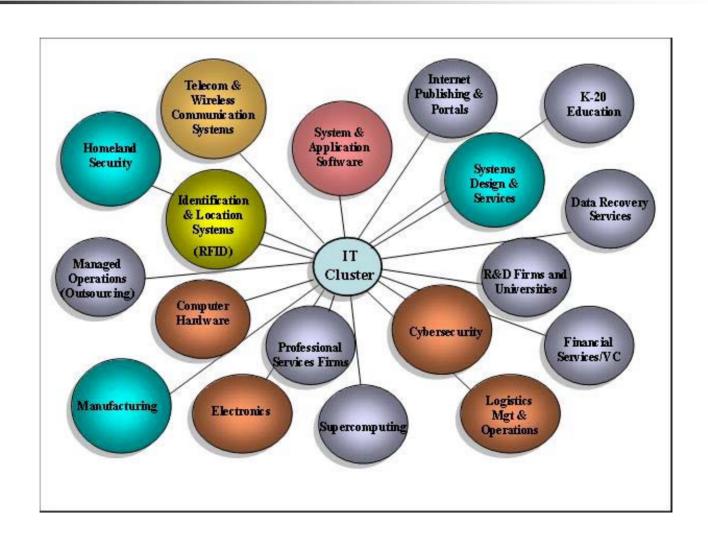


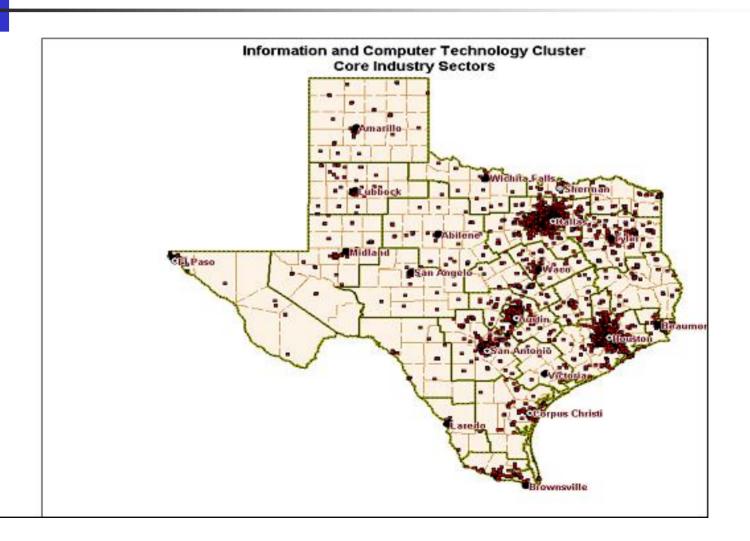
IT Cluster Update

Lonnie Martin Dec 14, 2005

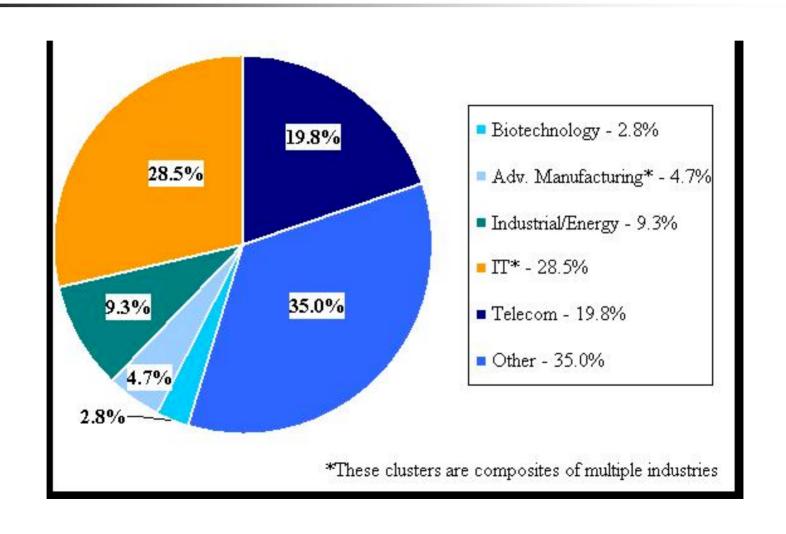
IT A Broad, Dynamic Sector... Computers+Software+Telecom



IT Employers w/ >5 Workers



IT Consumed 55% Of Texas VC (1995-2004)



IT Represents Key Source Of Texas Innovation/Patents

IT/Telecommunications Patents in Texas by Region, 1990 - 2003 ¹				
Region	Total Patents in Region	Number of IT/Teleco m Patents in Region	IT/Telecom Patents in Region as % of Total Patents in Region	IT/Telecom Patents in Region as % of IT/Telecom Patents in Texas
Austin	17,018	8,083	<mark>47.5%</mark>	<mark>45.91%</mark>
Amarillo	237	14	5.9%	0.08%
Beaumont-Port Arthur	624	5	0.8%	0.03%
College Station	707	35	5.0%	0.20%
Dallas-Fort Worth	25,883	<mark>6,645</mark>	<mark>25.7%</mark>	<mark>37.74%</mark>
El Paso	456	31	6.8%	0.18%
Houston-Galveston	22,213	2,207	<mark>9.9%</mark>	12.53%
Lubbock	423	24	5.7%	0.14%
Midland-Odessa	404	4	1.0%	0.02%
San Antonio	2,822	245	8.7%	1.39%
South Texas	762	7	0.9%	0.04%
Tyler	258	5	1.9%	0.03%
Other Regions	1,393	303	21.8%	1.72%
Total	73,200	17,608	24.1%	100%

¹ 1790 Analytics, LLC



IT A Key Contributor To Other 5 Clusters

- IT often an enabler or productivity improver for:
 - Advanced Manufacturing
 - Aerospace
 - Energy
 - Biotech
 - Petrochemical



Key Conclusions

- Change "passive" approach to "active"
- Make permanent state-sponsored quest
- Improve university commercialization
- Assess/address workforce needs
- Promote/communicate
- "Make" broadband infrastructure happen