

## Table 1012. Merchant Wholesalers—Summary: 2000 to 2008

[In billions of dollars (2,814.6 represents \$2,814,600,000,000), except ratios. Inventories and inventories/sales ratios, as of December, seasonally adjusted. Excludes manufacturers' sales branches and offices. Data reflect latest revision. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	2000	2003	2004	2005	2006	2007	2008
		<b>SALES</b>						
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>2,814.6</b>	<b>2,962.3</b>	<b>3,296.5</b>	<b>3,575.0</b>	<b>3,880.8</b>	<b>4,150.5</b>	<b>4,500.7</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>1,486.7</b>	<b>1,448.9</b>	<b>1,654.6</b>	<b>1,771.8</b>	<b>1,929.3</b>	<b>1,997.6</b>	<b>2,049.3</b>
Motor vehicles, parts, and supplies . . . . .	4231	222.2	257.3	277.8	294.0	324.9	325.0	294.0
Furniture and home furnishings . . . . .	4232	52.7	54.8	58.3	60.9	66.0	65.5	60.9
Lumber and construction materials . . . . .	4233	87.2	105.7	128.6	141.1	145.0	129.3	117.7
Professional and commercial equipment . . . . .	4234	282.2	272.6	296.3	309.5	324.3	344.7	360.1
Computer, peripheral equipment and software . . . . .	42343	174.8	144.3	157.5	163.1	162.0	175.1	181.5
Metal and mineral (except petroleum) . . . . .	4235	93.8	81.4	121.2	135.9	156.6	162.3	174.6
Electrical and electronic goods . . . . .	4236	260.0	227.1	253.8	265.9	294.0	311.4	322.7
Hardware, plumbing and heating equipment . . . . .	4237	72.1	71.2	77.5	83.2	90.7	88.9	84.5
Machinery, equipment and supplies . . . . .	4238	256.1	230.8	260.2	288.4	313.0	330.0	362.1
Miscellaneous durable goods . . . . .	4239	160.3	148.0	181.0	193.0	214.8	240.4	272.7
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>1,327.9</b>	<b>1,513.3</b>	<b>1,641.9</b>	<b>1,803.1</b>	<b>1,951.5</b>	<b>2,152.9</b>	<b>2,451.4</b>
Paper and paper products . . . . .	4241	77.8	73.9	81.6	87.5	91.0	92.8	96.6
Drugs and druggists' sundries . . . . .	4242	176.0	273.5	296.6	329.1	347.0	358.6	386.4
Apparel, piece goods, and notions . . . . .	4243	96.5	104.4	108.4	112.9	117.8	120.3	124.7
Grocery and related products . . . . .	4244	374.7	405.3	409.7	428.4	448.8	501.1	524.1
Farm-product raw materials . . . . .	4245	102.7	115.1	123.0	118.6	130.8	172.0	234.9
Chemical and allied products . . . . .	4246	62.3	69.7	76.4	88.2	89.6	95.1	103.7
Petroleum and petroleum products . . . . .	4247	195.8	225.7	274.9	350.1	426.1	491.8	641.4
Beer, wine, and distilled beverages . . . . .	4248	71.3	82.2	85.6	90.4	96.4	100.9	105.3
Miscellaneous nondurable goods . . . . .	4249	170.9	163.4	185.7	198.1	204.0	220.2	234.2
<b>INVENTORIES</b>								
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>310.0</b>	<b>309.6</b>	<b>339.6</b>	<b>363.9</b>	<b>393.8</b>	<b>418.8</b>	<b>429.8</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>199.3</b>	<b>186.6</b>	<b>212.1</b>	<b>228.0</b>	<b>247.6</b>	<b>251.5</b>	<b>267.9</b>
Motor vehicles, parts, and supplies . . . . .	4231	28.9	31.6	33.5	36.8	38.8	39.4	43.7
Furniture and home furnishings . . . . .	4232	6.3	6.5	6.8	7.3	7.7	7.7	7.7
Lumber and construction materials . . . . .	4233	8.4	10.4	13.4	14.5	14.8	14.0	13.4
Professional and commercial equipment . . . . .	4234	27.9	25.0	27.0	27.7	30.0	30.8	31.4
Computer, peripheral equipment and software . . . . .	42343	12.1	9.4	10.1	10.1	10.5	10.5	10.4
Metal and mineral (except petroleum) . . . . .	4235	13.5	12.4	19.5	20.0	25.3	23.9	27.9
Electrical and electronic goods . . . . .	4236	31.1	24.4	26.7	28.3	31.4	32.8	33.8
Hardware, plumbing and heating equipment . . . . .	4237	11.5	11.1	12.3	13.1	14.1	14.5	13.7
Machinery, equipment and supplies . . . . .	4238	51.3	45.3	50.6	56.3	61.3	64.1	71.2
Miscellaneous durable goods . . . . .	4239	20.5	19.9	22.4	24.1	24.1	24.2	25.0
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>110.6</b>	<b>123.0</b>	<b>127.4</b>	<b>135.9</b>	<b>146.3</b>	<b>167.2</b>	<b>161.9</b>
Paper and paper products . . . . .	4241	6.6	5.4	6.2	6.6	6.8	7.0	7.3
Drugs and druggists' sundries . . . . .	4242	24.1	33.2	33.2	31.5	32.5	33.6	33.5
Apparel, piece goods, and notions . . . . .	4243	13.7	13.2	13.4	14.2	15.5	15.8	16.7
Grocery and related products . . . . .	4244	20.4	20.2	20.8	22.9	24.9	27.5	28.8
Farm-product raw materials . . . . .	4245	11.8	15.2	12.0	13.9	18.9	28.0	21.0
Chemical and allied products . . . . .	4246	6.1	6.8	7.4	8.2	8.2	9.1	9.3
Petroleum and petroleum products . . . . .	4247	5.2	6.5	9.2	11.5	12.3	15.9	12.3
Beer, wine, and distilled beverages . . . . .	4248	6.5	7.2	7.7	8.2	8.7	9.6	10.5
Miscellaneous nondurable goods . . . . .	4249	16.2	15.4	17.6	18.8	18.6	20.7	22.5
<b>INVENTORIES/SALES RATIO</b>								
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>1.34</b>	<b>1.18</b>	<b>1.16</b>	<b>1.18</b>	<b>1.23</b>	<b>1.21</b>	<b>1.31</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>1.71</b>	<b>1.46</b>	<b>1.44</b>	<b>1.49</b>	<b>1.56</b>	<b>1.58</b>	<b>1.77</b>
Motor vehicles, parts, and supplies . . . . .	4231	1.55	1.33	1.36	1.40	1.32	1.52	2.20
Furniture and home furnishings . . . . .	4232	1.56	1.45	1.41	1.43	1.49	1.62	1.75
Lumber and construction materials . . . . .	4233	1.42	1.33	1.40	1.37	1.62	1.79	2.01
Professional and commercial equipment . . . . .	4234	1.22	0.96	0.94	0.94	1.01	0.98	0.97
Computer, peripheral equipment and software . . . . .	42343	0.87	0.66	0.62	0.65	0.66	0.61	0.59
Metal and mineral (except petroleum) . . . . .	4235	1.98	1.86	1.91	1.85	2.26	2.21	2.52
Electrical and electronic goods . . . . .	4236	1.50	1.27	1.25	1.30	1.26	1.32	1.35
Hardware, plumbing and heating equipment . . . . .	4237	2.20	2.00	2.01	1.97	2.13	2.31	2.28
Machinery, equipment and supplies . . . . .	4238	2.55	2.20	2.04	2.18	2.39	2.30	2.38
Miscellaneous durable goods . . . . .	4239	1.65	1.49	1.33	1.44	1.44	1.28	1.54
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>0.97</b>	<b>0.92</b>	<b>0.88</b>	<b>0.88</b>	<b>0.91</b>	<b>0.89</b>	<b>0.92</b>
Paper and paper products . . . . .	4241	1.06	0.84	0.85	0.89	0.95	0.94	0.96
Drugs and druggists' sundries . . . . .	4242	1.52	1.30	1.22	1.08	1.11	1.10	0.98
Apparel, piece goods, and notions . . . . .	4243	2.12	1.69	1.64	1.70	1.91	1.93	2.03
Grocery and related products . . . . .	4244	0.64	0.60	0.58	0.62	0.65	0.64	0.66
Farm-product raw materials . . . . .	4245	1.23	1.20	1.07	1.29	1.61	1.63	1.24
Chemical and allied products . . . . .	4246	1.25	1.20	1.14	1.17	1.19	1.23	1.28
Petroleum and petroleum products . . . . .	4247	0.28	0.33	0.39	0.37	0.36	0.34	0.41
Beer, wine, and distilled beverages . . . . .	4248	0.98	0.85	0.86	0.94	0.94	0.99	1.00
Miscellaneous nondurable goods . . . . .	4249	1.16	1.06	1.10	1.19	1.18	1.17	1.32

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.