Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value.*”

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned.

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *unclassified* grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm’s payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <http://www.census.gov/foreign-trade/aip/lvpaper.html>

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the ***Data Quality*** section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the ***Data Quality*** section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. (“free alongside ship”) and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is “general.” Please see the definition for “General Imports” for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: www.census.gov/foreign-trade/guide