



# Business Opportunities at DHS

## JULY 2010

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### From the Chairman

Dear Friends,

As we stand with the Gulf Coast as it continues to rebuild from the effects of not only Hurricane Katrina, but also the BP Oil Spill, we must remember that as Americans we are resilient and powerful. We stand ready to make our communities better than they ever have been.

This newsletter includes electronic resources on how you can help with the Oil Spill clean up. From existing resources to advancements in innovation, DHS needs you to become a partner in helping the Gulf recover and advance.

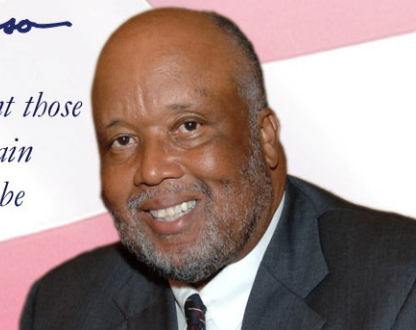
Also, the newsletter includes upcoming events and opportunities for various projects that will require the assistance of the business community.

As always, please continue to share your views on working with the Department with us. Additionally, please feel free to provide your feedback on improving the newsletter. Feel free to contact me at [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov) if I can be of assistance to you.

Keep the Faith,

*“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”*

—Chairman Bennie G. Thompson





## The United States Coast Guard Seeks Assistance with Oil Spill



### The United States Coast Guard Seeks Assistance with Oil Spill

The United States Coast Guard seeks innovative technological ideas supporting the Deepwater Horizon Response efforts for the oil spill in the Gulf of Mexico.

On June 4, 2010, The United States Coast Guard Research and Development Center issued Broad Agency Announcement (BAA) HSCG32-10-R-R00019 for the purpose of organizing the collection of -- and enhancing the Deepwater Horizon Response Team assessment of -- technology assistance offers in five technology gap areas: Oil Sensing Improvements to Response and Detection, Oil Wellhead Control and Submerged Oil Response, Traditional Oil Spill Response Technologies, Alternative Oil Spill Response Technologies, Oil Spill Damage Assessment and Restoration. For more information and to read the BAA in its entirety visit [www.fbo.org](http://www.fbo.org).



# Deepwater Horizon Response: How You Can Help!



Disaster Contracting Assistance Center [www.disastercontractingassistance.gov](http://www.disastercontractingassistance.gov)

The Disaster Contracting Assistance Center provides a central point of reference for businesses, especially minority-owned businesses, women-owned businesses and small- and medium-size enterprises, to register for and become aware of federal contracting opportunities. While the DCAC does not award contracts, it ensures that businesses understand the process and are aware when opportunities become available.

Related Links to Deepwater BP Oil Spill Event in the Gulf Coast

EPA:

Home page: <http://www.epa.gov/bpspill/>

What You Can Do: <http://www.epa.gov/bpspill/whatyoucando.html>

Vendors: <http://www.epa.gov/bpspill/vendors.html>

US Coast Guard:

Home page: <http://www.uscg.mil/acquisition/business/business.asp>

Vendors: <http://www.uscg.mil/acquisition/business/deepwaterhorizon.asp>

British Petroleum (BP):

To register as a consultant, contractor, vendor, or submit information on alternative response technology, services, products, vessels of opportunities or suggestions, please contact BP at (281) 366-5511

You may also visit the following website for further information or to review the plan about the clean up:

<http://www.mms.gov/DeepwaterHorizon.htm>

For More Information: Visit [www.disastercontractingassistance.gov](http://www.disastercontractingassistance.gov)



# DHS Seeks Innovative First Responder Technologies

## Department of Homeland Security

The DHS Science and Technology Directorate's near-term efforts are aligned to address DHS customers' critical needs in the form of Enabling Homeland Capabilities consisting of technologies that can be developed, matured, delivered, and commercialized or validated as a standard within a 3-year period.

DHS has identified representative technology needs for its efforts to assist first responders. The following are some examples of the technologies in which the agency would like to invest to address the capability gaps of federal, state, local, territorial and tribal first responders.

### REPRESENTATIVE TECHNOLOGY NEEDS

- Capability to interrogate a vehicle at range and perform diagnostic and defeat procedures on explosives
- Non-lethal compliance measures for people, vehicles, vessels, or aircraft, allowing safe interdiction by law enforcement personnel
- Personnel-safe, handheld non-intrusive inspection devices that allow for the inspection of hidden or closed compartments
- Capability for law-enforcement personnel to detect and identify narcotics, chemical warfare agents, toxic industrial chemicals, explosives, and contraband materials.
- Capability to enhance disaster preparedness in communities
- Respiratory protection against airborne particulate matter and poisonous gases—in particular, protective breathing equipment during the clean-up and recovery process
- Capability to predict criminal and terrorist activity
- Cost-effective training technologies for first responders depicting real-world scenarios
- Enhanced ambulance safety and improved ambulance situational awareness and voice/data communications
- Enhanced capability to identify individuals and verify the professional credentials of individuals in both pre-planned and developing events
- Provide emergency managers with seamless data, voice, and video information for enhanced situational awareness in major and minor crisis

For more information on these and other representative technology needs, please visit <http://www.dhs.gov/files/scitech.shtm>

## UPCOMING EVENTS WITH DHS

**August 4-7, 2010,**

27th Annual Business Opportunity Fair & Conference  
Orlando, FL  
Sponsor: Florida Minority Supplier Development Council

**Aug 4 - 5, 2010,**

Planting Seeds of Value Opportunity  
Little Rock, AR  
Sponsor: Arkansas – Mississippi Minority Supplier Development Council, Inc

**August 5, 2010**

Minority Business Opportunity Expo  
Oakland, CA  
Sponsor: Northern California Minority supplier Development Council

**August 6-7, 2010,**

2nd Annual One Woman National Business Conference  
Houston, TX  
Sponsor: Texas Business Alliance

**August 9-10, 2010**

Federal Funding Seminar  
Manchester, TN  
Sponsor: Congressman Lincoln Davis

**August 9-11, 2010**

GSA Opening Doors 2010  
Los Angeles, CA  
Sponsor: General Services Administration

**August 9-11, 2010**

33<sup>rd</sup> annual Business Opportunity Conference  
Charlotte, NC  
Sponsor: Carolinas Minority Supplier Development Councils, Inc.

**August 11, 2010**

The Government Procurement Conference 2010  
Arlington, TX  
Sponsor: GPC- Texas

**August 11-13, 2010**

California Hispanic 31st Annual Statewide Convention  
Los Angeles, CA  
Sponsor: California Hispanic Chambers of Commerce

**August 17-18**

U.S. Army Corps of engineers Information Management/ Information Technology Symposium 2010  
Portland, OR  
Sponsor: U.S. Army Corps of engineers

**August 18, 2010,**

9<sup>th</sup> Annual Asian Business Expo  
Arlington, TX  
Sponsor: US Pan Asian American Chamber of Commerce- Southwest

**August 18-19, 2010**

Business Connections  
Birmingham, AL  
Sponsor: South Regions Minority Supplier development Council, Inc.

**August 18-20, 2010**

7th Annual Convention  
Mashantucket, CT  
Sponsor: Elite Service Disabled Veteran Owned Business Network

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:*  
[DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)

## UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

	<b>DHS Office/ Agency</b>	<b>Project</b>	<b>Point of Contact</b>	<b>Response Date</b>
HSBP1010R007 4	CBP	Ultra Light Aircraft Detection (ULAD)	Robert S. Gerard <a href="mailto:robert.gerard@dhs.gov">robert.gerard@dhs.gov</a>	n/a
HSCG27-10-Q- PCU495	Coast Guard	Removal and replacement of security fence and gate located at USCG MSD Lewes in Lewes, DE.	Angel Pol <a href="mailto:angel.pol@uscg.mil">angel.pol@uscg.mil</a>	August 2, 2010
HSCG80-10-Q- PHMH00	Coast Guard	USCGC NANTUCKET (WPB-1316) 10 DOCKSIDE REPAIRS	Louis Romano <a href="mailto:louis.j.romano@uscg.mil">louis.j.romano@uscg.mil</a>	July 19, 2010
HSCG40-10-Q- 50025	Coast Guard	Reduction Gears - Repair & Maintenance (Reintjes)	Kelly Wyatt <a href="mailto:Kelly.A.Wyatt@uscg.mil">Kelly.A.Wyatt@uscg.mil</a>	June 28, 2010
HSCG80-10-Q- P45FF5	Coast Guard	USCGC SPENCER (WMEC-905) DOCKSIDE REPAIRS	Arlene Woodley <a href="mailto:Arlene.V.Woodley@uscg.mil">Arlene.V.Woodley@uscg.mil</a>	n/a
HSFLGL-10-R- 00019	Federal Law Enforcement Training Center (FLETC)	Emergency Response Tactical Driving Range 8 and Miscellaneous Paving	Sonya D. Armstrong <a href="mailto:sonya.armstrong@dhs.gov">sonya.armstrong@dhs.gov</a>	n/a
HSHQDC-10-R- 00032	Office of the Chief Procurement Officer	Enterprise Acquisition Gateway for Leading Edge Solutions II (EAGLE II)	Holly Donawa <a href="mailto:holly.donawa@hq.dhs.gov">holly.donawa@hq.dhs.gov</a>	June 25, 2010
2110800P45G58	Coast Guard	Motor Generator Set Overhaul and Load Testing	Tara Holloway <a href="mailto:tara.m.holloway@uscg.mil">tara.m.holloway@uscg.mil</a>	n/a
2110800P45V32 a	Coast Guard	Fin Stabilizer Component renewal USCGC 270 WMEC	Tara Holloway <a href="mailto:tara.m.holloway@uscg.mil">tara.m.holloway@uscg.mil</a>	n/a

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## UPCOMING OPPORTUNITIES continued

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSCG84-10-R-AA7358	United States Coast Guard (USCG)	S -- Utilities and housekeeping services	Connet M Broadnax <a href="mailto:conet.m.broadnax@uscg.mil">conet.m.broadnax@uscg.mil</a>	Aug 23, 2010
HSCEMD-10-R-00006	Immigration & Customs Enforcement ICE-OAQ-MD	58 -- Communication, detection, & coherent radiation equipment	Sally A. Arnold <a href="mailto:sally.arnold@dhs.gov">sally.arnold@dhs.gov</a>	Aug 03, 2010
<b>HSCG38-10-R-J00017</b>	United States Coast Guard (USCG)	16 -- Aircraft components & accessories Overhaul Hub Sub Assembly	Tammy Bunting <a href="mailto:Tamela.S.Bunting@uscg.mil">Tamela.S.Bunting@uscg.mil</a>	Aug 16, 2010 10:00 am Eastern
HSCG38-10-R-J00016	United States Coast Guard (USCG)	16 -- Aircraft components & accessories  HH-60 Spares	Tammy Bunting, Contract Specialist <a href="mailto:Tamela.S.Bunting@uscg.mil">Tamela.S.Bunting@uscg.mil</a>	Aug 16, 2010 10:00 am Eastern
HSFEEM-10-R-0071	FEMA NETC & Regional Support Section	R -- Professional, administrative, and management support services	Kimberly A Logue <a href="mailto:kim.logue@dhs.gov">kim.logue@dhs.gov</a>	-
Olney-Security-1011	FEMA MWEEOC Acquisition Section	R -- Professional, administrative, and management support services	Rafael Taylor, Contract Specialist <a href="mailto:rafael.taylor@dhs.gov">rafael.taylor@dhs.gov</a>	-
HSFEHQ10R0113	FEMA Mitigation Section	B -- Special studies and analysis - not R&D	Barry F. Taylor, Contract Specialist <a href="mailto:barry.taylor1@dhs.gov">barry.taylor1@dhs.gov</a>	-
HSCG38-10-R-J00015	United States Coast Guard (USCG)	16 -- Aircraft components & accessories	Tammy Bunting <a href="mailto:Tamela.S.Bunting@uscg.mil">Tamela.S.Bunting@uscg.mil</a>	Aug 16, 2010
HSCG39-11-PES006	United States Coast Guard (USCG)	41 -- Refrigeration, air-conditioning & air circulating equipment Water Treatment Services	Kevin W Gustin <a href="mailto:kevin.w.gustin@uscg.mil">kevin.w.gustin@uscg.mil</a>	Aug 13, 2010

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## UPCOMING OPPORTUNITIES continued

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
W453664Y	FEMA Readiness and Operations Section	T -- Photographic, mapping, printing, & publication services	Carolyn M. Lethert  <a href="mailto:carolyn.lethert@fema.gov">carolyn.lethert@fema.gov</a>	-
HSFEMW-10-Q-0051	FEMA MWEOC Acquisition Section	58 -- Communication, detection, & coherent radiation equipment	Kristin Wright  <a href="mailto:Kristin.Wright@dhs.gov">Kristin.Wright@dhs.gov</a>	August 26, 2010
HSFLCH10R0001	Federal Law Enforcement Training Center (FLETC)	Y -- Construction of structures and facilities	Terry Gragg  Terry.gragg@dhs.gov	August 16, 2010
HSCG27-10-Q-PCT221	United States Coast Guard (USCG)	Y -- Construction of structures and facilities	Christina M. Grimstead,  <a href="mailto:Christina.M.Grimstead@uscg.mil">Christina.M.Grimstead@uscg.mil</a>	August 27, 2010
HSCG80-10-R-P45GK4	United States Coast Guard (USCG)	J -- Maintenance, repair & rebuilding of equipment  WMEC 270 "A&B CLASS" MEDIUM ENDURANCE CUTTERS DOCKSIDE REPAIRS	Arlene V Woodley  <a href="mailto:Arlene.V.Woodley@uscg.mil">Arlene.V.Woodley@uscg.mil</a>	-
HSCG84-11-R-PH8JAN	United States Coast Guard (USCG)	BSU Honolulu, Hawaii Janitorial Services 8A SOLE SOURCE	Mary K Myers  <a href="mailto:mary.k.myers@uscg.mil">mary.k.myers@uscg.mil</a>	-
HSFEMW-R-0045	FEMA MWEOC Acquisition Section	M -- Operation of Government-owned facilities	Matthew A. Raible  <a href="mailto:Matthew.Raible@dhs.gov">Matthew.Raible@dhs.gov</a>	-
HSCG84-11-R-PAG001	United States Coast Guard (USCG)	V -- Transportation, travel, & relocation services	Jing Liu, Contracting Officer  <a href="mailto:Jing.Liu@uscg.mil">Jing.Liu@uscg.mil</a>	July 13, 2010
GS11P10MKC0081	GSA	USCGC ACTIVE #2 MDE HOT OIL FLUSH CHANGE AVAILABILITY	Tanuja Majety, Contract Specialist  <a href="mailto:tanuja.majety@gsa.gov">tanuja.majety@gsa.gov</a>	July 30, 2010

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## ***HELPFUL LINKS***

“How to Do Business with the Department”  
[http://www.dhs.gov/xopnbiz/editorial\\_0421.shtm](http://www.dhs.gov/xopnbiz/editorial_0421.shtm)

DHS Organizational Chart  
[http://www.dhs.gov/xabout/structure/editorial\\_0644.shtm](http://www.dhs.gov/xabout/structure/editorial_0644.shtm)

OSDBU Contacts  
[http://www.dhs.gov/xopnbiz/smallbusiness/gc\\_1178570919850.shtm](http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm)

Statistics on DHS Small Business  
Performance  
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Reporting Contract Bundling  
[http://www.sba.gov/aboutsba/sbaprograms/gc/gc\\_bundling.html](http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html)

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## ***DID YOU KNOW?***

*You can locate advance acquisition planning  
information at:*

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

*You can locate current opportunities at:*

<http://vsearch2.fbo.gov/servlet/SearchServlet>

*You can serve as a subcontractor with a prime at DHS:*

[http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS\\_Prime\\_Contractors\\_List.pdf](http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf)