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NANCY WAIDELICH	KELLY FOSTER
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□ urgent ⊠ for review	☐ PLEASE COMMENT ☐ PLEASE REPLY ☐ PLEASE RECYCLE
NOTES/COMMENTS: Nancy,	

As you requested via our telephone conversation on Friday, I have had the Actuarial Department prepare new rate schedules per your direction. The disability rate schedule now reflects the correct rates and we have truncated to two decimal places. Not rounded.

We have added the word DECREASING to the Gross Life rate schedule heading.

Please consider this as our statement that you said was required.

In order to remain competitive in the industry, American Health and Life Insurance ν Company has filed for use an increase of our Life and Disability. We will use rates that are 130% of Prima Facie.

If you have any questions or require further assistance, please do not hesitate to contact me.

Thanks,

Kelly Foste, Policy Analyst

110 West Seventh Street Suite 800 Fort Worth, Texas 76102-7032 Telephone 817.390,1700 Facsimile 817.390,1234

Internet: www.assurant.com



August 31, 2001

Article 3.42 (C)

Filings Intake Division, Mail Code 106-1E Texas Department of Insurance Life/Health Group 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

RE: AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA

NAIC# 60275

Rate Filing pursuant to House Bill 2159

Dear Commissioner:

We are submitting this filing under "File and Use" on behalf of the above referenced company. The attached rates are being submitted pursuant to House Bill 2159 and we request an effective date of September 1, 2001. The rate increase is needed to offset less than anticipated income (investment income) and higher acquisition expenses.

*

Also, included is a list of the forms that the rates will be used with.

If you should have any questions regarding this filing, please feel free to contact me at (800) 334-9282, extension 1229. My fax number is (817) 390-2662.

Sincerely,

Patte Behannan

Patti Bohannan, Paralegal Sr. Policy Filings Analyst Patti Bohannan@Assurant.com



AMERICAN GENERAL FINANCIAL GROUP

September 4, 2001

American General Assurance Company

Ms. Nancy Waidelich Insurance Specialist III Group Life and Accident and Health Division Texas State Board of Insurance Mail Code 9999 P.O. Box 149104 Austin, Texas 78714-9104

Re:

American General Assurance Company - File ID #2504241 Credit Life and Disability Rates, House Bill 2159

VIA FAX AND U.S. MAIL

Dear Ms. Waidelich:

We have received your letter dated August 31, 2001. Thank you for taking the time to discuss this matter with us earlier today.

Pursuant to our conversation, we would like to advise the Board why we intend to use the rates as permitted by House Bill 2159 (130% of your published substantive rates). Our experience suggests that the higher rates are needed in order to remain competitive in the Texas insurance marketplace.

We hope you find this response sufficient. Please feel free to contact me if you need any further information.

Very truly yours,

Lisa Mitra, FLMI, AIRC

Associate Director Pre-Sales Compliance

(800) 323-4747, ext. 6174

e-mail: Lisa Mitra@agfg.com

Enclosures

American General Assurance Company

Member American General Financial Group 1000 East Woodfield Ed. - Schaumburg, IL 60173



AMERICAN NATIONAL INSURANCE COMPANY

CREDIT INSURANCE DIVISION

P.O. BOX 1785 GALVESTON, TEXAS 77553-1785 800/899-6502 www.anico.com

October 2, 2001

Ms. Ann M. Smith-Daley
Deputy Insurance Commissioner
Life/Health Division - MC 106 - 1E
Life, Annuity & Credit Section
Texas Department Of Insurance
P.O. Box 149104
Austin, TX 78714-9104

RE:

Credit Disability Insurance

Request for Deviated Presumptive Rate, per House Bill 2159 Withdrawal of Deviated Presumptive Rate, 28 TAC ss.3.5602

Dear Ms. Smith-Daley:

In response to earlier conversations with Ms. Virginia Castillo -Vera, and Ms. Jackie Robinson who had several questions concerning the above reference filing, please find enclosed explanations to the questions that were asked.

Attached are the disability tables, in which rates 1&2 for 14-day and rates 1-6 for 30 days now have the disclosure for refunds only.

The classes of Business we are going to use on this rate will be all classes of Business.

Regarding the reason for the 130% filing is that American National made this filing because we do not believe the existing presumptive rates contain adequate margins or allowances for compensation to producers, insurer expenses or insurer profits.

Please feel free to call Charlie Delgado or me at 800-899-6502, if you have any questions or need any additional information.

Sincerely,

Stephanie Glaser

Policy Filing/Compliance Coordinator

CC:

Virginia Castillo-Vera Jackie Robinson



Automated Financial Indemnity Company

4545 Post Oak Place, Suite 302 • Houston, TX 77027 • Fax (713) 622-4060 • (713) 622-1080

CE

September 13, 2001

SEP 1 8 2001

Texas Department of Insurance Mr. Eli Guerrero, Insurance Specialist Life/Health Filing Intake-M./C 1061E P.O. Box 149104 Austin, Texas 78714-9104

Pol. 100 000

Dear Mr. Guerrero:

The enclosed rate filing is submitted in accordance with House Bill 2159. Automated Financial Indemnity Company requests the attached 30% increase over the presumptive rates in order to maintain long-term financial stability, remain competitive in the Texas market, and to be able better serve the policy holders of Texas.

Your prompt attention to this request will be appreciated. Please contact me if you need additional information.

Sincerely,

Chris Kelley

Secretary/Treasurer



November 14, 2001

Texas State Board of Insurance P.O. Box 149104 Austin, Texas 78714-9104

NOV 2 8 2001



Attention: Policy Review Section

RE: BALBOA LIFE INSURANCE COMPANY - NAIC#68160, FEIN# 95-2566317

GROUP CREDIT LIFE AND DISABILITY INSURANCE MONTHLY OUTSTANDING BALANCE RATE FILING

In response to Texas House Bill 2159 which was effective September 1, 2001, we are enclosing revised rate schedules for monthly outstanding balance credit life and disability insurance. These rates are 30% higher than the prima facie rates which were approved by your department on July 10, 2000.

We are filing these rates for competitive purposes. These rates will be used in conjunction with the following forms approved by your department on January 26, 1993:

Group Life Policy Group Disability Rider Life and Disability Certificate

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005681 ports

APPROVED ANA SMITH-DALEY DEC 2.1 2001

DEPUTY INSURANCE COMMISSIONER

We hope this filing meets with your approval. If you have any questions, you may contact me at the phone number or email address listed below. Thank you for your consideration. We look forward to your reply.

Sincerely,

Kathrine Geralde Compliance Specialist

Telephone:

(800) 854-6115, ext. 4614

Facsimile:

(949) 724-1267

E-mail:

kathrine geralde@balboainsurance.com



September 13, 2001

RE: Baltimore Life Insurance Company

Ms. Nancy Waidelich Texas Department of Insurance 333 Guadalupe Austin, Tx 78701

Dear Ms. Waidelich,

Thank you for your call today regarding the rate filing for Baltimore Life Insurance Company's Credit Insurance rates.

Pursuant to your request, we believe a rate increase is warranted because the credit insurance rates in Texas have been significantly reduced over a fairly short period of time. While these rates have been reduced the expenses for the administration of a credit insurance program have not reduced, in fact the expenses have increased over the same period of time. I feel the rate increase is necessary to cover administration expenses, maintain profit margins and assure the financial stability of the Insurer.

Sincerely,

ason Fletcher

General Manager

WGI Insurance Services

American United Life Insurance Company
One American Square
P.O. Box 368
Indianapolis, Indiana 46206-0368
Telephone (317) 285-1877

September 24, 2001

FAX 312-322-3552

Nancy Waidelich
Texas Department of Insurance
Life/Health Group
Attn: Filings Intake Division
Mail Code 106-1E
Austin, TX 78714-9104

Re: Filing of Group Credit Life and Disability Insurance Rates
American United Life Insurance Company - NAIC #60895
G-RATES(44)C (3.53), (3.50) Credit life and A&H rates

Your phone calls: September 20 and September 21, 2001

Dear Ms. Waidelich:

Here are the life rates broken down in the format you requested on the phone on September 20 and September 21, 2001. You stated that you would permit us to fax in these rates.

You also requested a statement concerning the reason we are requesting the 30% rate increase. We need the rate increase to remain competitive in the Texas Credit Insurance market.

We trust that you will now find our submission in compliance with Texas regulatory and statutory provisions.

You may call me collect at (317) 285-1809 or contact me by e-mail at Bridget_McGill@aul.com if you have any questions. Thank you for all your help with this filing.

Sincerely.

Bridget McGill

Senior Contract Analyst

Group Contracts and Compliance

Enclosures

IMSA IMSURANCE HARRETPLACE

Membership promotes ethical market conduct for individual life insurance and vanuities

JANET CHRISTOFFERSEN, ALHC Policy Drafter & Compliance Specialist II Credit Insurance Division (402) 399-3467



October 1, 2001

CELL

Texas Department of Insurance Life/Health Division - Mail Code 106-1E

OCT 4 2001

Attention: Filing Intake

P.O. Box 149104

Austin, TX 78714-9104

(F)

Attention: Nancy Waidelich

Re: Central States Health & life Co. of Omaha – NAIC #690-61751

Single Premium Credit Life and Disability Insurance

Form CR-1173 (3.53) – Rate & Refund Schedule (Prima Facie + 30%) Form CR-1174 (3.53) – Rate & Refund Schedule (12 MCPD + 30%) Form CR-1175 (3.53) – Rate & Refund Schedule (24 MCPD + 30%)

Form CR-1176 (3.53) - Rate & Refund Schedule (36 MCPD + 30%)

002067

photo.ou

Dear Ms. Waidelich:

Pursuant to HB 2159, we are requesting your approval of a 30% rate increase for credit life and disability insurance. The rate schedules listed above represent a 30% increase above the presumptive rates in Texas.

Our intent is to use the presumptive credit rates, but we are filing a 30% increase for use when necessary due to competition or higher losses. These new rate schedules would be used with policy Form 30470I TX (3.53), previously approved on July 3, 2001, and Form 304251 2nd Rev. TX (3.53), previously approved on February 20th 1998. No changes are being made to the policy forms.

Your review and acknowledgement of receipt would be appreciated. Thank you for your attention in this matter.

Respectfully,

Janet Christoffersen, ALHC

Policy Drafter and Compliance Special

ant Christofferson

E-mail: jchristoffersen@cso.com

96th and Western • Omaha, Nebraska 68114 • Phone: (402) 397-1111

Mailing Address: P.O. Box 34350 • Omaha, Nebraska 68134-0350

A CENTRAL STATES OF OMAHA COMPANY

SNEED, VINE & PERRY A PROFESSIONAL CORPORATION ATTORNEYS AT LAW 901 CONGRESS AVENUE AUSTIN TEXAS 78701

TELEPHONE (512) 476-6955 TELECOPIER (512) 476-1825 TELECOPIER (512) 482-8116

MAILING ADDRESS: P.O. BOX 1409 AUSTIN, TEXAS 78767-1409

September 17, 2001

Ms. Nancy Waidelich, Insurance Specialist III Life/Health Division Texas Department of Insurance Hobby 1, 6th Floor 333 Guadalupe Austin, TX 78701



Dear Ms. Waidelich:

We have been asked by Enterprise Life Insurance Company (the "Company") to help respond to your telecopy of August 31, 2001 (the "Telecopy") regarding the Company's recent disclosure filing under H.B. 2159. Please regard this letter as the Company's response to the Telecopy.

Neither the Company nor I was involved in the legislative effort regarding the passage of H.B. 2159; however, both Company officers and I monitored the testimony and progress of this bill during the last legislative session. I have also investigated the reasons for Representative Senfronia Thompson's efforts to provide a deviation opportunity to insurance companies writing credit insurance in Texas. Based on my review of the legislative history, and based on discussions with persons working at the Capitol last session, it is clear that H.B. 2159 authorizes companies selling credit insurance to deviate from the presumptive rate by as much as 30%. No regulatory approval is required for such a deviation under the plain language of the bill.

Section 4 of H.B. 2159 requires the Commissioner to submit a report to the 79th legislature stating the effect made by this bill on the rates charged for credit insurance. There is no provision in the new statute requiring the Commissioner to explain to the 79th legislature why various companies have elected to implement the authorized deviations from the presumptive rate. I see no connection, therefore, between any company's reason for deviation and the report by the Commissioner to the legislature.

As background information, please note that the Company is a Texas domiciled company formed in 1978. The Company does credit

insurance business by way of direct writings or reinsurance in 23 states. The home office has been located in the Dallas/Ft. Worth area since its formation. The Company has a working relationship with over 100 Texas automobile dealerships and employs 67 Texas residents.

For many years, the Texas rate for credit insurance remained steady at \$.50 per hundred dollars of coverage per year. Over the last several years, the rate has decreased steadily until April 2000 when it reached an all time low of \$.29 (this includes application of discount factor.) This is a decrease of almost 50% over approximately the last ten years.

This rate history illustrates the difficult business climate for Company operations in Texas. The Company's experience provides the basis for my conclusion that the current presumptive rate is too low, and I believe part of the reason is that acquisition costs (and the costs of a company's business sources) are not sufficiently incorporated into the Texas rate making formula.

In order to improve the financial stability of the Company, and in order to allow the Company an opportunity to compete for Texas business in the future, the Company has established new rates as sanctioned by the recent legislation.

The Company believes that the new rates provide customers with a choice to purchase this type of insurance at a competitive price with underwriting standards that are not as strict as ones they would face in the purchase of typical term or whole life insurance policies. Customers who have more cost effective choices for insurance coverage will not be forced to purchase insurance from the Company.

Please contact me or Susan Austin at the Company (972-445-8319) if you have a follow up question.

very tral yours

Jim \$ wn

JLS:1sm

X:\Lindam\CLIENTS2001\Enterprise\76hb2159\hb2159mmo0907.wpd



CL

September 10, 2001

SEP 1 8 2001

Ms Anna Smith-Dailey Deputy Commissioner Life/Health Division-Life, Annuity & Credit Section, MC 106-1E Texas Department of Insurance 333 Guadalupe Austin, TX 78714-9104



RE:

Financial American Life Insurance Company, NAIC #71455 Individual Credit Life and Accident & Health Insurance Filing ID # 2451543

Revised Rate submission

Dear Ms. Smith-Dailey.

Pursuant to the enactment of HB 2159 effective 9/1/2001, we are submitting new credit life and new credit accident & health premium rates for review and approval to be utilized with our forms approved 11/17/2000 under Filing ID # 2451543. Our primary class of business will be automobile loan

While we have not generated any premium under the premium rates approved 11/17/2000, we feel it is justified to submit the premium rates authorized under HB 2159 for several reasons.

- 1. The premium rate we are submitting is no more than 30% higher or lower than the presumptive rate established by the Commissioner
- 2. To avoid discrimination and competitiative disadvantage in Texas:
 - a. We should be allowed to compete with other insurance companies on an equal basis in having the ability to offer the same premium rates for similar class of business. whether we are new in the market or have been operating for many years in Texas.
 - b. We should be allowed to offer the same compensation amount (dollar amount) based upon the same premium rate for similar class of business whether we are new in the market or have been operating for may years in Texas.

We are aware from conversation with Department personnel and industry contacts, that most, if not all insurance companies writing a similar class of business in the State of Texas have already been approved for the new rate increase promulgated by HB 2159 or are in the process of submitting a new rate filing. We do not think the State of Texas desires to foster unfair competition among insurance companies writing similar classes of business by only allowing certain companies the unfair advantage of offering the new rate structure.

We look forward to hearing from you soon.

August 31, 2001



Date



JM & Associates 500 NW 12th Avenue Desrfield Beach, Florida 33442

To: Virgi	nia Vera	From: DeA	nna Martos
	Texas Insurance Dept.		Legal Department
,			
Phone	512/305-7276		
Fax Phone	512/322-3552	Phone	(954) 429-2118 or
CC:			(800) 488-2144, Ext. 2118
		Fax Phone	(954) 418-5088
EMARKS:			
EMARKS:	☐ Urgent □ For your	review Reply ASA	AP Please comment
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Rudd and Wisdom, Inc.

CONSULTING ACTUARIES

Mitchell L. Bilbe, F.S.A.
Christopher R. Bucknall, A.S.A.
Amanda L. Chipuk, A.S.A.
Philip S. Dial, F.S.A.
Charles V. Faerber, F.S.A., A.C.A.S.
Mark R. Fenlaw, F.S.A.
Carl L. Frammolino, F.S.A.
David Huff, F.S.A.
Joe C. Lopez, A.S.A.

7718 Wood Hollow Drive, Suite 200 Austin, Texas 78731-1601

> Post Office Box 26008 Austin, Texas 78755-0008

Phone: (512) 346-1590 Fax: (512) 345-7437 E-mail: eddie@ruddwisdom.com. Robert M. May, F.S.A.
J. Christopher McCaul, F.S.A.
Edward A. Mire, F.S.A.
Rebecca B. Morris, A.S.A.
Michael J. Muth, F.S.A.
Julie L. Normand, A.S.A.
Ronald W. Tobleman, F.S.A.
David G. Wilkes, F.S.A.

Date:	9/5/01	:		Rillina/Cl	ient # 21203
		Marie Carlos		12.000 E	icm # 21205
# of p	ages including cover page:	16		Time Sent	:
To:	Nancy Waidelich		From:	Eddie Mire	
	Texas Dept of insurance			-	
	305-7287 Telephone				
	•				
	322-3552 Fax				
allows	conal Comments: Per our phon agna Insurance Company. The such an increase and they wou require anything else, please d	e reason for ald like to sta	tne 30% y profita	15056666 in w	
If there	e are problems with this transm	ission please	e contact	Eddie	_ at (512)346-1590.
	Original will NOT follow	-	Or Regu	iginal WILL f	ollow via: Iand Delivery

AMERICAN | GENERAL | FINANCIAL GROUP

MERIT LIFE INSURANCE CO.

601 N.W. Second Street • P.O. Box 39
Evansville, IN 47701-0039 • 800.325.2147
Member American General Financial Group

VIA FAX#: 512-322-3552

September 13, 2001

Nancy Waidelich Credit Analyst Texas Department of Insurance 333 Guadalupe PO Box 149104 Austin, TX 78714-9104

Re:

Merit Life Insurance Co.

NACI # 65951

Rate Filing of September 4, 2001

For use with Forms ML3-285-TX (3.05)(3.53) et al.

Dear Ms. Waidelich:

Thank you for contacting us by phone today regarding the above mentioned submission.

As discussed in your conversation with Susan Fuesting, the only item needed for your approval of this filing is a statement from Merit of its reason for asking for this increase. Merit Life Insurance Co. has requested this increase in order to remain competitive in the Texas marketplace.

Please do not hesitate to contact me if you require any further information at 1-800-325-2147 ext. 2839.

Sincerely,

Deanna K. Yarbroydh

Director of Insurance Systems and

Product Support

AMERICAN GENERAL FINANCIAL GROUP

MERIT LIFE INSURANCE CO.

501 NAV. Second Street • P.O. Box 39 Evansville, IN 47701-0039 • 800.325.2147 Member American General Financial Group

October 2, 2001

3CEIVE

UCT 1 0 2001

Belinda Reveles
Texas Department of Insurance
Filing Intake Division; MC 9999
333 Guadalupe
PO Box 149104
Austin, TX 78714-9104

Re:

Credit Life and Disability Rate Filing

For Use with Forms ML3-627-TX(3.53 & 3.50) et al.

NAIC #65951

Dear Ms. Reveles:

002455 Polycour

We are submitting for your review and approval the following rate schedules for use with forms ML3-627-TX(3.53 & 3.50) et al. filed and approved by your Department on September 21, 2001.

- 1. Credit Life Rates for use with ML3-627-1 \(\chi(3.53 & 3.50\)
- 2. Credit Disability Rates for use with M1.3-627D-TX (3.53 & 3.50)

This filing is being made in response to House Bill 2159 effective September 1, 2001 which allows insurers to file and use credit life and disability rates which are 30% higher than prima facie. We are requesting this increase in order to remain competitive in the Texas marketplace.

A copy of Merit's previous approval is enclosed for your reference. Our check for the filing fee in the amount of \$100.00 is also enclosed.

Should you find the enclosed rates acceptable, please return a copy of this letter and each rate schedule stamped "Approved" for our records.

Sincerely,

Deanna K. Yarbrough

Director of Insurance Systems and

Product Support

DKY/kgs

Rudd and Wisdom, Inc.

CONSULTING ACTUARIES

Mitchell L. Bilbe, F.S.A.
Christopher R. Bucknall, A.S.A.
Amanda L. Chipuk, A.S.A.
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Carl L. Frammolino, F.S.A.
David Huff, F.S.A.
Joe C. Lopez, A.S.A.

7718 Wood Hollow Drive, Suite 200 Austin, Texas 78731-1601

> Post Office Box 26008 Austin, Texas 78755-0008

Phone: (512) 346-1590 Fax: (512) 345-7437 E-mail: rwedruddwisdom.com Robert M. May, F.S.A.
J. Christopher McCaul, F.S.A.
Edward A. Mire, F.S.A.
Rebecca B. Morris, A.S.A.
Michael J. Muth, F.S.A.
Julie L. Normand, A.S.A.
Ronald W. Tobleman, F.S.A.
David G. Wilkes, F.S.A.

NOV 2 8 2001

November 26, 2001

Ms. Belinda Reveles
Supervisor
Administration & Filings Intake Division
Texas Department of Insurance
Post Office Box 149104
Austin, Texas 78714-9104

OF Philosopi

Re:

Change in Credit Life Premium Rates McDonald Life Insurance Company Form MCD-003-REV(3.53)6/92

Dear Belinda:

We are filing a change in our credit life insurance rates pursuant to Article 3.53 Section 8A(5), Texas Insurance Code, as amended by House Bill 2159. As shown in the attached rate form, we have increased the rates by no more than 30% above the current presumptive rates.

The reason for the rate change is that the State of Texas allows it and the company would like to stay profitable. We are also enclosing a filing fee of \$100.00 and the proper forms.

If there is anything else you need, please call me and we will deliver it to you promptly. Thank you for your help.

Sincerely,

Eddie Mire

EM:jt



August 31, 2001

Attn: Jerri Nevels Filing Intake Division Texas Department of Insurance Life/Health Group - MC 106-1E Hobby Tower I - Sixth Floor 333 Guadalupe Street Austin, TX 78701

CEI

SEP 5

2001

Re: Monumental Life Insurance Company - NAIC #558-66281

Credit Life and Credit Accident and Health Rate Filing Effective - September 1, 2001

1. 70% Rate Tables

2. 130% Rate Tables

Dear Ms. Nevels:

Enclosed for informational purposes are duplicate copies of the above-referenced rates tables. The tables are submitted pursuant to HB 2159, effective September 1, 2001, that allows credit life and credit accident and health rates to deviate by 30%, plus or minus, from presumptive rates. Any deviations greater than 30% will continue to be filed for prior approval and be subject to actuarial justification. The rate tables are submitted under Article 3.53.

The currently filed and approved policy forms with which the rates will be used are shown below, along with their respective approval dates.

Policy Number	Description	Approval Date
37-1013 (3.50 & 3.53) (RA) ML-53 87-1176 ML-53 (3.50 & 3.53)	Group Outstanding Balance Life Insurance Policy, et al Creditor Group Life Insurance Policy	05/18/92
∕87-1177 ML-53 (3.53) RA	Non-Participating Term Insurance, et al Creditor Group Life Insurance Policy	09/03/92
√37-1388 ML-53 (3.50 & 3.53) ✓	Single or Joint Outstanding Balance, et al Creditor Group Life Insurance Policy	09/03/92
√37-1391 ML-53 (3.53) RA	Closed End Monthly Outstanding Balance Insurance, et al Group Master Policy Outstanding Balance Life and	09/03/92
67-1186 (3.53)	Minimum Payment Disability Insurance, et al Individual Single Premium Credit Life and Disability Policy, et al	09/03/92 04/26/94
92-0245 JLSPX (3.53)	Individual Single Premium Credit Life and Disability Policy, et al.	05/23/01

The required filing fee of \$100 and the General Review Transmittal Form are enclosed, along with a postage-paid, selfaddressed envelope. If you have any questions, please call me at 800-445-8154, ext. 8206 or feel free to fax or contact me by e-mail. Your consideration in this matter is greatly appreciated.

Sincerely.

Gloria J. Richardson, FLMI, AIRC, ACS

Compliance Manager

Direct Phone: 404-257-8206

Aloria J. Richardon

Fax: 404-257-8378

E-Mail: grichardson@aegonusa.com

110 West Seventh Street Suite 800 Fort Worth, Texas 76102-7032 Telephone 817.390.1700 Facsimile 817.390.1234

Internet: www.assurant.com



August 31, 2001

Article 3.42 (C)

Filings Intake Division, Mail Code 106-113 Texas Department of Insurance Life/Health Group 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

RE: MS LIFE INSURANCE COMPANY

NAIC# 83380

Rate Filing pursuant to House Bill 2159

Dear Commissioner:

We are submitting this filing under "File and Use" on behalf of the above referenced company. The attached rates are being submitted pursuant to House Bill 2159 and we request an effective date of September 1, 2001. The rate increase is needed to offset less than anticipated income (investment income) and higher acquisition expenses.

Also, included is a list of the forms that the rates will be used with.

If you should have any questions regarding this filing, please feel free to contact me at (800) 334-9282, extension 1229. My fax number is (817) 390-2662.

Sincerely.

VG9237 1099

Patte Bohannan

Patti Bohannan, Paralegal Sr. Policy Filings Analyst

Patti Bohannan@Assurant.com



AMERICAN GENERAL FINANCIAL GROUP

September 4, 2001

North Central Life Insurance Company

Ms. Nancy Waidelich
Insurance Specialist III
Group Life and Accident and Health Division
Texas State Board of Insurance
Mail Code 9999
P.O. Box 149104
Austin, Texas 78714-9104

Re:

North Central Life Insurance Company - File ID #2504737

Credit Life and Disability Rates, House Bill 2159

VIA FAX AND U.S. MAIL

Dear Ms. Waidelich:

We have received your letter dated August 31, 2001. Thank you for taking the time to discuss this matter with us earlier today.

Pursuant to our conversation, we would like to advise the Board why we intend to use the rates as permitted by House Bill 2159 (130% of your published substantive rates). Our experience suggests that the higher rates are needed in order to remain competitive in the Texas insurance marketplace.

We hope you find this response sufficient. Please feel free to contact me if you need any further information.

Very truly yours,

Lisa Mitra, FLMI, AIRC

Associate Director

Pre-Sales Compliance

American General Assurance Company

(800) 323-4747, ext. 6174 e-mail: Lisa Mitra@agfg.com



LIKECUTIVE OFFICES:

MAILING ADDRESS:

8500 SHAWNEE MISSION PARKWAY MERRIAM, KANSAS 66202 P.O. BOX 795

SHAWNEE MISSION, KANSAS 66201

(800) 866-6090 (913) 895-0259 (913) 564-0607 / FAX

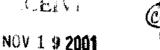
WWW.OLDUNITED.COM

INSURANCE COMPANI (d/b/s vantage dasually company in the state of california)

November 15, 2001

CENT

Texas Department of Insurance Life/Health Division P. O. Box 149104 Austin, TX 78714-9104



RE: Old United Life Insurance Company Credit Life and Accident and Health Rate Filing

We are enclosing the following rates for your review and approval. These rates will replace the previous rates approved by the Texas Department on June 20, 2000

Additionally, we are enclosing the Life/Health Group Regular and General Review Transmittal Checklist, Certification, and a check in the amount of \$100.00 for the filing fees. Also, enclosed is a self-addressed stamped envelope for your use in returning a copy of our filing when approved.

We appreciate your review and approval of these rates. If any additional information is needed, do not hesitate to call me at 1-800-866-6090, ext. 201.

Sincerely,

OLD UNITED LIFE INSURANCE COMPANY

Roben L. Shields

Compliance Technician

RLS:





2721 NORTH CENTRAL AVENUE • PHOENIX ARIZONA 85004 • PHONE (602) 263-6666 • FAX (602) 277-5901 • www.oxfordlife.com

May 4, 2001

Nancy Waidelich Insurance Specialist III Life/Health Division - MC 106-1E Texas Department of Insurance 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

RE:

Oxford Life Insurance Company Dallas UP Employee Credit Union Credit A&H Rate Deviation Request

Filing ID:

2487101

Disapproved: 1-22-2001

RESUBMISSION

Dear Ms. Waidelich:

The enclosed filing is submitted for your review and approval. This is a resubmission of the previous January 10, 2001 disapproval letter (attached).

We are requesting a deviated rate of 152.22 percentage be granted for form number 10XFTX (3.53RA). The creditor in which we are filing on behalf of is Dallas UP Employee Credit Union, account number 19003X. The method by which the credibility factor was obtained is an incurred claim count.

Enclosed please find the required CI-DRF forms (A, B, & C), the Texas General Review Transmittal Checklist, a check in the amount of \$100 for the required filing fees, duplicate copies of all forms submitted, and a completed CERT FR. In addition, please find (2) self-addressed postage paid envelopes for your convenience in responding.

If you have any questions or require additional information, please contact me at (888) 757-3732, extension 4431. I appreciate your assistance with this filing. Thank you.

Sincerely,

Sonia Kane

Compliance Coordinator

Protective Life Insurance Company

Physic off 477-8860 ext 35%

For 2014568 30% or 2014803 7054

Fax

To:	Nank	y Waidelic h,	, I ns uran	ce Specialist III	From:	Janet Northington, C	ompliance Manager
	Texa	s Insurance	Departm	nent			
Fax:	512	322-3506			Oate:	September 5, 2001	
Phone:	512-	305-7287	p ************************************		Pages:	1	
Re:	Cred	lit Life & Disa	bility Ra	te Filing	CC:		
	Filin	g ID# 25053(34				
□ Urge	ent	□ For Re	view	☐ Please Con	nment	X Please Reply	☐ Please Recycle
•Comm	nents	is a					
As req	uest	nk you for t ed, our act a request fo	tuary M	ike Presley pr	ir fax of ovid ad t	8/31/01 regarding (the following state	our rate submission. ment regarding the

Protective Life's request for rate deviation was submitted to the department on August 21 with an effective date of 9/1/01 for the following reasons:

- 1) In order to compete effectively with other insurers; and
- 2) to provide a level playing field for insurers in the state of TX.
- T. Michael Presley, FSA, MAAA Vice President and Actuary

RESOURCE LIFE INSURANCE COMPANY

FOUS-DED IN 1963

July 26, 2001

Texas Department of Insurance Life/Health Group Filings Intake MC 106-1E Post Office Box 149104 Austin, Texas 78714-9104

Attn:

Life and Health Division

Re:

Resource Life Insurance Company

NAIC #: 61506

FEIN #: 47-0482911

Single Premium Group Credit Life and Disability Rate Filing

LR-NFSB-TX (8/01) Group Credit Life Insurance Rate Schedule

DR-NFSB-TX (8/01)

Group Credit Disability Insurance Rate Schedule

Dear Sirs:

The referenced rates are being submitted as an Informational Filing. Duplicate copies are included along with a completed Transmittal Check List and required filing fee.

The submitted rates are based on the presumptive rates for credit life and credit accident and health insurance as adopted by Commissioners Order 99-1481, as amended nunc pro tunc by Commissioner's Order No. 00-214. Rates have been increased by 30%. We are electing to deviate from the presumptive rates for credit life and credit accident and health insurance as allowed by Texas House Bill 2159, effective September 1, 2001. The Company plans to use an effective date of September 1, 2001 for issuance of the rates.

The rates will be used in conjunction with our currently approved credit life and disability forms, as indicated below:

FORM CA-00-TX (3.53 & 3.50) MP-BFSA-TX (3.53 & 3.50) S001-TX (3.53 & 3.50) AEO-TX (3.53 & 3.50) C-GESB-TX (3.53 & 3.50)	FORM DESCRIPTION Master Policy Application Master Policy Schedule of Coverage & Rates Amendatory Endorsement	APPROVAL DATE July 29, 1997 July 29, 1997 July 29, 1997 October 4, 1999
C-GFSB-TX (3.53 & 3.50)	Certificate of Insurance	October 4, 1999

If you have any questions concerning this filing, please contact the analyst assigned to this filing, Deborah Elms, toll-free at (877) 481-4272, or fax your questions or objections to (817) 481-4674. You may also reach Deborah via e-mail at elms0@gte.net Sincerely,

Joe R. Elms

Vice President & Asst. Secretary

Enclosures

CC

Deborah Elms Jay A. Thompson

RESOURCE LIFE INSURANCE COMPANY

POUNDED IN 1963

Facsimile Transmission: 512-322-3552

October 22, 2001

Texas Department of Insurance Life/Health Group Filings Intake MC 106-1E Post Office Box 149104 Austin, Texas 78714-9104

Attn:

Herlinda Rocha

Life and Health Division

Re:

Resource Life Insurance Company

TDI File Number 2505946

NAIC #: 61506

FEIN #: 47-0482911

Form CELR-TX (8/01) (3.53 & 3.50), Closed End MOB Group Credit Life Rate Sheet Form CEDR-TX (8/01) (3.53 & 3.50), Closed End MOB Group Credit Disability Rate Sheet Form CELL-TX (8/01) (3.53 & 3.50), Closed End Monthly Levelized Premium Credit Life Rate Sheet

Per your request, I am attaching revised copies of the referenced life and disability rates, which have been corrected as follows:

On life rate schedule CELR-TX (8/01) (3.53 & The line joint the has been revised to indicate \$0.936
 On disability rate schedule CEDR-TX (8/01) (3.53 & 3.50) the lates have been expanded to three digits, which corrects the

3. No changes were made to alternative rate schedule CELL-TERREL (3.53 & 3.50).

These rates will be used with all classes of business, and the being filed bei

Sincerely

Senior Regulatory Analyst



September 6, 2001

VIA FACSIMILE

Ms. Nancy Waidelich
Insurance Specialist III
Life/Health Division - Life, Annuity & Credit Section
Texas Department of Insurance
333 Guadalupe Street
Mail Code 106-1E
Austin, Texas 78701

Re: Servco Life Insurance Company ("Servco")

NAIC Company ID # 99465

Rate Sheets Filing - Credit Life & Credit Disability - House Bill 2159

Filing ID # 2504727

Dear Ms. Waidelich:

Servco hereby submits its response to your fax dated August 31, 2001 requesting additional information regarding the above-referenced rate filing originally submitted on August 10, 2001. Servco made the decision to file the deviation from the presumptive rate filing due to competitive market pressures.

To the best of our knowledge, the filing is in compliance with the provisions of the insurance laws, rules, regulations and bulletins of the State of Texas.

If I may be of further assistance as you complete your review, I can be reached by phone at 713-580-3163 or by fax at 713-580-5171.

Sincerely,

Norma D. Romo

Senior Legal Assistant

Norma D. Romo

/ndr

cc:

Diane W. Greene

Mark Haith

RMARINER VELS FR. INCOME VELTE INCOME TO L. I. WAS



September 6, 2001

Herlinda Rocha Texas Department of Insurance Life/Health Division -Life, Annuity & Credit Section MC 106-1E, 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

Via Facsimile: 512/322-3506

SEP 10 2001

Re:

Credit Rate Filing No. 2503666

Dear Ms. Rocha:

This letter is in response to your fax of September 4, 2001.

The first issue raised in your letter is the assertion that the rate filing is not complete. This assertion is incorrect. At this time, Service Life and Casualty has filed a rate schedule for all of the rates it intends to use. If Service Life and Casualty determines to utilize any additional rates than what has already been filed, the appropriate filing will be made.

Second, your letter asks for the specific reason for the filing of a rate above the presumptive rate. Service Life's experience under the presumptive rate is that the rate is inadequate to cover the actual expenses of doing business and providing the company and its shareholders with an adequate return on investment. The actual business conditions under which Service Life and Casualty operates caused the presumptive rate to be confiscatory.

Very truly yours.

Sheri L. Pierce

Compliance Administrator

110 West Seventh Street Suite 800 Fort Worth, Texas 76102-7032 Telephone 817.390.1700 Facsimile 817.390.1234

Internet: www.assurant.com



Article 3.42 (C)

August 31, 2001

Filings Intake Division, Mail Code 106-1E Texas Department of Insurance Life/Health Group 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

RE: STANDARD GUARANTY LIFE INSURANCE COMPANY

NAIC# 98884

Rate Filing pursuant to House Bill 2159

Dear Commissioner:

We are submitting this filing under "File and Use" on behalf of the above referenced company. The attached rates are being submitted pursuant to House Bill 2159 and we request an effective date of September 1, 2001. The rate increase is needed to offset less than anticipated income (investment income) and higher acquisition expenses.

Also, included is a list of the forms that the rates will be used with.

If you should have any questions regarding this filing, please feel free to contact me at (800) 334-9282, extension 1229. My fax number is (817) 390-2662.

Sincerely,

thate Bothamma

Patti Bohannan, Paralegal Sr. Policy Filings Analyst

Patti Bohannan@Assurant.com



Rudd and Wisdom, Inc.

CONSULTING ACTUARIES

Mitchell L. Bilbe, F.S.A. Christopher R. Bucknall, A.S.A. Amanda L. Chipuk, A.S.A. Philip S. Dial, F.S.A. Charles V. Faerber, F.S.A., A.C.A.S. Mark R. Fenlaw, F.S.A. Carl L. Frammolino, F.S.A. David Huff, F.S.A. Joe C. Lopez, A.S.A.

7718 Wood Hohow Drive, Suite 200 Austin, Texas 78731-1601

> Post Office Box 26008 Austin, Texas 78755-0008

Phone: (512) 346-1590 Fax: (512) 345-7437 b-mail rw@ruddwisdon.com Robert M. May, F.S.A.
J. Christopher McCaul, F.S.A.
Edward A. Mire, F.S.A.
Rebecca B. Morris, A.S.A.
Michael J. Muth, F.S.A.
Julie L. Normand, A.S.A.
Ronald W. Tobleman, F.S.A.
David G. Wilkes, F.S.A.

JEIN,

NOV 1 5 2001

November 14, 2001

Ms. Belinda Reveles
Supervisor
Administration & Filings Intake Division
Texas Department of Insurance
Post Office Box 149104
Austin, Texas 78714-9104



Re:

Change in Credit Life Premium Rates Surety American Life Insurance Company Form 3 UML(3.53)9/92

Dear Belinda:

We are filing a change in our credit life insurance rates pursuant to Article 3.53 Section 8A(5), Texas Insurance Code, as amended by House Bill 2159. As shown in the attached rate form, we have increased the rates by no more than 30% above the current presumptive rates.

The reason for the rate change is that the State of Texas allows it and the company would like to stay profitable. We are also enclosing a filing fee of \$100.00 and the proper forms.

If there is anything else you need, please call me and we will deliver it to you promptly. Thank you for your help.

Sincerely,

Eddie Mire

EM:jt

Rudd and Wisdom, Inc.

CONSULTING ACTUARIES

Mitchell L. Bilbe, F.S.A.
Christopher R. Bucknall, A.S.A.
Amanda L. Chipuk, A.S.A.
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David Huff, F.S.A.
Joe C. Lopez, A.S.A.

7718 Wood Hollow Drive, Suite 200 Austin, Texas 78731-1601

> Post Office Box 26008 Austin, Texas 78755-0008

Phone: (512) 346-1590 Fax: (512) 345-7437 E-mail: rw@ruddwisdom.com Robert M. May, F.S.A.
J. Christopher McCaul, F.S.A.
Edward A. Mire, F.S.A.
Rebecca B. Morris, A.S.A.
Michael J. Muth, F.S.A.
Julie L. Normand, A.S.A.
Ronald W. Tobleman, F.S.A.
David G. Wilkes, F.S.A.

CEIV.

DEC 3 2001

pd.100 uss

November 30, 2001

Ms. Belinda Reveles
Supervisor
Administration & Filings Intake Division
Texas Department of Insurance
Post Office Box 149104
Austin, Texas 78714-9104

Re:

Change in Credit Life Premium Rates Texas Savings Life Insurance Company

FORM 3 TSL (3.53) 9/92

Dear Belinda:

We are filing a change in our credit life insurance rates pursuant to Article 3.53 Section 8A(5), Texas Insurance Code, as amended by House Bill 2159. As shown in the attached rate form, we have increased the rates by no more than 30% above the current presumptive rates.

The reason for the rate change is that the State of Texas allows it and the compary would like to stay profitable. We are also enclosing a filing fee of \$100.00 and the proper forms.

If there is anything else you need, please call me and we will deliver it to you promptly. Thank you for your help.

Sincerely,

Eddie Mire

EM:jt



Trans-National Life Insurance Company

4545 Post Oak Place, Suite 302 • Houston, TX 77027 • (713) 622-1080

CEL

September 13, 2001

SEP 1 8 2001

Texas Department of Insurance Mr. Eli Guerrero, Insurance Specialist Life/Health Filing Intake-M./C 1061E P.O. Box 149104 Austin, Texas 78714-9104

8

PH 1000:00

Dear Mr. Guerrero:

G00891

The enclosed rate filing is submitted in accordance with House Bill 2159. Trans-National Life Insurance Company requests the attached 30% increase over the presumptive rates in order to maintain long-term financial stability, remain competitive in the Texas market, and to be able better serve the policy holders of Texas.

Your prompt attention to this request will be appreciated. Please contact me if you need additional information.

Sincerely.

Chris Kelley

Secretary/Treasurer



UNIVERSAL UNDERWRITERS GROUP 7045 College Boulevard • Overland Park, KS 66211-1523

Fax

To:	Nancy Waldelich	From:	Karen Allen,
		Gover	rimental Affairs Manager
	Texas Dept. of Insurance		Phone 800-821-7803, ext 1334 Email karen allen@zurlchna.com Fax 913-906-2194
Fax:	512-322-3552	Phone	o: 512-305-7287
Pages:	1	Date:	September 4, 2001
Re:	Credit Life and Disability Rate	Filing, Hous	se Bill 2159
	Filing ID #2505897		

This is in response to your fax to me earlier today.

The deviation from presumptive rates is necessary because they are inadequate to cover losses and expenses, provide reasonable margins to attract producers to sell the products, and permit us to earn a profit.

We limit our credit insurance business to automobile, truck and motorcycle dealerships. Therefore, the deviation will apply to credit life and disability insurance written through these businesses.

Please continue your review of this filing and let me know if you need anymore information.

Thank you.

110 West Seventh Street Suite 800 Fort Worth, Texas 76102-7032 Telephone 817.390,1700 Facsimile 817.390.1234



internet: www.assurant.com

CEL

AUG 3 1 2001

August 31, 2001

Filings Intake Division, Mail Code 106-1F. Texas Department of Insurance Life/Health Group 333 Guadalupe P.O. Box 149104 Austin, Texas 78714-9104

VOYAGER LIFE INSURANCE COMPANY RE:

NAIC# 66699

MS LIFE INSURANCE COMPANY

NAIC# 83380

AMERICAN BANKERS LIFE ASSURANCE COMPANY OF FLORIDA

NAIC# 60275

STANDARD GUARANTY LIFE INSURANCE COMPANY

NAIC# 98884

Rate Filing pursuant to House Bill 2159

Dear Commissioner:

We are submitting this filing under "File and Use" on behalf of the above referenced companies. The attached rates are being submitted pursuant to House Bill 2159 and we request an effective date of September 1, 2001. The rate increase is needed to offset less than anticipated income (investment income) and higher acquisition expenses.

Also, included is a list of the forms that the rates will be used with.

If you should have any questions regarding this filing, please feel free to contact me at (800) 334-9282, extension 1229. My fax number is (817) 390-2662.

Sincerely,

Patte Bohannan Patti Bohannan, Paralegal

Sr. Policy Filings Analyst

Patti Bohannan@Assurant.com



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CAPTIVA INSURANCE SERVICES, INC.

Compliance and Product Design Consulting Services

October 31, 2001

Nancy Waidelich Texas Department of Insurance Life and Health Division (106-1A) or (9999) 333 Guadalupe Street Austin, Texas 78714-9104

RE: Western Bankers insurance Company HOUSE BILL 2159

Dear Commissioner Ms. Waldelich:

Attached are the proposed rates that you requested for our rate deviation. We are proposing this rate deviation to remain competitive in the credit life and disability insurance market.

Should you have any questions regarding the attached, please contact me at (706) 654-4827 or contact me via fax at

Sincerely

Jagiet Buchanan

Insurance Consultant for

Western Bankers Insurance Company

APPROVED
ANA SMITH-DALEY

OCT 3 1 2001

OCT 3 1 2001

DEPUTY INSUFANCE COMMISSIONER

Life | Pasitin Group

Life | Pasitin Toxas

Grave of Toxas