

City of Killeen  
Financial Report  
July 2009  
Executive Summary



Finance  
Department

Prepared by:  
Barbara Gonzales  
Director of Finance

Prepared 8/25/09

**FINANCE DIRECTOR'S REPORT**  
**JULY 2009**

August 26, 2009

Mayor and City Council Members:

We are pleased to submit the Monthly City Council Financial Report and Executive Summary for the month of July 2009. Finance staff has been working closely with the City Manager on the 2009-10 City Manager's Preliminary Budget. The City Manager's Preliminary Budget was distributed to City Council on August 18, 2009. In addition to the budget process, finance staff will be completing a 3<sup>rd</sup> quarter financial review for FY 2008-09 which will be presented to City Council in August.

General Fund ad valorem revenues are meeting budget and staff projections, with 98.84% of the annual ad valorem assessment collected by July 31<sup>st</sup>. Total operating expenses for all major funds are on target with staff estimates with no significant variances noted. The Finance Department will work closely with the departments to monitor their revenues and expenses during FY 2008-09.

Key economic indicators of the local economy reflect the recession that our country is currently facing. One of the seven economic indicators monitored in this monthly report is positive; with Aviation Enplanement and Deplanements holding neutral and Unemployment Rate, Sales Tax Revenue, Building Permits, Water and Sewer Tap Fees, and Hotel Occupancy Tax Revenues are negative. These indicators are discussed in detail in the attached Economic Indicators Summary Report.

Respectfully submitted,



Barbara Gonzales  
Director of Finance

**CITY OF KILLEEN  
FINANCIAL REPORT- JULY 2009  
EXECUTIVE SUMMARY  
MAJOR OPERATING FUNDS**

**GENERAL FUND**

- Revenues total \$3,208,451 for the month, up from last year's revenues of \$3,125,884 by 2.6%. Year-to-date general fund revenues of \$54,386,898 are up 4.4% over last year's total of \$52,100,810. The year-to-date variance is primarily attributable to property tax revenues.
- Sales Tax Collections for the month were \$1,310,246, a decrease of 10.9% from last July's collections of \$1,470,897. Year-to-date sales tax collections of \$14,783,509 are below last year's total of \$16,066,845 by 8.0%.
- Property Tax Collections during the month were \$131,351, an increase above last year's collections of \$85,308 by 54.0%. Year-to-date property tax receipts of \$21,104,503 exceed last year's total of \$18,005,503 by 17.2%. Year-to-date collections are at 98.8% of the budget with two months remaining in the fiscal year.
- Franchise Fees collected during July were \$303,690 compared to \$309,810 last July. Year-to-date franchise revenues of \$4,827,040 exceed last year's total of \$4,710,176 by 2.5%. Year-to-date collections are at 98.9% of the budget with two months remaining in the fiscal year.
- Permits & Inspections fees collected during July totaled \$77,285, down 17.8% from last year's revenue of \$94,065. Year-to-date revenues of \$844,571 are 31.9% below last year's total of \$1,240,415. The variance is largely attributable to Building Permits and Inspections along with Building Plans Review Fees and Electrical and Plumbing Inspections/Permits coming in at a significantly lower rate than the prior year. Year-to-date collections are at 88.5% of the budget with two months remaining in the fiscal year.
- Court fines and fees were \$242,252 during July, up 20.0% above the prior year collections of \$201,875. Year-to-date revenues total \$2,213,458, 28.0% above last year's total of \$1,729,696.
- Golf Course revenues during July were \$136,727, up 44.2% from last July's amount of \$94,785. Year-to-date revenues of \$1,086,842 are up slightly above last year's total of \$1,078,879.
- Interest Earned during July totaled \$13,490, a decrease of 78.6% from last July's interest earnings of \$62,982. Year-to-date interest earnings total \$319,583, 66.8% below last year's total of \$961,248.
- Total expenditures for July are \$5,410,594, 18.1% above \$4,582,700 last year. Year-to-date expenditures of \$50,267,656 are up 5.0% when compared to last year's expenditures of \$47,864,328. This variance is largely attributable to the new Lions Club Park facilities operations costs, Street maintenance expenditures, plus Fire Department expenditures related to additional facilities becoming operational this fiscal year.
- The ending fund balance for the month was \$22.3 million, down 5.1% from last year.

**KILLEEN – FORT HOOD REGIONAL AIRPORT FUND (KFHRA)**

- KFHRA operating revenues (non-grants) for July was \$192,311 down 6.6% from \$205,840 last year. Year-to-date revenues total \$2,197,511, down 6.8% from \$2,356,865 in the prior year.
- Other revenues in July include FAA grant funds of \$149,089. The year-to-date total is \$611,875 compared to \$2,773,496 last year.
- KFHRA operating expenses (non-construction) of \$256,903 are up 0.4% for the month as compared to \$255,967 last year. Year-to-date expenses of \$2,482,345 are down 2.3% from last year's total of \$2,540,420.
- KFHRA construction project budget is \$3,354,619 with \$118,138 expended in July and 22.4% or \$749,970 expended year-to-date.
- The ending fund balance for the month was \$1,684,729.

**SKYLARK AIRFIELD FUND**

- Skylark operating revenues (non-grants) for the month were \$45,821, down 56.8% from \$105,953 last year. Year-to-date revenues of \$475,282 are down 23.7% from last year's total of \$622,955. This is primarily due to a decrease in revenue from fuel sales.
- Skylark operating expenses (non-improvements/construction) were \$69,653 for the month, down 10.9% from last year's total of \$77,593. Year-to-date expenses of \$416,248 are down 32.0% from last year's total of \$612,273. This variance is related to a decrease in fuel (cost of goods sold) purchases.
- The ending fund balance for the month was \$487,203, up from \$458,846 last year.

### **SOLID WASTE FUND**

- Solid Waste operating revenues were \$1,012,980 for the month, down 2.2% when compared to last July's revenues of \$1,035,858. Year-to-date revenues of \$9,801,440 are down 1.8% compared to last year's total of \$9,984,441.
- Expenses totaled \$1,269,374 for the month, up 18.6% as compared to \$1,070,596 last year. Year-to-date expenses are \$10,448,993, up 9.3% from last year's total of \$9,564,338. This increase is largely related to an increase in Transfer Station Operations refuse disposal costs along with other divisional budgeted expenditure increases plus additional debt service transfers made in July.
- The ending fund balance for the month was \$2.4 million, down 48.3% from last year.

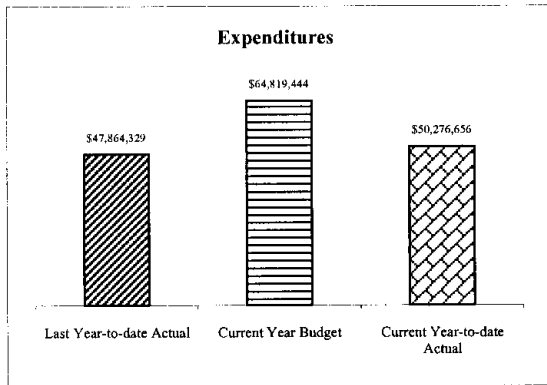
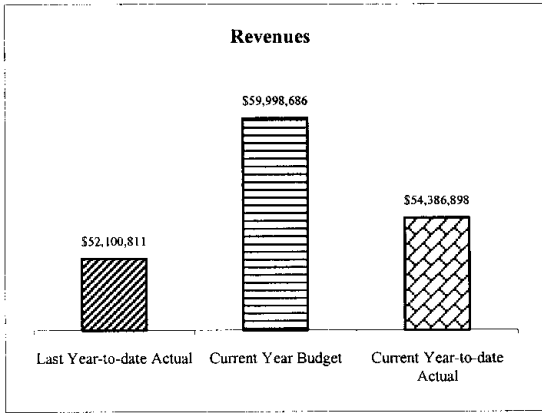
### **WATER AND SEWER FUND**

- Water and Sewer operating revenues total \$3,258,178, down 1.1% from last year's revenues of \$3,295,414. Year-to-date revenues total \$24,261,831, are below last year's revenues of \$25,137,697 by 3.5%. The variance is primarily due to the slow down in tap fee revenues and the decrease in interest earnings.
- Tap Fees total \$79,364 for the month, down 29.6% as compared to last year's fees of \$112,766. Year-to-date fees of \$569,943 are below last year's total of \$1,191,736 by 52.1%. Tap Fees are exceeding projections with a collection rate at 96.5% of the current budget.
- Expenses total \$2,371,804 for the month, down 2.7% as compared to \$2,437,063 last year. Year-to-date expenses are \$22,654,722, down 12.7% from last year's total of \$25,942,683. The decrease is largely attributable to last year's project expenditures for the purchase of property from the West Bell County Water Supply Corporation.
- The ending fund balance for the month was \$20.9 million, up 7.8% from last year.

### **DRAINAGE UTILITY FUND**

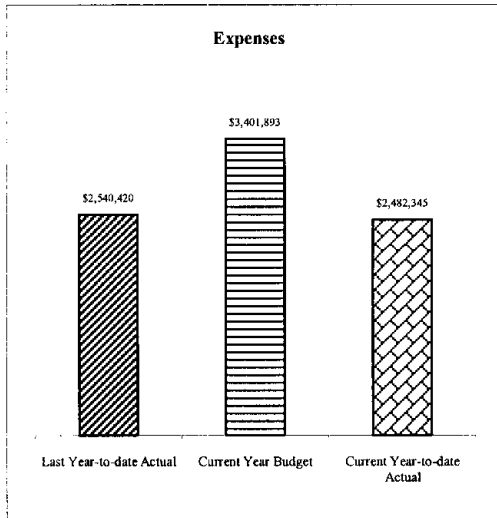
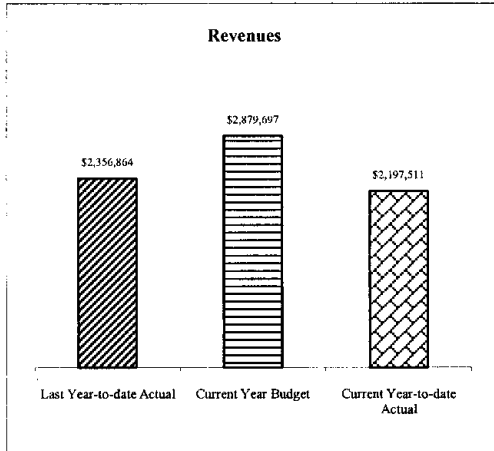
- Drainage Utility operating revenues total \$251,062 for the month, down 7.4% from last July's revenues of \$271,256. Year-to-date revenues of \$2,530,429 are below last year's revenues of \$2,626,242 by 3.7%. The variance is primarily due to the decrease in interest earnings.
- Residential fees were \$206,696 up 5.2%, and Commercial fees were \$41,839, up 0.9% for the month. For the year, Residential fees are up 3.6% and Commercial fees are up 2.3%.
- Operating expenses for the month were \$587,874, up 16.5% from \$504,797 last year. Year-to-date expenses are \$1,760,610, down from last year's total of \$2,024,266 by 13.0%. The decrease in expenses is primarily related to a reduction in Minor drainage projects and Drainage Maintenance from last year's operations.
- Major drainage capital improvement project budget is \$6,565,289 with \$10,128 expended in July and \$309,493 expended year-to-date. These projects are funded with the proceeds from the \$8 million Certificate of Obligation issued in June 2006.
- The ending fund balance for the month was \$8.7 million, down 5.0% from last year.

CITY OF KILLEEN  
 GENERAL FUND  
 FINANCIAL REPORT  
 July 31, 2009



|                            | Adopted           | Y-T-D             | % of Budget   |
|----------------------------|-------------------|-------------------|---------------|
| <b>REVENUES:</b>           |                   |                   |               |
| Property Taxes             | 21,352,616        | 21,104,503        | 98.84%        |
| Sales & Occupancy Tax      | 18,452,068        | 15,217,917        | 82.47%        |
| Franchise Tax              | 4,880,606         | 4,827,040         | 98.90%        |
| Miscellaneous Revenues     | 3,472,108         | 2,958,526         | 85.21%        |
| Permits & Inspections      | 954,000           | 844,571           | 88.53%        |
| Court Fines & Fees         | 2,480,845         | 2,213,458         | 89.22%        |
| Recreation Revenues        | 753,391           | 588,090           | 78.06%        |
| Golf Course                | 1,159,605         | 1,086,842         | 93.73%        |
| Interest Earned            | 379,151           | 319,583           | 84.29%        |
| Intergovernmental Revenue  | 710,259           | 720,057           | 101.38%       |
| Transfers In               | 5,404,037         | 4,506,313         | 83.39%        |
| <b>TOTAL REVENUES:</b>     | <b>59,998,686</b> | <b>54,386,900</b> | <b>90.65%</b> |
| <b>EXPENDITURES:</b>       |                   |                   |               |
| Administration             | 12,778,282        | 10,050,296        | 78.65%        |
| Community Services         | 10,686,539        | 7,621,272         | 71.32%        |
| Public Works               | 4,828,292         | 3,739,738         | 77.45%        |
| Public Safety              | 36,469,832        | 28,858,065        | 79.13%        |
| Transfers Out              | 56,499            | 7,288             | 12.90%        |
| <b>TOTAL EXPENDITURES:</b> | <b>64,819,444</b> | <b>50,276,659</b> | <b>77.56%</b> |

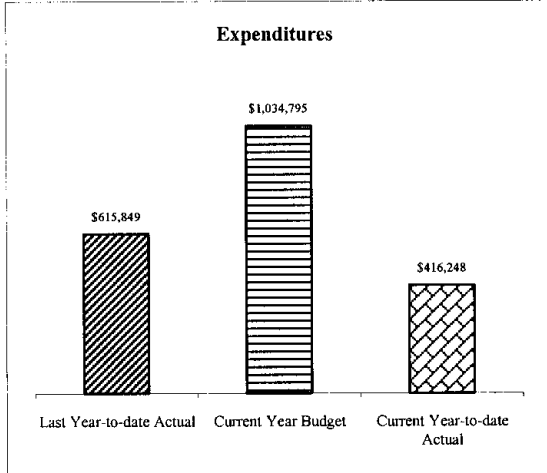
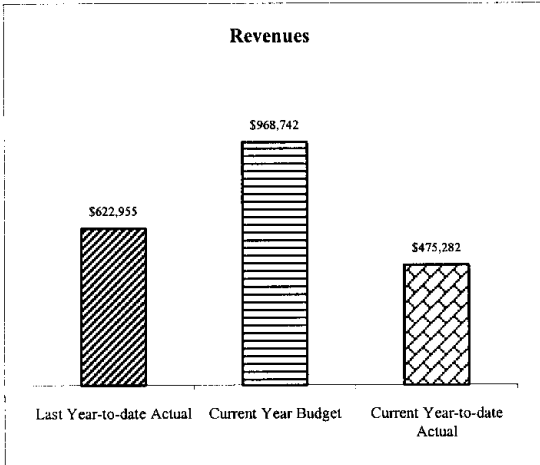
CITY OF KILLEEN  
 KILLEEN-FORT HOOD REGIONAL AIRPORT FUND  
 FINANCIAL REPORT  
 July 31, 2009



Note: For comparison purposes, the charts above exclude the Revenue from FAA Grants and the KFARA Construction Expenses.

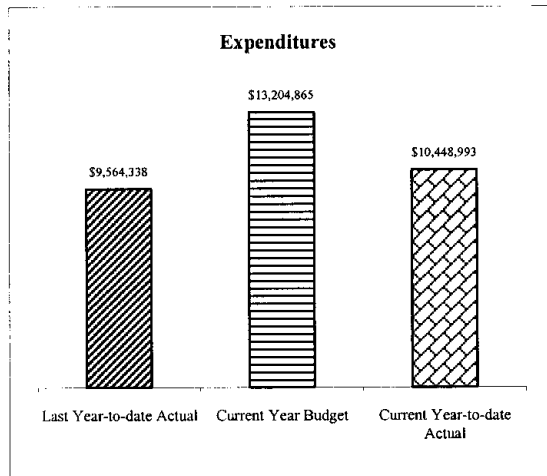
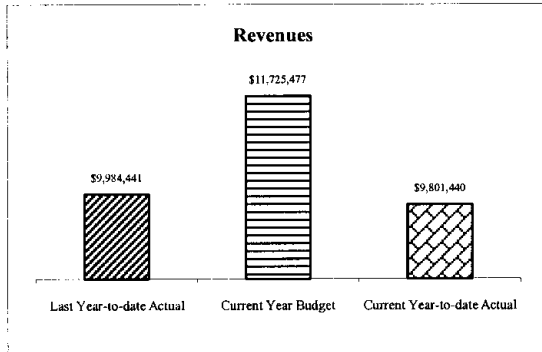
|                         | Adopted          | Y-T-D            | % of Budget   |
|-------------------------|------------------|------------------|---------------|
| <b>REVENUES:</b>        |                  |                  |               |
| Operating Revenues      | 2,825,697        | 2,195,348        | 77.69%        |
| Interest Earned         | 54,000           | 2,163            | 4.01%         |
| FAA Grants              | 2,672,040        | 238,810          | 8.94%         |
| FAA Grants Prior Years  | 636,167          | 373,065          | 58.64%        |
| ARRA                    | 2,752,473        | -                | 0.00%         |
| TXDOT Grant             | -                | -                | -             |
| TXDOT Grant Match       | -                | -                | -             |
| Transfer from Bond Fund | -                | -                | -             |
| <b>TOTAL REVENUES:</b>  | <b>8,940,377</b> | <b>2,809,386</b> | <b>31.42%</b> |
| <b>EXPENSES:</b>        |                  |                  |               |
| Airport Operations      | 2,820,072        | 2,084,829        | 73.93%        |
| Cost of Goods Sold      | 203,042          | 102,863          | 50.66%        |
| ARRA Projects           | 2,752,473        | -                | 0.00%         |
| KFHRA Construction      | 3,354,619        | 749,970          | 22.36%        |
| Information Technology  | 186,566          | 153,858          | 82.47%        |
| Non-Departmental        | 192,213          | 140,794          | 73.25%        |
| <b>TOTAL EXPENSES:</b>  | <b>9,508,985</b> | <b>3,232,314</b> | <b>33.99%</b> |

CITY OF KILLEEN  
 SKYLARK FIELD FUND  
 FINANCIAL REPORT  
 July 31, 2009



|                            | Adopted          | Y-T-D          | % of Budget   |
|----------------------------|------------------|----------------|---------------|
| <b>REVENUES:</b>           |                  |                |               |
| Operating Revenues         | 928,742          | 471,050        | 50.72%        |
| Interest Earned            | 10,000           | 4,233          | 42.33%        |
| FAA Grants                 | -                | -              | -             |
| FAA Grants - Prior Years   | -                | -              | -             |
| TXDOT Grants               | 30,000           | -              | 0.00%         |
| <b>TOTAL REVENUES:</b>     | <b>968,742</b>   | <b>475,283</b> | <b>49.06%</b> |
| <b>EXPENDITURES:</b>       |                  |                |               |
| Airport Operations         | 329,120          | 169,984        | 51.65%        |
| Cost of Goods Sold         | 692,572          | 236,853        | 34.20%        |
| Skylark Improvements       | -                | -              | -             |
| Skylark Construction       | -                | -              | -             |
| Non-Departmental           | 13,103           | 9,412          | 71.83%        |
| <b>TOTAL EXPENDITURES:</b> | <b>1,034,795</b> | <b>416,249</b> | <b>40.23%</b> |

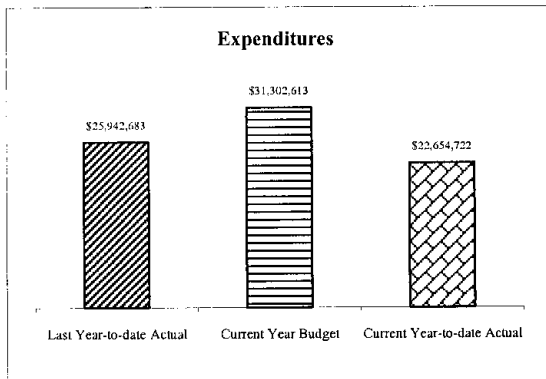
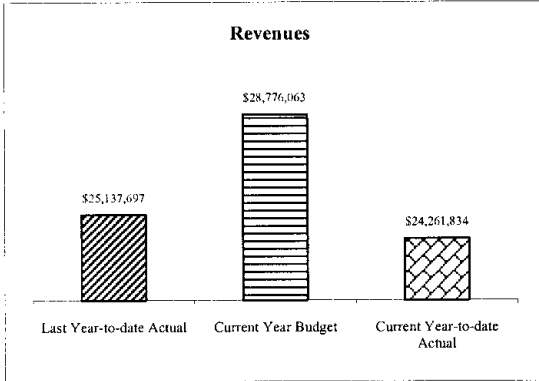
CITY OF KILLEEN  
 SOLID WASTE FUND  
 FINANCIAL REPORT  
 July 31, 2009



|                             | Adopted           | Y-T-D             | % of Budget   |
|-----------------------------|-------------------|-------------------|---------------|
| <b>REVENUES:</b>            |                   |                   |               |
| Transfer Station Fees       | 310,000           | 252,044           | 81.30%        |
| Dumpster Rentals            | 100,000           | 70,039            | 70.04%        |
| Miscellaneous Revenues      | 67,077            | 35,678            | 53.19%        |
| Recycling Revenues          | 113,400           | 97,640            | 86.10%        |
| Commercial Sanitation Fees  | 4,800,000         | 4,013,578         | 83.62%        |
| Residential Sanitation Fees | 6,260,000         | 5,288,404         | 84.48%        |
| Interest Earned             | 75,000            | 44,057            | 58.74%        |
| <b>TOTAL REVENUES:</b>      | <b>11,725,477</b> | <b>9,801,440</b>  | <b>83.59%</b> |
| <b>EXPENDITURES:</b>        |                   |                   |               |
| Residential Operations      | 3,039,227         | 2,356,719         | 77.54%        |
| Commercial Operations       | 1,519,922         | 1,215,244         | 79.95%        |
| Recycling Program           | 355,638           | 293,824           | 82.62%        |
| Transfer Station            | 4,335,045         | 3,214,134         | 74.14%        |
| Mowing                      | 793,071           | 628,333           | 79.23%        |
| Debt Service                | 774,000           | 774,000           | 100.00%       |
| Custodial Services          | 31,614            | 26,028            | 82.33%        |
| Accounting                  | 146,207           | 111,462           | 76.24%        |
| Solid Waste Miscellaneous   | 216,997           | 168,296           | 77.56%        |
| Transfer to General Fund    | 1,993,144         | 1,660,953         | 83.33%        |
| <b>TOTAL EXPENDITURES:</b>  | <b>13,204,865</b> | <b>10,448,993</b> | <b>79.13%</b> |

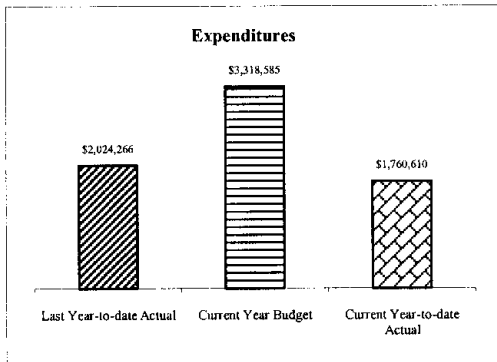
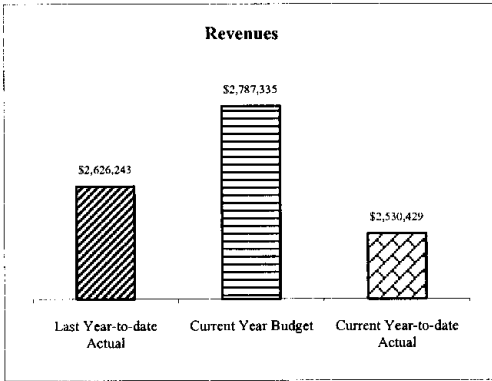


CITY OF KILLEEN  
 WATER & SEWER FUND  
 FINANCIAL REPORT  
 July 31, 2009



|                            | Adopted           | Y-T-D             | % of Budget   |
|----------------------------|-------------------|-------------------|---------------|
| <b>REVENUES:</b>           |                   |                   |               |
| Sale of Water              | 14,036,939        | 11,618,873        | 82.77%        |
| Water & Sewer Taps         | 590,897           | 569,943           | 96.45%        |
| Sewer Fees Collected       | 12,592,773        | 10,768,329        | 85.51%        |
| Miscellaneous Revenues     | 750,000           | 586,973           | 78.26%        |
| Delinquent Penalty         | 560,000           | 495,530           | 88.49%        |
| Interest Earned            | 224,454           | 201,828           | 89.92%        |
| Miscellaneous Receipts     | 21,000            | 19,976            | 95.12%        |
| Transfers-In               | -                 | 383               | -             |
| <b>TOTAL REVENUES:</b>     | <b>28,776,063</b> | <b>24,261,835</b> | <b>84.31%</b> |
| <b>EXPENDITURES:</b>       |                   |                   |               |
| Fleet Services             | 1,354,688         | 872,864           | 64.43%        |
| Utility Collections        | 1,778,900         | 1,456,017         | 81.85%        |
| Water & Sewer Contracts    | 11,772,595        | 8,355,836         | 70.98%        |
| Operations                 | 6,076,229         | 3,787,911         | 62.34%        |
| Debt Service               | 5,008,029         | 4,173,774         | 83.34%        |
| Miscellaneous              | 1,918,974         | 1,180,655         | 61.53%        |
| Transfer to General Fund   | 3,393,198         | 2,827,665         | 83.33%        |
| <b>TOTAL EXPENDITURES:</b> | <b>31,302,613</b> | <b>22,654,722</b> | <b>72.37%</b> |

CITY OF KILLEEN  
DRAINAGE UTILITY FUND  
FINANCIAL REPORT  
July 31, 2009



Note: For comparison purposes, the charts above exclude the Revenue from Sale of Bonds and the Major Drainage Project Expenditures.

|                              | Adopted          | Y-T-D            | % of Budget   |
|------------------------------|------------------|------------------|---------------|
| <b>REVENUES:</b>             |                  |                  |               |
| Residential Storm Water Fees | 2,194,767        | 2,009,236        | 91.55%        |
| Commercial Storm Water Fees  | 511,306          | 417,268          | 81.61%        |
| Interest Earned              | 81,262           | 67,497           | 83.06%        |
| Sale of Bonds                | -                | -                | -             |
| TCEQ Grant Revenue           | -                | 33,260           | -             |
| Miscellaneous Receipts       | -                | 3,167            | -             |
| <b>TOTAL REVENUES:</b>       | <b>2,787,335</b> | <b>2,530,428</b> | <b>90.78%</b> |
| <br>                         |                  |                  |               |
| <b>EXPENDITURES:</b>         |                  |                  |               |
| Engineering Division         | 334,287          | 177,874          | 53.21%        |
| Street Division              | 300,000          | 136,737          | 45.58%        |
| Drainage Maintenance         | 1,356,442        | 754,080          | 55.59%        |
| Drainage Projects - Minor    | 700,000          | 73,300           | 10.47%        |
| Drainage Projects - Major    | 6,565,289        | 309,493          | 4.71%         |
| Debt Service                 | 584,958          | 583,058          | 99.68%        |
| Non-Departmental             | 25,203           | 17,868           | 70.90%        |
| Transfer to General Fund     | 17,695           | 17,695           | 100.00%       |
| <b>TOTAL EXPENDITURES:</b>   | <b>9,883,874</b> | <b>2,070,105</b> | <b>20.94%</b> |

**CITY OF KILLEEN  
ECONOMIC INDICATORS  
REPORT SUMMARY  
JULY 2009**

There are seven economic indicators monitored by this report. They are 1) Killeen Unemployment Rate, 2) Sales Tax Revenue, 3) Aviation Enplanements and Deplanements, 4) Building Permits, 5) Utility Customers, 6) Water and Sewer Tap Fees, and 7) Hotel Occupancy Tax Revenue. For the month of July 2009, one of the seven economic indicators is positive; one is neutral and Unemployment Rate, Sales Tax Revenue, Building Permits, Water and Sewer Tap Fees and Hotel Occupancy Tax Revenue being negative.

**UNEMPLOYMENT RATE**

The unemployment rate for the month of July 2009 was 7.2 as compared to 5.8 during July 2008.

**SALES TAX REVENUE**

Sales Tax Collections for the month were \$1,310,246, a decrease of 10.9% under last July's collections of \$1,470,897. Year-to-date sales tax collections of \$14,783,509 are below last year's total of \$16,066,845 by 8.0%.

**AVIATION ENPLANEMENTS & DEPLANEMENTS**

Enplanements for the month total 20,594 an increase of 21.1% as compared to 17,008 during July 2008. Year-to-date enplanements of 164,267 are above last year's total of 163,933 by 0.2%.

Deplanements for the month total 20,325 an increase of 20.3% as compared to 16,893 during July 2008. Year-to-date enplanements of 163,486 are under last year's total of 163,733 by 0.2%.

**BUILDING PERMITS**

Total dollar value of permits issued for the month was \$14,584,665, a 6.6% decrease under July 2008 dollar value of \$15,607,632. For the month 96 single-family, and no duplex or multi-family home permits were issued.

**UTILITY CUSTOMERS**

For the month, the City had 40,654 active utility customers, an increase of 5.0% over the 38,736 active utility customers in July 2008. Finance staff will monitor this data as deployments and re-deployments of Fort Hood troops July have an impact on the City's active utility accounts.

**WATER AND SEWER TAP FEES**

Tap Fees total \$79,364 for the month, down 29.6% as compared to last year's fees of \$112,766. Year to date revenues of \$569,943 are under last year's total of \$1,191,736 by 52.2%.

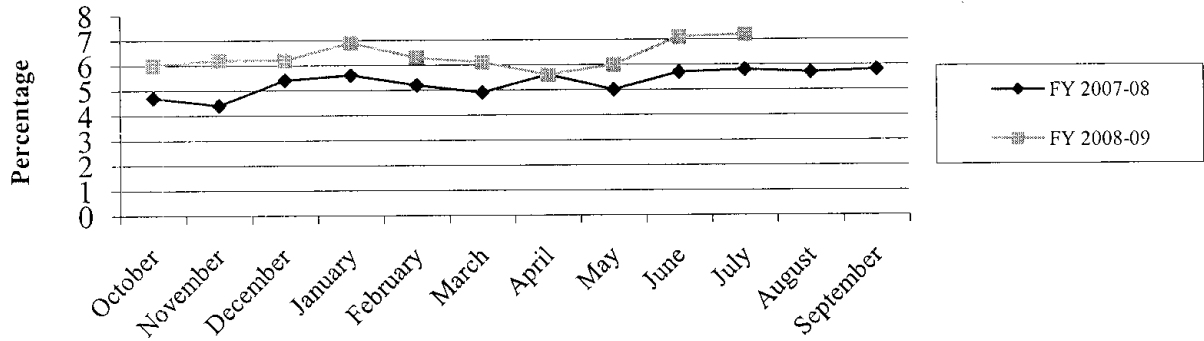
**HOTEL OCCUPANCY TAX REVENUE**

Hotel Occupancy Tax Revenue for the month was \$170,242, down 6.2% under last July's revenue \$181,489. Year to date revenues of \$1,341,172 are below last year's total of \$1,506,596 by 11.0%.

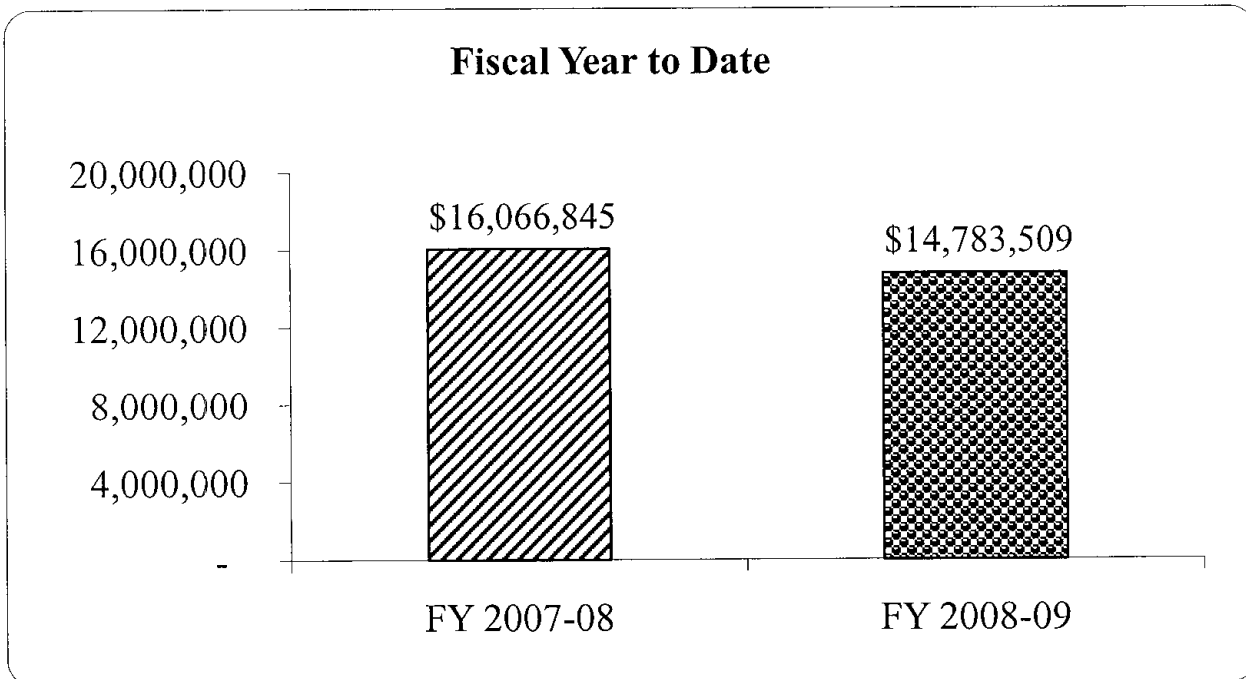
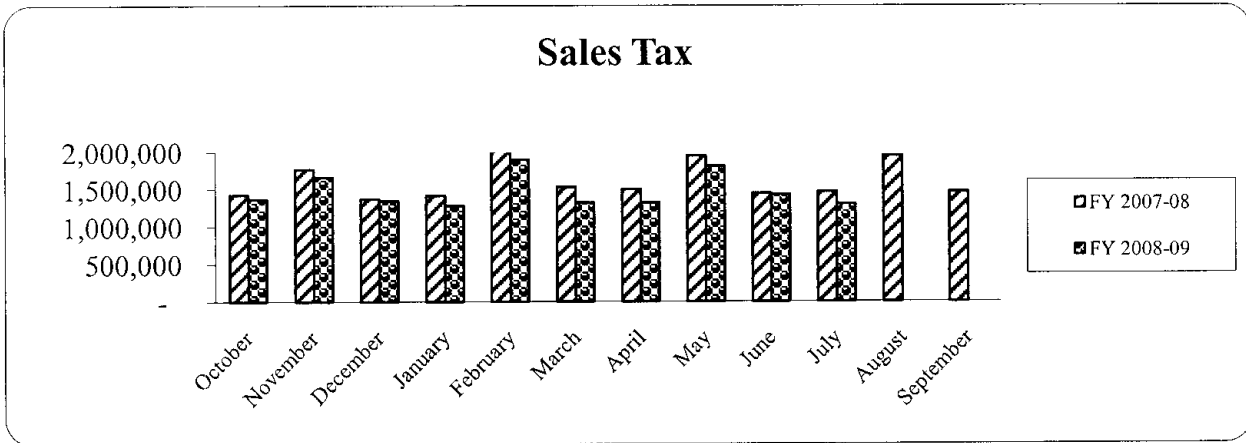
## City of Killeen Economic Indicators Report

| Economic Indicator                 | Positive | Neutral  | Negative |
|------------------------------------|----------|----------|----------|
| Killeen Unemployment Rate          |          |          | <b>X</b> |
| Sales Tax Revenue                  |          |          | <b>X</b> |
| Aviation Enplanements/Deplanements |          | <b>X</b> |          |
| Building Permits                   |          |          | <b>X</b> |
| Utility Customers                  | <b>X</b> |          |          |
| Water & Sewer Tap Fees             |          |          | <b>X</b> |
| Hotel Occupancy Tax Revenues       |          |          | <b>X</b> |
| Totals                             | <b>1</b> | <b>1</b> | <b>5</b> |

### Unemployment Rate



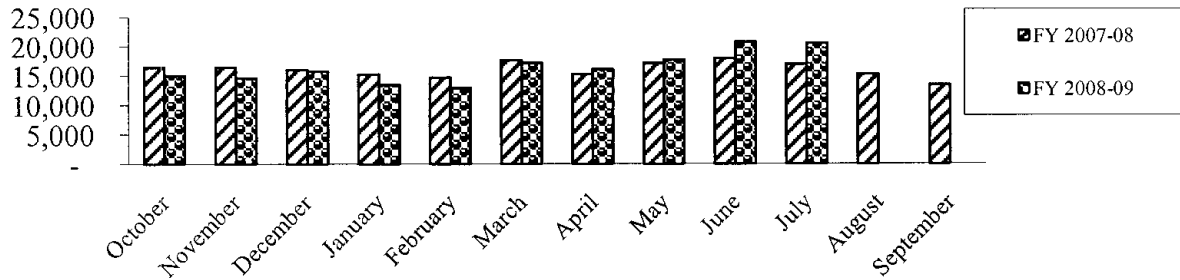
## Sales Tax Revenues



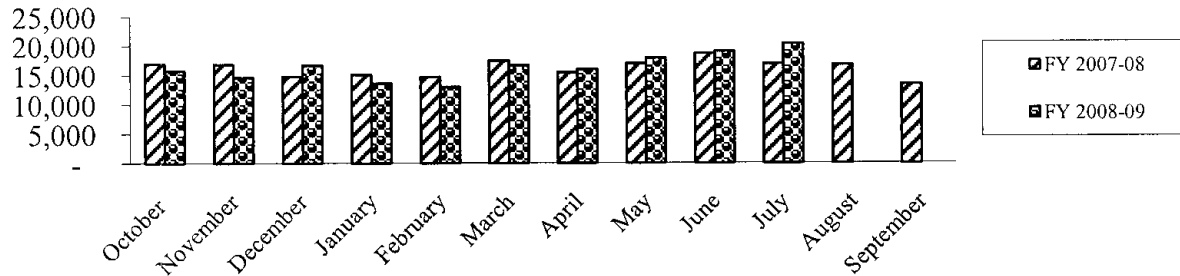
| Economic Indicator | Positive | Neutral | Negative |
|--------------------|----------|---------|----------|
| Sales Tax Revenue  |          |         | X        |

## Killeen Municipal Airport Total Passenger Count

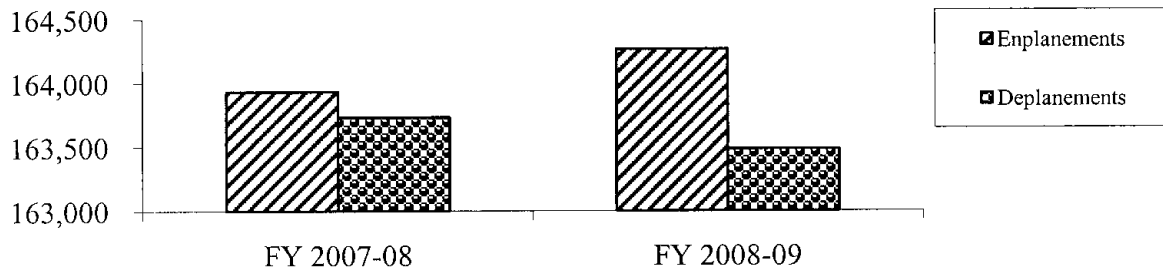
### Enplanements



### Deplanements

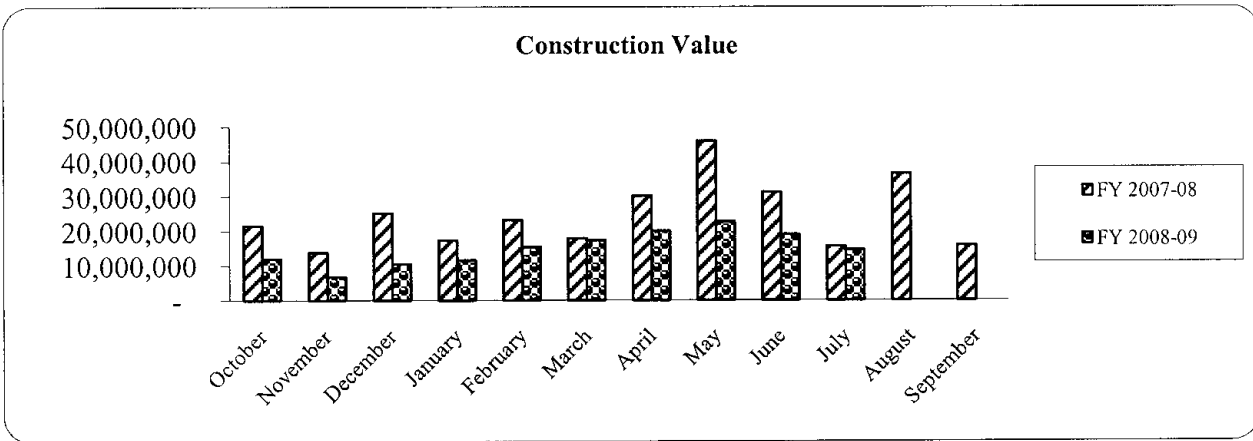


### Fiscal Year to Date



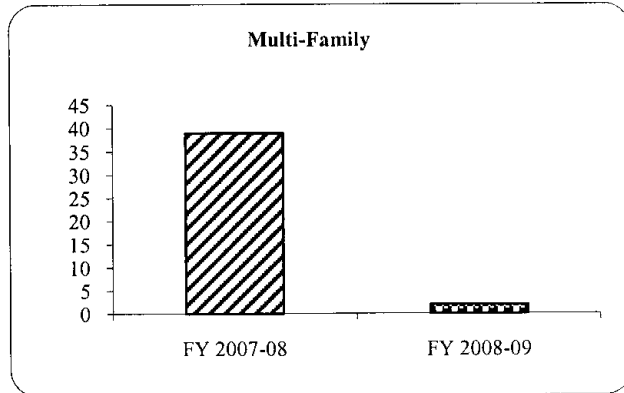
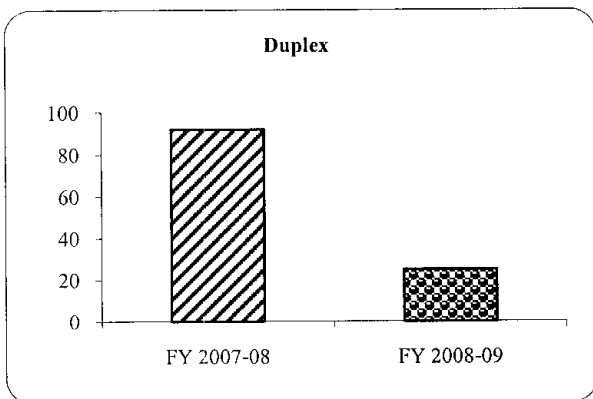
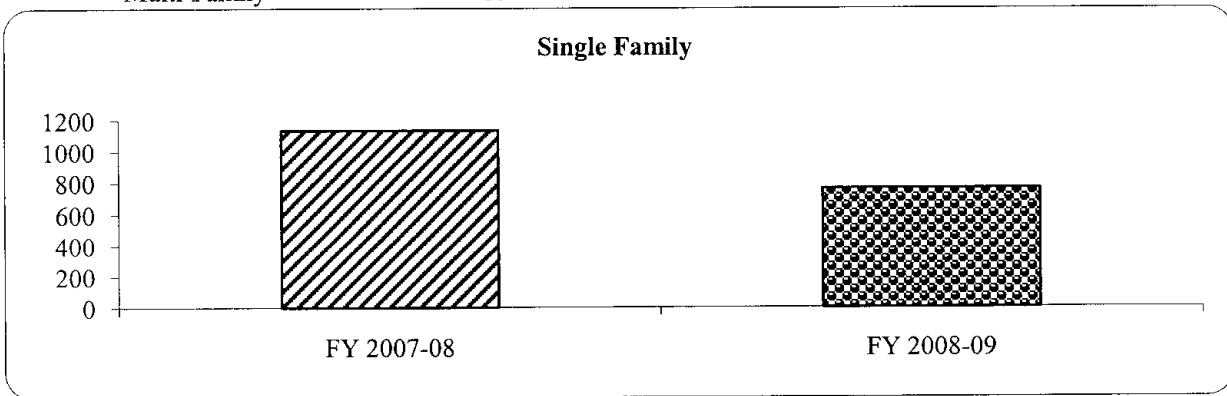
| Economic Indicator        | Positive | Neutral | Negative |
|---------------------------|----------|---------|----------|
| Enplanements/Deplanements |          | x       |          |

## Building Permits



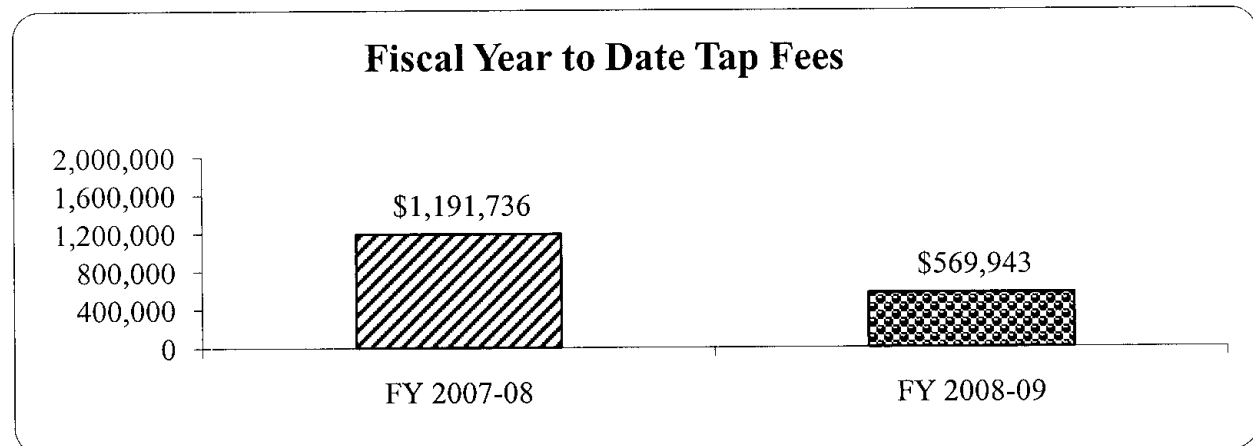
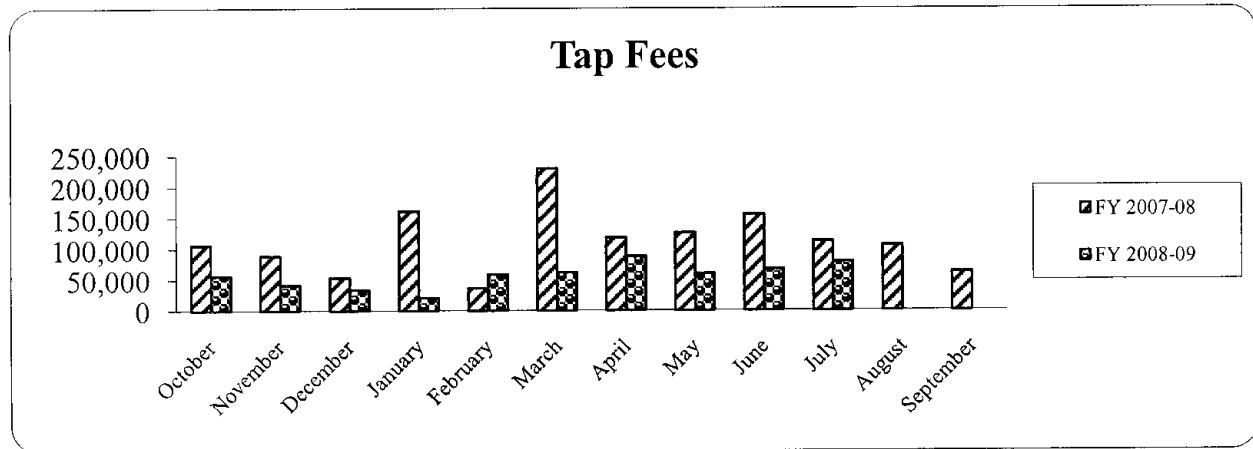
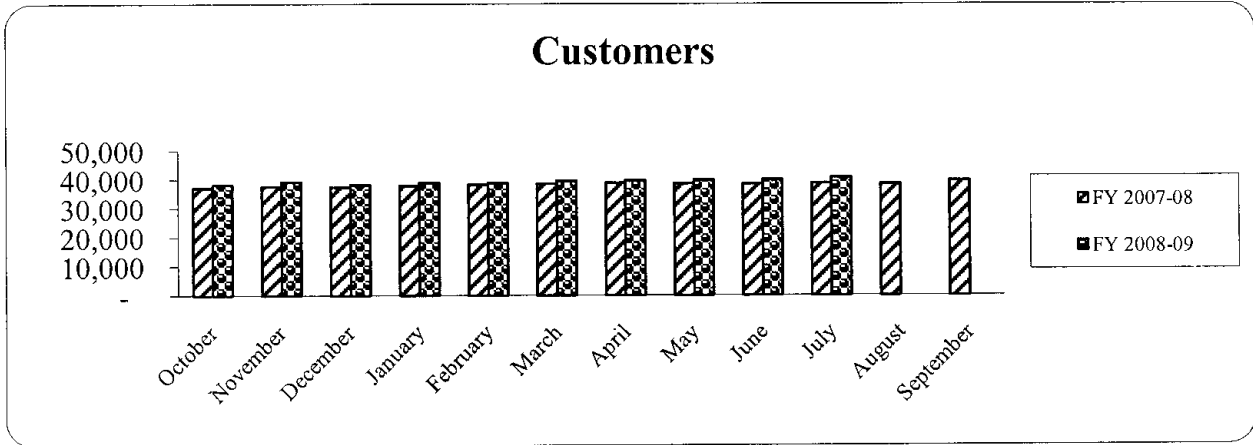
### Number of Permits Issued

|               | FY 2007-08 | FY 2008-09 |
|---------------|------------|------------|
| Single Family | 1135       | 763        |
| Duplex        | 92         | 25         |
| Multi-Family  | 39         | 2          |



| Economic Indicator | Positive | Neutral | Negative |
|--------------------|----------|---------|----------|
| Building Permits   |          |         | x        |

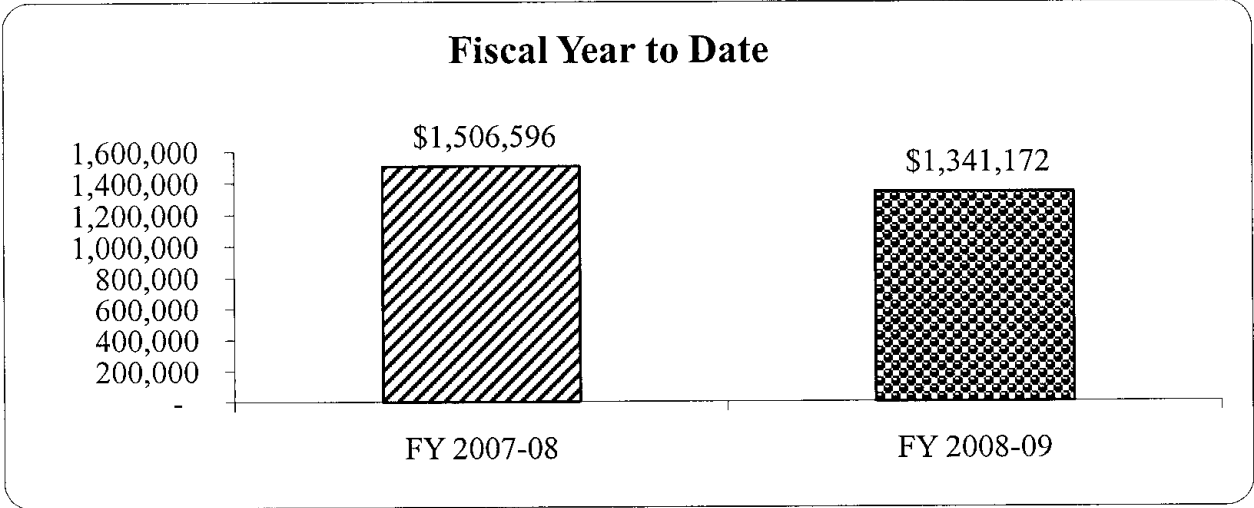
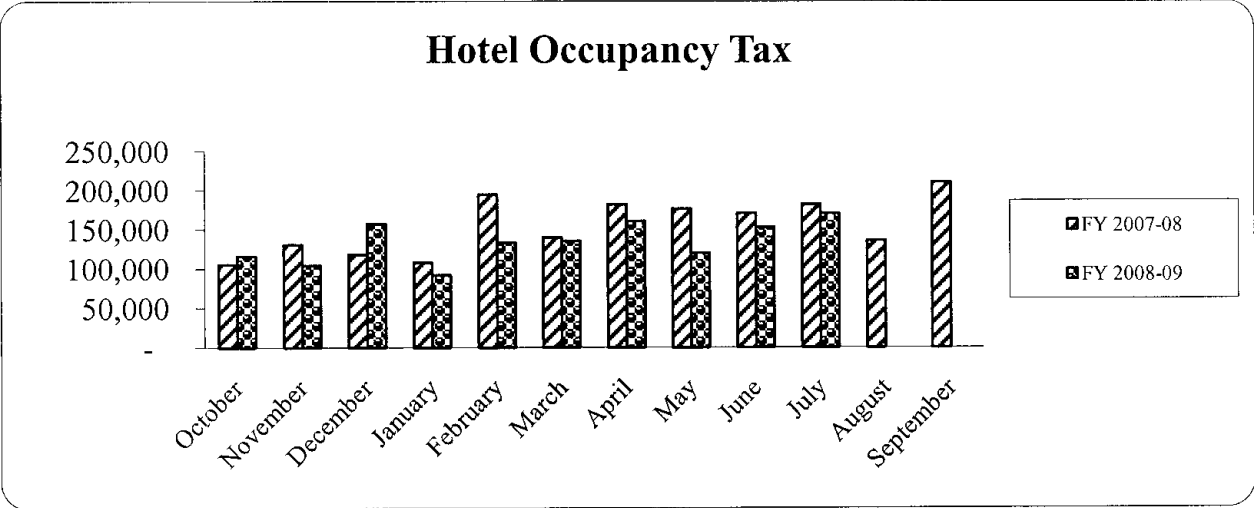
## Utility Indicators



| Economic Indicator     | Positive | Neutral | Negative |
|------------------------|----------|---------|----------|
| Utility Customers      | X        |         |          |
| Water & Sewer Tap Fees |          |         | X        |



# Hotel Occupancy Tax Revenues



| Economic Indicator           | Positive | Neutral | Negative |
|------------------------------|----------|---------|----------|
| Hotel Occupancy Tax Revenues |          |         | X        |

**City of Killeen  
Data Summaries**

| Killeen Unemployment Rate | October | November | December | January | February | March | April | May | June | July | August | September | YTD Total  |
|---------------------------|---------|----------|----------|---------|----------|-------|-------|-----|------|------|--------|-----------|------------|
| FY 2007-08                | 4.7     | 4.4      | 5.4      | 5.6     | 5.2      | 4.9   | 5.6   | 5.0 | 5.7  | 5.8  | 5.7    | 5.8       | 16,066,845 |
| FY 2008-09                | 6.0     | 6.2      | 6.2      | 6.9     | 6.3      | 6.1   | 5.6   | 6.0 | 7.1  | 7.2  | 7.1    | 7.2       | 14,783,509 |

| Sales Tax Receipts | October   | November  | December  | January   | February  | March     | April     | May       | June      | July      | August    | September | YTD Total  |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| FY 2007-08         | 1,429,671 | 1,769,638 | 1,372,391 | 1,419,480 | 2,158,773 | 1,535,437 | 1,507,146 | 1,953,800 | 1,449,612 | 1,470,897 | 1,954,255 | 1,470,035 | 16,066,845 |
| FY 2008-09         | 1,371,951 | 1,667,523 | 1,349,159 | 1,284,158 | 1,904,356 | 1,326,545 | 1,325,737 | 1,812,418 | 1,431,416 | 1,310,246 | 1,954,255 | 1,470,035 | 14,783,509 |

| Aviation-Total Passenger Count<br>Enplanements | October | November | December | January | February | March  | April  | May    | June   | July   | August | September | YTD Total |
|--|---------|----------|----------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|-----------|
| FY 2007-08                                     | 16,441  | 16,429   | 16,030   | 15,265  | 14,672   | 17,663 | 15,283 | 17,159 | 17,983 | 17,008 | 15,319 | 13,479    | 163,933   |
| FY 2008-09                                     | 15,046  | 14,663   | 15,811   | 13,475  | 12,923   | 17,174 | 16,114 | 17,693 | 20,774 | 20,594 | 16,724 | 13,423    | 164,267   |
| Deplanements                                   | October | November | December | January | February | March  | April  | May    | June   | July   | August | September | YTD Total |
| FY 2007-08                                     | 16,939  | 16,827   | 14,787   | 15,089  | 14,718   | 17,461 | 15,398 | 16,929 | 18,692 | 16,893 | 16,724 | 13,423    | 163,733   |
| FY 2008-09                                     | 15,736  | 14,631   | 16,688   | 13,571  | 12,964   | 16,677 | 15,970 | 17,919 | 19,005 | 20,325 | 16,724 | 13,423    | 163,486   |

| Building Permits<br>Construction Value | October    | November   | December   | January    | February   | March      | April      | May        | June       | July       | August     | September  | YTD Total   |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| FY 2007-08                             | 21,611,797 | 13,853,474 | 25,263,344 | 17,443,824 | 23,285,832 | 18,004,983 | 30,152,383 | 45,945,732 | 31,243,481 | 15,607,632 | 36,506,517 | 15,976,527 | 242,412,482 |
| FY 2008-09                             | 12,032,289 | 6,888,907  | 10,494,128 | 11,602,771 | 15,478,470 | 17,395,622 | 20,123,253 | 22,831,443 | 19,058,805 | 14,584,665 | 36,506,517 | 15,976,527 | 150,490,353 |

| Number of Permits Issued<br>Single Family | October | November | December | January | February | March | April | May | June | July | August | September | YTD Total |
|---|---------|----------|----------|---------|----------|-------|-------|-----|------|------|--------|-----------|-----------|
| FY 2007-08                                | 139     | 73       | 166      | 96      | 68       | 98    | 143   | 170 | 103  | 79   | 129    | 87        | 1,135     |
| FY 2008-09                                | 44      | 20       | 47       | 35      | 99       | 110   | 121   | 123 | 68   | 96   | 129    | 87        | 763       |

| Duplex     | October | November | December | January | February | March | April | May | June | July | August | September | YTD Total |
|------------|---------|----------|----------|---------|----------|-------|-------|-----|------|------|--------|-----------|-----------|
| FY 2007-08 | 2       | 13       | 26       | 2       | 4        | 10    | 6     | 6   | 11   | 12   | -      | 1         | 92        |
| FY 2008-09 | 5       | 5        | -        | -       | 4        | 4     | 2     | 5   | -    | -    | -      | -         | 25        |

| Multi-family | October | November | December | January | February | March | April | May | June | July | August | September | YTD Total |
|--------------|---------|----------|----------|---------|----------|-------|-------|-----|------|------|--------|-----------|-----------|
| FY 2007-08   | 1       | -        | -        | 4       | 28       | -     | -     | -   | 5    | 1    | -      | -         | 39        |
| FY 2008-09   | -       | -        | -        | -       | -        | -     | -     | 2   | -    | -    | -      | -         | 2         |

| Utility Customers | October | November | December | January | February | March  | April  | May    | June   | July   | August | September | YTD Total |
|-------------------|---------|----------|----------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|-----------|
| FY 2007-08        | 37,220  | 37,765   | 37,531   | 37,953  | 38,262   | 38,576 | 38,797 | 38,571 | 38,440 | 38,736 | 38,503 | 39,551    | 450,943   |
| FY 2008-09        | 38,291  | 39,273   | 38,290   | 38,914  | 38,812   | 39,579 | 39,651 | 39,851 | 39,967 | 40,654 | 38,503 | 39,551    | 450,943   |

| Water & Sewer Tap Fees | October | November | December | January | February | March   | April   | May     | June    | July    | August  | September | YTD Total |
|------------------------|---------|----------|----------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|-----------|
| FY 2007-08             | 106,477 | 89,216   | 54,008   | 161,802 | 36,400   | 230,625 | 118,188 | 126,102 | 156,152 | 112,766 | 105,742 | 62,777    | 1,191,736 |
| FY 2008-09             | 56,555  | 41,685   | 34,025   | 20,975  | 59,150   | 62,300  | 88,200  | 60,200  | 67,489  | 79,364  | 105,742 | 62,777    | 569,943   |

| Hotel Occupancy Tax Revenues | October | November | December | January | February | March   | April   | May     | June    | July    | August  | September | YTD Total |
|------------------------------|---------|----------|----------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|-----------|
| FY 2007-08                   | 105,535 | 131,084  | 118,094  | 108,143 | 194,296  | 140,054 | 181,674 | 175,686 | 170,541 | 181,489 | 135,850 | 209,934   | 1,506,596 |
| FY 2008-09                   | 116,526 | 104,226  | 156,865  | 92,062  | 133,480  | 135,345 | 160,308 | 119,852 | 152,466 | 170,242 | 135,850 | 209,934   | 1,341,172 |

