

PSM

August 4, 2011

NOTICE TO THE TRADE - DeCA NOTICE NTT 11- 104

SUBJECT: Sparkling Water Category Review

A category review has been completed for the Bulk Water. Many thanks to our industry partners who worked with us to accumulate the necessary data.

The goal of this review was to determine the best product assortment by commissary size, taking into consideration national, regional and local brand products, space availability and category growth potential.

The category stock assortment is provided as an attachment for all interested parties and a summary of K codes is as follows:

K1 - 37	K2 - 0	K3 - 21	K4 - 0	K5 - 0
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This category review reflects the negotiated stock assortment for this category. Having completed the reclama process, all decisions are final. All products are currently being reclassified to conform to this review.

Items pending deletion will remain in the system for 60 days from the date of this NTT. Items will be "P" coded after the first 30 days. You should work with your suppliers immediately to liquidate residual stock.

Thank you for your participation and cooperation in this endeavor. Point of contact is Ms. Barbara Merriweather, Category Manager, 804-734-8000, extension 4-8861.

//signed//

Christopher T. Burns
Director of Sales

Attachment
As stated

