

# TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

## SUMMARY OF OPERATIONS FOR 3RD QUARTER, FY 2008 MARCH, 2008 – MAY, 2008 for presentation to the Texas Title Insurance Guaranty Association Board of Directors July 28, 2008

## COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

	Qtr	FY 08	FY 07	FY 06	FY 05	FY 04	FY 03	FY 02
Field audits completed	61	179/5	255	263	257	264	233	250
Field audit reports processed	69	178	246	262	256	261	234	250
Section 2651.151 audit reports received	385	579	633	619	586	563	564	563
Section 2651.151 audit reports reviewed	455	590	636	598	556	556	558	568

Analysis of Title Insurance Agencies Licensed as of 5/31/08

		Breakdown of	Breakdown of Comprehensive Audit Status				
		Agencies Agent's # of					
		Audited	last audit	New Agents			
	# of	within last	was over 3	Never			
Region	agencies	3 years	years ago	Audited			
NTX	226	195	16	15			
СТХ	135	126	7	2			
WTX	108	103	5	0			
HOU	147	135	4	8			
STX	46	37	8	1			
Totals:	662	596	40	26			
	% of Total:	90.0%	6.1%	3.9%			

Goal: In order to comprehensively audit every agent at least once every three years, we need to conduct 221 comprehensive audits per year, which amounts to 55 audits per quarter.

Last 12 months (6/1/07 - 5/31/08): 246 audits (25 over goal) Last 3 months (3/1/08 - 5/31/08): 61 audits (6 over goal)

Orders signed by Commissioner Geeslin during quarter: (14)	Orders signed by Commiss	sioner Geeslin duri	ng quarter: (14)
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ſ	DATE	ORDER #	AGENCY/PERSON	REASON	FINE AMT
	3/5/08	08-0183	StarTex Title Company, Sugar Land	Alleged violations of Section 2651.301, 2652.051,	\$45,000
				2502.051 & 2502.054 and P-22.	
ſ	4/15/08	08-0324	A. Robert Gloyna, Irving	Allowed unlicensed employee to act as escrow	Escrow officer
				officer.	license revoked.
	4/23/08	08-0362	Apache Title Company, Inc., Gonzales	Failed to timely remit annual escrow audit report.	\$5,200

4/23/08	08-0364	Southern American Title Co., Inc.,	Failed to timely remit audit reports and guaranty	\$22,500 plus
		Houston and American Home Title	fees. Violated MEAPICs #1, #2#3, #9, #14, #16,	surrender of
		Company, LLC, Dallas	& #17.	agency licenses
4/23/08	08-0365	Strategic Abstract & Title Corp., Midland	Failed to timely remit annual escrow audit reports	\$20,000 or
			and guaranty fees.	\$10,000 plus
				surrender lic.
4/23/08	08-0367	Hillary Huffer, Arlington	Violation of MEAPIC #16.	\$2,000
4/30/08	08-0397	Elliott & Waldron Abstract Co., Plains	Failed to timely remit annual escrow audit report.	\$2,700
4/30/08	08-0398	Northwest Title Agency, Inc., Mason	Failed to timely remit annual escrow audit report	\$4,300
			and guaranty fees.	
4/30/08	08-0399	Guardian Fidelity Title CLR, LLP,	Viol. of Sec. 2602.151, 2651.151, Rate Rule R-1,	\$10,000 + lic.
		Friendswood	MEAPIC #2, #17, & #22.	surrender
4/30/08	08-0400	Guardian Fidelity Title NWR, LLP, The	Viol. of Sec. 2651.301, 2651.151, & Procedural	\$6,250 + lic.
		Woodlands	Rule P-62.	surrender
5/9/08	08-0424	Tami Lynn Cutting-Church	Violations of Section 2652.201 and Min. Req.	Escrow officer
			#16.	license revoked.
5/13/08	08-0429	Gracy Title Company, L.C., Austin	Violation of Section 2702.001 & P-22.	\$20,000
5/28/09	08-0469	Sendera Title, Inc., Dallas	Violation of Sections 2651.202, 2651.301,	\$150,000
			2652.002, 2702.053, 2703.151, 2704.001, P-21,	
			P-22, P-27, P-61, MEAPIC #1, #2, #5, #7, #8, #9,	
			#10, #12, #16, #17, and #20.	
5/28/09	08-0470	Toledo bend Title, Hemphill	Failed to timely remit guaranty fees.	\$2,400

# Active cases in Financial, Legal & Fraud:

	Active cases at 3/1/08	Cases referred Qtr. 08-3	Cases cleared Qtr. 08-3	Active cases at 5/31/08
Financial Program				
Confidential Supervision	0	1	0	1
Insolvency	9	0	8	1
Legal & Compliance				
Miscellaneous violations of the TIC	18	4	7	15
Rebating	2	0	1	1
License revocation (agent and/or escrow officer)	3	3	4	2
Failure to timely submit escrow audit report &/or stat report &/or policy guaranty fees	11	15	7	19
Fraud Unit				
Misappropriation of fiduciary funds	5	2	1	6
Total	48	25	28	45

**STATISTICAL REPORT LIMITED REVIEWS** Out of 61 comprehensive audits completed during the quarter, 21 (34%) included a limited review of the agent's latest statistical report. The following results were reported.

			FY	FY	FY	FY	FY
		QTR	08	07	06	05	04
Nu	mber of statistical reports reviewed.	21	59	63	56	58	61
1.	No material discrepancies noted.	21	58	49	56	53	61
2.	Incorrect agency number shown.	0	0	0	0	3	0
3.	Total income and/or expense amounts reported didn't	0	1	4	0	2	0
	agree with agency's financial statements.						
4.	Mathematically inaccurate.	0	0	0	0	0	0
5.	Forms missing or incomplete.	0	0	0	0	0	0
6.	Premium division percentages calculated incorrectly.	0	0	0	0	0	0
7.	Miscellaneous other discrepancies.	0	0	0	0	0	0
8.	Forms missing or incomplete.	0	0	0	0	0	0
9.	Premium division percentages calculated incorrectly.	0	0	0	0	0	0

**RESULTS OF COMPLIANCE AUDITS DURING QUARTER** Listed below are audit findings for March through May of 2008, the 3rd quarter of the State's fiscal year 2008. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

VIOLATION OR DISCREPANCY	QTR	YTD
INSOLVENCY		

Financial statements or other records indicated agent insolvent.415			1
	Financial statements or other records indicated agent insolvent.	4	15

## **ABSTRACT PLANT**

Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12.	8	18
Agency personnel unable to retrieve instrument information. Unable to verify legal plant.	1	3

## **TEXAS INSURANCE CODE**

§ 101.102 – Conducted unauthorized business of insurance.	1	3
Section 2502.051 (formerly Art. 9.30) – Gave/received thing of value for referral of title insurance business.	3	6
Section 2704.001 (formerly Art. 9.34) – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed	0	0
<b>Section 2704.001 (formerly Art. 9.34)</b> – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence.	0	3
Section 2704.001 (Art. 9.34) – Issued policies for property in county where not licensed.	1	4
Section 2704.001 (formerly Art. 9.34) – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	7	24
Section 2651.002 (formerly Art. 9.36) – Agent used an unlicensed name or dba name.	4	17
Section 2651.301 (formerly Art. 9.37B) – Misappropriation or conversion to own use of money belonging to another person.	0	2
Section 2651.301 (formerly Art. 9.37B) – Failed to maintain separate escrow account (commingled escrow & operating funds).	8	19
Section 2651.101 and/or 2652.101 (formerly Art. 9.38 and/or 9.45) – No agency/escrow officer bond or insufficient bond.	6	22
Section 2651.151 (formerly Art. 9.39) – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	6	11
Section 2652.001 (formerly Art. 9.41) – Unlicensed person acting as an escrow officer.	8	25
Section 2602.151 (formerly Art. 9.48) and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	7	19
Section 2602.103 (Art. 9.48) – Failure to produce requested files or other records.	0	0
Section 2702.053 (formerly Art. 9.53) – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	29	89

BULLETINS

<b>Title Bulletin No. 133</b> – Charged an unauthorized fee (cancellation or commitment fee).	1	3
<b>Title Bulletin No. 160</b> – All parties receiving portions of the real estate commission not disclosed on settlement statement.	16	46

## **PROCEDURAL RULES**

P-62: Operated in county for which not licensed.	0	1
P-18: Commitment not issued as required in rule or commitment incomplete.	2	2
P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	22	68
P-22: No T-00's in files or T-00's incorrect or incomplete.	23	76
P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made.	5	20
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued or delivered.	3	7
P-61: Failure to issue title policy timely.	3	8

VIOLATION OR DISCREPANCY	OTP	YTD
	QIR	

# RATE RULES

Incorrect premium charged (violation of one or more rate rules).	9	32
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	8	21
R-2: Premium remittances to underwriters not timely or amounts incorrect.	2	11
R-2: Premium collected but issuance of policy withheld.	0	5
R-2: Premium collected in installments or premium not collected at all.	0	0
R-8: Refinance credit not given or not calculated correctly.	2	12

# MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS

MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS		1
#1 - Monthly escrow trial balances not prepared or not prepared timely.	8	14
#1 - Testing proved escrow trial balances unreliable.	1	3
#1 - Escrow trial balances not prepared correctly.	7	23
#2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.	7	11
#2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled.	1	2
#2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	10	27
#3 – Reconciliations not approved by management or reviewed by another employee.	5	7
#4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.	1	2
#5 - Only one signature on escrow checks when agency's size required two signatures.	0	2
#6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	3	9
#7A - Invested escrow accounts not styled correctly.	3	7
#7B - No written authorization to invest escrow funds.	0	2
#7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.	0	0
#7D – No control ledger for invested escrow accounts. Interest not posted timely.	0	0
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	1	4
#9 - Escrow bank accounts not styled as "escrow" or "trust".	13	37
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	10	24
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	0	4
#13 - Seller not properly notified of NSF checks.	0	0
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	3	6
#15 – Disbursement sheets missing, incomplete or incorrect.	21	61
#16 - Every disbursement not supported by invoice or sufficient other evidence.	25	75
#17 - Escrow receivables not cleared timely.	11	33
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	0	1
#19 – Signed, pre-numbered receipts not issued for cash.	3	10
#20 – Images of checks did not meet requirements.	8	27
#21 – Escrow bank account not maintained at a financial institution in Texas.	0	1

	VIOLATION OR DISCREPANCY	QTR	YTD
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## AGENCY

Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	2	7
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	7	15

# ESCROW ACCOUNTING

Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	3
Deposits and/or disbursements not booked in appropriate month.	1	19
Receivable(s) created by depositing into one bank account and disbursing from another account.	3	7
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	5	14
Pattern of posting errors.	0	3
Signature on checks not on bank signature card or previous employees still on bank signature card.	2	8
Outstanding checks not cleared timely.	31	84
Deposit-in-transit list and/or outstanding checklist prepared incorrectly.	12	34
Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement.	0	0

### **GUARANTY FILES**

Original legal documents found in guaranty files after title policies issued.	0	1
Legal documents not recorded timely with county clerk or evidence of timely recording not in file.	16	53
Cash or disbursement check found in file.	1	1
Funds not disbursed or escheated to state.	18	40

### SETTLEMENT STATEMENTS

Required Form T-63 not prepared for POC items.	22	53
Premium split for closing, title examination or title evidence not disclosed on settlement statement. Other information not disclosed on settlement statement.	1	3
Original or amended final settlement statements not signed by any/all parties.	4	8
Settlement statements prepared incorrectly or contained mathematical errors.	0	0
Incorrect issuing agency shown on settlement statement.	0	0