



NMTC Program

Online Allocation Application
2009 Instructions Manual

Table of Contents

SECTION 1.0	REQUIRED SOFT/HARDWARE AND GETTING STARTED	1
1.1	Required Software and Hardware.....	1
1.2	Getting Started	1
SECTION 2.0	GETTING HELP	1
SECTION 3.0	LOGGING ON	2
3.1	Starting an online Allocation Application	2
3.2	Granting Multiple Users Access to your 2009 Allocation Application.....	3
3.3	Accessing Your Previously Submitted Allocation Applications	4
SECTION 4.0	GENERAL TIPS.....	5
SECTION 5.0	GENERAL DATA ENTRY TIPS.....	6
SECTION 6.0	INSTRUCTIONS FOR SELECTED SPECIFIC QUESTIONS	7
6.1	Allocation Application Homepage	7
6.2	Applicant Information.....	8
6.3	Business Strategy	9
6.4	Community Impact	12
6.5	Management Capacity	13
6.6	Capitalization Strategy.....	14
SECTION 7.0	INSTRUCTIONS FOR EXHIBITS AND TABLES	15
7.1	Exhibit A - Track Record of Activities.....	15
7.3	Exhibit C - Community Impact.....	16
7.4	Exhibit D - Staff and Board Qualifications.....	16
7.5	Exhibit E - Investor Strategy.....	16
7.6	Exhibit F – Fees and Flow of Allocations	17
SECTION 8.0	PRINTING AND SUBMITTING YOUR APPLICATION.....	17
8.1	Printing your Application	17
8.2	Submitting your Application.....	17

SECTION 1.0 REQUIRED SOFT/HARDWARE AND GETTING STARTED

1.1 Required Software and Hardware

To use the online Allocation Application, you will need a computer system that can run the software listed below:

- Internet Explorer 5.5 or higher or Netscape Navigator 6.0 or higher; and
- Internet connection of 56K bps or higher is best, but the online Allocation Application will function on a slower Internet connection
- Windows 98 or higher (or other system compatible with the above Explorer and Netscape software)

TIP: Start filling in the electronic application early. The Fund **will not** grant extensions to individual organizations experiencing technology problems. Discovering technology issues early will allow the Fund to assist organizations in completing the application process by the deadline.

1.2 Getting Started

Use the paper Allocation Application on the Fund's website (www.cdfifund.gov) as a guide for the requested information needed to complete the electronic application. Gather appropriate application documents and data for completion prior to starting the online Allocation Application.

SECTION 2.0 GETTING HELP

For ***programmatic questions*** about the contents of the Allocation Application, you may contact the Fund at:

Mail: 601 13th Street, NW E-mail: cdfihelp@cdfi.treas.gov
Suite 200 South (with the subject line "NMTC Allocation Application")
Washington, DC 20005

Phone: (202) 622-6355
Fax: (202) 622-7754
Web: www.cdfifund.gov

If you require ***information technology assistance*** in using the online Allocation Application, please call (202) 622-2455 or email ithelpdesk@cdfi.treas.gov (with the subject line "NMTC Allocation Application - IT Support")

The Fund will provide programmatic and information technology support related to the Allocation Application between 9:00 am and 5:00 pm, Eastern Time, through April 6, 2009. **The**

TIP: The Fund recommends that you prepare as if the application due date is April 6, 2009. Thus, if you have any questions (technological or otherwise) regarding the submission of your application, the Fund can help you resolve outstanding issues prior to the application deadline of 5:00 pm ET on April 8, 2009.

Fund will not respond to phone calls or emails concerning the Allocation Application that are received after 5:00 pm, Eastern Time, on April 6, 2009, until after the Allocation Application deadline of April 8, 2009.

SECTION 3.0 LOGGING ON

3.1 Starting an online Allocation Application

Organizations will access the online Allocation Application through myCDFIFund. myCDFIFund has two levels of registration: (1) as a user; and (2) as an organization. An organization only registers once, but any registered organization may have multiple users. Follow the steps below to create an account and an online Allocation Application:

1) To register as a new user:

- a) Go to the Fund's Home Page at www.cdfifund.gov.
- b) Click the **Log Onto myCDFIFund** link located below the four CDFI Fund information log-on options appearing in the left navigation bar.
- c) Carefully read the myCDFIFund Terms of Use and Acceptance statement and select the "OK" radio button to continue the registration process.
- d) Under "User Registration", click on "[I do not already have a user account with myCDFI](#)".
- e) Carefully read the myCDFIFund Terms of Use statement and select "I Agree" to continue the registration process.
- f) Enter your email address and click **Continue**.
- g) Complete the User Profile information and click **Continue**.
- h) Complete the Security Question page for future account authentication and click **Continue**.
- i) You are now a registered myCDFIFund User. Please click **Continue** to set your password.
- j) Select a password. Enter the password in both spaces provided. Click the **Update** button to set your password and enter the myCDFIFund User Account Home Page.

2) To register your organization:

- a) Log in to your myCDFIFund User Account with your e-mail address and password.
- b) Select the **Register an Organization** link from the options on the myCDFIFund User Account Home Page.
- c) Carefully read the myCDFIFund Terms of Use statement and select the "Accept" radio button followed by "Start myCDFI Organization Registration" to continue the registration process.
- d) On the "Start myCDFI Organization Registration" page, enter your organization's 9-digit Employer Identification Number (EIN) and organizational information. Click **Continue**. (Note: Your organization's EIN will be found in its IRS incorporation documents.)
- e) If your organization is not already registered, you will become the organization's default myCDFIFund Account Administrator. You may give the Account Administrator rights to

another User at any time. If your organization is already registered, you will be notified that an account already exists.

- f) Fill in page one of the Organization Profile information for your organization and click ***Continue***.
- g) Fill in page two of the Organization Profile information for your organization and click ***Continue***.
- h) Review the Organization Profile information and print it for your records. Click ***Login to myCDFI*** to continue to the myCDFIFund Organization Account Home Page.

3) To start an online 2009 NMTC Allocation Application:

- a) From your myCDFIFund Organization Account Home Page, click on the ***Applications*** link in the left navigation bar.
- b) Under ***New Applications***, click on ***2009 NMTC Allocation Application***. The online Allocation Application will launch in a separate window.

4) To regain access to an online 2009 NMTC Allocation Application that you have already started:

- a) Using the registration fields in the left navigation bar of the Fund's homepage (www.cdfifund.gov), enter your email and password and click ***Logon***.
- b) To access your organization's myCDFIFund account, using the drop-down menu on the right side of the screen (under the text "Choose an organization"), select the organization you wish to access, and click on ***Access Organization***.
- c) Enter your organization's EIN and click on ***Access Organization***.
- d) Click on the ***Applications*** link in the left navigation bar.
- e) Under ***Open Applications***, click on ***2009 NMTC Allocation Application***.

3.2 Granting Multiple Users Access to your 2009 Allocation Application

You may add additional staff as users to your organization's myCDFIFund account, and you may add users who are not staff members of your organization (e.g., consultants). Follow the steps below to grant multiple users access to your organization's online 2009 Allocation Application:

- 1) You will not be able to grant access to users that have not registered on myCDFIFund. Therefore, individual users must create accounts via myCDFIFund and formally request access to your organization:
 - a) Individuals should create a New User account using the steps listed above in Section 3.1, steps 1a-1j;
 - b) Login to myCDFIFund, and, under Options on the right side of the screen, click ***Request Access to an Organization***.
 - c) Enter your organization's EIN, and click ***Request Access***.

TIP: If you grant multiple users access to your online 2009 Allocation Application, each will be able to access the same page of your application concurrently, however, the last user to click ***Save*** will overwrite all the data previously entered by other users.

- 2) As an Account Administrator of the organization, for which access is being requested:
 - a) Login to your myCDFIFund User Account and Organization Account.
 - b) On the Home Page for your myCDFIFund Organization Account, click the “Organization Profile” and then “Users” links in the left navigation bar.
 - c) The “Manage Users” page will display all the Users that have been granted access and/or requested access to the Organization Account. Those users who have access will be listed as “Enabled”. Those who do not will be listed as “Disabled”.
 - d) To add a new user to an account, click on the “Add User” button in the upper right hand corner of the screen, provide an email address for the user, and click *Continue*. Users that already appear in the “Manage Users” list do not need to be added again.
 To change a specific User’s account access, select the User by clicking on his/her name. On the next screen (the User Profile page), click the *Enable Account* button. When you are returned to the “Manager Users” page, you will see that the user’s account status has been changed to “Enabled”.
 - e) To give a specific user access to your online 2009 Allocation Application:
 - i) From the “Manager Users” page, click on the user’s name.
 - ii) Under the “Selection Access” menu, select “Applications.” You will see that under the “Read/Modify” column, next to “2009 NMTC Allocation Application,” the user’s access status is “Denied”.
 - iii) Select the Edit icon.
 - iv) On the next screen, check the “Read/Modify” checkbox.
 - v) Click the *Update User Access* button. You will be returned to the “User Access”, and you will see that the “Read/Modify” column next to “2009 NMTC Allocation Application” has changed to “Granted”.
- 3) myCDFIFund will automatically send an email to the user you just added, informing him/her that his/her access to your organization’s myCDFIFund Account has been enabled.

3.3 Accessing Your Previously Submitted Allocation Applications

If your organization applied under the 2003-2004, 2005, 2006, 2007 or 2008 NMTC Allocation Rounds, you may access these applications via myCDFIFund:

- 1) Go to the Fund’s website at www.cdfifund.gov. Using the registration prompts in the left navigation bar, log onto your myCDFIFund account.
- 2) Using the drop-down menu on the right side of the screen (under the text “Choose an organization”), select the organization you wish to access, and click on *Access Organization*.
- 3) Enter your organization’s EIN. Click *Access Organization*, and you will be sent to your myCDFIFund Organization Account Home Page.
- 4) Click on the *Applications* link in the left navigation bar, and then click on *Submitted Applications*.

- 5) Click on ***2003 NMTC Allocation Application, 2005 NMTC Allocation Application, 2006 NMTC Allocation Application, 2007 NMTC Allocation Application*** or ***2008 NMTC Allocation Application***

If your organization applied under the 2001-2002 NMTC Allocation Round, you may access this application via myCDFIFund:

- 1) Go to the Fund's website at www.cdfifund.gov. Using the registration prompts in the left navigation bar, log onto your myCDFIFund account.
- 2) Using the drop-down menu on the right side of the screen (under the text "Choose an organization"), select the organization you wish to access, and click on ***Access Organization***.
- 3) Enter your organization's EIN. Click ***Access Organization***, and you will be sent to your myCDFIFund Organization Account Home Page.
- 4) In the Quick Links box in the bottom right hand corner of your screen, click on ***Access NMTC Handbooks***. You will be directed into your 2001/2 NMTC Handbooks account without having to provide your old userid and password from 2002.
- 5) Click ***View*** to access your organization's online 2001/2 NMTC Allocation Application.

If your myCDFIFund homepage does not have an ***Access NMTC Handbooks*** link, this means that the EIN you used to register via myCDFIFund does not match the EIN that was submitted with your 2001/2 Allocation Application. Please contact the Fund's IT Help Desk (ITHelpDesk@cdfi.treas.gov or 202-622-2455) if you are having problems with this.

SECTION 4.0 GENERAL TIPS

- 1) **Time**: You may save data, logout, and return to your application at a later date. The online application will automatically log you off after **30 minutes of inactivity** (i.e., no movement between screens). If this happens you will lose any data that you entered and did not save. The clock in the upper right hand corner of your screen will tell you the last time your page was refreshed (i.e., the system will automatically log you off 30 minutes from the time on the clock).
- 2) **Question-by-Question Navigation**: The online application will prompt you to enter questions in numeric order. For the most part, each question will have its own page. In some cases, a single question will span multiple editing pages due to the nature of the data requested. To prevent loss of data, the online Allocation Application has disengaged your Internet browser tool bar. Therefore, you will not be able to use your Internet browser to move between pages. Instead, the status box at the top of most pages provides you with ***Previous Page, Next Page*** and ***Return to View Question/Table*** links to move forward and backward through each question and editing screen in the application. **Be sure to press Save before clicking these links, otherwise you will lose data.**
- 3) **Question Status**: The status box at the top of each page will inform you whether the current page/question is "Complete", "Not Complete" or "Not Applicable". If there are errors in your data

TIP: The best strategy for filling out an application is to answer the questions in numeric order to ensure accurate computer responses. Answers to certain questions may affect other parts of the online application. You may be required to fill out additional questions/exhibits or prevented from filling out questions/exhibits based on your responses to previous questions.

entry, red error messages will appear in this box or within the body of each page. A page will not be considered complete until all errors have been remedied.

- 4) **Saving Data:** The *Save* button appears on all screens.
 - a) In most cases, clicking *Save* will keep you on the same question page. To move forward through the application, click *Next Page*.
 - b) In some cases, such as on the editing pages for question charts and exhibit tables, *Save* will return you to the view only version of the related question, question chart and/or exhibit table.
 - c) In some instances, clicking *Save* will activate additional required data fields on the same page that you are on, based upon your answer to the first portion of the question (e.g., any narrative questions that require a YES/NO response from you before applicable narrative can be provided). In such cases, read the instructions and the red messages within the body of the page, or in the status box at the top of the page, to complete these questions.
 - d) At any time, you may click *Previous Page* to return to the previous question or *Next Page* to move to next question, without saving your data.
- 5) **Navigation between Sections:** You may use the navigation bar on the left side of the screen to toggle through different parts of the application. Just click on the section you would like to go to, and then click on the appropriate question/table links. You may also access a given section by clicking on the *Application Status* link at the top of the navigation bar, and then clicking on the appropriate question/table links in the Table of Contents.
- 6) **Links to Exhibits:** There are a number of questions that provide you with direct links to relevant exhibits/tables. To return to a question in the body of the application after viewing an exhibit, you will need to use the left navigation bar or the *Application Status* link at the top of the left navigation bar.
- 7) **Glossary of Terms:** Words that are italicized are defined glossary terms. The Glossary of Terms is located in the *Application Materials* link in the left navigation bar.

SECTION 5.0 GENERAL DATA ENTRY TIPS

- 1) To provide or modify your response to a question, read the instructions at the top of each page.
- 2) **Narrative questions:** For all questions requiring a narrative response, you need to click the *Add/Edit* button to access a separate screen via which you can submit your narrative information. Please note that each narrative text response has an identified maximum character length of 2,000, 5,000 or 10,000 characters (which, depending on font size, will range from about 1/3 of a page to about 2 pages.) These character maximums include spaces, punctuation, and special

TIP: Before using the 2009 online Allocation Application, type your narrative answers into a separate word processing program (e.g., Microsoft Word). Then copy and paste the answers into the appropriate sections of the online application. This will prevent the loss of information if you encounter problems saving your application or connection problems. It will also cut down on the time you spend directly filling out the application online.

characters. You will not be able to save a response that exceeds these character limits, so be sure to review your response to make sure it is complete prior to proceeding to the next question.

- 3) **Yes/No narrative questions:** For any questions where a YES/NO response determines if the provision of narrative or other data elements are required:
 - a) Select a YES/NO response for all applicable questions, and click *Save*.
 - b) The necessary *Add/Edit* buttons will appear to allow you to provide narrative or other data.
- 4) **Cutting and Pasting:** To copy and paste information in a Windows platform from a MS Word file or other word processing file:
 - a) Go to the document with the appropriate text.
 - b) Highlight the information you wish to paste. *Press and hold down the Ctrl button, then press C*. Alternatively, you can press the right button on your mouse and then select **Copy**.
 - c) Go to the online application. Click in the applicable text box. *Press and hold down the Ctrl button, then press V*. This will paste the information into the text box. Alternatively, you can press the right button on your mouse and then select **Paste**.
 - d) The text boxes only allow basic text. Any formatting (e.g., italics, bold, bullets) will be simplified to a basic font. Charts and tables cannot be pasted or created in the text boxes. Additionally, you will not be able to check for spelling or grammatical errors within the online application.
- 5) **Dependent Questions:** Responses to some questions will trigger the applicability of other “dependent” questions or tables later in the application. Be careful when changing the responses to these types of questions (often they are YES/NO questions), as the changes will make the dependent questions or tables “not applicable” and may erase entries in the dependent questions or tables later in the application. For example, changing your response to question 28 from YES to NO will make Table C1 not applicable. However, should you choose to change your response to question 28 back to YES from NO, any data you had previously entered in Table C1 will have been erased. Also for example, be careful with Tables that have a “not applicable” option. If you check the “not applicable” box, and click *Save*, any data previous entered in that table will be lost.

SECTION 6.0 INSTRUCTIONS FOR SELECTED SPECIFIC QUESTIONS

6.1 Allocation Application Homepage

- 1) When you first enter the online application, you will be required to certify to: (1) the Assurances and Certifications contained in the 2009 Allocation Application; and (2) the fact that you have read all the resources provided by the Fund.
- 2) If you cannot certify to the Assurances and Certifications:
 - a) Upon clicking *Continue*, you will be prompted to provide a written explanation of such. You will not be permitted to enter into and provide data in the 2009 online Allocation Application until you have provided the required narrative.
 - b) After providing this narrative and upon re-entering the online application, the narrative will be displayed on the Application Homepage and you will be able modify your written explanation.

6.2 Applicant Information

Question 2:

You will be asked to provide general information about the applicant.

- a) The applicant's name and EIN will be populated automatically by data you entered in myCDFIFund. You will not be able to alter these data points in the online Allocation Application. If you need to modify your EIN, you will have to request such through myCDFIFund or the Fund's IT Help Desk.
- b) You will be asked in Question 2d if the applicant is a domestic corporation or partnership for federal tax purposes. **If you indicate NEITHER, then the applicant is not eligible to apply for a NMTC Allocation**, and you will not be able to access the remainder of or submit an online Allocation Application.
- c) You will be asked in Question 2h if affiliates of the applicant are also applying for a NMTC allocation in the 2009 NMTC Round. **If you indicate YES, then the applicant is not eligible to apply for a NMTC Allocation**, and you will not be able to access the remainder of or submit an online Allocation Application.

Questions 5-6:

You will be asked to select, from a drop-down menu, the individual(s) from your organization that you would like identified as the Authorized Representative and Contact Person for this application. The individuals' current contact information in their MyCDFI Fund user accounts will be imported to this document. If you would like to identify an individual that does not appear on this list, you will need to add this person to the list of users for the applicant organization in its MyCDFIFund account.

Question 7:

The applicant's CDE certification control number will be populated automatically by data in the Fund's CDE certification database. If a CDE certification control number is not automatically populating in Question 7, this means that the Fund may not have received a CDE Certification Application from the applicant at this time. **The applicant will not be able to submit an online 2009 NMTC Allocation Application until a CDE certification control number automatically populates in Question 7.**

If you believe the applicant has submitted a CDE Certification Application, and thus a control number should be appearing in Question 7, please email cdfihelp@cdfi.treas.gov with the subject line "NMTC Allocation Application: CDE Control Number Assistance Needed".

In the meantime, you may continue to complete and save information in other parts of the application. However, you will not be able to submit an online Allocation Application until such time as the Fund confirms that the CDE Certification Application was received in a timely fashion.

Questions 9-10:

You will be asked to describe your service area, which should be the same as (or a

subset of) the service area designated by the Fund in its official letter of CDE certification for your organization. If your organization has not yet been certified as a CDE, then it should be the same service area designated in your CDE Certification Application.

- a) Select a service area in Question 9 (i.e., national, multi-state, statewide or local). Click *Save* and then *Next Page*.
- b) In Question 10, click *Add/Edit* to identify the state(s) you intend to serve. Select states by checking the respective checkbox next to a state, and click *Save*. If you select a:
 - i) National service area, you must identify the 7 states or territories with the highest expected concentration of projected activities.
 - ii) Multi-state service area, you must identify at least 2 states or territories. You may also identify specific counties that you intend to serve in each state (e.g., if your service area spans 4 states, but you are only serving the Appalachian counties in those states).
 - iii) Statewide service, you will only be able to select one state.
 - iv) Local service area, you will only be able to select one state, and you must identify the specific counties that you intend to serve in that state.
- c) To add counties (only applicable for local or multi-state service areas), scroll to the bottom of the state selection screen, and click on the link(s) for the state(s) for which you would like to identify specific counties. If you intend to serve the entire state, do **not** add any counties. If you will serve specific counties, select counties by checking the respective checkbox next to the county, and click *Save*. You will be returned to the main, view-only screen for Question 10. Repeat steps a-c to continue to edit your service area.

6.3 Business Strategy

Question 14: You will be asked to indicate the types of QLICI activities in which you intend to engage.

- a) **You should complete this question before completing any of the other questions or exhibits that follow, since your response to Question 14 will affect the applicability of other questions and tables that appear later in the application.**
- b) This question is split into multiple sub-questions and spans multiple pages to facilitate data entry. Click on *Add/Edit* to begin.
- c) First, you will be prompted to provide the percentages of your allocation (by dollar amount) that will be used for each of the five categories of QLICI activities. Once you have entered your percentages, click *Save*.
- d) Upon clicking save, you will be sent to a second edit screen to provide additional data for any applicable QLICIs (e.g., if you indicated a percentage for “Investment, or loans to, other CDEs”, then you will be asked to indicate if

you plan to originate loans or capital/equity, and you will also be asked to quantify the activities in which the recipient CDEs will engage).

- e) Once you have entered the additional data required, click **Save**. You will be returned to the view-only screen for Question 14.

Question 16:

You will be asked to check all of the flexible or non-traditional products, rates or terms that you intend to offer.

- a) If you provided a percent greater than zero, then you will be prompted to indicate which flexible or non-traditional rates/terms that you will offer by providing a YES/NO response to the radio buttons for each rate/term. Once you have indicated YES or NO for each rate/term, click **Save**.
- b) Upon clicking **Save**, you will have access to **Add/Edit** buttons to provide narrative to describe each of the flexible or non-traditional rates/terms that you indicated you would offer (i.e., the rates/terms for which you provided a YES response).
- c) Provide narrative for each rate or term that requires such. Your narratives will be saved at the bottom of your screen.
- d) Once you have provided all required data and narratives, click **Next Page** to move on.

Question 18:

If you indicated in Question 14d that you would purchase loans from other CDEs, you will be asked to provide more information about your loan purchasing strategy.

- 1) First, provide a YES/NO response to Questions 18a and click **Save**.
- 2) If you respond YES to Question 18a, an **Add/Edit** button will appear, as well as a data entry box to provide a percentage. Provide the percentage of loan sale proceeds you will require loan sellers to reinvest in QLICIs, and click **Save**. You must click **Save** immediately after entering the percentage, otherwise, the percentage will be eliminated.
- 3) Use the **Add/Edit** buttons to provide narrative for Questions 18a – 18b.
- 4) Once you have provided all required data and narratives, click **Next Page** to move on.

Question 20:

You will be asked to indicate if you have a track record of successfully providing activities that would not qualify as QLICIs.

- a) First, provide a YES/NO response, and click **Save**.
- b) If you respond YES, two **Add/Edit** buttons will appear in Question 20a and 20c, as well as a data entry box to provide a percentage in Question 20b. Provide the percentage of these activities that were directed towards Disadvantaged Businesses or Communities, and click **Save**. You must click **Save** immediately after entering the percentage, otherwise, the percentage will be eliminated.
- c) Use the **Add/Edit** buttons to provide narrative for Questions 20a and 20c.

- d) Once you have provided all required data and narratives, click *Next Page* to move on.

Questions 21-23: In Question 21, you will be asked to indicate if your strategy supports: (1) a single QLICI; (2) a discrete number of QLICIs; or (3) a general pipeline of activities. If you indicated either #1 or #2 above in Question 21, then you will be required to complete Question 22.

- a) To add transactions to the Transactions Chart in Question 22:
 - i) Click the *Add/Edit* button next to Question 22a.
 - ii) Upon clicking this button, you will be directed to a separate edit screen to provide specific QLICI information. Follow the instructions on this edit screen to ensure proper and accurate data entry.
 - iii) When you are finished entering data for a QLICI transaction, click *Save* to return to the view-only screen for Question 22.
 - iv) Repeat steps i-iii until all QLICIs have been added. To edit data that was already saved, click the *Edit* button in a particular subsidiary row.
- b) To provide the required narrative for Question 22b, click the *Add/Edit* button next to Question 22b.
- c) If you indicated #3 general pipeline in Question 21, then you will be required to complete a narrative for Question 23, click the *Add/Edit* button next to Question 23.
- d) Once you have provided all required data and narratives, click *Next Page* to move on.

Question 24: You will be asked to specify and provide narrative indicating if your receipt of a NMTC Allocation will help you increase the volume of your activities or undertake activities of greater financial risk.

- a) First, provide YES/NO responses to the two available radio buttons, to indicate whether you will or will not achieve each of these two items. Click *Save*.
- b) Upon clicking *Save*, you will have access to the applicable *Add/Edit* buttons to provide narrative for each item you expect to achieve (i.e., those items for which you provided a YES response).

Question 25: You will be asked to indicate if at least 50% of the Applicant's total activities over the past five years have been directed to *Non-metropolitan counties*.

- a) First, provide a YES/NO response, and click **Save**.
- b) An **Add/Edit** button will appear, as well as a data entry box to provide a percentage for the minimum (Question 25b) and maximum (Question 25c) percentage of QLICIs you are willing to commit to providing in *Non-Metropolitan Counties*. Provide both percentages and click **Save**. You must click **Save** immediately after entering the percentage, otherwise, the percentage will be eliminated.

If the response to Question 25c is greater than zero, then you will be required to complete a narrative for Question 25d and Question 25e click the **Add/Edit** button

Once you have provided all required data and narratives, click **Next Page** to move on.

6.4 Community Impact

Question 27:

In Question 27a, you will be asked if you intend to use your QEI proceeds to finance QLICIs made in one or more geographic areas characterized by higher distress.

- a) First, indicate the percentage of your activities (by dollar amount) that will be targeted towards areas of higher distress. Click **Save**.
- b) If you entered a percentage greater than zero, you will be prompted to indicate the areas of higher distress that you intend to serve, by selecting a YES/NO response for each area of higher distress. Click **Save**.
- c) If you entered a percentage of 75% or greater, you will be prompted to indicate if you will commit to providing at least 75% of your total QLICIs (in terms of aggregate dollar amounts) in areas that are either: (1) characterized by at least one of items 1-3 on the above list for each QLICI; or (2) characterized by at least two of items 4-18 on the provided list for each QLICI by selecting a YES/NO response in Q27b. Click **Save**.
- d) Once you have provided all required data, click **Next Page** to continue to the next question.

In Question 27c, you will be asked how you will identify QLICIs in these particularly economically distressed or otherwise underserved communities, (indicated in Question 27a). Click the **Add/Edit** button to enter the required narrative, and then click **Save**.

Question 28:

You will be asked to (1) indicate if you or your controlling entity (if designated) has a track record of successfully providing the types of QLICI activities checked in Question 14 and/or a track record of providing related financing; (2) to discuss the methodology and assumptions used to complete Table C1; and (3) to describe the benefits to LIPS and residents of LICs derived from these track records.

- a) First, provide a YES/NO response to Question 28, and click **Save**.

- b) If you respond YES to Question 28, an *Add/Edit* button will appear.
- c) Complete Table C1 in Exhibit C.
- d) Use the *Add/Edit* buttons to provide narratives for Questions 28a and 28b.
- e) Once you have provided all required data and narratives, click *Next Page* to move on.

Question 30:

You will be asked to indicate the impacts you expect to achieve via your NMTC business strategy.

- a) Indicate which impacts you expect to achieve, by selecting a YES/NO response for each impact, and click *Save*.
- b) Upon clicking *Save*, you will have access to *Add/Edit* buttons to provide narratives to quantify and describe EACH of the impacts that you indicated you would offer (i.e., any impact where you provided a YES response). Provide narrative for each impact that requires such. Your narratives will be saved at the bottom of your screen.
- c) Once you have provided all required data and narratives, click *Next Page* to move on.

6.5 Management Capacity

Question 41:

You will be asked to describe the financial health of the applicant:

- a) First, indicate if your response is: (1) for the applicant; (2) for the controlling entity; or (3) not applicable. Click *Save*.
- b) If you indicated #3 above, you will not be required to complete the remainder of Question 41. Click *Next Page* to move onto the next question.
- c) If you indicated #1 or #2 above, you will need to provide YES/NO responses in Questions 41a-d, and click *Save*. Upon clicking *Save*, you will be provided an *Add/Edit* button next to each applicable narrative question.
- d) Click the *Add/Edit* buttons to provide narrative where required, and click then *Next Page* to move onto the next question.

Question 42-44:

You will be asked if you are a previous CDFI Fund awardee – under any of the Fund’s programs, and if you are a previous NMTC allocatee, QEI investor, or control an allocatee, you will be asked to discuss those previous NMTC allocations.

- a) First, indicate a YES/NO response to Question 42, and click *Save*.
- b) If you indicated NO to Question 42, you are not required to complete the remainder of Question 42. Click *Next Page* to move onto the next question.

- c) If you indicated YES to Question 42, upon clicking **Save**, you will be provided an **Add/Edit** button. To list your previous CDFI Fund awards, click this **Add/Edit** button. You will be directed to a separate edit screen to add individual awards. Follow the instructions on this edit screen to ensure proper and accurate data entry. When you are finished entering data for an award, click **Save**. You will be brought back to the main Question 42 screen. To enter another previous award, click the **Add/Edit** button again. Repeat until you have added all of your previous awards to the Previous Awards Chart.
- d) Once you have provided all required data, click **Next Page** to move onto the next question.
- e) Indicate a YES/NO response to Question 43, and click **Save**.
- f) If you indicated NO to Question 43, you are not required to complete the remainder of Question 43. Click **Next Page** to move onto the next question.
- g) If you indicated YES to Question 43, upon clicking **Save**, you will be provided an **Add/Edit** button. To list your previous allocations, click this **Add/Edit** button. You will be directed to a separate edit screen to add individual allocations. Follow the instructions on this edit screen to ensure proper and accurate data entry. When you are finished entering data for an allocation, click **Save**. You will be brought back to the main Question 43 screen. To enter another previous allocation, click the **Add/Edit** button again. Repeat until you have added all of your previous allocations to the Previous Awards Chart.
- h) Once you have provided all required data, click **Next Page** to move onto the next question.
- i) If you responded YES to Question 43, you will be prompted to provide narrative in Question 44. Click **Add/Edit** to provide narrative. Click **Next Page** to move onto the next section.

6.6 Capitalization Strategy

- Question 54:** You will be asked to indicate if more than 85% of QEI proceeds will be invested/re-invested in QLICIs.
- a) First, provide a YES/NO response to Question 54, and click **Save**.
 - b) If you respond YES, a data entry box will appear in Question 54. Provide the percentage of QEI proceeds that will be invested in QLICIs, and click **Save**. You must click **Save** immediately after entering your percentage, otherwise, the percentage will be eliminated. Click **Next Page** to move on.

- Question 58:** You will be asked to indicate if there is an absolute minimum, below which you would not accept a NMTC Allocation.
- a) First, provide a YES/NO response to the available radio button, and click **Save**.
 - b) If you respond YES, an **Add/Edit** button will appear in Question 58, as well as a data entry box to provide your minimum allocation amount. Provide the minimum allocation amount you would be willing to accept, and click **Save**. You must click **Save** immediately after entering your minimum allocation

amount, otherwise, the amount will be eliminated.

- c) Use the **Add/Edit** button to provide narrative for Question 58.
- d) Once you have provided all required data and narratives, click **Next Page** to move on.

SECTION 7.0 INSTRUCTIONS FOR EXHIBITS AND TABLES

- 1) Read the tips on each exhibit homepage and follow the instructions at the top of the page for each table.
- 2) Columns and rows that are in blue are automatically calculated by the system. You will not be able to edit these fields.
- 3) To enter data in the gray fields, click the Edit buttons. You will be directed to separate edit screens to provide your data. The fields that are automatically calculated by the system will not appear on these edit screens.
- 4) **In each table, you must check “Click here, if table Complete in all aspects” in order for the system to mark each table as “Complete”.** Failure to do such will prevent you from submitting your online Allocation Application. Additionally, checking this box will populate any empty cells in your table with zeros.

7.1 Exhibit A - Track Record of Activities

- 1) If you answered YES to Question 19 to indicate that you have a track record of providing the types of QLICI activities that you intend to offer, you will be required to complete the charts in Exhibit A as applicable.
- 2) For those tables that are applicable and you complete, you will need to indicate whether the data in the table refers to the applicant or its controlling entity. You may indicate one or the other, but not both. **Changing this selection on one table in Exhibit A will change it for all tables in Exhibit A.** If you use the experience of a controlling entity to complete Exhibit A Tables, you should also use that controlling entity’s experience to complete Tables C1 and E2. Also, if the information reflects the activities of the controlling entity, it may include, in the aggregate, the track record of all and any subsidiaries of the controlling entity, including the applicant.
- 3) If you do not have a track record in a particular type of QLICI activity, you should select either the applicant or controlling entity as appropriate and check “Check here, if table is Not Applicable”.
- 4) In each table, click the **Edit** buttons to provide data.
- 5) The data you enter for “Totals to Disadvantaged Businesses and Communities (2004-2008)” must be a subset of “Totals (2004-2008)”. For your ease of reference, the values for “Totals (2004-2008)” will appear on the separate edit screen for entering “Totals to Disadvantaged Businesses and Communities (2004-2008)”.
- 6) The data you enter for “\$ amount of debt and \$amount equity provided by the applicant” must be a subset of “Total \$amount of financing provided by the applicant”.

7.2 Exhibit B - Projected Activities

- 1) The system will only require you to complete those tables in Exhibit B that correspond to the QLICI activities you indicated you would engage in per Question 14.
- 2) In each applicable table, click the *Edit* buttons to provide data, and follow the instructions provided on the edit screens for each table.

7.3 Exhibit C - Community Impact

- 1) You will need to indicate whether the data in the table refers to the applicant or its controlling entity. You may indicate one or the other, but not both. If you use the experience of a controlling entity to complete Table C1, you should also use that controlling entity's experience to complete the Tables in Exhibit A and Table E2. If the information reflects the activities of the controlling entity, it may include, in the aggregate, the track record of all and any subsidiaries of the controlling entity, including the applicant.
- 2) In each table, click the *Edit* buttons to provide data, and follow the instructions provided on the edit screens for each table.

7.4 Exhibit D - Staff and Board Qualifications

- 1) In the view screens for each table in Exhibit D, you will only see key identifying data (e.g., Name, Firm, Title at Firm, and Role with Applicant). When you click the *Add/Edit* and *Edit* buttons, you will see the full data requirements as outlined in the tables in the paper application. **Although all data items do not appear in the view only screen of the tables, they will appear when you print your application in full.**
- 2) In each applicable table, click the *Add/Edit* buttons to provide data, the *Edit* buttons to modify previously entered data, and follow the instructions provided on the edit screens for each table.

7.5 Exhibit E - Investor Strategy

- 1) For each table in Exhibit E, you may check "Check here, if table is Not Applicable" if the table is not applicable (e.g., if you do not have a track record of raising capital).
- 2) For Tables E1 and E2, follow the instructions on the table to provide accurate data.
- 3) If you complete Table E1, you are required to submit copies of your investor letters with your application. If you fail to submit such, your application will still be accepted, but your Capitalization Strategy score will reflect this lack of information.
- 4) For Table E2:
 - a) Indicate if this table is being completed for the applicant or its controlling entity. You may only indicate one or the other, but not both. If you use the experience of a controlling entity to complete Table E2, you should also use that controlling entity's experience to complete the Tables in Exhibit A and Table C1.
 - b) Click the *Edit* buttons to provide data.
 - c) The sum of rows 3, 5, 7, and 9 must be equal to or a subset of (i.e., less than) row 1.
 - d) The sum of rows 4, 6, 8, and 10 must be equal to or a subset of (i.e., less than) row 2.

7.6 Exhibit F – Fees and Flow of Allocations

- 1) In each table, click the *Add/Edit* and *Edit* buttons to provide and modify data.
- 2) In Table F2, the total of the row “Total \$ amount of QEIs to be Issued” must equal your NMTC allocation request per Question 1.

SECTION 8.0 PRINTING AND SUBMITTING YOUR APPLICATION

8.1 Printing your Application

To print your application, click the *Application Status* link in the left navigation bar, from anywhere in the application. Click on the *View Whole Application* link at the top of the Table of Contents chart. For maximum printing quality:

- 1) Use Internet Explorer 5.5 or higher or Netscape Navigator 6.0 or higher
- 2) Ensure “Print background colors and images” is checked in the browser's printing options:
 - a) Go to Tools, Internet Options and Advanced
 - b) Scroll down to find the Printing options
 - c) Check the box “Print background colors and images”
 - d) Click *Apply* and then click *OK*.
- 3) The browser's page setup should have the following specifications:
 - a) Go to File and Page Setup
 - b) Under Orientation, ensure “Portrait” is selected
 - c) Under Margins, ensure the margins are set at:
 - i) Left and right margins: 0.3 inches
 - ii) Top and bottom margins: 0.4 inches

TIP: You will be prevented from submitting an electronic application after **5:00 pm ET on April 8, 2009**. The system prevents submission of an electronic application if it is incomplete, on behalf of an ineligible entity, or past the date/time of the application deadline. **Once an application is submitted to the Fund, it may not be altered.** An online Allocation Application will **not** be considered **complete** unless the signature page (unaltered with the authorized representative signature) is postmarked on or by April 10, 2009, in accordance with the instructions provided in the paper and online applications.

8.2 Submitting your Application

- 1) At any time, you may click on the *Application Status* link in the left menu bar, from anywhere in the application, to see which questions of your application are “Complete” or “Not Complete”. If a question is marked as “Not Complete” in the checklist, click on that question to view the red error messages indicating why the question is incomplete.
- 2) With the exception of Question 13, once your status page indicates that all questions are “Complete” (or “Not Applicable”), the Submit link below the Application Details on the Application Status page

will become enabled. (Note that Question 13 (Time to complete) will be disabled until the status of all other questions are designated “Complete” or “Not Applicable” on the Application Status page, after which it can be completed). **YOU WILL NOT BE ABLE TO SUBMIT AN APPLICATION UNTIL ALL ITEMS ARE COMPLETE** (or marked as “Not Applicable”). If you believe that items that are complete are incorrectly showing up as incomplete, be sure to contact the Fund’s technical support team by phone or email prior to 5:00 pm ET on April 6, 2009 so that the Fund may help you resolve your errors

- 3) Before you submit your application, the Fund recommends that you print and review your application. **ONCE SUBMITTED, YOUR APPLICATION MAY NOT BE ALTERED.**
- 4) Once you have submitted your online Allocation Application, follow the on-screen instructions for completing submission of the application. You must print off the Signature Page, have the authorized representative sign the signature page and mail it the Bureau of Public Debt at the address provided. An application is not complete, and will not be considered for review, until your Signature Page has been received at the appropriate address:

Bureau of Public Debt
CDFI Grants Management
ATTN: NMTC Program
200 Third Street
Parkersburg, WV 26101
Phone: (304) 480-6088 (to be used for shipping labels for overnight delivery services)

- 5) Along with your signature sheet, you should submit all requisite attachments. If you fail to provide the requisite attachments, your application will still be accepted, however, it will be scored accordingly. Please gather one original set and four copies of your attachments. The **only** possible attachments to the 2009 online Allocation Application are as follows:
 - a) Two organizational charts per Question 33 (expected of all applicants);
 - b) Hardcopies of your investor letters if you complete Table E1; and
 - c) Hardcopies of your investor letters if you answer YES to Question 49.All other attachments received will be rejected.
- 6) All mailed documents must be received on or prior to the deadline indicated on the signature page.