# TEXAS DEPARTMENT OF INSURANCE HEALTH MAINTENANCE ORGANIZATIONS FINANCIAL REPORT SINGLE SERVICE

2008 ANNUAL INFORMATION

# TEXAS DEPARTMENT OF INSURANCE FINANCIAL REPORT

#### SINGLE SERVICE

#### **ANNUAL 2008 ANNUAL INFORMATION**

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**DISCLAIMER:** The following information is intended only as a guide and may in no respect be relied upon as an alternative or supplement to the data filed by the company.

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Source: HMO database S1208A.xls
HMO Financial Statements

| Ту  | TDI#  | NAIC# | GRP  | Company Name                           | Licensed | Division 1   | Division 2 | Division 3 | Division 4 | Division 5     | Division 6 | Division 7 |
|-----|-------|-------|------|--|----------|--------------|------------|------------|------------|----------------|------------|------------|
| 28- | 94478 | 95302 |      | AECC Total Vision Health Plan of Texas | 01/08/96 | Consolidated |            |            |            |                |            |            |
| 28- | 05628 | 95910 | 0001 | Aetna Dental Inc.                      | 09/03/91 | Consolidated | Texas      | Maryland   | Missouri   | North Carolina |            |            |
| 28- | 05288 | 95163 |      | Alpha Dental Programs, Inc.            | 05/01/87 | Consolidated | Texas      | Maryland   | Kentucky   | Missouri       | New Jersey | Ohio       |
| 28- | 94596 | 95387 |      | Block Vision of Texas, Inc.            | 06/18/96 | Consolidated |            |            |            |                |            |            |
| 28- | 05799 | 95037 | 0901 | Cigna Dental Health of Texas, Inc.     | 07/24/87 | Consolidated |            |            |            |                |            |            |
| 28- | 05211 | 95161 | 0666 | Denticare, Inc                         | 06/01/88 | Consolidated |            |            |            |                |            |            |
| 28- | 95452 | 52556 | 0429 | Managed Dentalguard, Inc.              | 10/06/95 | Consolidated |            |            |            |                |            |            |
| 28- | 94475 | 95247 |      | MNM-1997, Inc.                         | 10/06/95 | Consolidated |            |            |            |                |            |            |
| 28- | 05362 | 95251 | 0541 | National Pacific Dental, Inc.          | 11/16/89 | Consolidated | Texas      | Maryland   |            |                |            |            |
| 28- | 94548 | 95522 |      | Pearle Vision Managed Care - HMO of    | 11/06/96 | Consolidated |            |            |            |                |            |            |
| 28- | 04927 | 95051 |      | Safeguard Health Plans, Inc.           | 01/21/88 | Consolidated |            |            |            |                |            |            |
| 28- | 05263 | 95160 |      | United Concordia Dental Plans of Texas | 10/03/88 | Consolidated |            |            |            |                |            |            |
| 28- | 05857 | 95142 |      | United Dental Care of Texas, Inc.      | 07/15/86 | Consolidated |            |            |            |                |            |            |

| ANNUAL 2008<br>HEALTH MAINTENANCE<br>ORGANIZATION | F<br>YEAR | G<br>CASH  | H<br>SHORT-TERM<br>INVESTMENT | I<br>PREMIUMS<br>RECEIVABLE | J CURRENT<br>ADMITTED<br>ASSETS | K<br>LONG-TERM<br>INVESTMENT |
|---|-----------|------------|-------------------------------|-----------------------------|---------------------------------|------------------------------|
| AECC Total Vision Health Plan of Texas, Inc.      | Dec-08    | 3,660,464  | 0                             | 0                           | 4,221,123                       | 0                            |
| Aetna Dental Inc.                                 | Dec-08    | 20,000     | 6,682                         | 2,022,912                   | 10,912,777                      | 0                            |
| Alpha Dental Programs, Inc.                       | Dec-08    | 562,578    | 155,357                       | 543,320                     | 1,410,707                       | 0                            |
| Block Vision of Texas, Inc.                       | Dec-08    | 2,988,520  | 0                             | 223,843                     | 3,417,304                       | 0                            |
| Cigna Dental Health of Texas, Inc.                | Dec-08    | (412,201)  | 2,490,379                     | 3,160,933                   | 5,264,383                       | 0                            |
| Denticare, Inc                                    | Dec-08    | 35,687     | 855,719                       | 544,952                     | 5,279,272                       | 0                            |
| Managed Dentalguard, Inc.                         | Dec-08    | 3,135,181  | 0                             | 196,536                     | 3,410,935                       | 0                            |
| MNM-1997, Inc.                                    | Dec-08    | 1,163,351  | 397,361                       | 82,130                      | 1,905,537                       | 0                            |
| National Pacific Dental, Inc.                     | Dec-08    | 1,731,086  | 2,222,473                     | 518,969                     | 4,943,978                       | 0                            |
| Pearle Vision Managed Care - HMO of Texas, I      | Dec-08    | 1,313,587  | 0                             | 0                           | 1,326,177                       | 0                            |
| Safeguard Health Plans, Inc.                      | Dec-08    | 1,052,639  | 0                             | 713,939                     | 6,978,572                       | 0                            |
| United Concordia Dental Plans of Texas            | Dec-08    | 48,344     | 524,950                       | 187                         | 616,208                         | 0                            |
| United Dental Care of Texas, Inc.                 | Dec-08    | 54,313     | 511,552                       | 275,060                     | 2,693,016                       | 0                            |
| TOTAL SINGLE SERVICE                              |           | 15,353,549 | 7,164,473                     | 8,282,781                   | 52,379,989                      | 0                            |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008 HEALTH MAINTENANCE ORGANIZATION  | F<br>YEAR | L TOTAL ADMITTED ASSETS | M<br>CLAIMS<br>PAYABLE | N TOTAL CURRENT LIABILITIES | O<br>TOTAL<br>LIABILITIES | P<br>UNCOVERED<br>LIABILITIES | Q<br>NET<br>WORTH |
|--|-----------|-------------------------|------------------------|-----------------------------|---------------------------|-------------------------------|-------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Dec-08    | 4,292,554               | 749,577                | 1,138,467                   | 1,246,056                 | 0                             | 3,046,498         |
| Aetna Dental Inc.                            | Dec-08    | 14,479,918              | 4,881,551              | 7,692,060                   | 7,699,360                 | 2,788,756                     | 6,780,558         |
| Alpha Dental Programs, Inc.                  | Dec-08    | 2,095,704               | 576,052                | 935,725                     | 935,725                   | 129,607                       | 1,159,979         |
| Block Vision of Texas, Inc.                  | Dec-08    | 3,427,365               | 833,134                | 1,049,406                   | 1,067,007                 | 233,873                       | 2,360,358         |
| Cigna Dental Health of Texas, Inc.           | Dec-08    | 6,457,809               | 779,883                | 1,365,728                   | 1,365,728                 | 585,845                       | 5,092,081         |
| Denticare, Inc                               | Dec-08    | 5,721,474               | 375,819                | 1,351,421                   | 1,352,792                 | 976,973                       | 4,368,682         |
| Managed Dentalguard, Inc.                    | Dec-08    | 3,465,963               | 100,832                | 405,246                     | 405,246                   | 0                             | 3,060,717         |
| MNM-1997, Inc.                               | Dec-08    | 2,021,553               | 393,261                | 1,055,776                   | 1,057,774                 | 589,227                       | 963,779           |
| National Pacific Dental, Inc.                | Dec-08    | 5,045,892               | 204,994                | 492,645                     | 492,645                   | 0                             | 4,553,247         |
| Pearle Vision Managed Care - HMO of Texas, I | Dec-08    | 1,326,542               | 6,384                  | 237,932                     | 240,358                   | 233,974                       | 1,086,184         |
| Safeguard Health Plans, Inc.                 | Dec-08    | 8,305,697               | 2,002,699              | 2,434,698                   | 2,444,179                 | 0                             | 5,861,518         |
| United Concordia Dental Plans of Texas       | Dec-08    | 671,179                 | 33,660                 | 143,353                     | 149,572                   | 113,387                       | 521,607           |
| United Dental Care of Texas, Inc.            | Dec-08    | 6,435,804               | 719,980                | 1,102,588                   | 1,103,891                 | 0                             | 5,331,913         |
| TOTAL SINGLE SERVICE                         |           | 63,747,454              | 11,657,826             | 19,405,045                  | 19,560,333                | 5,651,642                     | 44,187,121        |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008<br>HEALTH MAINTENANCE            | F      | R COMMERCIAL<br>RISK | S<br>MEDICARE | S<br>MEDICAID | T<br>TOTAL  | X<br>TOTAL  | Y<br>TOTAL    |
|--|--------|----------------------|---------------|---------------|-------------|-------------|---------------|
| ORGANIZATION                                 | YEAR   | PREMIUM              | PREMIUM       | PREMIUM       | REVENUE     | MED & HOSP  | ADMIN & OTHER |
| AECC Total Vision Health Plan of Texas, Inc. | Dec-08 | 0                    | 0             | 0             | 13,081,511  | 9,424,144   | 2,351,144     |
| Aetna Dental Inc.                            | Dec-08 | 68,560,810           | 0             | 0             | 68,560,810  | 39,786,938  | 12,854,603    |
| Alpha Dental Programs, Inc.                  | Dec-08 | 8,304,690            | 0             | 0             | 8,338,026   | 5,996,165   | 2,136,417     |
| Block Vision of Texas, Inc.                  | Dec-08 | 4,066,182            | 0             | 0             | 19,645,817  | 15,291,393  | 3,820,303     |
| Cigna Dental Health of Texas, Inc.           | Dec-08 | 37,426,734           | 0             | 0             | 37,426,734  | 20,771,074  | 5,128,578     |
| Denticare, Inc                               | Dec-08 | 12,111,022           | 0             | 0             | 12,082,565  | 6,534,500   | 3,500,693     |
| Managed Dentalguard, Inc.                    | Dec-08 | 7,228,887            | 0             | 0             | 7,228,887   | 5,060,440   | 1,485,485     |
| MNM-1997, Inc.                               | Dec-08 | 3,740,355            | 0             | 0             | 4,003,479   | 1,493,013   | 2,006,428     |
| National Pacific Dental, Inc.                | Dec-08 | 14,046,372           | 0             | 0             | 14,046,372  | 8,628,705   | 2,029,393     |
| Pearle Vision Managed Care - HMO of Texas, I | Dec-08 | 0                    | 0             | 0             | 989,895     | 210,912     | 165,037       |
| Safeguard Health Plans, Inc.                 | Dec-08 | 12,823,411           | 0             | 0             | 12,868,086  | 8,983,463   | 4,212,388     |
| United Concordia Dental Plans of Texas       | Dec-08 | 827,550              | 0             | 0             | 827,550     | 593,470     | 315,004       |
| United Dental Care of Texas, Inc.            | Dec-08 | 9,533,740            | 0             | 0             | 9,533,534   | 4,741,228   | 3,322,284     |
| TOTAL SINGLE SERVICE                         |        | 178,669,753          | 0             | 0             | 208,633,266 | 127,515,445 | 43,327,757    |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008<br>HEALTH MAINTENANCE            | F      | Z<br>TOTAL  | AA<br>INCOME | AB<br>INCOME | NET INCR/<br>(DECR) CASH | AD PRIOR<br>YEAR | AE<br>ENDING |
|--|--------|-------------|--------------|--------------|--------------------------|------------------|--------------|
| ORGANIZATION                                 | YEAR   | EXPENSES    | BEFORE TAX   | AFTER TAX    | & EQUIV'T                | ENROLLMENT       | ENROLLMENT   |
| AECC Total Vision Health Plan of Texas, Inc. | Dec-08 | 11,775,288  | 1,330,743    | 921,866      | 710,849                  | 638,751          | 735,965      |
| Aetna Dental Inc.                            | Dec-08 | 52,641,541  | 16,944,915   | 13,070,584   | (8,293,436)              | 538,569          | 527,332      |
| Alpha Dental Programs, Inc.                  | Dec-08 | 8,132,582   | 234,544      | 232,562      | 156,147                  | 51,163           | 74,887       |
| Block Vision of Texas, Inc.                  | Dec-08 | 19,111,696  | 576,494      | 374,113      | 52,861                   | 968,117          | 1,080,450    |
| Cigna Dental Health of Texas, Inc.           | Dec-08 | 25,899,652  | 11,675,513   | 7,590,222    | 321,047                  | 236,287          | 218,129      |
| Denticare, Inc                               | Dec-08 | 10,035,193  | 2,102,715    | 1,744,571    | 1,094,302                | 110,722          | 98,354       |
| Managed Dentalguard, Inc.                    | Dec-08 | 6,545,925   | 747,522      | 485,889      | 80,495                   | 67,647           | 67,861       |
| MNM-1997, Inc.                               | Dec-08 | 3,499,441   | 543,718      | 361,918      | (80,088)                 | 119,379          | 135,647      |
| National Pacific Dental, Inc.                | Dec-08 | 10,658,098  | 3,458,252    | 2,281,166    | 203,435                  | 169,161          | 142,519      |
| Pearle Vision Managed Care - HMO of Texas, I | Dec-08 | 375,949     | 625,868      | 392,910      | (237,152)                | 56,279           | 51,339       |
| Safeguard Health Plans, Inc.                 | Dec-08 | 13,195,851  | (290,338)    | (277,346)    | 317,525                  | 119,436          | 136,614      |
| United Concordia Dental Plans of Texas       | Dec-08 | 908,474     | (71,009)     | (42,951)     | (57,246)                 | 4,421            | 4,404        |
| United Dental Care of Texas, Inc.            | Dec-08 | 8,063,512   | 1,632,851    | 1,040,048    | (866,559)                | 97,875           | 91,645       |
| TOTAL SINGLE SERVICE                         |        | 170,843,202 | 39,511,788   | 28,175,552   | (6,597,820)              | 3,177,807        | 3,365,146    |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008<br>HEALTH MAINTENANCE<br>ORGANIZATION | F<br>YEAR | MEM MONTHS<br>CURRENT<br>YEAR | AG MEDICARE YR CUMUL MEMBER MOS | AG MEDICAID<br>YR CUMUL<br>MEMBER MOS | TOTAL PHY & NON-PHY ENCOUNTERS | AI TOTAL MED PHY&NONPHY ENCOUNTERS | AI TOTAL M-AID PHY&NONPHY ENCOUNTERS |
|---|-----------|-------------------------------|---------------------------------|---------------------------------------|--------------------------------|------------------------------------|--------------------------------------|
| AECC Total Vision Health Plan of Texas, Inc.      | Dec-08    | 8,473,219                     | 0                               | 0                                     | 0                              | 0                                  | 0                                    |
| Aetna Dental Inc.                                 | Dec-08    | 6,380,237                     | 0                               | 0                                     | 567,045                        | 0                                  | 0                                    |
| Alpha Dental Programs, Inc.                       | Dec-08    | 787,408                       | 0                               | 0                                     | 39,495                         | 0                                  | 0                                    |
| Block Vision of Texas, Inc.                       | Dec-08    | 12,208,681                    | 0                               | 0                                     | 6,474                          | 0                                  | 0                                    |
| Cigna Dental Health of Texas, Inc.                | Dec-08    | 2,654,840                     | 0                               | 0                                     | 0                              | 0                                  | 0                                    |
| Denticare, Inc                                    | Dec-08    | 1,232,511                     | 0                               | 0                                     | 0                              | 0                                  | 0                                    |
| Managed Dentalguard, Inc.                         | Dec-08    | 825,048                       | 0                               | 0                                     | 25,564                         | 0                                  | 0                                    |
| MNM-1997, Inc.                                    | Dec-08    | 1,556,124                     | 0                               | 0                                     | 11,058                         | 0                                  | 0                                    |
| National Pacific Dental, Inc.                     | Dec-08    | 1,826,044                     | 0                               | 0                                     | 0                              | 0                                  | 0                                    |
| Pearle Vision Managed Care - HMO of Texas, I      | Dec-08    | 750,018                       | 0                               | 0                                     | 0                              | 0                                  | 0                                    |
| Safeguard Health Plans, Inc.                      | Dec-08    | 1,635,716                     | 0                               | 0                                     | 76,825                         | 0                                  | 0                                    |
| United Concordia Dental Plans of Texas            | Dec-08    | 52,517                        | 0                               | 0                                     | 4,601                          | 0                                  | 0                                    |
| United Dental Care of Texas, Inc.                 | Dec-08    | 1,134,406                     | 0                               | 0                                     | 6,345                          | 0                                  | 0                                    |
| TOTAL SINGLE SERVICE                              |           | 39,516,769                    | 0                               | 0                                     | 737,407                        | 0                                  | 0                                    |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008<br>HEALTH MAINTENANCE<br>ORGANIZATION | F<br>YEAR | TOTAL HOSP PAT DAYS INCURRED | AK MED HOSP<br>PAT DAYS<br>INCURRED | AL CLAIMS PAYABLE UNREPORTED | AM CLAIMS PAYABLE REPORTED | NET CASH PROVIDED BY OPER, ACTIV. | CUMULATIVE<br>MEM MONTHS<br>YTD |
|---|-----------|------------------------------|-------------------------------------|------------------------------|----------------------------|-----------------------------------|---------------------------------|
| AECC Total Vision Health Plan of Texas, Inc.      | Dec-08    | 0                            | 0                                   | 419,950                      | 329,627                    | 710,849                           | 8,473,219                       |
| Aetna Dental Inc.                                 | Dec-08    | 0                            | 0                                   | 3,331,490                    | 1,550,062                  | 12,091,340                        | 6,380,237                       |
| Alpha Dental Programs, Inc.                       | Dec-08    | 0                            | 0                                   | 601,028                      | 2,168                      | 311,073                           | 787,408                         |
| Block Vision of Texas, Inc.                       | Dec-08    | 0                            | 0                                   | 833,134                      | 0                          | 453,926                           | 12,208,681                      |
| Cigna Dental Health of Texas, Inc.                | Dec-08    | 0                            | 0                                   | 805,189                      | 14,467                     | 7,322,015                         | 2,654,840                       |
| Denticare, Inc                                    | Dec-08    | 0                            | 0                                   | 334,249                      | 56,423                     | 2,329,944                         | 1,232,511                       |
| Managed Dentalguard, Inc.                         | Dec-08    | 0                            | 0                                   | 100,832                      | 0                          | 520,459                           | 825,048                         |
| MNM-1997, Inc.                                    | Dec-08    | 0                            | 0                                   | 255,478                      | 137,783                    | 397,897                           | 1,556,124                       |
| National Pacific Dental, Inc.                     | Dec-08    | 0                            | 0                                   | 204,994                      | 0                          | 2,362,010                         | 1,826,044                       |
| Pearle Vision Managed Care - HMO of Texas, I      | Dec-08    | 0                            | 0                                   | 1,994                        | 4,390                      | 538,959                           | 750,018                         |
| Safeguard Health Plans, Inc.                      | Dec-08    | 0                            | 0                                   | 0                            | 2,002,699                  | (1,919,717)                       | 1,635,716                       |
| United Concordia Dental Plans of Texas            | Dec-08    | 0                            | 0                                   | 22,401                       | 14,999                     | (135,784)                         | 52,517                          |
| United Dental Care of Texas, Inc.                 | Dec-08    | 0                            | 0                                   | 67,092                       | 652,888                    | 1,094,584                         | 1,134,406                       |
| TOTAL SINGLE SERVICE                              |           | 0                            | 0                                   | 6,977,831                    | 4,765,506                  | 26,077,555                        | 39,516,769                      |

<sup>\*</sup> Only operates in one service area

| ANNUAL 2008<br>HEALTH MAINTENANCE<br>ORGANIZATION | F<br>YEAR | AP MEDICARE<br>MEM MONTHS<br>YTD | _ | TEXAS<br>WRITTEN<br>PREMIUM | TOTAL<br>WRITTEN<br>PREMIUM |
|---|-----------|----------------------------------|---|-----------------------------|-----------------------------|
| AECC Total Vision Health Plan of Texas, Inc.      | Dec-08    | 0                                | 0 | 0                           | 0                           |
| Aetna Dental Inc.                                 | Dec-08    | 0                                | 0 | 59,078,609                  | 68,606,054                  |
| Alpha Dental Programs, Inc.                       | Dec-08    | 0                                | 0 | 7,576,348                   | 8,304,690                   |
| Block Vision of Texas, Inc.                       | Dec-08    | 0                                | 0 | 4,066,182                   | 4,066,182                   |
| Cigna Dental Health of Texas, Inc.                | Dec-08    | 0                                | 0 | 37,426,734                  | 37,426,734                  |
| Denticare, Inc                                    | Dec-08    | 0                                | 0 | 12,111,022                  | 12,111,022                  |
| Managed Dentalguard, Inc.                         | Dec-08    | 0                                | 0 | 7,228,887                   | 7,228,887                   |
| MNM-1997, Inc.                                    | Dec-08    | 0                                | 0 | 3,740,355                   | 3,740,355                   |
| National Pacific Dental, Inc.                     | Dec-08    | 0                                | 0 | 14,006,841                  | 14,046,372                  |
| Pearle Vision Managed Care - HMO of Texas, I      | Dec-08    | 0                                | 0 | 0                           | 0                           |
| Safeguard Health Plans, Inc.                      | Dec-08    | 0                                | 0 | 12,823,411                  | 12,823,411                  |
| United Concordia Dental Plans of Texas            | Dec-08    | 0                                | 0 | 827,550                     | 827,550                     |
| United Dental Care of Texas, Inc.                 | Dec-08    | 0                                | 0 | 9,533,740                   | 9,533,740                   |
| TOTAL SINGLE SERVICE                              |           | 0                                | 0 | 168,419,679                 | 178,714,997                 |

<sup>\*</sup> Only operates in one service area

|   | Vision Health | Aetna Dental |                   | Alpha Dental   | Alpha Dental   | Block Vision of | Cigna Dental<br>Health of Texas, |                | Managed           |                | National Pacific |
|---|---------------|--------------|-------------------|----------------|----------------|-----------------|----------------------------------|----------------|-------------------|----------------|------------------|
|   | Inc.          | Inc.         | Aetna Dental Inc. | Programs, Inc. | Programs, Inc. | Texas, Inc.     | Inc.                             | Denticare, Inc | Dentalguard, Inc. | MNM-1997, Inc. | Dental, Inc.     |
| As of 12/31/08  | Consolidated  | Consolidated | Texas             | Consolidated   | Texas          | Consolidated    | Consolidated                     | Consolidated   | Consolidated      | Consolidated   | Consolidated     |
| Tot. Member Months (CP)                                     | 2,207,768     | 1,581,789    | 1,266,038         | 224,759        | 208,661        | 3,163,461       | 655,658                          | 297,618        | 203,811           | 404,310        | 428,025          |
| Tot. Member Months (YTD)                                    | 8,473,219     | 6,380,237    | 5,104,851         | 787,408        | 727,630        | 12,208,681      | 2,654,840                        | 1,232,511      | 825,048           | 1,556,124      | 1,826,044        |
| Dec 07/Tot. Member Months (Y                                | 7,550,407     | 6,488,549    | 5,186,705         | 610,863        | 575,877        | 10,945,174      | 2,830,731                        | 1,382,223      | 764,718           | 1,308,018      | 2,123,406        |
| Medicare Months (CP)  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Months (YTD)                                       | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicaid Months (CP)  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicaid Months (YTD)                                       | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Enrollment  |               |              |                   |                |                |                 |                                  |                |                   |                |                  |
| Group   | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Basic  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Part D   | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicaid  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Individual<br>Other   | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Total Membrs Dec 08   | 735,965       | 527,332      | 422,042           | 74,887         | 69,480         | 1,080,450       | 218,129                          | 98,354         | 67,861            | 135,647        | 142,519          |
| % Share in each market                                      | 700,000       | 027,002      | 422,042           | 14,001         | 00,400         | 1,000,400       | 210,120                          | 50,004         | 07,001            | 100,047        | 142,010          |
| Total Members Dec 07  | 638,751       | 538,569      | 429,548           | 51,163         | 48,179         | 968,117         | 236,287                          | 110,722        | 67,647            | 119,379        | 169,161          |
| % Share in each market                                      |               |              |                   |                |                |                 |                                  |                |                   |                |                  |
| O/P encounters  |               |              |                   |                |                |                 |                                  |                |                   |                |                  |
| Tot Physician (P7 C7 L8)                                    | 0             | 0            | 0                 | 0              | 0              | 90              | 0                                | 0              | 25,564            | 11,058         | 0                |
| Tot Non-Physician (P7 C8 L8)                                | 0             | 567,045      | 481,177           | 39,495         | 36,460         | 6,384           | 0                                | 0              | 0                 | 0              | 0                |
| Total   | 0             | 567,045      | 481,177           | 39,495         | 36,460         | 6,474           | 0                                | 0              | 25,564            | 11,058         | 0                |
| Current Period  |               |              |                   |                |                |                 |                                  |                |                   |                |                  |
| Patient Days (no medicare)                                  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Patient Days                                       | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Total Patient Days  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Days/1000 (No medicare)                                     | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Days/1000  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Year to Date  |               |              |                   |                |                |                 |                                  |                |                   |                |                  |
| Patient Days (no medicare)                                  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Patient Days                                       | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Total Patient Days  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Days/1000 (No medicare)                                     | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Medicare Days/1000  | 0             | 0            | 0                 | 0              | 0              | 0               | 0                                | 0              | 0                 | 0              | 0                |
| Comm. Prem (CP)   | \$0           | \$15,539,822 | \$14,797,096      | \$2,283,368    | \$2,086,823    | \$1,155,758     | \$9,272,568                      | \$2,945,626    | \$1,796,808       | \$965,129      | \$3,377,830      |
| Comm. Prem (YTD)  | \$0           | \$68,560,810 | \$59,078,609      | \$8,304,690    | \$7,576,348    | \$4,066,182     | \$37,426,734                     | \$12,111,022   | \$7,228,887       | \$3,740,355    | \$14,046,372     |
| Medicare XVIII (CP)   | \$0           | \$0          | \$0               | \$0            | \$0            | \$0             | \$0                              | \$0            | \$0               | \$0            | \$0              |
| Medicare XVIII (YTD)  | \$0           | \$0          | \$0               | \$0            | \$0            | \$0             | \$0                              | \$0            | \$0               | \$0            | \$0              |
| Medicaid XIX (CP)   | \$0<br>\$0    | \$0<br>\$0   | \$0<br>\$0        | \$0<br>\$0     | \$0<br>\$0     | \$0             | \$0<br>\$0                       | \$0<br>\$0     | \$0<br>\$0        | \$0<br>\$0     | \$0              |
| Medicaid XIX (YTD) Point of Serv Rider Cov (CP)             | \$0<br>\$0    | \$0<br>\$0   | \$0<br>\$0        | \$0<br>\$0     | \$0<br>\$0     | \$0<br>\$0      | \$0<br>\$0                       | \$0<br>\$0     | \$0<br>\$0        | \$0<br>\$0     | \$0<br>\$0       |
| Point of Serv Rider Cov (CP)  Point of Serv Rider Cov (YTD) | \$0<br>\$0    | \$0<br>\$0   | \$0               | \$0<br>\$0     | \$0<br>\$0     | \$0<br>\$0      | \$0                              | \$0<br>\$0     | \$0               | \$0<br>\$0     | \$0<br>\$0       |
| i onit of Serv Rider Cov (TTD)                              | φU            | φυ           | φU                | φU             | φU             | φU              | φU                               | φU             | φυ                | φU             | φ∪               |

|                                 | Vision Health<br>Plan of Texas,<br>Inc. | Aetna Dental<br>Inc. | Aetna Dental Inc. | Alpha Dental<br>Programs, Inc. | Alpha Dental<br>Programs, Inc. | Block Vision of<br>Texas, Inc. | Cigna Dental<br>Health of Texas,<br>Inc. | Denticare, Inc | Managed<br>Dentalguard, Inc. | MNM-1997, Inc. | National Pacific<br>Dental, Inc. |
|---------------------------------|---|----------------------|-------------------|--------------------------------|--------------------------------|--------------------------------|--|----------------|------------------------------|----------------|----------------------------------|
| As of 12/31/08                  | Consolidated                            | Consolidated         | Texas             | Consolidated                   | Texas                          | Consolidated                   | Consolidated                             | Consolidated   | Consolidated                 | Consolidated   | Consolidated                     |
| Children's Health Ins Plan (CP) | \$0                                     | \$0                  | \$0               | \$0                            | \$0                            | \$0                            | \$0                                      | \$0            | \$0                          | \$0            | \$0                              |
| Children's Health Ins Plan (YTD | \$0                                     | \$0                  | \$0               | \$0                            | \$0                            | \$0                            | \$0                                      | \$0            | \$0                          | \$0            | \$0                              |
| Total Premium (CP)              | \$0                                     | \$15,539,822         | \$14,797,096      | \$2,283,368                    | \$2,086,823                    | \$1,155,758                    | \$9,272,568                              | \$2,945,626    | \$1,796,808                  | \$965,129      | \$3,377,830                      |
| Total Premium (YTD)             | \$0                                     | \$68,560,810         | \$59,078,609      | \$8,304,690                    | \$7,576,348                    | \$4,066,182                    | \$37,426,734                             | \$12,111,022   | \$7,228,887                  | \$3,740,355    | \$14,046,372                     |
| 2006 Premium PMPM               | \$0.00                                  | \$10.50              | \$10.94           | \$10.29                        | \$10.17                        | \$0.14                         | \$13.54                                  | \$8.50         | \$8.60                       | \$3.24         | \$7.89                           |
| 2007 Premium PMPM               | \$0.00                                  | \$11.17              | \$11.80           | \$10.88                        | \$10.78                        | \$0.23                         | \$13.77                                  | \$9.38         | \$8.70                       | \$2.47         | \$7.79                           |
| 2008 Premium PMPM               | \$0.00                                  | \$10.75              | \$11.57           | \$10.55                        | \$10.41                        | \$0.33                         | \$14.10                                  | \$9.83         | \$8.76                       | \$2.40         | \$7.69                           |
| ACTUAL PMPM '08 YTD             |   |                      |                   |                                |                                |                                |  |                |                              |                |                                  |
| Commercial Premium              | \$0.00                                  | \$10.75              | \$11.57           | \$10.55                        | \$10.41                        | \$0.33                         | \$14.10                                  | \$9.83         | \$8.76                       | \$2.40         | \$7.69                           |
| Medicare Premium                | \$0.00                                  | \$0.00               | \$0.00            | \$0.00                         | \$0.00                         | \$0.00                         | \$0.00                                   | \$0.00         | \$0.00                       | \$0.00         | \$0.00                           |
| Medicaid Premium                | \$0.00                                  | \$0.00               | \$0.00            | \$0.00                         | \$0.00                         | \$0.00                         | \$0.00                                   | \$0.00         | \$0.00                       | \$0.00         | \$0.00                           |
| Total Premium                   | \$0.00                                  | \$10.75              | \$11.57           | \$10.55                        | \$10.41                        | \$0.33                         | \$14.10                                  | \$9.83         | \$8.76                       | \$2.40         | \$7.69                           |
| Other Revenue                   | \$0.00                                  | \$0.00               | \$0.00            | \$0.04                         | \$0.03                         | \$0.00                         | \$0.00                                   | \$0.00         | \$0.00                       | \$0.17         | \$0.00                           |
| TOTAL REVENUE                   | \$1.54                                  | \$10.75              | \$11.57           | \$10.59                        | \$10.45                        | \$1.61                         | \$14.10                                  | \$9.80         | \$8.76                       | \$2.57         | \$7.69                           |
| Total Med & Hosp                | \$1.11                                  | \$6.24               | \$5.94            | \$7.62                         | \$7.40                         | \$1.25                         | \$7.82                                   | \$5.30         | \$6.13                       | \$0.96         | \$4.73                           |
| Total Admin. & Other Exp        | \$0.28                                  | \$2.01               | \$2.17            | \$2.71                         | \$2.71                         | \$0.31                         | \$1.93                                   | \$2.84         | \$1.80                       | \$1.29         | \$1.11                           |
| TOTAL EXPENSES                  | \$1.39                                  | \$8.25               | \$8.11            | \$10.33                        | \$10.11                        | \$1.57                         | \$9.76                                   | \$8.14         | \$7.93                       | \$2.25         | \$5.84                           |
| INCOME (loss)                   | \$0.11                                  | \$2.05               | \$2.80            | \$0.30                         | \$0.37                         | \$0.03                         | \$2.86                                   | \$1.42         | \$0.59                       | \$0.23         | \$1.25                           |
| INCOME (loss) Dec 07            | \$0.09                                  | \$1.99               | \$2.48            | \$0.03                         | (\$0.03)                       | \$0.04                         | \$2.53                                   | (\$3.08)       | \$0.76                       | \$0.34         | \$1.29                           |
| M & H/Total Prems (%)           | 0.00%                                   | 58.03%               | 51.36%            | 72.20%                         | 71.03%                         | 376.06%                        | 55.50%                                   | 53.95%         | 70.00%                       | 39.92%         | 61.43%                           |
| M & H/Total Expenses (%)        | 80.03%                                  | 75.58%               | 73.26%            | 73.73%                         | 73.16%                         | 80.01%                         | 80.20%                                   | 65.12%         | 77.31%                       | 42.66%         | 80.96%                           |
| Admin/Total Expenses (%)        | 19.97%                                  | 24.42%               | 26.74%            | 26.27%                         | 26.84%                         | 19.99%                         | 19.80%                                   | 34.88%         | 22.69%                       | 57.34%         | 19.04%                           |
| ACTUAL REV/EXP '08 YTD          |   |                      |                   |                                |                                |                                |  |                |                              |                |                                  |
| Other Revenue                   | \$0                                     | \$0                  | \$0               | \$33,336                       | \$24,248                       | \$0                            | \$0                                      | \$0            | \$0                          | \$263,124      | \$0                              |
| TOTAL REVENUE                   | \$13,081,511                            | \$68,560,810         | \$59,078,609      | \$8,338,026                    | \$7,600,596                    | \$19,645,817                   | \$37,426,734                             | \$12,082,565   | \$7,228,887                  | \$4,003,479    | \$14,046,372                     |
| Total Med & Hosp                | \$9,424,144                             | \$39,786,938         | \$30,343,054      | \$5,996,165                    | \$5,381,451                    | \$15,291,393                   | \$20,771,074                             | \$6,534,500    | \$5,060,440                  | \$1,493,013    | \$8,628,705                      |
| Total Admin. & Other Exp        | \$2,351,144                             | \$12,854,603         | \$11,076,766      | \$2,136,417                    | \$1,974,226                    | \$3,820,303                    | \$5,128,578                              | \$3,500,693    | \$1,485,485                  | \$2,006,428    | \$2,029,393                      |
| TOTAL EXPENSES                  | \$11,775,288                            | \$52,641,541         | \$41,419,820      | \$8,132,582                    | \$7,355,677                    | \$19,111,696                   | \$25,899,652                             | \$10,035,193   | \$6,545,925                  | \$3,499,441    | \$10,658,098                     |
| INCOME (loss)                   | \$921,866                               | \$13,070,581         | \$14,302,956      | \$232,562                      | \$272,037                      | \$374,114                      | \$7,590,222                              | \$1,744,571    | \$485,889                    | \$361,918      | \$2,281,166                      |
| INCOME (loss) Dec 07            | \$659,424                               | \$12,896,620         | \$12,877,336      | \$15,400                       | (\$15,872)                     | \$481,001                      | \$7,157,892                              | (\$4,254,639)  | \$581,435                    | \$447,503      | \$2,735,256                      |
| ACTUAL INCOME/LOSS              |   |                      |                   |                                |                                |                                |  |                |                              |                |                                  |
| Before Tax Net Inc (CP)         | \$308,608                               | \$2,785,386          | \$4,516,786       | \$99,577                       | \$83,950                       | \$375,026                      | \$2,961,913                              | \$529,447      | \$169,553                    | (\$15,423)     | \$668,666                        |
| After Tax Net Inc (CP)          | \$226,100                               | \$2,324,285          | \$3,658,153       | \$97,595                       | \$81,968                       | \$318,226                      | \$1,924,182                              | \$649,431      | \$110,209                    | (\$11,323)     | \$467,935                        |
| Before Tax Net Inc (Annual)     | \$1,330,743                             | \$16,944,911         | \$18,542,582      | \$234,544                      | \$274,019                      | \$576,495                      | \$11,675,513                             | \$2,102,715    | \$747,522                    | \$543,718      | \$3,458,252                      |
| After Tax Net Inc (Annual)      | \$921,866                               | \$13,070,581         | \$14,302,956      | \$232,562                      | \$272,037                      | \$374,114                      | \$7,590,222                              | \$1,744,571    | \$485,889                    | \$361,918      | \$2,281,166                      |
| Before Tax Net Inc (2008)       | \$1,330,743                             | \$16,944,915         | \$18,542,582      | \$234,544                      | \$274,019                      | \$576,494                      | \$11,675,513                             | \$2,102,715    | \$747,522                    | \$543,718      | \$3,458,252                      |
| After Tax Net Inc (2008)        | \$921,866                               | \$13,070,584         | \$14,302,956      | \$232,562                      | \$272,037                      | \$374,113                      | \$7,590,222                              | \$1,744,571    | \$485,889                    | \$361,918      | \$2,281,166                      |
| Before Tax Net Inc (2007)       | \$909,790                               | \$19,479,045         | \$19,449,920      | \$15,400                       | (\$15,872)                     | \$722,463                      | \$10,995,699                             | (\$3,995,119)  | \$894,515                    | \$669,253      | \$4,117,347                      |
| After Tax Net Inc (2007)        | \$659,424                               | \$12,896,619         | \$12,877,336      | \$15,400                       | (\$15,872)                     | \$481,000                      | \$7,157,892                              | (\$4,254,639)  | \$581,435                    | \$447,503      | \$2,735,256                      |
| Before Tax Net Inc (2006)       | \$766,058                               | \$16,755,705         | \$17,119,010      | (\$14,227)                     | (\$99,017)                     | \$865,568                      | \$11,781,972                             | \$1,464,726    | \$849,240                    | \$66,923       | \$3,115,101                      |
| After Tax Net Inc (2006)        | \$501,182                               | \$11,188,808         | \$11,431,409      | (\$14,227)                     | (\$99,017)                     | \$524,848                      | \$7,656,666                              | \$970,637      | \$573,619                    | \$49,283       | \$2,024,718                      |
|                                 |   |                      |                   |                                |                                |                                |  |                |                              |                |                                  |

|   | National Pacific<br>Dental, Inc. | Pearle Vision<br>Managed Care -<br>HMO of Texas, Inc. | Safeguard Health<br>Plans, Inc. | Concordia Dental Plans of Texas | United Dental<br>Care of Texas, Inc. |
|---|----------------------------------|---|---------------------------------|---------------------------------|--------------------------------------|
| As of 12/31/08                                | Texas                            | Consolidated  | Consolidated                    | Consolidated                    | Consolidated                         |
| Tot. Member Months (CP)                       | 427,739                          | 162,379   | 410,190                         | 13,225                          | 277,005                              |
| Tot. Member Months (YTD)                      | 1,824,564                        | 750,018   | 1,635,716                       | 52,517                          | 1,134,406                            |
| Dec 07/Tot. Member Months (Y                  | 2,118,067                        | 871,904   | 1,431,193                       | 52,487                          | 1,193,125                            |
| Medicare Months (CP)                          | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Months (YTD)                         | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicaid Months (CP)<br>Medicaid Months (YTD) | 0                                | 0   | 0                               | 0                               | 0                                    |
| Enrollment                                    |                                  |   |                                 |                                 |                                      |
| Group   | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Basic                                | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Part D                               | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicaid                                      | 0                                | 0   | 0                               | 0                               | 0                                    |
| Individual                                    | 0                                | 0   | 0                               | 0                               | 0                                    |
| Other Total Membrs Dec 08                     | 0<br>142.499                     | 51,339  | 136,614                         | 4.404                           | 91,645                               |
| % Share in each market                        | 142,499                          | 51,339  | 130,014                         | 4,404                           | 91,045                               |
| Total Members Dec 07                          | 169,033                          | 56,279  | 119,436                         | 4,421                           | 97,875                               |
| % Share in each market                        |                                  |   | ,                               | .,                              | 51,515                               |
| O/P encounters                                |                                  |   |                                 |                                 |                                      |
| Tot Physician (P7 C7 L8)                      | 0                                | 0   | 0                               | 4,601                           | 6,345                                |
| Tot Non-Physician (P7 C8 L8)                  | 0                                | 0   | 76,825                          | 0                               | 0                                    |
| Total   | 0                                | 0   | 76,825                          | 4,601                           | 6,345                                |
| Current Period                                |                                  |   |                                 |                                 |                                      |
| Patient Days (no medicare)                    | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Patient Days                         | 0                                | 0   | 0                               | 0                               | 0                                    |
| Total Patient Days                            | 0                                | 0   | 0                               | 0                               | 0                                    |
| Days/1000 (No medicare)                       | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Days/1000                            | 0                                | 0   | 0                               | 0                               | 0                                    |
| Year to Date                                  |                                  |   |                                 |                                 |                                      |
| Patient Days (no medicare)                    | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Patient Days                         | 0                                | 0   | 0                               | 0                               | 0                                    |
| Total Patient Days                            | 0                                | 0   | 0                               | 0                               | 0                                    |
| Days/1000 (No medicare)                       | 0                                | 0   | 0                               | 0                               | 0                                    |
| Medicare Days/1000                            | 0                                | 0   | 0                               | 0                               | 0                                    |
| Comm. Prem (CP)                               | \$3,372,527                      | \$0   | \$3,294,012                     | \$209,286                       | \$2,355,769                          |
| Comm. Prem (YTD)                              | \$14,006,841                     | \$0   | \$12,823,411                    | \$827,550                       | \$9,533,740                          |
| Medicare XVIII (CP)                           | \$0                              | \$0   | \$0                             | \$0                             | \$0                                  |
| Medicare XVIII (YTD)                          | \$0                              | \$0   | \$0                             | \$0<br>\$0                      | \$0                                  |
| Medicaid XIX (CP) Medicaid XIX (YTD)          | \$0<br>\$0                       | \$0<br>\$0  | \$0<br>\$0                      | \$0<br>\$0                      | \$0<br>\$0                           |
| Point of Serv Rider Cov (CP)                  | \$0                              | \$0   | \$0                             | \$0                             | \$0                                  |
| Point of Serv Rider Cov (YTD)                 | \$0                              | \$0   | \$0                             | \$0                             | \$0                                  |
| coco. co. (11b)                               | ΨΟ                               | ΨΟ  | ΨΟ                              | ΨΟ                              | ΨΟ                                   |

|                                 | National Pacific<br>Dental, Inc. | Pearle Vision<br>Managed Care -<br>HMO of Texas, Inc. | Safeguard Health<br>Plans, Inc. | Concordia<br>Dental Plans of<br>Texas | United Dental<br>Care of Texas, Inc. |
|---------------------------------|----------------------------------|---|---------------------------------|---------------------------------------|--------------------------------------|
| As of 12/31/08                  | Texas                            | Consolidated  | Consolidated                    | Consolidated                          | Consolidated                         |
| Children's Health Ins Plan (CP) | \$0                              | \$0   | \$0                             | \$0                                   | \$0                                  |
| Children's Health Ins Plan (YTD | \$0                              | \$0   | \$0                             | \$0                                   | \$0                                  |
| Total Premium (CP)              | \$3,372,527                      | \$0   | \$3,294,012                     | \$209,286                             | \$2,355,769                          |
| Total Premium (YTD)             | \$14,006,841                     | \$0   | \$12,823,411                    | \$827,550                             | \$9,533,740                          |
| 2006 Premium PMPM               | \$7.92                           | \$0.00  | \$8.15                          | \$14.23                               | \$8.18                               |
| 2007 Premium PMPM               | \$7.76                           | \$0.00  | \$8.31                          | \$14.68                               | \$8.38                               |
| 2008 Premium PMPM               | \$7.68                           | \$0.00  | \$7.84                          | \$15.76                               | \$8.40                               |
| ACTUAL PMPM '08 YTD             |                                  |   |                                 |                                       |                                      |
| Commercial Premium              | \$7.68                           | \$0.00  | \$7.84                          | \$15.76                               | \$8.40                               |
| Medicare Premium                | \$0.00                           | \$0.00  | \$0.00                          | \$0.00                                | \$0.00                               |
| Medicaid Premium                | \$0.00                           | \$0.00  | \$0.00                          | \$0.00                                | \$0.00                               |
| Total Premium                   | \$7.68                           | \$0.00  | \$7.84                          | \$15.76                               | \$8.40                               |
| Other Revenue                   | \$0.00                           | (\$0.00)  | \$0.00                          | \$0.00                                | \$0.00                               |
| TOTAL REVENUE                   | \$7.68                           | \$1.32  | \$7.87                          | \$15.76                               | \$8.40                               |
| Total Med & Hosp                | \$4.73                           | \$0.28  | \$5.49                          | \$11.30                               | \$4.18                               |
| Total Admin. & Other Exp        | \$1.11                           | \$0.22  | \$2.58                          | \$6.00                                | \$2.93                               |
| TOTAL EXPENSES                  | \$5.84                           | \$0.50  | \$8.07                          | \$17.30                               | \$7.11                               |
| INCOME (loss)                   | \$1.23                           | \$0.52  | (\$0.17)                        | (\$0.82)                              | \$0.92                               |
| INCOME (loss) Dec 07            | \$1.26                           | \$0.27  | (\$0.32)                        | (\$0.25)                              | \$1.20                               |
| M & H/Total Prems (%)           | 61.60%                           | 0.00%   | 70.06%                          | 71.71%                                | 49.73%                               |
| M & H/Total Expenses (%)        | 81.00%                           | 56.10%  | 68.08%                          | 65.33%                                | 58.80%                               |
| Admin/Total Expenses (%)        | 19.00%                           | 43.90%  | 31.92%                          | 34.67%                                | 41.20%                               |
| ACTUAL REV/EXP '08 YTD          |                                  |   |                                 |                                       |                                      |
| Other Revenue                   | \$0                              | (\$100)   | \$0                             | \$0                                   | \$0                                  |
| TOTAL REVENUE                   | \$14,006,841                     | \$989,895   | \$12,868,086                    | \$827,550                             | \$9,533,534                          |
| Total Med & Hosp                | \$8,628,758                      | \$210,912   | \$8,983,463                     | \$593,470                             | \$4,741,228                          |
| Total Admin. & Other Exp        | \$2,024,195                      | \$165,037   | \$4,212,388                     | \$315,004                             | \$3,322,284                          |
| TOTAL EXPENSES                  | \$10,652,953                     | \$375,949   | \$13,195,851                    | \$908,474                             | \$8,063,512                          |
| INCOME (loss)                   | \$2,246,780                      | \$392,910   | (\$277,346)                     | (\$42,951)                            | \$1,040,048                          |
| INCOME (loss) Dec 07            | \$2,660,064                      | \$237,069   | (\$458,319)                     | (\$12,950)                            | \$1,436,376                          |
| ACTUAL INCOME/LOSS              |                                  |   |                                 |                                       |                                      |
| Before Tax Net Inc (CP)         | \$664,422                        | \$153,835   | (\$936,839)                     | (\$90,635)                            | \$424,226                            |
| After Tax Net Inc (CP)          | \$463,691                        | \$116,954   | (\$660,493)                     | (\$58,170)                            | \$262,176                            |
| Before Tax Net Inc (Annual)     | \$3,423,866                      | \$625,867   | (\$290,338)                     | (\$71,009)                            | \$1,632,851                          |
| After Tax Net Inc (Annual)      | \$2,246,780                      | \$392,910   | (\$277,346)                     | (\$42,951)                            | \$1,040,048                          |
| Before Tax Net Inc (2008)       | \$3,423,866                      | \$625,868   | (\$290,338)                     | (\$71,009)                            | \$1,632,851                          |
| After Tax Net Inc (2008)        | \$2,246,780                      | \$392,910   | (\$277,346)                     | (\$42,951)                            | \$1,040,048                          |
| Before Tax Net Inc (2007)       | \$4,042,155                      | \$346,345   | (\$654,100)                     | (\$24,669)                            | \$2,128,667                          |
| After Tax Net Inc (2007)        | \$2,660,064                      | \$237,068   | (\$458,319)                     | (\$12,950)                            | \$1,436,376                          |
| Before Tax Net Inc (2006)       | \$3,151,717                      | \$784,352   | (\$17,198)                      | (\$77,571)                            | \$1,848,491                          |
| After Tax Net Inc (2006)        | \$2,061,334                      | \$497,286   | (\$36,238)                      | (\$52,840)                            | \$1,221,568                          |

## BALANCE SHEET DATA 2008 ANNUAL INFORMATION TOTAL ADMITTED ASSETS

| SINGLE SERVICE HMOs                         | 12/04<br>Year | 12/05<br>Year | 12/06<br>Year | 12/07<br>Year | 12/08<br>Year |
|---|---------------|---------------|---------------|---------------|---------------|
| AECC Total Vision Health Plan of Texas, Inc | \$1,690,701   | \$2,194,298   | \$2,434,242   | \$3,152,385   | \$4,292,554   |
| Aetna Dental Inc.                           | \$17,642,866  | \$15,496,536  | \$13,122,843  | \$23,186,937  | \$14,479,918  |
| Alpha Dental Programs, Inc.                 | \$1,274,900   | \$1,231,642   | \$1,272,107   | \$1,707,802   | \$2,095,704   |
| Block Vision of Texas, Inc.                 | \$1,304,504   | \$1,322,544   | \$2,500,884   | \$3,335,335   | \$3,427,365   |
| Cigna Dental Health of Texas, Inc.          | \$5,874,131   | \$7,317,067   | \$5,951,922   | \$6,257,640   | \$6,457,809   |
| Denticare, Inc                              | \$3,025,727   | \$2,964,460   | \$3,120,304   | \$4,517,848   | \$5,721,474   |
| Managed Dentalguard, Inc.                   | \$2,392,373   | \$2,530,100   | \$2,865,045   | \$3,368,328   | \$3,465,963   |
| MNM-1997, Inc.                              | \$704,622     | \$756,881     | \$854,529     | \$1,827,899   | \$2,021,553   |
| National Pacific Dental, Inc.               | \$3,671,821   | \$4,581,604   | \$4,062,954   | \$4,801,387   | \$5,045,892   |
| Pearle Vision Managed Care - HMO of Texas   | \$1,550,125   | \$2,731,855   | \$3,352,595   | \$2,401,497   | \$1,326,542   |
| Safeguard Health Plans, Inc.                | \$2,139,123   | \$2,510,086   | \$2,846,640   | \$4,526,518   | \$8,305,697   |
| United Concordia Dental Plans of Texas      | \$600,627     | \$568,296     | \$630,532     | \$689,950     | \$671,179     |
| United Dental Care of Texas, Inc.           | \$8,422,089   | \$6,421,363   | \$7,580,220   | \$5,701,252   | \$6,435,804   |
| TOTAL SINGLE SERVICE                        | \$50,293,609  | \$50,626,732  | \$50,594,817  | \$65,474,778  | \$63,747,454  |

## BALANCE SHEET DATA 2008 ANNUAL INFORMATION TOTAL LIABILITIES

| SINGLE SERVICE HMOs                         | 12/04<br>Year | 12/05<br>Year | 12/06<br>Year | 12/07<br>Year | 12/08<br>Year |
|---|---------------|---------------|---------------|---------------|---------------|
| AECC Total Vision Health Plan of Texas, Inc | \$772,143     | \$1,222,559   | \$961,020     | \$1,075,869   | \$1,246,056   |
| Aetna Dental Inc.                           | \$7,547,431   | \$4,752,521   | \$5,267,010   | \$6,468,532   | \$7,699,360   |
| Alpha Dental Programs, Inc.                 | \$394,355     | \$305,396     | \$360,088     | \$780,383     | \$935,725     |
| Block Vision of Texas, Inc.                 | \$645,788     | \$671,077     | \$1,134,638   | \$1,348,144   | \$1,067,007   |
| Cigna Dental Health of Texas, Inc.          | \$1,943,196   | \$2,100,975   | \$1,651,166   | \$1,545,036   | \$1,365,728   |
| Denticare, Inc                              | \$838,634     | \$880,717     | \$795,238     | \$1,514,988   | \$1,352,792   |
| Managed Dentalguard, Inc.                   | \$550,363     | \$305,481     | \$287,258     | \$209,132     | \$405,246     |
| MNM-1997, Inc.                              | \$172,934     | \$204,304     | \$252,669     | \$778,536     | \$1,057,774   |
| National Pacific Dental, Inc.               | \$720,601     | \$1,241,194   | \$614,614     | \$571,382     | \$492,645     |
| Pearle Vision Managed Care - HMO of Texas   | \$303,762     | \$385,583     | \$509,037     | \$320,871     | \$240,358     |
| Safeguard Health Plans, Inc.                | \$1,104,235   | \$1,058,373   | \$1,543,234   | \$3,679,710   | \$2,444,179   |
| United Concordia Dental Plans of Texas      | \$68,012      | \$62,930      | \$76,491      | \$152,102     | \$149,572     |
| United Dental Care of Texas, Inc.           | \$2,730,202   | \$1,801,164   | \$1,736,549   | \$1,449,833   | \$1,103,891   |
| TOTAL SINGLE SERVICE                        | \$17,791,656  | \$14,992,274  | \$15,189,012  | \$19,894,518  | \$19,560,333  |

## BALANCE SHEET DATA 2008 ANNUAL INFORMATION TOTAL UNCOVERED LIABILITIES

| SINGLE SERVICE HMOs                         | 12/04<br>Year | 12/05<br>Year | 12/06<br>Year | 12/07<br>Year | 12/08<br>Year |
|---|---------------|---------------|---------------|---------------|---------------|
| AECC Total Vision Health Plan of Texas, Inc | \$0           | \$0           | \$0           | \$0           | \$0           |
| Aetna Dental Inc.                           | \$2,189,760   | \$397,193     | \$958,513     | \$2,590,363   | \$2,788,756   |
| Alpha Dental Programs, Inc.                 | \$45,600      | \$67,407      | \$185,496     | \$360,890     | \$129,607     |
| Block Vision of Texas, Inc.                 | \$0           | \$94,291      | \$401,381     | \$514,446     | \$233,873     |
| Cigna Dental Health of Texas, Inc.          | \$370,542     | \$970,544     | \$733,966     | \$560,027     | \$585,845     |
| Denticare, Inc                              | \$0           | \$0           | \$416,450     | \$1,284,028   | \$976,973     |
| Managed Dentalguard, Inc.                   | \$177,317     | \$182,533     | \$213,395     | \$0           | \$0           |
| MNM-1997, Inc.                              | \$11,138      | \$18,176      | \$45,933      | \$198,357     | \$589,227     |
| National Pacific Dental, Inc.               | \$0           | \$0           | \$614,614     | \$276,339     | \$0           |
| Pearle Vision Managed Care - HMO of Texas   | \$0           | \$385,583     | \$124,379     | \$27,245      | \$233,974     |
| Safeguard Health Plans, Inc.                | \$0           | \$0           | \$0           | \$0           | \$0           |
| United Concordia Dental Plans of Texas      | \$26,045      | \$19,625      | \$26,854      | \$100,251     | \$113,387     |
| United Dental Care of Texas, Inc.           | \$1,114,279   | \$842,293     | \$886,533     | \$644,552     | \$0           |
| TOTAL SINGLE SERVICE                        | \$3,934,681   | \$2,977,645   | \$4,607,514   | \$6,556,498   | \$5,651,642   |

# BALANCE SHEET DATA 2008 ANNUAL INFORMATION TOTAL NET WORTH

| SINGLE SERVICE HMOs                         | 12/04<br>Year | 12/05<br>Year | 12/06<br>Year | 12/07<br>Year | 12/08<br>Year |
|---|---------------|---------------|---------------|---------------|---------------|
| AECC Total Vision Health Plan of Texas, Inc | \$918,559     | \$971,739     | \$1,473,222   | \$2,076,516   | \$3,046,498   |
| Aetna Dental Inc.                           | \$10,095,435  | \$10,744,015  | \$7,855,833   | \$16,718,405  | \$6,780,558   |
| Alpha Dental Programs, Inc.                 | \$880,545     | \$926,246     | \$912,019     | \$927,419     | \$1,159,979   |
| Block Vision of Texas, Inc.                 | \$658,716     | \$651,467     | \$1,366,246   | \$1,987,190   | \$2,360,358   |
| Cigna Dental Health of Texas, Inc.          | \$3,930,935   | \$5,216,093   | \$4,300,756   | \$4,712,604   | \$5,092,081   |
| Denticare, Inc                              | \$2,187,093   | \$2,083,743   | \$2,325,066   | \$3,002,860   | \$4,368,682   |
| Managed Dentalguard, Inc.                   | \$1,842,010   | \$2,224,619   | \$2,577,787   | \$3,159,196   | \$3,060,717   |
| MNM-1997, Inc.                              | \$531,688     | \$552,577     | \$601,860     | \$1,049,363   | \$963,779     |
| National Pacific Dental, Inc.               | \$2,951,220   | \$3,340,410   | \$3,448,340   | \$4,230,005   | \$4,553,247   |
| Pearle Vision Managed Care - HMO of Texas   | \$1,246,363   | \$2,346,272   | \$2,843,558   | \$2,080,626   | \$1,086,184   |
| Safeguard Health Plans, Inc.                | \$1,034,888   | \$1,451,713   | \$1,303,406   | \$846,808     | \$5,861,518   |
| United Concordia Dental Plans of Texas      | \$532,615     | \$505,366     | \$554,041     | \$537,848     | \$521,607     |
| United Dental Care of Texas, Inc.           | \$5,691,887   | \$4,620,199   | \$5,843,671   | \$4,251,419   | \$5,331,913   |
| TOTAL SINGLE SERVICE                        | \$32,501,954  | \$35,634,459  | \$35,405,805  | \$45,580,259  | \$44,187,121  |

## BALANCE SHEET DATA 2008 ANNUAL INFORMATION ENDING ENROLLMENT

| SINGLE SERVICE HMOs                         | 12/04<br>Year | 12/05<br>Year | 12/06<br>Year | 12/07<br>Year | 12/08<br>Year |
|---|---------------|---------------|---------------|---------------|---------------|
| AECC Total Vision Health Plan of Texas, Inc | 629,630       | 629,630       | 590,322       | 638,751       | 735,965       |
| Aetna Dental Inc.                           | 576,929       | 576,929       | 561,912       | 538,569       | 527,332       |
| Alpha Dental Programs, Inc.                 | 38,138        | 38,138        | 49,074        | 51,163        | 74,887        |
| Block Vision of Texas, Inc.                 | 717,245       | 717,245       | 828,483       | 968,117       | 1,080,450     |
| Cigna Dental Health of Texas, Inc.          | 258,910       | 258,910       | 232,779       | 236,287       | 218,129       |
| Denticare, Inc                              | 120,351       | 120,351       | 117,881       | 110,722       | 98,354        |
| Managed Dentalguard, Inc.                   | 54,105        | 54,105        | 59,264        | 67,647        | 67,861        |
| MNM-1997, Inc.                              | 42,017        | 42,017        | 46,051        | 119,379       | 135,647       |
| National Pacific Dental, Inc.               | 174,645       | 174,645       | 167,899       | 169,161       | 142,519       |
| Pearle Vision Managed Care - HMO of Texas   | 309,421       | 309,421       | 191,198       | 56,279        | 51,339        |
| Safeguard Health Plans, Inc.                | 114,948       | 114,948       | 118,837       | 119,436       | 136,614       |
| United Concordia Dental Plans of Texas      | 4,219         | 4,219         | 4,513         | 4,421         | 4,404         |
| United Dental Care of Texas, Inc.           | 166,011       | 166,011       | 133,299       | 97,875        | 91,645        |
| TOTAL SINGLE SERVICE                        | 3,206,569     | 3,206,569     | 3,101,512     | 3,177,807     | 3,365,146     |

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION COMMERCIAL PREMIUMS

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04         | 12/05         | 12/06         | 12/07         | 12/08         |
|--|--------------|---------------|---------------|---------------|---------------|---------------|
|  |              | Year          | Year          | Year          | Year          | Year          |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$0           | \$0           | \$0           | \$0           | \$0           |
| Aetna Dental Inc.                              | Consolidated | \$70,923,289  | \$73,367,395  | \$71,376,431  | \$72,509,512  | \$68,560,810  |
|  | Texas        | \$58,247,872  | \$58,520,860  | \$58,541,705  | \$61,210,118  | \$59,078,609  |
| Alpha Dental Programs, Inc.                    | Consolidated | \$4,917,150   | \$4,465,748   | \$5,242,911   | \$6,644,081   | \$8,304,690   |
|  | Texas        | \$4,722,384   | \$4,190,742   | \$4,887,469   | \$6,206,601   | \$7,576,348   |
| Block Vision of Texas, Inc.                    | Consolidated | \$33,493      | \$326,214     | \$1,261,943   | \$2,557,197   | \$4,066,182   |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$41,835,203  | \$40,373,075  | \$38,817,128  | \$38,975,539  | \$37,426,734  |
| Denticare, Inc                                 | Consolidated | \$11,776,503  | \$12,006,116  | \$12,262,505  | \$12,962,638  | \$12,111,022  |
| Managed Dentalguard, Inc.                      | Consolidated | \$4,093,984   | \$4,991,856   | \$5,941,521   | \$6,654,641   | \$7,228,887   |
| MNM-1997, Inc.                                 | Consolidated | \$1,396,275   | \$1,545,135   | \$1,759,211   | \$3,230,128   | \$3,740,355   |
| National Pacific Dental, Inc.                  | Consolidated | \$15,230,306  | \$16,630,615  | \$16,179,590  | \$16,551,827  | \$14,046,372  |
|  | Texas        | \$15,135,368  | \$16,313,648  | \$15,918,247  | \$16,441,719  | \$14,006,841  |
| Pearle Vision Managed Care - HMO of Texas, Inc | ;.           | \$0           | \$0           | \$0           | \$0           | \$0           |
| Safeguard Health Plans, Inc.                   | Consolidated | \$8,989,074   | \$9,821,876   | \$11,167,714  | \$11,894,372  | \$12,823,411  |
| United Concordia Dental Plans of Texas         | Consolidated | \$572,970     | \$638,867     | \$737,928     | \$770,741     | \$827,550     |
| United Dental Care of Texas, Inc.              | Consolidated | \$19,148,654  | \$17,481,846  | \$13,926,147  | \$9,993,239   | \$9,533,740   |
| TOTAL FOR TEXAS SINGLE SER                     | /ICE         | \$165,951,780 | \$166,210,235 | \$165,221,518 | \$170,896,933 | \$168,419,679 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$178,916,901 | \$181,648,743 | \$178,673,029 | \$182,743,915 | \$178,669,753 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION MEDICARE PREMIUMS

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|--|--------------|-------|-------|-------|-------|-------|
|  |              | Year  | Year  | Year  | Year  | Year  |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Aetna Dental Inc.                              | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|  | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Alpha Dental Programs, Inc.                    | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|  | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Block Vision of Texas, Inc.                    | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Denticare, Inc                                 | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Managed Dentalguard, Inc.                      | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| MNM-1997, Inc.                                 | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| National Pacific Dental, Inc.                  | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|  | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Pearle Vision Managed Care - HMO of Texas, Inc |              | \$0   | \$0   | \$0   | \$0   | \$0   |
| Safeguard Health Plans, Inc.                   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Concordia Dental Plans of Texas         | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Dental Care of Texas, Inc.              | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR TEXAS SINGLE SERV                    | ICE          | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$0   | \$0   | \$0   | \$0   | \$0   |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION MEDICAID PREMIUMS

| SINGLE SERVICE HMOs                           | DIVISION     | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|---|--------------|-------|-------|-------|-------|-------|
|   |              | Year  | Year  | Year  | Year  | Year  |
| AECC Total Vision Health Plan of Texas, Inc.  | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Aetna Dental Inc.                             | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Alpha Dental Programs, Inc.                   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| •   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Block Vision of Texas, Inc.                   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Cigna Dental Health of Texas, Inc.            | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Denticare, Inc                                | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Managed Dentalguard, Inc.                     | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| MNM-1997, Inc.                                | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| National Pacific Dental, Inc.                 | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Pearle Vision Managed Care - HMO of Texas, Ir | nc.          | \$0   | \$0   | \$0   | \$0   | \$0   |
| Safeguard Health Plans, Inc.                  | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Concordia Dental Plans of Texas        | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Dental Care of Texas, Inc.             | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR TEXAS SINGLE SER                    | RVICE        | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR SINGLE SERVICE (INC                 | WIDE)        | \$0   | \$0   | \$0   | \$0   | \$0   |

<sup>\*</sup> Only operates in one service area

# INCOME STATEMENT DATA 2008 ANNUAL INFORMATION POINT OF SERVICE RIDER COVERAGE PREMIUMS

| SINGLE SERVICE HMOs                           | DIVISION     | 12/04 | 12/05 | 12/06 | 12/07 | 12/08 |
|---|--------------|-------|-------|-------|-------|-------|
|   |              | Year  | Year  | Year  | Year  | Year  |
| AECC Total Vision Health Plan of Texas, Inc.  | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Aetna Dental Inc.                             | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Alpha Dental Programs, Inc.                   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Block Vision of Texas, Inc.                   | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Cigna Dental Health of Texas, Inc.            | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Denticare, Inc                                | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| Managed Dentalguard, Inc.                     | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| MNM-1997, Inc.                                | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| National Pacific Dental, Inc.                 | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
|   | Texas        | \$0   | \$0   | \$0   | \$0   | \$0   |
| Pearle Vision Managed Care - HMO of Texas, In | c.           | \$0   | \$0   | \$0   | \$0   | \$0   |
| Safeguard Health Plans, Inc.                  | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Concordia Dental Plans of Texas        | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| United Dental Care of Texas, Inc.             | Consolidated | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR TEXAS SINGLE SER                    | VICE         | \$0   | \$0   | \$0   | \$0   | \$0   |
| TOTAL FOR SINGLE SERVICE (IND                 | WIDE)        | \$0   | \$0   | \$0   | \$0   | \$0   |

<sup>\*</sup> Only operates in one service area

# INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL PREMIUMS

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04         | 12/05         | 12/06         | 12/07         | 12/08         |
|--|--------------|---------------|---------------|---------------|---------------|---------------|
|  |              | Year          | Year          | Year          | Year          | Year          |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$0           | \$0           | \$0           | \$0           | \$0           |
| Aetna Dental Inc.                              | Consolidated | \$70,923,289  | \$73,367,395  | \$71,376,431  | \$72,509,512  | \$68,560,810  |
|  | Texas        | \$58,247,872  | \$58,520,860  | \$58,541,705  | \$61,210,118  | \$59,078,609  |
| Alpha Dental Programs, Inc.                    | Consolidated | \$4,917,150   | \$4,465,748   | \$5,242,911   | \$6,644,081   | \$8,304,690   |
|  | Texas        | \$4,722,384   | \$4,190,742   | \$4,887,469   | \$6,206,601   | \$7,576,348   |
| Block Vision of Texas, Inc.                    | Consolidated | \$33,493      | \$326,214     | \$1,261,943   | \$2,557,197   | \$4,066,182   |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$41,835,203  | \$40,373,075  | \$38,817,128  | \$38,975,539  | \$37,426,734  |
| Denticare, Inc                                 | Consolidated | \$11,776,503  | \$12,006,116  | \$12,262,505  | \$12,962,638  | \$12,111,022  |
| Managed Dentalguard, Inc.                      | Consolidated | \$4,093,984   | \$4,991,856   | \$5,941,521   | \$6,654,641   | \$7,228,887   |
| MNM-1997, Inc.                                 | Consolidated | \$1,396,275   | \$1,545,135   | \$1,759,211   | \$3,230,128   | \$3,740,355   |
| National Pacific Dental, Inc.                  | Consolidated | \$15,230,306  | \$16,630,615  | \$16,179,590  | \$16,551,827  | \$14,046,372  |
|  | Texas        | \$15,135,368  | \$16,313,648  | \$15,918,247  | \$16,441,719  | \$14,006,841  |
| Pearle Vision Managed Care - HMO of Texas, Inc | ;.           | \$0           | \$0           | \$0           | \$0           | \$0           |
| Safeguard Health Plans, Inc.                   | Consolidated | \$8,989,074   | \$9,821,876   | \$11,167,714  | \$11,894,372  | \$12,823,411  |
| United Concordia Dental Plans of Texas         | Consolidated | \$572,970     | \$638,867     | \$737,928     | \$770,741     | \$827,550     |
| United Dental Care of Texas, Inc.              | Consolidated | \$19,148,654  | \$17,481,846  | \$13,926,147  | \$9,993,239   | \$9,533,740   |
| TOTAL FOR TEXAS SINGLE SER                     | /ICE         | \$165,951,780 | \$166,210,235 | \$165,221,518 | \$170,896,933 | \$168,419,679 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$178,916,901 | \$181,648,743 | \$178,673,029 | \$182,743,915 | \$178,669,753 |

<sup>\*</sup> Only operates in one service area

# INCOME STATEMENT DATA 2008 ANNUAL INFORMATION NON-RISK TOTAL REVENUE

| SINGLE SERVICE HMOs                           | DIVISION     | 12/04    | 12/05    | 12/06     | 12/07 | 12/08 |
|---|--------------|----------|----------|-----------|-------|-------|
|   |              | Year     | Year     | Year      | Year  | Year  |
| AECC Total Vision Health Plan of Texas, Inc.  | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| Aetna Dental Inc.                             | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
|   | Texas        | \$0      | \$0      | \$0       | \$0   | \$0   |
| Alpha Dental Programs, Inc.                   | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| -   | Texas        | \$0      | \$0      | \$0       | \$0   | \$0   |
| Block Vision of Texas, Inc.                   | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| Cigna Dental Health of Texas, Inc.            | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| Denticare, Inc                                | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| Managed Dentalguard, Inc.                     | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| MNM-1997, Inc.                                | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| National Pacific Dental, Inc.                 | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
|   | Texas        | \$0      | \$0      | \$0       | \$0   | \$0   |
| Pearle Vision Managed Care - HMO of Texas, In | c.           | \$63,742 | \$51,125 | (\$5,090) | \$803 | \$0   |
| Safeguard Health Plans, Inc.                  | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| United Concordia Dental Plans of Texas        | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| United Dental Care of Texas, Inc.             | Consolidated | \$0      | \$0      | \$0       | \$0   | \$0   |
| TOTAL FOR TEXAS SINGLE SER                    | VICE         | \$63,742 | \$51,125 | (\$5,090) | \$803 | \$0   |
| TOTAL FOR SINGLE SERVICE (IND                 | WIDE)        | \$63,742 | \$51,125 | (\$5,090) | \$803 | \$0   |

<sup>\*</sup> Only operates in one service area

## INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL REVENUES

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04         | 12/05         | 12/06         | 12/07         | 12/08         |
|--|--------------|---------------|---------------|---------------|---------------|---------------|
|  |              | Year          | Year          | Year          | Year          | Year          |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$7,950,171   | \$8,536,239   | \$7,825,837   | \$10,390,008  | \$13,081,511  |
| Aetna Dental Inc.                              | Consolidated | \$70,923,289  | \$73,367,395  | \$71,376,431  | \$72,509,512  | \$68,560,810  |
|  | Texas        | \$58,247,872  | \$58,520,860  | \$58,541,705  | \$61,210,118  | \$59,078,609  |
| Alpha Dental Programs, Inc.                    | Consolidated | \$4,926,648   | \$4,477,508   | \$5,270,880   | \$6,702,572   | \$8,338,026   |
|  | Texas        | \$4,731,882   | \$4,195,659   | \$4,902,145   | \$6,251,250   | \$7,600,596   |
| Block Vision of Texas, Inc.                    | Consolidated | \$6,160,380   | \$7,978,080   | \$11,770,710  | \$16,118,721  | \$19,645,817  |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$41,835,203  | \$40,373,075  | \$38,817,128  | \$38,975,539  | \$37,426,734  |
| Denticare, Inc                                 | Consolidated | \$11,849,447  | \$12,109,146  | \$12,392,355  | \$12,902,273  | \$12,082,565  |
| Managed Dentalguard, Inc.                      | Consolidated | \$4,094,585   | \$4,991,856   | \$5,941,521   | \$6,655,631   | \$7,228,887   |
| MNM-1997, Inc.                                 | Consolidated | \$1,408,358   | \$1,561,708   | \$1,775,979   | \$3,286,709   | \$4,003,479   |
| National Pacific Dental, Inc.                  | Consolidated | \$15,898,082  | \$16,630,615  | \$16,179,590  | \$16,551,827  | \$14,046,372  |
|  | Texas        | \$15,803,144  | \$16,313,648  | \$15,918,247  | \$16,441,719  | \$14,006,841  |
| Pearle Vision Managed Care - HMO of Texas, Inc | ;.           | \$2,595,547   | \$2,826,537   | \$2,580,917   | \$411,081     | \$989,895     |
| Safeguard Health Plans, Inc.                   | Consolidated | \$8,970,326   | \$9,839,532   | \$11,200,932  | \$11,920,182  | \$12,868,086  |
| United Concordia Dental Plans of Texas         | Consolidated | \$572,970     | \$638,867     | \$737,928     | \$770,741     | \$827,550     |
| United Dental Care of Texas, Inc.              | Consolidated | \$19,144,483  | \$17,503,878  | \$13,956,636  | \$9,987,808   | \$9,533,534   |
| TOTAL FOR TEXAS SINGLE SERV                    | ICE          | \$183,364,368 | \$185,389,085 | \$186,362,040 | \$195,321,780 | \$198,374,104 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$196,329,489 | \$200,834,436 | \$199,826,844 | \$207,182,604 | \$208,633,266 |

<sup>\*</sup> Only operates in one service area

# INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL MEDICAL & HOSPITAL EXPENSE

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04         | 12/05         | 12/06         | 12/07         | 12/08         |
|--|--------------|---------------|---------------|---------------|---------------|---------------|
|  |              | Year          | Year          | Year          | Year          | Year          |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$6,301,632   | \$6,776,575   | \$4,900,357   | \$6,771,817   | \$9,424,144   |
| Aetna Dental Inc.                              | Consolidated | \$42,266,172  | \$41,969,668  | \$41,954,527  | \$39,096,452  | \$39,786,938  |
|  | Texas        | \$32,385,134  | \$31,235,014  | \$31,034,099  | \$30,003,730  | \$30,343,054  |
| Alpha Dental Programs, Inc.                    | Consolidated | \$2,855,690   | \$2,679,756   | \$3,272,688   | \$4,940,172   | \$5,996,165   |
|  | Texas        | \$2,746,142   | \$2,515,635   | \$3,059,772   | \$4,636,764   | \$5,381,451   |
| Block Vision of Texas, Inc.                    | Consolidated | \$4,982,552   | \$6,228,871   | \$8,579,200   | \$12,167,480  | \$15,291,393  |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$25,478,392  | \$23,961,160  | \$22,070,722  | \$22,887,709  | \$20,771,074  |
| Denticare, Inc                                 | Consolidated | \$6,252,006   | \$6,718,083   | \$7,106,654   | \$7,269,511   | \$6,534,500   |
| Managed Dentalguard, Inc.                      | Consolidated | \$2,931,978   | \$3,492,011   | \$4,019,511   | \$4,596,772   | \$5,060,440   |
| MNM-1997, Inc.                                 | Consolidated | \$623,595     | \$682,193     | \$741,051     | \$1,243,283   | \$1,493,013   |
| National Pacific Dental, Inc.                  | Consolidated | \$11,613,848  | \$11,132,096  | \$10,752,795  | \$10,105,933  | \$8,628,705   |
|  | Texas        | \$11,558,949  | \$10,920,507  | \$10,491,358  | \$10,085,625  | \$8,628,758   |
| Pearle Vision Managed Care - HMO of Texas, Inc | ;            | \$1,786,864   | \$1,492,373   | \$1,351,487   | \$62,780      | \$210,912     |
| Safeguard Health Plans, Inc.                   | Consolidated | \$5,043,470   | \$5,595,501   | \$7,665,802   | \$8,799,010   | \$8,983,463   |
| United Concordia Dental Plans of Texas         | Consolidated | \$530,238     | \$598,105     | \$625,614     | \$626,915     | \$593,470     |
| United Dental Care of Texas, Inc.              | Consolidated | \$10,697,575  | \$9,663,278   | \$7,405,726   | \$4,766,551   | \$4,741,228   |
| TOTAL FOR TEXAS SINGLE SERV                    | /ICE         | \$111,318,527 | \$109,879,306 | \$109,051,353 | \$113,917,947 | \$117,456,900 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$121,364,012 | \$120,989,670 | \$120,446,134 | \$123,334,385 | \$127,515,445 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL ADMINISTRATION EXPENSE

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04        | 12/05        | 12/06        | 12/07        | 12/08        |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
|  |              | Year         | Year         | Year         | Year         | Year         |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$1,584,947  | \$1,728,358  | \$2,212,952  | \$2,788,709  | \$2,351,144  |
| Aetna Dental Inc.                              | Consolidated | \$10,524,373 | \$13,193,481 | \$13,334,708 | \$14,537,828 | \$12,854,603 |
|  | Texas        | \$8,643,457  | \$10,523,664 | \$10,936,896 | \$12,266,188 | \$11,076,766 |
| Alpha Dental Programs, Inc.                    | Consolidated | \$2,091,075  | \$1,758,907  | \$2,020,939  | \$1,771,045  | \$2,136,417  |
|  | Texas        | \$2,010,116  | \$1,744,432  | \$1,949,909  | \$1,654,401  | \$1,974,226  |
| Block Vision of Texas, Inc.                    | Consolidated | \$1,038,499  | \$1,600,631  | \$2,380,243  | \$3,317,091  | \$3,820,303  |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$6,323,452  | \$5,851,723  | \$5,227,556  | \$5,348,198  | \$5,128,578  |
| Denticare, Inc                                 | Consolidated | \$3,769,102  | \$3,981,993  | \$3,936,876  | \$9,725,219  | \$3,500,693  |
| Managed Dentalguard, Inc.                      | Consolidated | \$801,067    | \$1,000,790  | \$1,201,985  | \$1,312,680  | \$1,485,485  |
| MNM-1997, Inc.                                 | Consolidated | \$782,927    | \$857,680    | \$985,423    | \$1,406,809  | \$2,006,428  |
| National Pacific Dental, Inc.                  | Consolidated | \$2,106,723  | \$2,154,354  | \$2,319,218  | \$2,455,388  | \$2,029,393  |
|  | Texas        | \$2,109,734  | \$2,114,006  | \$2,282,696  | \$2,440,834  | \$2,024,195  |
| Pearle Vision Managed Care - HMO of Texas, Inc |              | \$332,941    | \$482,997    | \$485,092    | \$46,426     | \$165,037    |
| Safeguard Health Plans, Inc.                   | Consolidated | \$3,826,257  | \$3,938,752  | \$3,414,333  | \$3,804,509  | \$4,212,388  |
| United Concordia Dental Plans of Texas         | Consolidated | \$155,711    | \$166,624    | \$195,985    | \$195,467    | \$315,004    |
| United Dental Care of Texas, Inc.              | Consolidated | \$5,965,864  | \$5,192,553  | \$4,881,237  | \$3,409,153  | \$3,322,284  |
| TOTAL FOR TEXAS SINGLE SERV                    | ICE          | \$37,344,074 | \$39,184,203 | \$40,091,183 | \$47,715,684 | \$41,382,531 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$39,302,938 | \$41,908,843 | \$42,596,547 | \$50,118,522 | \$43,327,757 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL EXPENSES

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04         | 12/05         | 12/06         | 12/07         | 12/08         |
|--|--------------|---------------|---------------|---------------|---------------|---------------|
|  |              | Year          | Year          | Year          | Year          | Year          |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$7,886,579   | \$8,504,933   | \$7,113,309   | \$9,560,526   | \$11,775,288  |
| Aetna Dental Inc.                              | Consolidated | \$52,790,545  | \$55,163,149  | \$55,289,235  | \$53,634,280  | \$52,641,541  |
|  | Texas        | \$41,028,591  | \$41,758,678  | \$41,970,995  | \$42,269,918  | \$41,419,820  |
| Alpha Dental Programs, Inc.                    | Consolidated | \$4,946,765   | \$4,438,663   | \$5,293,627   | \$6,711,217   | \$8,132,582   |
|  | Texas        | \$4,756,258   | \$4,260,067   | \$5,009,681   | \$6,291,165   | \$7,355,677   |
| Block Vision of Texas, Inc.                    | Consolidated | \$6,021,051   | \$7,829,502   | \$10,959,443  | \$15,484,571  | \$19,111,696  |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$31,801,844  | \$29,812,883  | \$27,298,278  | \$28,235,907  | \$25,899,652  |
| Denticare, Inc                                 | Consolidated | \$10,021,108  | \$10,700,076  | \$11,043,530  | \$16,994,730  | \$10,035,193  |
| Managed Dentalguard, Inc.                      | Consolidated | \$3,733,045   | \$4,492,801   | \$5,221,496   | \$5,909,452   | \$6,545,925   |
| MNM-1997, Inc.                                 | Consolidated | \$1,406,522   | \$1,539,873   | \$1,726,474   | \$2,650,092   | \$3,499,441   |
| National Pacific Dental, Inc.                  | Consolidated | \$13,720,571  | \$13,286,450  | \$13,072,013  | \$12,561,321  | \$10,658,098  |
|  | Texas        | \$13,668,683  | \$13,034,513  | \$12,774,054  | \$12,526,459  | \$10,652,953  |
| Pearle Vision Managed Care - HMO of Texas, Inc | :.           | \$2,119,805   | \$1,975,370   | \$1,836,579   | \$109,206     | \$375,949     |
| Safeguard Health Plans, Inc.                   | Consolidated | \$8,869,727   | \$9,534,253   | \$11,080,135  | \$12,603,519  | \$13,195,851  |
| United Concordia Dental Plans of Texas         | Consolidated | \$685,949     | \$764,729     | \$821,599     | \$822,382     | \$908,474     |
| United Dental Care of Texas, Inc.              | Consolidated | \$16,663,439  | \$14,855,831  | \$12,286,963  | \$8,175,704   | \$8,063,512   |
| TOTAL FOR TEXAS SINGLE SERV                    | ICE          | \$148,662,601 | \$149,063,509 | \$149,142,536 | \$161,633,631 | \$158,839,431 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$160,666,950 | \$162,898,513 | \$163,042,681 | \$173,452,907 | \$170,843,202 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION NET INCOME BEFORE TAXES

| SINGLE SERVICE HMOs                           | DIVISION     | 12/04        | 12/05        | 12/06        | 12/07         | 12/08        |
|---|--------------|--------------|--------------|--------------|---------------|--------------|
|   |              | Year         | Year         | Year         | Year          | Year         |
| AECC Total Vision Health Plan of Texas, Inc.  | Consolidated | \$68,700     | \$54,176     | \$766,058    | \$909,790     | \$1,330,743  |
| Aetna Dental Inc.                             | Consolidated | \$18,431,949 | \$18,573,782 | \$16,755,706 | \$19,479,047  | \$16,944,911 |
|   | Texas        | \$17,465,042 | \$17,056,939 | \$17,119,010 | \$19,449,920  | \$18,542,582 |
| Alpha Dental Programs, Inc.                   | Consolidated | (\$10,632)   | \$45,700     | (\$14,227)   | \$15,400      | \$234,544    |
|   | Texas        | (\$14,891)   | (\$57,553)   | (\$99,017)   | (\$15,872)    | \$274,019    |
| Block Vision of Texas, Inc.                   | Consolidated | \$148,484    | \$170,707    | \$865,568    | \$722,464     | \$576,495    |
| Cigna Dental Health of Texas, Inc.            | Consolidated | \$10,115,132 | \$10,695,767 | \$11,781,972 | \$10,995,699  | \$11,675,513 |
| Denticare, Inc                                | Consolidated | \$1,831,830  | \$1,454,500  | \$1,464,726  | (\$3,995,119) | \$2,102,715  |
| Managed Dentalguard, Inc.                     | Consolidated | \$422,898    | \$570,085    | \$849,240    | \$894,515     | \$747,522    |
| MNM-1997, Inc.                                | Consolidated | \$8,311      | \$32,401     | \$66,923     | \$669,253     | \$543,718    |
| National Pacific Dental, Inc.                 | Consolidated | \$2,180,284  | \$3,350,289  | \$3,115,101  | \$4,117,347   | \$3,458,252  |
|   | Texas        | \$2,137,234  | \$3,285,065  | \$3,151,717  | \$4,042,155   | \$3,423,866  |
| Pearle Vision Managed Care - HMO of Texas, Ir | nc.          | \$490,874    | \$874,677    | \$784,351    | \$346,346     | \$625,867    |
| Safeguard Health Plans, Inc.                  | Consolidated | \$111,864    | \$320,038    | \$140,213    | (\$654,100)   | (\$290,338)  |
| United Concordia Dental Plans of Texas        | Consolidated | (\$162,716)  | (\$121,676)  | (\$77,571)   | (\$24,669)    | (\$71,009)   |
| United Dental Care of Texas, Inc.             | Consolidated | \$2,697,282  | \$2,830,029  | \$1,848,491  | \$2,128,667   | \$1,632,851  |
| TOTAL FOR TEXAS SINGLE SER                    | RVICE        | \$35,320,044 | \$37,165,155 | \$38,661,681 | \$35,469,049  | \$41,114,544 |
| TOTAL FOR SINGLE SERVICE (INC                 | WIDE)        | \$36,334,260 | \$38,850,475 | \$38,346,551 | \$35,604,640  | \$39,511,784 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION AFTER TAX NET INCOME

| SINGLE SERVICE HMOs                            | DIVISION     | 12/04        | 12/05        | 12/06        | 12/07         | 12/08        |
|--|--------------|--------------|--------------|--------------|---------------|--------------|
|  |              | Year         | Year         | Year         | Year          | Year         |
| AECC Total Vision Health Plan of Texas, Inc.   | Consolidated | \$44,689     | \$35,756     | \$501,182    | \$659,424     | \$921,866    |
| Aetna Dental Inc.                              | Consolidated | \$12,047,221 | \$12,053,785 | \$11,188,809 | \$12,896,620  | \$13,070,581 |
|  | Texas        | \$11,415,246 | \$11,069,403 | \$11,431,409 | \$12,877,336  | \$14,302,956 |
| Alpha Dental Programs, Inc.                    | Consolidated | (\$10,632)   | \$45,700     | (\$14,227)   | \$15,400      | \$232,562    |
|  | Texas        | (\$14,891)   | (\$57,553)   | (\$99,017)   | (\$15,872)    | \$272,037    |
| Block Vision of Texas, Inc.                    | Consolidated | \$92,139     | \$110,542    | \$524,849    | \$481,001     | \$374,114    |
| Cigna Dental Health of Texas, Inc.             | Consolidated | \$6,742,941  | \$6,955,404  | \$7,656,666  | \$7,157,892   | \$7,590,222  |
| Denticare, Inc                                 | Consolidated | \$1,116,359  | \$946,720    | \$970,637    | (\$4,254,639) | \$1,744,571  |
| Managed Dentalguard, Inc.                      | Consolidated | \$297,579    | \$383,804    | \$573,619    | \$581,435     | \$485,889    |
| MNM-1997, Inc.                                 | Consolidated | \$8,311      | \$20,889     | \$49,283     | \$447,503     | \$361,918    |
| National Pacific Dental, Inc.                  | Consolidated | \$1,353,133  | \$2,150,684  | \$2,024,718  | \$2,735,256   | \$2,281,166  |
|  | Texas        | \$1,310,083  | \$2,109,879  | \$2,061,334  | \$2,660,064   | \$2,246,780  |
| Pearle Vision Managed Care - HMO of Texas, Inc |              | \$316,737    | \$540,723    | \$497,286    | \$237,069     | \$392,910    |
| Safeguard Health Plans, Inc.                   | Consolidated | \$61,158     | \$228,957    | \$53,457     | (\$458,319)   | (\$277,346)  |
| United Concordia Dental Plans of Texas         | Consolidated | (\$121,484)  | (\$76,749)   | (\$52,840)   | (\$12,950)    | (\$42,951)   |
| United Dental Care of Texas, Inc.              | Consolidated | \$1,335,665  | \$1,847,128  | \$1,221,568  | \$1,436,376   | \$1,040,048  |
| TOTAL FOR TEXAS SINGLE SERV                    | ICE          | \$22,604,532 | \$24,114,903 | \$25,389,433 | \$21,796,320  | \$29,413,014 |
| TOTAL FOR SINGLE SERVICE (IND                  | WIDE)        | \$23,283,816 | \$25,243,343 | \$25,195,007 | \$21,922,068  | \$28,175,550 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION TOTAL ENDING ENROLLMENT

| SINGLE SERVICE HMOs                          | DIVISION     | 12/04     | 12/05     | 12/06     | 12/07     | 12/08     |
|--|--------------|-----------|-----------|-----------|-----------|-----------|
|  |              | Year      | Year      | Year      | Year      | Year      |
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 624,085   | 629,630   | 590,322   | 638,751   | 735,965   |
| Aetna Dental Inc.                            | Consolidated | 589,532   | 576,929   | 561,912   | 538,569   | 527,332   |
|  | Texas        | 461,718   | 452,039   | 443,129   | 429,548   | 422,042   |
| Alpha Dental Programs, Inc.                  | Consolidated | 41,214    | 38,138    | 49,074    | 51,163    | 74,887    |
|  | Texas        | 39,734    | 36,181    | 46,500    | 48,179    | 69,480    |
| Block Vision of Texas, Inc.                  | Consolidated | 516,035   | 717,245   | 828,483   | 968,117   | 1,080,450 |
| Cigna Dental Health of Texas, Inc.           | Consolidated | 274,695   | 258,910   | 232,779   | 236,287   | 218,129   |
| Denticare, Inc                               | Consolidated | 123,520   | 120,351   | 117,881   | 110,722   | 98,354    |
| Managed Dentalguard, Inc.                    | Consolidated | 41,426    | 54,105    | 59,264    | 67,647    | 67,861    |
| MNM-1997, Inc.                               | Consolidated | 35,238    | 42,017    | 46,051    | 119,379   | 135,647   |
| National Pacific Dental, Inc.                | Consolidated | 167,111   | 174,645   | 167,899   | 169,161   | 142,519   |
|  | Texas        | 162,854   | 170,999   | 165,612   | 169,033   | 142,499   |
| Pearle Vision Managed Care - HMO of Texas,   | Inc.         | 320,070   | 309,421   | 191,198   | 56,279    | 51,339    |
| Safeguard Health Plans, Inc.                 | Consolidated | 107,251   | 114,948   | 118,837   | 119,436   | 136,614   |
| United Concordia Dental Plans of Texas       | Consolidated | 3,799     | 4,219     | 4,513     | 4,421     | 4,404     |
| United Dental Care of Texas, Inc.            | Consolidated | 183,785   | 166,011   | 133,299   | 97,875    | 91,645    |
| TOTAL FOR TEXAS SINGLE SE                    | RVICE        | 2,894,210 | 3,076,076 | 2,977,868 | 3,065,674 | 3,254,429 |
| TOTAL FOR SINGLE SERVICE (IN                 | D WIDE)      | 3,027,761 | 3,206,569 | 3,101,512 | 3,177,807 | 3,365,146 |

<sup>\*</sup> Only operates in one service area

#### INCOME STATEMENT DATA 2008 ANNUAL INFORMATION CUMULATIVE MEMBER MONTHS

| SINGLE SERVICE HMOs                          | DIVISION     | 12/04      | 12/05      | 12/06      | 12/07      | 12/08      |
|--|--------------|------------|------------|------------|------------|------------|
|  |              | Year       | Year       | Year       | Year       | Year       |
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 7,291,943  | 7,095,088  | 5,719,114  | 7,550,407  | 8,473,219  |
| Aetna Dental Inc.                            | Consolidated | 7,071,300  | 7,116,399  | 6,796,786  | 6,488,549  | 6,380,237  |
|  | Texas        | 5,568,207  | 5,608,431  | 5,350,990  | 5,186,705  | 5,104,851  |
| Alpha Dental Programs, Inc.                  | Consolidated | 485,157    | 458,284    | 509,475    | 610,863    | 787,408    |
|  | Texas        | 470,261    | 435,799    | 480,768    | 575,877    | 727,630    |
| Block Vision of Texas, Inc.                  | Consolidated | 5,741,192  | 6,934,858  | 8,823,011  | 10,945,174 | 12,208,681 |
| Cigna Dental Health of Texas, Inc.           | Consolidated | 3,374,055  | 3,141,981  | 2,867,504  | 2,830,731  | 2,654,840  |
| Denticare, Inc                               | Consolidated | 1,443,586  | 1,428,005  | 1,443,280  | 1,382,223  | 1,232,511  |
| Managed Dentalguard, Inc.                    | Consolidated | 469,593    | 576,126    | 691,267    | 764,718    | 825,048    |
| MNM-1997, Inc.                               | Consolidated | 423,167    | 466,147    | 542,328    | 1,308,018  | 1,556,124  |
| National Pacific Dental, Inc.                | Consolidated | 1,995,703  | 2,097,663  | 2,051,477  | 2,123,406  | 1,826,044  |
|  | Texas        | 1,982,782  | 2,052,089  | 2,010,975  | 2,118,067  | 1,824,564  |
| Pearle Vision Managed Care - HMO of Texas,   | Inc.         | 3,308,900  | 3,555,797  | 3,790,326  | 871,904    | 750,018    |
| Safeguard Health Plans, Inc.                 | Consolidated | 1,240,349  | 1,344,170  | 1,370,152  | 1,431,193  | 1,635,716  |
| United Concordia Dental Plans of Texas       | Consolidated | 43,704     | 48,910     | 51,871     | 52,487     | 52,517     |
| United Dental Care of Texas, Inc.            | Consolidated | 2,278,840  | 2,093,235  | 1,701,503  | 1,193,125  | 1,134,406  |
| TOTAL FOR TEXAS SINGLE SE                    | RVICE        | 33,636,579 | 34,780,636 | 34,843,089 | 36,210,629 | 38,180,125 |
| TOTAL FOR SINGLE SERVICE (IN                 | ID WIDE)     | 35,167,489 | 36,356,663 | 36,358,094 | 37,552,798 | 39,516,769 |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION COMMERCIAL PREMIUMS

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04   | 12/05   | 12/06   | 12/07   | 12/08   |
|---|--------------|---------|---------|---------|---------|---------|
|   |              | Year    | Year    | Year    | Year    | Year    |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.00  |
| Aetna Dental Inc.                           | Consolidated | \$10.03 | \$10.31 | \$10.50 | \$11.17 | \$10.75 |
|   | Texas        | \$10.46 | \$10.43 | \$10.94 | \$11.80 | \$11.57 |
| Alpha Dental Programs, Inc.                 | Consolidated | \$10.14 | \$9.74  | \$10.29 | \$10.88 | \$10.55 |
|   | Texas        | \$10.04 | \$9.62  | \$10.17 | \$10.78 | \$10.41 |
| Block Vision of Texas, Inc.                 | Consolidated | \$3.72  | \$4.09  | \$3.80  | \$4.35  | \$4.64  |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$12.40 | \$12.85 | \$13.54 | \$13.77 | \$14.10 |
| Denticare, Inc                              | Consolidated | \$8.16  | \$8.41  | \$8.50  | \$9.38  | \$9.83  |
| Managed Dentalguard, Inc.                   | Consolidated | \$8.72  | \$8.66  | \$8.60  | \$8.70  | \$8.76  |
| MNM-1997, Inc.                              | Consolidated | \$3.30  | \$3.31  | \$3.24  | \$2.47  | \$2.40  |
| National Pacific Dental, Inc.               | Consolidated | \$7.63  | \$7.93  | \$7.89  | \$7.79  | \$7.69  |
|   | Texas        | \$7.63  | \$7.95  | \$7.92  | \$7.76  | \$7.68  |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.00  |
| Safeguard Health Plans, Inc.                | Consolidated | \$7.25  | \$7.31  | \$8.15  | \$8.31  | \$7.84  |
| United Concordia Dental Plans of Texas      | Consolidated | \$13.11 | \$13.06 | \$14.23 | \$14.68 | \$15.76 |
| United Dental Care of Texas, Inc.           | Consolidated | \$8.40  | \$8.35  | \$8.18  | \$8.38  | \$8.40  |
| TOTAL FOR TEXAS SINGLE SER                  |              | \$9.59  | \$9.62  | \$9.81  | \$9.80  | \$9.56  |
| TOTAL FOR SINGLE SERVICE (IND               | WIDE)        | \$9.50  | \$9.64  | \$9.73  | \$9.73  | \$9.42  |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION MEDICARE PREMIUMS

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04  | 12/05  | 12/06  | 12/07  | 12/08  |
|---|--------------|--------|--------|--------|--------|--------|
|   |              | Year   | Year   | Year   | Year   | Year   |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Aetna Dental Inc.                           | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Alpha Dental Programs, Inc.                 | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Denticare, Inc                              | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Managed Dentalguard, Inc.                   | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MNM-1997, Inc.                              | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc.               | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Safeguard Health Plans, Inc.                | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas      | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Dental Care of Texas, Inc.           | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL FOR TEXAS SINGLE SER                  | -            | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL FOR SINGLE SERVICE (IND               | WIDE)        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION MEDICAID PREMIUMS

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04  | 12/05  | 12/06  | 12/07  | 12/08  |
|---|--------------|--------|--------|--------|--------|--------|
|   |              | Year   | Year   | Year   | Year   | Year   |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Aetna Dental Inc.                           | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Alpha Dental Programs, Inc.                 | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Denticare, Inc                              | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Managed Dentalguard, Inc.                   | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MNM-1997, Inc.                              | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc.               | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|   | Texas        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Safeguard Health Plans, Inc.                | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas      | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Dental Care of Texas, Inc.           | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL FOR TEXAS SINGLE SER                  |              | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL FOR SINGLE SERVICE (IND               | WIDE)        | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION TOTAL REVENUE

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04   | 12/05   | 12/06   | 12/07   | 12/08   |
|---|--------------|---------|---------|---------|---------|---------|
|   |              | Year    | Year    | Year    | Year    | Year    |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$1.09  | \$1.20  | \$1.37  | \$1.38  | \$1.54  |
| Aetna Dental Inc.                           | Consolidated | \$10.03 | \$10.31 | \$10.50 | \$11.17 | \$10.75 |
|   | Texas        | \$10.46 | \$10.43 | \$10.94 | \$11.80 | \$11.57 |
| Alpha Dental Programs, Inc.                 | Consolidated | \$10.15 | \$9.77  | \$10.35 | \$10.97 | \$10.59 |
|   | Texas        | \$10.06 | \$9.63  | \$10.20 | \$10.86 | \$10.45 |
| Block Vision of Texas, Inc.                 | Consolidated | \$1.07  | \$1.15  | \$1.33  | \$1.47  | \$1.61  |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$12.40 | \$12.85 | \$13.54 | \$13.77 | \$14.10 |
| Denticare, Inc                              | Consolidated | \$8.21  | \$8.48  | \$8.59  | \$9.33  | \$9.80  |
| Managed Dentalguard, Inc.                   | Consolidated | \$8.72  | \$8.66  | \$8.60  | \$8.70  | \$8.76  |
| MNM-1997, Inc.                              | Consolidated | \$3.33  | \$3.35  | \$3.27  | \$2.51  | \$2.57  |
| National Pacific Dental, Inc.               | Consolidated | \$7.97  | \$7.93  | \$7.89  | \$7.79  | \$7.69  |
|   | Texas        | \$7.97  | \$7.95  | \$7.92  | \$7.76  | \$7.68  |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.78  | \$0.79  | \$0.68  | \$0.47  | \$1.32  |
| Safeguard Health Plans, Inc.                | Consolidated | \$7.23  | \$7.32  | \$8.17  | \$8.33  | \$7.87  |
| United Concordia Dental Plans of Texas      | Consolidated | \$13.11 | \$13.06 | \$14.23 | \$14.68 | \$15.76 |
| United Dental Care of Texas, Inc.           | Consolidated | \$8.40  | \$8.36  | \$8.20  | \$8.37  | \$8.40  |
| TOTAL FOR TEXAS SINGLE SER                  |              | \$5.45  | \$5.33  | \$5.35  | \$5.39  | \$5.20  |
| TOTAL FOR SINGLE SERVICE (IND               | WIDE)        | \$5.58  | \$5.52  | \$5.50  | \$5.52  | \$5.28  |

<sup>\*</sup> Only operates in one service area

# PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION TOTAL MEDICAL & HOSPITAL EXPENSE

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04   | 12/05   | 12/06   | 12/07   | 12/08   |
|---|--------------|---------|---------|---------|---------|---------|
|   |              | Year    | Year    | Year    | Year    | Year    |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.86  | \$0.96  | \$0.86  | \$0.90  | \$1.11  |
| Aetna Dental Inc.                           | Consolidated | \$5.98  | \$5.90  | \$6.17  | \$6.03  | \$6.24  |
|   | Texas        | \$5.82  | \$5.57  | \$5.80  | \$5.78  | \$5.94  |
| Alpha Dental Programs, Inc.                 | Consolidated | \$5.89  | \$5.85  | \$6.42  | \$8.09  | \$7.62  |
|   | Texas        | \$5.84  | \$5.77  | \$6.36  | \$8.05  | \$7.40  |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.87  | \$0.90  | \$0.97  | \$1.11  | \$1.25  |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$7.55  | \$7.63  | \$7.70  | \$8.09  | \$7.82  |
| Denticare, Inc                              | Consolidated | \$4.33  | \$4.70  | \$4.92  | \$5.26  | \$5.30  |
| Managed Dentalguard, Inc.                   | Consolidated | \$6.24  | \$6.06  | \$5.81  | \$6.01  | \$6.13  |
| MNM-1997, Inc.                              | Consolidated | \$1.47  | \$1.46  | \$1.37  | \$0.95  | \$0.96  |
| National Pacific Dental, Inc.               | Consolidated | \$5.82  | \$5.31  | \$5.24  | \$4.76  | \$4.73  |
|   | Texas        | \$5.83  | \$5.32  | \$5.22  | \$4.76  | \$4.73  |
| Pearle Vision Managed Care - HMO of Texa    |              | \$0.54  | \$0.42  | \$0.36  | \$0.07  | \$0.28  |
| Safeguard Health Plans, Inc.                | Consolidated | \$4.07  | \$4.16  | \$5.59  | \$6.15  | \$5.49  |
| United Concordia Dental Plans of Texas      | Consolidated | \$12.13 | \$12.23 | \$12.06 | \$11.94 | \$11.30 |
| United Dental Care of Texas, Inc.           | Consolidated | \$4.69  | \$4.62  | \$4.35  | \$4.00  | \$4.18  |
| TOTAL FOR TEXAS SINGLE SER                  |              | \$3.31  | \$3.16  | \$3.13  | \$3.15  | \$3.08  |
| TOTAL FOR SINGLE SERVICE (IND               | WIDE)        | \$3.45  | \$3.33  | \$3.31  | \$3.28  | \$3.23  |

<sup>\*</sup> Only operates in one service area

# PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION TOTAL ADMINISTRATION EXPENSE

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04  | 12/05  | 12/06  | 12/07  | 12/08  |
|---|--------------|--------|--------|--------|--------|--------|
|   |              | Year   | Year   | Year   | Year   | Year   |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.22 | \$0.24 | \$0.39 | \$0.37 | \$0.28 |
| Aetna Dental Inc.                           | Consolidated | \$1.49 | \$1.85 | \$1.96 | \$2.24 | \$2.01 |
|   | Texas        | \$1.55 | \$1.88 | \$2.04 | \$2.36 | \$2.17 |
| Alpha Dental Programs, Inc.                 | Consolidated | \$4.31 | \$3.84 | \$3.97 | \$2.90 | \$2.71 |
|   | Texas        | \$4.27 | \$4.00 | \$4.06 | \$2.87 | \$2.71 |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.18 | \$0.23 | \$0.27 | \$0.30 | \$0.31 |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$1.87 | \$1.86 | \$1.82 | \$1.89 | \$1.93 |
| Denticare, Inc                              | Consolidated | \$2.61 | \$2.79 | \$2.73 | \$7.04 | \$2.84 |
| Managed Dentalguard, Inc.                   | Consolidated | \$1.71 | \$1.74 | \$1.74 | \$1.72 | \$1.80 |
| MNM-1997, Inc.                              | Consolidated | \$1.85 | \$1.84 | \$1.82 | \$1.08 | \$1.29 |
| National Pacific Dental, Inc.               | Consolidated | \$1.06 | \$1.03 | \$1.13 | \$1.16 | \$1.11 |
|   | Texas        | \$1.06 | \$1.03 | \$1.14 | \$1.15 | \$1.11 |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.10 | \$0.14 | \$0.13 | \$0.05 | \$0.22 |
| Safeguard Health Plans, Inc.                | Consolidated | \$3.08 | \$2.93 | \$2.49 | \$2.66 | \$2.58 |
| United Concordia Dental Plans of Texas      | Consolidated | \$3.56 | \$3.41 | \$3.78 | \$3.72 | \$6.00 |
| United Dental Care of Texas, Inc.           | Consolidated | \$2.62 | \$2.48 | \$2.87 | \$2.86 | \$2.93 |
| TOTAL FOR TEXAS SINGLE SERVICE              |              | \$1.11 | \$1.13 | \$1.15 | \$1.32 | \$1.08 |
| TOTAL FOR SINGLE SERVICE (IND WIDE)         |              | \$1.12 | \$1.15 | \$1.17 | \$1.33 | \$1.10 |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION TOTAL EXPENSES

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04   | 12/05   | 12/06   | 12/07   | 12/08   |
|---|--------------|---------|---------|---------|---------|---------|
|   |              | Year    | Year    | Year    | Year    | Year    |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$1.08  | \$1.20  | \$1.24  | \$1.27  | \$1.39  |
| Aetna Dental Inc.                           | Consolidated | \$7.47  | \$7.75  | \$8.13  | \$8.27  | \$8.25  |
|   | Texas        | \$7.37  | \$7.45  | \$7.84  | \$8.15  | \$8.11  |
| Alpha Dental Programs, Inc.                 | Consolidated | \$10.20 | \$9.69  | \$10.39 | \$10.99 | \$10.33 |
| -   | Texas        | \$10.11 | \$9.78  | \$10.42 | \$10.92 | \$10.11 |
| Block Vision of Texas, Inc.                 | Consolidated | \$1.05  | \$1.13  | \$1.24  | \$1.41  | \$1.57  |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$9.43  | \$9.49  | \$9.52  | \$9.97  | \$9.76  |
| Denticare, Inc                              | Consolidated | \$6.94  | \$7.49  | \$7.65  | \$12.30 | \$8.14  |
| Managed Dentalguard, Inc.                   | Consolidated | \$7.95  | \$7.80  | \$7.55  | \$7.73  | \$7.93  |
| MNM-1997, Inc.                              | Consolidated | \$3.32  | \$3.30  | \$3.18  | \$2.03  | \$2.25  |
| National Pacific Dental, Inc.               | Consolidated | \$6.88  | \$6.33  | \$6.37  | \$5.92  | \$5.84  |
|   | Texas        | \$6.89  | \$6.35  | \$6.35  | \$5.91  | \$5.84  |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.64  | \$0.56  | \$0.48  | \$0.13  | \$0.50  |
| Safeguard Health Plans, Inc.                | Consolidated | \$7.15  | \$7.09  | \$8.09  | \$8.81  | \$8.07  |
| United Concordia Dental Plans of Texas      | Consolidated | \$15.70 | \$15.64 | \$15.84 | \$15.67 | \$17.30 |
| United Dental Care of Texas, Inc.           | Consolidated | \$7.31  | \$7.10  | \$7.22  | \$6.85  | \$7.11  |
| TOTAL FOR TEXAS SINGLE SERVICE              |              | \$4.42  | \$4.29  | \$4.28  | \$4.46  | \$4.16  |
| TOTAL FOR SINGLE SERVICE (IND WIDE)         |              | \$4.57  | \$4.48  | \$4.48  | \$4.62  | \$4.32  |

<sup>\*</sup> Only operates in one service area

#### PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION NET INCOME BEFORE TAXES

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04    | 12/05    | 12/06    | 12/07    | 12/08    |
|---|--------------|----------|----------|----------|----------|----------|
|   |              | Year     | Year     | Year     | Year     | Year     |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.01   | \$0.01   | \$0.13   | \$0.12   | \$0.16   |
| Aetna Dental Inc.                           | Consolidated | \$2.61   | \$2.61   | \$2.47   | \$3.00   | \$2.66   |
|   | Texas        | \$3.14   | \$3.04   | \$3.20   | \$3.75   | \$3.63   |
| Alpha Dental Programs, Inc.                 | Consolidated | (\$0.02) | \$0.10   | (\$0.03) | \$0.03   | \$0.30   |
|   | Texas        | (\$0.03) | (\$0.13) | (\$0.21) | (\$0.03) | \$0.38   |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.03   | \$0.02   | \$0.10   | \$0.07   | \$0.05   |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$3.00   | \$3.40   | \$4.11   | \$3.88   | \$4.40   |
| Denticare, Inc                              | Consolidated | \$1.27   | \$1.02   | \$1.01   | (\$2.89) | \$1.71   |
| Managed Dentalguard, Inc.                   | Consolidated | \$0.90   | \$0.99   | \$1.23   | \$1.17   | \$0.91   |
| MNM-1997, Inc.                              | Consolidated | \$0.02   | \$0.07   | \$0.12   | \$0.51   | \$0.35   |
| National Pacific Dental, Inc.               | Consolidated | \$1.09   | \$1.60   | \$1.52   | \$1.94   | \$1.89   |
|   | Texas        | \$1.08   | \$1.60   | \$1.57   | \$1.91   | \$1.88   |
| Pearle Vision Managed Care - HMO of Texas   |              | \$0.15   | \$0.25   | \$0.21   | \$0.40   | \$0.83   |
| Safeguard Health Plans, Inc.                | Consolidated | \$0.09   | \$0.24   | \$0.10   | (\$0.46) | (\$0.18) |
| United Concordia Dental Plans of Texas      | Consolidated | (\$3.72) | (\$2.49) | (\$1.50) | (\$0.47) | (\$1.35) |
| United Dental Care of Texas, Inc.           | Consolidated | \$1.18   | \$1.35   | \$1.09   | \$1.78   | \$1.44   |
| TOTAL FOR TEXAS SINGLE SERVICE              |              | \$1.05   | \$1.07   | \$1.11   | \$0.98   | \$1.08   |
| TOTAL FOR SINGLE SERVICE (IND WIDE)         |              | \$1.03   | \$1.07   | \$1.05   | \$0.95   | \$1.00   |

<sup>\*</sup> Only operates in one service area

# PER MEMBER PER MONTH (PMPM) 2008 ANNUAL INFORMATION AFTER TAX NET INCOME

| SINGLE SERVICE HMOs                         | DIVISION     | 12/04    | 12/05    | 12/06    | 12/07    | 12/08    |
|---|--------------|----------|----------|----------|----------|----------|
|   |              | Year     | Year     | Year     | Year     | Year     |
| AECC Total Vision Health Plan of Texas, Inc | Consolidated | \$0.01   | \$0.01   | \$0.09   | \$0.09   | \$0.11   |
| Aetna Dental Inc.                           | Consolidated | \$1.70   | \$1.69   | \$1.65   | \$1.99   | \$2.05   |
|   | Texas        | \$2.05   | \$1.97   | \$2.14   | \$2.48   | \$2.80   |
| Alpha Dental Programs, Inc.                 | Consolidated | (\$0.02) | \$0.10   | (\$0.03) | \$0.03   | \$0.30   |
|   | Texas        | (\$0.03) | (\$0.13) | (\$0.21) | (\$0.03) | \$0.37   |
| Block Vision of Texas, Inc.                 | Consolidated | \$0.02   | \$0.02   | \$0.06   | \$0.04   | \$0.03   |
| Cigna Dental Health of Texas, Inc.          | Consolidated | \$2.00   | \$2.21   | \$2.67   | \$2.53   | \$2.86   |
| Denticare, Inc                              | Consolidated | \$0.77   | \$0.66   | \$0.67   | (\$3.08) | \$1.42   |
| Managed Dentalguard, Inc.                   | Consolidated | \$0.63   | \$0.67   | \$0.83   | \$0.76   | \$0.59   |
| MNM-1997, Inc.                              | Consolidated | \$0.02   | \$0.04   | \$0.09   | \$0.34   | \$0.23   |
| National Pacific Dental, Inc.               | Consolidated | \$0.68   | \$1.03   | \$0.99   | \$1.29   | \$1.25   |
|   | Texas        | \$0.66   | \$1.03   | \$1.03   | \$1.26   | \$1.23   |
| Pearle Vision Managed Care - HMO of Texa    |              | \$0.10   | \$0.15   | \$0.13   | \$0.27   | \$0.52   |
| Safeguard Health Plans, Inc.                | Consolidated | \$0.05   | \$0.17   | \$0.04   | (\$0.32) | (\$0.17) |
| United Concordia Dental Plans of Texas      | Consolidated | (\$2.78) | (\$1.57) | (\$1.02) | (\$0.25) | (\$0.82) |
| United Dental Care of Texas, Inc.           | Consolidated | \$0.59   | \$0.88   | \$0.72   | \$1.20   | \$0.92   |
| TOTAL FOR TEXAS SINGLE SERVICE              |              | \$0.67   | \$0.69   | \$0.73   | \$0.60   | \$0.77   |
| TOTAL FOR SINGLE SERVICE (IND WIDE)         |              | \$0.66   | \$0.69   | \$0.69   | \$0.58   | \$0.71   |

<sup>\*</sup> Only operates in one service area