

Table 1024. Retail Sales and Leases of New and Used Vehicles: 1990 to 2008

[In thousands, except as noted (51,390 represents 51,390,000)]

Item	1990	2000	2002	2003	2004	2005	2006	2007	2008
Vehicle sales and leases, total	51,390	58,964	59,835	60,215	59,411	61,086	59,070	57,507	(NA)
New vehicle sales and leases	13,860	17,344	16,810	16,643	16,866	16,948	16,504	16,089	13,195
New vehicle sales ¹	13,285	13,181	13,639	13,594	13,609	13,551	13,271	13,671	10,933
Passenger cars	8,766	6,580	6,370	5,932	5,737	5,806	6,088	6,342	5,642
Light trucks	4,519	6,601	7,269	7,663	7,872	7,745	7,184	7,329	5,291
New vehicle leases ²	575	4,163	3,171	3,049	3,257	3,397	3,233	3,458	2,262
Passenger cars	534	2,272	1,732	1,683	1,768	1,861	1,693	1,743	1,164
Light trucks	41	1,891	1,439	1,366	1,489	1,536	1,540	1,715	1,098
Used vehicle sales ³	37,530	41,620	43,025	43,572	42,545	44,138	42,566	41,418	(NA)
New and used vehicle sales, total value (bil. dol.) ⁴	446	736	721	738	765	776	786	774	(NA)
New vehicle sales (bil. dol.)	227	380	371	382	407	421	445	435	(NA)
Used vehicle sales (bil. dol.)	219	356	350	356	358	355	341	339	(NA)

NA Not available. ¹ New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from Bureau of Economic Analysis' data which combines sales and leases. ² Consumer leases only. ³ Used car sales include sales from franchised dealers, independent dealers, and casual sales. ⁴ Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See also <http://www.bts.gov/publications/national_transportation_statistics/>. Data supplied by following sources: New vehicle sales and leases—U.S. Department of Commerce, Bureau of Economic Analysis; New vehicle leases—<<http://bea.doc.gov/>>, CNW Marketing/Research, "Personal Communication," March 30, 2009; Used vehicle sales and value: Manheim, *Used Car Market Report*, Atlanta, GA; <<http://www.manheimconsulting.com/>>.