Illinois Food Brokers Company Name: Acosta Sales & Marketing Address 665 W. North Ave., Suite #300 **Email** 60148 Lombard gmoe@acosta.com **Company Phone:** 630/282-2100 Company Fax: 630/620-7698 **Entry Date: Contact** Gary Moe 10/6/2011 V.P. / G.M. Title **Products Types of Businesses Currently Sell Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores 60 ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered ~** Sell Retail Food Distributors Meat **V** Sell Food Service Distributors Services Sales **Services Charge V** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing **~** Charge Retainer Bakery Sell Drug Stores Services Merchandising ~ Deli Charge \$/Hourly Fee **~** Sell Dollar Stores Services Market Research **V** Confections Sell Club Stores Services Consulting **~** Beverages **V** Services Planogram Development Industrial NonFood **V Company Name:** AMBI - Prestigio Foods Inc. Address 164 N. Brandon Dr. **Email** Glendale Heights 60139 jsonin@ambi-prestigiof Company Phone: 630/825-0200 ext. 304 630/825-0222 Company Fax: **Entry Date:** Contact Jeffrey Sonin 10/3/2011 **Title** V.P. Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Bell Marketing Inc. 10135 S. Roberts Rd., Suite #208 Address **Email** 60465 Palos Hills products@bellmarketin Company Phone: 800/426-6113 Company Fax: 708/598-8968 **Entry Date:** Contact Mary Ann Bell 10/3/2011 President Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **V Services Charge** Dairy Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing Charge Retainer Bakery Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Services Market Research Sell Dollar Stores **~** Confections Sell Club Stores Services Consulting **~** Beverages industrial food manufacturers Services Planogram Development Industrial NonFood Fruit Ingredients Company Name: **Bella Nico Sales** 621 Plainfield Road, Suite #308 Address **Email** Willowbrook 60527 j.nicosia@bellanico.co Company Phone: | 630/850-7406 Company Fax: 630/850-7407 **Entry Date:** Nicosia Contact Joe 10/24/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI **V** Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections **V** Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Booth, Schwager & Associates Inc. Address 2248 Sheridan Road, Suite 1 **Email** 60099 Zion jim@boothschwager.c **Company Phone:** 847/872-2245 Company Fax: 847/872-5352 **Entry Date:** Contact James M. Booth 10/24/2011 Vice President Title **Products Types of Businesses Currently Sell Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing **~** Charge Retainer Bakery Sell Drug Stores Services Merchandising **V** Deli Charge \$/Hourly Fee \checkmark Sell Dollar Stores Services Market Research **~** Confections Sell Club Stores Services Consulting **~** Beverages Services Planogram Development Industrial NonFood **Company Name:** Brickman Brokerage Company Address 3175 Commercial Ave., #107 **Email** Northbrook 60062 randy@rbbrickman.co Company Phone: 847/291-2239 847/564-8772 Company Fax: **Entry Date:** Contact Randy Brickman 10/26/2011 **Title** Owner Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: C.A. Fortune & Company Address 141 Covington Drive **Email** 60108 Bloomingdale ron.gondek@cafortune **Company Phone:** 630/539-3100 Company Fax: 630/539-3109 **Entry Date:** Contact Ron Gondek 11/10/2011 Executive V.P. Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores 10 ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered V ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing **~** Charge Retainer Bakery **~ V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **~** Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **v** Services Planogram Development Industrial NonFood **V** Company Name: Carlin O'Brien Inc. Address 1851 Howard St. - M **Email** Elk Grove Village 60007 nchamness@carlinobri Company Phone: 847/228-0020 847/228-1611 Company Fax: **Entry Date: Contact** Neil Chamness 10/27/2011 **Title** Operations Director Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **V** Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Cooke Marketing Group Address 5306 Business Parkway, Suite 101 **Email** 60072 Ringwood dick.cooke@cookemar Company Phone: 815/728-9988 Company Fax: 815/653-0400 **Entry Date: Contact** Richard Cooke 10/19/2011 **Title** President **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **~ Services Charge** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing **~** Charge Retainer Bakery **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee ✓ Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting **~** Beverages Services Planogram Development Industrial NonFood Organic **Company Name:** Crossmark Sales & Marketing Address 1050 Oak Creek Drive **Email** 60148 Lombard john.contesso@cross Company Phone: 630/424-9345 630/424-1300 Company Fax: **Entry Date:** Contact John Contesso 10/3/2011 **Title** Sr. Director Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **V** Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: CWS Ingredients Address 1115 Cedar Ave., 2B **Email** 60174 St. Charles jeff@cwsingredients.co **Company Phone:** 630/513-0008 Company Fax: 630/513-0365 **Entry Date: Contact** Jeff Dawson 10/25/2011 President Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing Charge Retainer Bakery **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **~** Services Market Research Sell Dollar Stores **~** Confections Sell Club Stores Services Consulting Beverages Food Manufacturers Services Planogram Development **V** Industrial NonFood Ingredients **Company Name:** Dave Roemer & Associates Address 540 Frontage, #3005 **Email** Northfield 60093 daveroemercompany 847/446-6042 Company Phone: 847/446-6040 Company Fax: **Entry Date:** Contact Dave Roemer 10/3/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat ~ Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages ✓ meat & seafood companies Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Dick Lukin Inc. Address 540 Frontage Road **Email** 60093 Northfield dick441@aol.com 847/441-8894 **Company Phone:** 847/441-8885 Company Fax: **Entry Date:** Contact Dick Lukin 10/3/2011 President Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **~ Services Charge** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing Charge Retainer Bakery Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting **~** Beverages Services Planogram Development Industrial NonFood Fresh & frozen s Company Name: Federated Group Inc. 3025 West Salt Creek Lane Address **Email** 60005 Arlington Heights doug.sheets@fedgrou 847/632-8220 Company Phone: 847/577-1200 Company Fax: **Entry Date:** Contact Doug Sheets 10/3/2011 **Title** COO Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors **~** Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **V** Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Fieldstone Marketing Inc. Address 33 W. Higgins Road, Suite #950 **Email** 60010 South Barrington frank@fieldstone-mark Company Phone: 847/783-0195 Company Fax: 847/783-0199 **Entry Date: Contact** Frank Rzepecki 10/3/2011 Title Owner **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **V Services Charge** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce **~** Sell Convenience Stores Services Marketing **V** Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee \checkmark Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood Company Name: Flangel Group Ltd. 7257 W. Touhy Ave., Suites 203-205 Address **Email** 60631 Chicago iflangel@flangelgroup. 773/775-0220 773/775-0440 **Company Phone:** Company Fax: **Entry Date: Contact** Irv Flangel 10/3/2011 **Title** Owner Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: H&W Ingredients Address 8400 Brookfield Ave. **Email** 60513-1707 Brookfield mbachman@hwingredi **Company Phone:** 708/526-9000 Company Fax: 708/526-9010 **Entry Date: Contact** Mary Bachman 12/1/2011 Technical Sales Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **V Services Charge** Dairy Sell Wholesalers **V** Services EDI Charge Commission Produce **~** Sell Convenience Stores Services Marketing Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research **~** Confections Sell Club Stores Services Consulting **~** Beverages large manufacturers Services Planogram Development **V** Industrial NonFood Fruits & Nuts **Company Name:** Hanson Faso Sales & Marketing 1919 S Highland Ave, Suite 204C Address **Email** 60148 Lombard sreich@hansonfaso.co Company Phone: 630/953-9800 630/953-9889 Company Fax: **Entry Date:** Reich Contact Stewart H. 11/10/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising **V** Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Holly Food Broker Address 1016 Buckingham Drive **Email** 60563 Naperville hparkes7@hotmail.co **Company Phone:** 708/997-8404 Company Fax: 630/596-8822 **Entry Date: Contact** Holly **Parkes** 10/3/2011 President **Title Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered ~** Sell Retail Food Distributors Meat **V** Sell Food Service Distributors Services Sales **~ Services Charge V** Dairy Sell Wholesalers Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing ✓ **V** Charge Retainer Bakery **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **V V** Sell Dollar Stores Services Market Research **~** Confections Sell Club Stores Services Consulting **~** Beverages Farmers' Market Services Planogram Development Industrial NonFood Company Name: Impact Sales Midwest Address 620 Enterprise Drive **Email** Oak Brook 60523 630/516-9970 Company Phone: 630/652-9700 Company Fax: **Entry Date: Contact** Richard Woodstra 10/3/2011 **Title** Vice President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: LatLink International Address 7122 182nd Street **Email** 60477 Tinley Park dreid@latlinkintl.com 312/604-0821 **Company Phone:** 312/208-7364 Company Fax: **Entry Date:** Contact Dennis Reid 10/18/2011 Title Owner **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered V ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **~ Services Charge** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce **~** Sell Convenience Stores Services Marketing **~ V** Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research **~ V** Confections Sell Club Stores Services Consulting **~** Beverages **V** Services Planogram Development **V** Industrial NonFood **V** Company Name: Micosa Address 3415 N. Kennicott Ave. **Email** Arlington Heights 60004 info@micosafoods.co Company Phone: 847/632-1200 847/632-1217 Company Fax: **Entry Date:** Contact Bob Anderson 10/3/2011 **Title** V.P. Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Food Manufacturers Services Planogram Development Industrial **V** NonFood

Seafood

Illinois Food Brokers Company Name: Mid America Food Sales Ltd. Address P.O. Box 904 **Email** 60065 Northbrook mafs00@ameritech.ne 847/945-0424 **Company Phone:** 847/945-0104 Company Fax: **Entry Date:** Contact Steven Feinberg 10/31/2011 Title President **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores 0 Grocery Sell Independent Grocery Stores Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **V Services Charge** Dairy Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing **V** Charge Retainer Bakery \checkmark Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **V** Sell Dollar Stores Services Market Research **~ V** Confections Sell Club Stores Services Consulting **~** Beverages ✓ Food Manufacturers Services Planogram Development **V** Industrial NonFood Company Name: Proactive Sales & Marketing Inc. Address 1800 W. Hawthorne Lane, Suite B **Email** West Chicago 60185 sdiebold@proactivesal 630/876-3860 Company Phone: 630/293-5400 Company Fax: **Entry Date:** Diebold Contact Steve 10/3/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **V** Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: R.E.S. & Associates Address 300 N. Wolf Road **Email** 60090 Wheeling rsquaglia@sbcglobal.n **Company Phone:** 847/541-0080 Company Fax: 847/541-0212 **Entry Date:** Contact Ralph Squaglia 10/3/2011 President Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores **✓** Grocery Sell Independent Grocery Stores Frozen **Services Offered ~** Sell Retail Food Distributors Meat **V** Sell Food Service Distributors Services Sales **V Services Charge V** Dairy Sell Wholesalers **V** Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing **V** Charge Retainer Bakery Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting **~** Beverages Food Manufacturers Services Planogram Development **V** Industrial NonFood **Company Name:** Radar Brokerage 17400 E. Jefferson St., Box 403 Address **Email** 60180 tyoung5141@aol.com Company Phone: 815/923-2144 815/923-2151 Company Fax: **Entry Date:** Contact Tim Young 10/3/2011 **Title** Owner Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: RIC Inc. Address 345 Burlington Rd, PO Box 125 **Email** 60546-0125 Riverside ricincmarketying@aol. Company Phone: 800-561-1039 800-755-0509 Company Fax: **Entry Date:** Contact Charles A. Jindrich II 10/27/2011 **Title** Owner **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores 6 ✓ Grocery Sell Independent Grocery Stores **V** Frozen **Services Offered ~** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **~ Services Charge** Dairy Sell Wholesalers **V** Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing **~** Charge Retainer Bakery **V** Sell Drug Stores Services Merchandising ~ Deli Charge \$/Hourly Fee **~** Sell Dollar Stores Services Market Research **~** Confections Sell Club Stores Services Consulting **~** Beverages Services Planogram Development Industrial NonFood **~** Organic Company Name: S.I.M.S. Address 249 S. Illinois St., P.O. Box 45 **Email** Addeville 62214 sims07@frontiernet.ne Company Phone: 618/424-0005 618/424-7827 Company Fax: **Entry Date: Contact** Phil May 10/3/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages **V** Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Saverino & Associates Address 538 E. Randy Road **Email** Carol Stream 60188-2122 ksterling@teamsaverin **Company Phone:** 800/242-6036 Company Fax: 630/653-2390 **Entry Date: Contact** Tony Amato 10/3/2011 Sales & Marketing Specialist Title **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores 15 ✓ Grocery Sell Independent Grocery Stores Frozen **Services Offered ~ V** Sell Retail Food Distributors Meat **V** Sell Food Service Distributors Services Sales **~ Services Charge V** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing **~ V** Charge Retainer Bakery **V** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **~** Sell Dollar Stores Services Market Research **V** Confections Sell Club Stores Services Consulting **~** Beverages Services Planogram Development Industrial NonFood Company Name: Signature Food Group Inc. Address 2200 W. Higgins Road, Suite 305 **Email** Hoffman Estates 60169 info@signaturefoodsgr Company Phone: 847/490-1516 847/490-1517 Company Fax: **Entry Date: Contact** Kim Kantner 10/3/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery **~** Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: Signature Specialty Sales & Marketing Inc. Address 510 Oakmont Lane **Email** 60559 Westmont andyp@signaturessm. 630/654-2100 **Company Phone:** Company Fax: 630/654-2130 **Entry Date: Contact** Andrew Paul 10/3/2011 President **Title Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen **Services Offered** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Charge Commission Produce Sell Convenience Stores Services Marketing Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee \checkmark Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood **V Company Name:** Smigiel Marketing & Sales Ltd. Address 1123 Wheaton Oaks Court **Email** Wheaton 60187 smigielmarketing@aol. 630/871-9500 630/871-2886 Company Phone: Company Fax: **Entry Date:** Contact Robert Smigiel 10/11/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores ✓ Grocery Sell Independent Grocery Stores Frozen Services Offered Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages Services Planogram Development Industrial NonFood

Illinois Food Brokers Company Name: St. Charles Trading Company Address 650 N. Raddant Road **Email** 60510-4207 Batavia carollynnmcnally@stch **Company Phone:** 630/377-0608 630/406-1936 **Company Fax: Entry Date:** Contact Carol Lynn McNally 11/3/2011 V.P. of Sales Title **Products Types of Businesses Currently Sell Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered ~ V** Sell Retail Food Distributors Meat **V** Sell Food Service Distributors Services Sales **~ Services Charge V** Dairy **V** Sell Wholesalers Services EDI Charge Commission Produce **V** Sell Convenience Stores Services Marketing Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee **V** Sell Dollar Stores Services Market Research **V** Confections Sell Club Stores Services Consulting **~** Beverages **V** ✓ Industrial food manufacturers Services Planogram Development **V** Industrial NonFood de-hydrated Company Name: Stern Ingredients Inc. Address 338 W. Oakdale Ave **Email** 60657 Chicago joni@sterningredients. Company Phone: 773/472-0825 773/472-0545 Company Fax: **Entry Date:** Contact Joni Stern 10/27/2011 **Title** President Types of Businesses Currently Sell **Products Number of Sales Offices Participate With Client At Trade** Represented **Shows** Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen Services Offered **V** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **Services Charge** Dairy Sell Wholesalers Services EDI Produce Charge Commission Sell Convenience Stores Services Marketing Bakery Charge Retainer Sell Drug Stores Services Merchandising Deli Charge \$/Hourly Fee Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting Beverages ✓ Manufacturers Services Planogram Development Industrial NonFood

Ingredients

Illinois Food Brokers Company Name: The Thurber Company Address 1110 Lake Cook Road **Email** ΙL 60089 **Buffalo Grove** craig@thurberco.com **Company Phone:** 847/541-3663 Company Fax: 847/541-3684 **Entry Date: Contact** Craig Thurber 10/3/2011 Title President **Products** Types of Businesses Currently Sell **Number of Sales Offices Participate With Client At Trade** Represented Shows Sell Major Grocery Stores Grocery Sell Independent Grocery Stores Frozen **Services Offered** Sell Retail Food Distributors Meat Sell Food Service Distributors Services Sales **V Services Charge** Dairy Sell Wholesalers Services EDI **V** Produce Charge Commission **~** Sell Convenience Stores **~** Services Marketing Charge Retainer Bakery **~** Sell Drug Stores Services Merchandising Charge \$/Hourly Fee Deli Sell Dollar Stores Services Market Research Confections Sell Club Stores Services Consulting **~** Beverages ✓ Manufacturers Services Planogram Development **V** Industrial NonFood Bulk Food Ingre