

Table 1023. Franchised New Car Dealerships—Summary: 1990 to 2008

[316 represents \$316,000,000,000]

Item	Unit	1990	2000	2001	2002	2003	2004	2005	2006	2007	2008
Dealerships ¹	Number	24,825	22,250	21,800	21,725	21,650	21,640	21,495	21,200	20,770	20,010
Sales	Bil. dol.	316	650	690	680	699	714	699	675	693	576
New cars sold ²	Millions	9.3	8.8	8.4	8.1	7.6	7.5	7.7	7.8	7.6	6.8
Used vehicles sold	Millions	14.2	20.5	21.4	19.4	19.5	19.7	19.7	19.2	18.5	15.0
Employment	1,000	924	1,114	1,130	1,130	1,130	1,130	1,138	1,120	1,115	1,057
Dealer pretax profits as a percentage of sales	Percent	1.0	1.6	2.0	1.9	1.7	1.7	1.6	1.5	1.5	1.0
Inventory: ³											
Domestic: ⁴											
Total	1,000	2,537	3,183	2,824	2,727	3,085	3,267	2,991	2,943	2,712	2,478
Days' supply	Days	73	68	63	63	63	75	70	71	67	80
Imported: ⁴											
Total	1,000	707	468	508	521	618	646	566	605	619	687
Days' supply	Days	72	50	51	49	49	59	52	51	51	65

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports." ³ Annual average. Includes light trucks.

⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual. See also <<http://www.nada.org/Publications/NADADATA/>>.