SUMMARY OF MAJOR CHANGES TO DoD 7000.14-R, VOLUME 15, CHAPTER 4 "CASH MANAGEMENT"

All changes are denoted by blue font

Substantive revisions are denoted by a * preceding the section, paragraph, table, or figure that includes the revision

Hyperlinks are denoted by underlined, bold, italic, blue font

PARAGRAPH	EXPLANATION OF CHANGE/REVISION	PURPOSE
All	Reworded and reformatted chapter for clarity, updated references, and added electronic links.	Update
All	Changed "customer" to "purchaser" to clarify terminology.	Update
All	Replaced Defense Finance and Accounting Service (DFAS) DE/I with DFAS Security Assistance Accounting (SAA).	Update
All	Replaced DSAA with Defense Security Cooperation Agency (DSCA).	Update
040101	Clarified cash requirements for Foreign Military Sales (FMS) purchasers.	Update
040102.A.1	Added the President can extend a payment due date for emergency conditions.	Update
040102.A.2	Added subparagraph on Section 22(a) of Arms Export Control Act (AECA).	Add
040102.A.3 (Previous version)	Deleted the exceptions for cash disbursements exceeding customer's cash deposits in the previous version. Guidance is covered in Chapter 2 of this volume.	Delete
040102.A.3	Added subparagraph on Section 22(b) of AECA. Renumbered the remaining subparagraph.	Add
040102.A.4	Clarified that an initial deposit that covers outlays anticipated until first payment must be included with Letter of Offer and Acceptance (LOA). Updated FMS bill schedule. Added DSCA must approve any deviation from schedule.	Update
040102.C	Added Foreign Military Financing in the order of funds and that DSCA can change the prioritization of expenditure drawdown. Clarified refunds based on type of financing. Deleted 040102.C.3.	Update
040102.D	Relocated information from previous version 040102.C.3 and added information on DSCA approval of a Standby Letter of Credit arrangement. Renumbered remaining subparagraphs.	Add
040102.E	Updated DSCA and DFAS roles after a new account is established at the Federal Reserve Bank of New York.	Update

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PARAGRAPH	EXPLANATION OF CHANGE/REVISION	PURPOSE
040102.F	Added subparagraph on national funds investment account agreements with a purchaser using a Commercial Banking Account.	Add
040102.G	Relocated information from 040102.A.2 in previous version. Clarified that all disbursements will be identified at the line level and shall not exceed the cash available in the purchaser's account. Excess cash in a purchaser's account may not be used for another purchaser unless authorized.	Update
040103	Added DSCA, contract payment offices, and accounting activities responsibilities. Updated DFAS SAA and Implementing Agencies (IA) responsibilities. Renumbered the remaining subparagraphs.	Update
0402	Incorporated the previous section 0403. Renumbered the remaining sections and paragraphs.	Update
040202	Removed outdated references to initial deposits and new sales agreements to conform to current procedures.	Delete
040203	Deleted threshold for preparing LOA modifications due to changes in procedures. Eliminated need to send Termination Liability (TL) worksheets to DSAA and SAA since the worksheets are resident in the Defense Security Assistance Management System (DSAMS).	Update
040204.A	Added IA case managers are required to issue revised payment schedules when LOA acceptance date is extended.	Update
040204.B 040204.C	Removed requirement to send emergency revised payment schedules to SAA. Revised payment schedules are prepared in DSAMS. Deleted outdated instruction on decreasing financial requirements on payment schedule.	Update
Table 4-1	Created table from list in previous version (040204.B).	Update
040205	Relocated method for calculating requirements from previous section 040201. Renumbered the remaining paragraphs.	Update
040205.C.1	Emphasized that payment schedules should be established with current estimates and IAs should use all other resources to obtain forecasting or historical data before using Table 4-3.	Update

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PARAGRAPH	EXPLANATION OF CHANGE/REVISION	PURPOSE
040205.C.2, 040205.C.3	Incorporated how to determine the FMS administrative surcharge to be included in the initial deposit. Renumbered remaining subparagraphs.	Update
040205.D	Relocated "Reporting Nonrecurring Cost Recoupment Charges" from previous section 040201.B.3 and clarified procedures.	Update
040206, 040206.A, 040206.B	Relocated "Forecasting Procedures," "Unfilled Requisition Values," and "Accurate Payment Schedules" from previous paragraphs 040305, 040306, and 040307.	Update
040303 040304	Added paragraphs about payment allocation on contracts and contract payment offices.	Delete Add
040308, 040309	Deleted outdated references from previous version on delivery status and revising payment schedules.	Delete
0404	Added special billing arrangements and corrected mailing address for foreign purchaser's checks and Treasury Deposit ticket (SF 215).	Update
0405	Clarified when expenditure authority will be approved.	Update
0406 (Feb 2000)	Deleted obsolete guidance on expenditure authority from previous version.	Delete
Table 4-2 through Table 4-7, Table 4-9	Changed table numbers, moved tables to end of chapter, and/or updated information in table examples.	Update
Table 4-8	New table showing the Federal Reserve Fund Transfer Format.	Add
Figure 4-1	Changed example of deposit ticket from Table 4-7 in prior version to Figure 4-1.	Update

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CHAPTER 4

CASH MANAGEMENT

0401 INTRODUCTION

* 040101. Objectives. The objective of this chapter is to set forth procedures which will assure that cash is available to liquidate Foreign Military Sales (FMS) Trust Fund obligations as disbursements are due. Except as authorized by law, funds appropriated by the Congress for Defense purposes cannot be used to liquidate obligations resulting from the use of FMS Trust Fund contract authority. The cash requirements (outlay authority) of each FMS Trust Fund purchaser must be met by that purchaser, by United States Government (USG) appropriations made available to finance the FMS Trust Fund purchases, or by a third-party payer.

040102. <u>Cash Management Characteristics</u>

- A. Cash deposits into the FMS Trust Fund for Defense articles and services sold under Sections 21, 22, and 29 of the <u>Arms Export Control Act (AECA)</u>, <u>Public Law 90-629</u>, <u>as amended</u>, codified at <u>http://www.law.cornell.edu/uscode/text/22/2751</u> shall be made by the FMS purchaser in advance of delivery, performance, or payments to contractors, except as provided in paragraphs 040102.A.1 and 040102.A.3. Such advance cash collections to the FMS Trust Fund must also be made from Foreign Military Financing (FMF) and other USG appropriations used to finance a sale executed in the FMS Trust Fund.
- * 1. Payment may be made without interest within 60 days after delivery of Defense articles from stock or rendering of in-house Defense services, as authorized by Section 21(d) of the AECA. This requires a specific determination by the President as delegated to the Director, Defense Security Cooperation Agency (DSCA), in <u>Department of Defense (DoD) Directive 5105.65</u>, "<u>Defense Security Cooperation Agency</u>", that delayed payment is in the national interest. The President may extend the 60-day period to 120 days if the President determines an emergency exists.
- * 2. As authorized by section 22(a) of the AECA, the President may, without requirement for charge to any appropriation or contract authorization otherwise provided, enter into contracts for the procurement of Defense articles or Defense services for sale in U.S. dollars to any foreign country or international organization if such country or international organization provides the USG with a dependable undertaking. The dependable undertaking is: (a) to pay the full amount of such contract which will assure the USG against any loss on the contract; and (b) to make funds available in such amounts and at such times as may be required to make payments required by the contract and any damages and costs that may accrue from the cancellation of such contract in advance of the time such payments, damages, or costs are due.
- * 3. Payment within 120 days after delivery of procured Defense articles or rendering of procured Defense services, as authorized by Section 22 (b) of the AECA,

requires the following Presidential determinations: (a) that it is in the national interest to issue the Letters of Offer under this authority; and (b) that the emergency requirements of the purchaser for acquisition of such Defense articles and services exceed the funds available to the purchaser to make payments on a dependable undertaking basis. Both determinations, together with a special emergency request for authorization and appropriation of additional funds to finance such purchases under the AECA, are submitted to Congress for approval.

- * 4. An initial deposit shall accompany the accepted Letter of Offer and Acceptance (LOA) to provide the cash advance required to cover the outlays and/or deliveries anticipated until the first quarterly payment is received. Several factors impact the initial deposit (see DoD 5105.38-M, "Security Assistance Management Manual" (<u>SAMM</u>), Chapter 9 for initial deposit requirements). FMS bills are normally prepared on a quarterly basis. The bills include information as of the end of December, March, June, and September. Payments are due on March 15, June 15, September 15, and December 15. DSCA must approve any deviations from this schedule. The bills shall include the cash requirements for the calendar quarter following the payment due date. For example, a bill prepared with December data (due March 15) is to project cash requirements through June. Thus, the deposit for an LOA accepted in January would be the cash required through June, or 6 months of advance cash requirements. <u>Chapter 8</u> of this volume contains a full discussion of the FMS billing process.
- B. The FMS Trust Fund corpus is managed as a single cash entity, regardless of the source of the deposits, as outlined in subparagraph 040102.A. All FMS Trust Fund deposits are accounted for at purchaser and FMS case level by source of financing. Examples of Security Assistance (SA) funds include Military Assistance Program (MAP) Merger and FMF (FMS Credit and FMS Credit (non-repayable)). Other examples of SA funds are purchaser's national funds, which include third-party funds.
- * C. The USG may provide SA funds annually to selected allied or friendly countries to finance the purchase of U.S. Defense articles and services. It is, therefore, in the USG's interest to use and manage these limited funds as effectively as possible.
- 1. In determining the order of funds to be paid into the FMS Trust Fund, DSCA may draw down MAP Merger funds (while available) up to the amount reserved for each case prior to requesting the FMS purchaser to use other funds. Likewise, MAP Merger funds on deposit in the FMS Trust Fund will be accounted for as expended prior to FMF or national funds deposits, and FMF funds will be considered expended before national funds. The DSCA Comptroller, either unilaterally or based on purchaser request, can alter the prioritization of expenditure drawdown for a specific FMS case.
- 2. SA funds (MAP Merger, FMF (FMS Credit, FMS Credit (non-repayable)), or loans) that become excess due to FMS case reduction or closure may be reapplied to other FMS cases with approval by DSCA. However, SA funds shall not be refunded to the FMS purchaser unless the funds originated from loans that were fully repaid by the FMS purchaser and no delinquent accounts receivable exist.
- * D. DSCA is authorized to approve a Standby Letter of Credit (SBLC)

arrangement instead of FMS Termination Liability (TL) prepayment requirements. An FMS purchaser, with prior approval from DSCA, may provide DSCA with a properly executed, separate SBLC to cover uncollected TL amounts for a billing quarter. In such an event, it will be necessary to deposit into the FMS Trust Fund (or authorized usage of previously undisbursed MAP Merger/FMF funds) only the amount of funds needed to cover anticipated expenditures and disbursements during the billing cycle. See the <u>SAMM</u>, Chapter 9 and/or contact DSCA (Country Financial Management Division) for details on SBLC.

- * E. DSCA is authorized to enter into a national funds investment account agreement with an FMS purchaser and the Federal Reserve Bank of New York (FRBNY) for any country that finances all or a significant part of its FMS programs with national funds. The FRBNY accounts normally will not be considered for a country which finances FMS programs primarily with Security Assistance funds. After the establishment of the investment account, the purchaser remits all national funds payments to the FRBNY, usually identified to specific FMS cases. Moreover, upon account establishment, DSCA shall compute the amount of funds to be transferred from the FMS Trust Fund to the purchaser's FRB investment account. Payments made from MAP Merger/FMF (FMS Credit (non-repayable)) funds usually will not be remitted to an FRBNY account, but will be made directly to the FMS Trust Fund unless otherwise specified in U.S. law. TL amounts may reside in the FRBNY accounts. The Defense Finance and Accounting Service (DFAS), Security Assistance Accounting (SAA) is authorized by the account agreement to make periodic drawdowns, as needed (usually monthly), from the FRBNY account into the FMS Trust Fund, to ensure sufficient funds are available to make payments during the succeeding 30 days.
- * F. DSCA is authorized to enter into a national funds investment account agreement with an FMS purchaser who has a duly authorized Commercial Banking Account (CBA) agreement with a commercial bank (see *DSCA policy memorandum 04-02* for specific details). This agreement allows the FMS purchaser to deposit FMS payments into a commercial banking account and earn interest. The CBAs are generally managed and operate like the FRBNY accounts, except funds originating from USG appropriations (e.g., MAP Merger/FMF (FMS Credit (non-repayable))) shall not be deposited in this account and TL amounts shall not reside in the CBA. Any deviations must have DoD Office of the Deputy Chief Financial Officer written approval. Funds so deposited are not public funds within the meaning of *Title 31 Code of Federal Regulations Part 202*.
- * G. All cash disbursements for FMS Trust Fund purchases shall be identified by FMS case identifier and line and shall not exceed the cash available in the purchaser's FMS Trust Fund Account (to include MAP Merger and FMF funds). A specific case may be in a deficit cash position with the deficit being funded by the purchaser's cash advances on other cases. The cash deposited by country "X", however, shall not be used to liquidate obligations incurred for country "Y" unless an FMS Trust Fund purchaser authorizes the use of its excess cash deposits to meet the cash requirements of another purchaser. A reportable adverse financial condition exists when a single purchaser's FMS Trust Fund cash summary account is in a deficit position (a credit balance). *Chapter 2*, paragraph 0212 of this volume explains reporting adverse financial conditions.

* 040103. <u>Responsibilities</u>

A. The Defense Security Cooperation Agency (DSCA). The DoD has financial responsibility for the FMS Trust Fund, and that function is performed by DSCA. As such, DSCA is responsible to ensure adequate cash availability exists in the FMS Trust Fund to meet the Department's financial requirements. Should cash flow problems arise, DSCA shall identify the specific issue and remedy. Examples of remedies include adjustments to ordered values, delivery timeframes, ordered quantity, collection of additional funds, or other alternative financial arrangements. DSCA approves SBLCs, FRBNY accounts, and CBAs as they may pertain to FMS financial requirements. DSCA also calculates and approves TL reserve amounts on a quarterly basis and Special Bills as appropriate. DSCA is also responsible for follow-up actions on Security Assistance Program arrearages and constructing standard payment schedules (to include any contract termination costs). Additional information on FMS financial policies and procedures issued by DSCA can be found in the <u>SAMM</u>, Chapter 9.

B. The Defense Finance and Accounting Service (DFAS)

1. DFAS SAA is responsible for:

- a. Timely posting of purchaser cash deposits (within 48 hours of notification) and disbursements (by the 20th day of the following month) to FMS case accounting records.
- b. Reconciling summary Trust Fund-level account balances in the Defense Integrated Financial System (DIFS) with the Department of the Treasury balance in the Account Summary from the Governmentwide Reporting System.
- c. Assuring that approved cash expenditure authorities do not exceed FMS purchaser's cash available balance in the FMS Trust Fund.
- 2. The contract payment office/certifying officer is responsible for working with DFAS SAA to:
- a. Request expenditure authority (EA) and ensure sufficient cash is available prior to disbursing FMS funds.
- b. Resolve all rejects of EA to lessen Prompt Payment Act interest payments.
- c. Resolve situations where disbursements were made without EA and where EA was requested or returned without a disbursement.
- 3. The accounting activities will work with the contract payment office and DFAS SAA to:
 - a. Ensure sufficient cash is available prior to processing

disbursements from the FMS Trust Fund.

- b. Ensure EA is obtained prior to processing a transfer between appropriations or funds and the FMS Trust Fund, or corrections of charges against and credits to the FMS Trust Fund using Standard Form (SF) 1080, "Voucher for Transfers Between Appropriations and/or Funds," or SF 1081, "Voucher and Schedule of Withdrawals and Credits."
- c. Resolve situations where SF 1080 or SF 1081 transactions were processed without EA or where SF 1080 or SF 1081 forms were not processed when EA was requested and granted.
- C. <u>Implementing Agencies (IAs)</u>. Each Implementing Agency (IA) is responsible for:
- 1. <u>Case Payment Schedules</u>. Providing information needed to DSCA (Operations Directorate, Case Writing Division) for payment schedule preparation at the line level in DSAMS. The IA will approve the schedule as part of the LOA document coordination/countersignature process. Additional information on payment schedule development can be found in the SAMM Chapter 9.
- 2. <u>Cost Curves</u>. Systematically developing historical cost curves for DoD major weapon systems obtained through procurement, for use in preparing case payment schedules; and reviewing the curves when the acquisition strategy changes, for example Cost Plus Fixed Fee to Cost Plus Incentive Fee.
- 3. <u>Case Review.</u> Reviewing all FMS Trust Fund cases at least annually either (a) on the anniversary of basic case implementation; (b) in preparation for a formal review with the FMS purchaser; or (c) when case value adjustments are required. Case reviews include reviewing and reconciling general case and delivery related data, expenditures/disbursements, and USG financial requirements.
- a. Should payment schedules be inadequate to meet USG financial requirements, the IA shall promptly notify the responsible DSCA Country Financial Director, DFAS SAA, and the FMS purchaser of the additional requirements. The IA shall also follow up on this notification by issuing a revised payment schedule via an LOA modification.
- b. If payment schedules overstate the USG financial requirements due to delays in contract award, delivery slippages, or other reasons, then the IA shall issue a revised payment schedule via an LOA modification.
- 4. <u>Expenditure Authority (EA)</u>. Requesting and receiving approved EA from DFAS SAA prior to processing a disbursement citing the FMS Trust Fund.
- 5. <u>Problem Disbursements</u>. Resolving problem disbursements using the authorities found in <u>Volume 3, Chapter 11</u> of this Regulation.

6. <u>Obligation Validations</u>. Validating obligations in accordance with the requirements found in *Volume 3, Chapter 8*, Section 0804 of this Regulation.

0402 PAYMENT SCHEDULES

- 040201. <u>Policy</u>. It is DoD policy that FMS purchasers shall pay amounts reflected in LOA payment schedules, except in those instances where financial requirements or anticipated disbursements exceed the current payment schedule or where special billing arrangements have been negotiated. The implementing DoD Components must continually monitor USG financial requirements and confirm that payment schedules are accurate to ensure cash is available in an FMS purchaser's Trust Fund account when disbursements are needed. DSCA is responsible for issuing detailed guidance.
- O40202. General. Payment schedules are a consolidated formal presentation to the FMS purchaser of the estimates of cash advances needed to meet USG financial requirements. If deposits are required when a sales agreement is accepted, then those deposits should equal the FMS administrative surcharge required to be collected, plus all anticipated costs and contingencies (e.g., contract holdback, potential termination costs) until the first billing statement can be rendered and monies collected. As a standard, new sales agreements can enter the billing system at DFAS SAA through the 10th day of the last month of the quarter. Therefore, if a new agreement is anticipated to be accepted by the purchaser and received by DFAS SAA after the 10th day of the last month of the quarter, then the DoD Component should require an initial deposit for the first two quarters of the agreement.
- 040203. <u>LOA Payments</u>. Payment schedule requirements will be included in each LOA in the format required by the <u>SAMM</u>, Chapter 9. The payment schedule portion of the LOA should be reissued via a modification or amendment (if a change in scope is included) in accordance with Section 040103.C.3.a of this chapter.
- 040204. <u>Preparation</u>. Any revision to the LOA payment schedule shall be prepared in the manner prescribed in this volume.
- * A. It is essential that payment schedule revisions be prepared so they are consistent with the parameters of the FMS billing cycle and their contents are clearly understood by the IA, DSCA, DFAS SAA, and the FMS purchaser. Since the payment schedule is the basis for billing the FMS purchaser, there must be an "audit trail" between the original payment schedule and any revision(s). IA case managers are required to issue revised payment schedules when the LOA acceptance date is extended beyond the end of the billing quarter. This will ensure that the purchaser has an LOA document that matches the payment schedule created in the billing system.

B. The payment dates shown on the revised payment schedule must be compatible with the FMS billing cycle. The following guidance in Table 4-1 is applicable:

Anticipated offer expiration/implementation	Earliest payment date shown in payment schedule	For costs to be incurred in
date		
Mar 11 – Jun 10	Sep 15	Oct – Dec
Jun 11 – Sep 10	Dec 15	Jan – Mar
Sep 11 – Dec 10	Mar 15	Apr – Jun
Dec 11 – Mar 10	Jun 15	Jul – Sep

*Table 4-1. Payment Dates

- * C. Payment schedules are intended to reflect "financial requirements" (which in turn relate to Column 12, Total Financial Requirements, of the DD Form 645 "FMS Billing Statement"). In preparing the revised payment schedule, the following guidelines regarding specific entries are applicable (refer to the illustrations in Table 4-2):
- 1. The "Previous Payment Scheduled (with date specified)" entry is mandatory and must correspond to the last implemented version of the payment schedule; otherwise, the field is blank. This entry ensures that all concerned (e.g., IA, DSCA, DFAS SAA, and the FMS purchaser) have a clear understanding of the relationship between the original and revised payment schedules. The "Previous Payment Scheduled" entry must be the last quarterly payment due date before the LOA amendment or modification is anticipated to be countersigned. It cannot be a date in the future.
- 2. If an amount "Due With Amendment Acceptance" is appropriate, such as in the instance of an amendment which increases the number of items being sold, then this entry should also be shown. Such deposits do not apply to LOA modifications. For modifications, the FMS purchaser will "catch up" on the next quarterly payment due, as shown in the revised payment schedule.
- 3. The remaining payment date entries and associated quarterly and cumulative amounts are shown as necessary. The IA should ensure that these final entries correspond to the revised total case value (e.g., Block 13 of the LOA document).

* 040205. Method for Calculating Requirements

A. <u>Calculation of Initial Estimate</u>. Calculation of the cash advance needed to meet the USG financial requirements for a specific FMS case requires that case costs be subdivided into two broad cost categories. The first category is the portion of case value to be provided under authority of section 21 of the AECA: sales from DoD inventories and the services of DoD personnel. The second category is the portion of case value to be provided under authority of section 22 of the AECA: procurement of hardware or contractor services for the FMS purchaser. The cash advance needed to meet USG financial requirements for the portion of the case classified as a Section 21 sale shall include the estimated earned

reimbursements to be realized by DoD appropriation/fund accounts through the 3-month period after the payment due date of the billing statement issued by DFAS SAA. The cash advance needed to meet USG financial requirements for the portion of the case classified as a Section 22 sale shall include estimated disbursements to contractors for contractor invoices and potential disbursements to contractors if additional cash deposits are not made by the purchaser in a timely manner or the case is unilaterally canceled by the purchaser. Potential disbursements to contractors include payment of contract holdbacks and termination costs which would result if work were stopped when the cash available to pay contractor invoices is exhausted. The estimate of cash advance needed to meet USG financial requirements covers the time period extending through the 3-month period after the payment due date of the FMS billing statement.

- B. <u>Initial Estimates of Cash Needed to Meet USG Financial Requirements in Support of Section 21 Effort.</u> (see <u>SAMM</u>, Chapter 9 for more information).
- 1. <u>Sales From Inventory</u>. The drop from inventory creates the earned reimbursement, to include applicable administrative and accessorial surcharges. Therefore, the applicable FMS case manager will develop the estimated portion of cash needed to meet USG financial requirements based on anticipated requisition release dates.
- 2. <u>Sales of DoD Services</u>. Estimates of earned reimbursement for DoD services provided directly to the FMS purchaser and for DoD services provided in support of a Section 22 contract shall be based on the estimated portion of the services which will be provided in the applicable billing period. Services also include applicable administrative and accessorial surcharges.
- C. <u>Initial Estimates of Cash Needed to Meet USG Financial Requirements in Support of Sections 22 and 29 Effort When Dependable Undertaking is Authorized</u> (see SAMM, Chapter 9 for more information).
- * 1. Cash advances needed to meet USG financial requirements in support of procurements for FMS purchasers shall be based on normal administrative and procurement lead times for the type of commodity being procured. The use of progress payment schedules from contractors, when available, is preferred over relying on default curves when developing LOA payment schedules. Table 4-3 shows, in terms of percentage of contract costs, the total cash advance needed to meet USG financial requirements for contracts. The percentages are a function of procurement lead times. Table 4-3 also shows the amount of contract value which, in the absence of an SBLC, is required as a reserve for potential termination costs and contract holdback.
- a. Potential termination costs represent the liability USG has to contractors in the event termination occurs. Generally, such costs include all accrued direct and indirect costs, as well as profits and subcontracts not covered by progress payments to the contractor, plus any penalty contract termination charges that might be realized. Potential termination costs do not include price increases to other ongoing contracts resulting from reductions in procurement quantities.

- b. In the absence of a procurement history for a particular system, or a similar system, or cost curves obtained from a prime contractor, Table 4-3 may be used. The IAs should first exhaust all other avenues for obtaining forecasting or historical data from contractors and internal sources prior to using Table 4-3 as the basis for calculating expenditure and TL prepayment requirements. The percentages in Table 4-3 are for procurement lead times ranging from 6 months to 60 months. This table may be used for the development of payment schedules included in the LOA. The percentage figures shown in Table 4-3 include all applicable costs, e.g., progress payment amounts, contractor holdback, and potential termination liability. The amount of the cumulative monthly payment applicable to the TL and contractor holdback reserve is shown in the second column (% TL) for each procurement lead time.
- 2. The initial deposit to accompany the LOA shall include the FMS administrative surcharge expense and the cash advance needed to meet USG financial requirements (to include other applicable surcharges and accessorials) for the time period between LOA acceptance and the first payment due date. The FMS administrative surcharge amount to be included is determined as follows:
- a. For cases where the calculated administrative surcharge is greater than \$30,000, one half of the administrative surcharge is recouped as part of the initial deposit. The remaining half is recouped based on the dollar value of items or services delivered in each year.
- b. For cases where the calculated administrative surcharge is \$30,000 or less, the entire administrative surcharge value, as well as any Small Case Management Line value, is recouped as part of the initial deposit.
- c. Since the LOA illustrated in Table 4-4 was signed after the billing cutoff date, the time period between acceptance and payment due date will be approximately six months (e.g., for a December 20th acceptance, DFAS SAA would not bill until April for a due date of June 15th). Because of the 3-month administrative lead time, no contract cost will be incurred until April. Therefore, the amount of contract cost included in the initial deposit includes April, May, and June costs. The cumulative percentage of contract cost for this 3-month period is 1.1 percent (as noted in Table 4-3; 36 month payment schedule; 3-month procurement lead time). Applying this percentage to the contract cost of \$800,000 yields an initial deposit of \$8,800, which is due upon acceptance. This amount does not include the FMS administrative surcharge and accessorials that would also be included in the initial deposit.
- d. The April billing would show \$21,600 (\$30,400 Cumulative Amount of Contract Cost through September 2008 minus the \$8,800 deposit previously paid) as the amount due on June 15 to cover the months of July, August, and September. The July billing (June cutoff), due on September 15, would show \$34,400 (\$64,800 Cumulative Amount of Contract Cost through December 2008 minus the \$30,400 previously paid in the deposit and June 15 payment) and so on. The payment schedule would show these payment due dates.

- e. TL and contractor holdback reserves are cumulative throughout the life of the case. The TL and contractor holdback reserve is a percentage of the Cumulative Amount of Contract Cost (refer to 040205.C.1 of this chapter). In our example, the amount of the deposit to be reserved for TL and contractor holdback is calculated by multiplying the Cumulative Amount of Contract Cost amount (\$8,800 deposit) by the TL % (4%) (as noted in Table 4-3; 36 month payment schedule; 3-month procurement lead time), which equals \$352. The amount of the additional reserve in the first bill of \$21,600 (due June 15) is \$8,768 (\$9,120 TL Dollars due for September 2008 minus the \$352 previously reserved from the deposit), and for the second bill (due Sep 15) the additional reserve is \$13,560 (\$22,680 minus \$9,120 previously reserved) and so on. Toward the end of the life of the case, TL and contractor holdback requirements decline. Therefore, the reserve amounts will decline according to the percentages applied in the payment schedule, as illustrated in Table 4-3.
- f. Table 4-5 is an example of a standard TL worksheet that can be used to calculate the payment schedule example in Table 4-4. Table 4-6 illustrates a TL worksheet calculation for a payment schedule that includes sales from stock under Section 21 sales in addition to the procurement items.
- * 3. Table 4-4 provides an illustration of the development of procurement costs to be included in the payment schedule based on Table 4-3 percentages.
- a. The figures in Table 4-4 are based on an assumed procurement lead time of 36 months. Although assumed for the purposes of illustration, in actual practice, this lead time must be supplied by the procuring activity.
- b. For purposes of illustration, the table assumes a billing cutoff date of December 10, 2007. The table further assumes an administrative lead time of three months to go on contract award, although it is recognized that a given contract might not be awarded until much later (in which instance the administrative lead time must be extended accordingly). The IAs shall ensure that realistic contract administrative lead times are used in preparing payment schedules.
- D. <u>Estimate of Cash Needed to Collect Nonrecurring Recoupment Charges.</u> Nonrecurring Recoupment Charges are earned when title is passed to the FMS purchaser and should be collected within 30 days of being earned. Title is normally transferred at the point of origin, at the time DoD releases the item from DoD's inventory or shipped by a vendor. Refer to SAMM, Section C7.5.
- 040206. <u>Forecasting Procedures</u>. Alternative forecasting procedures may be used for requisition cases (i.e., Cooperative Logistics Supply Support Arrangement, Foreign Military Sales Order II, and other repair parts cases). Experience has shown that most payment schedules for these cases tend to be overstated because of variations in both requisitioning and supply actions. Therefore, to prevent substantial over-billing, each IA must review and update payment schedules in accordance with subparagraph 040103.C.1. The IA shall also provide the DFAS SAA with a "Quarterly Forecast of Financial Requirements for Requisition Cases" report and automated format (a "BK" transaction). These inputs are submitted to the DFAS SAA by the

15th day of the last month of each calendar quarter (i.e., March 15, June 15, September 15, and December 15) and show the most recent status of logistical commitments and unshipped obligations (on-hand unfilled requisitions). A report should be submitted for all requisition cases. If there are no unfilled orders on the requisition case, then the IA should report "zero unfilled requisition value." See Table 4-7 for instructions on preparing the FMS Integrated Control System (FICS) "BK" transaction used for the report.

- A. <u>Unfilled Requisition Values</u>. DFAS SAA compares the unfilled order values for requisition cases to the case payment schedule quarterly amounts. The committed value is used for the forecasted requirement in Column 11 of the DD Form 645 instead of the payment schedule amount.
- B. <u>Accurate Payment Schedules</u>. This procedure does not preclude the requirement for an accurate payment schedule to be included in the LOA for a requisition type case. If an out-of-balance condition continues to exist between quarterly payment schedule amounts and the <u>unfilled requisition</u> value provided each quarter, then the IA should issue a new payment schedule.

0403 CONTRACTOR REQUEST FOR PROGRESS PAYMENTS AND REIMBURSEMENT OF COSTS UNDER CONTRACTS INCLUDING FMS REQUIREMENTS

- 040301. <u>General</u>. Current contracting procedures permit the procurement of both DoD and FMS purchaser(s) requirements in a single contract. To implement FMS cash flow requirements, it is necessary that the amount billed be allocated to DoD and to each FMS purchaser. The part of the bill which is applicable to an FMS purchaser can be paid only to the extent that the FMS purchaser has sufficient cash available in its FMS Trust Fund account.
- 040302. <u>Contractor Allocations</u>. Per <u>Defense Federal Acquisition Regulation</u>

 <u>Supplement (DFARS)</u>, <u>Part 252.232-7002</u>, <u>Progress Payments for Foreign Military Sales</u>

 <u>Acquisitions</u>, DoD contracts that include FMS requirements shall require the contractor to:
- A. Submit a separate progress payment request for each progress payment rate.
 - B. Submit a supporting schedule showing:
- 1. The amount of each request distributed to the FMS case identifier and line requirements.
- 2. Total price per contract line item applicable to each progress payment rate.
- C. Identify in each progress payment request the contract requirements to which it applies (i.e., FMS or USG).

- D. Calculate each request on the basis of the prices, costs (including costs to complete), subcontractor progress payments, and progress payment liquidations of the contract requirements to which it applies.
- E. Distribute costs among contract line items and to the FMS case identifier and line in a manner acceptable to the Administrative Contracting Officer.
- * 040303. <u>Allocation of Payments on Contracts</u>. Allocation of progress payments shall be accomplished using the guidance in <u>Volume 10</u>, <u>Chapter 10</u> of this Regulation. In addition, DoD contracts that include FMS requirements shall identify amounts by accounting classification reference numbers (ACRNs) and contract line items (CLINs), and sub-line items (SLINs), if applicable. This will enable the paying office to match payments to the applicable obligations.
- * 040304. <u>Contract Payment Offices</u>. The contract payment offices should require that all bills submitted by Contractors for payment include the proper ACRN/CLIN/SLIN. Contracting payment offices shall ensure they have all the documentation required to support payments made (see <u>Volume 10, Chapter 8</u>, section 0804 of this Regulation) and that payments are applied to the proper ACRN/CLIN/SLIN.

*0404 DEPOSIT OF PURCHASER CASH INTO TREASURY ACCOUNTS

- 040401. General. DD Form 645, Special Billing Arrangements (SBAs), and LOA financial instructions direct that foreign purchasers' payments (initial deposits on basic LOAs, amounts due with LOA amendments, or official billing statement payments) be forwarded by wire transfer (preferred method) to ABA #021030004, U.S. Treasury NYC, Agency Location Code 00003801, Beneficiary DFAS-JAX/IN Agency, or by a check made payable to the U.S. Treasury, mailed to the Disbursing Operation Directorate, 3801 Center Collections, DFAS-JAX/IN, P.O. Box 269490, Indianapolis, IN 46226-9490, showing payment from (insert Purchaser) for (insert case identifier.) These payments, however, are sometimes misrouted to incorrect offices, such as the Office of the Secretary of Defense, Military Departments' headquarters, international logistics centers, and commodity commands. See paragraph 040402 for procedures on processing misrouted payments.
- 040402. <u>Receipt of Checks</u>. Any recipient of a check from an FMS purchaser is responsible for depositing the check into a Treasury account within 1 working day after receipt. When a recipient other than DFAS SAA is making the deposit, the deposit shall be processed as a courtesy deposit for DFAS SAA. The following procedures apply:
- A. Prepare a Treasury Deposit SF 215 deposit ticket entering "DSSN 3801" in block 3, Agency Location Code (see Figure 4-1).
- B. Process the deposit through a Federal Reserve Bank or supporting member bank. Endorse the check showing DSSN 3801 as the collecting organization.

- C. Send a copy of the "confirmed copy" of the SF 215 to DFAS-IN/JAX, ATTN: Customer Accounting, 8899 East 56th Street, Indianapolis, IN 46249-6300. Attach the supporting documentation received with the misrouted payment.
- D. DFAS SAA shall voucher the collection into the FMS Trust Fund on receipt of the SF 215.
- 040403. <u>Wire Transfers</u>. If inquiries are received about wire transfer of funds to DFAS SAA or misrouted funds to be wire transferred, then the following information applies:
- A. Wire transfers should be sent to the Department of the Treasury Account at FRBNY, using the standard Federal Reserve Funds Transfer (FRFT) format. Wire transfers shall be accepted by the Federal Reserve System (FRS) only from banks that are members of the FRS. Foreign banks must go through a U.S. correspondent bank that is a member of the FRS.
- B. The member bank shall prepare the FRFT form as outlined in Table 4-8. This information shall be provided to ensure prompt and correct application of the remittance.
- C. DFAS SAA retrieves wire transfers daily from the Treasury Financial Communications Systems and prepares collection vouchers from this data for crediting FMS purchasers.

*0405 EXPENDITURE AUTHORITY (EA)

- 040501. General. Any disbursement of Trust Fund cash by an organization other than DFAS SAA shall be made only pursuant to an expenditure authorization previously issued by DFAS SAA. EA shall only be approved and issued when sufficient cash is available in an FMS purchaser's Trust Fund Account. When DFAS SAA issues an expenditure authorization, the cash necessary to liquidate the EA is formally segregated in the DFAS SAA accounting records, and the cash is available for no other purpose. Normally, procurements accomplished on a reimbursable basis shall be supported by a self-reimbursement expenditure authorization. However, a cash advance to an appropriation account must be obtained when a cash disbursement for an FMS contract would, if made, result in the applicable appropriation account being placed in a negative cash position.
- 040502. <u>Cash Advances</u>. When cash advances are required, they shall be processed on an "as required" basis. The amount requested shall be equal to anticipated disbursing demands for a 30-day period. Liquidation of outstanding advances (earning the advance through payment to contractors) shall be reported to DFAS SAA monthly. The objective is to limit the amount and length of time that outstanding advances remain against the Trust Fund.
- 040503. <u>Cash Flow Problems</u>. When sufficient unencumbered cash is not available for DFAS SAA to provide cash advances or expenditure authorizations, and contractor billings cannot be paid by the due date, then DFAS SAA notifies DSCA, who in turn takes appropriate action as outlined in 040103.

040504. <u>Automated Formats</u>. Table 4-9 is an example of the automated format used to request/authorize EA. The "SZF" (feedback) provides positive transaction control. Other "S" formats in the series are used to process and control disbursement data. Included in Table 4-9 are particulars of the edits performed on the data. Specific details and instructions on how this format is used are available when preparing the FICS document.

ILLUSTRATIONS OF PAYMENT SCHEDULE REVISIONS

A. <u>Original Estimated Payment Schedule</u>		
Payment Date	Quarterly	Cumulative
Initial Deposit	\$100,000	\$100,000
Mar 15, 2008	90,000	190,000
Jun 15, 2008	80,000	270,000
Sep 15, 2008	35,000	305,000
Dec 15, 2008	35,000	340,000
Mar 15, 2009	10,000	350,000
Jun 15, 2009	10,000	360,000
Sep 15, 2009	5,000	365,000
Dec 15, 2009	2,000	367,000

Given Data for Revisions 1 through 5: (refer to Table 4-1)

Last Payment Due Date: Dec 15, 2008 (most recent quarterly payment before

month of LOA amendment preparation) LOA Amendment Prepared: February 2009

Offer Expiration Date: May 25, 2009

Next Payment Due Date: Sep 15, 2009 (next quarterly payment due date after

Offer Expiration Date)

B. Revision No. 1 - Upward Adjustment via Amendment; (Note 1) Collections Equal Previous Payments Scheduled

Payment Date (refer to paragraph 040204.C)	Quarterly	Cumulative
Previous Payments Scheduled (Dec 15, 2008)	N/A	\$340,000
Current USG Financial Requirements		425,000
Amount Received From Purchaser		340,000
Due With Amendment Acceptance	85,000	425,000
Sep 15, 2009	35,000	460,000
Dec 15, 2009	25,000	485,000

The "Due With Amendment Acceptance" figures include amounts for payments due Mar 15, 2009, Jun 15, 2009, and other requirements for the period through the payment due Sep 15, 2009. Any payments made by the purchaser that exceed the "Amount Received From Purchaser" are to be deducted from the "Due With Amendment Acceptance" amount. (In this example, the current USG requirement of \$425,000 minus the \$340,000 already received from purchaser equals \$85,000 due at the time of amendment acceptance.)

*Table 4-2. Illustrations of Payment Schedule Revisions

ILLUSTRATIONS OF PAYMENT SCHEDULE REVISIONS

C. Revision No. 2 – Upward Adjustment Via Amendment; (Note 2) Collections Exceed Previous Payments Scheduled

Payment Date	<u>Quarterly</u>	Cumulative
Previous Payments Scheduled (Dec 15, 2008)	N/A	\$340,000
Current USG Financial Requirements		425,000
Amount Received From Purchaser		455,000
Due With Amendment Acceptance	0	455,000
Sep 15, 2009	5,000	460,000
Dec 15, 2009	25,000	485,000

Any payments made by the purchaser which cumulatively exceed the "Amount Received From Purchaser" amount are to be deducted from the "Due With Amendment Acceptance" amount. The purchaser does not need to resume payments until such time as the USG's financial requirements warrant.

D. Revision No. 3 – Upward Adjustment via Amendment; (Note 3) Collections Less Than Previous Payments Scheduled

Payment Date	<u>Quarterly</u>	<u>Cumulative</u>
Previous Payments Scheduled (Dec 15, 2008)	N/A	\$340,000
Current USG Financial Requirements		425,000
Amount Received From Purchaser		275,000
Due With Amendment Acceptance	150,000	425,000
Sep 15, 2009	35,000	460,000
Dec 15, 2009	25,000	485,000

The "Due With Amendment Acceptance" figures include amounts for payments earlier shown as due Mar 15, 2009, Jun 15, 2009, and other requirements for the period through the payment due Sep 15, 2009. Any payments made by the purchaser that exceed the "Amount Received From Purchaser" are to be deducted from the "Due With Amendment Acceptance" amount. (In this example, the current USG requirement of \$425,000 minus the \$275,000 already received from purchaser equals \$150,000 due at the time of amendment acceptance.)

*Table 4-2. Illustrations of Payment Schedule Revisions (Continued)

ILLUSTRATIONS OF PAYMENT SCHEDULE REVISIONS

E. Revision No. 4 - Downward Adjustment via Mo	odification; Colle	ections Equal R	Revised
Payments Scheduled			
Payment Data	Overtorly	Cumulativa	
Payment Date	<u>Quarterly</u>	<u>Cumulative</u>	
Previous Payments Scheduled (Dec 15, 2008)	N/A	\$460,000	
Current USG Financial Requirements		375,000	
Amount Received From Purchaser		375,000	
Revised Payments Scheduled (Sep 15, 2009)	N/A	375,000	
Sep 15, 2009	15,000	390,000	
Dec 15, 2009	10,000	400,000	

In this example, the implementing agency desires to reduce the total amount of the LOA by \$60,000 to \$400,000. The \$25,000 still due from the purchaser is distributed over the remaining quarters of the revised schedule.

F. Revision No. 5 – Downward Adjustment Via Modification; (Note 4) Collections Exceed Revised Case Value

Payment Date	<u>Quarterly</u>	<u>Cumulative</u>
Previous Payments Scheduled (Sep 15, 2009)	N/A	\$460,000
Current USG Financial Requirements		400,000
Amount Received From Purchaser		425,000
Revised Payments Scheduled (Sep 15, 2009)	N/A	400,000

G. Revision No. 6 – Upward Adjustment Via Modification; (Note 5) Collections Less Than Revised Case Value

Payment Date	Quarterly	Cumulative
Previous Payments Scheduled (Sep 15, 2009)	N/A	\$460,000
Current USG Financial Requirements		460,000
Amount Received From Purchaser	460,000	460,000
Revised Payments Scheduled (Sep 15, 2009)	N/A	460,000
Dec 15, 2009	40,000	500,000

*Table 4-2. Illustrations of Payment Schedule Revisions (Continued)

ILLUSTRATIONS OF PAYMENT SCHEDULE REVISIONS

Notes:

- 1. In Revision No. 1 (due at DFAS SAA not later than Dec 10, 2008,) the Previous Payments Scheduled amount of \$340,000 corresponds to the Dec 15, 2008 cumulative amount on the original payment schedule. An amount due with amendment acceptance is requested on the LOA amendment and is therefore shown.
- 2. Revision No. 2 uses the same expenditure forecast as Revision No. 1, and identifies how the over-collection status on a case influences the future payment requirements on the schedule. In this instance, the purchaser does not need to resume payments until such time as the USG's financial requirements warrant.
- 3. Revision No. 3 uses the same expenditure forecast as Revision No. 1, and identifies how the under-collection status on a case influences the future payment requirements on the schedule. In this instance, the purchaser must "catch up" on its payments with the amount due with amendment acceptance (or, in the event of an LOA modification, with the next quarterly payment due).
- 4. In Revision No. 5 (due at DFAS SAA by Sep 10, 2009,) the Previous Payments Scheduled amount of \$460,000 corresponds to the Sep 15, 2009 (previous) entry in Revision No. 1. Since the implementing agency desires to reduce the total amount by \$60,000, a Revised Payments Scheduled entry of \$400,000 is shown. Based on the revised case value equaling \$400,000, the case is now in an overpayment status by \$25,000. The purchaser may elect to request that DFAS SAA transfer these funds to another case or holding account.
- 5. In Revision No. 6, the case value is being increased from \$460,000 to \$500,000 via a modification. Given the collections to date match the previous case value, the case requires additional funds. The purchaser must remit those additional funds with the next appropriate quarterly payment due date. The "Revised Payments Scheduled" amount equals the "Previous Payments Scheduled" because there is no payment due upon processing of a modification.

*Table 4-2. Illustrations of Payment Schedule Revisions (Continued)

CUMULATIVE MONTHLY PAYMENT SCHEDULE AND TERMINATION LIABILITY (TL) PERCENTAGES

Procurement Lead Time	6 Month	s	9 Months		12 Month	12 Months		15 Months		hs	21 Months	
Month	Cum. Monthly Payments	% TL	Cum. Monthly Payments	% TL	Cum. Monthly Payments	% TL	Cum. Monthly Payments	% TL	Cum. Monthly Payments	% TL	Cum. Monthly Payments	% TL
1	5.7	30	2.7	14	1.5	0	1.0	0	0.7	0	0.5	0
2	19.6	35	8.2	38	4.6	30	3.0	20	2.1	14	1.5	9
3	44.8	32	17.7	35	9.4	34	6.0	40	4.2	30	3.1	23
4	74.9	18	32.4	34	16.7	35	10.2	33	7.1	38	5.2	37
5	95.2	2	51.6	29	26.8	35	16.0	35	10.8	34	7.9	36
6	100.0	0	71.9	18	39.9	32	23.7	35	15.7	35	11.3	34
7			88.4	5	54.9	27	33.4	33	21.9	35	15.5	35
8			97.2	1	70.2	18	44.8	30	29.4	34	20.7	35
9			100.0	0	83.5	7	57.2	26	38.3	32	26.9	34
10					92.8	2	69.6	18	48.1	29	34.1	33
11					97.8	0	80.8	9	58.5	24	42.1	30
12					100.0	0	89.6	3	68.7	18	50.8	28
13							95.4	1	78.2	10	59.7	24
14							98.6	0	86.1	5	68.5	18
15							100.0	0	92.2	2	76.8	11
16									96.7	1	84.0	7
17									98.7	0	89.9	3
18									100.0	0	94.3	1
19											97.3	0
20											99.2	0
21											100.0	0

*Table 4-3. Cumulative Monthly Payment Schedule and Termination Liability (TL)
Percentages

CUMULATIVE MONTHLY PAYMENT SCHEDULE AND TERMINATION LIABILITY (TL) PERCENTAGES (CONTINUED)

Procurement Lead Time	24 Month	ıs	27 Mont	hs	30 Month	ıs	33 Month	ıs	36 Month	ns	39 Month	ıs
Month	Cum. Monthly Payments	% TL										
1	0.4	0	0.3	0	0.3	0	0.2	0	0.2	0	0.2	0
2	1.2	5	0.9	2	0.8	0	0.6	0	0.5	0	0.5	0
3	2.4	18	1.8	14	1.5	10	1.2	8	1.1	4	1.0	2
4	4.0	30	3.1	24	2.6	20	2.0	17	1.8	14	1.6	10
5	6.0	39	4.7	35	3.9	30	3.1	27	2.7	24	2.4	18
6	8.5	35	6.6	38	5.4	40	4.4	38	3.8	30	3.3	26
7	11.5	34	8.9	34	7.2	37	5.9	37	5.0	39	4.4	34
8	15.2	35	11.7	34	9.4	33	7.6	35	6.5	37	5.6	39
9	19.6	35	15.0	35	11.9	34	9.6	33	8.1	35	7.0	37
10	24.8	35	18.9	35	14.9	35	11.9	34	10.0	34	8.6	35
11	30.7	33	23.4	35	18.3	35	14.6	35	12.2	34	10.4	34
12	37.4	32	28.5	34	22.2	35	17.7	35	14.7	35	12.4	34
13	44.7	29	34.2	32	26.7	34	21.2	35	17.5	35	14.7	35
14	52.4	27	40.4	31	31.6	33	25.1	34	20.6	35	17.3	35
15	60.2	22	47.0	29	36.9	31	29.4	33	24.1	35	20.1	35
16	67.9	18	53.9	27	42.7	30	34.1	32	27.9	34	23.2	35
17	75.3	12	60.9	22	48.8	28	39.2	31	32.1	33	26.6	34
18	81.8	7	67.8	18	55.0	26	44.6	29	36.6	32	30.3	33
19	87.4	4	74.4	13	61.3	22	50.2	28	41.3	30	34.3	32
20	91.9	2	80.4	8	67.5	18	55.9	25	46.3	29	38.6	32
21	95.2	1	85.7	5	73.5	13	61.6	22	51.5	27	43.1	29
22	97.5	0	90.1	2	79.0	9	67.2	18	56.7	25	47.8	28
23	99.1	0	93.6	1	83.9	6	72.6	14	62.0	22	52.6	27
24	100.0	0	96.2	1	88.2	3	77.7	10	67.2	18	57.5	24
25			98.1	0	91.7	2	82.3	7	72.2	14	62.4	21
26			99.4	0	94.5	1	86.4	4	76.9	11	67.2	18
27			100.0	0	96.6	1	89.9	2	81.3	7	71.8	14
28					98.1	0	92.8	1	85.2	5	76.2	11
29					99.3	0	95.1	1	88.6	3	80.3	9
30					100.0	0	96.9	0	91.5	2	84.0	6
31							98.2	0	93.9	1	87.3	3
32							99.2	0	95.9	1	90.2	2
33							100.0	0	97.4	0	92.7	2
34									98.5	0	94.7	1
35									99.4	0	96.3	1
36									100.0	0	97.6	0
37											98.6	0
38											99.4	0
39											100.0	0

*Table 4-3. Cumulative Monthly Payment Schedule and Termination Liability (TL) Percentages (Continued)

CUMULATIVE MONTHLY PAYMENT SCHEDULE AND TERMINATION LIABILITY (TL) PERCENTAGES (CONTINUED)

Procrmt Lead Time	42 Mont	ths	45 Month	hs	48 Mont	hs	51 Mont	ths	54 Mon	ths	57 Mont	ths	60 Mont	hs
Month	Cum. Monthly Payments	% TL												
1	0.1	0	0.1	0	0.1	0	0.1	0	0.1	0	0.1	0	0.1	0
2	0.4	0	0.3	0	0.3	0	0.3	0	0.2	0	0.2	0	0.2	0
3	0.8	2	0.6	0	0.6	0	0.6	0	0.5	0	0.4	0	0.4	0
4	1.3	8	1.1	6	1.0	5	0.9	4	0.8	2	0.7	1	0.6	0
5	2.0	16	1.7	12	1.5	10	1.3	9	1.2	8	1.1	6	1.0	3
6	2.8	23	2.4	20	2.1	18	1.8	15	1.7	14	1.5	12	1.4	10
7	3.8	30	3.2	26	2.8	24	2.4	22	2.3	18	2.0	17	1.8	15
8	4.8	38	4.1	32	3.7	30	3.1	27	2.9	24	2.6	22	2.3	20
9	6.0	38	5.1	40	4.6	36	3.9	32	3.6	30	3.2	27	2.9	25
10	7.3	36	6.3	38	5.6	39	4.8	39	4.4	35	3.9	33	3.6	30
11	8.8	34	7.6	36	6.7	37	5.8	38	5.3	40	4.7	38	4.3	35
12	10.5	34	9.0	33	8.0	35	6.9	36	6.3	38	5.6	39	5.1	40
13	12.4	34	10.6	34	9.4	33	8.1	35	7.3	36	6.6	37	5.9	38
14	14.5	35	12.4	34	10.9	34	9.4	33	8.5	34	7.6	35	6.9	36
15	16.9	35	14.2	35	12.6	34	10.8	34	8.7	33	8.7	33	7.9	35
16	19.5	35	16.6	35	14.4	35	12.3	34	11.2	34	9.9	33	9.0	33
17	22.3	35	19.0	35	16.5	35	14.0	35	12.7	34	10.2	34	10.1	33
18	25.5	34	21.6	35	18.7	35	15.8	35	14.3	35	12.6	34	11.4	34
19	28.8	34	24.4	34	21.1	35	17.8	35	16.1	35	14.2	35	12.8	35
20	32.5	33	27.5	34	23.7	35	19.9	35	18.1	35	15.9	35	14.3	35
21	36.3	32	30.8	33	26.5	34	22.2	35	20.2	35	17.7	35	15.9	35
22	40.4	30	34.3	32	29.6	33	24.7	34	22.4	35	19.7	35	17.6	35
23	44.6	29	38.0	31	32.8	33	27.3	33	24.8	35	21.8	35	19.4	35
24	49.0	28	41.9	30	36.1	32	30.1	33	27.4	34	24.0	34	21.4	35
25	53.5	26	45.9	28	39.7	31	33.1	32	30.1	33	26.4	34	23.5	35
26	58.0	23	50.0	27	43.4	30	36.2	31	33.0	32	28.9	33	25.7	34
27	62.5	22	54.2	26	47.2	28	39.5	30	36.0	32	31.6	33	28.1	33
28	66.9	18	58.4	24	51.0	27	42.9	29	39.1	31	34.4	32	30.6	33
29	71.2	14	62.6	22	55.0	26	46.4	28	42.4	30	37.3	32	33.2	32
30	75.4	11	66.7	18	58.9	23	50.6	27	45.7	29	40.3	31	35.9	31

*Table 4-3. Cumulative Monthly Payment Schedule and Termination Liability (TL)
Percentages (Continued)

CUMULATIVE MONTHLY PAYMENT SCHEDULE AND TERMINATION LIABILITY (TL) PERCENTAGES (CONTINUED)

Procrmt Lead Time	42 Mont	hs	45 Montl	hs	48 Mont	hs	51 Mont	ths	54 Mon	ths	57 Mont	hs	60 Montl	hs
Month	Cum. Monthly Payments	% TL												
31	79.2	9	70.7	15	62.9	20	53.6	26	49.1	28	43.4	29	38.7	31
32	82.8	6	74.6	12	66.7	18	57.2	23	52.6	27	46.6	28	41.6	30
33	86.1	4	78.3	9	70.5	15	60.9	20	56.1	26	49.9	27	44.6	29
34	88.9	3	81.7	6	74.2	13	64.5	18	59.6	22	53.2	26	47.6	28
35	91.4	2	84.8	4	77.7	9	68.1	15	63.1	20	56.5	24	50.7	27
36	93.5	1	87.6	3	80.9	7	71.6	13	66.6	18	59.8	22	53.9	26
37	95.3	1	90.1	2	84.0	6	75.0	10	70.0	15	63.1	20	57.0	24
38	96.7	1	92.2	2	86.7	4	78.2	8	73.3	13	66.4	18	60.2	22
39	97.8	0	94.0	1	89.2	3	81.2	6	76.4	10	69.6	16	63.4	20
40	98.8	0	95.5	1	91.3	2	84.0	4	79.4	8	72.7	13	66.5	18
41	99.5	0	96.8	1	93.2	2	86.6	3	82.2	6	75.7	10	69.5	16
42	100.0	0	97.8	0	94.8	1	88.9	2	84.8	5	78.6	9	72.5	13
43			98.6	0	96.2	1	91.0	2	87.2	3	81.3	7	75.4	11
44			99.3	0	97.3	1	92.8	1	89.4	2	83.8	6	78.1	9
45			100.0	0	98.2	0	94.4	1	91.3	2	86.1	4	80.7	7
46					98.9	0	95.8	1	93.0	1	88.2	3	83.2	6
47					99.6	0	97.0	0	94.4	1	90.1	2	85.5	4
48					100.0	0	98.0	0	95.7	1	91.8	2	87.6	3
49							98.8	0	96.8	1	93.3	1	89.5	2
50							99.5	0	97.7	0	94.6	1	91.2	2
51							100.0	0	98.4	0	95.7	1	92.8	1
52									99.1	0	96.7	0	94.1	1
53									99.6	0	97.5	0	95.3	1
54									100.0	0	98.2	0	96.3	1
55											98.8	0	97.2	0
56											99.3	0	98.0	0
57											100.0	0	98.6	0
58													99.2	0
59													99.6	0
60													100.0	0

*Table 4-3. Cumulative Monthly Payment Schedule and Termination Liability (TL)
Percentages (Continued)

ILLUSTRATION ON USE OF PERCENTAGES TO ESTIMATE CASH ADVANCE REQUIREMENTS

(Assume Contract Cost of \$800,000 LOA Accepted 12/20/07¹)

					Paymen	t Schedule
Month	Gross	Cumulative Amount of Contract Cost	TL %	TL Dollars	Quarterly ²	Cumulative
Dec 2007 (Initial Deposit) ¹	0.0	-	0	0	8,800	8,800
Jan 2008 ³	0.0	1	0	0	0	0
Feb 2008 ³	0.0	1	0	0	0	0
Mar 2008 ³	0.0	1	0	0	0	0
Apr 2008 ⁴	0.2	1,600	0	0	0	0
May 2008	0.5	4,000	0	0	0	0
Jun 2008	1.1	8,800	4	352	21,600	30,400
Jul 2008	1.8	14,400	14	2,016	0	0
Aug 2008	2.7	21,600			0	0
Sep 2008	3.8	30,400	30		34,400	64,800
Oct 2008	5.0	40,000		15,600	0	0
Nov 2008	6.5	52,000	37	19,240	0	0
Dec 2008	8.1	64,800			52,800	117,600
Jan 2009	10.0	80,000	34	27,200	0	0
Feb 2009	12.2	97,600	34	33,184	0	0
Mar 2009	14.7	117,600	35		75,200	192,800
Apr 2009	17.5	140,000	35		0	0
May 2009	20.6	164,800	35	57,680	0	0
Jun 2009	24.1	192,800	35	67,480	100,000	292,800
Jul 2009	27.9	223,200	34	75,888	0	0
Aug 2009	32.1	256,800	33	84,744	0	0
Sep 2009	36.6	292,800	32	93,696	119,200	412,000
Oct 2009	41.3	330,400	30	99,120	0	0
Nov 2009	46.3	370,400	29	107,416	0	0
Dec 2009	51.5	412,000	27	111,240	125,600	537,600
Jan 2010	56.7	453,600	25	113,400	0	0
Feb 2010	62.0	496,000	22	109,120	0	0
Mar 2010	67.2	537,600	18	96,768	112,800	650,400
Apr 2010	72.2	577,600	14	80,864	0	0
May 2010	76.9	615,200	11	67,672	0	0
Jun 2010	81.3	650,400	7	45,528	81,600	732,000

*Table 4-4. Illustration on Use of Percentages to Estimate Cash Advance Requirements

ILLUSTRATION ON USE OF PERCENTAGES TO ESTIMATE CASH ADVANCE REQUIREMENTS

(Assume Contract Cost of \$800,000 LOA Accepted 12/20/07¹)

					Paymen	t Schedule
Month	Gross %	Cumulative Amount of Contract Cost	TL %	TL Dollars	Quarterly ²	Cumulative
Jul 2010	85.2	681,600	5	34,080	0	0
Aug 2010	88.6	708,800	3	21,264	0	0
Sep 2010	91.5	732,000	2	14,640	47,200	779,200
Oct 2010	93.9	751,200	1	7,512	0	0
Nov 2010	95.9	767,200	1	7,672	0	0
Dec 2010	97.4	779,200	0	0	20,800	800,000
Jan 2011	98.5	788,000	0	0	0	0
Feb 2011	99.4	795,200	0	0	0	0
Mar 2011	100.0	800,000	0	0	0	800,000

NOTES:

- 1. The FMS administrative surcharge required and accessorials would be added to the cash advance requirements illustrated here.
- 2. Date payment due at DFAS SAA.
- 3. Administrative lead time (i.e. January through March 2008).
- 4. Start of 36 months of procurement lead-time.

*Table 4-4. Illustration on Use of Percentages to Estimate Cash Advance Requirements (Continued)

ILLUSTRATION OF TABLE 4-4 PAYMENT SCHEDULE IN TERMINATION LIABILITY/CONTRACTOR HOLDBACK WORKSHEET FORMAT

(Assume Contract Cost of \$800,000 LOA Accepted 12/20/07) (No AECA Sec 21 Sales in LOA)

			Estin	nated	Termination	n Liability/	
	Total P	ayment	Disbur	sements	Contractor Holdback		
Date	<u>Qtr</u>	<u>Cum</u>	<u> Otr</u>	<u>Cum</u>	<u> Otr</u>	<u>Cum</u>	
	(a)	(b)	(c)	(d)	(e)	(f)	
Initial							
Deposit	8,800	8,800	8,448	8,448	352	352	
15 Jun 08	21,600	30,400	12,832	21,280	8,768	9,120	
15 Sep 08	34,400	64,800	20,840	42,120	13,560	22,680	
15 Dec 08	52,800	117,600	34,320	76,440	18,480	41,160	
15 Mar 09	75,200	192,800	48,880	125,320	26,320	67,480	
15 Jun 09	100,000	292,800	73,784	199,104	26,216	93,696	
15 Sep 09	119,200	412,000	101,656	300,760	17,544	111,240	
15 Dec 09	125,600	537,600	140,072	440,832	(14,472)	96,768	
15 Mar 10	112,800	650,400	164,040	604,872	(51,240)	45,528	
15 Jun 10	81,600	732,000	112,488	717,360	(30,888)	14,640	
15 Sep 10	47,200	779,200	61,840	779,200	(14,640)	0	
15 Dec 10	20,800	800,000	20,800	800,000	0	0	

NOTES:

- 1. Columns a and b should be identical to payment schedule in the LOA.
- 2. Column a = c + e.
- 3. Column b = d + f.
- 4. At end of schedule, column b = column d; column f must be zero. Column f may also be zero prior to the end of the schedule, as illustrated.
- 5. This analysis of TL/contractor holdback must be completed for all contracts regardless of value and shall be a part of the case file.
- 6. This example only requires an initial deposit for one quarter (reference paragraph 040202 of this chapter).

*Table 4-5. Illustration of Table 4-4 Payment Schedule in Termination Liability/Contractor Holdback Worksheet Format (No AECA Section 21 Sales)

ILLUSTRATION OF TABLE 4-4 PAYMENT SCHEDULE IN TERMINATION LIABILITY/CONTRACTOR HOLDBACK WORKSHEET FORMAT

(Assume Contract Cost of \$800,000 Plus AECA Sec 21 Sales of \$240,000, LOA accepted 12/20/07)

			Estin	nated	Terminatio	•	
	Total Pa	ayment	Disburg	sements	Contractor Holdback		
<u>Date</u>	<u> Otr</u>	<u>Cum</u>	<u>Qtr</u>	<u>Cum</u>	<u>Qtr</u>	<u>Cum</u>	
	(a)	(b)	(c)	(d)	(e)	(f)	
Initial							
Deposit	28,800	28,800	28,448	28,448	352	352	
15 Jun 08	41,600	70,400	32,832	61,280	8,768	9,120	
15 Sep 08	54,400	124,800	40,840	102,120	13,560	22,680	
15 Dec 08	72,800	197,600	54,320	156,440	18,480	41,160	
15 Mar 09	95,200	292,800	68,880	225,320	26,320	67,480	
15 Jun 09	120,000	412,800	93,784	319,104	26,216	93,696	
15 Sep 09	139,200	552,000	121,656	440,760	17,544	111,240	
15 Dec 09	145,600	697,600	160,072	600,832	(14,472)	96,768	
15 Mar 10	132,800	830,400	184,040	784,872	(51,240)	45,528	
15 Jun 10	91,600	922,000	122,488	907,360	(30,888)	14,640	
15 Sep 10	77,200	999,200	91,840	999,200	(14,640)	0	
15 Dec 10	40,800	1,040,000	40,800	1,040,000	0	0	

NOTES:

- 1. Columns a and b should be identical to payment schedule in the LOA.
- 2. Column a = c+e.
- 3. Column b = d+f.
- 4. At end of schedule, column b = column d; by end of schedule, column f must be zero. Column f may also be zero prior to the end of the schedule, as illustrated.
- 5. Termination Liability/contractor holdback are the same as Table 4-5 schedule; however, total payment and estimated disbursements are greater due to AECA Sec 21 articles/services in case.
- 6. This example only requires an initial deposit for one quarter (reference paragraph 040202 of this chapter).

*Table 4-6. Illustration of Table 4-4 Payment Schedule in Termination Liability/Contractor Holdback Worksheet Format (Includes AECA Section 21 Sales)

INSTRUCTIONS FOR PREPARING "BK" TRANSACTIONS, QUARTERLY FORECAST OF FINANCIAL REQUIREMENTS FOR REQUISITION CASES

Data Element	Format/	FICS	Edit/Validation of:
Description and	No. of	TRC	BKI Input—MILDEP to DFAS SAA
Element Abbreviation	Position		BKF Feedback—DFAS SAA to MILDEP
Document Identifier	X(3)	002	Must be "BKI"; if not, reject.
Code (DIC)			, , , ,
Direct Status (Input)	1-3		"BKF" A machine generated mirror image of the
Direct Status (input)			BKI transaction appended by the Positive
Direct Status	1-3		Transaction Codes (PTC) to become the BKF
(Feedback)			transaction.
Transaction Control	X(13)	152	Must be numeric (0-9).
No. (TCN)	4-16	102	industrie (o 3).
(FORMAT:		152	YYMMDD must be equal to or less than current
YYMMDDNNNNNN	7)		date
	,	249	Version number (V) must be "0" if action code is
			"A" (add).
		248	V must be 1-9 if action code is "C" (change) and
			must be 1 greater than suspense version number.
		251	If action code is "C" or "D" (delete), then TCN
			(excluding V) must equal suspense file.
			(YYMMDDNNNNNN).
Action Code	X(1)	003	Must be "A" or "C" or "D", otherwise invalid.
	17		A=Add; C=Change; D=Delete
Country Code (CC)	X(2)	037	Must be "00" or on Country Code Table
	18-19		Number 2. If "00", site code must be "5"
			(DFAS SAA input).
Implementing Agency	X(1)	038	If site code equals "5" or "6", then IA code must
Code (IA)	20		be on DIFS IA Table.
Case Designator	X(3)	039	Must be a valid case; if not reject. Case must be
	21-23		on the active case control file (I) or closed (C)
			when case is a valid case.
Date Forecasted	X(4)		
(YYMM)	24-27		
Amount Open	S9(12)		Unfilled requisition values
Requisition	V99-		
	28-39		

*Table 4-7. Instructions for Preparing "BK" Transactions, Quarterly Forecast of Financial Requirement for Requisition Cases

INSTRUCTIONS FOR PREPARING "BK" TRANSACTIONS, QUARTERLY FORECAST OF FINANCIAL REQUIREMENTS FOR REQUISITION CASES

The Positive Transaction	The Positive Transaction Control feedback contains the original BKI transaction plus the						
following data elements for the BKF transaction.							
Transaction Reply	X(15)	FEEDBACK TRANSACTIONS ONLY. This					
Code (TRC)	40-54	15-character element is appended to the feedback format of					
		all interface transactions by the recipient system. This area					
		will contain 1 to 5, 3-digit transaction reply codes to					
		communicate back to the originator system the result of					
		processing the transaction (left justified/space filled).					

*Table 4-7. Instructions for Preparing "BK" Transactions, Quarterly Forecast of Financial Requirement for Requisition Cases (Continued)

FEDERAL RESERVE FUND TRANSFER FORMAT

The Fedwire Securities Service only accepts messages in the proprietary message format. The key data elements of the message format include the following:

Re	equired Info	ormation for Funds Transfer to Treasury
Tag Name	Code Tag	Required Information
Message Type/ Subtype Code	(1510)	Type and Subtype Codes entered by the sender. EXAMPLE: 10/00
Amount	(2000)	The dollar amount of transfer. The amount will include the dollar sign and the appropriate punctuation including cents digits. EXAMPLE: \$9,999,999.99
Sender Fl	(3100)	Institution's 9-digit routing number and short name. Sending Bank will provide. EXAMPLE: 999999999 BANK XYZ
Sender Reference	(3320)	The sender institutions reference information may be inserted by the sending bank to identify the transaction. EXAMPLE: 999999999999999999999999999999999999
Receiver Fl	(3400)	Identifies the receiving institution. The 9-digit identifier 021030004 is the routing number of the Treasury. The short name for Treasury is TREAS NYC. This item is a constant and is required for all funds transfer messages sent to Treasury. EXAMPLE: 021030004 TREAS NYC
Beneficiary	(4200)	Provided by Agency. The 3-, 4-, or 8-digit numeric symbol (Agency Location Code) used to identify Government departments and agencies. The Agency Location Code is critical and must be specified in the funds transfer message for the funds to be correctly classified to the respective agency. The agency name may also be provided and entered in this field. EXAMPLE: 12345678 Government Agency XYZ
Originator to Beneficiary Info	(6000)	Used to identify information conveyed from originator to the beneficiary; e.g., details of payment, including invoice numbers and amounts.

*Table 4-8. Federal Reserve Fund Transfer Format

FEDERAL RESERVE FUND TRANSFER FORMAT EXAMPLE

Exar	Example of a FMS Funds Transfer to DFAS SAA								
Type/Subtype Code	(1510)	10/00							
Amount	(2000)	\$9,999,999.99							
Sender Fl	(3100)	99999999 BANK XYZ							
Sender Reference	(3320)	974101509303							
Receiver Fl	(3400)	021030004 TREAS NYC/FUNDS TR							
Beneficiary (DFAS SAA)	(4200)	00003801 DFAS-JAX/IN Defense Finance & Accounting Service							
Originator to Beneficiary Info	(6000)	Payment from Bandaria for FMS case BN-D-XYZ.							

*Table 4-8. Federal Reserve Fund Transfer Format Example

DIFS FORMAT ON NOTIFICATION OF EXPENDITURE AUTHORITY REQUEST/FEEDBACK

Data Element	Format/	FICS	Edit/Validation of:
Description and	No. of	TRC	SZI Input—MILDEP to DFAS SAA
Element Abbreviation	Position		SZF Feedback—DFAS SAA to MILDEP
Document Identifier	X(3)	002	Must be "SZI"; if not, reject.
Code (DIC)			- ((2
			Input - "SZI"
Direct Status (Input)	1-3		Foodbook "SZE"A moohing conqueted misson
-			Feedback - "SZF"A machine-generated mirror image of the SZI transaction created during the
Direct Status	1-3		Positive Transaction Control (PTC) process,
(Feedback)			appended with up to 5 Transaction Reply Codes
			(TRC).
Transaction Control	X(13)	152	Must be numeric (0-9).
No. (TCN)	4-16		
(FORMAT:		152	YYMMDD must be equal to or less than current
YYMMDDNNNNNN	YYMMDDNNNNNV)		date
		249	Version number (V) must be "0" if action code is
		240	"A" (add).
		248	V must be 1-9 if action code is "C" (change) and
		251	must be 1 greater than suspense version number. If action code is "C" or "D" (delete), then TCN
		231	(excluding V) must equal suspense file.
			(YYMMDDNNNNN).
Action Code	X(1)	003	Must be "A" or "C" or "D", otherwise invalid.
	17		A=Add; C=Change; D=Delete
Country Code (CC)	X(2)	037	Must be "00", "JF, "EP", "FG" "79", "82" or on
	18-19		Country Code Table Number 2.
Implementing Agency	X(1)	038	Must be on DIFS IA Code Table Number 3,
Code (IA)	20		cannot be "9" or "S".
Case Designator	X(3)	039	Must be a valid case, "91X", "93X", or "94X"; if
	21-23		not, reject. Case must be on the active case
			control file (I) or closed (C) when case is a valid
Date Accounting	X(4)	281	YYMM must equal to current date or 1 or 2 prior
Month	24-27	201	months. If last 5 days of current month, then
(DT-ACCT-MO)			YYMM may be next month.
(YYMM)			y
Disbursing Station	X(4)		No edit.
Symbol Number	28-31		
(DSSN)			

*Table 4-9. DIFS Format on Notification of Expenditure Authority Request/Feedback

DIFS FORMAT ON NOTIFICATION OF EXPENDITURE AUTHORITY REQUEST/FEEDBACK

Data Element	Format/	FICS	Edit/Validation of:			
Description and	No. of	TRC	SZI Input—MILDEP to DFAS SAA			
Element Abbreviation	Position		SZF Feedback—DFAS SAA to MILDEP			
Accounting Station	X(6)		No edit			
Symbol Number	32-37					
(ASSN)						
A	GO (1.2)	15.5				
Amount of Expenditure Authority Requested	S9(12) V99 38-51	156	Must be numeric.			
		161	Negative amounts must be processed first. There			
			must be sufficient cash in the Financial			
			Management Ledger Country Balances Account			
			1001 "Available Cash."			
Date of Disbursement	X(4)		YYMM must be equal to or less than current date.			
Accounting Month	52-55		Cannot exceed DT-ACCT-MO. MM must be 01			
			thru 12. If last 5 days of current month, then			
D: 1	**************************************		YYMM may be next month.			
Disburser's	X(1) 56		Must be on DIFS IA Code Table. Cannot be "9"			
Implementing Agency	37/1> 55		or "S."			
Reserve Indicator Year	X(1) 57		No edit.			
The Positive Transaction Control feedback contains the original SZI transaction plus the						
	following data elements for the SZF transaction.					
Transaction Reply	X(15)	FEEDBACK TRANSACTIONS ONLY. This				
Code (TRC)	58-72	15-character element is appended to the feedback format of all interface transactions by the recipient system. This area will contain 1 to 5, 3-digit transaction reply codes to communicate back to the originator system the result of				
	processing the transaction (left justified/space filled					

*Table 4-9. DIFS Format on Notification of Expenditure Authority Request/Feedback (Continued)

EXAMPLE STANDARD FORM 215, DEPOSIT TICKET

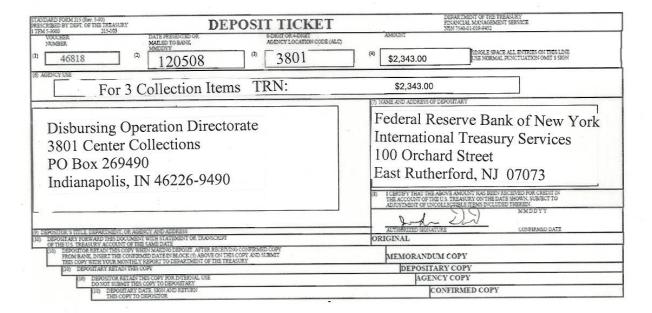


Figure 4-1. Example Standard Form 215, Deposit Ticket