



FEDERAL CONTRACTING CONFERENCE

May 21, 2012

DRS TECHNOLOGIES IN BREVARD / INDIAN RIVER COUNTY

- Imaging & Targeting Solutions **(ITS)**
 - DRS RSTA - Babcock St
 - Support over 250 local businesses

- Network and Communication Solutions **(NCS)**
 - DRS Tactical Systems - Hibiscus Rd
 - Support over 50 local businesses

DRS ITS LOCAL SUCCESS STORIES

- **Bryant's Precision Machining – Vero Beach**

- Small Business Mentor Protégé Program
- Small Business, Woman-Owned and HUBZone located in Vero Beach, Florida

- **Symetrics Industries - Melbourne**

- Strategic Alliance Agreement
- Recognized by the customer CCWS and the Army for their support of the IBAS Program with a commemorative coin

- **Mack Technologies - Melbourne**

- Key supplier to ITS
- Recognized as a Corporate Preferred Supplier
- Expanded business to additional DRS companies

DRS NCS LOCAL SUCCESS STORIES

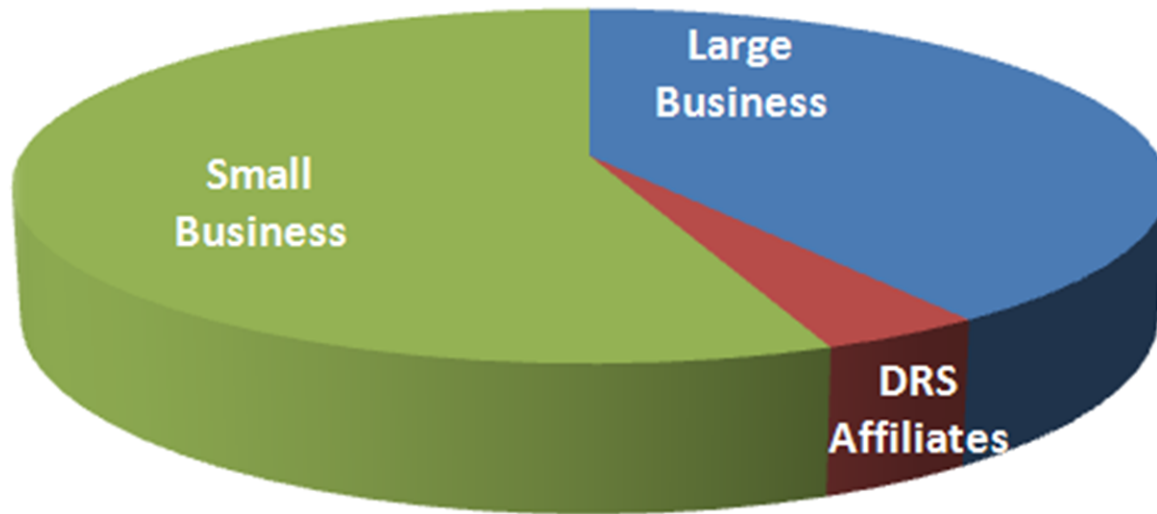
• **Vero Machine Industries**

- Strategic Small HUBZone supplier to DRS since 2004
- Delivered over 100,000 parts in 2011

• **Applied Quality Communications**

- Small Business Mentor Protégé Program
- Strategic Small Disadvantaged Business (SDB), Veteran Owned supplier to DRS since 2009
- Over 20 contracts awarded

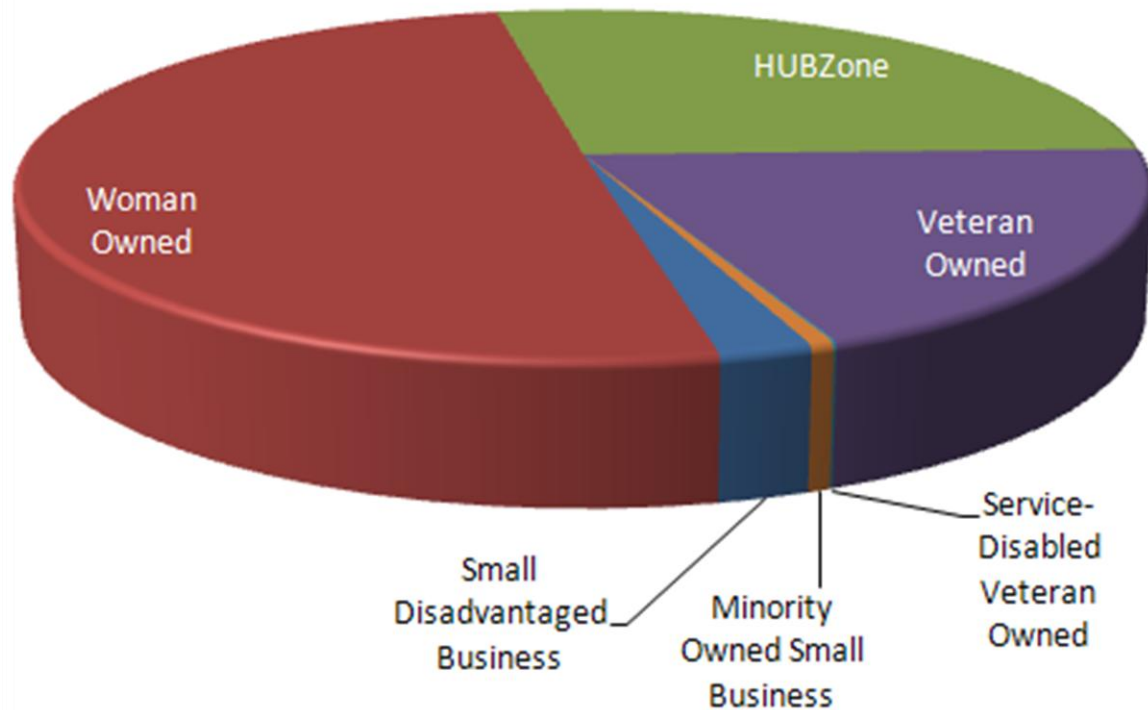
DRS ITS SPEND WITHIN BREVARD & INDIAN RIVER COUNTY



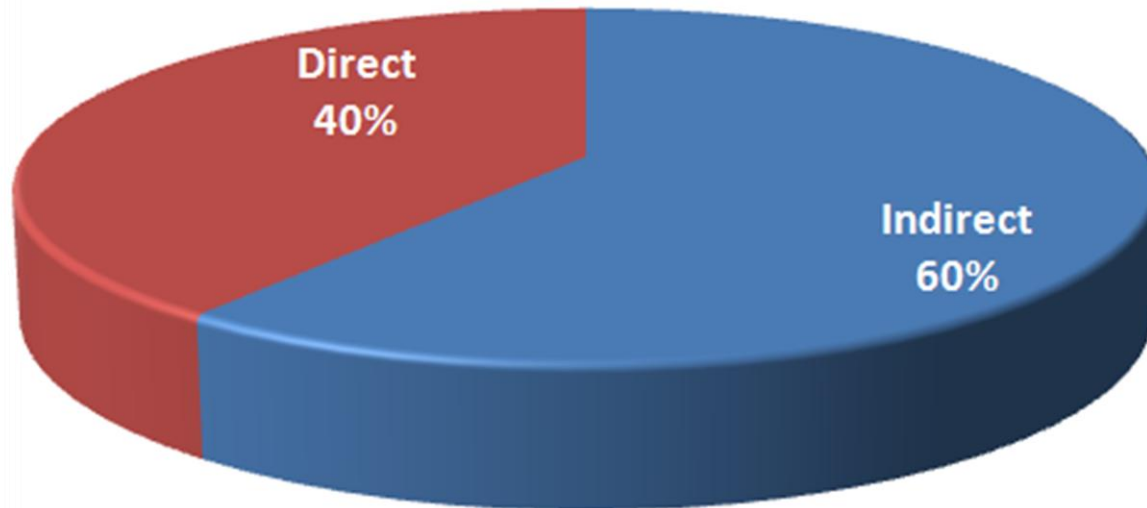
Over \$38M spent with local businesses

DRS ITS SPEND WITHIN BREVARD & INDIAN RIVER COUNTY

SMALL BUSINESS SUB-CATEGORY



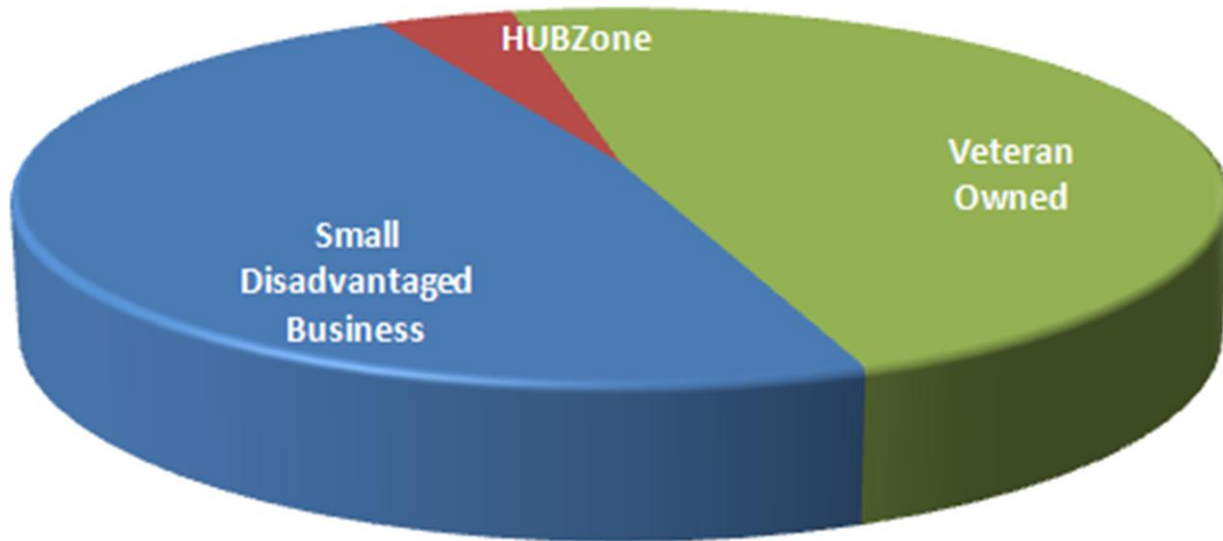
DRS NCS SPEND WITHIN BREVARD & INDIAN RIVER COUNTY



Over \$20M spent with local businesses

DRS NCS SPEND WITHIN BREVARD & INDIAN RIVER COUNTY

SMALL BUSINESS SUB-CATEGORY



DRS ITS

BUSINESS SUPPORT REQUIREMENTS

- Electro-Optical Assemblies
 - Machined Parts
 - Assembly Tooling
- Support
 - MRO / Vendor Managed Inventory (VMI)
 - Capital and Test Equipment
 - Facilities
- Additional Needs
 - Technical Writing

DRS NCS

BUSINESS SUPPORT REQUIREMENTS

- Rugged Computing
 - Cable Assemblies
 - Machine Parts
 - Mechanical Subassembly
- Support
 - Construction Services
 - Education
 - Coffee and Vending Services
 - Facilities
 - Test and Calibration Services