



# Build Your Business Today

**View!** Visit our new web site:  
[www.sell2.illinois.gov](http://www.sell2.illinois.gov)

**Sign Up!** Register your business with the State and join special programs

**Bid!** Check out current and future opportunities... and receive email alerts whenever the State needs something you sell

## Why do business with the State?

- Grow your revenues
- Enhance your credentials
- Build your capacity



### Central Management Services (CMS):

CMS has streamlined the State's operations by sharing resources and saving taxpayer money while improving the business services of state government.

By bringing private-sector discipline to its public-sector mission, the department leads the cost-effective administration of purchasing, property management, information technology, telecommunications, internal audit and outside legal services for the State's executive agencies, personnel and benefits for all State employees and retirees, and the State's employee and vendor diversity programs.

### Illinois Entrepreneurship Network (IEN):

IEN is the umbrella for all Illinois' small business counseling and training services. Services are provided by the Entrepreneurship Centers, Illinois Small Business Development Centers, Illinois Procurement Technical Assistance Centers, International Trade Centers / NAFTA Opportunity Centers and the Small Business Environmental Assistance Program. In addition, the IEN coordinates the statewide network of regionally based Manufacturing Extension Centers and Illinois Technology Enterprise Centers. For more information, call the IEN Helpline at 1-800-252-2923 or visit [www.ienconnect.com](http://www.ienconnect.com).



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State of Illinois  
Pat Quinn, Governor  
Illinois Department of  
Central Management Services



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The State of Illinois purchases over \$10 billion worth of products and services each year.

**Are you competing for this business?**



Chances are we're buying the goods or services you sell. Illinois runs social service facilities, office buildings, garages, state parks and more – so the State needs virtually everything consumers and businesses need.

**Learn more! Visit [www.sell2.illinois.gov](http://www.sell2.illinois.gov)**

**If you qualify, take advantage of both programs!**

## Small Business Set-Aside Program

### Why join?

The Small Business Set-Aside Program promotes the economic development of small Illinois companies. Millions of dollars in contracts are set aside exclusively for small Illinois companies.

### What's the criteria?

- An Illinois business
- Annual gross sales are:

Type of business	Annual sales:
Retail or service .....	\$6 million or less
Wholesale .....	\$10 million or less
Construction .....	\$10 million or less
Manufacturing .....	\$10 million or less and 250 employees or less



## Business Enterprise Program

### Why join?

The Business Enterprise Program promotes the economic development of businesses owned by minorities, women and people with disabilities. State agencies and universities have a goal to buy at least 19% of goods and services from BEP-certified businesses.

Certification with the State opens up doors to opportunities with other public and private buyers who are looking for diverse suppliers.

### What's the criteria?

- The business is at least 51% owned and controlled by a minority, woman or disabled person
- The owner is a citizen of the United States or resident alien
- Average annual gross sales for the last three years are under \$31.4 million

Gain direct access to people and resources that can help you navigate the State's streamlined procurement process.

**JOIN NOW! Visit [www.sell2.illinois.gov](http://www.sell2.illinois.gov)**