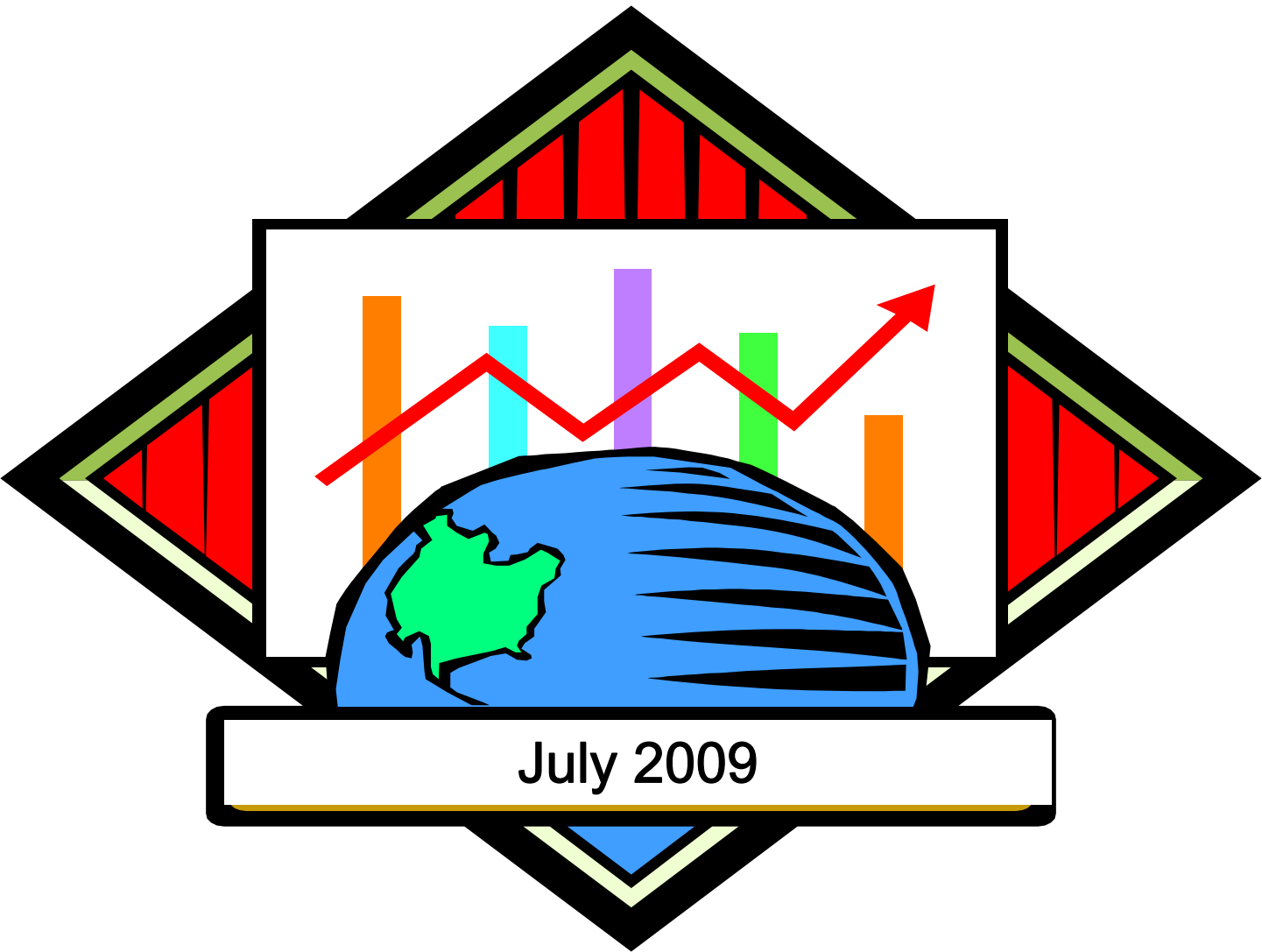


# Lubbock Economic and Demographic Overview



**City of Lubbock**  
1625 13<sup>th</sup> Street, PO Box 2000  
Lubbock, TX 79457  
Phone 806.775.2019

City of Lubbock, TX  
Economic and Demographic Overview  
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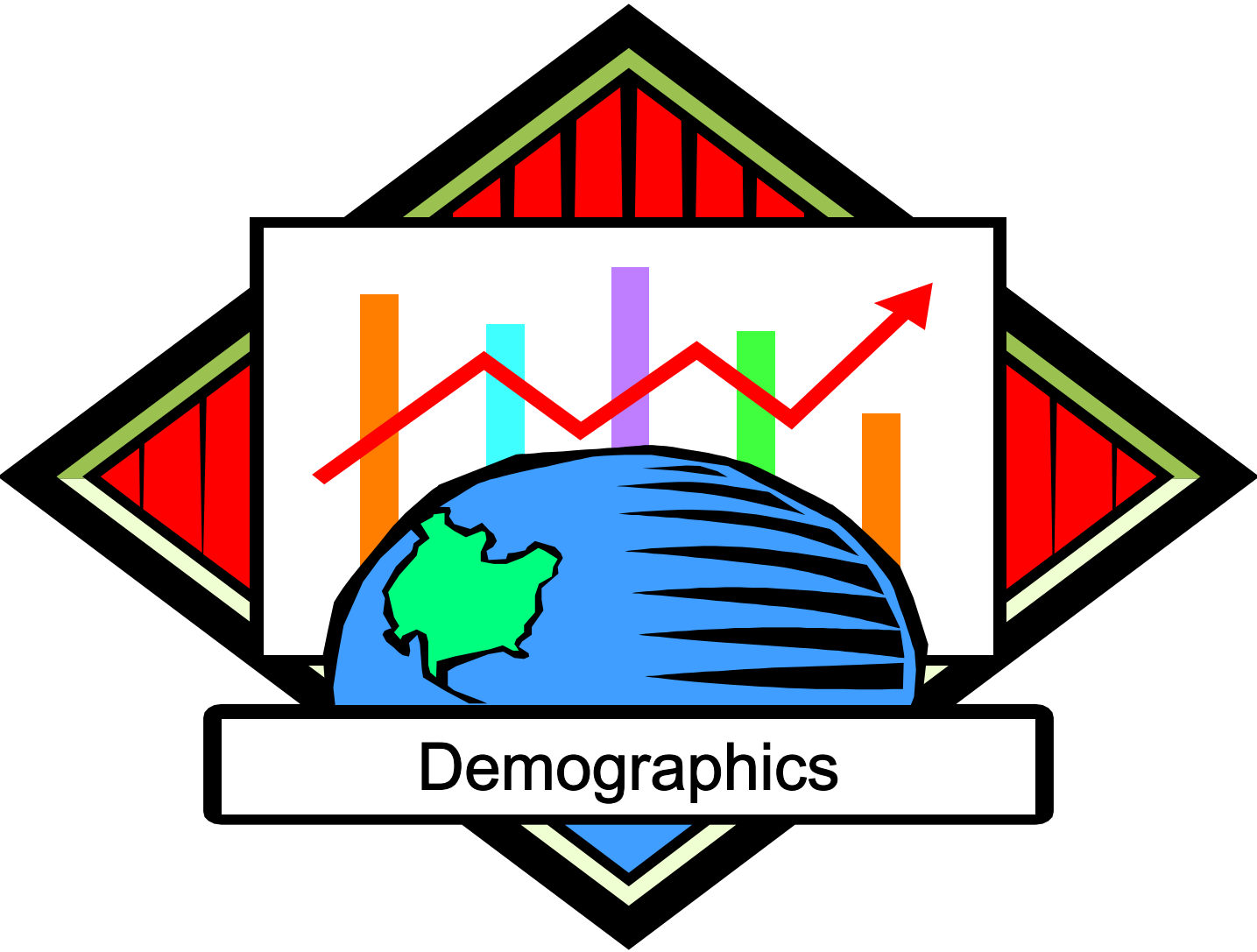
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Demographics

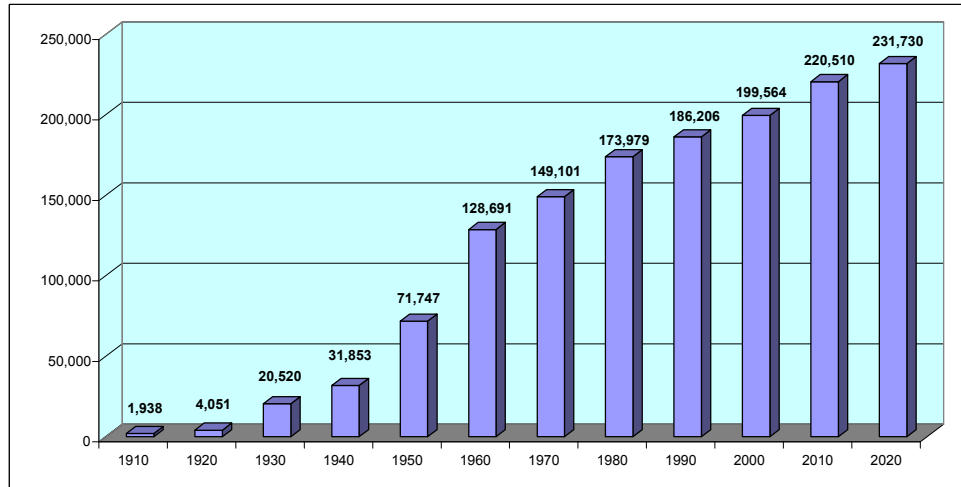
**Lubbock, Texas  
Population Demographics**

*Current Population Demographics*

|                                | 1980     | 1990     | 1997     | 1998     | 1999     | 2000     | 2001     | 2002     | 2003     | 2004     | 2005     | 2006     | 2007     | 2008     | 2009     |
|--------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Total City Population          | 173,979  | 186,206  | 195,367  | 196,679  | 197,117  | 199,564  | 201,212  | 202,000  | 204,737  | 206,290  | 209,120  | 211,187  | 212,365  | 214,847  | 218,327  |
| Anglo Population               | 125,039  | 125,475  | 124,253  | 124,039  | 123,518  | 119,211  | 122,236  | 121,402  | 121,845  | 121,917  | 122,336  | 122,066  | 120,623  | 120,744  | 121,172  |
| Black Population               | 14,204   | 15,483   | 17,583   | 17,898   | 17,938   | 17,292   | 17,104   | 17,170   | 17,607   | 17,741   | 17,984   | 18,373   | 18,476   | 18,692   | 18,994   |
| Hispanic Population            | 32,791   | 41,916   | 49,027   | 49,760   | 50,462   | 54,786   | 56,282   | 57,570   | 59,347   | 60,649   | 62,736   | 64,412   | 66,470   | 68,321   | 70,520   |
| Asian Population               | 1,522    | 2,617    | 3,849    | 4,327    | 4,534    | 3,143    | 3,219    | 3,434    | 3,481    | 3,507    | 3,555    | 3,801    | 4,035    | 4,082    | 4,366    |
| American Indian Pop.           | 423      | 570      | 645      | 655      | 665      | 1118     | 620      | 606      | 614      | 619      | 627      | 634      | 637      | 645      | 655      |
| Non Hispanic Two or More Races |          |          |          |          |          |          |          |          | 1,843    | 1,857    | 1,882    | 1,901    | 2,124    | 2,363    | 2,620    |
| Per Capita Income              | \$7,112  | \$12,322 | \$15,885 | \$16,219 | \$16,462 | \$16,890 | \$17,312 | \$17,228 | \$18,011 | \$18,371 | \$18,775 | \$19,169 | \$19,747 | \$20,310 | \$20,817 |
| Median Family Income           | \$19,185 | \$30,326 | \$38,584 | \$39,394 | \$39,985 | \$41,025 | \$42,051 | \$41,846 | \$43,750 | \$44,625 | \$45,607 | \$46,565 | \$47,729 | \$49,089 | \$50,316 |
| County Population              | 211,651  | 222,636  | 232,454  | 234,011  | 234,479  | 242,628  | 245,054  | 246,108  | 249,800  | 252,048  | 256,081  | 259,154  | 261,227  | 264,100  | 267,269  |

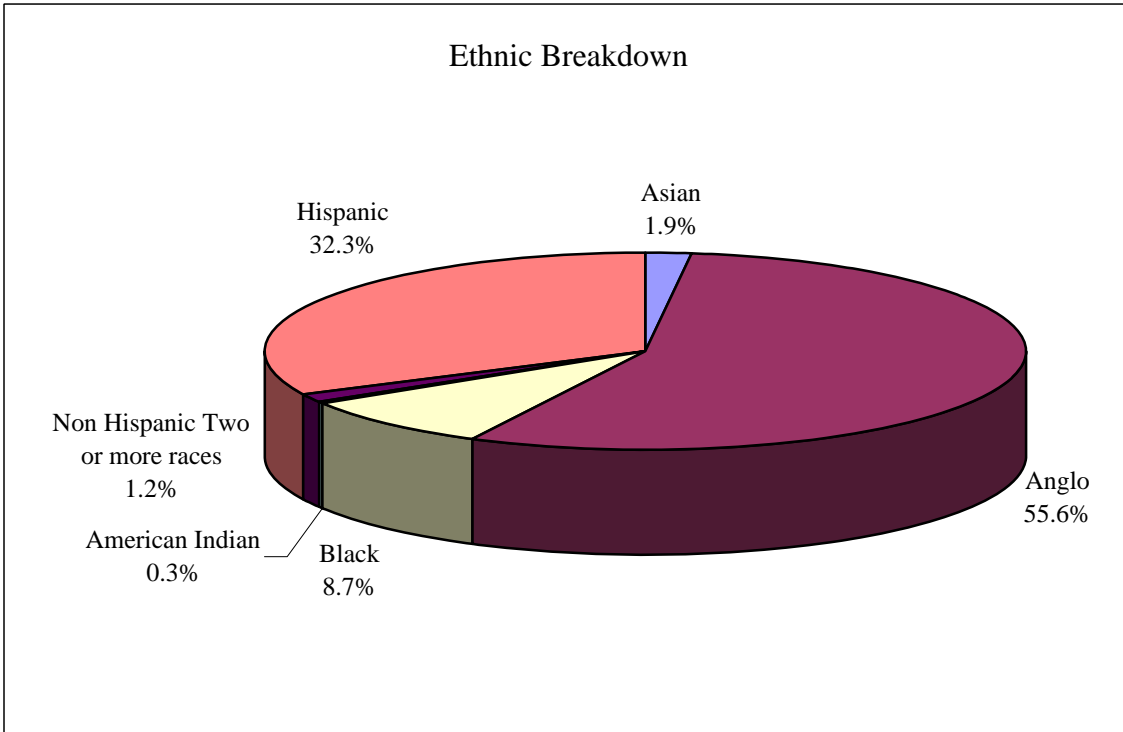
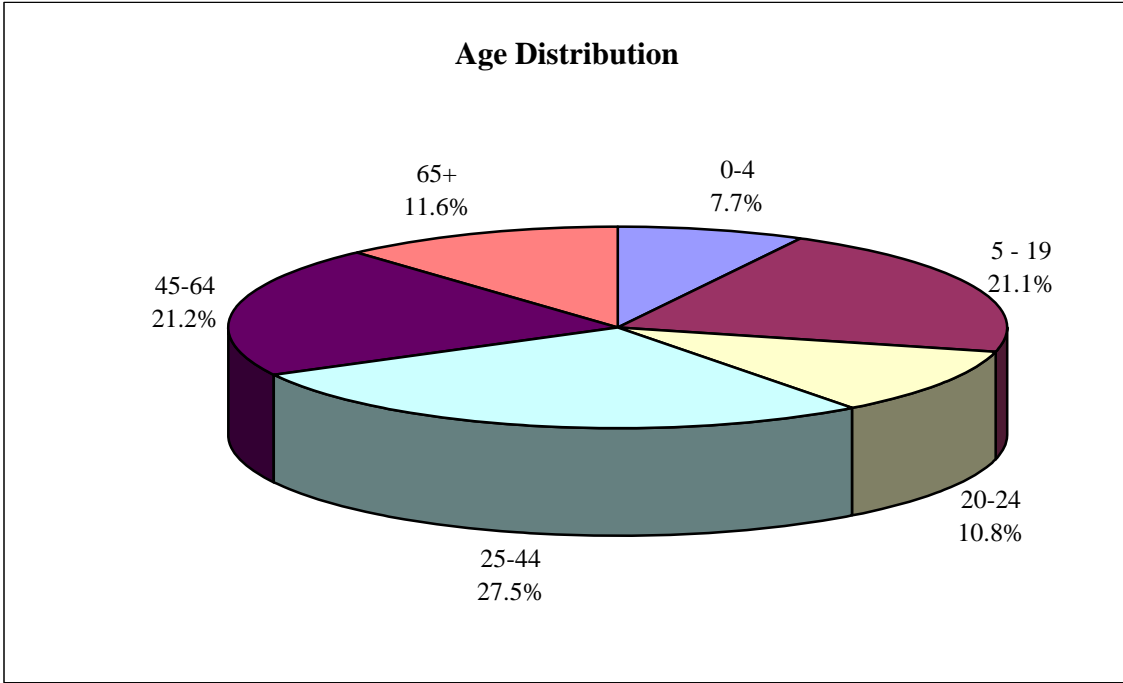
Source: 1980, 1990, and 2000 Census Data  
1991-1999 & 2001-2009 City of Lubbock Planning Department Estimates

*Historical and Projected Population*



Source: U.S. Census 1910-2000 and Planning Department Estimates 2020, 2010 projected based on average increase from 2000-2009

City of Lubbock, Texas  
Age and Ethnic Distribution



Source: DemographicsNow

**Table DP-1. Profile of General Demographic Characteristics: 2000**

Geographic area: Lubbock city, Texas

[For information on confidentiality protection, nonsampling error, and definitions, see text]

| Subject   | Number         | Percent      | Subject  | Number         | Percent      |
|---|----------------|--------------|--|----------------|--------------|
| <b>Total population.....</b>                    | <b>199,564</b> | <b>100.0</b> | <b>HISPANIC OR LATINO AND RACE</b>                   |                |              |
| <b>SEX AND AGE</b>                              |                |              | <b>Total population.....</b>                         | <b>199,564</b> | <b>100.0</b> |
| Male.....                                       | 97,023         | 48.6         | Hispanic or Latino (of any race).....                | 54,786         | 27.5         |
| Female.....                                     | 102,541        | 51.4         | Mexican.....   | 32,404         | 16.2         |
| Under 5 years.....                              | 14,272         | 7.2          | Puerto Rican.....                                    | 350            | 0.2          |
| 5 to 9 years.....                               | 13,708         | 6.9          | Cuban.....   | 79             | -            |
| 10 to 14 years.....                             | 13,339         | 6.7          | Other Hispanic or Latino.....                        | 21,953         | 11.0         |
| 15 to 19 years.....                             | 18,174         | 9.1          | Not Hispanic or Latino.....                          | 144,778        | 72.5         |
| 20 to 24 years.....                             | 25,910         | 13.0         | White alone.....                                     | 122,330        | 61.3         |
| 25 to 34 years.....                             | 28,266         | 14.2         | <b>RELATIONSHIP</b>                                  |                |              |
| 35 to 44 years.....                             | 26,896         | 13.5         | <b>Total population.....</b>                         | <b>199,564</b> | <b>100.0</b> |
| 45 to 54 years.....                             | 22,539         | 11.3         | In households.....                                   | 191,108        | 95.8         |
| 55 to 59 years.....                             | 7,785          | 3.9          | Householder.....                                     | 77,527         | 38.8         |
| 60 to 64 years.....                             | 6,447          | 3.2          | Spouse.....  | 35,343         | 17.7         |
| 65 to 74 years.....                             | 11,791         | 5.9          | Child.....   | 54,109         | 27.1         |
| 75 to 84 years.....                             | 7,662          | 3.8          | Own child under 18 years.....                        | 43,026         | 21.6         |
| 85 years and over.....                          | 2,775          | 1.4          | Other relatives.....                                 | 11,198         | 5.6          |
| Median age (years).....                         | 29.7           | (X)          | Under 18 years.....                                  | 5,407          | 2.7          |
| 18 years and over.....                          | 149,863        | 75.1         | Nonrelatives.....                                    | 12,931         | 6.5          |
| Male.....                                       | 71,445         | 35.8         | Unmarried partner.....                               | 3,567          | 1.8          |
| Female.....                                     | 78,418         | 39.3         | In group quarters.....                               | 8,456          | 4.2          |
| 21 years and over.....                          | 134,108        | 67.2         | Institutionalized population.....                    | 2,653          | 1.3          |
| 62 years and over.....                          | 26,063         | 13.1         | Noninstitutionalized population.....                 | 5,803          | 2.9          |
| 65 years and over.....                          | 22,228         | 11.1         | <b>HOUSEHOLD BY TYPE</b>                             |                |              |
| Male.....                                       | 8,863          | 4.4          | <b>Total households.....</b>                         | <b>77,527</b>  | <b>100.0</b> |
| Female.....                                     | 13,365         | 6.7          | Family households (families).....                    | 48,547         | 62.6         |
| <b>RACE</b>                                     |                |              | With own children under 18 years.....                | 23,458         | 30.3         |
| One race.....                                   | 195,550        | 98.0         | Married-couple family.....                           | 35,343         | 45.6         |
| White.....                                      | 145,426        | 72.9         | With own children under 18 years.....                | 15,849         | 20.4         |
| Black or African American.....                  | 17,292         | 8.7          | Female householder, no husband present.....          | 9,975          | 12.9         |
| American Indian and Alaska Native.....          | 1,118          | 0.6          | With own children under 18 years.....                | 6,044          | 7.8          |
| Asian.....                                      | 3,078          | 1.5          | Nonfamily households.....                            | 28,980         | 37.4         |
| Asian Indian.....                               | 910            | 0.5          | Householder living alone.....                        | 21,965         | 28.3         |
| Chinese.....                                    | 714            | 0.4          | Householder 65 years and over.....                   | 6,177          | 8.0          |
| Filipino.....                                   | 427            | 0.2          | Households with individuals under 18 years.....      | 26,303         | 33.9         |
| Japanese.....                                   | 98             | -            | Households with individuals 65 years and over.....   | 15,474         | 20.0         |
| Korean.....                                     | 263            | 0.1          | Average household size.....                          | 2.47           | (X)          |
| Vietnamese.....                                 | 295            | 0.1          | Average family size.....                             | 3.07           | (X)          |
| Other Asian <sup>1</sup> .....                  | 371            | 0.2          | <b>HOUSING OCCUPANCY</b>                             |                |              |
| Native Hawaiian and Other Pacific Islander..... | 65             | -            | <b>Total housing units.....</b>                      | <b>84,066</b>  | <b>100.0</b> |
| Native Hawaiian.....                            | 19             | -            | Occupied housing units.....                          | 77,527         | 92.2         |
| Guamanian or Chamorro.....                      | 8              | -            | Vacant housing units.....                            | 6,539          | 7.8          |
| Samoan.....                                     | 11             | -            | For seasonal, recreational, or                       |                |              |
| Other Pacific Islander <sup>2</sup> .....       | 27             | -            | occasional use.....                                  | 207            | 0.2          |
| Some other race.....                            | 28,571         | 14.3         | Homeowner vacancy rate (percent).....                | 1.7            | (X)          |
| Two or more races.....                          | 4,014          | 2.0          | Rental vacancy rate (percent).....                   | 10.1           | (X)          |
| <b>Race alone or in combination with one</b>    |                |              | <b>HOUSING TENURE</b>                                |                |              |
| <b>or more other races:</b> <sup>3</sup>        |                |              | <b>Occupied housing units.....</b>                   | <b>77,527</b>  | <b>100.0</b> |
| White.....                                      | 148,853        | 74.6         | Owner-occupied housing units.....                    | 43,290         | 55.8         |
| Black or African American.....                  | 18,110         | 9.1          | Renter-occupied housing units.....                   | 34,237         | 44.2         |
| American Indian and Alaska Native.....          | 1,911          | 1.0          | Average household size of owner-occupied units.....  | 2.64           | (X)          |
| Asian.....                                      | 3,633          | 1.8          | Average household size of renter-occupied units..... | 2.25           | (X)          |
| Native Hawaiian and Other Pacific Islander..... | 192            | 0.1          |  |                |              |
| Some other race.....                            | 31,073         | 15.6         |  |                |              |

- Represents zero or rounds to zero. (X) Not applicable.

<sup>1</sup> Other Asian alone, or two or more Asian categories.

<sup>2</sup> Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

<sup>3</sup> In combination with one or more of the other races listed. The six numbers may add to more than the total population and the six percentages may add to more than 100 percent because individuals may report more than one race.

Source: U.S. Census Bureau, Census 2000.

**Table DP-2. Profile of Selected Social Characteristics: 2000**

Geographic area: Lubbock city, Texas

[Data based on a sample. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see text]

| Subject  | Number  | Percent | Subject                                      | Number         | Percent      |
|--|---------|---------|--|----------------|--------------|
| <b>SCHOOL ENROLLMENT</b>   |         |         | <b>NATIVITY AND PLACE OF BIRTH</b>           |                |              |
| <b>Population 3 years and over enrolled in school</b> .....                                    |         |         | <b>Total population</b> .....                | <b>199,556</b> | <b>100.0</b> |
| Nursery school, preschool.....   | 68,554  | 100.0   | Native.....                                  | 192,482        | 96.5         |
| Kindergarten.....  | 3,270   | 4.8     | Born in United States.....                   | 190,933        | 95.7         |
| Elementary school (grades 1-8).....  | 2,873   | 4.2     | State of residence.....                      | 152,658        | 76.5         |
| High school (grades 9-12).....   | 21,789  | 31.8    | Different state.....                         | 38,275         | 19.2         |
| College or graduate school.....  | 11,557  | 16.9    | Born outside United States.....              | 1,549          | 0.8          |
|  | 29,065  | 42.4    | Foreign born.....                            | 7,074          | 3.5          |
| <b>EDUCATIONAL ATTAINMENT</b>  |         |         | Entered 1990 to March 2000.....              | 2,869          | 1.4          |
| <b>Population 25 years and over</b> .....  |         |         | Naturalized citizen.....                     | 3,077          | 1.5          |
| Less than 9th grade.....   | 114,674 | 100.0   | Not a citizen.....                           | 3,997          | 2.0          |
| 9th to 12th grade, no diploma.....   | 9,305   | 8.1     | <b>REGION OF BIRTH OF FOREIGN BORN</b>       |                |              |
| High school graduate (includes equivalency).....   | 14,167  | 12.4    | <b>Total (excluding born at sea)</b> .....   |                |              |
| Some college, no degree.....   | 27,347  | 23.8    | Europe.....                                  | 7,074          | 100.0        |
| Associate degree.....  | 28,085  | 24.5    | Asia.....                                    | 943            | 13.3         |
| Bachelor's degree.....   | 5,266   | 4.6     | Africa.....                                  | 2,483          | 35.1         |
| Graduate or professional degree.....   | 19,802  | 17.3    | Oceania.....                                 | 245            | 3.5          |
| Percent high school graduate or higher.....  | 10,702  | 9.3     | Oceania.....                                 | 66             | 0.9          |
| Percent bachelor's degree or higher.....   | 79.5    | (X)     | Latin America.....                           | 3,024          | 42.7         |
|  | 26.6    | (X)     | Northern America.....                        | 313            | 4.4          |
| <b>MARITAL STATUS</b>  |         |         | <b>LANGUAGE SPOKEN AT HOME</b>               |                |              |
| <b>Population 15 years and over</b> .....  |         |         | <b>Population 5 years and over</b> .....     |                |              |
| Never married.....   | 158,492 | 100.0   | English only.....                            | 185,551        | 100.0        |
| Now married, except separated.....   | 51,100  | 32.2    | Language other than English.....             | 144,093        | 77.7         |
| Separated.....   | 78,260  | 49.4    | Speak English less than "very well".....     | 41,458         | 22.3         |
| Widowed.....   | 3,290   | 2.1     | Spanish.....                                 | 11,907         | 6.4          |
| Female.....  | 9,605   | 6.1     | Speak English less than "very well".....     | 37,340         | 20.1         |
| Divorced.....  | 7,933   | 5.0     | Other Indo-European languages.....           | 10,451         | 5.6          |
| Female.....  | 16,237  | 10.2    | Speak English less than "very well".....     | 1,984          | 1.1          |
|  | 9,786   | 6.2     | Asian and Pacific Island languages.....      | 485            | 0.3          |
|  |         |         | Speak English less than "very well".....     | 1,791          | 1.0          |
|  |         |         |  | 908            | 0.5          |
| <b>GRANDPARENTS AS CAREGIVERS</b>  |         |         | <b>ANCESTRY (single or multiple)</b>         |                |              |
| <b>Grandparent living in household with one or more own grandchildren under 18 years</b> ..... |         |         | <b>Total population</b> .....                |                |              |
| Grandparent responsible for grandchildren.....   | 4,898   | 100.0   | <i>Total ancestries reported</i> .....       | 199,556        | 100.0        |
|  | 2,855   | 58.3    | Arab.....                                    | 176,599        | 88.5         |
|  |         |         | Czech <sup>1</sup> .....                     | 525            | 0.3          |
|  |         |         | Danish.....                                  | 767            | 0.4          |
|  |         |         | Dutch.....                                   | 310            | 0.2          |
|  |         |         | English.....                                 | 2,363          | 1.2          |
|  |         |         | French (except Basque) <sup>1</sup> .....    | 18,417         | 9.2          |
|  |         |         | French Canadian <sup>1</sup> .....           | 3,444          | 1.7          |
|  |         |         | German.....                                  | 433            | 0.2          |
|  |         |         | Greek.....                                   | 18,622         | 9.3          |
|  |         |         | Hungarian.....                               | 181            | 0.1          |
|  |         |         | Irish <sup>1</sup> .....                     | 179            | 0.1          |
|  |         |         | Italian.....                                 | 15,616         | 7.8          |
|  |         |         | Lithuanian.....                              | 2,314          | 1.2          |
|  |         |         | Norwegian.....                               | 47             | -            |
|  |         |         | Polish.....                                  | 1,097          | 0.5          |
|  |         |         | Portuguese.....                              | 1,266          | 0.6          |
|  |         |         | Russian.....                                 | 127            | 0.1          |
|  |         |         | Scotch-Irish.....                            | 478            | 0.2          |
|  |         |         | Scottish.....                                | 4,693          | 2.4          |
|  |         |         | Slovak.....                                  | 3,238          | 1.6          |
|  |         |         | Subsaharan African.....                      | 61             | -            |
|  |         |         | Swedish.....                                 | 1,097          | 0.5          |
|  |         |         | Swiss.....                                   | 1,021          | 0.5          |
|  |         |         | Ukrainian.....                               | 211            | 0.1          |
|  |         |         | United States or American.....               | 75             | -            |
|  |         |         | Welsh.....                                   | 18,232         | 9.1          |
|  |         |         | West Indian (excluding Hispanic groups)..... | 1,099          | 0.6          |
|  |         |         | Other ancestries.....                        | 285            | 0.1          |
|  |         |         |  | 80,401         | 40.3         |
| <b>RESIDENCE IN 1995</b>   |         |         | <b>Population 5 years and over</b> .....     |                |              |
| Same house in 1995.....  | 185,551 | 100.0   | Same house in 1995.....                      | 84,738         | 45.7         |
| Different house in the U.S. in 1995.....   | 84,738  | 45.7    | Different house in the U.S. in 1995.....     | 98,444         | 53.1         |
| Same county.....   | 55,443  | 29.9    | Same county.....                             | 55,443         | 29.9         |
| Different county.....  | 43,001  | 23.2    | Different county.....                        | 43,001         | 23.2         |
| Same state.....  | 32,205  | 17.4    | Same state.....                              | 32,205         | 17.4         |
| Different state.....   | 10,796  | 5.8     | Different state.....                         | 10,796         | 5.8          |
| Elsewhere in 1995.....   | 2,369   | 1.3     | Elsewhere in 1995.....                       | 2,369          | 1.3          |

-Represents zero or rounds to zero. (X) Not applicable.

<sup>1</sup>The data represent a combination of two ancestries shown separately in Summary File 3. Czech includes Czechoslovakian. French includes Alsatian. French Canadian includes Acadian/Cajun. Irish includes Celtic.

Source: U.S. Bureau of the Census, Census 2000.



**Table DP-3. Profile of Selected Economic Characteristics: 2000**

Geographic area: Lubbock city, Texas

[Data based on a sample. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see text]

| Subject   | Number  | Percent | Subject   | Number | Percent |
|---|---------|---------|---|--------|---------|
| <b>EMPLOYMENT STATUS</b>  |         |         | <b>INCOME IN 1999</b>   |        |         |
| <b>Population 16 years and over</b> .....   |         |         | <b>Households</b> .....   |        |         |
| In labor force .....  | 155,614 | 100.0   | Less than \$10,000 .....  | 77,648 | 100.0   |
| Civilian labor force .....  | 101,231 | 65.1    | \$10,000 to \$14,999 .....  | 11,488 | 14.8    |
| Employed .....  | 95,035  | 61.1    | \$15,000 to \$24,999 .....  | 6,710  | 8.6     |
| Unemployed .....  | 6,117   | 3.9     | \$25,000 to \$34,999 .....  | 12,986 | 16.7    |
| Percent of civilian labor force .....   | 6.0     | (X)     | \$35,000 to \$49,999 .....  | 10,718 | 13.8    |
| Armed Forces .....  | 79      | 0.1     | \$50,000 to \$74,999 .....  | 12,521 | 16.1    |
| Not in labor force .....  | 54,383  | 34.9    | \$75,000 to \$99,999 .....  | 12,244 | 15.8    |
| <b>Females 16 years and over</b> .....  |         |         | \$100,000 to \$149,999 .....                                      | 5,509  | 7.1     |
| In labor force .....  | 81,299  | 100.0   | \$150,000 to \$199,999 .....                                      | 3,244  | 4.2     |
| Civilian labor force .....  | 48,585  | 59.8    | \$200,000 or more .....   | 990    | 1.3     |
| Employed .....  | 48,576  | 59.7    | Median household income (dollars) .....                           | 1,238  | 1.6     |
| Own children under 6 years .....  | 15,418  | 100.0   | With earnings .....   | 31,844 | (X)     |
| All parents in family in labor force .....  | 9,629   | 62.5    | Mean earnings (dollars) <sup>1</sup> .....                        | 64,645 | 83.3    |
| <b>COMMUTING TO WORK</b>  |         |         | With Social Security income .....                                 | 42,874 | (X)     |
| <b>Workers 16 years and over</b> .....  |         |         | Mean Social Security income (dollars) <sup>1</sup> .....          | 17,134 | 22.1    |
| Car, truck, or van -- drove alone .....   | 93,289  | 100.0   | With Supplemental Security Income .....                           | 2,932  | 3.8     |
| Car, truck, or van -- carpooled .....   | 75,117  | 80.5    | Mean Supplemental Security Income (dollars) <sup>1</sup> .....    | 5,589  | (X)     |
| Public transportation (including taxicab) .....   | 12,058  | 12.9    | With public assistance income .....                               | 2,358  | 3.0     |
| Walked .....  | 987     | 1.1     | Mean public assistance income (dollars) <sup>1</sup> .....        | 1,973  | (X)     |
| Other means .....   | 1,825   | 2.0     | With retirement income .....                                      | 9,720  | 12.5    |
| Worked at home .....  | 1,050   | 1.1     | Mean retirement income (dollars) <sup>1</sup> .....               | 17,455 | (X)     |
| Mean travel time to work (minutes) <sup>1</sup> .....                                     | 2,252   | 2.4     | <b>Families</b> .....   |        |         |
|   | 16.2    | (X)     | Less than \$10,000 .....  | 49,033 | 100.0   |
| <b>Employed civilian population 16 years and over</b> .....                               |         |         | \$10,000 to \$14,999 .....  | 3,493  | 7.1     |
|   | 95,035  | 100.0   | \$15,000 to \$24,999 .....  | 2,959  | 6.0     |
| <b>OCCUPATION</b>   |         |         | \$25,000 to \$34,999 .....  | 6,918  | 14.1    |
| Management, professional, and related occupations .....                                   | 32,466  | 34.2    | \$35,000 to \$49,999 .....  | 6,995  | 14.3    |
| Service occupations .....   | 16,188  | 17.0    | \$50,000 to \$74,999 .....  | 8,892  | 18.1    |
| Sales and office occupations .....  | 28,199  | 29.7    | \$75,000 to \$99,999 .....  | 9,919  | 20.2    |
| Farming, fishing, and forestry occupations .....  | 386     | 0.4     | \$100,000 to \$149,999 .....                                      | 4,965  | 10.1    |
| Construction, extraction, and maintenance occupations .....                               | 8,210   | 8.6     | \$150,000 to \$199,999 .....                                      | 2,858  | 5.8     |
| Production, transportation, and material moving occupations .....                         | 9,586   | 10.1    | \$200,000 or more .....   | 901    | 1.8     |
| <b>INDUSTRY</b>   |         |         | Median family income (dollars) .....                              | 1,133  | 2.3     |
| Agriculture, forestry, fishing and hunting, and mining .....                              | 1,223   | 1.3     | Per capita income (dollars) <sup>1</sup> .....                    | 41,418 | (X)     |
| Construction .....  | 5,143   | 5.4     | <b>Median earnings (dollars):</b>                                 |        |         |
| Manufacturing .....   | 5,310   | 5.6     | Male full-time, year-round workers .....                          | 30,222 | (X)     |
| Wholesale trade .....   | 4,582   | 4.8     | Female full-time, year-round workers .....                        | 21,708 | (X)     |
| Retail trade .....  | 12,387  | 13.0    |   |        |         |
| Transportation and warehousing, and utilities .....                                       | 3,543   | 3.7     | Number below poverty level  |        |         |
| Information .....   | 3,727   | 3.9     | Percent below poverty level                                       |        |         |
| Finance, insurance, real estate, and rental and leasing .....                             | 5,839   | 6.1     | <b>POVERTY STATUS IN 1999</b>                                     |        |         |
| Professional, scientific, management, administrative, and waste management services ..... | 6,678   | 7.0     | <b>Families</b> .....   |        |         |
| Educational, health and social services .....   | 27,990  | 29.5    | With related children under 18 years .....                        | 5,860  | 12.0    |
| Arts, entertainment, recreation, accommodation and food services .....                    | 9,107   | 9.6     | With related children under 5 years .....                         | 4,761  | 18.1    |
| Other services (except public administration) .....                                       | 5,330   | 5.6     | <b>Families with female householder, no husband present</b> ..... |        |         |
| Public administration .....   | 4,176   | 4.4     | With related children under 18 years .....                        | 3,100  | 32.3    |
| <b>CLASS OF WORKER</b>  |         |         | With related children under 5 years .....                         | 2,731  | 40.0    |
| Private wage and salary workers .....   | 68,270  | 71.8    | With related children under 5 years .....                         | 1,433  | 51.0    |
| Government workers .....  | 19,750  | 20.8    | <b>Individuals</b> .....  |        |         |
| Self-employed workers in own not incorporated business .....                              | 6,706   | 7.1     | 18 years and over .....   | 35,176 | 18.4    |
| Unpaid family workers .....   | 309     | 0.3     | 65 years and over .....   | 24,400 | 17.1    |
|   |         |         | Related children under 18 years .....                             | 2,135  | 10.1    |
|   |         |         | Related children 5 to 17 years .....                              | 10,558 | 21.9    |
|   |         |         | Unrelated individuals 15 years and over .....                     | 6,978  | 20.3    |
|   |         |         |   | 14,716 | 36.2    |

-Represents zero or rounds to zero. (X) Not applicable.

<sup>1</sup>If the denominator of a mean value or per capita value is less than 30, then that value is calculated using a rounded aggregate in the numerator. See text.

Source: U.S. Bureau of the Census, Census 2000.

**Table DP-4. Profile of Selected Housing Characteristics: 2000**

Geographic area: Lubbock city, Texas

[Data based on a sample. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see text]

| Subject                                    | Number        | Percent      | Subject                                      | Number        | Percent      |
|--|---------------|--------------|--|---------------|--------------|
| <b>Total housing units</b> .....           | <b>84,034</b> | <b>100.0</b> | <b>OCCUPANTS PER ROOM</b>                    |               |              |
| <b>UNITS IN STRUCTURE</b>                  |               |              | <b>Occupied housing units</b> .....          | <b>77,500</b> | <b>100.0</b> |
| 1-unit, detached .....                     | 54,490        | 64.8         | 1.00 or less .....                           | 72,710        | 93.8         |
| 1-unit, attached .....                     | 2,772         | 3.3          | 1.01 to 1.50 .....                           | 3,038         | 3.9          |
| 2 units .....                              | 3,554         | 4.2          | 1.51 or more .....                           | 1,752         | 2.3          |
| 3 or 4 units .....                         | 3,113         | 3.7          |  |               |              |
| 5 to 9 units .....                         | 2,485         | 3.0          | <b>Specified owner-occupied units</b> .....  | <b>39,881</b> | <b>100.0</b> |
| 10 to 19 units .....                       | 3,402         | 4.0          | <b>VALUE</b>                                 |               |              |
| 20 or more units .....                     | 11,813        | 14.1         | Less than \$50,000 .....                     | 12,011        | 30.1         |
| Mobile home .....                          | 2,357         | 2.8          | \$50,000 to \$99,999 .....                   | 18,468        | 46.3         |
| Boat, RV, van, etc .....                   | 48            | 0.1          | \$100,000 to \$149,999 .....                 | 5,583         | 14.0         |
|  |               |              | \$150,000 to \$199,999 .....                 | 2,023         | 5.1          |
| <b>YEAR STRUCTURE BUILT</b>                |               |              | \$200,000 to \$299,999 .....                 | 1,175         | 2.9          |
| 1999 to March 2000 .....                   | 1,497         | 1.8          | \$300,000 to \$499,999 .....                 | 475           | 1.2          |
| 1995 to 1998 .....                         | 4,780         | 5.7          | \$500,000 to \$999,999 .....                 | 118           | 0.3          |
| 1990 to 1994 .....                         | 4,448         | 5.3          | \$1,000,000 or more .....                    | 28            | 0.1          |
| 1980 to 1989 .....                         | 14,144        | 16.8         | Median (dollars) .....                       | 69,500        | (X)          |
| 1970 to 1979 .....                         | 19,437        | 23.1         |  |               |              |
| 1960 to 1969 .....                         | 18,622        | 22.2         | <b>MORTGAGE STATUS AND SELECTED</b>          |               |              |
| 1940 to 1959 .....                         | 18,504        | 22.0         | <b>MONTHLY OWNER COSTS</b>                   |               |              |
| 1939 or earlier .....                      | 2,602         | 3.1          | With a mortgage .....                        | 25,610        | 64.2         |
|  |               |              | Less than \$300 .....                        | 470           | 1.2          |
| <b>ROOMS</b>                               |               |              | \$300 to \$499 .....                         | 2,762         | 6.9          |
| 1 room .....                               | 2,583         | 3.1          | \$500 to \$699 .....                         | 6,443         | 16.2         |
| 2 rooms .....                              | 5,856         | 7.0          | \$700 to \$999 .....                         | 8,608         | 21.6         |
| 3 rooms .....                              | 10,635        | 12.7         | \$1,000 to \$1,499 .....                     | 4,985         | 12.5         |
| 4 rooms .....                              | 15,124        | 18.0         | \$1,500 to \$1,999 .....                     | 1,442         | 3.6          |
| 5 rooms .....                              | 21,601        | 25.7         | \$2,000 or more .....                        | 900           | 2.3          |
| 6 rooms .....                              | 15,303        | 18.2         | Median (dollars) .....                       | 799           | (X)          |
| 7 rooms .....                              | 7,021         | 8.4          | Not mortgaged .....                          | 14,271        | 35.8         |
| 8 rooms .....                              | 3,437         | 4.1          | Median (dollars) .....                       | 275           | (X)          |
| 9 or more rooms .....                      | 2,474         | 2.9          |  |               |              |
| Median (rooms) .....                       | 4.9           | (X)          | <b>SELECTED MONTHLY OWNER COSTS</b>          |               |              |
|  |               |              | <b>AS A PERCENTAGE OF HOUSEHOLD</b>          |               |              |
| <b>Occupied housing units</b> .....        | <b>77,500</b> | <b>100.0</b> | <b>INCOME IN 1999</b>                        |               |              |
| <b>YEAR HOUSEHOLDER MOVED INTO UNIT</b>    |               |              | Less than 15.0 percent .....                 | 17,199        | 43.1         |
| 1999 to March 2000 .....                   | 23,771        | 30.7         | 15.0 to 19.9 percent .....                   | 7,175         | 18.0         |
| 1995 to 1998 .....                         | 21,400        | 27.6         | 20.0 to 24.9 percent .....                   | 5,127         | 12.9         |
| 1990 to 1994 .....                         | 11,126        | 14.4         | 25.0 to 29.9 percent .....                   | 2,930         | 7.3          |
| 1980 to 1989 .....                         | 9,414         | 12.1         | 30.0 to 34.9 percent .....                   | 1,985         | 5.0          |
| 1970 to 1979 .....                         | 6,398         | 8.3          | 35.0 percent or more .....                   | 5,096         | 12.8         |
| 1969 or earlier .....                      | 5,391         | 7.0          | Not computed .....                           | 369           | 0.9          |
|  |               |              |  |               |              |
| <b>VEHICLES AVAILABLE</b>                  |               |              | <b>Specified renter-occupied units</b> ..... | <b>34,195</b> | <b>100.0</b> |
| None .....                                 | 5,539         | 7.1          | <b>GROSS RENT</b>                            |               |              |
| 1 .....                                    | 30,774        | 39.7         | Less than \$200 .....                        | 1,160         | 3.4          |
| 2 .....                                    | 30,793        | 39.7         | \$200 to \$299 .....                         | 2,337         | 6.8          |
| 3 or more .....                            | 10,394        | 13.4         | \$300 to \$499 .....                         | 12,053        | 35.2         |
|  |               |              | \$500 to \$749 .....                         | 12,174        | 35.6         |
| <b>HOUSE HEATING FUEL</b>                  |               |              | \$750 to \$999 .....                         | 3,782         | 11.1         |
| Utility gas .....                          | 49,446        | 63.8         | \$1,000 to \$1,499 .....                     | 1,269         | 3.7          |
| Bottled, tank, or LP gas .....             | 713           | 0.9          | \$1,500 or more .....                        | 192           | 0.6          |
| Electricity .....                          | 27,141        | 35.0         | No cash rent .....                           | 1,228         | 3.6          |
| Fuel oil, kerosene, etc .....              | 28            | -            | Median (dollars) .....                       | 514           | (X)          |
| Coal or coke .....                         | 17            | -            |  |               |              |
| Wood .....                                 | 30            | -            | <b>GROSS RENT AS A PERCENTAGE OF</b>         |               |              |
| Solar energy .....                         | 7             | -            | <b>HOUSEHOLD INCOME IN 1999</b>              |               |              |
| Other fuel .....                           | 40            | 0.1          | Less than 15.0 percent .....                 | 4,792         | 14.0         |
| No fuel used .....                         | 78            | 0.1          | 15.0 to 19.9 percent .....                   | 4,352         | 12.7         |
|  |               |              | 20.0 to 24.9 percent .....                   | 4,277         | 12.5         |
| <b>SELECTED CHARACTERISTICS</b>            |               |              | 25.0 to 29.9 percent .....                   | 3,271         | 9.6          |
| Lacking complete plumbing facilities ..... | 228           | 0.3          | 30.0 to 34.9 percent .....                   | 2,268         | 6.6          |
| Lacking complete kitchen facilities .....  | 623           | 0.8          | 35.0 percent or more .....                   | 12,832        | 37.5         |
| No telephone service .....                 | 1,821         | 2.3          | Not computed .....                           | 2,403         | 7.0          |

-Represents zero or rounds to zero. (X) Not applicable.

Source: U.S. Bureau of the Census, Census 2000.

**Table DP-1. Profile of General Demographic Characteristics: 2000**

Geographic area: Lubbock County, Texas

[For information on confidentiality protection, nonsampling error, and definitions, see text]

| Subject   | Number         | Percent      | Subject  | Number         | Percent      |
|---|----------------|--------------|--|----------------|--------------|
| <b>Total population</b> .....                   | <b>242,628</b> | <b>100.0</b> | <b>HISPANIC OR LATINO AND RACE</b>                   |                |              |
| <b>SEX AND AGE</b>                              |                |              | <b>Total population</b> .....                        | <b>242,628</b> | <b>100.0</b> |
| Male.....                                       | 118,724        | 48.9         | Hispanic or Latino (of any race).....                | 66,609         | 27.5         |
| Female.....                                     | 123,904        | 51.1         | Mexican.....   | 39,816         | 16.4         |
| Under 5 years.....                              | 17,356         | 7.2          | Puerto Rican.....                                    | 385            | 0.2          |
| 5 to 9 years.....                               | 17,124         | 7.1          | Cuban.....   | 88             | -            |
| 10 to 14 years.....                             | 17,068         | 7.0          | Other Hispanic or Latino.....                        | 26,320         | 10.8         |
| 15 to 19 years.....                             | 21,770         | 9.0          | Not Hispanic or Latino.....                          | 176,019        | 72.5         |
| 20 to 24 years.....                             | 28,477         | 11.7         | White alone.....                                     | 151,705        | 62.5         |
| 25 to 34 years.....                             | 33,523         | 13.8         | <b>RELATIONSHIP</b>                                  |                |              |
| 35 to 44 years.....                             | 34,080         | 14.0         | <b>Total population</b> .....                        | <b>242,628</b> | <b>100.0</b> |
| 45 to 54 years.....                             | 28,369         | 11.7         | In households.....                                   | 233,022        | 96.0         |
| 55 to 59 years.....                             | 9,915          | 4.1          | Householder.....                                     | 92,516         | 38.1         |
| 60 to 64 years.....                             | 8,202          | 3.4          | Spouse.....  | 44,576         | 18.4         |
| 65 to 74 years.....                             | 14,446         | 6.0          | Child.....   | 68,111         | 28.1         |
| 75 to 84 years.....                             | 9,058          | 3.7          | Own child under 18 years.....                        | 54,157         | 22.3         |
| 85 years and over.....                          | 3,240          | 1.3          | Other relatives.....                                 | 13,472         | 5.6          |
| Median age (years).....                         | 30.5           | (X)          | Under 18 years.....                                  | 6,600          | 2.7          |
| 18 years and over.....                          | 180,367        | 74.3         | Nonrelatives.....                                    | 14,347         | 5.9          |
| Male.....                                       | 86,701         | 35.7         | Unmarried partner.....                               | 4,205          | 1.7          |
| Female.....                                     | 93,666         | 38.6         | In group quarters.....                               | 9,606          | 4.0          |
| 21 years and over.....                          | 162,790        | 67.1         | Institutionalized population.....                    | 3,695          | 1.5          |
| 62 years and over.....                          | 31,616         | 13.0         | Noninstitutionalized population.....                 | 5,911          | 2.4          |
| 65 years and over.....                          | 26,744         | 11.0         | <b>HOUSEHOLD BY TYPE</b>                             |                |              |
| Male.....                                       | 10,856         | 4.5          | <b>Total households</b> .....                        | <b>92,516</b>  | <b>100.0</b> |
| Female.....                                     | 15,888         | 6.5          | Family households (families).....                    | 60,090         | 65.0         |
| <b>RACE</b>                                     |                |              | With own children under 18 years.....                | 29,365         | 31.7         |
| One race.....                                   | 237,873        | 98.0         | Married-couple family.....                           | 44,576         | 48.2         |
| White.....                                      | 180,269        | 74.3         | With own children under 18 years.....                | 20,352         | 22.0         |
| Black or African American.....                  | 18,602         | 7.7          | Female householder, no husband present.....          | 11,635         | 12.6         |
| American Indian and Alaska Native.....          | 1,420          | 0.6          | With own children under 18 years.....                | 7,074          | 7.6          |
| Asian.....                                      | 3,168          | 1.3          | Nonfamily households.....                            | 32,426         | 35.0         |
| Asian Indian.....                               | 931            | 0.4          | Householder living alone.....                        | 24,910         | 26.9         |
| Chinese.....                                    | 733            | 0.3          | Householder 65 years and over.....                   | 7,355          | 7.9          |
| Filipino.....                                   | 459            | 0.2          | Households with individuals under 18 years.....      | 32,850         | 35.5         |
| Japanese.....                                   | 104            | -            | Households with individuals 65 years and over.....   | 18,713         | 20.2         |
| Korean.....                                     | 268            | 0.1          | Average household size.....                          | 2.52           | (X)          |
| Vietnamese.....                                 | 298            | 0.1          | Average family size.....                             | 3.10           | (X)          |
| Other Asian <sup>1</sup> .....                  | 375            | 0.2          | <b>HOUSING OCCUPANCY</b>                             |                |              |
| Native Hawaiian and Other Pacific Islander..... | 85             | -            | <b>Total housing units</b> .....                     | <b>100,595</b> | <b>100.0</b> |
| Native Hawaiian.....                            | 24             | -            | Occupied housing units.....                          | 92,516         | 92.0         |
| Guamanian or Chamorro.....                      | 12             | -            | Vacant housing units.....                            | 8,079          | 8.0          |
| Samoan.....                                     | 15             | -            | For seasonal, recreational, or                       |                |              |
| Other Pacific Islander <sup>2</sup> .....       | 34             | -            | occasional use.....                                  | 323            | 0.3          |
| Some other race.....                            | 34,329         | 14.1         | Homeowner vacancy rate (percent).....                | 1.6            | (X)          |
| Two or more races.....                          | 4,755          | 2.0          | Rental vacancy rate (percent).....                   | 10.0           | (X)          |
| <b>Race alone or in combination with one</b>    |                |              | <b>HOUSING TENURE</b>                                |                |              |
| <b>or more other races:</b> <sup>3</sup>        |                |              | <b>Occupied housing units</b> .....                  | <b>92,516</b>  | <b>100.0</b> |
| White.....                                      | 184,384        | 76.0         | Owner-occupied housing units.....                    | 54,777         | 59.2         |
| Black or African American.....                  | 19,513         | 8.0          | Renter-occupied housing units.....                   | 37,739         | 40.8         |
| American Indian and Alaska Native.....          | 2,397          | 1.0          | Average household size of owner-occupied units.....  | 2.67           | (X)          |
| Asian.....                                      | 3,761          | 1.6          | Average household size of renter-occupied units..... | 2.30           | (X)          |
| Native Hawaiian and Other Pacific Islander..... | 224            | 0.1          |  |                |              |
| Some other race.....                            | 37,315         | 15.4         |  |                |              |

- Represents zero or rounds to zero. (X) Not applicable.

<sup>1</sup> Other Asian alone, or two or more Asian categories.

<sup>2</sup> Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

<sup>3</sup> In combination with one or more of the other races listed. The six numbers may add to more than the total population and the six percentages may add to more than 100 percent because individuals may report more than one race.

Source: U.S. Census Bureau, Census 2000.

**Table DP-2. Profile of Selected Social Characteristics: 2000**

Geographic area: Lubbock County, Texas

[Data based on a sample. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see text]

| Subject   | Number  | Percent | Subject                                       | Number  | Percent |
|---|---------|---------|---|---------|---------|
| <b>SCHOOL ENROLLMENT</b>  |         |         | <b>NATIVITY AND PLACE OF BIRTH</b>            |         |         |
| Population 3 years and over enrolled in school .....                                    | 80,919  | 100.0   | Total population .....                        | 242,628 | 100.0   |
| Nursery school, preschool .....   | 3,931   | 4.9     | Native .....                                  | 234,513 | 96.7    |
| Kindergarten .....  | 3,596   | 4.4     | Born in United States .....                   | 232,750 | 95.9    |
| Elementary school (grades 1-8) .....  | 27,827  | 34.4    | State of residence .....                      | 187,592 | 77.3    |
| High school (grades 9-12) .....   | 14,721  | 18.2    | Different state .....                         | 45,158  | 18.6    |
| College or graduate school .....  | 30,844  | 38.1    | Born outside United States .....              | 1,763   | 0.7     |
| <b>EDUCATIONAL ATTAINMENT</b>   |         |         | Foreign born .....                            | 8,115   | 3.3     |
| Population 25 years and over .....  | 141,363 | 100.0   | Entered 1990 to March 2000 .....              | 3,252   | 1.3     |
| Less than 9th grade .....   | 12,196  | 8.6     | Naturalized citizen .....                     | 3,617   | 1.5     |
| 9th to 12th grade, no diploma .....   | 18,349  | 13.0    | Not a citizen .....                           | 4,498   | 1.9     |
| High school graduate (includes equivalency) .....                                       | 35,738  | 25.3    | <b>REGION OF BIRTH OF FOREIGN BORN</b>        |         |         |
| Some college, no degree .....   | 34,156  | 24.2    | Total (excluding born at sea) .....           | 8,115   | 100.0   |
| Associate degree .....  | 6,473   | 4.6     | Europe .....                                  | 1,084   | 13.4    |
| Bachelor's degree .....   | 22,563  | 16.0    | Asia .....                                    | 2,599   | 32.0    |
| Graduate or professional degree .....   | 11,888  | 8.4     | Africa .....                                  | 283     | 3.5     |
| Percent high school graduate or higher .....  | 78.4    | (X)     | Oceania .....                                 | 70      | 0.9     |
| Percent bachelor's degree or higher .....   | 24.4    | (X)     | Latin America .....                           | 3,745   | 46.1    |
| <b>MARITAL STATUS</b>   |         |         | Northern America .....                        | 334     | 4.1     |
| Population 15 years and over .....  | 191,101 | 100.0   | <b>LANGUAGE SPOKEN AT HOME</b>                |         |         |
| Never married .....   | 57,678  | 30.2    | Population 5 years and over .....             | 225,526 | 100.0   |
| Now married, except separated .....   | 98,416  | 51.5    | English only .....                            | 175,195 | 77.7    |
| Separated .....   | 4,005   | 2.1     | Language other than English .....             | 50,331  | 22.3    |
| Widowed .....   | 11,477  | 6.0     | Speak English less than "very well" .....     | 14,899  | 6.6     |
| Female .....  | 9,464   | 5.0     | Spanish .....                                 | 45,812  | 20.3    |
| Divorced .....  | 19,525  | 10.2    | Speak English less than "very well" .....     | 13,380  | 5.9     |
| Female .....  | 11,484  | 6.0     | Other Indo-European languages .....           | 2,302   | 1.0     |
| <b>GRANDPARENTS AS CAREGIVERS</b>   |         |         | Speak English less than "very well" .....     | 514     | 0.2     |
| Grandparent living in household with one or more own grandchildren under 18 years ..... | 6,161   | 100.0   | Asian and Pacific Island languages .....      | 1,852   | 0.8     |
| Grandparent responsible for grandchildren .....   | 3,703   | 60.1    | Speak English less than "very well" .....     | 942     | 0.4     |
| <b>VETERAN STATUS</b>   |         |         | <b>ANCESTRY (single or multiple)</b>          |         |         |
| Civilian population 18 years and over ..  | 180,508 | 100.0   | Total population .....                        | 242,628 | 100.0   |
| Civilian veterans .....   | 19,347  | 10.7    | Total ancestries reported .....               | 213,004 | 87.8    |
| <b>DISABILITY STATUS OF THE CIVILIAN NONINSTITUTIONALIZED POPULATION</b>                |         |         | Arab .....                                    | 564     | 0.2     |
| Population 5 to 20 years .....  | 62,076  | 100.0   | Czech <sup>1</sup> .....                      | 850     | 0.4     |
| With a disability .....   | 4,970   | 8.0     | Danish .....                                  | 431     | 0.2     |
| Population 21 to 64 years .....   | 134,225 | 100.0   | Dutch .....                                   | 2,898   | 1.2     |
| With a disability .....   | 26,134  | 19.5    | English .....                                 | 21,882  | 9.0     |
| Percent employed .....  | 60.8    | (X)     | French (except Basque) <sup>1</sup> .....     | 3,974   | 1.6     |
| No disability .....   | 108,091 | 80.5    | French Canadian <sup>1</sup> .....            | 498     | 0.2     |
| Percent employed .....  | 77.3    | (X)     | German .....                                  | 23,204  | 9.6     |
| Population 65 years and over .....  | 25,416  | 100.0   | Greek .....                                   | 191     | 0.1     |
| With a disability .....   | 11,896  | 46.8    | Hungarian .....                               | 233     | 0.1     |
| <b>RESIDENCE IN 1995</b>  |         |         | Irish <sup>1</sup> .....                      | 19,032  | 7.8     |
| Population 5 years and over .....   | 225,526 | 100.0   | Italian .....                                 | 2,701   | 1.1     |
| Same house in 1995 .....  | 106,871 | 47.4    | Lithuanian .....                              | 49      | -       |
| Different house in the U.S. in 1995 .....   | 116,094 | 51.5    | Norwegian .....                               | 1,324   | 0.5     |
| Same county .....   | 67,222  | 29.8    | Polish .....                                  | 1,517   | 0.6     |
| Different county .....  | 48,872  | 21.7    | Portuguese .....                              | 178     | 0.1     |
| Same state .....  | 36,426  | 16.2    | Russian .....                                 | 508     | 0.2     |
| Different state .....   | 12,446  | 5.5     | Scotch-Irish .....                            | 5,332   | 2.2     |
| Elsewhere in 1995 .....   | 2,561   | 1.1     | Scottish .....                                | 3,812   | 1.6     |
|   |         |         | Slovak .....                                  | 70      | -       |
|   |         |         | Subsaharan African .....                      | 1,144   | 0.5     |
|   |         |         | Swedish .....                                 | 1,253   | 0.5     |
|   |         |         | Swiss .....                                   | 257     | 0.1     |
|   |         |         | Ukrainian .....                               | 83      | -       |
|   |         |         | United States or American .....               | 23,837  | 9.8     |
|   |         |         | Welsh .....                                   | 1,232   | 0.5     |
|   |         |         | West Indian (excluding Hispanic groups) ..... | 405     | 0.2     |
|   |         |         | Other ancestries .....                        | 95,545  | 39.4    |

-Represents zero or rounds to zero. (X) Not applicable.

<sup>1</sup>The data represent a combination of two ancestries shown separately in Summary File 3. Czech includes Czechoslovakian. French includes Alsatian. French Canadian includes Acadian/Cajun. Irish includes Celtic.

Source: U.S. Bureau of the Census, Census 2000.



**Table DP-4. Profile of Selected Housing Characteristics: 2000**

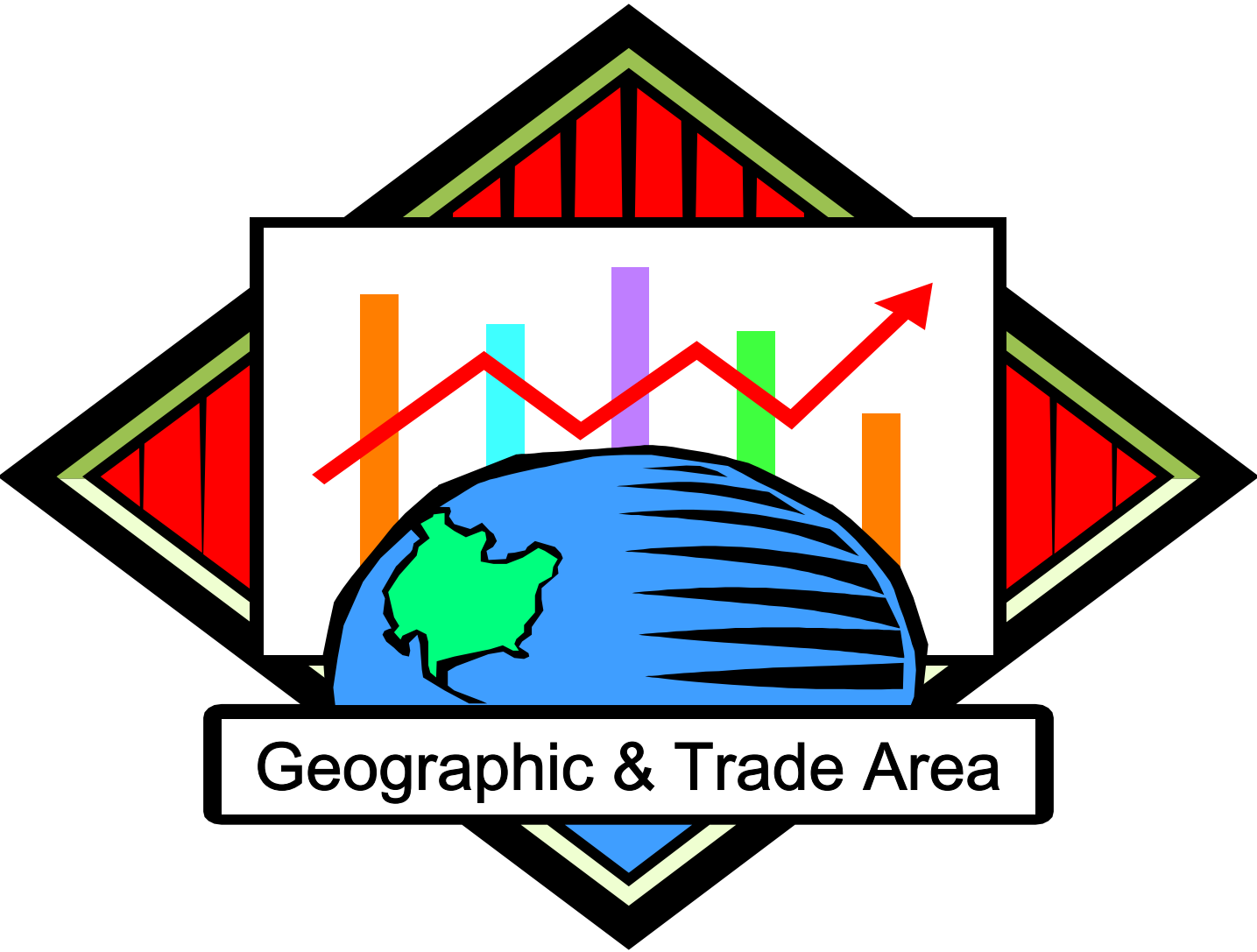
Geographic area: Lubbock County, Texas

[Data based on a sample. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see text]

| Subject                                    | Number         | Percent      | Subject                                      | Number        | Percent      |
|--|----------------|--------------|--|---------------|--------------|
| <b>Total housing units</b> .....           | <b>100,595</b> | <b>100.0</b> | <b>OCCUPANTS PER ROOM</b>                    |               |              |
| <b>UNITS IN STRUCTURE</b>                  |                |              | <b>Occupied housing units</b> .....          | <b>92,516</b> | <b>100.0</b> |
| 1-unit, detached .....                     | 65,196         | 64.8         | 1.00 or less .....                           | 86,840        | 93.9         |
| 1-unit, attached .....                     | 3,021          | 3.0          | 1.01 to 1.50 .....                           | 3,625         | 3.9          |
| 2 units .....                              | 3,735          | 3.7          | 1.51 or more .....                           | 2,051         | 2.2          |
| 3 or 4 units .....                         | 3,222          | 3.2          |  |               |              |
| 5 to 9 units .....                         | 2,499          | 2.5          | <b>Specified owner-occupied units</b> .....  | <b>47,058</b> | <b>100.0</b> |
| 10 to 19 units .....                       | 3,439          | 3.4          | <b>VALUE</b>                                 |               |              |
| 20 or more units .....                     | 11,900         | 11.8         | Less than \$50,000 .....                     | 14,589        | 31.0         |
| Mobile home .....                          | 7,469          | 7.4          | \$50,000 to \$99,999 .....                   | 21,138        | 44.9         |
| Boat, RV, van, etc .....                   | 114            | 0.1          | \$100,000 to \$149,999 .....                 | 6,542         | 13.9         |
|  |                |              | \$150,000 to \$199,999 .....                 | 2,469         | 5.2          |
| <b>YEAR STRUCTURE BUILT</b>                |                |              | \$200,000 to \$299,999 .....                 | 1,548         | 3.3          |
| 1999 to March 2000 .....                   | 2,115          | 2.1          | \$300,000 to \$499,999 .....                 | 601           | 1.3          |
| 1995 to 1998 .....                         | 6,734          | 6.7          | \$500,000 to \$999,999 .....                 | 137           | 0.3          |
| 1990 to 1994 .....                         | 5,482          | 5.4          | \$1,000,000 or more .....                    | 34            | 0.1          |
| 1980 to 1989 .....                         | 17,278         | 17.2         | Median (dollars) .....                       | 69,100        | (X)          |
| 1970 to 1979 .....                         | 22,757         | 22.6         |  |               |              |
| 1960 to 1969 .....                         | 21,060         | 20.9         | <b>MORTGAGE STATUS AND SELECTED</b>          |               |              |
| 1940 to 1959 .....                         | 21,688         | 21.6         | <b>MONTHLY OWNER COSTS</b>                   |               |              |
| 1939 or earlier .....                      | 3,481          | 3.5          | With a mortgage .....                        | 29,320        | 62.3         |
|  |                |              | Less than \$300 .....                        | 512           | 1.1          |
| <b>ROOMS</b>                               |                |              | \$300 to \$499 .....                         | 3,280         | 7.0          |
| 1 room .....                               | 2,731          | 2.7          | \$500 to \$699 .....                         | 7,324         | 15.6         |
| 2 rooms .....                              | 6,318          | 6.3          | \$700 to \$999 .....                         | 9,765         | 20.8         |
| 3 rooms .....                              | 11,913         | 11.8         | \$1,000 to \$1,499 .....                     | 5,717         | 12.1         |
| 4 rooms .....                              | 18,218         | 18.1         | \$1,500 to \$1,999 .....                     | 1,636         | 3.5          |
| 5 rooms .....                              | 26,498         | 26.3         | \$2,000 or more .....                        | 1,086         | 2.3          |
| 6 rooms .....                              | 18,669         | 18.6         | Median (dollars) .....                       | 800           | (X)          |
| 7 rooms .....                              | 8,786          | 8.7          | Not mortgaged .....                          | 17,738        | 37.7         |
| 8 rooms .....                              | 4,259          | 4.2          | Median (dollars) .....                       | 270           | (X)          |
| 9 or more rooms .....                      | 3,203          | 3.2          |  |               |              |
| Median (rooms) .....                       | 4.9            | (X)          | <b>SELECTED MONTHLY OWNER COSTS</b>          |               |              |
|  |                |              | <b>AS A PERCENTAGE OF HOUSEHOLD</b>          |               |              |
| <b>Occupied housing units</b> .....        | <b>92,516</b>  | <b>100.0</b> | <b>INCOME IN 1999</b>                        |               |              |
| <b>YEAR HOUSEHOLDER MOVED INTO UNIT</b>    |                |              | Less than 15.0 percent .....                 | 20,643        | 43.9         |
| 1999 to March 2000 .....                   | 26,618         | 28.8         | 15.0 to 19.9 percent .....                   | 8,297         | 17.6         |
| 1995 to 1998 .....                         | 25,787         | 27.9         | 20.0 to 24.9 percent .....                   | 5,984         | 12.7         |
| 1990 to 1994 .....                         | 13,394         | 14.5         | 25.0 to 29.9 percent .....                   | 3,397         | 7.2          |
| 1980 to 1989 .....                         | 12,068         | 13.0         | 30.0 to 34.9 percent .....                   | 2,277         | 4.8          |
| 1970 to 1979 .....                         | 7,996          | 8.6          | 35.0 percent or more .....                   | 6,037         | 12.8         |
| 1969 or earlier .....                      | 6,653          | 7.2          | Not computed .....                           | 423           | 0.9          |
|  |                |              |  |               |              |
| <b>VEHICLES AVAILABLE</b>                  |                |              | <b>Specified renter-occupied units</b> ..... | <b>37,489</b> | <b>100.0</b> |
| None .....                                 | 6,220          | 6.7          | <b>GROSS RENT</b>                            |               |              |
| 1 .....                                    | 35,664         | 38.5         | Less than \$200 .....                        | 1,392         | 3.7          |
| 2 .....                                    | 37,236         | 40.2         | \$200 to \$299 .....                         | 2,673         | 7.1          |
| 3 or more .....                            | 13,396         | 14.5         | \$300 to \$499 .....                         | 13,329        | 35.6         |
|  |                |              | \$500 to \$749 .....                         | 12,828        | 34.2         |
| <b>HOUSE HEATING FUEL</b>                  |                |              | \$750 to \$999 .....                         | 3,992         | 10.6         |
| Utility gas .....                          | 58,704         | 63.5         | \$1,000 to \$1,499 .....                     | 1,311         | 3.5          |
| Bottled, tank, or LP gas .....             | 2,756          | 3.0          | \$1,500 or more .....                        | 204           | 0.5          |
| Electricity .....                          | 30,764         | 33.3         | No cash rent .....                           | 1,760         | 4.7          |
| Fuel oil, kerosene, etc .....              | 37             | -            | Median (dollars) .....                       | 507           | (X)          |
| Coal or coke .....                         | 17             | -            |  |               |              |
| Wood .....                                 | 67             | 0.1          | <b>GROSS RENT AS A PERCENTAGE OF</b>         |               |              |
| Solar energy .....                         | 7              | -            | <b>HOUSEHOLD INCOME IN 1999</b>              |               |              |
| Other fuel .....                           | 84             | 0.1          | Less than 15.0 percent .....                 | 5,485         | 14.6         |
| No fuel used .....                         | 80             | 0.1          | 15.0 to 19.9 percent .....                   | 4,802         | 12.8         |
|  |                |              | 20.0 to 24.9 percent .....                   | 4,729         | 12.6         |
| <b>SELECTED CHARACTERISTICS</b>            |                |              | 25.0 to 29.9 percent .....                   | 3,470         | 9.3          |
| Lacking complete plumbing facilities ..... | 323            | 0.3          | 30.0 to 34.9 percent .....                   | 2,439         | 6.5          |
| Lacking complete kitchen facilities .....  | 724            | 0.8          | 35.0 percent or more .....                   | 13,583        | 36.2         |
| No telephone service .....                 | 2,402          | 2.6          | Not computed .....                           | 2,981         | 8.0          |

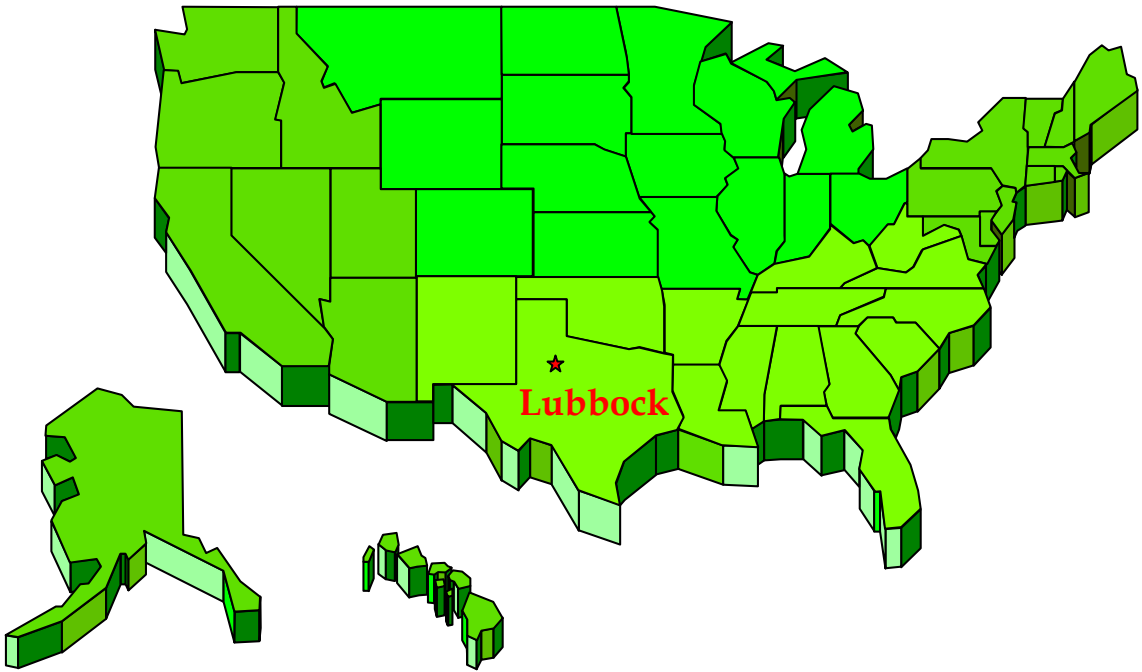
-Represents zero or rounds to zero. (X) Not applicable.

Source: U.S. Bureau of the Census, Census 2000.



Geographic & Trade Area

## GEOGRAPHIC AREA



Lubbock is a major regional center for business and industry, located in the heart of the vast Southern Plains of West Texas and Eastern New Mexico. Lubbock's location provides easy access to the Southwest, the Rocky Mountains, and the Great Plains Region.

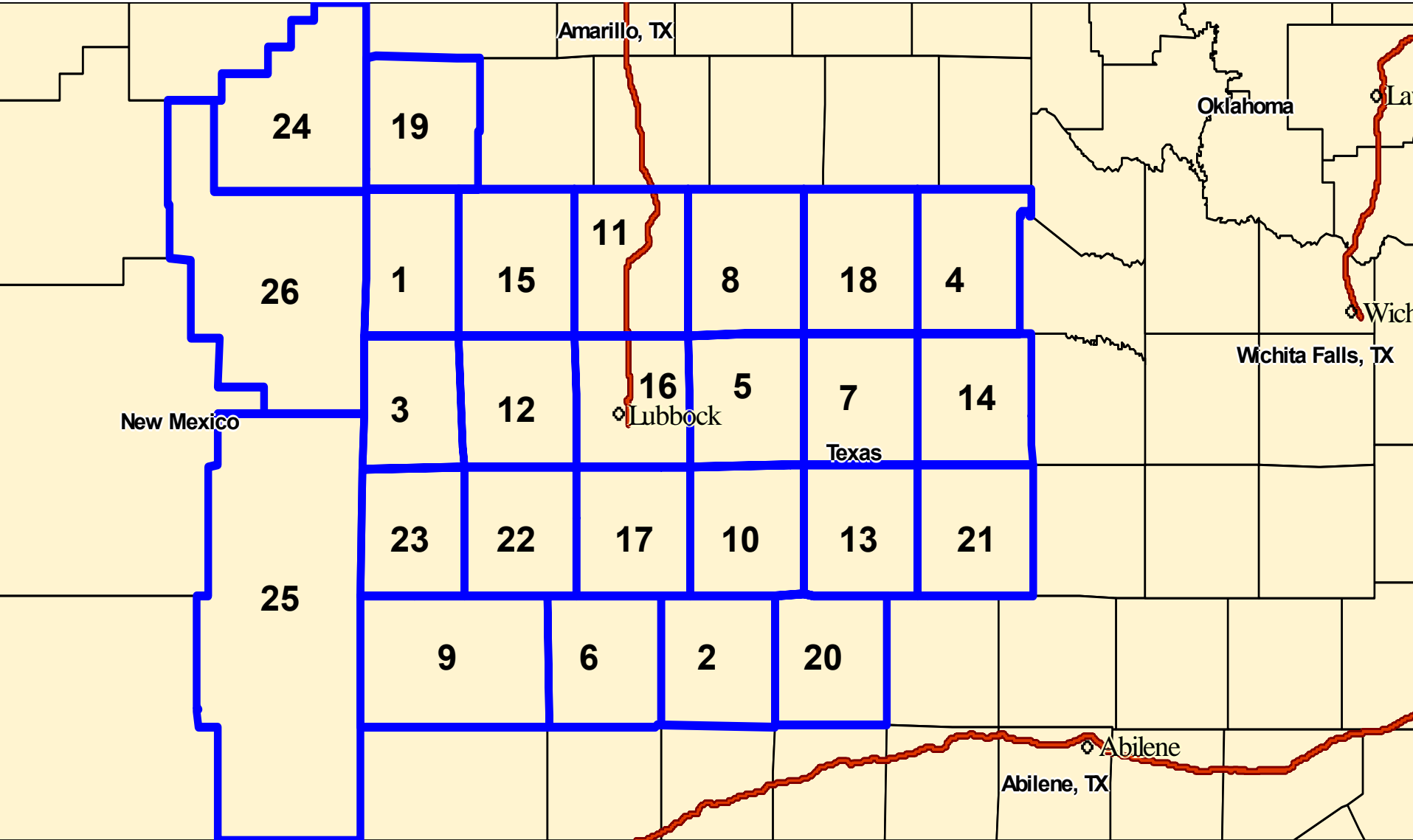
Lubbock's mid-continent location and excellent transportation facilities will give your business ready access to any point in the North American Free Trade Market. Lubbock is a historical transportation hub and is positioned to serve as a strategic distribution point for the entire United States and the industrial cities of Northern Mexico.

Lubbock is also well-suited for regional and local distribution operations. Lubbock is the economic and retail center for a 40,000 square mile market area which covers West Texas and Eastern New Mexico. Freight companies such as FedEx and Airborne Express have long recognized the advantages of Lubbock's strategic location. In addition, several major national companies have chosen Lubbock as a regional distribution center for their products.



# Lubbock, Texas

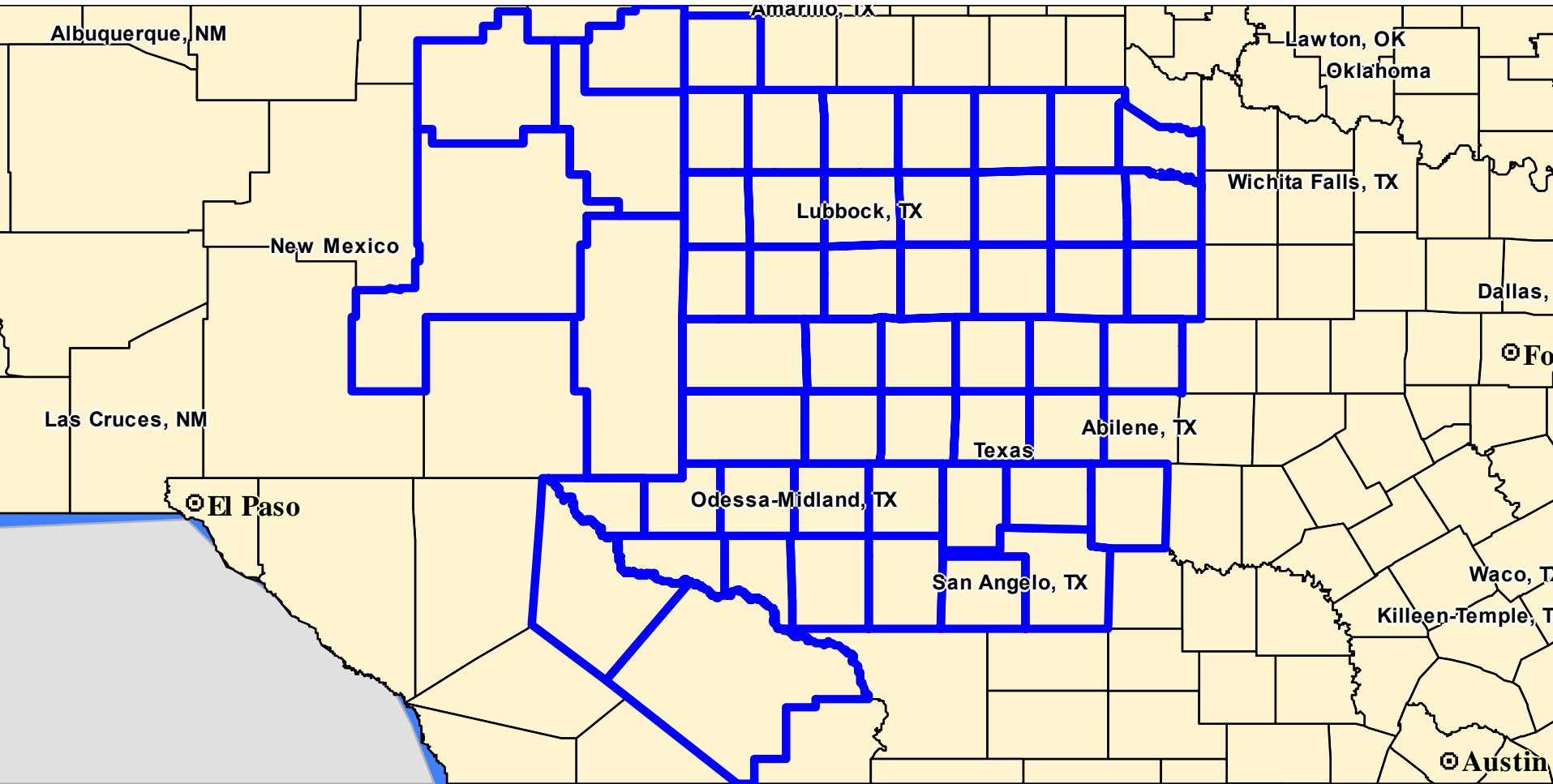
## 26-County Retail Trade Area



City of Lubbock, TX  
Retail Trade Area  
Population and Average Household Income

|                   | <u>2008 Est.</u>  |    | <u>2008</u>                  |
|-------------------|-------------------|----|------------------------------|
| <u>County</u>     | <u>Population</u> |    | <u>Avg. Household Income</u> |
| 1. Bailey         | 6,594             | \$ | 42,042                       |
| 2. Borden         | 627               |    | 53,330                       |
| 3. Cochran        | 3,062             |    | 43,934                       |
| 4. Cottle         | 1,614             |    | 43,270                       |
| 5. Crosby         | 6,384             |    | 46,882                       |
| 6. Dawson         | 13,916            |    | 51,883                       |
| 7. Dickens        | 2,552             |    | 41,013                       |
| 8. Floyd          | 6,831             |    | 47,296                       |
| 9. Gaines         | 15,182            |    | 47,278                       |
| 10. Garza         | 4,878             |    | 41,585                       |
| 11. Hale          | 36,206            |    | 47,663                       |
| 12. Hockley       | 22,576            |    | 49,131                       |
| 13. Kent          | 699               |    | 49,413                       |
| 14. King          | 267               |    | 37,578                       |
| 15. Lamb          | 14,097            |    | 47,813                       |
| 16. Lubbock       | 264,100           |    | 53,257                       |
| 17. Lynn          | 6,113             |    | 45,776                       |
| 18. Motley        | 1,225             |    | 47,098                       |
| 19. Parmer        | 9,615             |    | 47,997                       |
| 20. Scurry        | 16,178            |    | 50,547                       |
| 21. Stonewall     | 1,320             |    | 45,050                       |
| 22. Terry         | 12,271            |    | 47,040                       |
| 23. Yoakum        | 7,486             |    | 51,196                       |
| 24. Curry, NM     | 45,672            |    | 48,787                       |
| 25. Lea, NM       | 57,973            |    | 48,682                       |
| 26. Roosevelt, NM | 18,663            |    | 46,646                       |
| TOTAL             | <u>576,101</u>    | \$ | 50,532                       |

# Wholesale Trade Area Lubbock, Texas



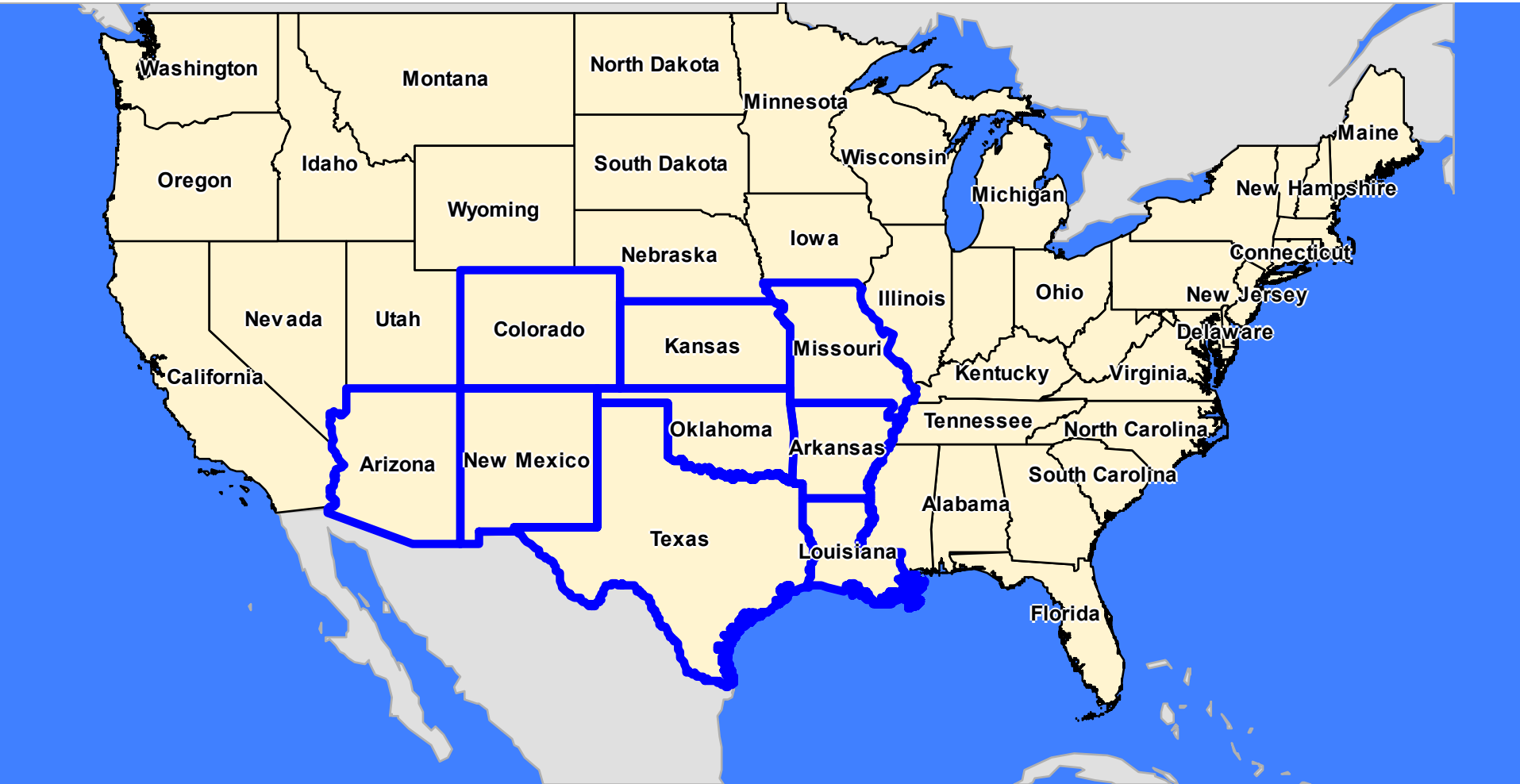
City of Lubbock, TX  
Wholesale Trade Area  
Population and Average Household Income

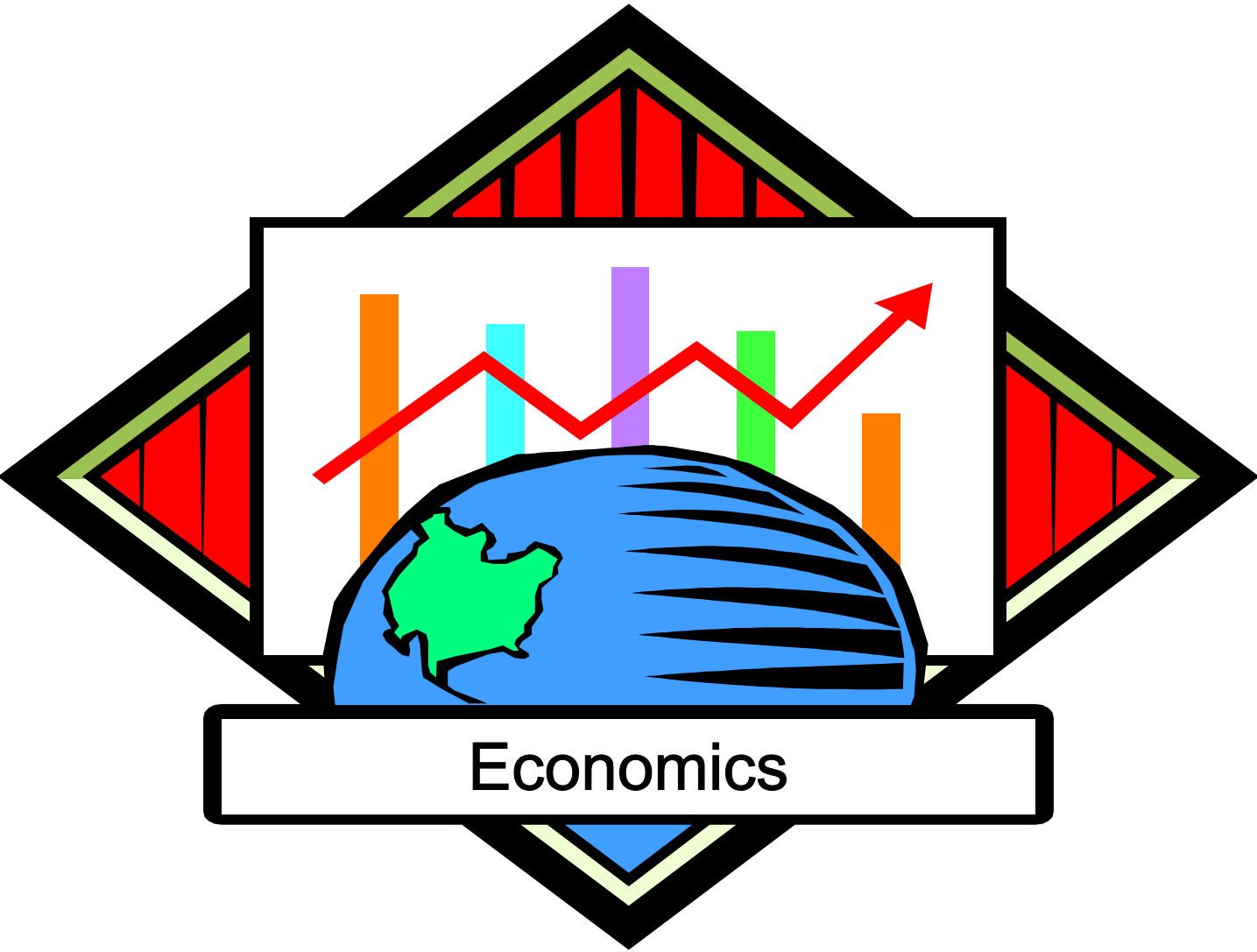
**2008**

| County    | Population | Avg. Household Income | County        | Population       | Avg. Household Income |
|-----------|------------|-----------------------|---------------|------------------|-----------------------|
| Andrews   | 12,947     | \$ 52,430             | Mitchell      | 9,223            | \$ 47,868             |
| Bailey    | 6,594      | 42,042                | Motley        | 1,225            | 47,098                |
| Borden    | 627        | 53,330                | Nolan         | 14,498           | 41,532                |
| Cochran   | 3,062      | 43,934                | Parmer        | 9,615            | 47,997                |
| Coke      | 3,549      | 48,381                | Pecos         | 15,944           | 43,246                |
| Cottle    | 1,614      | 43,270                | Reagan        | 2,935            | 46,481                |
| Crane     | 3,806      | 54,042                | Reeves        | 10,978           | 38,445                |
| Crosby    | 6,384      | 46,882                | Runnels       | 10,474           | 41,168                |
| Dawson    | 13,916     | 51,883                | Scurry        | 16,178           | 50,547                |
| Dickens   | 2,552      | 41,013                | Sterling      | 1,205            | 53,439                |
| Ector     | 130,383    | 54,935                | Stonewall     | 1,320            | 45,050                |
| Fisher    | 3,926      | 42,835                | Terry         | 12,271           | 47,040                |
| Floyd     | 6,831      | 47,296                | Tom Green     | 103,619          | 50,292                |
| Foard     | 1,490      | 41,679                | Upton         | 3,054            | 46,132                |
| Gaines    | 15,182     | 47,278                | Ward          | 10,194           | 46,156                |
| Garza     | 4,878      | 41,585                | Winkler       | 6,453            | 44,432                |
| Glasscock | 1,200      | 65,925                | Yoakum        | 7,486            | 51,196                |
| Hale      | 36,206     | 47,663                | Chaves, NM    | 62,902           | 49,213                |
| Haskell   | 5,247      | 41,445                | Curry, NM     | 45,672           | 48,787                |
| Hockley   | 22,576     | 49,131                | De Baca, NM   | 1,919            | 40,997                |
| Howard    | 32,119     | 47,341                | Lea, NM       | 57,973           | 48,682                |
| Irion     | 1,826      | 60,331                | Roosevelt, NM | 18,663           | 46,646                |
| Jones     | 19,293     | 46,496                | <b>TOTAL</b>  | <b>1,181,388</b> | <b>\$52,396</b>       |
| Kent      | 699        | 49,413                |               |                  |                       |
| King      | 267        | 37,578                |               |                  |                       |
| Knox      | 3,536      | 38,979                |               |                  |                       |
| Lamb      | 14,097     | 47,813                |               |                  |                       |
| Loving    | 58         | 90,935                |               |                  |                       |
| Lubbock * | 264,100    | 53,257                |               |                  |                       |
| Lynn      | 6,113      | 45,776                |               |                  |                       |
| Martin    | 4,349      | 51,825                |               |                  |                       |
| Midland   | 128,160    | 71,519                |               |                  |                       |

Sources: Population Estimates: City of Lubbock Planning Dept. and Decision Data Resources  
Average Household Income: Decision Data Resources

# 9 State Trade Area





Economics

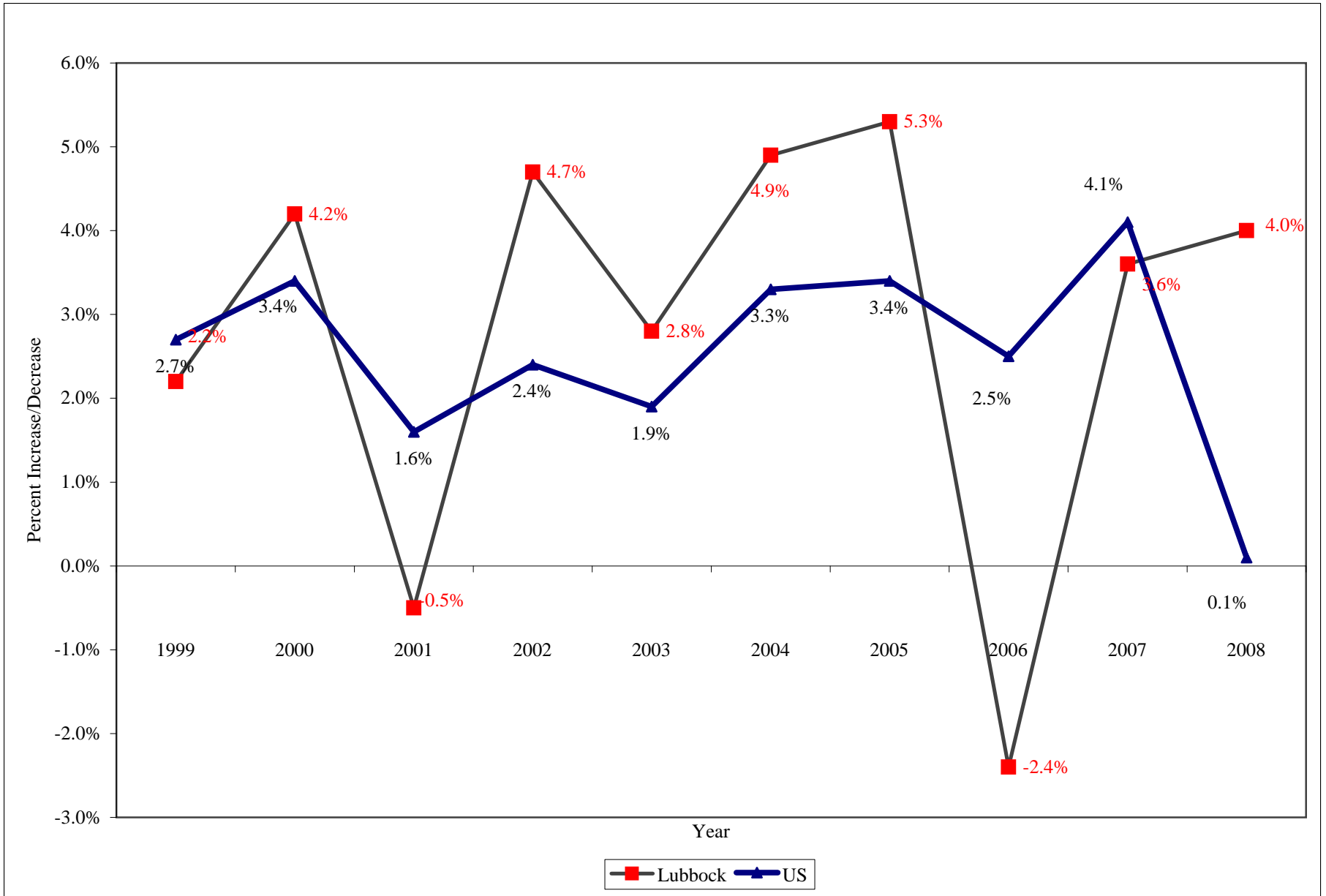
**City of Lubbock, TX**  
**12-Month Rolling Cost of Living**  
**2007-2009**

|             | <b>Jan</b> | <b>Feb</b> | <b>Mar</b> | <b>Apr</b> | <b>May</b> | <b>Jun</b> | <b>Jul</b> | <b>Aug</b> | <b>Sept</b> | <b>Oct</b> | <b>Nov</b> | <b>Dec</b> |
|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|------------|------------|------------|
| <b>2007</b> |            |            |            |            | 3.1%       | 3.0%       | 2.8%       | 2.6%       | 2.7%        | 3.1%       | 4.0%       | 3.6%       |
| <b>2008</b> | 3.6%       | 3.8%       | 4.1%       | 4.2%       | 4.1%       | 3.9%       | 3.9%       | 4.4%       | 4.5%        | 4.4%       | 4.0%       | 4.0%       |
| <b>2009</b> | 4.2%       | 4.4%       | 4.5%       | 4.4%       | 4.1%       |            |            |            |             |            |            |            |

**\*\*\* 12 month change in cost of living**

Ingham Economic Reporting; Lubbock Economic Index and Consumer Price Index

**City of Lubbock, TX  
Inflations Rates  
Lubbock and United States**



Source: LEDA and Lubbock National Bank Cost of Living Report and Bureau of Labor Statistics



**City of Lubbock, TX**  
**Inflation Rates: Lubbock vs. United States**

| <i>Year</i> | <i>Lubbock*</i> | <i>US^</i> |
|-------------|-----------------|------------|
| 1982        | 1.9%            | 3.8%       |
| 1983        | 3.6%            | 3.8%       |
| 1984        | -0.6%           | 3.9%       |
| 1985        | 2.5%            | 3.8%       |
| 1986        | -0.7%           | 1.1%       |
| 1987        | 2.9%            | 4.4%       |
| 1988        | 1.4%            | 4.4%       |
| 1989        | 3.1%            | 4.6%       |
| 1990        | 4.2%            | 6.1%       |
| 1991        | 0.3%            | 3.1%       |
| 1992        | 1.4%            | 2.9%       |
| 1993        | 4.3%            | 2.7%       |
| 1994        | 4.1%            | 2.7%       |
| 1995        | 2.6%            | 2.5%       |
| 1996        | 3.4%            | 3.3%       |
| 1997        | 1.0%            | 1.7%       |
| 1998        | -1.4%           | 1.6%       |
| 1999        | 2.2%            | 2.7%       |
| 2000        | 4.2%            | 3.4%       |
| 2001        | -0.5%           | 1.6%       |
| 2002        | 4.7%            | 2.4%       |
| 2003        | 2.8%            | 1.9%       |
| 2004        | 4.9%            | 3.3%       |
| 2005        | 5.3%            | 3.4%       |
| 2006        | -2.4%           | 2.5%       |
| 2007        | 3.6%            | 4.1%       |
| 2008        | 4.0%            | 0.1%       |

\* LEDA and Lubbock National Bank - Case Marketing (Dec to Dec Change)

^ Bureau of Labor Statistics (Dec to Dec Change)

Revised 3/3/09

PRESS RELEASE - For Immediate Release

## ACCRA COST OF LIVING INDEX

Among the 309 urban areas that have participated in the first quarter 2009 *ACCRA Cost of Living Index*, the after-tax cost for a professional/managerial **standard of living ranged from more than twice the national average in New York (Manhattan) NY to just over 17 percent below the national average in Pryor Creek, OK.** The *ACCRA Cost of Living Index* is published quarterly by C2ER – The Council for Community and Economic Research.

### The Ten Most and Least Expensive Urban Areas in the ACCRA Cost of Living Index (COLI)

First Quarter 2009

National Average for 309 Urban Areas = 100

| Most Expensive |                         |           | Least Expensive |                                |           |
|----------------|-------------------------|-----------|-----------------|--------------------------------|-----------|
| Ranking        | Urban Areas             | COL Index | Ranking         | Urban Areas                    | COL Index |
| 1              | New York (Manhattan) NY | 219.3     | 1               | Pryor Creek OK                 | 83.1      |
| 2              | New York (Brooklyn) NY  | 180.4     | 2               | Pueblo CO                      | 83.7      |
| 3              | Honolulu HI             | 165.5     | 3               | Fort Smith AR                  | 83.7      |
| 4              | San Francisco CA        | 164.9     | 4               | Martinsville-Henry County VA   | 84.2      |
| 5              | New York (Queens) NY    | 159.2     | 5               | Ashland OH                     | 84.6      |
| 6              | San Jose CA             | 158.5     | 6               | Martinsburg-Berkeley County WV | 84.8      |
| 7              | Truckee CA              | 148.7     | 7               | Mason City IA                  | 85.0      |
| 8              | Stamford CT             | 147.9     | 8               | Dothan AL                      | 85.1      |
| 9              | Orange County CA        | 145.5     | 9               | Tupelo MS                      | 85.3      |
| 10             | Nassau County NY        | 143.0     | 10              | Jonesboro AR                   | 85.5      |

The *ACCRA Cost of Living Index* measures regional differences in the cost of consumer goods and services, excluding taxes and non-consumer expenditures, for professional and managerial households in the top income quintile. It is based on more than 90,000 prices covering almost 60 different items for which prices are collected quarterly by chambers of commerce, economic development organizations or university applied economic centers in each participating urban area. Small differences should not be interpreted as showing a measurable difference.

The composite index is based on six components – housing, utilities, grocery items, transportation, health care and miscellaneous goods and services.

## Who has the least expensive groceries?

Each quarter, C2ER collects more than 90,000 prices from communities across the US for the COLI. This quarter, C2ER features the communities with the most and least expensive groceries as measured by the grocery index number. C2ER collects data on 26 separate items to represent the grocery component of the index.

**The Five Most and Least Expensive Places for Groceries by Index Number  
in the ACCRA Cost of Living Index (COLI)  
First Quarter 2009  
Average for 309 Urban Areas = 100**

| Most Expensive |                         |       | Least Expensive |                   |       |
|----------------|-------------------------|-------|-----------------|-------------------|-------|
| Ranking        | Urban Areas             | Index | Ranking         | Urban Areas       | Index |
| 1              | Kodiak AK               | 153.4 | 1               | McAllen TX        | 78.2  |
| 2              | Honolulu HI             | 152.8 | 2               | Waco TX           | 78.9  |
| 3              | New York (Manhattan) NY | 145.1 | 3               | Louisville KY     | 80.1  |
| 4              | Truckee CA              | 135.2 | 4               | Round Rock TX     | 81.9  |
| 5              | Juneau AK               | 132.7 | 5               | Corpus Christi TX | 82.5  |

## New Item Prices

C2ER periodically modifies the basket of goods and services to make sure that the uniqueness, availability and the representation of items accurately reflect the consumption pattern of professional and managerial households. One of the items modified in 2009 was canola oil, replacing shortening in the grocery list. Below is a list of the five most expensive, and five least expensive places to buy canola oil among 309 urban areas.

**The Five Most and Least Expensive Places for Canola Oil  
First Quarter 2009  
National Average for 309 Urban Areas = \$3.60**

| Most Expensive |                         |            | Least Expensive |              |            |
|----------------|-------------------------|------------|-----------------|--------------|------------|
| Ranking        | Urban Areas             | Avg. Price | Ranking         | Urban Areas  | Avg. Price |
| 1              | New York (Brooklyn) NY  | \$6.14     | 1               | Akron OH     | \$2.19     |
| 2              | Oakland CA              | \$5.85     | 2               | Midland TX   | \$2.64     |
| 3              | Truckee CA              | \$5.82     | 3               | Covington KY | \$2.67     |
| 4              | New York (Manhattan) NY | \$5.69     | 4               | Hastings NE  | \$2.70     |
| 5              | San Francisco CA        | \$5.47     | 5               | Johnstown PA | \$2.72     |

The quarterly ACCRA Cost of Living Index is available by subscription for \$165 per year for the print version and \$150 per year for the PDF. The electronic version is available for \$250 per year. Send check, payable to C2ER, P.O. Box 100127, Arlington VA 22210-0407, or subscribe on the Internet at [www.coli.org](http://www.coli.org).

If you need additional information on the ACCRA Cost of Living Index or other COLI-related products such as the COLI Web Calculator and the COLI Historical Index, please contact Dean Frutiger at [dfrutiger@c2er.org](mailto:dfrutiger@c2er.org) or Erol Yildirim at [ey@c2er.org](mailto:ey@c2er.org) or by phone at 703-522-4980.

**City of Lubbock, TX**  
**Finance Department**  
**1st Quarter 2009**  
**Cost of Living Comparison of Texas Cities**

| <b>ALL ITEMS INDEX</b>    |             |
|---------------------------|-------------|
| Paris                     | 86.2        |
| Brownsville               | 86.5        |
| Abilene                   | 86.8        |
| McAllen                   | 86.9        |
| <b>Lubbock</b>            | <b>87.4</b> |
| Palestine-Anderson County | 87.7        |
| Waco                      | 87.7        |
| Harlingen                 | 88.4        |
| Amarillo                  | 89.0        |
| Conroe                    | 89.0        |
| Houston                   | 89.2        |
| Odessa                    | 89.9        |
| Temple                    | 90.1        |
| El Paso                   | 90.2        |
| Fort Worth                | 90.6        |
| San Angelo                | 90.8        |
| Midland                   | 91.1        |
| Round Rock                | 92.0        |
| Weatherford               | 92.5        |
| Dallas                    | 92.9        |
| Plano                     | 93.2        |
| Corpus Christi            | 93.4        |
| San Antonio               | 93.6        |
| Tyler                     | 94.0        |
| Nacogdoches               | 94.6        |
| Austin                    | 94.9        |
| Beaumont                  | 95.1        |

| <b>GROCERY INDEX</b>      |             |
|---------------------------|-------------|
| McAllen                   | 78.2        |
| Waco                      | 78.9        |
| Round Rock                | 81.9        |
| Corpus Christi            | 82.5        |
| San Antonio               | 83.0        |
| Temple                    | 85.0        |
| Conroe                    | 86.2        |
| Houston                   | 86.2        |
| Harlingen                 | 87.2        |
| Midland                   | 87.5        |
| Abilene                   | 87.9        |
| Brownsville               | 88.2        |
| Odessa                    | 89.3        |
| Palestine-Anderson County | 89.8        |
| Tyler                     | 89.9        |
| Amarillo                  | 90.1        |
| Beaumont                  | 90.6        |
| San Angelo                | 91.1        |
| Austin                    | 91.8        |
| Fort Worth                | 92.7        |
| <b>Lubbock</b>            | <b>94.3</b> |
| Weatherford               | 96.1        |
| Paris                     | 96.3        |
| Dallas                    | 98.2        |
| Plano                     | 99.1        |
| Nacogdoches               | 99.9        |
| El Paso                   | 101.3       |

| <b>HOUSING INDEX</b>      |             |
|---------------------------|-------------|
| Palestine-Anderson County | 65.4        |
| Paris                     | 65.8        |
| Abilene                   | 69.0        |
| Brownsville               | 72.2        |
| Dallas                    | 72.4        |
| Fort Worth                | 73.3        |
| Round Rock                | 73.4        |
| Houston                   | 73.7        |
| <b>Lubbock</b>            | <b>74.2</b> |
| Harlingen                 | 75.5        |
| Conroe                    | 75.9        |
| Weatherford               | 78.4        |
| McAllen                   | 78.5        |
| Plano                     | 79.1        |
| Temple                    | 79.8        |
| Corpus Christi            | 80.3        |
| Austin                    | 80.6        |
| San Angelo                | 80.9        |
| Waco                      | 81.3        |
| El Paso                   | 82.9        |
| Odessa                    | 83.0        |
| Tyler                     | 84.5        |
| Nacogdoches               | 84.8        |
| Amarillo                  | 84.9        |
| Midland                   | 86.0        |
| Beaumont                  | 90.5        |
| San Antonio               | 92.8        |

**City of Lubbock, TX**  
**Finance Department**  
**1st Quarter 2009**  
**Cost of Living Comparison of Texas Cities**

| <b>UTILITIES INDEX</b>    |             |
|---------------------------|-------------|
| <b>Lubbock</b>            | <b>77.0</b> |
| Amarillo                  | 80.2        |
| San Antonio               | 81.7        |
| Odessa                    | 86.4        |
| Austin                    | 87.1        |
| El Paso                   | 89.3        |
| Paris                     | 92.2        |
| Waco                      | 94.4        |
| Conroe                    | 95.7        |
| Brownsville               | 96.3        |
| Midland                   | 96.5        |
| Abilene                   | 100.6       |
| Fort Worth                | 101.5       |
| Houston                   | 101.5       |
| Beaumont                  | 103.5       |
| Plano                     | 104.5       |
| Dallas                    | 106.1       |
| San Angelo                | 106.5       |
| Tyler                     | 110.5       |
| McAllen                   | 111.4       |
| Temple                    | 111.4       |
| Weatherford               | 111.9       |
| Palestine-Anderson County | 115.0       |
| Nacogdoches               | 116.9       |
| Round Rock                | 117.7       |
| Corpus Christi            | 127.4       |
| Harlingen                 | 129.1       |

| <b>TRANSPORTATION INDEX</b> |              |
|-----------------------------|--------------|
| McAllen                     | 88.8         |
| Harlingen                   | 90.2         |
| Midland                     | 90.4         |
| Nacogdoches                 | 91.2         |
| Weatherford                 | 91.2         |
| Conroe                      | 91.3         |
| Corpus Christi              | 91.6         |
| Austin                      | 92.3         |
| Houston                     | 92.4         |
| San Angelo                  | 92.8         |
| Brownsville                 | 93.1         |
| Palestine-Anderson County   | 93.1         |
| Temple                      | 93.7         |
| Round Rock                  | 93.8         |
| El Paso                     | 94.0         |
| San Antonio                 | 94.3         |
| Odessa                      | 94.4         |
| Abilene                     | 96.2         |
| Beaumont                    | 96.5         |
| Fort Worth                  | 96.5         |
| Waco                        | 96.5         |
| Paris                       | 97.6         |
| Amarillo                    | 99.3         |
| Tyler                       | 100.3        |
| Dallas                      | 100.8        |
| <b>Lubbock</b>              | <b>100.9</b> |
| Plano                       | 101.6        |

| <b>HEALTH CARE INDEX</b>  |              |
|---------------------------|--------------|
| Corpus Christi            | 86.0         |
| Palestine-Anderson County | 87.1         |
| Fort Worth                | 88.4         |
| Abilene                   | 90.2         |
| Tyler                     | 91.7         |
| Harlingen                 | 92.8         |
| San Angelo                | 92.8         |
| Conroe                    | 93.7         |
| Brownsville               | 93.9         |
| Paris                     | 93.9         |
| Waco                      | 95.0         |
| Temple                    | 95.2         |
| El Paso                   | 95.3         |
| McAllen                   | 95.5         |
| Weatherford               | 95.6         |
| Austin                    | 96.3         |
| Houston                   | 97.4         |
| Midland                   | 97.9         |
| Amarillo                  | 98.0         |
| Odessa                    | 99.8         |
| <b>Lubbock</b>            | <b>100.3</b> |
| Beaumont                  | 100.8        |
| Plano                     | 102.3        |
| Round Rock                | 103.3        |
| San Antonio               | 103.5        |
| Nacogdoches               | 104.5        |
| Dallas                    | 105.2        |

Source: ACCRA Cost of Living Index, 1st Quarter 2009



# LUBBOCK NATIONAL BANK

## Lubbock Economic Index and Consumer Price Index May 2009

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June 23, 2009

### Lubbock Economic Index

**The Lubbock Economic Index dipped for the 7<sup>th</sup> consecutive month in May, falling to 128.3, down from 128.9 in April (the April index was revised slightly downward to 128.9 from the previous index value of 129.0, due to a downward revision in the April employment estimate); The May 2009 Lubbock Economic Index is 2.6% below the May 2008 LEI of 131.7, and has fallen by 4.3% from the peak index of 134.0 achieved in September 2008.** The table of Lubbock economic indicators remains peppered with year-over-year negatives, as virtually every sector of the local economy is in relatively worse condition by varying degrees compared to a year ago.

The CONCURRENT trends in two broad sectors of the Lubbock economy best represent its current and ongoing health and status, and these are general consumer spending (retail sales) and payroll employment.

- Taxable spending per the May sales tax rebate (adjusted for inflation) declined by 2.5% compared to May of last year. The year-to-date total remains just barely positive, and that margin of growth continues to narrow. Spending declines are not deep or drastic at this point, but they do represent a pullback on the part of Lubbock households and business – a very typical characteristic of economic slowdown.
- The May employment estimate suggests the loss of about 800 jobs over the last 12 months, a slight .6% decline. The Lubbock unemployment rate remains over a full point higher compared to the same month in 2008.

The 16% year-over-year decline in automobile spending in Lubbock (also adjusted for inflation) is something of an improvement compared to the 53% decline last month, and 30% decline in March. Spending on new and used vehicles in Lubbock County remains down by over 30% compared to the first five months of 2008.

The May building permit valuation total was solid at well over \$40 million. Still, the monthly total was down by nearly 10% compared to May of a year ago. The year-to-date total remains down by some 40% compared to last year's record construction numbers.

Homebuilding in the city continues to search for the bottom in this cycle; the number of new single-family residence permits issued in May was down by 20% compared to May of a year ago, and the year-to-date total is down by well over 20% compared to the YTD through May '08 total, which in turn was down by about 18% compared to the prior year.

-- more --

The housing market in Lubbock bears close scrutiny in 2009; the number of existing homes sold continues to post year-over-year declines, and is now down about 16% through the first five months of the year. May marks the first significant price drop compared to year-ago numbers, with the monthly average price down about 11%. However, the May 2008 average was fairly high, and was up about 14% compared to the prior year. So the decline in May 2009 may be simply an adjustment back to the typical price level.

The regional contribution to economic growth in Lubbock is likely diminished in 2009. Cotton prices remain well below year-ago levels, and the 2008 crop (stripped and ginned in late 2008 and early 2009) was about half the size of the prior year, at least as measured by the number of bales ginned on the South Plains. Oil and gas indicators remain sharply negative as well, with activity levels well on the decline.

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## Lubbock Consumer Price Index

**The rate of increase in the Lubbock CPI declined again in May to 4.1%, down from 4.4% in April.** Price growth rates are finally indicating signs of slowing in response to the sluggish economy. The Lubbock CPI and the national, regional and Texas metro CPI calculations are not exactly comparable, but clearly rates of price increase have yet to slow as dramatically in Lubbock as has been the case at the broader geographic levels.

The rate of price increase in the food/grocery sector of the Lubbock CPI fell to 8.0% in May, down from 8.5% in April.

The housing portion of the CPI was unchanged in May (compared to April) at 2.0%; the energy/utilities sector of the local CPI declined to 3.5%, down from 3.7% in April.

The health care CPI sector rose again slightly in May to 4.2%, up from 4.0% in April. The rate of price increases for other miscellaneous goods and services declined slightly in May to 2.8%, down from the 3.0% year-over-year rate of increase posted in April.

The national consumer price index in May fell by 1.3% compared to May of a year ago, suggesting a temporary period of deflation as a result of the significant economic slowdown at the national level. The CPI in the southern region of the US also declined at a 1.3% rate over the last 12 months. The Dallas/Ft. Worth CPI also went negative, posting a 1.5% year-over-year decline, while the Houston metro area CPI was up a slight .5% compared to the year-ago level.

## Lubbock Economic Indicators

### May 2009

| Economic Indicator:<br>May 2009                               | Base Year<br>1996 | One Year Ago<br>2008 | This Year<br>2009 | Percent Change<br>2008-2009 |
|---|-------------------|----------------------|-------------------|-----------------------------|
| Retail Sales - May (\$000s - Per Sales Tax Rebates in 1995\$) | \$ 184,696        | 245,179              | 239,093           | -2.5%                       |
| Retail Sales - Year-To-Date                                   | \$ 868,916        | 1,060,772            | 1,070,840         | 0.9%                        |
| Dollars Spent on Auto Purchases - May (\$000s in 1995\$)      | \$ 45,108         | 42,443               | 35,616            | -16.1%                      |
| Dollars Spent on Auto Purchases YTD                           | \$ 183,551        | 272,614              | 187,698           | -31.1%                      |
| Lodging Tax Receipts - YTD                                    | \$ 882,021        | 1,802,985            | 1,788,678         | -0.8%                       |
| Airline Boardings - May                                       | 53,564            | 51,460               | 47,654            | -7.4%                       |
| Airline Boardings - YTD                                       | 241,577           | 237,221              | 215,314           | -9.2%                       |
| Value All Construction Permits - May                          | \$ 15,699,310     | 47,869,789           | 43,178,582        | -9.8%                       |
| Value All Construction Permits - YTD                          | \$ 65,094,191     | 235,203,870          | 139,235,773       | -40.8%                      |
| New Home Permits - May  | 45                | 65                   | 52                | -20.0%                      |
| New Home Permits - YTD  | 270               | 352                  | 270               | -23.3%                      |
| Number of Home Sales - May                                    | 213               | 395                  | 358               | -9.4%                       |
| Number of Home Sales - YTD                                    | 829               | 1,477                | 1,238             | -16.2%                      |
| Average Home Sale Price - May                                 | \$ 93,785         | 141,902              | 126,173           | -11.1%                      |
| Average Home Sale Price - YTD                                 | \$ 84,429         | 132,262              | 130,217           | -1.5%                       |
| Electric Utility Customers - May                              | 84,320            | 95,807               | 96,511            | 0.7%                        |
| <b>Employment</b>   |                   |                      |                   |                             |
| Wage and Salary Employment - May                              | 111,300           | 131,000              | 130,200           | -0.6%                       |
| Wage and Salary Employment - YTD Average                      | 110,500           | 130,300              | 130,100           | -0.2%                       |
| Unemployment Rate - May                                       | 4.1%              | 3.5%                 | 4.6%              | N/A                         |
| Unemployment Rate - YTD Avg                                   | 4.3%              | 3.4%                 | 4.5%              | N/A                         |
| <b>Oil and Gas (Regional)</b>                                 |                   |                      |                   |                             |
| Oil Price/Barrel - May (WT Int. Crude)                        | \$ 19.52          | 122.15               | 55.77             | -54.3%                      |
| Rig Count - May *   | 29                | 26                   | 12                | -53.8%                      |
| Oil Production - YTD *  | 61,515            | 48,361               | 47,379            | -2.0%                       |
| Value of Oil Production - YTD *                               | \$ 988,954        | 4,967,167            | 2,095,807         | -57.8%                      |
| <b>Agriculture (Regional)</b>                                 |                   |                      |                   |                             |
| Cotton Price - May (cents/pound) +                            | 80.05             | 62.57                | 49.75             | -20.5%                      |
| Cotton - Bales Ginned Crop Year ++                            | 2,483,350         | 5,381,550            | 2,659,400         | -50.6%                      |
| Fat Cattle Price - May (\$/hd. Wt.)                           | \$ 59.76          | 95.39                | 84.84             | -11.1%                      |
| Value Cattle Marketed - YTD (\$000's) ++                      | \$ 135,899        | 123,669              | 103,829           | -16.0%                      |
| <b>INDEX - May (Base=100 January 1996)</b>                    | <b>101.2</b>      | <b>131.7</b>         | <b>128.3</b>      | <b>-2.6%</b>                |

\* Texas Railroad Commission District 8A (Lubbock Area)

+ Spot Price for 41,4,34; mxd lots, net wt, compressed, FOB Car/Truck

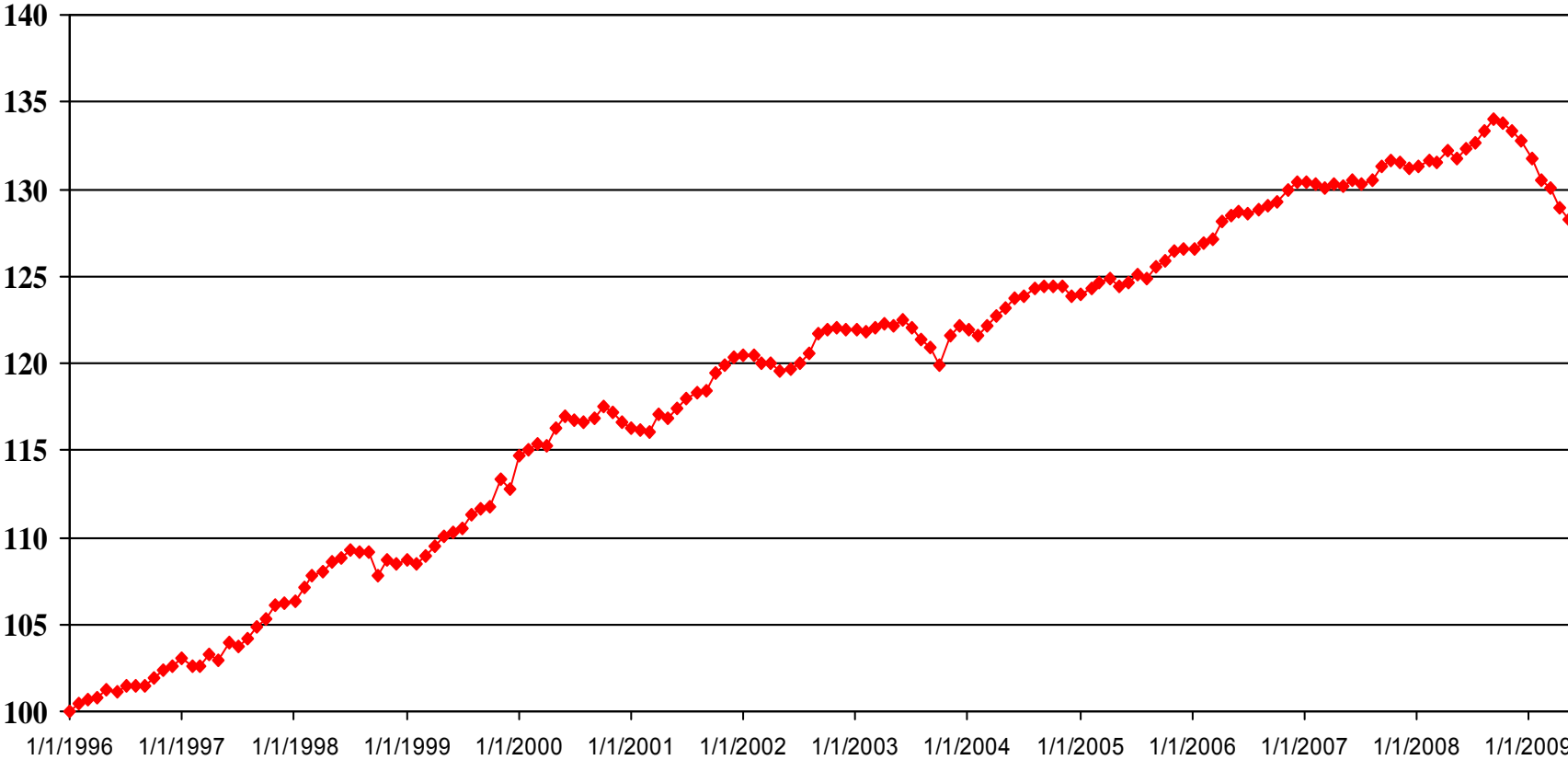
++ Tx Crop Reporting District 1-S

Source: Lubbock National Bank



# Lubbock Area Economy

## The Lubbock Economic Index

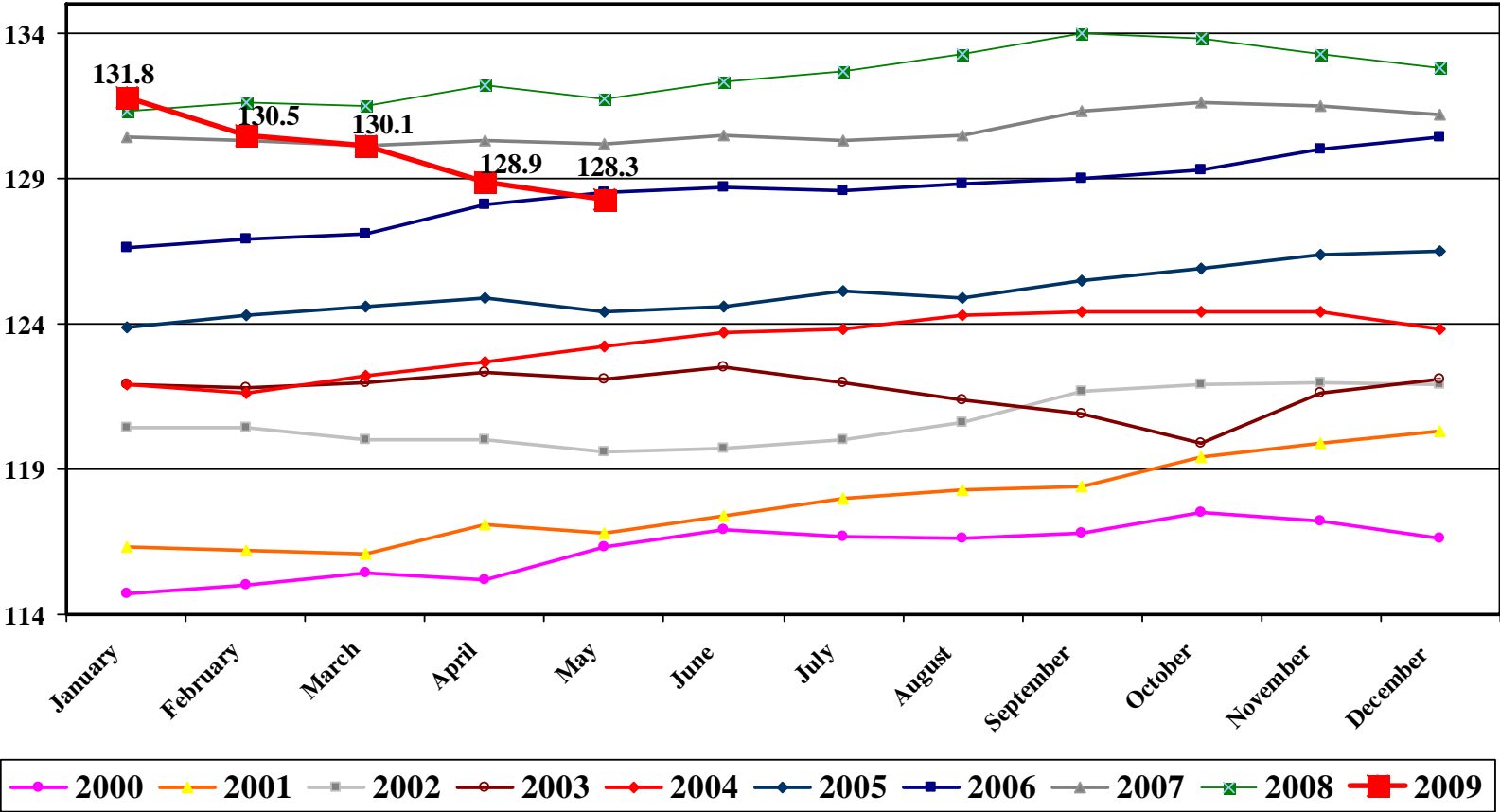


**Note: The scale on this graph was started at “100” instead of “0” in order to make the month to month changes more visible.**

Source: Lubbock Economic Review

# Lubbock Area Economy

The Lubbock Economic Index



Source: Lubbock Economic Review

**City of Lubbock, TX**  
**Total Retail and All Industry Sales by MSA**  
**4th Quarter 2008**

| <b>RETAIL TRADE</b> |                   |         |                  |                  |                |  |
|---------------------|-------------------|---------|------------------|------------------|----------------|--|
|                     | Reporting Outlets |         | Gross Sales      |                  | Percent Change |  |
|                     | 2008              | 2007    | 2008 4th Quarter | 2007 4th Quarter |                |  |
| Lubbock             | 3,289             | 3,531   | \$ 1,169,316,577 | 1,213,864,526    | -3.7%          |  |
| Amarillo            | 3,078             | 3,270   | 1,159,726,312    | 1,215,703,903    | -4.6%          |  |
| Abilene             | 2,092             | 2,353   | 583,461,642      | 679,581,067      | -14.1%         |  |
| Midland             | 1,747             | 1,856   | 670,506,924      | 640,315,455      | 4.7%           |  |
| Odessa              | 1,691             | 1,763   | 695,363,732      | 725,902,858      | -4.2%          |  |
| San Angelo          | 1,583             | 1,690   | 382,658,067      | 409,450,828      | -6.5%          |  |
| Texas               | 295,443           | 321,361 | 112,579,396,736  | 111,409,010,480  | 1.1%           |  |

| <b>ALL INDUSTRIES</b> |                   |         |                  |                  |                |  |
|-----------------------|-------------------|---------|------------------|------------------|----------------|--|
|                       | Reporting Outlets |         | Gross Sales      |                  | Percent Change |  |
|                       | 2008              | 2007    | 2008 4th Quarter | 2007 4th Quarter |                |  |
| Lubbock               | 8,709             | 9,293   | \$ 3,188,803,250 | 3,244,723,381    | -1.7%          |  |
| Amarillo              | 7,918             | 8,362   | 3,528,744,336    | 3,262,961,773    | 8.1%           |  |
| Abilene               | 5,284             | 5,779   | 1,714,773,711    | 1,865,256,020    | -8.1%          |  |
| Midland               | 5,316             | 5,522   | 2,307,459,383    | 1,949,318,588    | 18.4%          |  |
| Odessa                | 5,184             | 5,377   | 2,283,702,665    | 2,062,385,843    | 10.7%          |  |
| San Angelo            | 3,975             | 4,212   | 1,264,209,454    | 1,146,705,395    | 10.2%          |  |
| Texas                 | 799,806           | 850,784 | 593,361,827,827  | 606,490,330,342  | -2.2%          |  |

Source: State Comptroller, State Sales and Use Tax Analysis Report

**2008 Sales By Industry  
Lubbock MSA**

| <b>Industry</b>            | <b>1st Quarter</b>      | <b>2nd Quarter</b>   | <b>3rd Quarter</b>   | <b>4th Quarter</b>   | <b>Total</b>             |
|----------------------------|-------------------------|----------------------|----------------------|----------------------|--------------------------|
| Natural Resources/Mining   | \$ 11,903,192           | 15,277,056           | 14,012,272           | 18,554,431           | \$ 59,746,951            |
| Transportation/Utilities   | 72,743,785              | 104,371,933          | 138,911,400          | 76,203,600           | 392,230,718              |
| Construction               | 181,020,978             | 223,687,745          | 216,239,318          | 259,381,102          | 880,329,143              |
| Manufacturing              | 395,888,365             | 303,635,267          | 302,713,644          | 443,114,185          | 1,445,351,461            |
| Wholesale Trade            | 511,716,907             | 597,949,333          | 612,388,890          | 759,949,361          | 2,482,004,491            |
| Retail Trade               |                         |                      |                      |                      |                          |
| Motor Vehicles             | 307,556,600             | 305,416,886          | 279,009,719          | 319,573,261          | 1,211,556,466            |
| Home Furnishings           | 38,978,095              | 40,305,867           | 38,917,909           | 34,803,428           | 153,005,299              |
| Electronics/Appliances     | 30,909,191              | 30,979,212           | 34,750,462           | 42,600,502           | 139,239,367              |
| Building Materials         | 68,031,431              | 89,999,084           | 84,190,554           | 66,822,558           | 309,043,627              |
| Food and Beverage          | 140,273,706             | 129,137,341          | 129,813,815          | 132,514,176          | 531,739,038              |
| Health and Personal        | 58,701,933              | 55,348,017           | 56,816,959           | 70,022,110           | 240,889,019              |
| Gasoline Stations          | 124,347,245             | 156,497,306          | 144,786,166          | 97,582,402           | 523,213,119              |
| Clothing Stores            | 45,989,610              | 43,544,451           | 48,194,710           | 58,801,740           | 196,530,511              |
| Sport/Hobby/Books          | 30,320,173              | 31,842,927           | 43,104,099           | 47,233,818           | 152,501,017              |
| General Merchandise        | 181,254,653             | 185,427,079          | 190,414,373          | 224,885,775          | 781,981,880              |
| Miscellaneous Stores       | 38,937,485              | 43,489,559           | 43,002,793           | 62,251,351           | 187,681,188              |
| Nonstore, Other            | 13,259,576              | 15,472,021           | 13,271,547           | 12,225,456           | 54,228,600               |
| Total Retail Trade         | 1,078,559,698           | 1,127,459,750        | 1,106,273,106        | 1,169,316,577        | 4,481,609,131            |
|                            |                         |                      |                      |                      | 119.93%                  |
| Information                | 61,446,999              | 64,556,746           | 64,003,142           | 63,516,879           | 253,523,766              |
| Financial Activities       | 28,510,607              | 32,947,267           | 33,130,930           | 32,822,587           | 127,411,391              |
| Professional/Bus. Services | 102,197,240             | 96,748,769           | 76,319,206           | 120,814,947          | 396,080,162              |
| Educational and Health     | 8,856,477               | 10,024,007           | 10,774,410           | 21,259,933           | 50,914,827               |
| Leisure and Hospitality    | 131,236,086             | 134,533,374          | 135,181,605          | 150,509,503          | 551,460,568              |
| Other Services             | 62,269,745              | 65,114,805           | 66,268,278           | 71,465,217           | 265,118,045              |
| Public Administration      | 1,861,665               | 1,609,877            | 1,968,053            | 1,891,439            | 7,331,034                |
| Nonclassifiable            | *                       | *                    | *                    | *                    | -                        |
| Other                      | *                       | 3,088                | *                    | *                    | 3,088                    |
|                            | <b>\$ 2,648,216,166</b> | <b>2,484,153,706</b> | <b>2,778,187,240</b> | <b>3,188,803,250</b> | <b>\$ 11,099,360,362</b> |

\* No data reported, cannot compute, or omitted to avoid disclosure

Source: Comptroller of Public Accounts, State Sales and Use Tax Analysis Report - NAICS

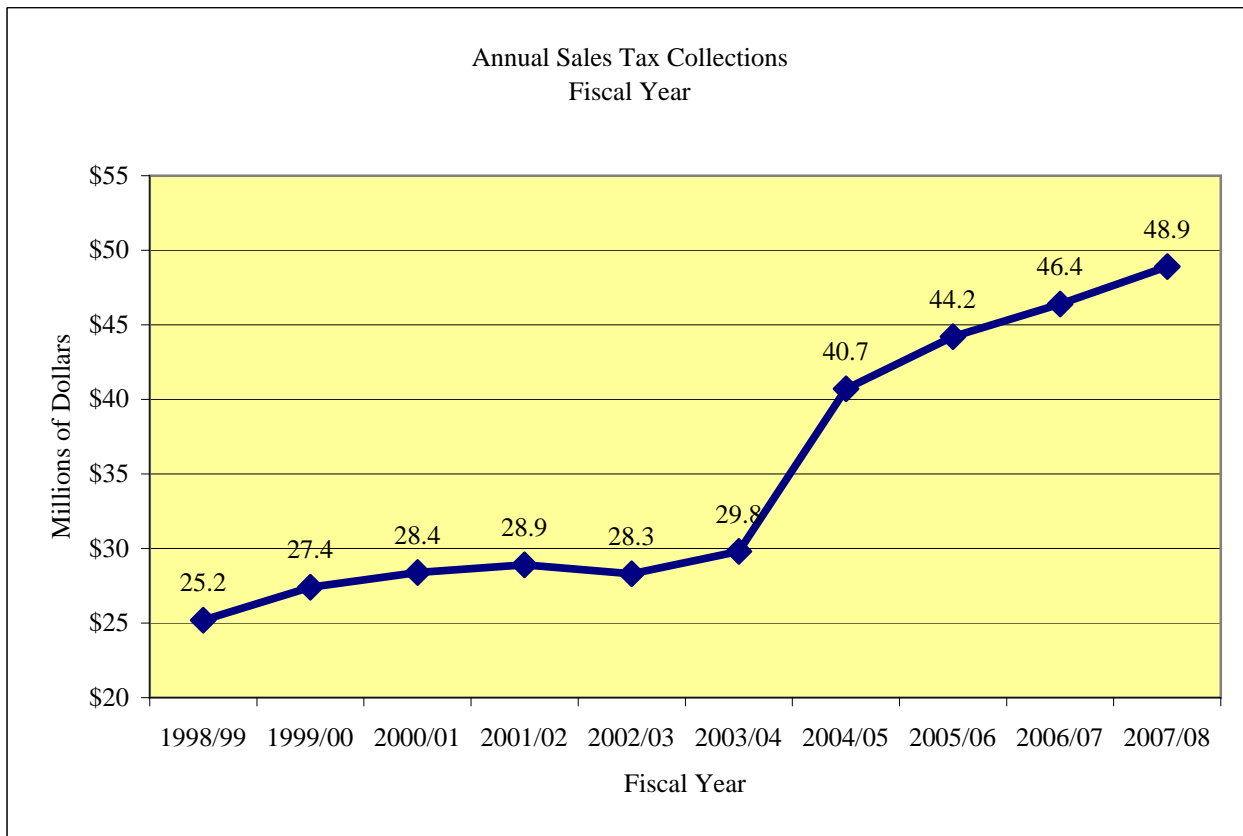
**City of Lubbock, TX**  
**Gross Sales By Industry - Annual Comparison**  
**Lubbock MSA**

| <b>Industry</b>            | <b>2006</b>              | <b>2007</b>           | <b>2008</b>           | <b>% Change<br/>2007-2008</b> |
|----------------------------|--------------------------|-----------------------|-----------------------|-------------------------------|
| Natural Resources/Mining   | \$ 67,300,936            | 59,586,856            | 59,746,951            | 0.3%                          |
| Transportation/Utilities   | 276,421,763              | 289,010,816           | 392,230,718           | 35.7%                         |
| Construction               | 752,798,773              | 726,308,751           | 880,329,143           | 21.2%                         |
| Manufacturing              | 1,306,560,116            | 1,312,430,292         | 1,445,351,461         | 10.1%                         |
| Wholesale Trade            | 2,132,361,024            | 2,281,011,592         | 2,482,004,491         | 8.8%                          |
| Retail Trade               |                          |                       |                       |                               |
| Motor Vehicles             | 1,338,798,915            | 1,307,297,596         | 1,211,556,466         | -7.3%                         |
| Home Furnishings           | 131,003,361              | 147,436,695           | 153,005,299           | 3.8%                          |
| Electronics/Appliances     | 112,229,023              | 126,329,495           | 139,239,367           | 10.2%                         |
| Building Materials         | 279,501,918              | 292,541,631           | 309,043,627           | 5.6%                          |
| Food and Beverage          | 456,087,010              | 472,066,623           | 531,739,038           | 12.6%                         |
| Health and Personal        | 215,789,725              | 227,543,816           | 240,889,019           | 5.9%                          |
| Gasoline Stations          | 375,853,181              | 451,854,706           | 523,213,119           | 15.8%                         |
| Clothing Stores            | 183,018,369              | 182,178,417           | 196,530,511           | 7.9%                          |
| Sport/Hobby/Books          | 126,776,174              | 141,825,197           | 152,501,017           | 7.5%                          |
| General Merchandise        | 568,273,425              | 725,140,560           | 781,981,880           | 7.8%                          |
| Miscellaneous Stores       | 213,008,701              | 197,989,497           | 187,681,188           | -5.2%                         |
| Nonstore, Other            | 53,550,504               | 50,232,441            | 54,228,600            | 8.0%                          |
| Total Retail Trade         | 4,053,890,306            | 4,322,436,674         | 4,481,609,131         | 3.7%                          |
| Information                | 258,361,731              | 245,443,782           | 253,523,766           | 3.3%                          |
| Financial Activities       | 126,735,858              | 133,584,332           | 127,411,391           | -4.6%                         |
| Professional/Bus. Services | 367,980,422              | 395,430,803           | 396,080,162           | 0.2%                          |
| Educational and Health     | 44,358,456               | 44,796,249            | 50,914,827            | 13.7%                         |
| Leisure and Hospitality    | 485,965,503              | 508,277,954           | 551,460,568           | 8.5%                          |
| Other Services             | 225,662,142              | 255,286,415           | 265,118,045           | 3.9%                          |
| Public Administration      | 8,543,630                | 5,890,759             | 7,331,034             | 24.4%                         |
| Nonclassifiable            | *                        | *                     | *                     |                               |
| Other                      | 3,481                    | 4,692                 | 3,088                 | -34.2%                        |
|                            | <b>\$ 10,106,988,177</b> | <b>10,579,512,445</b> | <b>11,099,360,362</b> | <b>4.9%</b>                   |

In 2006, the Comptroller began reporting Sales in NAICS instead of SIC. Cannot compare prior to 2006.

**City of Lubbock, TX**  
**Monthly Sales Tax Collections**  
**City Fiscal Year**

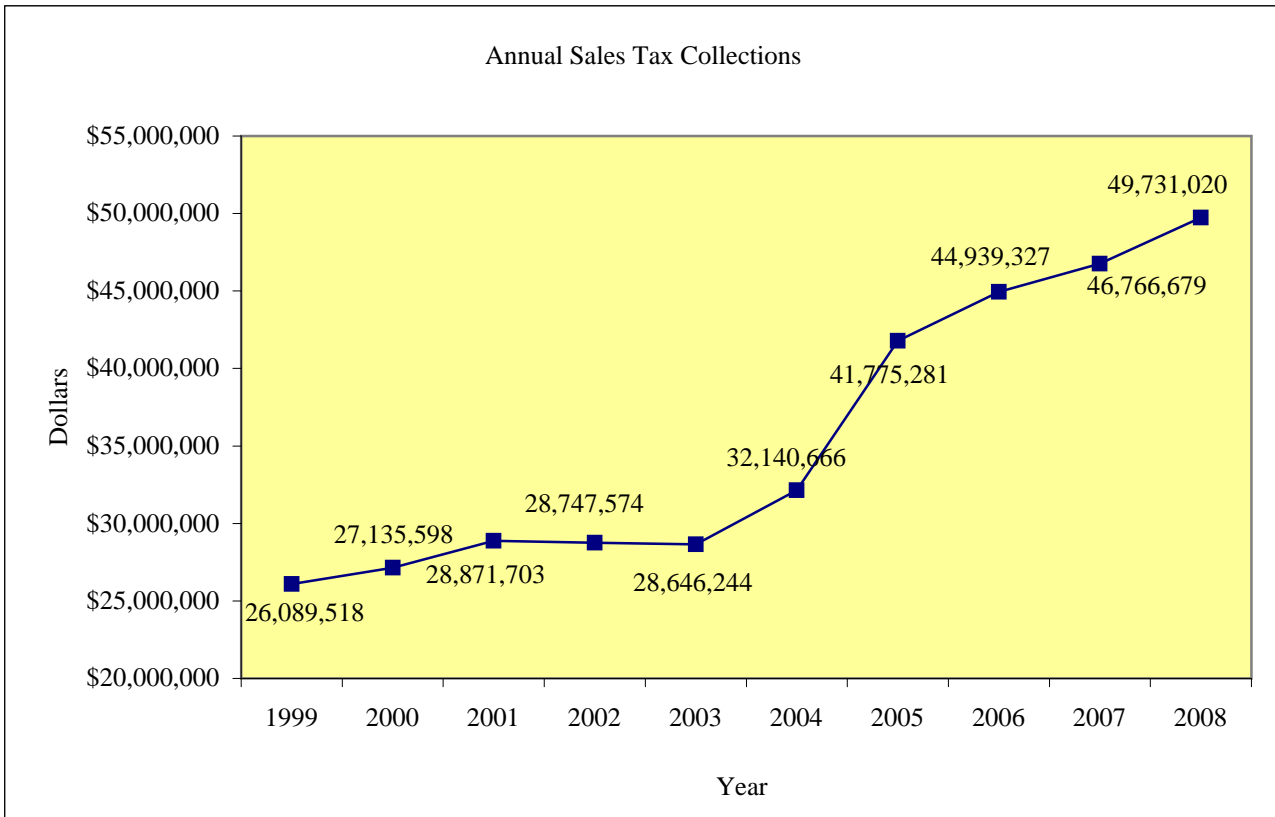
|           | <b>2007-08</b> | <b>2008-09</b> | <b>Change</b> | <b>Total</b>   | <b>Total</b>   | <b>Change</b> |
|-----------|----------------|----------------|---------------|----------------|----------------|---------------|
|           |                |                |               | <b>2007-08</b> | <b>2008-09</b> |               |
| October   | \$ 3,463,487   | 3,889,292      | 12.29%        | \$ 3,463,487   | 3,889,292      | 12.29%        |
| November  | 3,571,085      | 3,677,130      | 2.97%         | 7,034,572      | 7,566,422      | 7.56%         |
| December  | 5,385,414      | 5,668,962      | 5.27%         | 12,419,986     | 13,235,385     | 6.57%         |
| January   | 3,509,774      | 3,494,125      | -0.45%        | 15,929,760     | 16,729,510     | 5.02%         |
| February  | 3,372,395      | 3,669,031      | 8.80%         | 19,302,155     | 20,398,541     | 5.68%         |
| March     | 4,784,469      | 4,764,928      | -0.41%        | 24,086,624     | 25,163,469     | 4.47%         |
| April     | 3,610,938      | 3,572,211      | -1.07%        | 27,697,561     | 28,735,680     | 3.75%         |
| May       | 3,825,714      | 3,639,446      | -4.87%        | 31,523,276     | 32,375,126     | 2.70%         |
| June      |                |                |               |                |                |               |
| July      |                |                |               |                |                |               |
| August    |                |                |               |                |                |               |
| September |                |                |               |                |                |               |



City fiscal year basis, in the month collected.  
 Source: State Comptroller

City of Lubbock, TX  
 Monthly Sales Tax Collections  
 Calendar Year

|           | <b>2008</b>  | <b>2009</b> | <b>Change</b> | <b>Total<br/>2008</b> | <b>Total<br/>2009</b> | <b>Change</b> |
|-----------|--------------|-------------|---------------|-----------------------|-----------------------|---------------|
| January   | \$ 3,509,774 | 3,494,125   | -0.45%        | \$ 3,509,774          | 3,494,125             | -0.45%        |
| February  | 3,372,395    | 3,669,031   | 8.80%         | 6,882,169             | 7,163,157             | 4.08%         |
| March     | 4,784,469    | 4,764,928   | -0.41%        | 11,666,638            | 11,928,084            | 2.24%         |
| April     | 3,610,938    | 3,572,211   | -1.07%        | 15,277,575            | 15,500,295            | 1.46%         |
| May       | 3,825,714    | 3,639,446   | -4.87%        | 19,103,290            | 19,139,741            | 0.19%         |
| June      |              |             |               |                       |                       |               |
| July      |              |             |               |                       |                       |               |
| August    |              |             |               |                       |                       |               |
| September |              |             |               |                       |                       |               |
| October   |              |             |               |                       |                       |               |
| November  |              |             |               |                       |                       |               |
| December  |              |             |               |                       |                       |               |



Counted in month it was collected from customers, not month paid to municipality.

Source: State Comptroller

**City of Lubbock, TX  
2009 Building Permits**

|                                  | <b>Year-to-Date<br/>Jun-09</b> | <b>Year-to-Date<br/>Jun-08</b> |
|----------------------------------|--------------------------------|--------------------------------|
| <b>NEW RESIDENTIAL</b>           |                                |                                |
| 1-Family Residence               | 347                            | 446                            |
| 2-Family Residence               | 5                              | 9                              |
| 3 or more Residential            | <u>1</u>                       | <u>5</u>                       |
| <b>Total New Residential</b>     | <b>353</b>                     | <b>460</b>                     |
| <b>NEW NON-RESIDENTIAL</b>       |                                |                                |
| Hotels/Motels                    | 1                              | 0                              |
| Amusement/Recreational           | 3                              | 4                              |
| Churches/Other Religious         | 1                              | 1                              |
| Industrial                       | 1                              | 4                              |
| Parking Garages                  | 0                              | 1                              |
| Serv. Stations/Rep. Garages      | 0                              | 1                              |
| Hospital/Institutional           | 0                              | 1                              |
| Office/Bank/Professional         | 25                             | 28                             |
| Public Works/Utilities           | 0                              | 2                              |
| Schools/Educational              | 6                              | 0                              |
| Stores/Mercantile                | 14                             | 17                             |
| Other Non-Residential            | 32                             | 23                             |
| Other Non-Bld. Structures        | <u>231</u>                     | <u>244</u>                     |
| <b>Total New Non-Residential</b> | <b>314</b>                     | <b>326</b>                     |
| <b>Total New Construction</b>    | <b>667</b>                     | <b>786</b>                     |
| <b>ADDITIONS/ALTERATIONS</b>     |                                |                                |
| Res. Garages/Carports            | 29                             | 10                             |
| Residential Remodeling           | 1,199                          | 384                            |
| Commercial Remodeling            | <u>99</u>                      | <u>123</u>                     |
|                                  | 1,327                          | 517                            |
| <b>Total Construction</b>        | <b><u>1,994</u></b>            | <b><u>1,303</u></b>            |

Source: City of Lubbock, Building Inspection Dept. "Building Inspection Statistical Report"



**City of Lubbock, TX**  
**Building Permits - 10 Year Trend**  
**1999 - 2008**

|                                  | <u>1999</u>  | <u>2000</u>  | <u>2001</u>  | <u>2002</u>  | <u>2003</u>  | <u>2004</u>  | <u>2005</u>  | <u>2006</u>  | <u>2007</u>  | <u>2008</u>  |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>NEW RESIDENTIAL</b>           |              |              |              |              |              |              |              |              |              |              |
| 1-Family Residence               | 747          | 819          | 941          | 1,281        | 1,288        | 1,204        | 1,129        | 1,123        | 880          | 887          |
| 2-Family Residence               | 13           | 23           | 62           | 52           | 252          | 200          | 155          | 25           | 7            | 30           |
| 3 or more Residential            | 16           | 27           | 84           | 47           | 60           | 111          | 22           | 30           | 29           | 13           |
| <b>Total New Residential</b>     | <b>776</b>   | <b>869</b>   | <b>1,087</b> | <b>1,380</b> | <b>1,600</b> | <b>1,515</b> | <b>1,306</b> | <b>1,178</b> | <b>916</b>   | <b>930</b>   |
| <b>NEW NON-RESIDENTIAL</b>       |              |              |              |              |              |              |              |              |              |              |
| Amusement/Recreational           | 7            | 13           | 4            | 3            | 13           | 9            | 7            | 14           | 14           | 7            |
| Churches/Other Religious         | 5            | 13           | 8            | 6            | 5            | 5            | 2            | 3            | 6            | 1            |
| Industrial                       | 4            | 12           | 3            | 0            | 2            | 0            | 3            | 2            | 10           | 5            |
| Parking Garages                  | 0            | 1            | 3            | 5            | 3            | 1            | 1            | 2            | 1            | 1            |
| Serv. Stations/Rep. Garages      | 8            | 6            | 8            | 4            | 4            | 2            | 3            | 2            | 3            | 1            |
| Hospital/Institutional           | 3            | 2            | 0            | 0            | 2            | 0            | 7            | 3            | 5            | 2            |
| Office/Bank/Professional         | 37           | 32           | 19           | 42           | 42           | 56           | 72           | 98           | 72           | 57           |
| Public Works/Utilities           | 15           | 1            | 3            | 3            | 0            | 0            | 1            | 10           | 2            | 2            |
| Schools/Educational              | 7            | 5            | 3            | 5            | 3            | 2            | 15           | 4            | 3            | 1            |
| Stores/Mercantile                | 34           | 25           | 11           | 33           | 53           | 68           | 79           | 88           | 115          | 32           |
| Other Non-Residential            | 26           | 51           | 78           | 144          | 70           | 68           | 74           | 43           | 22           | 40           |
| Structures Other Than Buildings  | 1,122        | 1,339        | 6,069        | 2,546        | 1,328        | 918          | 599          | 576          | 520          | 466          |
| <b>Total New Non-Residential</b> | <b>1,268</b> | <b>1,500</b> | <b>6,209</b> | <b>2,791</b> | <b>1,525</b> | <b>1,129</b> | <b>863</b>   | <b>845</b>   | <b>773</b>   | <b>615</b>   |
| <b>Total New Construction</b>    | <b>2,044</b> | <b>2,369</b> | <b>7,296</b> | <b>4,171</b> | <b>3,125</b> | <b>2,644</b> | <b>2,169</b> | <b>2,023</b> | <b>1,689</b> | <b>1,545</b> |
| <b>ADDITIONS/ALTERATIONS</b>     |              |              |              |              |              |              |              |              |              |              |
| Res. Garages/Carports            | 48           | 79           | 102          | 68           | 155          | 216          | 62           | 84           | 127          | 28           |
| Residential Remodeling           | 429          | 393          | 431          | 401          | 450          | 431          | 3,067        | 920          | 682          | 697          |
| Commercial Remodeling            | 246          | 240          | 284          | 208          | 188          | 198          | 232          | 248          | 241          | 262          |
|                                  | <b>723</b>   | <b>712</b>   | <b>817</b>   | <b>677</b>   | <b>793</b>   | <b>845</b>   | <b>3,361</b> | <b>1,252</b> | <b>1,050</b> | <b>987</b>   |
| <b>Total Construction</b>        | <b>2,767</b> | <b>3,081</b> | <b>8,113</b> | <b>4,848</b> | <b>3,918</b> | <b>3,489</b> | <b>5,530</b> | <b>3,275</b> | <b>2,739</b> | <b>2,532</b> |

Source: City of Lubbock, Building Inspection Dept. "Building Inspection Statistical Report"

**City of Lubbock, TX**  
**2009 Building Permit Valuations**

|                                  | Year-to-Date<br>Jun-09 | Year-to-Date<br>Jun-08 | %<br>Change    |
|----------------------------------|------------------------|------------------------|----------------|
| <b>NEW RESIDENTIAL</b>           |                        |                        |                |
| 1-Family Residence               | \$ 68,758,559          | 80,830,278             | -14.9%         |
| 2-Family Residence               | 928,000                | 2,292,568              | -59.5%         |
| 3 or more Residential            | <u>4,800,000</u>       | <u>43,300,000</u>      | <u>-88.9%</u>  |
| <b>Total New Residential</b>     | <b>74,486,559</b>      | <b>126,422,846</b>     | <b>-41.1%</b>  |
| <b>NEW NON-RESIDENTIAL</b>       |                        |                        |                |
| Hotels/Motels                    | 3,000,000              | -                      | 0.0%           |
| Amusement/Recreational           | 495,000                | 4,829,100              | -89.7%         |
| Churches/Other Religious         | 1,188,186              | 2,700,000              | -56.0%         |
| Industrial                       | 42,000                 | 15,030,000             | -99.7%         |
| Parking Garages                  | -                      | 8,000,000              | -100.0%        |
| Serv. Stations/Rep. Garages      | -                      | 800,000                | 0.0%           |
| Hospital/Institutional           | -                      | 14,000,000             | -100.0%        |
| Office/Bank/Professional         | 21,680,125             | 27,040,121             | -19.8%         |
| Public Works/Utilities           | -                      | 25,532,120             | -100.0%        |
| Schools/Educational              | 22,835,571             | -                      | 0.0%           |
| Stores/Mercantile                | 7,600,335              | 6,674,349              | 13.9%          |
| Other Non-Residential            | 3,498,972              | 7,543,927              | -53.6%         |
| Other Structures                 | <u>9,219,100</u>       | <u>6,045,962</u>       | <u>52.5%</u>   |
| <b>Total New Non-Residential</b> | <b>69,559,289</b>      | <b>118,195,579</b>     | <b>-41.1%</b>  |
| <b>Total New Construction</b>    | <b>144,045,848</b>     | <b>244,618,425</b>     | <b>-41.1%</b>  |
| <b>ADDITIONS/ALTERATIONS</b>     |                        |                        |                |
| Res. Garages/Carports            | 222,152                | 60,120                 | 269.5%         |
| Residential Remodeling           | 5,632,794              | 3,801,289              | 48.2%          |
| Commercial Remodeling            | <u>24,406,035</u>      | <u>21,457,715</u>      | <u>13.7%</u>   |
|                                  | <b>30,260,981</b>      | <b>25,319,124</b>      | <b>19.5%</b>   |
| <b>Total Construction</b>        | <b>\$ 174,306,829</b>  | <b>269,937,549</b>     | <b>-35.43%</b> |

Source: City of Lubbock, Building Inspection Dept. "Building Inspection Statistical Report"

**City of Lubbock, TX**  
**Building Valuation - 10 Year Trend**  
**1999 - 2008**

|                                  | <u>1999</u>        | <u>2000</u>        | <u>2001</u>        | <u>2002</u>        | <u>2003</u>        | <u>2004</u>        | <u>2005</u>        | <u>2006</u>        | <u>2007</u>        | <u>2008</u>        |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>NEW RESIDENTIAL</b>           |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| 1-Family Residence               | 80,496,444         | 87,501,009         | 108,589,812        | 148,190,769        | 172,679,238        | 169,075,633        | 179,992,398        | 184,550,770        | 160,232,859        | 154,264,293        |
| 2-Family Residence               | 1,584,000          | 2,799,035          | 7,002,206          | 5,560,341          | 38,036,711         | 32,243,300         | 21,693,000         | 3,485,000          | 1,410,500          | 7,571,841          |
| 3 or more Residential            | 20,550,000         | 8,749,774          | 30,344,054         | 26,140,619         | 63,503,640         | 82,096,397         | 16,142,811         | 17,350,000         | 50,512,000         | 67,191,478         |
| <b>Total New Residential</b>     | <b>102,630,444</b> | <b>99,049,818</b>  | <b>145,936,072</b> | <b>179,891,729</b> | <b>274,219,589</b> | <b>283,415,330</b> | <b>217,828,209</b> | <b>205,385,770</b> | <b>212,155,359</b> | <b>229,027,612</b> |
| <b>NEW NON-RESIDENTIAL</b>       |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Amusement/Recreational           | 6,046,500          | 5,893,819          | 1,781,787          | 535,000            | 5,621,791          | 3,994,515          | 6,006,413          | 1,398,431          | 15,150,894         | 6,181,100          |
| Churches/Other Religious         | 1,385,000          | 7,376,000          | 13,807,500         | 1,925,000          | 6,450,460          | 7,213,000          | 3,502,000          | 1,700,000          | 6,451,475          | 2,700,000          |
| Industrial                       | 419,000            | 4,879,274          | 1,413,281          | -                  | 358,000            | -                  | 600,000            | 527,900            | 9,470,000          | 15,081,000         |
| Parking Garages                  | -                  | 50,000             | 9,098,000          | 361,800            | 5,213,040          | 13,770             | 13,770             | 493,770            | 46,000             | 8,000,000          |
| Serv. Stations/Rep. Garages      | 1,993,628          | 1,185,000          | 1,575,596          | 472,000            | 1,402,000          | 700,000            | 749,000            | 248,900            | 2,765,000          | 800,000            |
| Hospital/Institutional           | 11,405,000         | 12,441,000         | -                  | -                  | 16,075,000         | -                  | 83,844,000         | 9,200,000          | 25,114,250         | 21,997,800         |
| Office/Bank/Professional         | 12,864,568         | 7,945,146          | 18,210,069         | 17,160,364         | 12,711,626         | 18,269,300         | 24,621,034         | 61,267,584         | 13,382,770         | 50,835,481         |
| Public Works/Utilities           | 671,000            | 500,000            | 85,000             | 516,202            | -                  | -                  | 40,000             | 7,646,000          | 80,000             | 25,532,120         |
| Schools/Educational              | 3,044,900          | 34,041,000         | 596,000            | 7,635,619          | 13,058,700         | 448,500            | 26,965,940         | 16,006,450         | 25,060,000         | 49,000             |
| Stores/Mercantile                | 33,283,733         | 10,503,500         | 8,789,750          | 16,199,225         | 17,571,600         | 29,853,907         | 29,799,105         | 54,357,588         | 76,661,855         | 13,717,349         |
| Other Non-Residential            | 2,564,767          | 4,679,621          | 11,392,270         | 20,196,167         | 5,143,623          | 6,079,522          | 6,025,334          | 11,180,162         | 2,194,091          | 9,994,427          |
| Structures Other Than Buildings  | 4,709,252          | 11,488,360         | 11,238,158         | 4,252,162          | 12,741,225         | 7,174,052          | 5,254,620          | 8,083,848          | 8,632,677          | 11,502,225         |
| <b>Total New Non-Residential</b> | <b>78,387,348</b>  | <b>100,982,720</b> | <b>77,987,411</b>  | <b>69,253,539</b>  | <b>96,347,065</b>  | <b>73,746,566</b>  | <b>187,421,216</b> | <b>172,110,633</b> | <b>185,009,012</b> | <b>166,390,502</b> |
| <b>Total New Construction</b>    | <b>181,017,792</b> | <b>200,032,538</b> | <b>223,923,483</b> | <b>249,145,268</b> | <b>370,566,654</b> | <b>357,161,896</b> | <b>405,249,425</b> | <b>377,496,403</b> | <b>397,164,371</b> | <b>395,418,114</b> |
| <b>ADDITIONS/ALTERATIONS</b>     |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Res. Garages/Carports            | 267,297            | 395,112            | 722,876            | 326,984            | 1,415,193          | 1,984,054          | 255,521            | 155,871            | 977,290            | 868,015            |
| Residential Remodeling           | 12,466,493         | 5,813,817          | 6,434,952          | 6,877,087          | 11,335,032         | 11,986,811         | 5,885,679          | 6,937,718          | 15,573,728         | 7,332,897          |
| Commercial Remodeling            | 37,500,442         | 71,819,305         | 66,982,889         | 57,728,590         | 33,935,283         | 37,593,641         | 41,121,339         | 68,948,391         | 41,002,490         | 69,855,680         |
| <b>Total Construction</b>        | <b>231,252,024</b> | <b>278,060,772</b> | <b>298,064,200</b> | <b>314,077,929</b> | <b>417,252,162</b> | <b>408,726,402</b> | <b>452,511,964</b> | <b>453,538,383</b> | <b>454,717,879</b> | <b>473,474,706</b> |

Source: City of Lubbock, Building Inspection Dept. "Building Inspection Statistical Report"

**City of Lubbock, TX  
Real Estate Trends**

**# of Houses for Sale**

|      | <b>January</b> | <b>February</b> | <b>March</b> | <b>April</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>August</b> | <b>September</b> | <b>October</b> | <b>November</b> | <b>December</b> | <b>Year-to-Date</b> |
|------|----------------|-----------------|--------------|--------------|------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1997 | 825            | 905             | 897          | 944          | 1,009      | 1,017       | 975         | 948           | 960              | 876            | 959             | 870             | 932                 |
| 1998 | 838            | 804             | 820          | 828          | 807        | 867         | 926         | 916           | 1,045            | 1,043          | 1,009           | 948             | 904                 |
| 1999 | 984            | 885             | 911          | 891          | 920        | 985         | 966         | 946           | 939              | 821            | 825             | 797             | 906                 |
| 2000 | 723            | 767             | 764          | 761          | 778        | 754         | 798         | 774           | 801              | 787            | 763             | 717             | 766                 |
| 2001 | 767            | 782             | 810          | 822          | 833        | 862         | 836         | 860           | 850              | 832            | 769             | 711             | 811                 |
| 2002 | 753            | 700             | 238          | 252          | 598        | 639         | 655         | 687           | 718              | 750            | 753             | 697             | 690                 |
| 2003 | 727            | 723             | 711          | 733          | 757        | 798         | 853         | 990           | 990              | 1,027          | 1,030           | 966             | 847                 |
| 2004 | 1,012          | 1,033           | 1,040        | 1,054        | 1,065      | 1,104       | 1,162       | 1,218         | 1,248            | 1,259          | 1,226           | 1,176           | 1,133               |
| 2005 | 1,241          | 1,255           | 1,254        | 1,243        | 1,308      | 1,309       | 1,421       | 1,459         | 1,448            | 1,435          | 1,392           | 1,441           | 1,351               |
| 2006 | 1,360          | 1,382           | 1,446        | 1,461        | 1,483      | 1,504       | 1,548       | 1,555         | 1,624            | 1,582          | 1,608           | 1,566           | 1,510               |
| 2007 | 1,633          | 1,661           | 1,636        | 1,681        | 1,732      | 1,833       | 1,907       | 1,894         | 1,873            | 1,813          | 1,700           | 1,558           | 1,743               |
| 2008 | 1,565          | 1,534           | 1,539        | 93           | 1,586      | 1,621       | 1,619       | 1,544         | 1,495            | 1,529          | 1,503           | 1,436           | 1,543               |
| 2009 | 1,452          | 1,510           | 1,516        | 1,459        | 1,402      | -           | -           | -             | -                | -              | -               | -               | 1,468               |

**Median Price**

|      | <b>January</b> | <b>February</b> | <b>March</b> | <b>April</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>August</b> | <b>September</b> | <b>October</b> | <b>November</b> | <b>December</b> | <b>Year-to-Date</b> |
|------|----------------|-----------------|--------------|--------------|------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1997 | \$ 73,200      | 72,300          | 64,000       | 75,000       | 71,300     | 74,800      | 73,000      | 76,300        | 73,200           | 75,800         | 76,900          | 81,400          | \$ 74,000           |
| 1998 | 68,900         | 71,800          | 73,700       | 71,500       | 75,400     | 78,800      | 76,200      | 73,500        | 75,900           | 83,400         | 77,800          | 72,100          | 75,300              |
| 1999 | 83,600         | 76,000          | 74,500       | 71,500       | 73,900     | 82,100      | 72,900      | 81,500        | 81,900           | 80,000         | 80,800          | 81,700          | 77,900              |
| 2000 | 86,000         | 82,900          | 78,200       | 81,800       | 82,100     | 84,200      | 83,400      | 82,300        | 81,600           | 87,800         | 73,600          | 76,600          | 82,200              |
| 2001 | 81,700         | 77,400          | 86,200       | 82,700       | 84,300     | 80,600      | 86,300      | 83,600        | 81,100           | 88,500         | 86,900          | 86,500          | 84,000              |
| 2002 | 81,300         | 80,000          | 80,500       | 88,500       | 88,400     | 91,600      | 89,500      | 92,200        | 92,400           | 88,900         | 85,700          | 92,100          | 88,100              |
| 2003 | 88,700         | 87,200          | 92,600       | 92,800       | 88,900     | 94,500      | 99,300      | 105,700       | 91,500           | 100,500        | 96,100          | 94,700          | 94,700              |
| 2004 | 89,200         | 94,400          | 94,500       | 92,800       | 93,900     | 98,800      | 100,400     | 95,800        | 96,600           | 101,700        | 101,300         | 100,600         | 96,800              |
| 2005 | 86,500         | 95,000          | 96,700       | 98,600       | 99,500     | 105,000     | 99,900      | 93,300        | 98,300           | 101,900        | 112,600         | 98,600          | 98,800              |
| 2006 | 85,400         | 107,000         | 94,200       | 99,000       | 97,100     | 100,200     | 108,500     | 107,400       | 101,900          | 98,500         | 104,800         | 103,800         | 100,900             |
| 2007 | 101,000        | 103,600         | 102,400      | 100,300      | 101,800    | 107,200     | 111,900     | 104,900       | 97,900           | 109,400        | 100,000         | 101,200         | 104,200             |
| 2008 | 107,700        | 101,300         | 104,100      | 108,400      | 113,100    | 107,100     | 110,000     | 116,800       | 113,200          | 116,400        | 103,600         | 116,700         | 110,300             |
| 2009 | 108,200        | 112,600         | 108,600      | 115,200      | 111,400    | -           | -           | -             | -                | -              | -               | -               | 111,700             |

**Average Price**

|      | <b>January</b> | <b>February</b> | <b>March</b> | <b>April</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>August</b> | <b>September</b> | <b>October</b> | <b>November</b> | <b>December</b> | <b>Year-to-Date</b> |
|------|----------------|-----------------|--------------|--------------|------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1997 | \$ 93,900      | 86,800          | 72,200       | 91,800       | 80,200     | 92,300      | 93,400      | 93,300        | 87,900           | 89,000         | 95,200          | 95,900          | \$ 89,500           |
| 1998 | 85,900         | 86,200          | 83,800       | 96,800       | 90,100     | 89,800      | 94,200      | 91,800        | 90,700           | 94,500         | 96,600          | 87,900          | 90,900              |
| 1999 | 110,500        | 90,000          | 90,100       | 89,400       | 94,200     | 101,200     | 85,800      | 100,400       | 97,300           | 94,600         | 93,100          | 98,200          | 95,000              |
| 2000 | 105,600        | 107,000         | 97,600       | 98,900       | 94,000     | 109,100     | 107,200     | 101,200       | 104,400          | 103,600        | 89,700          | 98,200          | 101,500             |
| 2001 | 94,000         | 99,200          | 101,000      | 96,800       | 105,900    | 104,400     | 108,700     | 103,600       | 100,800          | 102,800        | 107,800         | 103,700         | 102,800             |
| 2002 | 102,300        | 96,600          | 101,700      | 106,300      | 108,000    | 117,100     | 111,800     | 115,700       | 114,600          | 111,700        | 110,800         | 124,500         | 110,500             |
| 2003 | 118,500        | 112,500         | 111,000      | 114,800      | 114,500    | 117,800     | 117,500     | 138,000       | 118,000          | 122,800        | 118,900         | 118,900         | 118,500             |
| 2004 | 111,100        | 121,500         | 117,200      | 117,200      | 118,900    | 122,800     | 119,400     | 122,400       | 115,500          | 138,200        | 127,700         | 122,400         | 121,100             |
| 2005 | 109,300        | 115,700         | 117,600      | 125,500      | 120,100    | 126,400     | 124,000     | 114,600       | 124,400          | 126,700        | 138,300         | 120,900         | 122,000             |
| 2006 | 114,300        | 131,100         | 120,800      | 119,800      | 122,500    | 121,500     | 130,200     | 134,000       | 130,200          | 120,200        | 131,500         | 130,500         | 125,800             |
| 2007 | 123,700        | 129,700         | 133,600      | 118,500      | 122,500    | 131,200     | 136,900     | 131,000       | 122,500          | 138,800        | 127,600         | 127,400         | 129,000             |
| 2008 | 132,800        | 127,200         | 128,800      | 134,500      | 142,600    | 131,900     | 131,200     | 142,300       | 135,100          | 145,300        | 133,200         | 139,900         | 135,500             |
| 2009 | 132,100        | 128,500         | 132,800      | 135,900      | 127,400    | -           | -           | -             | -                | -              | -               | -               | 131,200             |

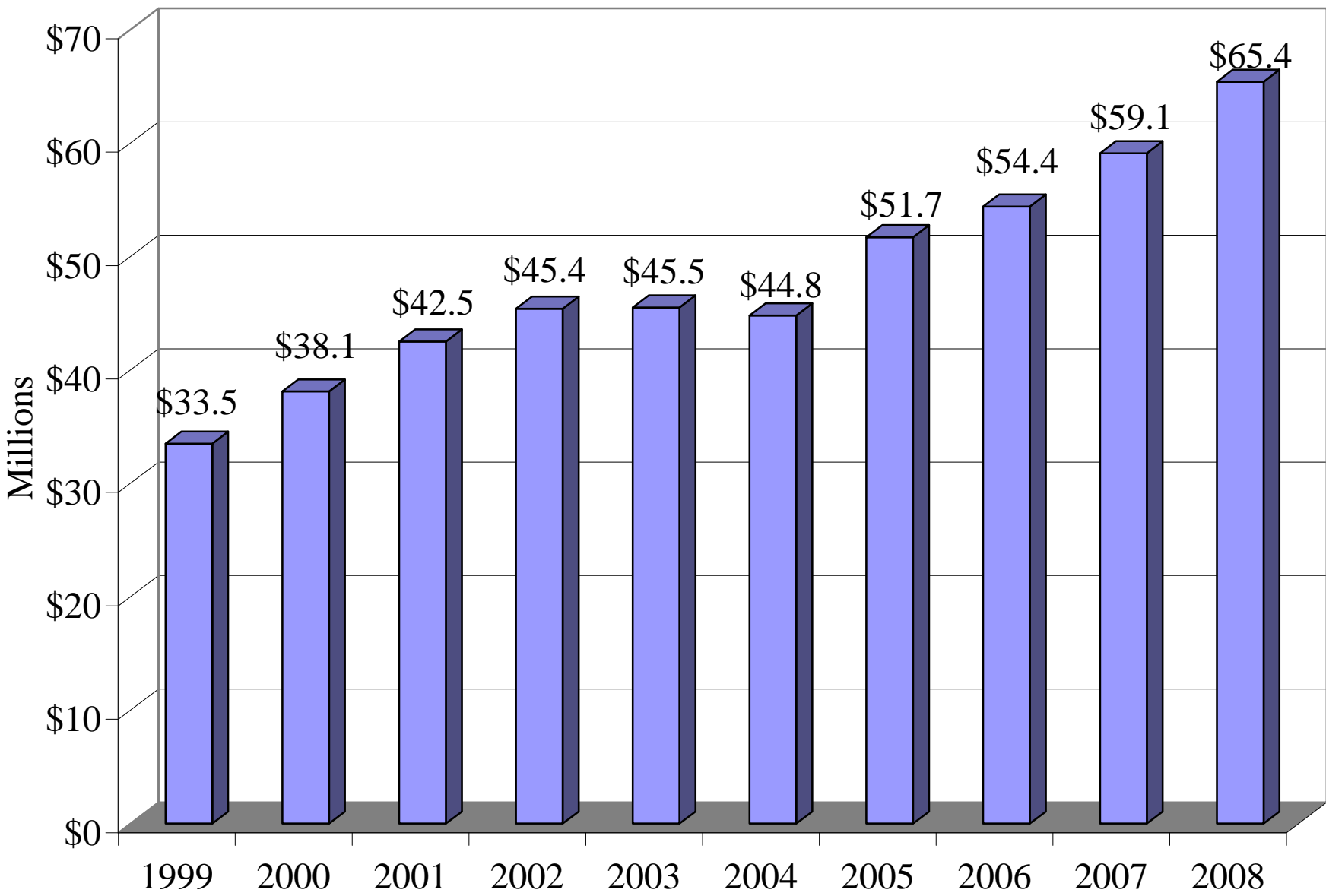
Source: Texas A&M University, "Real Estate Center Trends"

**City of Lubbock, TX**  
**Hotel Occupancy Gross Room Receipts**  
**1999-2009**

| <u>Year</u> | <u>Quarter</u> | <u>Total Capacity</u> | <u>Number Hotels Reporting</u> | <u>Gross Receipts</u> | <u>Taxable Receipts</u> | <u>Taxable Receipts % Change</u> |       |
|-------------|----------------|-----------------------|--------------------------------|-----------------------|-------------------------|----------------------------------|-------|
| 1999        | 1st Quarter    | 4045                  | 44                             | \$ 7,098,824          |                         |                                  |       |
|             | 2nd Quarter    | 4131                  | 46                             | 8,613,319             |                         |                                  |       |
|             | 3rd Quarter    | 4127                  | 45                             | 9,385,834             |                         |                                  |       |
|             | 4th Quarter    | 4127                  | 45                             | 8,414,682             |                         |                                  |       |
|             | Total          |                       |                                | \$ 33,512,659         |                         |                                  |       |
| 2000        | 1st Quarter    | 4069                  | 44                             | \$ 7,913,126          |                         |                                  |       |
|             | 2nd Quarter    | 4160                  | 46                             | 10,643,170            |                         |                                  |       |
|             | 3rd Quarter    | 4160                  | 46                             | 9,973,146             |                         |                                  |       |
|             | 4th Quarter    | 4160                  | 46                             | 9,537,972             |                         |                                  |       |
|             | Total          |                       |                                | \$ 38,067,414         |                         |                                  |       |
| 2001        | 1st Quarter    | 4381                  | 46                             | \$ 9,141,149          | 8,158,725               |                                  |       |
|             | 2nd Quarter    | 4230                  | 44                             | 11,331,040            | 10,103,594              |                                  |       |
|             | 3rd Quarter    | 4259                  | 46                             | 11,515,721            | 10,146,213              |                                  |       |
|             | 4th Quarter    | 3489                  | 45                             | 10,542,347            | 9,126,874               |                                  |       |
|             | Total          |                       |                                | \$ 42,530,257         | 37,535,405              |                                  |       |
| 2002        | 1st Quarter    | 4266                  | 47                             | \$ 10,114,821         | 8,801,714               |                                  |       |
|             | 2nd Quarter    | 3692                  | 48                             | 11,774,253            | 10,471,950              |                                  |       |
|             | 3rd Quarter    | 3666                  | 48                             | 12,717,014            | 11,339,380              |                                  |       |
|             | 4th Quarter    | 3912                  | 50                             | 10,806,291            | 9,571,979               |                                  |       |
|             | Total          |                       |                                | \$ 45,412,379         | 40,185,023              |                                  |       |
| 2003        | 1st Quarter    | 3864                  | 51                             | \$ 9,873,017          | 8,796,448               |                                  |       |
|             | 2nd Quarter    | 4004                  | 53                             | 11,880,813            | 10,516,062              |                                  |       |
|             | 3rd Quarter    | 4589                  | 56                             | 12,444,654            | 11,354,723              |                                  |       |
|             | 4th Quarter    | 3913                  | 53                             | 11,268,736            | 10,024,167              |                                  |       |
|             | Total          |                       |                                | \$ 45,467,220         | 40,691,400              |                                  |       |
| 2004        | 1st Quarter    | 3913                  | 53                             | \$ 9,873,734          | 8,833,145               |                                  |       |
|             | 2nd Quarter    | 3867                  | 53                             | 11,842,725            | 10,644,625              |                                  |       |
|             | 3rd Quarter    | 4311                  | 53                             | 11,755,156            | 10,832,694              |                                  |       |
|             | 4th Quarter    | 4219                  | 52                             | 11,358,644            | 10,241,668              |                                  |       |
|             | Total          |                       |                                | \$ 44,830,259         | 40,552,131              |                                  |       |
| 2005        | 1st Quarter    | 3931                  | 52                             | \$ 11,058,881         | 9,777,058               |                                  |       |
|             | 2nd Quarter    | 4108                  | 54                             | 13,557,386            | 11,935,841              |                                  |       |
|             | 3rd Quarter    | 4162                  | 54                             | 14,314,688            | 12,494,222              |                                  |       |
|             | 4th Quarter    | 4255                  | 56                             | 12,810,855            | 11,223,812              |                                  |       |
|             | Total          |                       |                                | \$ 51,741,810         | 45,430,933              |                                  |       |
| 2006        | 1st Quarter    | 4845                  | 59                             | \$ 12,053,516         | 10,440,810              |                                  |       |
|             | 2nd Quarter    | 4168                  | 55                             | 13,748,633            | 12,218,513              |                                  |       |
|             | 3rd Quarter    | 4180                  | 55                             | 14,692,356            | 13,490,415              |                                  |       |
|             | 4th Quarter    | 4315                  | 56                             | 13,923,515            | 12,531,474              |                                  |       |
|             | Total          |                       |                                | \$ 54,418,020         | 48,681,212              |                                  |       |
| 2007        | 1st Quarter    | 4510                  | 58                             | \$ 12,440,811         | 11,169,143              |                                  |       |
|             | 2nd Quarter    | 4764                  | 61                             | 14,878,245            | 13,424,100              |                                  |       |
|             | 3rd Quarter    | 4522                  | 58                             | 16,629,563            | 14,929,933              |                                  |       |
|             | 4th Quarter    | 4688                  | 62                             | 15,133,106            | 13,560,932              |                                  |       |
|             | Total          |                       |                                | \$ 59,081,725         | 53,084,107              |                                  |       |
| 2008        | 1st Quarter    | 4590                  | 60                             | \$ 14,123,682         | \$ 12,528,927           |                                  |       |
|             | 2nd Quarter    | 4690                  | 61                             | 17,368,177            | 15,085,942              |                                  |       |
|             | * 3rd Quarter  | 4643                  | 61                             | 18,303,848            | 16,017,039              |                                  |       |
|             | * 4th Quarter  | 4743                  | 61                             | 16,027,379            | 14,243,170              |                                  |       |
|             | Total          |                       |                                | \$ 65,823,087         | 57,875,078              |                                  |       |
| 2009        | 1st Quarter    | 4744                  | 61                             | \$ 14,328,694         | \$ 12,430,195           | 1.5%                             | -0.8% |
|             | 2nd Quarter    |                       |                                |                       |                         |                                  |       |
|             | 3rd Quarter    |                       |                                |                       |                         |                                  |       |
|             | 4th Quarter    |                       |                                |                       |                         |                                  |       |
|             | Total          |                       |                                | \$ 14,328,694         | 12,430,195              |                                  |       |

\*Revised 6/16/09

City of Lubbock, TX  
Hotel Occupancy Gross Room Receipts  
1999-2008



**Estimated Crop Production Impact  
25-County Ag Area  
2006 and 2007**

| Crop      | 2006                   |            |                  | 2007                   |            |                  |
|-----------|------------------------|------------|------------------|------------------------|------------|------------------|
|           | Value of<br>Production | Multiplier | Impact           | Value of<br>Production | Multiplier | Impact           |
| Corn      | \$ 95,398,400          | 1.727697   | \$ 164,819,529   | \$ 276,141,000         | 1.727697   | \$ 477,087,977   |
| Cotton    | 1,029,577,588          | 1.829425   | 1,883,534,978    | 1,705,613,083          | 1.829425   | 3,120,291,215    |
| Peanuts   | 60,808,140             | 1.774952   | 107,931,530      | 118,800,064            | 1.774952   | 210,864,411      |
| Sorghum   | 45,163,560             | 1.727697   | 78,028,947       | 244,464,750            | 1.727697   | 422,361,015      |
| Soybean   | 414,200                | 1.774952   | 735,185          | -                      | 1.774952   | -                |
| Sunflower | 1,405,567              | 1.939255   | 2,725,753        | 3,685,298              | 1.939255   | 7,146,732        |
| Wheat     | 34,419,000             | 1.727697   | 59,465,603       | 228,809,700            | 1.727697   | 395,313,832      |
| Total     | \$ 1,267,186,455       |            | \$ 2,297,241,526 | \$ 2,577,513,895       |            | \$ 4,633,065,182 |

\*\*Estimated values of production

**Corn Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County   | Production<br>(Bushels) |              |                    |              |
|--|-------------------------|--------------|--------------------|--------------|
|  | 2006                    | 2007         |                    |              |
| Bailey   | 398,000                 | -            |                    |              |
| Borden   | -                       | -            |                    |              |
| Briscoe  | 283,000                 | 150,000      |                    |              |
| Castro   | 12,819,000              | 23,628,000   |                    |              |
| Cochran  | -                       | -            |                    |              |
| Crosby   | -                       | -            |                    |              |
| Dawson   | -                       | -            |                    |              |
| Deaf Smith                                     | 2,306,000               | 5,000,000    |                    |              |
| Dickens  | -                       | -            |                    |              |
| Floyd  | 335,000                 | 1,290,000    |                    |              |
| Gaines   | -                       | -            |                    |              |
| Garza  | -                       | -            |                    |              |
| Hale   | 1,539,000               | 8,116,000    |                    |              |
| Hockley  | -                       | -            |                    |              |
| Howard   | -                       | -            |                    |              |
| Lamb   | 3,920,000               | 11,000,000   |                    |              |
| Lubbock  | -                       | -            |                    |              |
| Lynn   | -                       | -            |                    |              |
| Martin   | -                       | -            |                    |              |
| Midland  | -                       | -            |                    |              |
| Motley   | -                       | -            |                    |              |
| Parmer   | 6,083,000               | 12,520,000   |                    |              |
| Swisher  | 2,129,000               | 4,836,000    |                    |              |
| Terry  | -                       | -            |                    |              |
| Yoakum   | -                       | -            |                    |              |
| <i>Total Ag Area</i>                           | <i>29,812,000</i>       | <i>17.0%</i> | <i>66,540,000</i>  | <i>22.5%</i> |
| <b>State</b>                                   | <b>175,450,000</b>      |              | <b>296,000,000</b> |              |
| <i>Ag Area - Estimated Value of Production</i> | <b>\$ 95,398,400</b>    |              | <b>276,141,000</b> |              |

*Source: Production Data: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*



**Cotton Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County  | Production<br>(Bales)   |                      |       |
|---|-------------------------|----------------------|-------|
|   | 2006                    | 2007                 |       |
| Bailey  | 64,900                  | 59,000               |       |
| Borden  | 12,100                  | 40,000               |       |
| Briscoe   | 38,800                  | 49,000               |       |
| Castro  | 166,800                 | 61,000               |       |
| Cochran   | 131,100                 | 160,000              |       |
| Crosby  | 214,700                 | 342,000              |       |
| Dawson  | 161,000                 | 393,000              |       |
| Deaf Smith  | 53,500                  | 21,000               |       |
| Dickens   | 8,000                   | 36,000               |       |
| Floyd   | 254,400                 | 293,200              |       |
| Gaines  | 346,200                 | 487,000              |       |
| Garza   | 21,200                  | 59,000               |       |
| Hale  | 483,000                 | 389,000              |       |
| Hockley   | 279,700                 | 450,000              |       |
| Howard  | 57,600                  | 182,000              |       |
| Lamb  | 339,500                 | 230,000              |       |
| Lubbock   | 247,800                 | 482,000              |       |
| Lynn  | 140,500                 | 443,000              |       |
| Martin  | 61,600                  | 233,000              |       |
| Midland   | 19,900                  | 39,000               |       |
| Motley  | 9,900                   | 31,000               |       |
| Parmer  | 191,200                 | 46,000               |       |
| Swisher   | 118,700                 | 109,400              |       |
| Terry   | 214,200                 | 371,000              |       |
| Yoakum  | 146,200                 | 182,000              |       |
| <i>Total Ag Area</i>                              | 3,782,500               | 65.2%<br>5,187,600   | 62.9% |
| <b>State</b>                                      | <b>5,800,000</b>        | <b>8,250,000</b>     |       |
| <i>Ag Area - Estimated Value of Production</i>    | \$ 840,622,800          | 1,426,797,504        |       |
| <i>Value of Cottonseed</i>                        | 188,954,788             | 278,815,579          |       |
| <b><i>Total Estimated Value of Production</i></b> | <b>\$ 1,029,577,588</b> | <b>1,705,613,083</b> |       |

*Source: Production Data: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Peanut Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County   | Production<br>(Pounds) |                    |              |              |
|--|------------------------|--------------------|--------------|--------------|
|  | 2006                   | 2007               |              |              |
| Bailey   | 7,140,000              | 8,994,000          |              |              |
| Borden   | -                      | -                  |              |              |
| Briscoe  | -                      | -                  |              |              |
| Castro   | -                      | -                  |              |              |
| Cochran  | 18,974,000             | 30,025,000         |              |              |
| Crosby   | -                      | -                  |              |              |
| Dawson   | 8,560,000              | 23,635,000         |              |              |
| Deaf Smith                                     | -                      | -                  |              |              |
| Dickens  | -                      | -                  |              |              |
| Floyd  | -                      | -                  |              |              |
| Gaines   | 167,690,000            | 244,053,000        |              |              |
| Garza  | -                      | -                  |              |              |
| Hale   | -                      | -                  |              |              |
| Hockley  | 5,472,000              | 10,629,000         |              |              |
| Howard   | -                      | -                  |              |              |
| Lamb   | 11,798,000             | 8,756,000          |              |              |
| Lubbock  | -                      | -                  |              |              |
| Lynn   | -                      | -                  |              |              |
| Martin   | -                      | -                  |              |              |
| Midland  | -                      | -                  |              |              |
| Motley   | -                      | -                  |              |              |
| Parmer   | -                      | -                  |              |              |
| Swisher  | -                      | -                  |              |              |
| Terry  | 54,352,000             | 90,739,000         |              |              |
| Yoakum   | 63,837,000             | 108,833,000        |              |              |
| <i>Total Ag Area</i>                           | <i>337,823,000</i>     | <i>525,664,000</i> | <i>65.6%</i> | <i>71.2%</i> |
| <b>State</b>                                   | <b>514,750,000</b>     | <b>738,650,000</b> |              |              |
| <i>Ag Area - Estimated Value of Production</i> | <i>\$ 60,808,140</i>   | <i>118,800,064</i> |              |              |

*Source: Production Data: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Sorghum Production  
Lubbock 25-County Ag Area  
2006 and 2007**

| County   | Production<br>(CWT)  |                    |              |              |
|--|----------------------|--------------------|--------------|--------------|
|  | 2006                 | 2007               |              |              |
| Bailey   | 434,000              | 1,906,000          |              |              |
| Borden   | -                    | -                  |              |              |
| Briscoe  | 159,000              | 784,000            |              |              |
| Castro   | 641,000              | 1,816,000          |              |              |
| Cochran  | 335,000              | 1,301,000          |              |              |
| Crosby   | 46,000               | -                  |              |              |
| Dawson   | 85,000               | 826,000            |              |              |
| Deaf Smith                                     | 1,655,000            | 2,799,000          |              |              |
| Dickens  | -                    | -                  |              |              |
| Floyd  | 384,000              | 4,256,000          |              |              |
| Gaines   | 66,000               | -                  |              |              |
| Garza  | -                    | -                  |              |              |
| Hale   | 838,000              | 5,544,000          |              |              |
| Hockley  | 205,000              | 1,276,000          |              |              |
| Howard   | 16,000               | 322,000            |              |              |
| Lamb   | 965,000              | 5,125,000          |              |              |
| Lubbock  | 349,000              | 1,526,000          |              |              |
| Lynn   | 190,000              | 452,000            |              |              |
| Martin   | 97,000               | 95,000             |              |              |
| Midland  | -                    | -                  |              |              |
| Motley   | -                    | -                  |              |              |
| Parmer   | 1,223,000            | 4,067,000          |              |              |
| Swisher  | 593,000              | 2,101,000          |              |              |
| Terry  | 79,000               | 1,105,000          |              |              |
| Yoakum   | 259,000              | 916,000            |              |              |
| <i>Total Ag Area</i>                           | <i>8,619,000</i>     | <i>36,217,000</i>  | <i>13.8%</i> | <i>22.4%</i> |
| <b>State</b>                                   | <b>62,400,000</b>    | <b>161,700,000</b> |              |              |
| <i>Ag Area - Estimated Value of Production</i> | <i>\$ 45,163,560</i> | <i>244,464,750</i> |              |              |

*Source: Production Data: Texas Agriculture Statistics 2007 Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Soybean Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County   | Production<br>(Bushels) |      |                  |      |
|--|-------------------------|------|------------------|------|
|  | 2006                    | 2007 |                  |      |
| Bailey   | -                       | -    |                  |      |
| Borden   | -                       | -    |                  |      |
| Briscoe  | -                       | -    |                  |      |
| Castro   | -                       | -    |                  |      |
| Cochran  | -                       | -    |                  |      |
| Crosby   | -                       | -    |                  |      |
| Dawson   | -                       | -    |                  |      |
| Deaf Smith                                     | 76,000                  | -    |                  |      |
| Dickens  | -                       | -    |                  |      |
| Floyd  | -                       | -    |                  |      |
| Gaines   | -                       | -    |                  |      |
| Garza  | -                       | -    |                  |      |
| Hale   | -                       | -    |                  |      |
| Hockley  | -                       | -    |                  |      |
| Howard   | -                       | -    |                  |      |
| Lamb   | -                       | -    |                  |      |
| Lubbock  | -                       | -    |                  |      |
| Lynn   | -                       | -    |                  |      |
| Martin   | -                       | -    |                  |      |
| Midland  | -                       | -    |                  |      |
| Motley   | -                       | -    |                  |      |
| Parmer   | -                       | -    |                  |      |
| Swisher  | -                       | -    |                  |      |
| Terry  | -                       | -    |                  |      |
| Yoakum   | -                       | -    |                  |      |
| <i>Total Ag Area</i>                           | 76,000                  | 2.0% | -                | 0.0% |
| <b>State</b>                                   | <b>3,720,000</b>        |      | <b>3,034,000</b> |      |
| <i>Ag Area - Estimated Value of Production</i> | <b>\$ 414,200</b>       |      | -                |      |

*Source: Production Data: Texas Agriculture Statistics 2007 Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Sunflower Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County   | Production<br>(Pounds) |           |                   |       |
|--|------------------------|-----------|-------------------|-------|
|  | 2006                   | 2007      |                   |       |
| Bailey   | 994,000                | 4,736,000 |                   |       |
| Borden   | -                      | -         |                   |       |
| Briscoe  | -                      | -         |                   |       |
| Castro   | -                      | -         |                   |       |
| Cochran  | -                      | 1,620,000 |                   |       |
| Crosby   | -                      | -         |                   |       |
| Dawson   | -                      | -         |                   |       |
| Deaf Smith                                     | -                      | -         |                   |       |
| Dickens  | -                      | -         |                   |       |
| Floyd  | -                      | -         |                   |       |
| Gaines   | -                      | -         |                   |       |
| Garza  | -                      | -         |                   |       |
| Hale   | -                      | 4,192,000 |                   |       |
| Hockley  | -                      | -         |                   |       |
| Howard   | -                      | -         |                   |       |
| Lamb   | -                      | 9,412,000 |                   |       |
| Lubbock  | -                      | -         |                   |       |
| Lynn   | -                      | -         |                   |       |
| Martin   | -                      | -         |                   |       |
| Midland  | -                      | -         |                   |       |
| Motley   | -                      | -         |                   |       |
| Parmer   | -                      | -         |                   |       |
| Swisher  | -                      | -         |                   |       |
| Terry  | -                      | -         |                   |       |
| Yoakum   | -                      | -         |                   |       |
| <i>Total Ag Area</i>                           | 994,000                | 4.7%      | 19,960,000        | 37.4% |
| <b>State</b>                                   | <b>21,350,000</b>      |           | <b>53,300,000</b> |       |
| <i>Ag Area - Estimated Value of Production</i> | <b>\$ 1,405,567</b>    |           | <b>3,685,298</b>  |       |

*Source: Production Data: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Wheat Production**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

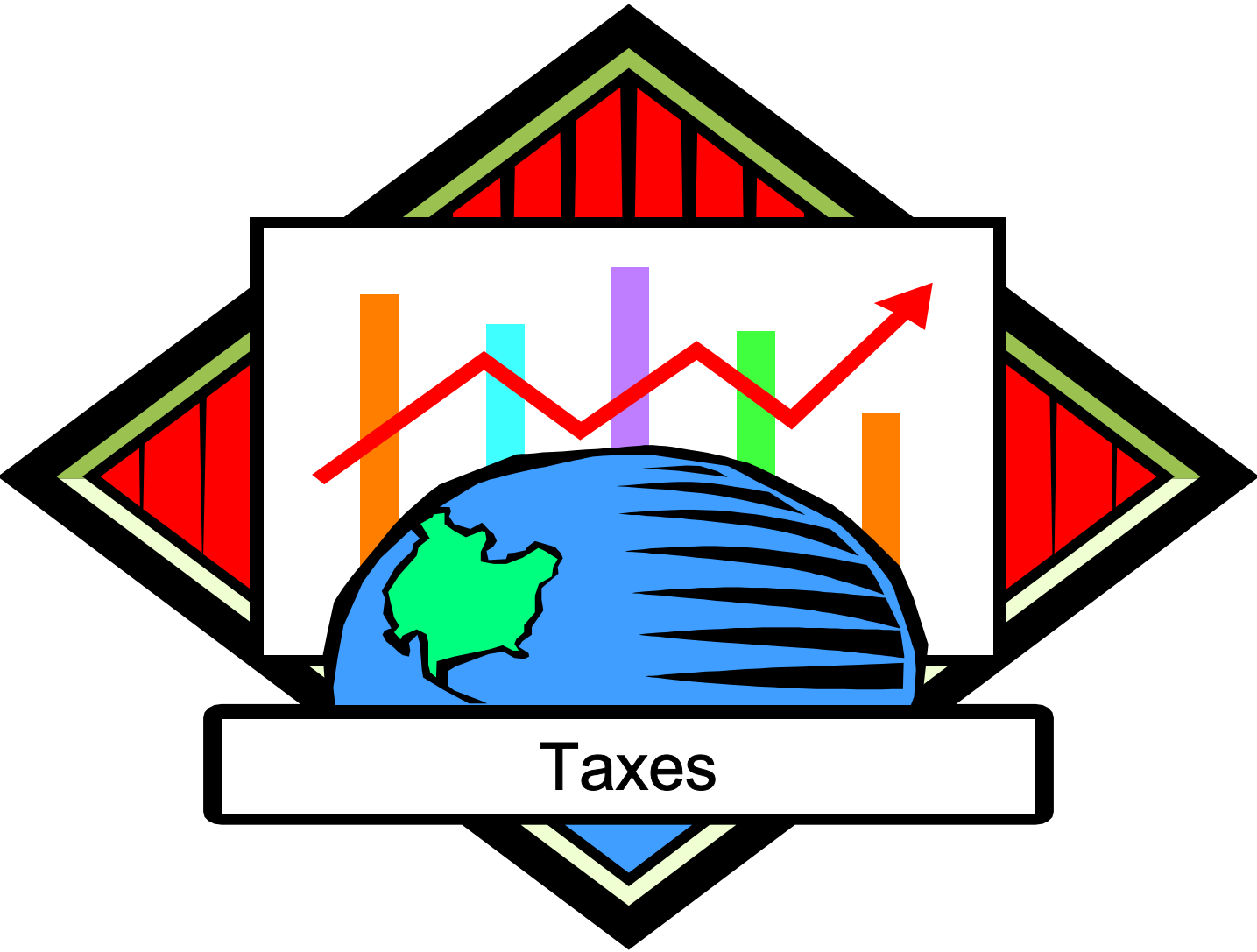
| County   | Production<br>(Bushels) |                    |
|--|-------------------------|--------------------|
|  | 2006                    | 2007               |
| Bailey   | 336,000                 | 1,101,000          |
| Borden   | 16,000                  | -                  |
| Briscoe  | 129,000                 | 938,000            |
| Castro   | 1,986,000               | 4,453,000          |
| Cochran  | 93,000                  | 281,000            |
| Crosby   | 95,000                  | 613,000            |
| Dawson   | 21,000                  | 291,000            |
| Deaf Smith                                     | 1,120,000               | 7,918,000          |
| Dickens  | 24,000                  | 196,000            |
| Floyd  | 504,000                 | 2,997,000          |
| Gaines   | 76,000                  | 888,000            |
| Garza  | 14,000                  | -                  |
| Hale   | 564,000                 | 1,973,000          |
| Hockley  | 34,000                  | 198,000            |
| Howard   | 30,000                  | -                  |
| Lamb   | 445,000                 | 2,140,000          |
| Lubbock  | 7,000                   | 403,000            |
| Lynn   | 8,000                   | 168,000            |
| Martin   | 12,000                  | -                  |
| Midland  | 14,000                  | 159,000            |
| Motley   | 15,000                  | -                  |
| Parmer   | 1,398,000               | 6,033,000          |
| Swisher  | 367,000                 | 4,366,000          |
| Terry  | 300,000                 | 786,000            |
| Yoakum   | 92,000                  | 417,000            |
| <i>Total Ag Area</i>                           | <i>7,700,000</i>        | <i>36,319,000</i>  |
|  | <i>22.9%</i>            | <i>25.8%</i>       |
| <b>State</b>                                   | <b>33,600,000</b>       | <b>140,600,000</b> |
| <i>Ag Area - Estimated Value of Production</i> | <i>\$ 34,419,000</i>    | <i>228,809,700</i> |

*Source: Production Data: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture  
Estimated Value of Production is estimated using average price*

**Cattle Inventory**  
**Lubbock 25-County Ag Area**  
**2006 and 2007**

| County               | Production<br>(Head) |              |                   |              |
|----------------------|----------------------|--------------|-------------------|--------------|
|                      | 2006                 | 2007         |                   |              |
| Bailey               | 95,000               | 99,000       |                   |              |
| Borden               | 14,000               | 12,000       |                   |              |
| Briscoe              | 15,000               | 12,000       |                   |              |
| Castro               | 445,000              | 440,000      |                   |              |
| Cochran              | 10,000               | 32,000       |                   |              |
| Crosby               | 11,000               | 13,000       |                   |              |
| Dawson               | 4,000                | 5,000        |                   |              |
| Deaf Smith           | 560,000              | 552,000      |                   |              |
| Dickens              | 20,000               | 22,000       |                   |              |
| Floyd                | 72,000               | 67,000       |                   |              |
| Gaines               | 32,000               | 10,000       |                   |              |
| Garza                | 9,000                | 11,000       |                   |              |
| Hale                 | 83,000               | 104,000      |                   |              |
| Hockley              | 12,000               | 16,000       |                   |              |
| Howard               | 10,000               | 11,000       |                   |              |
| Lamb                 | 139,000              | 136,000      |                   |              |
| Lubbock              | 51,000               | 58,000       |                   |              |
| Lynn                 | 5,000                | 7,000        |                   |              |
| Martin               | 4,000                | 7,000        |                   |              |
| Midland              | 11,000               | 14,000       |                   |              |
| Motley               | 24,000               | 27,000       |                   |              |
| Parmer               | 319,000              | 346,000      |                   |              |
| Swisher              | 231,000              | 208,000      |                   |              |
| Terry                | 6,000                | 7,000        |                   |              |
| Yoakum               | 15,000               | 18,000       |                   |              |
| <i>Total Ag Area</i> | <i>2,197,000</i>     | <i>15.6%</i> | <i>2,234,000</i>  | <i>16.0%</i> |
| <b>State</b>         | <b>14,100,000</b>    |              | <b>14,000,000</b> |              |

Source: Texas Agriculture Statistics 2007, Texas Dept. of Agriculture



Taxes



**City of Lubbock, TX  
Lubbock Central Appraisal District  
Taxing Units  
2008 Tax Rates**

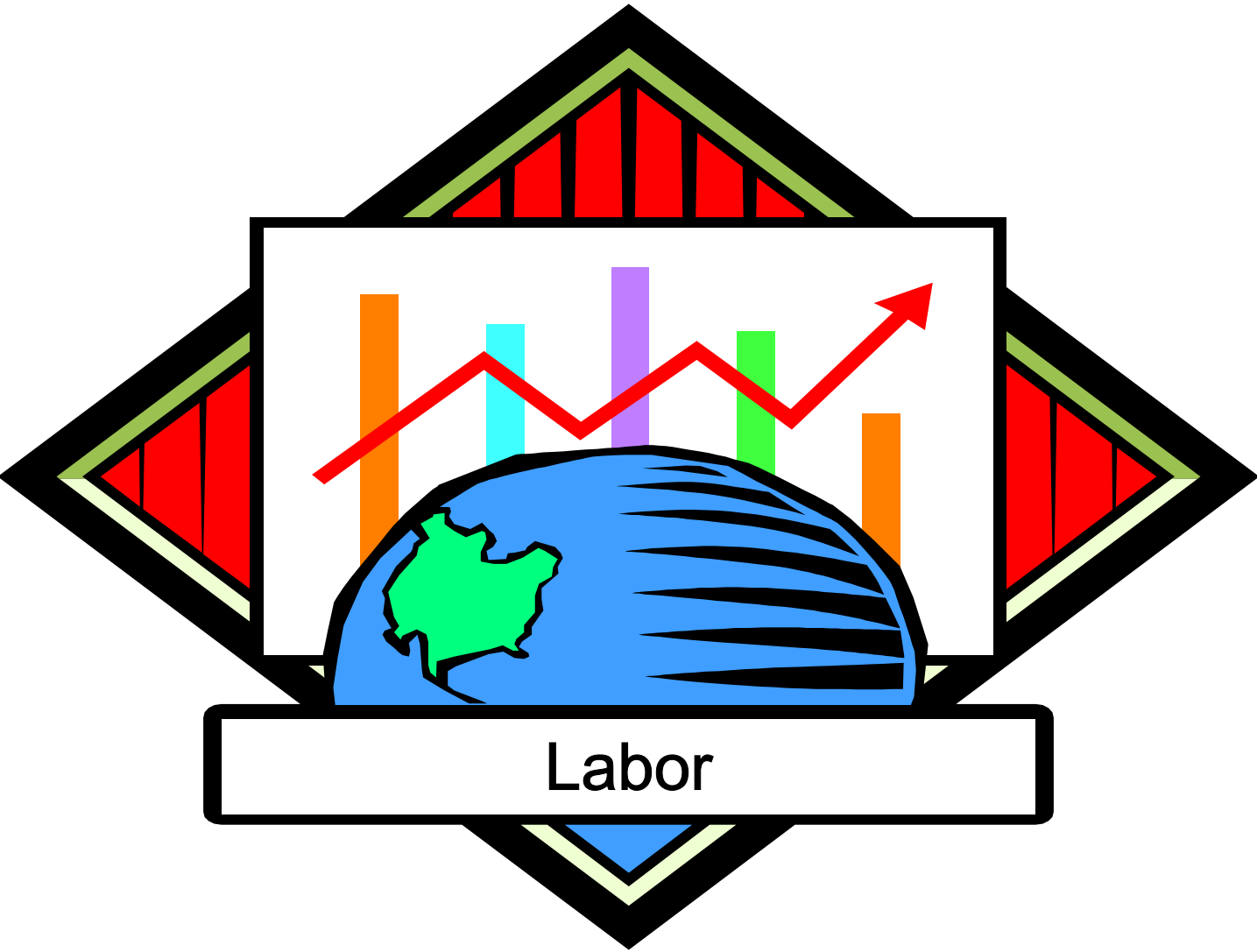
| <b>TAXING UNIT</b>    | <b>*2008*<br/>TAX RATE</b> |
|-----------------------|----------------------------|
| Frenship ISD          | \$1.500050                 |
| Idalou ISD            | \$1.170000                 |
| Lubbock ISD           | \$1.235000                 |
| Lubbock-Cooper ISD    | \$1.285000                 |
| New Deal ISD          | \$1.170000                 |
| Roosevelt ISD         | \$1.285000                 |
| Shallowater ISD       | \$1.404900                 |
| Slaton ISD            | \$1.282830                 |
| City of Idalou        | \$0.534380                 |
| City of Lubbock       | \$0.446400                 |
| City of New Deal      | \$0.761440                 |
| City of Ransom Canyon | \$0.650000                 |
| * City of Shallowater | \$0.527030                 |
| City of Slaton        | \$0.726000                 |
| City of Wolfforth     | \$0.599990                 |
| County of Lubbock     | \$0.326200                 |
| Hospital District     | \$0.120670                 |
| Water District        | \$0.007940                 |
|                       | \$0.454810                 |

**COMBINED RATES**

|   |                   |
|---|-------------------|
| <b>LISD + Lubbock City + County + Hospital + Water =</b>      | <b>\$2.136210</b> |
| Frenship ISD + Wolfforth City + County + Hospital & Water =   | <b>\$2.554850</b> |
| Idalou ISD + City of Idalou + County + Hospital & Water =     | <b>\$2.159190</b> |
| New Deal ISD + City of New Deal + County + Hospital & Water = | <b>\$2.386250</b> |
| Roosevelt ISD + County + Hospital & Water =                   | <b>\$1.739810</b> |
| Shallowater ISD + County + Hospital & Water =                 | <b>\$1.859710</b> |
| Slaton ISD + Slaton City + County + Hospital + Water =        | <b>\$2.463640</b> |

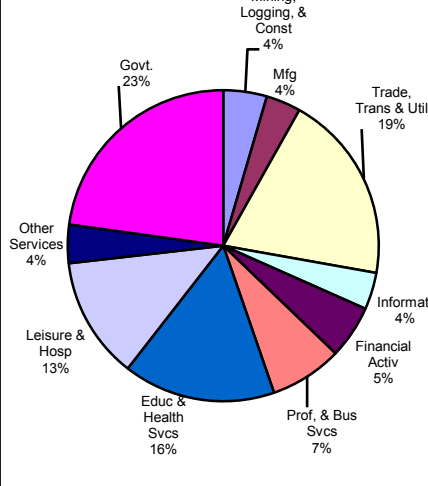
\* Self collecting entities

Source: Lubbock Central Appraisal District

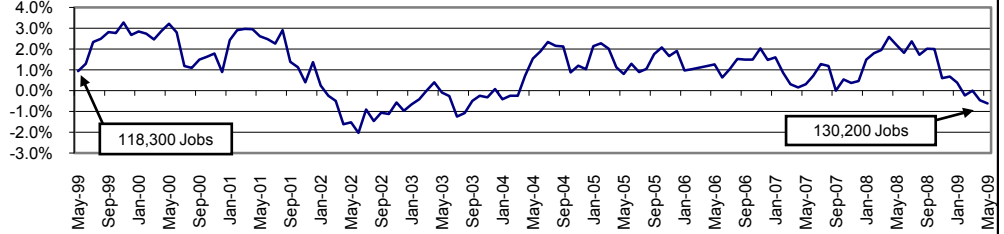


Labor

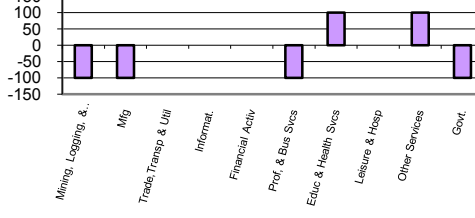
**Industry Composition**



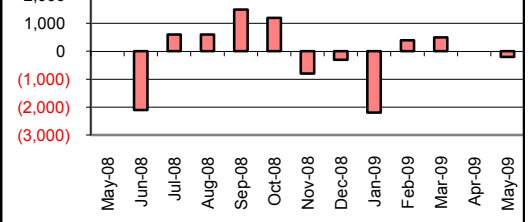
**Annual Growth Rate for Total NonAgricultural Employment**



**Monthly Change by Industry**



**Monthly Change in Total Nonag Employment**



**Employment by Industry**

|                             | Employment |          |          | Monthly Change |       | Annual Change |       |
|-----------------------------|------------|----------|----------|----------------|-------|---------------|-------|
|                             | May-2009   | Apr-2009 | May-2008 | Actual         | %     | Actual        | %     |
| Total Nonagricultural       | 130,200    | 130,400  | 131,000  | -200           | -0.2% | -800          | -0.6% |
| Mining, Logging, & Const    | 5,900      | 6,000    | 6,100    | -100           | -1.7% | -200          | -3.3% |
| Manufacturing               | 4,700      | 4,800    | 5,200    | -100           | -2.1% | -500          | -9.6% |
| Trade, Transp., & Utilities | 25,600     | 25,600   | 25,900   | 0              | 0.0%  | -300          | -1.2% |
| Information                 | 5,000      | 5,000    | 5,200    | 0              | 0.0%  | -200          | -3.9% |
| Financial Activities        | 7,200      | 7,200    | 7,200    | 0              | 0.0%  | 0             | 0.0%  |
| Profes., & Business Svcs    | 9,800      | 9,900    | 10,400   | -100           | -1.0% | -600          | -5.8% |
| Education & Health Svcs     | 20,600     | 20,500   | 19,500   | 100            | 0.5%  | 1,100         | 5.6%  |
| Leisure & Hospitality       | 16,500     | 16,500   | 16,000   | 0              | 0.0%  | 500           | 3.1%  |
| Other Services              | 5,200      | 5,100    | 5,200    | 100            | 2.0%  | 0             | 0.0%  |
| Government                  | 29,700     | 29,800   | 30,300   | -100           | -0.3% | -600          | -2.0% |

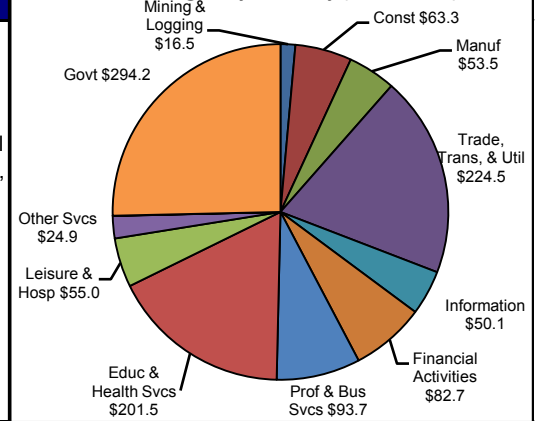
**Size Class of Industries as of December 2008**

| Size Class   | Employees Per Firm | Number of Firms | Employment in Size Class | % of Total Employment |
|--------------|--------------------|-----------------|--------------------------|-----------------------|
| 9            | 1000+              | 11              | 29690                    | 23.3%                 |
| 8            | 500-999            | 11              | 7227                     | 5.7%                  |
| 7            | 250-499            | 31              | 10580                    | 8.3%                  |
| 6            | 100-249            | 142             | 21207                    | 16.6%                 |
| 5            | 50-99              | 221             | 14741                    | 11.6%                 |
| 4            | 20-49              | 626             | 19358                    | 15.2%                 |
| 3            | 10-19              | 818             | 11238                    | 8.8%                  |
| 2            | 5-9                | 1127            | 7552                     | 5.9%                  |
| 1            | 1-4                | 2850            | 5853                     | 4.6%                  |
| 0            | 0                  | 383             | 0                        | 0.0%                  |
| <b>TOTAL</b> |                    | <b>6220</b>     | <b>127446</b>            | <b>100.0%</b>         |

**Comments for May 2009**

Total Nonagricultural Employment in the Lubbock MSA decreased by 200 jobs in May. Mining, Logging and Construction and Manufacturing employment each experienced a slight drop over the month. Employment in the Education and Health Services had a slight increase over the month, and has gained 1,100 jobs or 5.6 percent since May 2008. Leisure and Hospitality employment held steady over the month. Over the year, this industry has gained 500 jobs or 3.1 percent. Total Government dropped by 100 jobs in May. The Lubbock MSA decreased 800 jobs since May 2008, with an annual growth rate of -0.6 percent.

**4th Quarter Wages by Industry (in millions)**



**Unemployment Information (all estimates are in thousands)**

|        | Lubbock MSA |       |        |        | Texas (Actual) |          |        |        | United States (Actual) |           |          |        |
|--------|-------------|-------|--------|--------|----------------|----------|--------|--------|------------------------|-----------|----------|--------|
|        | C.L.F.      | Emp.  | Unemp. | % Rate | C.L.F.         | Emp.     | Unemp. | % Rate | C.L.F.                 | Emp.      | Unemp.   | % Rate |
| May-09 | 142.4       | 135.9 | 6.5    | 4.6    | 11,920.6       | 11,098.5 | 822.0  | 6.9    | 154,336.0              | 140,363.0 | 13,973.0 | 9.1    |
| Apr-09 | 142.8       | 136.8 | 6.0    | 4.2    | 11,873.4       | 11,118.9 | 754.5  | 6.4    | 153,834.0              | 140,586.0 | 13,248.0 | 8.6    |
| May-08 | 139.8       | 134.9 | 4.9    | 3.5    | 11,639.3       | 11,120.2 | 519.1  | 4.5    | 154,003.0              | 145,927.0 | 8,076.0  | 5.2    |

# Texas Metropolitan Statistical Area Rankings

## Total Nonagricultural Employment

May-2009

| Unemployment                  | Rate | Monthly Growth   | Rate  | Actual | Annual Growth                 | Rate  | Actual  |
|-------------------------------|------|--|-------|--------|-------------------------------|-------|---------|
| 1 Lubbock                     | 4.6% | 1 Austin-Round Rock  | 0.7%  | 5,500  | 1 Odessa                      | 1.8%  | 1,100   |
| 2 Amarillo                    | 4.7% | 2 Dallas-Plano-Irving  | 0.3%  | 5,800  | 2 Midland                     | 1.0%  | 700     |
| 3 College Station-Bryan       | 4.9% | 3 Fort Worth-Arlington   | 0.2%  | 1,500  | 3 Killeen-Temple-Fort Hood    | 0.9%  | 1,100   |
| 4 Abilene                     | 5.2% | 4 Laredo   | 0.1%  | 100    | 4 Tyler                       | 0.8%  | 800     |
| 4 Midland                     | 5.2% | 4 Brownsville-Harlingen  | 0.1%  | 100    | 5 Austin-Round Rock           | 0.5%  | 4,200   |
| 6 Texarkana                   | 5.8% | 4 Killeen-Temple-Fort Hood   | 0.1%  | 100    | 6 McAllen-Edinburg-Mission    | 0.1%  | 300     |
| 6 San Angelo                  | 5.8% | 7 El Paso  | 0.0%  | 100    | 7 Laredo                      | -0.3% | -300    |
| 6 San Antonio                 | 5.8% | 7 Houston-Sugar Land-Baytown   | 0.0%  | 800    | 8 Lubbock                     | -0.6% | -800    |
| 9 Waco                        | 6.0% | 7 San Antonio  | 0.0%  | 100    | 9 San Antonio                 | -0.8% | -6,900  |
| 10 Austin-Round Rock          | 6.1% | 7 McAllen-Edinburg-Mission   | 0.0%  | 0      | 10 Texarkana                  | -1.0% | -600    |
| 10 Killeen-Temple-Fort Hood   | 6.1% | 7 Texarkana  | 0.0%  | 0      | 11 Fort Worth-Arlington       | -1.2% | -10,400 |
| 12 Corpus Christi             | 6.6% | 7 Tyler  | 0.0%  | 0      | 11 El Paso                    | -1.2% | -3,400  |
| 13 Wichita Falls              | 6.7% | 13 Waco  | -0.1% | -100   | 13 Waco                       | -1.3% | -1,400  |
| 14 Victoria                   | 6.8% | 14 Abilene   | -0.2% | -100   | 13 Amarillo                   | -1.3% | -1,500  |
| 15 Houston-Sugar Land-Baytown | 6.9% | 14 Lubbock   | -0.2% | -200   | 15 Abilene                    | -1.8% | -1,200  |
| 15 Longview                   | 6.9% | 14 Wichita Falls   | -0.2% | -100   | 16 College Station-Bryan      | -1.9% | -1,800  |
| 17 Tyler                      | 7.0% | 14 Longview  | -0.2% | -200   | 17 Houston-Sugar Land-Baytown | -2.2% | -56,300 |
| 18 Fort Worth-Arlington       | 7.1% | 18 Midland   | -0.3% | -200   | 17 Longview                   | -2.2% | -2,200  |
| 19 Dallas-Plano-Irving        | 7.2% | 18 Corpus Christi  | -0.3% | -600   | 19 Brownsville-Harlingen      | -2.3% | -2,900  |
| 20 Sherman-Denison            | 7.4% | 20 Amarillo  | -0.4% | -400   | 20 Corpus Christi             | -2.4% | -4,500  |
| 21 Laredo                     | 7.8% | 20 Beaumont-Port Arthur  | -0.4% | -700   | 21 Dallas-Plano-Irving        | -2.5% | -52,100 |
| 21 Odessa                     | 7.8% | 22 Odessa  | -0.5% | -300   | 22 Wichita Falls              | -2.8% | -1,700  |
| 23 El Paso                    | 8.3% | 23 College Station-Bryan   | -0.9% | -800   | 23 Beaumont-Port Arthur       | -3.4% | -5,600  |
| 24 Brownsville-Harlingen      | 9.0% | Current Employment Statistics are no longer being produced by BLS for the<br>San Angelo, Sherman or Victoria MSAs. |       |        |                               |       |         |
| 25 Beaumont-Port Arthur       | 9.1% |  |       |        |                               |       |         |
| 26 McAllen-Edinburg-Mission   | 9.4% |  |       |        |                               |       |         |

**City of Lubbock, TX  
Finance Department  
2009 Employment Data  
Lubbock MSA**

|   | January | February | March   | April   | May     | June | July | August | September | October | November | December | Annual |
|---|---------|----------|---------|---------|---------|------|------|--------|-----------|---------|----------|----------|--------|
| Civilian Labor Force                        | 140,600 | 140,600  | 141,400 | 142,800 | 142,400 |      |      |        |           |         |          |          |        |
| Unemployment                                | 6,600   | 6,300    | 6,300   | 6,000   | 6,500   |      |      |        |           |         |          |          |        |
| Percent Unemp.                              | 4.7     | 4.5      | 4.4     | 4.2     | 4.6     |      |      |        |           |         |          |          |        |
| Employment                                  | 134,000 | 134,300  | 135,100 | 136,800 | 135,900 |      |      |        |           |         |          |          |        |
| <hr/>                                       |         |          |         |         |         |      |      |        |           |         |          |          |        |
| <b>Total Nonfarm</b>                        | 129,500 | 129,900  | 130,400 | 130,400 | 130,200 |      |      |        |           |         |          |          |        |
| Natural Resources and Mining & Construction | 5,900   | 5,900    | 6,000   | 6,000   | 5,900   |      |      |        |           |         |          |          |        |
| Manufacturing                               | 4,900   | 4,900    | 4,800   | 4,800   | 4,700   |      |      |        |           |         |          |          |        |
| Trade, Transportation, and Utilities        | 25,700  | 25,600   | 25,800  | 25,600  | 25,600  |      |      |        |           |         |          |          |        |
| Wholesale Trade                             | 6,200   | 6,200    | 6,200   | 6,200   | 6,200   |      |      |        |           |         |          |          |        |
| Retail Trade                                | 16,000  | 15,900   | 16,100  | 16,000  | 16,000  |      |      |        |           |         |          |          |        |
| Transportation, Warehousing, and Utilities  | 3,500   | 3,500    | 3,500   | 3,400   | 3,400   |      |      |        |           |         |          |          |        |
| Information                                 | 5,100   | 5,100    | 5,000   | 5,000   | 5,000   |      |      |        |           |         |          |          |        |
| Financial Activities                        | 7,200   | 7,200    | 7,200   | 7,200   | 7,200   |      |      |        |           |         |          |          |        |
| Professional and Business Services          | 10,100  | 10,000   | 10,000  | 9,900   | 9,800   |      |      |        |           |         |          |          |        |
| Educational and Health Services             | 20,200  | 20,600   | 20,500  | 20,500  | 20,600  |      |      |        |           |         |          |          |        |
| Leisure and Hospitality                     | 15,700  | 15,900   | 16,200  | 16,500  | 16,500  |      |      |        |           |         |          |          |        |
| Other Services                              | 5,100   | 5,100    | 5,100   | 5,100   | 5,200   |      |      |        |           |         |          |          |        |
| Government                                  | 29,600  | 29,600   | 29,800  | 29,800  | 29,700  |      |      |        |           |         |          |          |        |

Source: Texas Workforce Commission

**City of Lubbock, TX**  
**Annual Average Employment By Industry Type**  
**Lubbock MSA**  
**1999-2008**

|   | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>% Change<br/>2007-2008</u> |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------------|
| <b>Civilian Labor Force</b>                             | 123,500     | 130,798     | 134,097     | 136,526     | 139,108     | 140,591     | 141,148     | 140,995     | 139,533     | 139,575     | 0.0%                          |
| <b>Unemployment</b>                                     | 3,600       | 4,715       | 4,988       | 6,013       | 6,789       | 6,401       | 5,777       | 5,634       | 5,055       | 5,233       | 3.5%                          |
| <b>Percent Unemp.<br/>Employment</b>                    | 2.9         | 3.6         | 3.7         | 4.4         | 4.9         | 4.6         | 4.1         | 4.0         | 3.6         | 3.7         | 2.8%                          |
| <b>Employment</b>                                       | 119,900     | 126,083     | 129,109     | 130,513     | 132,319     | 134,190     | 135,371     | 135,361     | 134,478     | 134,350     | -0.1%                         |
| <b>Total NonAg Employment</b>                           | 119,300     | 121,700     | 124,300     | 123,100     | 122,700     | 124,000     | 126,000     | 127,600     | 128,500     | 129,317     | 0.6%                          |
| <b>Natural Resources, Mining &amp;<br/>Construction</b> | 4,500       | 4,500       | 5,000       | 5,200       | 5,400       | 5,200       | 5,300       | 5,500       | 5,700       | 6,083       | 6.7%                          |
| <b>Manufacturing</b>                                    | 7,200       | 7,100       | 6,900       | 6,000       | 5,700       | 5,400       | 5,300       | 5,400       | 5,200       | 5,175       | -0.5%                         |
| <b>Trade, Transportation, &amp;<br/>Utilities</b>       | 25,200      | 25,200      | 25,300      | 24,700      | 24,400      | 24,500      | 25,000      | 25,500      | 25,900      | 26,158      | 1.0%                          |
| Wholesale Trade   | 6,800       | 6,800       | 6,600       | 5,900       | 5,600       | 5,700       | 5,800       | 6,100       | 6,100       | 6,092       | -0.1%                         |
| Retail Trade  | 15,200      | 15,000      | 15,000      | 15,100      | 15,200      | 15,300      | 15,400      | 15,700      | 16,100      | 16,133      | 0.2%                          |
| Transp, Warehousing, &<br>Utilities                     | 3,300       | 3,400       | 3,700       | 3,600       | 3,600       | 3,600       | 3,800       | 3,700       | 3,700       | 3,933       | 6.3%                          |
| <b>Information</b>                                      | 4,100       | 4,500       | 5,300       | 5,700       | 5,800       | 5,700       | 6,200       | 6,000       | 5,600       | 5,358       | -4.3%                         |
| <b>Financial Activities</b>                             | 6,600       | 6,800       | 7,100       | 6,900       | 7,000       | 7,000       | 6,800       | 6,900       | 7,000       | 7,150       | 2.1%                          |
| <b>Professional and Business<br/>Services</b>           | 10,400      | 11,900      | 10,800      | 9,600       | 9,200       | 10,300      | 10,200      | 10,500      | 10,400      | 11,017      | 5.9%                          |
| <b>Educational and Health<br/>Services</b>              | 17,300      | 17,000      | 17,700      | 18,100      | 17,900      | 18,100      | 18,500      | 19,000      | 19,100      | 19,417      | 1.7%                          |
| <b>Leisure and Hospitality</b>                          | 12,800      | 13,200      | 14,000      | 14,400      | 14,200      | 14,500      | 14,700      | 14,900      | 15,200      | 15,675      | 3.1%                          |
| <b>Other Services</b>                                   | 5,000       | 4,900       | 5,100       | 5,100       | 5,300       | 5,300       | 5,200       | 5,200       | 5,200       | 5,233       | 0.6%                          |
| <b>Government</b>                                       | 26,200      | 26,700      | 27,100      | 27,700      | 28,000      | 28,000      | 28,900      | 28,800      | 29,200      | 28,050      | -3.9%                         |

2000-2004 has been revised to reflect the new MSA and the new methodology for unemployment.  
MSA unemployment figures are not comparable to previous years.  
Rounded to nearest 100

**29-County Labor Draw Area  
May 2009**

|                      | <b>Civilian<br/>Labor Force</b> | <b>Employment</b> | <b>Available<br/>Labor</b> | <b>Unemp.<br/>Rate (%)</b> |
|----------------------|---------------------------------|-------------------|----------------------------|----------------------------|
| Bailey County        | 3,483                           | 3,314             | 169                        | 4.9                        |
| Borden County        | 410                             | 385               | 25                         | 6.1                        |
| Briscoe County       | 764                             | 732               | 32                         | 4.2                        |
| Castro County        | 3,816                           | 3,653             | 163                        | 4.3                        |
| Cochran County       | 1,641                           | 1,559             | 82                         | 5.0                        |
| Crosby County        | 2,730                           | 2,555             | 175                        | 6.4                        |
| Dawson County        | 5,491                           | 5,050             | 441                        | 8.0                        |
| Deaf Smith County    | 8,970                           | 8,572             | 398                        | 4.4                        |
| Dickens County       | 1,274                           | 1,202             | 72                         | 5.7                        |
| Floyd County         | 3,484                           | 3,290             | 194                        | 5.6                        |
| Gaines County        | 7,447                           | 6,997             | 450                        | 6.0                        |
| Garza County         | 2,494                           | 2,387             | 107                        | 4.3                        |
| Hale County          | 17,449                          | 16,520            | 929                        | 5.3                        |
| Hockley County       | 12,693                          | 11,819            | 874                        | 6.9                        |
| Howard County        | 14,805                          | 13,767            | 1,038                      | 7.0                        |
| Kent County          | 461                             | 435               | 26                         | 5.6                        |
| King County          | 191                             | 182               | 9                          | 4.7                        |
| Lamb County          | 7,503                           | 7,046             | 457                        | 6.1                        |
| Lubbock County       | 139,662                         | 133,322           | 6,340                      | 4.5                        |
| Lynn County          | 3,022                           | 2,853             | 169                        | 5.6                        |
| Motley County        | 798                             | 766               | 32                         | 4.0                        |
| Parmer County        | 4,587                           | 4,412             | 175                        | 3.8                        |
| Scurry County        | 8,200                           | 7,687             | 513                        | 6.3                        |
| Stonewall County     | 870                             | 830               | 40                         | 4.6                        |
| Swisher County       | 3,738                           | 3,551             | 187                        | 5.0                        |
| Terry County         | 6,180                           | 5,782             | 398                        | 6.4                        |
| Yoakum County        | 4,558                           | 4,214             | 344                        | 7.5                        |
| Lea County, NM       | 31,697                          | 29,598            | 2,099                      | 6.6                        |
| Roosevelt County, NM | 9,825                           | 9,478             | 347                        | 3.5                        |
|                      | <b>308,243</b>                  | <b>291,958</b>    | <b>16,285</b>              | <b>5.3%</b>                |

Source: Texas Workforce Commission, County Current Unemployment Rates - May 2009  
New Mexico Department of Labor, May 2009

**City of Lubbock, TX**  
**Average Weekly Wage and Total Payroll for Covered Employment**  
*Lubbock County*

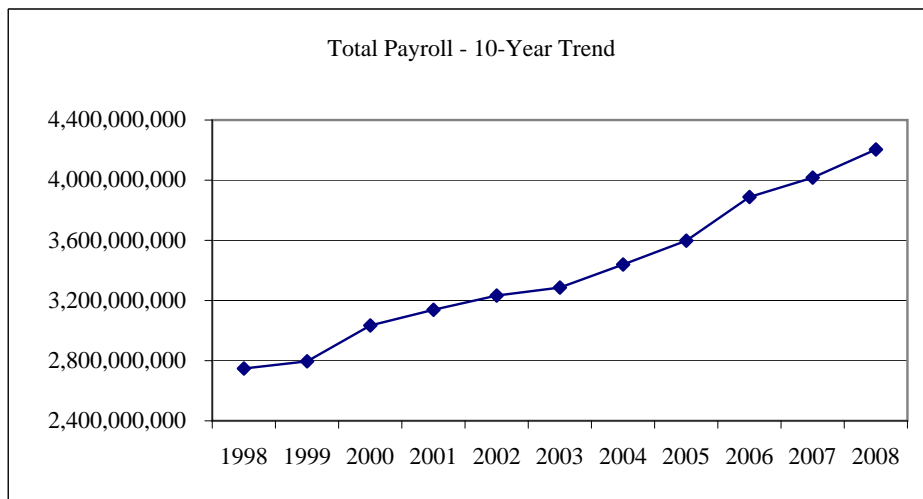
**Average Weekly Wage**

| Year | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Avg. Annual | % Increase |
|------|-------------|-------------|-------------|-------------|-------------|------------|
| 1996 | \$ 423.17   | 420.36      | 422.18      | 464.38      | \$ 432.52   | 5.6%       |
| 1997 | 424.43      | 437.34      | 437.82      | 483.00      | 445.65      | 3.0%       |
| 1998 | 483.00      | 467.80      | 460.20      | 505.35      | 479.09      | 7.5%       |
| 1999 | 447.55      | 462.15      | 465.15      | 511.19      | 471.51      | -1.6%      |
| 2000 | 494.78      | 484.77      | 497.76      | 527.30      | 501.15      | 6.3%       |
| 2001 | 503.00      | 493.00      | 511.00      | 536.89      | 510.97      | 2.0%       |
| 2002 | 512.52      | 515.00      | 537.00      | 558.42      | 530.74      | 3.9%       |
| 2003 | 539.00      | 531.00      | 551.00      | 574.00      | 548.75      | 3.4%       |
| 2004 | 549.00      | 549.00      | 551.57      | 602.58      | 563.04      | 2.6%       |
| 2005 | 550.97      | 563.16      | 590.02      | 621.23      | 581.35      | 3.3%       |
| 2006 | 608.41      | 529.76      | 526.23      | 641.17      | 576.39      | -0.9%      |
| 2007 | 620.46      | 623.52      | 616.84      | 684.46      | 636.32      | 10.4%      |
| 2008 | 627.29      | 639.92      | 641.09      | 698.99      | 651.82      | 2.4%       |

**Total Payroll**

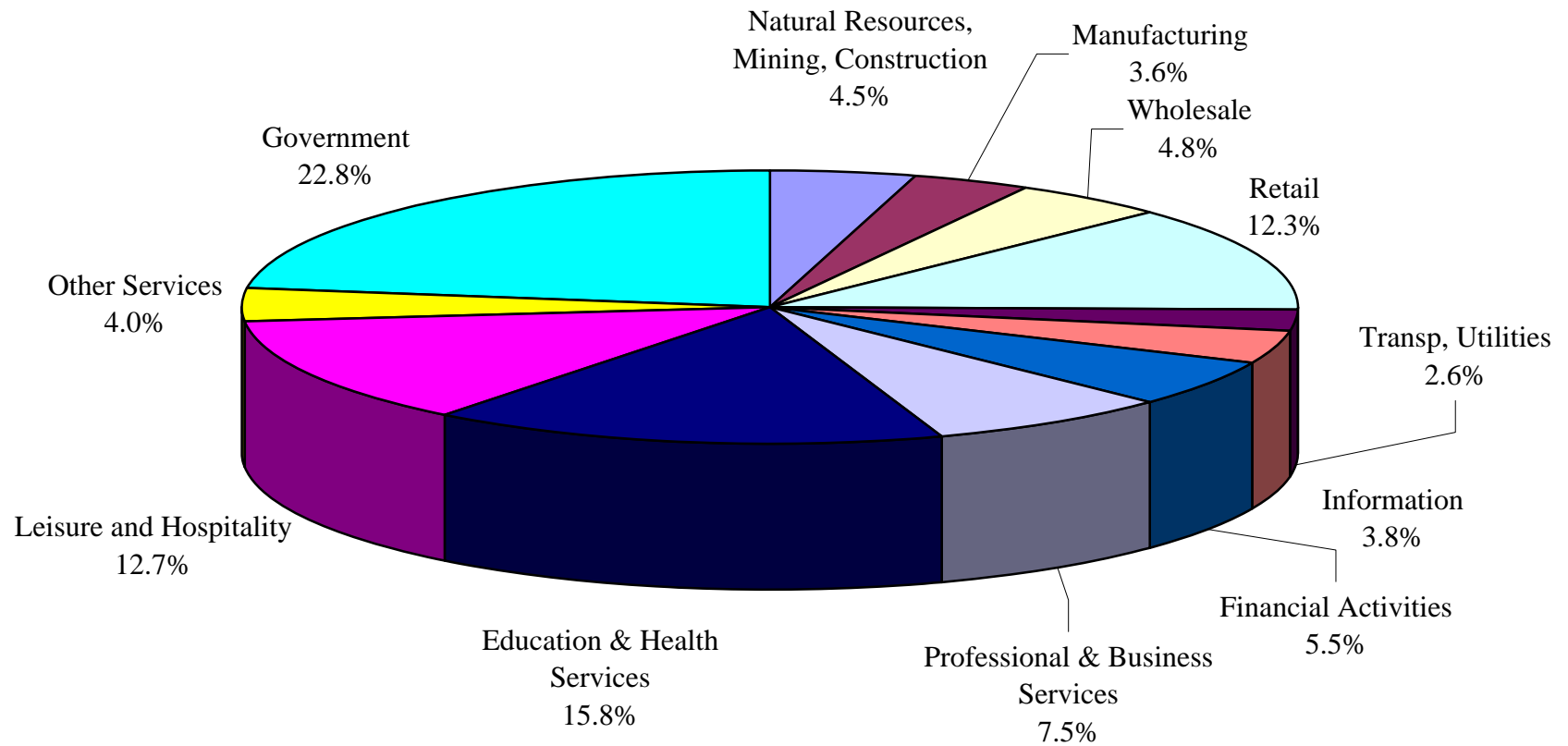
| Year | 1st Quarter    | 2nd Quarter   | 3rd Quarter   | 4th Quarter   | Total            | % Change |
|------|----------------|---------------|---------------|---------------|------------------|----------|
| 1996 | \$ 577,314,243 | 587,401,537   | 595,853,047   | 663,753,856   | \$ 2,424,322,683 | 5.96%    |
| 1997 | 597,861,741    | 624,267,350   | 634,583,585   | 712,981,136   | 2,569,693,812    | 6.00%    |
| 1998 | 637,715,155    | 684,713,918   | 674,804,294   | 751,087,827   | 2,748,321,194    | 6.95%    |
| 1999 | 645,146,080    | 680,963,453   | 694,382,309   | 774,745,468   | 2,795,237,310    | 1.71%    |
| 2000 | 733,767,094    | 739,243,856   | 751,412,650   | 809,853,341   | 3,034,276,941    | 8.55%    |
| 2001 | 763,615,032    | 759,199,934   | 785,793,904   | 829,742,511   | 3,138,351,381    | 3.43%    |
| 2002 | 779,209,894    | 782,967,854   | 815,687,501   | 855,433,157   | 3,233,298,406    | 3.03%    |
| 2003 | 806,196,689    | 794,732,294   | 818,850,720   | 866,340,940   | 3,286,120,643    | 1.63%    |
| 2004 | 819,915,322    | 836,876,674   | 849,390,116   | 933,208,541   | 3,439,390,653    | 4.66%    |
| 2005 | 842,515,754    | 868,033,369   | 911,207,366   | 976,089,962   | 3,597,846,451    | 4.61%    |
| 2006 | 944,639,908    | 962,240,218   | 947,649,526   | 1,033,292,039 | 3,887,821,691    | 8.06%    |
| 2007 | 965,035,985    | 975,453,984   | 976,169,169   | 1,100,448,834 | 4,017,107,972    | 3.33%    |
| 2008 | 998,327,713    | 1,029,608,480 | 1,034,696,751 | 1,141,758,003 | 4,204,390,947    | 4.66%    |

Source: Texas Workforce Commission, "Covered Employment and Wages" Lubbock County





City of Lubbock, TX  
Employment By Industry Type  
Lubbock MSA - May 2009



## WORKFLOW PATTERNS

### RESIDENTS OF LUBBOCK THAT TRAVEL TO OTHER COUNTIES TO WORK

|                      |                       |                    |                      |                     |                  |
|----------------------|-----------------------|--------------------|----------------------|---------------------|------------------|
| <b>Bailey</b><br>59  | <b>Lamb</b><br>169    | <b>Hale</b><br>789 | <b>Floyd</b><br>60   | <b>Motley</b><br>0  |                  |
| <b>Cochran</b><br>15 | <b>Hockley</b><br>633 | <b>Lubbock</b>     | <b>Crosby</b><br>186 | <b>Dickens</b><br>3 | <b>King</b><br>8 |
| <b>Yoakum</b><br>53  | <b>Terry</b><br>273   | <b>Lynn</b><br>239 | <b>Garza</b><br>160  |                     |                  |

## WORKFLOW PATTERNS

### RESIDENTS OF OTHER COUNTIES THAT TRAVEL TO LUBBOCK TO WORK

|                          |                             |                          |                          |                          |                      |
|--------------------------|-----------------------------|--------------------------|--------------------------|--------------------------|----------------------|
| <b>Bailey</b><br><br>54  | <b>Lamb</b><br><br>395      | <b>Hale</b><br><br>1,334 | <b>Floyd</b><br><br>131  | <b>Motley</b><br><br>23  |                      |
| <b>Cochran</b><br><br>72 | <b>Hockley</b><br><br>2,248 | <b>Lubbock</b>           | <b>Crosby</b><br><br>714 | <b>Dickens</b><br><br>36 | <b>King</b><br><br>0 |
| <b>Yoakum</b><br><br>26  | <b>Terry</b><br><br>533     | <b>Lynn</b><br><br>620   | <b>Garza</b><br><br>282  |                          |                      |



# Major Employers List Lubbock, Texas

(more than 50 employees)

## November 2007

(Revised)

Prepared by:  
City of Lubbock/Business Development  
(806) 775-2019

- **Every attempt was made to make this information as accurate as possible.**
  - The source for this information was survey forms sent out by mail or fax, personal calls, and the Texas Workforce Commission quarterly list of businesses.
  - The survey data was collected between December 2006 and November 2007.
- **In the case where the number of employees is a range, it is sorted by the first number in the range.**
- **All employers with more than 50 employees may not be included on the list, because:**
  - Some did not respond to the survey and we could not determine without the information whether the employer had 50 employees or more.
  - Some employers requested that they not be included on the list.
- **The number of employees for each company on the list includes both full-time and part-time employees.**
  - The number is a "head-count" representing the total number of people employed, not full-time equivalents.



# Major Employers - Lubbock MSA

## November 2007

| Company Name<br>Mailing Address<br>Physical Address  | Type of Business   | Telephone<br>Fax #<br>Website Address                      | CEO<br>CEO Title                                | Employment |
|--|--|--|---|------------|
| <b>Texas Tech University</b><br>P.O. Box 41093<br>Broadway and University<br>Lubbock, TX 79409                   | University (Also includes location at Reese Technology Center) | (806) 742-3853<br>(806) 742-1371<br>www.ttu.edu            | Kent Hance<br>Chancellor                        | 9740       |
| <b>Covenant Health System</b><br>P.O. Box 1201<br>3615 19th Street<br>Lubbock, TX 79408                          | General Medical and Surgical Hospital                          | (806) 725-1011<br>(806) 723-6552<br>www.covenanthealth.org | Charley Trimble<br>CEO/President                | 4870       |
| <b>Lubbock Independent School District</b><br>1628 19th Street<br>Same<br>Lubbock, TX 79401                      | Elementary and Secondary Schools                               | (806) 766-1086<br>(806) 766-1210<br>www.lubbockisd.org     | Wayne Havens<br>Superintendent                  | 3566       |
| <b>University Medical Center</b><br>P.O. Box 5980<br>602 Indiana Avenue<br>Lubbock, TX 79417                     | General Medical and Surgical Hospital                          | (806) 775-9222<br>(806) 775-9220<br>www.teamumc.org        | David Allison<br>President                      | 2828       |
| <b>United Supermarkets (Corporate Headquarters)</b><br>P.O. Box 6840<br>7830 Orlando Avenue<br>Lubbock, TX 79493 | Supermarkets   | (806) 791-0220<br>(806) 791-7492<br>www.unitedtexas.com    | Gantt Bumstead<br>President                     | 2570       |
| <b>AT&amp;T Communications</b><br>P.O. Box 2878<br>2010 Avenue R, Room 138<br>Lubbock, TX 79408                  | Telephone, Internet, Cellular and Video products               | (806) 741-6361<br>(806) 741-5097<br>www.att.com            | David R. George<br>Regional Director            | 2370       |
| <b>City of Lubbock</b><br>P.O. Box 2000<br>1625 13th St.<br>Lubbock, TX 79457                                    | City Government  | (806) 775-2311<br>(806) 775-3279<br>www.ci.lubbock.tx.us   | Lee Ann Dumbauld<br>City Manager                | 2289       |
| <b>TTU Health Sciences Center</b><br>3601 4th Street, Rm. 1B-100, Mail Stop 8100<br>Same<br>Lubbock, TX 79430    | Health Sciences Center (University)                            | (806) 743-2865<br>(806) 743-2882<br>www.ttuhscc.edu        | Bernhard T. Mittmeyer, M.D.<br>Acting President | 2257       |
| <b>Convergys Corporation</b><br>3701 West Loop 289<br>Same<br>Lubbock, TX 79407                                  | Call Center  | (806) 472-6600<br>(806) 472-6661<br>www.convergys.com      | Shari Barnes<br>Director, Operations            | 1000       |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>                             | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>     | <b>CEO</b><br><b>CEO Title</b>                     | <b>Employment</b> |
|---|---|--|--|-------------------|
| <b>Lubbock County</b><br><br>P.O. Box 10536<br>904 Broadway<br>Lubbock, TX 79408                                      | County Government                                   | (805) 775-1000<br>(806) 775-1689<br><br>www.co.lubbock.tx.us   | Tom Head<br>County Judge                           | 922               |
| <b>Lubbock State School</b><br><br>P.O. Box 5396<br>3401 N. University<br>Lubbock, TX 79408-5396                      | Residential Care-Mental Retardation                 | (806) 763-7041<br>(806) 741-3407                               | Jacqueline Porch<br>Superintendent                 | 801               |
| <b>Frenship ISD</b><br><br>P.O. Box 100<br>300 Main Street<br>Wolfforth, TX 79410                                     | Independent School District                         | (806) 866-9541<br>(806) 866-4135<br><br>www.frenship.k12.tx.us | John Thomas<br>Superintendent of Schools           | 766               |
| <b>Excell Services</b><br><br>5302 Avenue Q<br>Same<br>Lubbock, TX  | Inbound Call Center                                 | (806) 747-2474<br>(806) 766-6872<br><br>www.excellsvcs.com     | Charlie Anderson<br>CEO & President, North America | 500-999           |
| <b>TycO Fire Protection</b><br><br>PO Box 2806<br>8902 N. Interstate 27<br>Lubbock, TX 79408-2806                     | Manufacturing-Fire sprinklers                       | (806) 472-2400<br>(806) 472-2472                               | Len Schiavone<br>Plant Manager                     | 639               |
| <b>SuddenLink Communications</b><br><br>6710 Hartford Avenue<br>Same<br>Lubbock, TX                                   | Cable TV Services and High Speed Internet           | (806) 771-5000<br>(806) 771-6148<br><br>www.suddenlink.com     | Dave Gilles<br>Regional Vice President             | 613               |
| <b>U.S. Postal Service</b><br><br>1515 Avenue G<br><br>Lubbock, TX 79402  | Postal Service                                      | (806) 799-1756<br>(806) 799-1470                               | Ted Tyler<br>Postmaster                            | 500-999           |
| <b>G Boren Services, Inc.</b><br><br>6413 University Avenue<br>Same<br>Lubbock, TX 79413                              | Staffing of career and temp employees/HR Consulting | (806) 797-4161<br>(806) 797-2620<br><br>www.goboren.com        | Geneva Boren<br>CEO, Founder and Chairman          | 516               |
| <b>Texas Department of Criminal Justice - John T. Montford Unit</b><br>8602 Peach Street<br>Same<br>Lubbock, TX 79404 | Psychiatric/Medical Facility                        | (806) 745-1021<br>(806) 748-1726                               | John Adams<br>Senior Warden                        | 510               |
| <b>Sonic Drive In</b><br><br>P.O. Box 16249<br>307 Frankford Avenue<br>Lubbock, TX 79490                              | Restaurants   | (806) 687-3758<br>(806) 785-7141                               | Rodney Warren                                      | 504               |

| <b>Company Name<br/>Mailing Address<br/>Physical Address</b>  | <b>Type of Business</b>         | <b>Telephone<br/>Fax #<br/>Website Address</b>                    | <b>CEO<br/>CEO Title</b>                  | <b>Employment</b> |
|---|---------------------------------|---|---|-------------------|
| <b>Gene Messer Ford Inc.</b><br><br>P.O. Box 16305<br>6000 W. 19th Street<br>Lubbock, TX 79490        | Vehicle Sales and Service       | (806) 793-2727<br>(806) 793-0886<br><br>www.genemesser.com        | Pete Ruiz<br>CFO                          | 493               |
| <b>Texas Highway Dept. of Transportation</b><br><br>135 Slaton Road<br>Same<br>Lubbock, TX 79404-5201 | Highway and Street Construction | (806) 745-4411<br>(806) 748-4379<br><br>www.dot.state.tx.us       | Randy Hopmann<br>District Engineer        | 475               |
| <b>Walmart Supercenter # 3</b><br><br>4215 S. Loop 289<br>Same<br>Lubbock, TX 79423                   | Retail                          | (806) 793-2091<br>(806) 793-0004<br><br>www.walmart.com           | Lee Scott<br>President and CEO            | 460               |
| <b>Wells Fargo Phone Bank</b><br><br>4320 Huron Avenue<br>Same<br>Lubbock, TX 79407-3755              | Bank Phone Center               | (800) 869-3557<br>(806) 795-2319<br><br>www.wellsfargo.com        | Lori LoCascio<br>Center Manager           | 456               |
| <b>Interim Healthcare of West Texas</b><br><br>2232 Indiana Avenue<br>Same<br>Lubbock, TX 79410       | Home Health Care                | (806) 791-0042<br>(806) 797-6694<br><br>www.interimhealthcare.com | Karl Stinson<br>Owner/Administrator       | 435               |
| <b>Walmart Supercenter (3 Locations)</b><br><br>702 W. Loop 289<br><br>Lubbock, TX 79416              | Retail                          | (806) 793-9686<br><br>www.walmart.com                             | Lee Scott<br>President and CEO            | 420               |
| <b>Lubbock-Cooper ISD</b><br><br>16302 Loop 493<br>Same<br>Lubbock, TX 79423                          | Independent School District     | (806) 863-2282<br>(806) 863-3130<br><br>www.lcisd.net             | Pat Henderson<br>Superintendent           | 420               |
| <b>Lubbock Regional MHMR Center</b><br><br>P. O. Box 2828<br>1602 10th St.<br>Lubbock, TX 79401       | Human Services                  | (806) 766-0212<br>(806) 766-0232<br><br>www.lrl.mhmr.state.tx.us  | Danette Castle<br>Chief Executive Officer | 395               |
| <b>Convacare Inc./Pentico/Terrick Prop.</b><br><br>4208 19th Street Rear<br>Same<br>Lubbock, TX 79407 | Health Care                     | (806) 780-7000<br>(806) 780-7400                                  | Richard Ruble<br>Owner                    | 385               |
| <b>American State Bank</b><br><br>P.O. Box 1401<br>1401 Avenue Q<br>Lubbock, TX 79408                 | State Commercial Bank           | (806) 741-2500<br>(806) 767-7166<br><br>www.asbonline.com         | W. R. Collier<br>President                | 374               |



| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                  | <b>Type of Business</b>                               | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>       | <b>CEO</b><br><b>CEO Title</b>                   | <b>Employment</b> |
|---|---|--|--|-------------------|
| <b>Lubbock Christian University</b><br>5601 19th Street<br>Same<br>Lubbock, TX 79407-2099 | Colleges, Universities & Professional Schools         | (806) 796-8800<br>(806) 720-7255<br>www.lcu.edu                  | Dr. Ken Jones<br>President                       | 368               |
| <b>X-FAB Texas, Inc.</b><br>2301 N. University Avenue<br>Same<br>Lubbock, TX 79415        | Semiconductor wafer fabrication                       | (806) 747-4400<br>(806) 747-3111<br>www.xfabtexas.com            | Don Meinkoth<br>Site Manager                     | 355               |
| <b>McLane High Plains</b><br>P.O. Box 5550<br>1717 E. Loop 289<br>Lubbock, TX 79408-5550  | Wholesale Food Distribution                           | (806) 766-2900<br>(806) 766-2993<br>www.mclaneco.com             | Linda Sokolowski<br>Vice President of Operations | 350               |
| <b>Junior Senior Company, Inc.</b><br>601 Slaton Highway<br>Same<br>Lubbock, TX 79404     | Fast Food Restaurant (Subway Sandwiches & IHOP)       | (806) 748-7827<br>(806) 748-7830                                 | Bill Butler<br>President                         | 250-499           |
| <b>Walmart Supercenter # 2</b><br>1911 4th Street<br>Same<br>Lubbock, TX 79415            | Retail  | (806) 747-3454<br>(806) 747-3887<br>www.walmart.com              | Lee Scott<br>President and CEO                   | 346               |
| <b>City Bank</b><br>P.O. Box 5060<br>5219 City Bank Parkway<br>Lubbock, TX 79408-5060     | Bank  | (806) 792-7101<br>(806) 791-5331<br>ww.citybankonline.com        | Mike Liner<br>President & CEO                    | 346               |
| <b>Lubbock Heart Hospital</b><br>4810 North Loop 289<br>Same<br>Lubbock, TX 79416         | Heart Hospital  | (806) 687-7777<br>(806) 687-7778<br>www.lubbockhearthospital.com | John McGreevy<br>Chief Executive Officer         | 338               |
| <b>Sodexo</b><br>2002 Cornell Street<br>Same<br>Lubbock, TX 79415                         | Facilities Management - Maintenance/Grounds/Custodial | (806) 766-1255<br>(806) 763-9808                                 | Bill Craft<br>General Manager                    | 327               |
| <b>ARAMARK - LISD</b><br>3501 Avenue G<br>Same<br>Lubbock, Texas 79404                    | Managed Food Services                                 | (806) 766-1225<br>(806) 766-1222                                 | Philip Archinal<br>Director                      | 318               |
| <b>Plains Capital Bank</b><br>P.O. Box 271<br>5010 University<br>Lubbock, TX 79408        | Bank  | (806) 791-7292<br>(806) 791-6868<br>www.plainscapital.com        | John Owens<br>West Texas Chairman                | 309               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                                | <b>Type of Business</b>        | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>    | <b>CEO</b><br><b>CEO Title</b>                 | <b>Employment</b> |
|---|--------------------------------|---|--|-------------------|
| <b>UMC Physicians Network Services</b><br>5219 City Bank Parkway, Suite 135<br>Same<br>Lubbock, TX      | Physicians Practice Management | (806) 785-7676<br>(806) 785-7685                              | Paul A. Acreman<br>CEO                         | 288               |
| <b>Orlando's Enterprises, Inc.</b><br>1946 Avenue Q, Suite 309<br>Same<br>Lubbock, TX 79411             | Italian Restaurants            | (806) 763-6835<br>(806) 763-1212<br><br>www.orlandos.com      | Loyd Turner<br>President                       | 270               |
| <b>Dillards Dept. Stores</b><br>P.O. Box 68500<br>6002 Slide Road<br>Lubbock, TX 79414                  | Department Stores              | (806) 792-6871<br>(806) 788-3651<br><br>www.dillards.com      | Clara Ellison<br>General Manager               | 266               |
| <b>Target Corporation</b><br>7302 University Avenue<br>6064 Brownfield Rd.<br>Lubbock, TX 79423         | Retail                         | (806) 745-7579<br><br><br>www.target.com                      | Bob Ulrich<br>CEO and Corporate Chairman       | 264               |
| <b>Stenocall - Lubbock Radio Paging Service</b><br>P.O. Box 10127<br>1515 Avenue J<br>Lubbock, TX 79408 | Answering and Paging Service   | (806) 762-0811<br>(806) 763-9466<br><br>www.stenocall.com     | Ethel McLeod<br>Chief Executive Officer        | 250-499           |
| <b>NTS Communications, Inc.(Corp. Hdqtrs)</b><br>5307 W. Loop 289<br>Same<br>Lubbock, TX 79414-1610     | Telecommunications             | (806) 797-0687<br>(806) 797-0987<br><br>www.ntscom.com        | Barbara Andrews<br>CEO/President               | 235               |
| <b>Lubbock Avalanche Journal</b><br>P.O. Box 491<br>710 Avenue J<br>Lubbock, TX 79401                   | Newspaper                      | (806) 762-8844<br>(806) 765-8770<br><br>www.lubbockonline.com | Steve Beasley<br>Publisher                     | 100-249           |
| <b>Industrial Molding Corporation</b><br>616 E. Slaton Road<br>Same<br>Lubbock, TX 79404                | Plastic Injection Molding      | (806) 474-1000<br>(806) 474-1168<br><br>www.indmolding.com    | Calvin Leach<br>Vice President/General Manager | 233               |
| <b>U. S. Foodservice</b><br>915 E. 50th Street<br>Same<br>Lubbock, TX 79404                             | Distribution                   | (806) 747-5204<br>(806) 747-5111<br><br>www.USFoodservice.com | Larry Luman<br>Division President              | 230               |
| <b>Direct Health Care, Inc.</b><br>5902 66th Street<br>Same<br>Lubbock, TX 79424                        | Home Health Care               | (806) 793-3999  | Denise Via<br>Administrator                    | 216               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>   | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>   | <b>CEO</b><br><b>CEO Title</b>          | <b>Employment</b> |
|--|--|--|---|-------------------|
| <b>Amaregal Inc. (dba Burger King)</b><br>3309 67th Street, Suite 24<br>Same<br>Lubbock, TX 79413  | Fast Food Restaurants  | (806) 792-1792<br>(806) 792-3075                             | John Pennant-Jones<br>Franchisee        | 210               |
| <b>Mackenzie Park Playground, Inc.</b><br>P.O. Box 2262<br>600 Broadway Street<br>Lubbock, TX 79408  | Entertainment  | (806) 763-2719<br>(806) 741-1552<br><br>joylandpark.com      | David Dean<br>Corporation President     | 208               |
| <b>Llano Logistics, Inc.</b><br>5801 Martin Luther King Blvd.<br>Same<br>Lubbock, TX 79404   | Wholesaler - Grocery and Related Products                        | (806) 472-5800<br>(806) 472-5818                             | Harry Konieczka<br>General Manager      | 100-249           |
| <b>Shallowater ISD</b><br>1100 Avenue K<br>Same<br>Shallowater, TX 79363-5768  | School District  | (806) 832-4531<br>(806) 832-4534                             | Phil Warren<br>Superintendent           | 206               |
| <b>Lee Lewis Construction, Inc.</b><br>P.O. Box 65197<br>7810 Orlando Avenue<br>Lubbock, TX 79464  | General Contractor   | (806) 797-8400<br>(806) 797-8492<br><br>leelewis.com         | Lee Lewis<br>President                  | 204               |
| <b>Southwest Regional Specialty Hospital and Southwest Regional Skilled Nursing Center</b><br>1409 9th Street<br>Same<br>Lubbock, TX 79401 | Long Term Post Acute Hospital and Skilled Nursing Facility       | (806) 767-9133<br>(806) 766-8460<br><br>www.thicare.com      | Joe Bryant<br>Hospital Administrator    | 202               |
| <b>CSD Relay</b><br>4310 Iola<br>Same<br>Lubbock, TX 79407   | Telephone and information services for deaf and hearing impaired | (806) 788-8940<br>(806) 788-8945                             | Ben Soukup<br>Chief Executive Officer   | 201               |
| <b>Coca-Cola Enterprises</b><br>6101 Avenue A<br>6134 Ash Drive<br>Lubbock, TX 79404   | Bottled and canned soft drinks                                   | (806) 472-3200<br>(806) 472-3195                             | Ronnie Hill<br>Area Vice President      | 200               |
| <b>Tyler Technologies - Incode Division</b><br>5808 4th Street<br>Same<br>Lubbock, TX 79416  | Software development   | (806) 797-0761<br>(806) 797-4849<br><br>www.incode-inc.com   | Dusty Womble<br>Chief Executive Officer | 200               |
| <b>Slaton ISD</b><br>140 E. Panhandle<br>Same<br>Slaton, TX 79364  | Independent School District                                      | (806) 828-6591<br>(806) 828-5506<br><br>www.slaton.esc17.net | Jim Jalia Ferro<br>Superintendent       | 200               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>               | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>   | <b>CEO</b><br><b>CEO Title</b>         | <b>Employment</b> |
|---|---------------------------------------|--|--|-------------------|
| <b>Granite Construction, Inc.</b><br><br>P.O. Box 3130<br>8802 Ash Avenue<br>Lubbock, TX 79452                      | Highway and Street Construction       | (806) 748-9170<br>(806) 748-9468<br><a href="http://www.graniteconstruction.com">www.graniteconstruction.com</a>             | Jeff Badke<br>Area Manager             | 200               |
| <b>Rip Griffin Truck Service Center (Corp Hdqtrs)</b><br><br>P.O. Box 10128<br>5202 4th Street<br>Lubbock, TX 79408 | Travel Centers                        | (806) 795-8785<br>(806) 795-6574<br><a href="http://www.ripgriffin.com">www.ripgriffin.com</a>                               | Mark Griffin<br>President              | 200               |
| <b>Dynamic Foods</b><br><br>1001 East 33rd Street<br>Same<br>Lubbock, TX 79404                                      | Manufacturing/Distribution            | (806) 723-5600<br>(806) 723-5682<br><a href="http://www.furrs.net">www.furrs.net</a>   | Steve Barnhill<br>President and CEO    | 197               |
| <b>Tijuana Taco, Inc. (Taco Villa)</b><br><br>3415 73rd Street<br>Same<br>Lubbock, TX 79423                         | Taco Villa Restaurants                | (806) 785-0507<br>(806) 785-0579<br><a href="http://www.tacovillaonline.com">www.tacovillaonline.com</a>                     | Greg Blankenship<br>President          | 196               |
| <b>O'Hair Shutters, LTD</b><br><br>P.O. Box 2764<br>2001 N. Avenue P<br>Lubbock, TX 79408                           | Millworks                             | (806) 765-5791<br>(806) 762-5489<br><a href="http://www.ohair.com">www.ohair.com</a>   | R. J. O'Hair<br>Chairman & CEO         | 195               |
| <b>The Parker Group, Inc.</b><br><br>2002 W. Loop 289, Suite 110<br><br>Lubbock, TX 79407                           | Healthcare Services                   | (806) 473-3075<br>(806) 473-3199<br><a href="http://www.theparkergroup.com">www.theparkergroup.com</a>                       | Ted L. Parker<br>Chairman & Founder    | 194               |
| <b>Roosevelt ISD</b><br><br>1406 CR 3300<br>Same<br>Lubbock, TX   | Public School System                  | (806) 842-3282<br>(806) 842-3266<br><a href="http://www.roosevelt.k12.tx.us">www.roosevelt.k12.tx.us</a>                     | Berhl Robertson, Jr.<br>Superintendent | 191               |
| <b>Walgreens</b><br><br>7 Locations<br><br>Lubbock, TX  | Drug Store                            | (806) 783-8307<br>(806) 783-8378<br><a href="http://www.walgreens.com">www.walgreens.com</a>                                 | Jeff Rein<br>Chief Executive Officer   | 191               |
| <b>J. C. Penney Company, Inc.</b><br><br>P.O. Box 68611<br>6002 Slide Road<br>Lubbock, TX 79414                     | Retail                                | (806) 792-6841<br>(806) 791-5457<br><a href="http://www.JCPenney.com">www.JCPenney.com</a>                                   | Mack Seeton<br>Store Manager           | 188               |
| <b>Highland Community Hospital</b><br><br>2412 50th Street<br>Same<br>Lubbock, TX 79413                             | General Medical and Surgical Hospital | (806) 788-4002<br>(806) 788-4186<br><a href="http://www.highlandcommunityhospital.com">www.highlandcommunityhospital.com</a> | Dr. William Weldon<br>Administrator    | 187               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                               | <b>Type of Business</b>   | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>           | <b>CEO</b><br><b>CEO Title</b>               | <b>Employment</b> |
|--|---|--|--|-------------------|
| <b>Wells Fargo Bank Texas</b><br><br>1500 Broadway<br>Same<br>Lubbock, TX 79401                        | National Commercial Bank  | (806) 765-8861<br>(806) 767-3812                                     | Mike Coomer<br>President                     | 100-249           |
| <b>Scott Manufacturing Inc.</b><br><br>P.O. Box 10232<br>10609 FM 1585, Wolfforth<br>Lubbock, TX 79408 | Fabricated Plate Works, Boiler Shops  | (806) 747-3395<br>(806) 866-4930                                     | Rick Scott<br>President                      | 175               |
| <b>Durham School Services</b><br><br>5501 MLK, Jr. Blvd.<br>Same<br>Lubbock, TX 79404                  | Transportation-School Buses   | (806) 766-1616<br>(806) 766-1623<br><br>www.durhamschoolservices.com | Rob Bertoia<br>General Manager               | 172               |
| <b>Lowes Companies, Inc.</b><br><br>5022 W. Loop 289<br>Same<br>Lubbock, TX 79424                      | Home Center   | (806) 791-3000<br>(806) 791-3557<br><br>www.lowes.com                | Diane Endicott<br>Store Manager              | 100-249           |
| <b>Robert Heath Trucking Inc.</b><br><br>P.O. Box 2501<br>1201 E. 40th Street<br>Lubbock, TX 79408     | Trucking Company  | (806) 747-1651<br>(806) 747-0339                                     | Jody Heath<br>President                      | 170               |
| <b>EduCare Community Living</b><br><br>4412 74th Street, Suite C-100<br>Same<br>Lubbock, TX 79424      | Group home care provider  | (806) 793-9694<br>(806) 793-9697<br><br>rescare.com                  | Ronald Geary<br>President                    | 170               |
| <b>United Parcel Service</b><br><br>514 E. 44th Street<br>Same<br>Lubbock, TX 79403                    | Package Delivery  | (806) 723-5508<br>(806) 740-0596<br><br>www.ups.com                  | William "Doug" Starnes<br>Operations Manager | 170               |
| <b>PYCO Industries</b><br><br>P.O. Box 841<br>2901 Avenue A<br>Lubbock, TX 79408-0841                  | Manufacturing-Cottonseed Oil Mills  | (806) 747-3434<br>(806) 744-3221<br><br>www.pycoindustries.com       | Gail Kring<br>President                      | 167               |
| <b>South Plains College</b><br><br>3201 Avenue Q<br>Same<br>Lubbock, TX 79411                          | Community College (Locations at the Byron Martin ATC and Reese Technology Center) | (806) 747-0576<br>(806) 747-5498<br><br>www.spc.cc.tx.us             | Dr. Dick Walsh<br>Provost                    | 165               |
| <b>Xcel Energy</b><br><br>P.O. Box 631<br>1120 Main Street<br>Lubbock, TX 79408                        | Electric Utility Services   | (806) 765-2921<br>(806) 765-2912<br><br>www.xcelenergy.com           | Steve Deaton<br>Community Service Manager    | 164               |

| <b>Company Name<br/>Mailing Address<br/>Physical Address</b>  | <b>Type of Business</b>                  | <b>Telephone<br/>Fax #<br/>Website Address</b>                    | <b>CEO<br/>CEO Title</b>                              | <b>Employment</b> |
|---|--|---|---|-------------------|
| <b>Citibus</b><br><br>P.O. Box 2000<br>801 Texas Avenue<br>Lubbock, TX 79457                                    | Transit                                  | (806) 712-2000<br>(806) 712-2012<br><br>www.citibus.com           | John L. Wilson<br>General Manager                     | 163               |
| <b>Scoggin-Dickey Chevrolet-Buick, Hummer, Inc.</b><br><br>P.O. Box 64910<br>5901 Spur 327<br>Lubbock, TX 79464 | New Car & Truck Dealership               | (806) 798-4000<br>(806) 798-4086<br><br>www.scogginickey.com      | John Zwiacher<br>General Manager                      | 100-249           |
| <b>Mrs. Bairds Bakeries</b><br><br>P.O. Box 1496<br>202 E. Broadway<br>Lubbock, TX 79408-1496                   | Manufacturing-Food and Kindred Products  | (806) 763-9304<br>(806) 763-9604                                  | John Kappelman<br>Plant Manager                       | 161               |
| <b>Carillon Inc.</b><br><br>1717 B Norfolk<br>Same<br>Lubbock, TX 79416   | Senior Living Community                  | (806) 281-6000<br>(806) 281-6039<br><br>www.carillon.cc           | Jesse Jantzen<br>Executive Director                   | 100-249           |
| <b>McDougal Properties, L.C.</b><br><br>7008 Salem Avenue<br>Same<br>Lubbock, TX 79424                          | Property Mgmt, Real Estate, Construction | (806) 797-3162<br>(806) 796-7880<br><br>www.McDougal.com          | Delbert McDougal<br>Chief Executive Officer           | 160               |
| <b>50's Classic Car Wash, Inc.</b><br><br>2808 50th Sreet<br>Same<br>Lubbock, TX 79413                          | Car Wash                                 | (806) 791-1413<br><br>superbrightcarwashes.com                    | Louis Paolino<br>CEO                                  | 158               |
| <b>Town &amp; Country Food Stores, Inc.</b><br><br>3513 50th Street<br>Same<br>Lubbock, TX 79413                | Convenience Stores                       | (806) 791-5000<br>(806) 791-5412<br><br>www.tcfs.com              | Brad Schwarz<br>Regional Director of Operations/Sales | 153               |
| <b>State National Bank of West Texas</b><br><br>P.O. Box 5240<br>1617 Broadway<br>Lubbock, TX 79408             | Bank                                     | (806) 749-1850<br>(806) 749-5670<br><br>www.statenationalbank.com | Jeff Anderson<br>President                            | 153               |
| <b>Gandy's Dairies Inc.</b><br><br>P.O. Box 2588<br>201 University Avenue<br>Lubbock, TX 79408-2588             | Manufacturing-Fluid Milk                 | (806) 765-8833<br>(806) 765-5192<br><br>www.ILuvMilk.com          | Bill Murphy<br>Vice President                         | 152               |
| <b>Pollard Friendly Ford</b><br><br>P.O. Box 1978<br>3301 South Loop 289<br>Lubbock, TX 79408                   | Auto Sales & Service                     | (806) 797-3441<br>(806) 795-3414<br><br>www.pollardford.com       | Dick Pollard<br>President                             | 150               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>   | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b> | <b>CEO</b><br><b>CEO Title</b>                      | <b>Employment</b> |
|--|--|--|---|-------------------|
| <b>South Plains Electric Cooperative Inc.</b><br>PO Box 1830<br>4727 S. Loop 289, Suite 200<br>Lubbock, TX 79408               | Electric Utility   | (806) 775-7732<br>(806) 775-7832<br>www.spec.coop          | James Driver<br>Executive VP and General<br>Manager | 146               |
| <b>Heritage Oaks</b><br>5301 University Avenue<br>Same<br>Lubbock, TX 79413  | Health Care Rehabilitation   | (806) 795-8792   | Karen M. Samples<br>Administrator                   | 100-249           |
| <b>Brandon &amp; Clark</b><br>3623 I-27<br>Same<br>Lubbock, TX 79404   | Electric Motor & Transformer Sales &<br>Service  | (806) 747-3861<br>(806) 747-2107<br>www.brandonclark.com   | Walt Clark<br>President                             | 139               |
| <b>Parkhill-Smith &amp; Cooper Inc.</b><br>4222 85th Street<br>Same<br>Lubbock, TX 79423                                       | Engineering Services (Civil,<br>/Mechanical, Electrical, & Structural<br>Engineering), Architectural Services,<br>Interior Design Services | (806) 747-0161<br>(806) 473-3500                           | C. Clayton Yeager<br>President                      | 135               |
| <b>Professional Maintenance, Inc.</b><br>PO Box 2099<br>2125 Baylor Drive<br>Lubbock, TX 79408                                 | Janitorial Services  | (806) 767-0747<br>(806) 771-0791                           | Robert W. Pierce<br>Owner                           | 135               |
| <b>Texas Department of Public Safety</b><br>1302 Mac Davis Lane<br>Same<br>Lubbock, TX 79401                                   | Law Enforcement  | (806) 472-2700<br>(806) 472-2849                           | Larry Story<br>Major                                | 134               |
| <b>Alsco, Inc.</b><br>404 N. University Avenue<br>Same<br>Lubbock, TX 79415-2320   | Linen and uniform rental   | (806) 762-8751<br>(806) 762-1371                           | Jim McIntire<br>Manager                             | 133               |
| <b>Home Depot</b><br>5801 West Loop 289<br>Same<br>Lubbock, TX 79414   | Retail Sales   | (806) 788-1484<br>(806) 788-8636<br>www.homedepot.com      | Dustin Green<br>General Store Manager               | 130               |
| <b>Best Buy Company</b><br>5916 W. Loop 289<br>Same<br>Lubbock, TX 79424   | Electronics Retail   | (806) 791-4384<br>www.bestbuy.com                          | Brad Anderson<br>President and CEO                  | 130               |
| <b>Terrick Properties Inc. dba Southern Specialty Rehab<br/>&amp; Nursing</b><br>4320 19th Street<br>Same<br>Lubbock, TX 79407 | Rehabilitation & Nursing   | (806) 780-7000<br>(806) 780-7400                           | Rick Ruble<br>Owner                                 | 130               |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>   | <b>Type of Business</b>                        | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>      | <b>CEO</b><br><b>CEO Title</b>                 | <b>Employment</b> |
|--|--|---|--|-------------------|
| <b>H Construction Systems, Inc.</b><br><br>PO Box 2703<br>710 10th Street<br>Lubbock, TX 79408                   | Hamilton Acoustical/Hamilton Roofing Companies | (806) 763-9375<br>(806) 744-0640                                | Gary Henley<br>Vice President                  | 130               |
| <b>Corral Management</b><br><br>5117 S. Loop 289<br>Same<br>Lubbock, TX 79424                                    | Restaurant                                     | (806) 798-8424<br>(806) 798-8749                                | Larry Mayfield<br>President & Owner            | 130               |
| <b>Lubbock National Bank</b><br><br>P.O. Box 6100<br>4811 50th Street<br>Lubbock, TX 79493-6100                  | National Commercial Bank                       | (806) 792-1000<br>(806) 792-0976<br><br>www.lubbocknational.com | Terry Key<br>President                         | 128               |
| <b>Allen Butler Construction, Inc.</b><br><br>24 S. Lakeshore Drive<br>2413 118th<br>Ransom Canyon, TX 79366     | Construction Contractor                        | (806) 745-7498<br>(806) 745-7577                                | Allen Butler<br>Owner                          | 127               |
| <b>Southwest Convenience Stores</b><br><br>P.O. Box 711<br>4001 Penbrook St., Suite 400<br>Odessa, TX 79760-0711 | Convenience Stores (Multiple Locations)        | (432) 580-8850<br>(432) 333-4535                                | Josef Lipman<br>CEO & President                | 127               |
| <b>Sears</b><br><br>P.O. Box 68555<br>6002 Slide Road<br>Lubbock, TX 79414                                       | Retail Department Store                        | (806) 796-4306<br>(806) 796-4358                                | Liane Anae<br>Store General Manager            | 125               |
| <b>Bobby Cox Companies Inc. - Rosa's (2 Locations)</b><br><br>5103 82nd Street<br>Same<br>Lubbock, TX 79424      | Restaurant                                     | (806) 794-2285<br>(432) 563-8094<br><br>www.rosascafe.net       | Ronny Jordan                                   | 100-249           |
| <b>Garrison Center</b><br><br>3710 4th Street<br>Same<br>Lubbock, TX 79415                                       | Nursing Care Facility                          | (806) 763-4455<br>(806) 763-4435<br><br>www.sears-methodist.com | Keith Perry<br>CEO                             | 124               |
| <b>Watson Sysco Foodservice, Inc.</b><br><br>P.O. Box 5910<br>714 2nd Place<br>Lubbock, TX 79401                 | Wholesalers-Groceries and Related Products     | (806) 747-2678<br>(806) 762-0213<br><br>www.sysco.com           | Mike Davis<br>President/CEO                    | 100-249           |
| <b>Lubbock Essential Home Care</b><br><br>217 C North University Avenue<br>Same<br>Lubbock, TX 79415-2846        | Home health care providers                     | (806) 747-4229<br>(806) 747-5202                                | Josie Alvarado, RN, BSN<br>Owner/Administrator | 119               |



| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>        | <b>CEO</b><br><b>CEO Title</b>                              | <b>Employment</b> |
|---|--|---|---|-------------------|
| <b>Texas Agricultural Experiment Station</b><br><br>Rt. 3, Box 219<br>1102 E. FM 1294<br>Lubbock, TX 79403            | Agriculture Research and Experiment Station  | (806) 746-6101<br>(806) 746-6528<br><br>www.lubbocktamu.edu       | Jaroy Moore<br>Director                                     | 118               |
| <b>Armstrong Mechanical Co., Inc.</b><br><br>P.O. Box 3430<br>710 E. 40th Street<br>Lubbock, TX 79452                 | Heating, Air Conditioning and Plumbing   | (806) 747-4217<br>(806) 763-4328<br><br>www.armstrongservices.com | Chris H Carpenter<br>President                              | 117               |
| <b>Health and Human Services Commission</b><br><br>1716 Parkway Drive<br>Same<br>Lubbock, TX 79403                    | Human Services   | (806) 791-7502<br>(806) 791-7590<br><br>www.hhsc.state.tx.us      | Roy Threadgill<br>Regional Administrative Services Director | 116               |
| <b>GP Ramar LLC (Ramar Communications II, Ltd.)</b><br><br>PO Box 3757<br>9800 University Avenue<br>Lubbock, TX 79452 | Broadcasting - TV and Radio  | (806) 745-3434  | Brad Moran<br>President                                     | 116               |
| <b>Lubbock Diagnostic Radiology</b><br><br>4005 24th Street<br>Same<br>Lubbock, TX 79410                              | Diagnostic radiology   | (806) 792-2767<br>(806) 791-6709<br><br>www.lubbockdiagrad.com    | Joe Maddux<br>Chief Operating Officer                       | 115               |
| <b>Texas Roadhouse Holding LLC</b><br><br>4810 S. Loop 289<br>Same<br>Lubbock, TX 79414                               | Restaurant   | (806) 799-9900<br>(806) 799-9902                                  | Gary P. Danhof<br>Managing Partner                          | 115               |
| <b>Alderson Enterprises, LP</b><br><br>P.O. Box 1768<br>1210 19th Street<br>Lubbock, TX 79408                         | New & Used Car Retail Sales  | (806) 763-8041<br>(806) 771-2356                                  | David Alderson<br>General Manager                           | 115               |
| <b>W &amp; W Steel Company</b><br><br>P.O. Box 2219<br>2221 Erskine Street<br>Lubbock, TX 79408                       | Manufacturing-Fabricated Structured Metal  | (806) 765-5781<br>(806) 747-3829<br><br>www.wwsteel.com           | Robert J. Meador<br>President/Chief Operating Officer       | 114               |
| <b>American Bank of Commerce</b><br><br>3721 50th Street<br>Same<br>Lubbock, TX 79413                                 | State Commercial Bank  | (806) 775-5160<br>(806) 775-5075<br><br>www.theabcbank.com        | David Harmon<br>President                                   | 114               |
| <b>Beck Steel, Inc.</b><br><br>401 N. Loop 289<br>Same<br>Lubbock, TX 79403   | Fabricated structural steel for construction projects amd cement mixer drums and accessories | (806) 765-9869<br>(806) 763-2045<br><br>www.becksteel.com         | Jim Beck<br>President                                       | 113               |

| <b>Company Name<br/>Mailing Address<br/>Physical Address</b>  | <b>Type of Business</b>  | <b>Telephone<br/>Fax #<br/>Website Address</b>                 | <b>CEO<br/>CEO Title</b>                | <b>Employment</b> |
|---|--|--|---|-------------------|
| <b>Farmers Cooperative Compress</b><br><br>P.O. Box 2877<br>3800 Southeast Drive<br>Lubbock, TX 79408                         | Baled Cotton Storage and Handling                                  | (806) 763-9431<br>(806) 763-3251                               | Ron Harkey<br>President                 | 113               |
| <b>Childrens Home of Lubbock and Family Service Agency, Inc.</b><br>P.O. Box 2824<br>4404 Idalou Highway<br>Lubbock, TX 79408 | Residential Care for Children                                      | (806) 762-0481<br>(806) 762-6574<br><br>www.childshome.org     | Lynn R. Harms<br>President              | 113               |
| <b>Lakeridge Rehabilitation</b><br><br>4403 74th Street<br>Same<br>Lubbock, TX 79424-2307                                     | Skilled nursing facility   | (806) 795-0668<br>(806) 795-4250                               | Rich Ruble<br>Administrator             | 112               |
| <b>Atmos Energy Corp., Texas Division</b><br><br>P.O. Drawer 1121<br>5110 80th Street<br>Lubbock, TX 79408                    | Natural Gas Distribution   | (888) 363-7427<br>(806) 798-4494<br><br>www.atmosenergy.com    | Gary Gregory<br>President               | 110               |
| <b>Idalou ISD</b><br><br>P.O. Box 1338<br>601 Walnut<br>Idalou, TX 79329  | Education  | (806) 892-2501<br>(806) 892-3204<br><br>Idalouisd.net          | Jim Waller<br>Superintendent            | 108               |
| <b>Home Instead Senior Care</b><br><br>7921 Indiana Drive Suite B<br>Same<br>Lubbock, TX                                      | In-home non-medical care for seniors and people with special needs | (806) 281-4663<br>(806) 281-4606<br><br>www.homeinstead.com    | Tracy Baugh<br>Owner                    | 106               |
| <b>Lakeside Rehab &amp; Care Center</b><br><br>4306 24th Street<br>Same<br>Lubbock, TX 79410                                  | Skilled Nursing Home   | (806) 793-2555   |   | 105               |
| <b>Lubbock Country Club</b><br><br>3400 Mesa Rd<br>Same<br>Lubbock, TX 79403-1508   | Private Club   | (806) 762-0414<br>(806) 762-1526<br><br>www.lubbockcc@door.org | Stacy A. Watson, CCM<br>General Manager | 102               |
| <b>Goodwill Industries of Lubbock, Inc.</b><br><br>715 28th Street<br>Same<br>Lubbock, TX 79404                               | Non-Profit   | (806) 744-8419<br>(806) 741-1352                               | Anna Braye<br>Executive Director        | 100               |
| <b>Abuelos Mexican Food Embassy</b><br><br>7914 Abbeville<br>Same<br>Lubbock, TX 79424  | Restaurant   | (806) 785-8686<br>(806) 785-8866                               | Chuck Anderson<br>President             | 100               |

| <b>Company Name<br/>Mailing Address<br/>Physical Address</b>   | <b>Type of Business</b>                  | <b>Telephone<br/>Fax #<br/>Website Address</b>                          | <b>CEO<br/>CEO Title</b>              | <b>Employment</b> |
|--|--|---|---------------------------------------|-------------------|
| <b>West Texas Foods, Inc.</b><br><br>P.O. Box 64490<br>6820 Wayne Avenue<br>Lubbock, TX 79464                      | Restaurant-KFC                           | (806) 794-7533<br>(806) 789-1809  | Ben Edwards<br>President              | 100               |
| <b>Red Lobster Restuarant #169</b><br><br>5034 50th Street<br>Same<br>Lubbock, TX 79414                            | Restaurant                               | (806) 792-4805<br>(806) 792-2569<br><br>www.redlobster.com              |                                       | 100               |
| <b>Kohl's Department Stores</b><br><br>3307 98th Street<br>Same<br>Lubbock, TX 79423                               |  | (806) 445-0285<br><br>www.kohls.com                                     | Armando Meri<br>Store Manager         | 100               |
| <b>KLBK TV/CBS 13 (Owned by Nexstar Broadcasting, Inc.)</b><br>7403 University Avenue<br>Same<br>Lubbock, TX 79423 | Television Station-CBS Affiliate         | (806) 745-2345<br>(806) 748-2250<br><br>www.klbk13.tv                   | Perry Sook<br>Chief Executive Officer | 100               |
| <b>Lubbock Hospitality House</b><br><br>4710 Slide Road<br>Same<br>Lubbock, TX 79414                               | Nursing Home                             | (806) 797-3481<br>(806) 796-1755  | Josie Blasingame<br>Administrator     | 100               |
| <b>Goulds Pumps Inc.</b><br><br>P.O. Box 5487<br>4608 Bradley<br>Lubbock, TX 79408-5487                            | Manufacturing-Fluid power pumps & Motors | (806) 763-2361<br>(806) 743-5730<br><br>www.goulds.com                  | Harold Wright<br>General Manager      | 100-249           |
| <b>New Deal ISD</b><br><br>P.O. Box 280<br>401 S. Auburn Avenue<br>New Deal, TX 79350                              | Education                                | (806) 746-5833<br>(806) 746-5707<br><br>http://members.door.net/newdeal | Jimmy Noland<br>Superintendent        | 99                |
| <b>Frank Brown Auto &amp; Truck Ranch, Inc.</b><br><br>P.O. Box 65090<br>5802 Spur 327<br>Lubbock, TX 79464        | Automobile Dealership                    | (806) 796-7777<br>(806) 796-7792<br><br>www.frankbrown.com              | Frank Brown<br>President              | 98                |
| <b>Plains Cotton Cooperative Assn.</b><br><br>P.O. Box 2827<br>3301 E. 50th Street<br>Lubbock, TX 79408            | Cotton Marketing                         | (806) 763-8011<br>(806) 762-7400  | Van May<br>President                  | 98                |
| <b>Holiday Inn (Intercontinental Hotels Group)</b><br><br>801 Avenue Q<br>Same<br>Lubbock, TX 79401                | Hotel                                    | (806) 763-1200<br>(806) 763-2656  | James Cunningham<br>General Manager   | 98                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b> | <b>CEO</b><br><b>CEO Title</b>             | <b>Employment</b> |
|---|--|--|--|-------------------|
| <b>Stephen Joseph, Inc.</b><br>4302 Ironton Avenue<br>Same<br>Lubbock, TX 79407   | Commercial Screen Printing   | (806) 791-2877<br>(806) 791-1630                           | Stephen Buckley<br>Owner                   | 97                |
| <b>Lone Star Dirt &amp; Paving Ltd.</b><br>11820 University Avenue<br>Same<br>Lubbock, TX                                 | Dirt and Paving  | (806) 745-6011<br>(806) 745-4074                           | Steve Turner<br>Vice President/Partner     | 95                |
| <b>Cinemark USA, Inc.</b><br>2535 82nd Street<br>Same<br>Lubbock, TX 79423  | Entertainment  | (806) 748-7140<br>(806) 748-7453<br><br>www.cinemark.com   | Kelley L. Cross<br>Manager                 | 50-99             |
| <b>Early Learning Centers</b><br>1639 Main Street<br>Same<br>Lubbock, TX 79401  | Child Care   | (806) 765-9981<br>(806) 741-2503<br><br>www.elclubbock.org | Joanne Cotter<br>Executive Director        | 92                |
| <b>Education Service Center</b><br>1111 W. Loop 289<br>Same<br>Lubbock, TX 79416  | Education  | (806) 792-4000<br>(806) 792-1523<br><br>www.esc17.net      | Dr. Kyle R. Wargo<br>Executive Director    | 92                |
| <b>Managed Care Ctr. For Addict and Other Disorders, Inc.</b><br>2345 50th Street, Suite 100<br>Same<br>Lubbock, TX 79412 | Substance Abuse Treatment and Counseling                                   | (806) 780-8300<br>(806) 780-8383<br><br>www.mccaod.com     | Susan Lilly<br>Executive Director          | 91                |
| <b>Logans Roadhouse, Inc.</b><br>6251 Slide Road<br>Same<br>Lubbock, TX 79414   | Restaurant   | (806) 780-8135<br>(806) 780-8136                           | Tom Minjarez<br>General Manager            | 90                |
| <b>Calvert Home Health Care, Inc.</b><br>8004 Indiana Avenue, Suite B15<br>Same<br>Lubbock, TX 79423                      | Home Health Agency   | (806) 747-8972<br>(806) 747-8965<br><br>www.CHHCI.com      | Dana L. Madison<br>Chief Executive Officer | 90                |
| <b>Medical Staffing Network #208</b><br>3708 20th Street<br>Same<br>Lubbock, TX 79410                                     | Medical Staffing Agency  | (806) 780-4180<br>(806) 780-4181<br><br>www.msnhealth.com  | Robert Adamson                             | 89                |
| <b>Bruce Thornton Air Conditioning Inc. (BTAC)</b><br>128 Slaton Road<br>Same<br>Lubbock, TX 79404                        | Stainless steel, aluminum fabrication, carbon steel mechanical contracting | (806) 745-1073<br>(806) 745-3071<br><br>www.btacinc.com    | Bruce Thornton<br>President                | 89                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>   | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>      | <b>CEO</b><br><b>CEO Title</b>             | <b>Employment</b> |
|--|--|---|--|-------------------|
| <b>Polson Properties and Investment (DBA Polson Cleaning Service)</b><br>5815 82nd Street, Suite 145, PMB 301<br>Same<br>Lubbock, TX 79424 | Commercial Cleaning  | (806) 698-0636<br>(806) 698-0639                                | Mark Polson<br>Owner                       | 89                |
| <b>UniFirst Holdings, L.P.</b><br>1727 E. 8th Street<br>Same<br>Lubbock, TX 79408  | Industrial Launderers  | (806) 762-0541<br>(806) 763-5700<br><br>www.unifirst.com        | Ivan Martinez<br>General Manager           | 87                |
| <b>CHR Solutions, Inc.</b><br>P.O. Box 65700<br>4747 S. Loop 289<br>Lubbock, TX 79464  | Telecommunications Consulting  | (806) 722-7700<br>(806) 722-7806<br><br>www.chrsolutions.com    | James Taylor<br>CEO                        | 85                |
| <b>Vertical Turbine Specialists, Inc.</b><br>1802 E. 50th Street<br>Same<br>Lubbock, TX 79404  | Manufacturing  | (806) 743-5555<br>(806) 743-5556<br><br>www.vtspumps.com        | Douglas B. Allen<br>President              | 85                |
| <b>Brady's Dairy Queen</b><br>1001 Main Street, Suite 801<br>Same<br>Lubbock, TX 79401   | Restaurant   | (806) 792-0037<br>(806) 792-9990                                | J. R. Brady<br>President                   | 83                |
| <b>Outback Steakhouse</b><br>4015 S. Loop 289<br>Same<br>Lubbock, TX 79423   | Restaurant   | (806) 788-0035<br><br>www.outback.com                           |  | 80                |
| <b>First Care</b><br>1901 W. Loop 289, Suite 9<br>Same<br>Lubbock, TX 79407  | Insurance Company (Health)   | (806) 784-4300<br>(806) 784-4395                                | Keith Lundien<br>CEO                       | 80                |
| <b>Lubbock Electric Company Inc.</b><br>1108 34th Street<br>Same<br>Lubbock, TX 79411-2731   | Hydraulic pumping units, electrical apparatus and equipment, wiring supplies, construction | (806) 744-2336<br>(806) 744-5690<br><br>www.lubbockelectric.com | Paul Bush<br>General Manager               | 79                |
| <b>R C Taylor Wholesale</b><br>P.O. Box 1263<br>303 Avenue M<br>Lubbock, TX 79408  | Wholesale Distribution   | (806) 765-7706<br>(806) 765-8729                                | Robert Taylor<br>President                 | 79                |
| <b>Attorney General of Texas</b><br>4630 50th Street, Suite 300<br>Same<br>Lubbock, TX 79414   | State Government   | (806) 765-0094<br>(806) 763-7579                                | Myra Sines<br>Field Regional Administrator | 79                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>         | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>          | <b>CEO</b><br><b>CEO Title</b>              | <b>Employment</b> |
|---|---------------------------------|---|---|-------------------|
| <b>Mi Casita Care Center</b><br><br>2400 Quaker Avenue<br>Same<br>Lubbock, TX 79410-1834                            | Skilled nursing home service    | (806) 792-2831<br>(806) 792-5023                                    | Gloria Larez<br>Administrator               | 78                |
| <b>BWB Automotive, dba Frontier Dodge</b><br><br>P.O. Box 64540<br>5801 Spur 327<br>Lubbock, TX 79464               | Auto Dealership                 | (806) 798-4500<br>(806) 698-1520<br><br>www.frontierdodge.com       | Kevan D. Wilson<br>Dealer Operator          | 77                |
| <b>McWhorter, Inc.</b><br><br>P.O. Box 2974<br>Multiple Locations<br>Lubbock, TX 79408                              | Tire and Service                | (806) 762-0231<br>(806) 744-0963<br><br>www.McWhortertire.com       | Rock Rickel<br>President                    | 76                |
| <b>KCBD-TV</b><br><br>5600 Avenue A<br>Same<br>Lubbock, TX 79404-4598   | Television Broadcasting Station | (806) 744-1414<br>(806) 744-0449<br><br>www.kcbd.com                | Dan Jackson<br>General Manager              | 75                |
| <b>United Blood Services</b><br><br>2523 48th Street<br>Same<br>Lubbock, TX 79413-4517                              | Blood Bank                      | (806) 797-6804<br>(806) 797-1824<br><br>www.unitedbloodservices.org | Stanley King<br>Executive Director          | 75                |
| <b>Pegasus Home Care Inc.</b><br><br>P.O. Box 3513<br>2302 34th Street<br>Lubbock, TX 79452                         | Private Duty Nurses Aids        | (806) 784-0033<br>(806) 784-0603<br><br>www.phoenixhomecare.net     | Janet Corley, RN<br>Administrator           | 75                |
| <b>Valentine's Building Services, Inc.</b><br><br>P.O. Box 93386<br>7411 83rd Street<br>Lubbock, TX 79493           | Building Maintenance            | (806) 866-9031  | Bill Campbell<br>President                  | 74                |
| <b>Cardiologists of Lubbock</b><br><br>3506 21st Street, Suite 507<br>Same<br>Lubbock, TX 79410                     | Cardiology Practice             | (806) 788-0040<br>(806) 788-0015                                    | Howard P. Hurd II, M.D.<br>President        | 74                |
| <b>Mervyn's</b><br><br>P.O. Box 68190<br>6002 Slide Road<br>Lubbock, TX 79414                                       | Retailer                        | (806) 793-1800<br>(806) 657-2208<br><br>www.mervyns.com             | Amy Aviles<br>Store Manager                 | 74                |
| <b>McClekskey Harriger Brazill &amp; Graf LLP</b><br><br>PO Box 6170<br>5010 University Avenue<br>Lubbock, TX 79493 | Legal Services                  | (806) 796-7300<br>(806) 796-7365<br><br>www.mhbg.com                | Mark Wagnon & Bill Lane<br>Manager Partners | 50-99             |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                                 | <b>Type of Business</b>              | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>     | <b>CEO</b><br><b>CEO Title</b>                 | <b>Employment</b> |
|--|--------------------------------------|--|--|-------------------|
| <b>South Plains Food Bank Inc.</b><br>4612 Locust Avenue<br>Same<br>Lubbock, TX 79404                    | Non-profit                           | (806) 763-3003<br>(806) 741-0850                               | David C. Weaver, Jr.<br>Executive Director     | 73                |
| <b>Diamond Plastics Corporation</b><br>2323 Marshall Street<br>Same<br>Lubbock, TX 79415                 | PVC pipe manufacturing               | (806) 763-8021<br>(806) 741-1548<br><br>www.dpcpipe.com        |  | 73                |
| <b>Lubbock Health Care Center</b><br>4120 22nd Place<br>Same<br>Lubbock, TX 79410                        | Long Term Care Facility              | (806) 793-3252<br>(806) 791-5364                               | Candy Melton<br>Administrator                  | 72                |
| <b>City of Slaton</b><br>130 S. 9th Street<br>Same<br>Slaton, TX 79364                                   | Municipality                         | (806) 828-2000   | Roger McKinney<br>City Administrator           | 71                |
| <b>Canyon Lakes Residential Treatment Center</b><br>2402 Canyon Lakes Drive<br>Same<br>Lubbock, TX 79415 | Residential Treatment Center         | (806) 762-5782<br>(806) 762-0838<br><br>www.canyonlakesrtc.com | Ray H. Brown, Ph.D.<br>CEO                     | 50-99             |
| <b>Associated Supply Company, Inc.</b><br>PO Box 3888<br>2102 E. Slaton Highway<br>Lubbock, TX 79452     | Equipment Dealer                     | (806) 745-2000<br>(806) 748-1268<br><br>www.ascoeq.com         | W B (Brax) Wright<br>CEO                       | 71                |
| <b>Caprock Manufacturing</b><br>2303 120th<br>Same<br>Lubbock, TX 79423                                  | Plastic Injection Molding            | (806) 745-6454<br>(806) 745-9441<br><br>www.caprock-mfg.com    | Ryan Provenzano<br>President                   | 70                |
| <b>Joe's Crab Shack</b><br>5802 W. Loop 289<br>Same<br>Lubbock, TX 79424                                 | Restaurant                           | (806) 797-8600<br>(806) 797-9088                               | Richard Irvin<br>President                     | 70                |
| <b>Nix Electric Co., Inc.</b><br>720 SE Loop 289<br>Same<br>Lubbock, TX 79404                            | Transformer manufacturing and repair | (806) 745-4166<br>(806) 745-7523<br><br>www.nixelectric.com    | Hoyt C. Nix<br>CEO                             | 70                |
| <b>Hooters</b><br>4950 S. Loop 289<br>Same<br>Lubbock, TX 79414  | Restaurant                           | (806) 281-9464<br>(806) 281-4668<br><br>www.hooterstexas.com   | Kelly or Judy Hall<br>Chief Executive Officers | 68                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                                   | <b>Type of Business</b>         | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>  | <b>CEO</b><br><b>CEO Title</b>    | <b>Employment</b> |
|--|---------------------------------|---|-----------------------------------|-------------------|
| <b>Caprock Home Health Services, Inc.</b><br><br>P.O. Box 53803<br>8806 University<br>Lubbock, TX 79453    | Home Health Care Services       | (806) 791-0077<br>(806) 748-7857                            | Marciano Morales<br>President/CEO | 67                |
| <b>Cagle Steaks</b><br><br>P.O. Box 98375<br>Same<br>Lubbock, TX   | Restaurant                      | (806) 795-3879<br>(806) 797-3967                            | John Cagle<br>Owner               | 66                |
| <b>Sutherland Lumber Company</b><br><br>3701 50th Street<br>Same<br>Lubbock, TX 79413                      | Building Supplies               | (806) 281-9000<br>(806) 281-9001<br><br>www.sutherlands.com |                                   | 65                |
| <b>First Bank and Trust Co.</b><br><br>7806 Indiana Avenue<br>Same<br>Lubbock, TX 79423                    | Banking                         | (806) 788-0800<br>(806) 788-2810                            | Barry Orr<br>CEO                  | 65                |
| <b>Securitas Security Services USA, Inc.</b><br><br>3414 Joliet Avenue<br>Same<br>Lubbock, TX              | Security                        | (806) 793-2362<br>(806) 785-7270<br><br>securitasinc.com    | Don Walker                        | 65                |
| <b>Hobby Lobby</b><br><br>6814 Slide Road<br>Same<br>Lubbock, TX 79424                                     | Hobby Store                     | (806) 698-0652<br><br>www.hobbylobby.com                    | George Sanford<br>Manager         | 65                |
| <b>Copy Craft Printing and Advertising</b><br><br>4413 82nd Street, Suite 250<br>Same<br>Lubbock, TX 79424 | Printing                        | (806) 794-7752<br>(806) 798-8190<br><br>www.copycraft.com   | Danny Stockton<br>CEO             | 65                |
| <b>Pastaquick Inc.</b><br><br>4611 50th Street, Suite B<br>Same<br>Lubbock, TX 79414                       | Restaurant Management           | (806) 795-1283<br>(806) 795-2397                            | Denver Hollabaugh<br>President    | 50-99             |
| <b>Bolton Oil Company, Ltd</b><br><br>P.O. Box 3176<br>1316 54th Street<br>Lubbock, TX 79452               | Automotive Gasoline & Oil Sales | (806) 747-1629<br>(806) 747-2721<br><br>www.boltonoil.com   | Charles Bolton<br>Co-Owner        | 64                |
| <b>Stock Building Supply</b><br><br>801 E. 40th Street<br>6801 66th Street<br>Lubbock, TX 79424            | Building Materials Supplier     | (806) 698-8885<br>(806) 698-1049<br><br>www.stocksupply.com | Fenton Hord<br>President & CEO    | 63                |



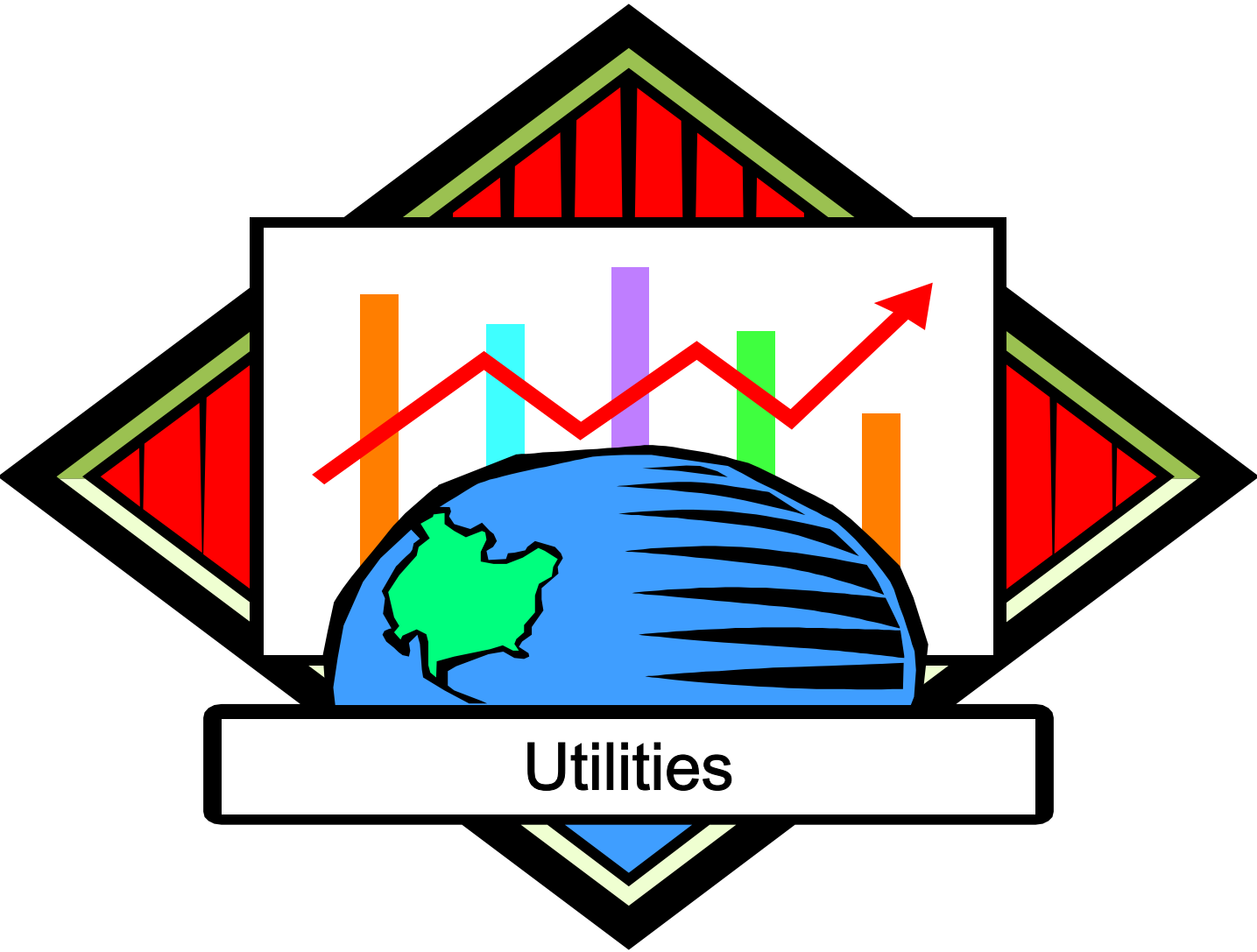
| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                          | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>                | <b>CEO</b><br><b>CEO Title</b>             | <b>Employment</b> |
|---|--|---|--|-------------------|
| <b>Jarvis Metals Recycling</b><br>PO Box 1943<br>7825 Olive Avenue<br>Lubbock, TX 79408-1943      | Scrap metal processing, new steel sales, metal building components                 | (806) 744-7091<br>(806) 744-0909  | Bobby Jarvis<br>CEO                        | 61                |
| <b>JMNI Inc.</b><br>5025 50th Street<br>Same<br>Lubbock, TX 79414                                 | Restaurant and Bar   | (806) 687-5253<br>(806) 687-1366  | J. M. Stephenson<br>Owner                  | 61                |
| <b>AmeriPride Linen and Apparel Services</b><br>3508 Magnolia<br>Same<br>Lubbock, TX 79404        | Linen and Uniform Rental Service   | (806) 747-4326<br>(806) 747-6816  | Cal Sanders<br>General Manager             | 61                |
| <b>Carino's Italian Kitchen</b><br>6821 Slide Road<br>Same<br>Lubbock, TX 79424                   | Restaurant   | (806) 798-0944<br>(806) 798-1241<br><br>www.carinos.com                   | Norman Abdallah<br>Chief Executive Officer | 60                |
| <b>Circuit City Stores</b><br>6701 Slide Road<br>Same<br>Lubbock, TX 79424                        | Computer Store   | (806) 798-8997<br>(806) 798-1005<br><br>www.circuitcity.com               | Chuck Gualdoni<br>Store Manager            | 60                |
| <b>Acme Electric</b><br>1115 E. Slaton Rd., Unit E<br>Same<br>Lubbock, TX 79404                   | Electrical Contractor  | (806) 745-7720<br>(806) 745-3102<br><br>www.acmeelec.com                  | Barry Brown<br>President                   | 60                |
| <b>Kimbell Gin Machinery</b><br>P.O. Box 1356<br>226 Loop 289 NE<br>Lubbock, TX 79408-1356        | Gin machinery, pneumatic conveyors, blowers & custom sheet metal fabrication, fans | (806) 763-6645<br>(806) 762-8038<br><br>www.kgmfans.com                   | Richard W. Kimbell, Jr.<br>President       | 60                |
| <b>Clear Channel Communications</b><br>4413 82nd Street, Suite 300<br>Same<br>Lubbock, TX 79424   | Broadcasting   | (806) 798-7078<br>(806) 798-6250<br><br>www.clearchannelcommunication.com | Scott Parsons<br>General Manager           | 60                |
| <b>Standard Sales Company L.P.</b><br>901 E. 66th Street<br>Same<br>Lubbock, TX 79404             | Wholesale Beer Distributor   | (806) 745-5263  | Joe Nemeth<br>General Manager              | 60                |
| <b>Alliance Federal Credit Union</b><br>P.O. Box 64970<br>8401 Quaker Avenue<br>Lubbock, TX 79464 | Credit Union   | (806) 798-5554<br>(806) 798-4615  | Kyle Ashley<br>President and CEO           | 58                |

| <b>Company Name<br/>Mailing Address<br/>Physical Address</b>                                   | <b>Type of Business</b>             | <b>Telephone<br/>Fax #<br/>Website Address</b>              | <b>CEO<br/>CEO Title</b>                          | <b>Employment</b> |
|--|-------------------------------------|---|---|-------------------|
| <b>Applebees (Concord Neighborhood Corp.)</b><br>4025 S. Loop 289<br>Same<br>Lubbock, TX 79423 | Casual Dining Restaurant            | (806) 785-4025<br>(806) 785-4027<br>www.concordei.com       | Lawrence S. Bird                                  | 58                |
| <b>Great Plains Distributors, LP</b><br>5701 E. Highway 84<br>Same<br>Lubbock, TX 79404        | Wholesale Beer Distributor          | (806) 745-3661<br>(806) 745-8193                            | Kirk Gentry<br>President                          | 58                |
| <b>Sun-Star Electric, Inc.</b><br>7722 34th Street<br>Same<br>Lubbock, TX 79407                | Submersible motor sales/manufacture | (806) 793-2812<br>(806) 793-1989<br>www.sunstarusa.com      | Randy Gage<br>President                           | 58                |
| <b>Hugo Reed and Associates Inc.</b><br>1601 Avenue N<br>Same<br>Lubbock, TX 79401             | Land Surveying, Civil Engineering   | (806) 763-5642<br>(806) 763-3891<br>www.hugoreed.com        | Steven M. Coleman, PE<br>Executive Vice President | 57                |
| <b>D&amp;L Masonry of Lubbock</b><br>7726 19th Street<br>Same<br>Lubbock, TX 79407             | Masonry Construction                | (806) 795-3141<br>(806) 793-0135                            | Bill Sisson<br>President                          | 57                |
| <b>Three B Brush Company</b><br>P.O. Box 53478<br>84th and Highway 87<br>Lubbock, TX 79453     | Manufacture Industrial brushes      | (806) 745-3822<br>(806) 745-1851<br>ww.threeBbrush.com      |   | 56                |
| <b>TRE Belladonna Inc.</b><br>2009 Broadway<br>Same<br>Lubbock, TX 79401                       | Restaurant/Bar                      | (806) 744-2391<br>(806) 744-0181                            | Bill Crafton<br>Owner/General Manager             | 55                |
| <b>Nurses Unlimited, Inc.</b><br>3313 81st Street<br>Same<br>Lubbock, TX 79423                 | Home Health Agency                  | (806) 792-9197<br>(806) 793-7527<br>www.nursesunlimited.com | Bobby Laughry                                     | 55                |
| <b>Lowe's Family Center</b><br>8208 Slide Rd.<br>Same<br>Lubbock, TX 79424                     | Grocery Store                       | (806) 794-9728<br>(806) 794-8036<br>lowesmarket.com         | Roger Lowe Sr.<br>President                       | 55                |
| <b>Ruby Tequila's Lubbock</b><br>8601 University Avenue<br>Same<br>Lubbock, TX 79423           | Restaurant                          | (806) 748-0194<br>(806) 358-9798<br>www.rubytequilas.com    | Cory Strickland<br>Owner                          | 55                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>  | <b>Type of Business</b>  | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>       | <b>CEO</b><br><b>CEO Title</b>                      | <b>Employment</b> |
|---|--|--|---|-------------------|
| <b>Henley Interiors, Ltd.</b><br><br>7409 83rd Street<br>Same<br>Lubbock, TX 79424                                      | Commercial Construction  | (806) 866-9094<br>(806) 866-9148                                 | James Henley<br>Partner                             | 55                |
| <b>Southwest Airlines</b><br><br>6100 N. Martin Luther King Blvd.<br>Lubbock International Airport<br>Lubbock, TX 79403 | Airline  | (806) 744-9614<br>(806) 763-1881<br><br>www.southwest.com        | Jon Beplay<br>Station Manager                       | 55                |
| <b>Bigham Brothers</b><br><br>P.O. Box 3338<br>705 E. Slaton Highway<br>Lubbock, TX 79452-3338                          | Manufacture farm tillage and<br>cultivating equipment            | (806) 745-0384<br>(806) 745-1082<br><br>www.bighambrothers.com   | Von D. Kimball<br>President                         | 55                |
| <b>Sara Lee Bakery Group</b><br><br>1950 Texas Avenue<br>Same<br>Lubbock, TX 79411                                      | Commercial Bakery  | (806) 747-3244<br>(806) 747-0351<br><br>www.saralee.com          | Brennan Phelps<br>Plant Manger                      | 55                |
| <b>Center for Orthopedic Surgery</b><br><br>4642 N. Loop 289, Suite 101<br>Same<br>Lubbock, TX 79416                    | Physician's office   | (806) 797-4985<br>(806) 792-8588<br><br>www.greatbones.com       | Seth Crouch<br>Administrator                        | 54                |
| <b>Lubbock Club Inc.</b><br><br>1500 Broadway Street, Suite 1210<br>Same<br>Lubbock, TX 79401                           | Private Club   | (806) 763-7308<br>(806) 763-7210<br><br>www.thelubbockclub.com   | Stuart Johnson<br>General Manager                   | 53                |
| <b>Becknell Wholesale Co. Inc.</b><br><br>P.O. Box 2008<br>504 E. 44th Street<br>Lubbock, TX 79408                      | Wholesale-Hardware and Farm<br>Equipment                         | (806) 747-3201<br>(806) 744-9424                                 | Ron Chandler<br>Partner                             | 53                |
| <b>United Marketing Service (UMS Fulfillment, Inc.)</b><br><br>1516 53rd Street<br>Same<br>Lubbock, TX 79412            | Product Fulfillment, Data Collection<br>and Direct Mail Services | (806) 744-6740<br>(806) 744-0327<br><br>www.umspromo.com         | Sally Lokey<br>Owner                                | 53                |
| <b>Lubbock Central Appraisal District</b><br><br>P.O. Box 10542<br>1715 26th Street<br>Lubbock, TX 79408                | Tax Appraisal Office   | (806) 762-5000<br>(806) 762-2451<br><br>www.lubbockcad.org       | David V. Kimbrough<br>Chief Appraiser/Administrator | 53                |
| <b>PHA - GA Texas Inc.</b><br><br>6006 82nd Street<br>Same<br>Lubbock, TX 79424   | Laundry - Dry Cleaning   | (806) 797-7305<br>(806) 722-1943<br><br>www.mymastercleaners.com | Sam & Helen Burke<br>Owners                         | 52                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                          | <b>Type of Business</b>          | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>   | <b>CEO</b><br><b>CEO Title</b>                     | <b>Employment</b> |
|---|----------------------------------|--|--|-------------------|
| <b>Northstar Surgical Center</b><br><br>4640 North Loop 289<br>Same<br>Lubbock, TX 79416          | Ambulatory Surgery Center        | (806) 761-4880<br>(806) 749-5944<br><a href="http://www.northstarsurgicalcenter.net">www.northstarsurgicalcenter.net</a> | Ron Rives<br>Administrator                         | 52                |
| <b>Cardinals Sport Center</b><br><br>1602 13th Street<br>Same<br>Lubbock, TX 79401                | Retail                           | (806) 765-6645<br>(806) 763-6927   |  | 52                |
| <b>Mr. Gatti's #412</b><br><br>5001 50th Street<br>Same<br>Lubbock, TX 79414                      | Restaurant/Entertainment         | (806) 796-2222<br>(806) 791-5231<br><a href="http://www.gattiland.com">www.gattiland.com</a>                             |  | 50-99             |
| <b>Nothin Butt Smokes</b><br><br>2502 79th Street<br>Same<br>Lubbock, TX                          | Retail Cigarette& Tobacco Outlet | (806) 785-0208<br>(806) 445-0087   | Shon Ross<br>Vice President                        | 51                |
| <b>Department of State Health Services</b><br><br>1109 Kemper Street<br>Same<br>Lubbock, TX 79403 | Health Department                | (806) 744-3577<br>(806) 741-1366<br><a href="http://www.dshs.state.tx.us/regional/">www.dshs.state.tx.us/regional/</a>   | Peter W. Pendergrass, MD, MPH<br>Regional Director | 51                |
| <b>Anthony Mechanical, Inc.</b><br><br>P.O. Box 3886<br>525 E. 40th Street<br>Lubbock, TX 79452   | Mechanical Contractor            | (806) 747-4151<br>(806) 747-7733   | Will Anthony<br>CEO                                | 50                |
| <b>West Texas Peterbilt</b><br><br>P.O. Box 3578<br>4515 Avenue A<br>Lubbock, TX 79452            | Truck Dealership                 | (806) 747-2579<br>(806) 747-4171<br><a href="http://www.wtpeterbilt.com">www.wtpeterbilt.com</a>                         | Jim Henson<br>President                            | 50                |
| <b>Stella's Restaurant &amp; Deli</b><br><br>4646 50th Street<br>Same<br>Lubbock, TX 79414        | Restaurant, Bar, Deli            | (806) 785-9299<br>(806) 785-7856   |  | 50                |
| <b>50 Yard Line Restaurant</b><br><br>2549 S. Loop 289<br>Same<br>Lubbock, TX 79423               | Restaurant                       | (806) 745-3991<br>(806) 745-9481   | Mark Hutchens<br>Owner                             | 50                |
| <b>Jents House of Music</b><br><br>2646 34th Street<br>Same<br>Lubbock, TX                        | Musical/Retail                   | (806) 795-5579<br><a href="http://www.jents.com">www.jents.com</a>   | Karen Pollard<br>CEO                               | 50                |

| <b>Company Name</b><br><b>Mailing Address</b><br><b>Physical Address</b>                     | <b>Type of Business</b> | <b>Telephone</b><br><b>Fax #</b><br><b>Website Address</b>      | <b>CEO</b><br><b>CEO Title</b> | <b>Employment</b> |
|--|-------------------------|---|--------------------------------|-------------------|
| <b>Bryan Stratton - Bryan's Steaks</b><br><br>1212 50th Street<br>Same<br>Lubbock, TX 79412  | Restaurant              | (806) 744-5491  | Bryan Stratton<br>Owner        | 50                |
| <b>Saturn of Lubbock, Inc.</b><br><br>P.O. Box 1978<br>3301 S. Loop 289<br>Lubbock, TX 79408 | Vehicle Sales           | (806) 797-3407<br>(806) 780-8625<br><br>www.saturnoflubbock.com | Mike Edwards                   | 49-60             |



Utilities

## Utility Companies

### **Electric Utilities**

Lubbock Power and Light  
<http://www.lpandl.com/>

South Plains Electric Cooperative  
<http://www.spec.coop/main/pages/index.asp>

Xcel Energy  
<http://www.xcelenergy.com>

Electric utility rates will depend on usage. Please contact the company for a quote.

### **Water and Sewer Utilities**

City of Lubbock  
<http://water.ci.lubbock.tx.us/>

### **Gas Utilities**

Atmos Energy  
<http://www.atmosenergy.com/>

Gas utility rates will depend on usage. Please contact the company for the best rate.

**City of Lubbock, TX  
2008 Water Rates**

**Water Base Charge**

| <u>Meter Size</u>                  | <u>Rate</u> |
|------------------------------------|-------------|
| Three-quarter inch (3/4") meter    | \$ 8.89     |
| One inch (1") meter                | 14.84       |
| One and one-half inch (1.5") meter | 29.59       |
| Two inch (2") meter                | 47.36       |
| Three inch (3") meter              | 94.81       |
| Four inch (4") meter               | 148.12      |
| Six inch (6") meter                | 296.16      |
| Eight inch (8") meter              | 473.87      |
| Ten inch (10") meter               | 681.26      |

**Flow Rates Charged Per Thousand (1,000) Gallons:**

|  |         |
|--|---------|
| Block 1 (100% of average winter consumption (AWC)) | \$ 2.42 |
| Block 2 (AWC plus up to 40,000 gallons additional) | 3.03    |
| Block 3 (Water used in excess of Block 1 and 2)    | 4.19    |



**City of Lubbock, TX  
2008 Sewer Rates**

**Minimum monthly fixed charges by water meter classification for all classes of service**

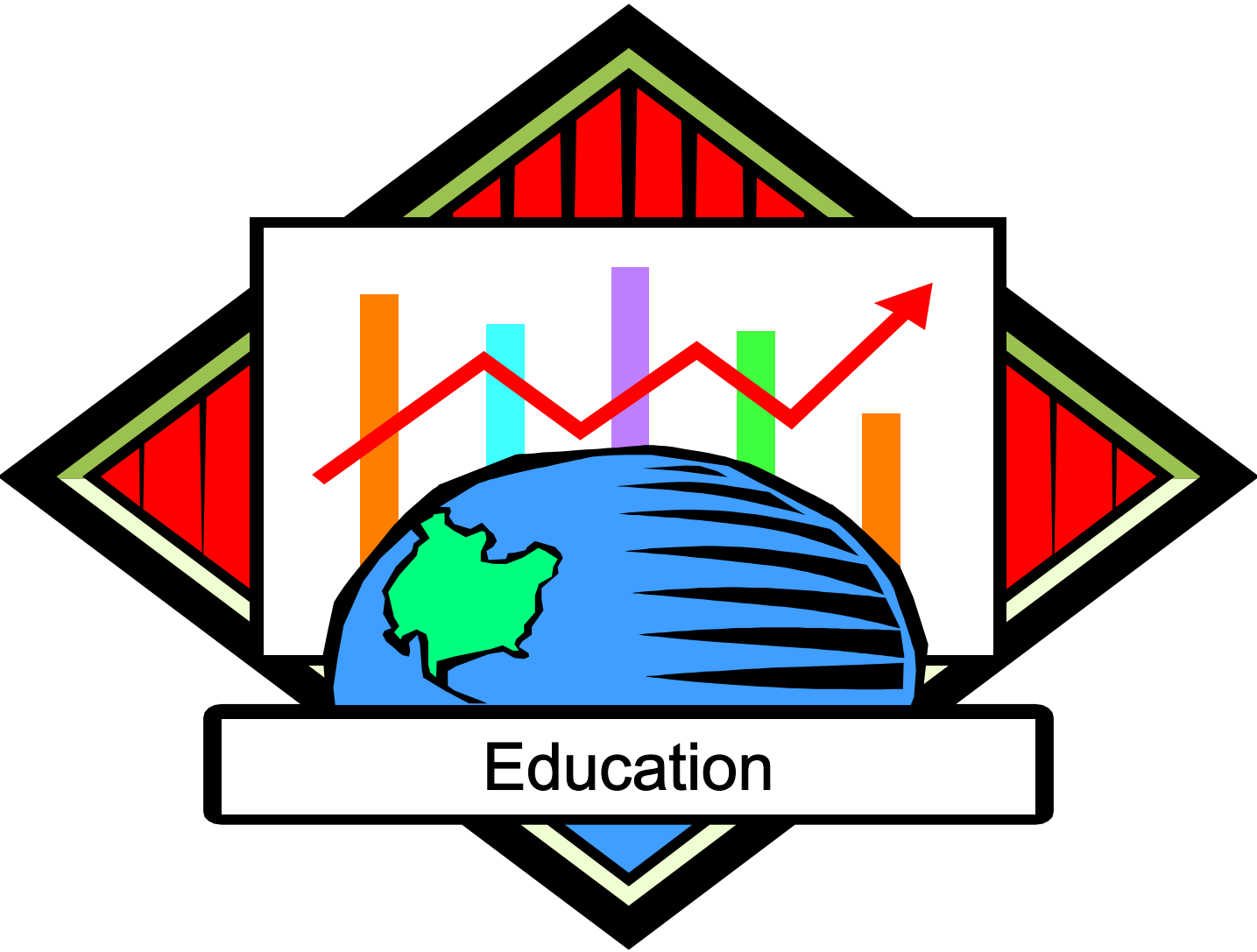
| <u>Meter Size</u>                | <u>Rate</u> |
|----------------------------------|-------------|
| Three-quarter inch (3/4") meter  | \$ 4.99     |
| One inch (1")                    | 6.08        |
| One and a half inch (1.5") meter | 8.79        |
| Two inch (2") meter              | 12.05       |
| Three inch (3") meter            | 19.67       |
| Four inch (4") meter             | 30.54       |
| Six inch (6") meter              | 57.72       |
| Eight inch (8")                  | 90.33       |
| Ten inch (10") meter             | 128.39      |

**Flow Rates Charged Per One Thousand (1,000) Gallons:**

|           |      |
|-----------|------|
| Flow Rate | 1.83 |
|-----------|------|

**Special Industrial Charges**

|                 |                  |
|-----------------|------------------|
| Treating B.O.D. | \$0.2158 per lb. |
| Treating T.S.S. | 0.1918 per lb.   |



Education

**City of Lubbock, TX  
Secondary and Higher Education Enrollments  
2000-2008**

|   | Fall 2000                                | Spring 2001 | Fall 2001 | Spring 2002 | Fall 2002 | Spring 2003 | Fall 2003 | Spring 2004 | Fall 2004    | Spring 2005  | Fall 2005    | Fall 2006 | Fall 2007 | Fall 2008 |
|---|--|-------------|-----------|-------------|-----------|-------------|-----------|-------------|--------------|--------------|--------------|-----------|-----------|-----------|
|   | Texas Tech University - Total Enrollment | 36,463      |           | 38,322      |           | 41,141      |           | 42,921      |              | 42,827       |              | 42,509    | 42,241    | 45,545    |
| Undergraduate Enrollment                      | 24,558                                   | 22,790      | 25,573    | 24,101      | 27,569    | 25,752      | 28,549    | 26,384      | 28,325       | 26,220       | 28,001       | 27,996    | 28,260    | 28,422    |
| Graduate Enrollment                           | 20,518                                   | 18,751      | 21,269    | 19,736      | 22,768    | 21,020      | 23,595    | 21,589      | 23,329       | 21,312       | 23,002       | 22,851    | 23,021    | 23,107    |
| Law School Enrollment                         | 3,389                                    | 3,416       | 3,641     | 3,746       | 4,099     | 4,081       | 4,282     | 4,162       | 4,311        | 4,254        | 4,294        | 4,443     | 4,546     | 4,670     |
|   | 651                                      | 623         | 663       | 619         | 702       | 651         | 672       | 633         | 685          | 654          | 705          | 702       | 693       | 645       |
| TTU Health Sciences Center - Total Enrollment | 1,719                                    | 1,689       | 1,788     | 1,805       | 1,972     | 2,012       | 2,105     | 2,063       | 2,272        | 2,233        | 2,391        | 2,458     | 2,616     | 2,904     |
| Graduate School of BioMedical Sciences        | 64                                       | 59          | 85        | 86          | 84        | 87          | 89        | 84          | 99           | 105          | 91           | 99        | 102       | 100       |
| School of Allied Health Sciences              | 458                                      | 435         | 500       | 507         | 611       | 629         | 728       | 697         | 797          | 743          | 795          | 791       | 855       | 937       |
| School of Medicine                            | 484                                      | 478         | 487       | 485         | 499       | 490         | 511       | 508         | 535          | 529          | 537          | 550       | 571       | 568       |
| School of Nursing                             | 387                                      | 395         | 392       | 396         | 415       | 444         | 439       | 449         | 516          | 531          | 632          | 669       | 686       | 859       |
| School of Pharmacy                            | 326                                      | 322         | 324       | 331         | 363       | 362         | 338       | 325         | 325          | 325          | 336          | 349       | 402       | 440       |
| South Plains College                          | 8,019                                    | 7,435       | 8,447     | 8,112       | 9,034     | 8,930       | 9,630     | 9,227       | 9,570        | 8,942        | 9,282        | 9,062     | 11,992    | 12,129    |
| Lubbock Campus                                | 1,807                                    | 1,969       | 3,331     | Closed      |           |             |           |             |              |              |              |           |           |           |
| Levelland Campus                              | 4,052                                    | 3,812       | 4,638     | 4,191       | 4,955     | 4,751       | 5,696     | 5,396       | 5,939        | 5,391        | 4,752        | 4,381     | 4,346     | 4,134     |
| Off-campus                                    | 975                                      | 720         | 977       | 949         | 937       | 870         | 965       | 940         | 1,010        | 963          | 1,358        | 1,497     | 3,823     | 3,972     |
| Reese Center                                  | 1,185                                    | 1,584       |           | 3,887       | 3,665     | 3,820       | 3,825     | 3,442       | 3,282        | 3,958        | 3,366        | 3,198     | 3,094     | 3,157     |
| Byron Martin ATC                              |  |             |           | 859         | 806       | 867         | 822       | 865         | 799          | (inc. above) | (inc. above) | 560       | 539       | 585       |
| Plainview                                     |  |             |           |             |           |             |           | 307         | (inc. above) | (inc. above) | (inc. above) | 190       | 281       |           |
| Lubbock Christian University                  | 1,617                                    | 1,611       | 1,823     | 1,785       | 1,851     | 1,836       | 1,937     | 1,789       | 1,974        | 1,908        | 2,079        | 2,000     | 1,960     | 1,868     |
| Wayland Baptist University                    | 550                                      | 677         | 691       | 715         | 715       | 705         | 700       | 800         | 686          | 840          | 756          | 725       | 717       | 709       |
| Lubbock Independent School District           | 29,020                                   |             | 28,497    |             | 28,898    |             | 28,879    |             | 28,355       |              | 28,847       | 28,209    | 28,639    | 28,976    |

\* Fall Enrollment

**Educational Attainment**

| Population 25 Years and Older               | Lubbock MSA |      |       |
|---|-------------|------|-------|
|   | 1990        | 2000 | 2006* |
| Less Than 9th Grade                         | 12.0        | 8.6  | 8.4   |
| 9th to 12th Grade                           | 13.8        | 13.0 | 9.5   |
| High School Graduate (includes equivalency) | 24.1        | 25.3 | 26.1  |
| Some College, No Degree                     | 21.8        | 24.2 | 18.4  |
| Associate Degree                            | 4.9         | 4.5  | 4.7   |
| Bachelor's Degree                           | 15.3        | 16.0 | 21.5  |
| Graduate or Professional Degree             | 8.1         | 8.4  | 11.4  |
| Percent High School Graduate or Higher      | 74.2        | 78.4 | 82.1  |
| Percent Bachelor's Degree or Higher         | 23.4        | 24.4 | 32.9  |

\* Estimate