

# WEIGHTED GUIDELINES PROFIT/FEE OBJECTIVE

(See Instructions on Reverse)

1  CONTRACTOR IDENTIFICATION	a. COMPANY NAME		b. DIVISION NAME (IF ANY)		
	c. STREET ADDRESS		d. CITY	e. STATE	f. ZIP CODE
2. WEIGHTED GUIDELINES CATEGORY (CHECK ONE) a. <input type="checkbox"/> MANUFACTURING      b. <input type="checkbox"/> RESEARCH AND DEVELOPMENT c. <input type="checkbox"/> SERVICES			3. TYPE OF CONTRACT		

4. BASIC PROCUREMENT INSTRUMENT IDENTIFICATION NO.				5. SPECIALIST NAME
a. PURCHASING OFFICE	b. FY	c. C/S PROD/SVCS CODE	d. PR NO.	

## 6 WEIGHTED GUIDELINES PROFIT FACTORS

PROFIT/FEE FACTOR OR SUBFACTOR  (a)	MEASUREMENT BASE  (b)	PROFIT WAGE RANGES			ASSIGNED WEIGHT (%)  (f)	PROFIT/FEE DOLLARS  (g)
		MFG (%)  (c)	R&D (%)  (d)	SVCS (%)  (e)		

### PART I - CONTRACTOR EFFORT

7. MATERIAL ACQUISITION						
a. SUBCONTRACTED ITEMS		1 TO 5	1 TO 5	1 TO 5		
b. PURCHASED PARTS		1 TO 4	1 TO 4	1 TO 4		
c. OTHER MATERIAL		1 TO 4	1 TO 4	1 TO 4		
8. ENGINEERING						
a. DIRECT LABOR		9 TO 15	9 TO 15			
b. OVERHEAD		6 TO 9	6 TO 9			
9. MANUFACTURING						
a. DIRECT LABOR		5 TO 9	5 TO 9			
b. OVERHEAD		4 TO 7	4 TO 7			
10. SERVICES						
a. DIRECT LABOR				5 TO 15		
b. OVERHEAD				4 TO 8		
11. OTHER COSTS						
12. GENERAL MGMT - G & A		6 TO 8	6 TO 8	6 TO 8		
13. TOTAL EFFORT						

### PART II - CONTRACTOR RISK

14. COST RISK	(Total from Col. b)	0 TO 8	0 TO 7	0 TO 4		
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### PART III - FACILITIES INVESTMENT

15. CAPITAL EMPLOYED	(Line 8 of DOT F 4220.34)	16 TO 20				
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16. BASIC PROFIT/FEE OBJECTIVE	(Items 13 + 14 + 15, Col. g)					
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### PART IV - SPECIAL FACTORS

17. SPECIAL PROFIT/FEE OBJECTIVE						
a. PRODUCTIVITY						
b. INDEPENDENT DEVELOPMENT		1 TO 4	1 TO 4			
c. OTHER	(Total from Item 16)	-5 TO +5	-5 TO +5	-5 TO +5		
d. TOTAL SPECIAL PROFIT/FEE OBJECTIVE						

18. SUBTOTAL PROFIT/FEE OBJECTIVE	(Items 16 + 17, col. g)					
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### PART V - COST OF MONEY OFFSET

*(Applicable to Research and Development and Services Weighted Guidelines only.)*

19. LESS: FACILITIES CAPITAL COST OF MONEY						
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20. TOTAL PROFIT/FEE OBJECTIVE	(Items 18-19, col. g)					
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