

# United States: 2002

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## 2002 Economic Census

*Wholesale Trade*

Geographic Area Series



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-- Not applicable for this report.

# Introduction to the Economic Census

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## **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## **INDUSTRY CLASSIFICATIONS**

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).



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## RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

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from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at [www.census.gov/econ/census02/guide](http://www.census.gov/econ/census02/guide). More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of:

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

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**Exclusions.** Excluded from this sector are governmental organizations classified in the covered industries except for liquor wholesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in the *Nonemployer Statistics* report. The contribution of nonemployers may be examined at [www.census.gov/nonemployerimpact](http://www.census.gov/nonemployerimpact).

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

### Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at [www.census.gov/econ2002maps](http://www.census.gov/econ2002maps). Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.

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3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
    - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
    - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
  4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
  5. Economic places.
    - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
    - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
    - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
    - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

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Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau-defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or [wcb@census.gov](mailto:wcb@census.gov).

### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable

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Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
r	Revised
-	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city
(CDP)	Census designated place



**Table 1a. Summary Statistics for the United States: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Estab-lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
<b>WHOLESALE TRADE</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>435 521</b>	<b>4 634 755 112</b>	<b>259 653 080</b>	<b>64 120 353</b>	<b>5 878 405</b>	<b>492 862 694</b>	<b>293 122 608</b>	<b>303 242 027</b>
423	Durable goods merchant wholesalers .....	260 445	2 171 265 591	157 156 665	39 213 676	3 356 985	286 288 369	177 498 909	181 428 973
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....	26 514	598 717 653	13 548 552	3 315 009	360 928	31 333 488	32 499 710	32 925 317
42311	Automobile and other motor vehicle merchant wholesalers .....	7 018	483 738 159	4 900 168	1 199 078	116 974	14 516 265	16 495 082	16 691 212
423110	Automobile and other motor vehicle merchant wholesalers .....	7 018	483 738 159	4 900 168	1 199 078	116 974	14 516 265	16 495 082	16 691 212
4231101	Automobile and motorcycle merchant wholesalers .....	3 666	435 370 702	1 990 351	490 206	43 255	9 990 982	11 377 560	11 347 086
4231102	Bus and recreational vehicle merchant wholesalers .....	313	3 600 696	210 421	48 780	5 399	334 623	410 314	440 795
4231103	Light truck and van (14,000 lb or less) merchant wholesalers ..	422	11 538 609	273 148	65 484	6 769	511 645	504 340	572 148
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers ..	446	3 861 873	355 417	85 340	8 985	578 612	641 885	660 843
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers ..	2 171	29 366 279	2 070 831	509 268	52 566	3 100 403	3 560 983	3 670 340
42312	Motor vehicle supplies and new parts merchant wholesalers .....	14 628	96 019 705	7 223 780	1 766 986	199 547	14 215 780	13 856 243	14 052 002
423120	Motor vehicle supplies and new parts merchant wholesalers .....	14 628	96 019 705	7 223 780	1 766 986	199 547	14 215 780	13 856 243	14 052 002
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .	6 807	42 140 252	3 115 945	750 508	94 620	6 219 545	5 413 900	5 464 389
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers...	7 371	52 645 811	3 922 157	971 877	100 412	7 693 235	8 291 471	8 438 624
4231203	Petroleum products marketing equipment merchant wholesalers ..	450	1 233 642	185 678	44 601	4 515	303 000	150 872	148 989
42313	Tire and tube merchant wholesalers .....	2 273	16 510 214	988 954	242 039	27 375	1 781 936	1 797 346	1 828 919
423130	Tire and tube merchant wholesalers .....	2 273	16 510 214	988 954	242 039	27 375	1 781 936	1 797 346	1 828 919
42314	Motor vehicle parts (used) merchant wholesalers .....	2 595	2 449 575	435 650	106 906	17 032	819 507	351 039	353 184
423140	Motor vehicle parts (used) merchant wholesalers .....	2 595	2 449 575	435 650	106 906	17 032	819 507	351 039	353 184
4232	Furniture and home furnishing merchant wholesalers .....	14 133	71 428 120	6 515 745	1 565 613	163 709	12 840 207	6 547 023	6 945 800
42321	Furniture merchant wholesalers .....	6 124	27 797 696	2 682 686	659 187	65 755	5 127 698	2 028 906	2 192 159
423210	Furniture merchant wholesalers .....	6 124	27 797 696	2 682 686	659 187	65 755	5 127 698	2 028 906	2 192 159
4232101	Household and lawn furniture merchant wholesalers .....	3 206	11 377 255	974 961	228 633	27 595	2 162 178	1 283 459	1 426 226
4232102	Office and business furniture merchant wholesalers .....	2 918	16 420 441	1 707 725	430 554	38 160	2 965 520	745 447	765 933
42322	Home furnishing merchant wholesalers .....	8 009	43 630 424	3 833 059	906 426	97 954	7 712 509	4 518 117	4 753 641
423220	Home furnishing merchant wholesalers .....	8 009	43 630 424	3 833 059	906 426	97 954	7 712 509	4 518 117	4 753 641
4232201	Household china, glassware, and crockery merchant wholesalers ..	837	3 648 572	330 902	76 983	8 814	774 134	683 228	715 564
4232202	Linens, domestics, draperies, and curtains merchant wholesalers ..	1 531	10 533 580	736 116	168 143	19 043	1 419 261	792 426	838 650
4232203	Floor coverings merchant wholesalers .....	3 121	19 077 910	1 768 626	420 809	40 884	3 156 133	1 690 637	1 793 295
4232204	Other home furnishing merchant wholesalers ..	2 520	10 370 362	997 415	240 491	29 213	2 362 981	1 351 826	1 406 132
4233	Lumber and other construction materials merchant wholesalers .....	17 845	115 506 859	9 233 842	2 208 510	228 914	16 011 505	7 771 633	8 313 768
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	8 722	75 237 563	5 454 378	1 326 321	135 058	8 814 030	4 973 365	5 368 110
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	8 722	75 237 563	5 454 378	1 326 321	135 058	8 814 030	4 973 365	5 368 110
4233101	Lumber without yard merchant wholesalers ..	1 892	19 158 111	839 711	208 480	20 303	1 196 025	549 054	599 311
4233102	Lumber with yard merchant wholesalers ..	1 457	14 253 200	925 538	219 668	24 276	1 657 600	1 406 953	1 569 170
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers .....	5 373	41 826 252	3 689 129	898 173	90 479	5 960 405	3 017 358	3 199 629

See footnotes at end of table.

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4233	Lumber and other construction materials merchant wholesalers—Con.								
42332	Brick, stone, and related construction material merchant wholesalers . . . . .	3 592	14 998 551	1 244 788	285 769	31 022	2 630 790	1 169 850	1 232 966
423320	Brick, stone, and related construction material merchant wholesalers . . . . .	3 592	14 998 551	1 244 788	285 769	31 022	2 630 790	1 169 850	1 232 966
4233201	Brick, block, tile, clay/cement sewer pipe merchant wholesalers . . . . .	1 682	6 615 402	643 526	148 400	15 841	1 295 171	606 293	638 705
4233202	Sand, gravel, and stone merchant wholesalers . . . . .	1 232	3 146 258	374 064	83 794	10 070	780 424	354 032	380 198
4233203	Cement, lime, and related products merchant wholesalers . . . . .	678	5 236 891	227 198	53 575	5 111	555 195	209 525	214 063
42333	Roofing, siding, and insulation material merchant wholesalers . . . . .	2 484	15 454 832	1 354 503	313 573	31 450	2 536 327	767 510	815 750
423330	Roofing, siding, and insulation material merchant wholesalers . . . . .	2 484	15 454 832	1 354 503	313 573	31 450	2 536 327	767 510	815 750
42339	Other construction material merchant wholesalers . . . . .	3 047	9 815 913	1 180 173	282 847	31 384	2 030 358	860 908	896 942
423390	Other construction material merchant wholesalers . . . . .	3 047	9 815 913	1 180 173	282 847	31 384	2 030 358	860 908	896 942
4233901	Flat glass and other construction glass merchant wholesalers . . . . .	622	1 596 169	264 819	63 845	7 788	443 999	137 527	139 155
4233902	Other construction material merchant wholesalers . . . . .	2 425	8 219 744	915 354	219 002	23 596	1 586 359	723 381	757 787
4234	Professional and commercial equipment and supplies merchant wholesalers . . . . .	37 416	406 445 349	41 221 694	10 638 108	710 154	69 462 514	22 501 382	22 994 070
42341	Photographic equipment and supplies merchant wholesalers . . . . .	1 134	20 925 793	1 229 612	313 144	22 017	2 837 197	1 659 978	1 637 187
423410	Photographic equipment and supplies merchant wholesalers . . . . .	1 134	20 925 793	1 229 612	313 144	22 017	2 837 197	1 659 978	1 637 187
42342	Office equipment merchant wholesalers . . . . .	5 843	36 098 162	5 767 031	1 414 357	134 459	9 888 739	2 922 050	2 853 210
423420	Office equipment merchant wholesalers . . . . .	5 843	36 098 162	5 767 031	1 414 357	134 459	9 888 739	2 922 050	2 853 210
42343	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	13 760	232 520 267	22 176 606	5 979 409	316 614	33 387 839	9 094 625	9 119 313
423430	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	13 760	232 520 267	22 176 606	5 979 409	316 614	33 387 839	9 094 625	9 119 313
4234301	Computer and computer peripheral equipment merchant wholesalers . . . . .	11 358	217 790 355	19 648 737	5 331 747	282 813	29 509 977	8 345 806	8 299 948
42343011	Computer and peripheral equipment for resale merchant wholesalers . . . . .	4 103	89 702 359	5 124 504	1 288 950	82 684	7 836 430	5 574 313	5 761 773
42343012	Computer and peripheral equipment for end use merchant wholesalers . . . . .	7 255	128 087 996	14 524 233	4 042 797	200 129	21 673 547	2 771 493	2 538 175
4234302	Computer software (packaged) merchant wholesalers . . . . .	2 402	14 729 912	2 527 869	647 662	33 801	3 877 862	748 819	819 365
42344	Other commercial equipment merchant wholesalers . . . . .	4 807	14 461 067	1 847 940	442 813	47 912	3 243 532	1 387 908	1 446 273
423440	Other commercial equipment merchant wholesalers . . . . .	4 807	14 461 067	1 847 940	442 813	47 912	3 243 532	1 387 908	1 446 273
4234401	Restaurant and hotel equipment and supplies merchant wholesalers . . . . .	2 794	10 468 712	1 144 963	274 122	29 862	2 034 214	989 508	1 021 354
4234402	Store machines and equipment merchant wholesalers . . . . .	2 013	3 992 355	702 977	168 691	18 050	1 209 318	398 400	424 919
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 851	80 381 871	7 728 521	1 895 565	127 962	14 967 276	5 277 734	5 684 071
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 851	80 381 871	7 728 521	1 895 565	127 962	14 967 276	5 277 734	5 684 071
4234501	Surgical, medical, and hospital supplies merchant wholesalers . . . . .	6 871	74 274 459	6 888 592	1 687 000	111 983	13 500 877	4 697 234	5 054 312
4234502	Dental equipment and supplies merchant wholesalers . . . . .	980	6 107 412	839 929	208 565	15 979	1 466 399	580 500	629 759
42346	Ophthalmic goods merchant wholesalers . . . . .	1 397	6 931 539	896 176	218 390	26 013	2 127 222	874 093	906 736

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4234	Professional and commercial equipment and supplies merchant wholesalers—Con.								
42346	Ophthalmic goods merchant wholesalers—Con.								
423460	Ophthalmic goods merchant wholesalers . . . .	1 397	6 931 539	896 176	218 390	26 013	2 127 222	874 093	906 736
42349	Other professional equipment and supplies merchant wholesalers . . . . .	2 624	15 126 650	1 575 808	374 430	35 177	3 010 709	1 284 994	1 347 280
423490	Other professional equipment and supplies merchant wholesalers . . . . .	2 624	15 126 650	1 575 808	374 430	35 177	3 010 709	1 284 994	1 347 280
4234901	Religious and school supplies merchant wholesalers . . . . .	408	3 749 403	328 381	73 969	9 761	756 765	204 765	248 121
4234902	Other professional equipment and supplies merchant wholesalers . .	2 216	11 377 247	1 247 427	300 461	25 416	2 253 944	1 080 229	1 099 159
4235	Metal and mineral (except petroleum) merchant wholesalers . . . . .	10 962	117 454 774	6 561 703	1 590 992	147 703	12 471 304	11 569 284	12 285 530
42351	Metal service centers and other metal merchant wholesalers . . . . .	10 434	108 103 507	6 354 603	1 537 945	143 980	12 029 323	11 195 873	11 862 796
423510	Metal service centers and other metal merchant wholesalers . . . . .	10 434	108 103 507	6 354 603	1 537 945	143 980	12 029 323	11 195 873	11 862 796
4235101	Ferrous metal service centers and sales offices merchant wholesalers . . . . .	8 633	84 426 278	5 269 390	1 272 423	121 093	9 911 078	9 065 110	9 556 789
42351011	Ferrous metal service centers merchant wholesalers . . . . .	5 901	56 540 934	4 329 465	1 039 744	99 962	8 313 926	9 065 110	9 556 789
42351012	Ferrous metal sales offices merchant wholesalers . . . . .	2 732	27 885 344	939 925	232 679	21 131	1 597 152	—	—
4235102	Nonferrous metal service centers and sales offices merchant wholesalers . . . . .	1 801	23 677 229	1 085 213	265 522	22 887	2 118 245	2 130 763	2 306 007
42351021	Nonferrous metal service centers merchant wholesalers . . . . .	1 197	18 452 483	830 160	198 776	17 995	1 698 597	2 130 763	2 306 007
42351022	Nonferrous metal sales offices merchant wholesalers . . . . .	604	5 224 746	255 053	66 746	4 892	419 648	—	—
42352	Coal and other mineral and ore merchant wholesalers . . .	528	9 351 267	207 100	53 047	3 723	441 981	373 411	422 734
423520	Coal and other mineral and ore merchant wholesalers .	528	9 351 267	207 100	53 047	3 723	441 981	373 411	422 734
4235201	Coal merchant wholesalers . . . . .	313	7 370 057	136 920	35 954	2 455	301 846	213 663	237 189
4235202	Other mineral and ore merchant wholesalers . .	215	1 981 210	70 180	17 093	1 268	140 135	159 748	185 545
4236	Electrical and electronic goods merchant wholesalers . . . . .	33 306	322 377 337	29 521 935	7 562 612	509 252	52 535 258	22 211 080	21 958 532
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	13 284	82 228 457	7 432 036	1 891 417	163 797	13 052 261	5 951 906	5 912 033
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	13 284	82 228 457	7 432 036	1 891 417	163 797	13 052 261	5 951 906	5 912 033
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	3 055	59 830 490	2 202 148	534 482	45 621	5 631 341	5 096 174	5 251 155
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	3 055	59 830 490	2 202 148	534 482	45 621	5 631 341	5 096 174	5 251 155
42369	Other electronic parts and equipment merchant wholesalers . . . . .	16 967	180 318 390	19 887 751	5 136 713	299 834	33 851 656	11 163 000	10 795 344
423690	Other electronic parts and equipment merchant wholesalers . . . . .	16 967	180 318 390	19 887 751	5 136 713	299 834	33 851 656	11 163 000	10 795 344
4236901	Communications equipment and supplies merchant wholesalers . .	7 644	78 308 516	9 943 641	2 581 577	152 403	16 130 835	3 789 656	3 819 061
4236902	Electronic parts (except communications equipment) merchant wholesalers . . . . .	9 323	102 009 874	9 944 110	2 555 136	147 431	17 720 821	7 373 344	6 976 283

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....	19 094	84 577 986	8 763 641	2 123 715	209 741	15 689 965	10 035 001	10 316 234
42371	Hardware merchant wholesalers .....	6 841	32 826 422	3 223 052	783 465	81 734	6 125 311	4 394 770	4 502 116
423710	Hardware merchant wholesalers .....	6 841	32 826 422	3 223 052	783 465	81 734	6 125 311	4 394 770	4 502 116
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	5 371	22 866 958	2 517 203	612 300	59 881	4 385 101	2 397 347	2 497 813
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	5 371	22 866 958	2 517 203	612 300	59 881	4 385 101	2 397 347	2 497 813
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	5 492	23 795 090	2 469 596	593 763	54 953	4 225 686	2 518 389	2 585 063
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	5 492	23 795 090	2 469 596	593 763	54 953	4 225 686	2 518 389	2 585 063
42374	Refrigeration equipment and supplies merchant wholesalers .....	1 390	5 089 516	553 790	134 187	13 173	953 867	724 495	731 242
423740	Refrigeration equipment and supplies merchant wholesalers .....	1 390	5 089 516	553 790	134 187	13 173	953 867	724 495	731 242
4238	Machinery, equipment, and supplies merchant wholesalers .....	64 811	297 936 999	30 113 741	7 412 590	704 774	51 003 026	46 386 586	46 648 751
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	5 035	47 574 705	3 993 859	1 009 373	88 670	6 833 268	11 877 579	11 929 131
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	5 035	47 574 705	3 993 859	1 009 373	88 670	6 833 268	11 877 579	11 929 131
42382	Farm and garden machinery and equipment merchant wholesalers .....	8 710	40 314 213	3 152 320	738 298	95 951	5 422 975	8 600 446	8 942 909
423820	Farm and garden machinery and equipment merchant wholesalers .....	8 710	40 314 213	3 152 320	738 298	95 951	5 422 975	8 600 446	8 942 909
4238201	Farm machinery and equipment merchant wholesalers - farm dealers .....	6 016	21 098 205	2 013 714	470 153	65 738	3 249 624	6 333 245	6 575 860
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors .....	1 913	8 714 852	651 665	151 834	17 633	1 197 996	1 429 821	1 520 684
4238203	Lawn and garden machinery and equipment merchant wholesalers .....	781	10 501 156	486 941	116 311	12 580	975 355	837 380	846 365
42383	Industrial machinery and equipment merchant wholesalers .....	31 272	113 607 776	14 694 415	3 645 138	319 091	24 194 281	14 476 890	13 898 920
423830	Industrial machinery and equipment merchant wholesalers .....	31 272	113 607 776	14 694 415	3 645 138	319 091	24 194 281	14 476 890	13 898 920
4238301	Food-processing machinery and equipment merchant wholesalers .....	1 091	4 507 400	563 016	137 094	11 942	932 222	466 118	488 017
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers ..	3 652	11 975 106	1 581 010	385 498	35 757	2 560 879	1 391 572	1 361 617
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers .....	1 531	5 250 331	552 539	136 019	12 881	961 476	524 751	509 034
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....	2 121	6 724 775	1 028 471	249 479	22 876	1 599 403	866 821	852 583
4238303	General-purpose industrial machinery and equipment merchant wholesalers .....	11 108	37 448 708	4 882 026	1 214 561	104 602	8 044 322	4 703 374	4 606 751
4238304	Metalworking machinery and equipment merchant wholesalers ..	3 172	12 229 759	1 381 636	341 316	29 858	2 362 840	2 194 064	1 929 507
4238305	Materials handling equipment merchant wholesalers .....	4 096	15 226 149	2 410 126	597 819	58 162	3 724 395	1 895 123	1 845 920

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4238	Machinery, equipment, and supplies merchant wholesalers—Con.								
42383	Industrial machinery and equipment merchant wholesalers—Con.								
423830	Industrial machinery and equipment merchant wholesalers—Con.								
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....	2 817	10 159 114	1 129 793	284 017	25 825	1 850 142	1 326 672	1 287 715
4238307	Other industrial machinery and equipment merchant wholesalers .....	5 336	22 061 540	2 746 808	684 833	52 945	4 719 481	2 499 967	2 379 393
42384	Industrial supplies merchant wholesalers .....	11 063	51 382 359	4 467 115	1 089 389	107 632	7 765 953	4 529 463	4 504 256
423840	Industrial supplies merchant wholesalers .....	11 063	51 382 359	4 467 115	1 089 389	107 632	7 765 953	4 529 463	4 504 256
4238401	General-line industrial supplies merchant wholesalers .....	1 145	2 606 658	377 062	91 102	9 999	672 963	318 821	321 085
4238402	Mechanical power transmission supplies merchant wholesalers ..	2 102	9 773 404	766 354	191 359	18 681	1 368 102	1 009 950	992 081
4238403	Welding supplies merchant wholesalers ..	1 493	3 584 424	486 706	117 749	12 588	904 730	363 805	365 763
4238404	Industrial containers and supplies merchant wholesalers .....	1 542	7 639 891	703 672	167 905	16 930	1 182 851	407 016	413 538
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers .....	1 425	6 183 340	760 632	184 987	16 715	1 247 005	911 559	911 300
4238406	Other industrial supplies merchant wholesalers ..	3 356	21 594 642	1 372 689	336 287	32 719	2 390 302	1 518 312	1 500 489
42385	Service establishment equipment and supplies merchant wholesalers .....	5 660	16 772 588	1 992 708	488 667	55 503	3 481 908	1 430 728	1 478 484
423850	Service establishment equipment and supplies merchant wholesalers .....	5 660	16 772 588	1 992 708	488 667	55 503	3 481 908	1 430 728	1 478 484
4238501	Beauty and barber shop equipment and supplies merchant wholesalers ..	1 360	3 016 058	433 150	105 631	14 968	832 988	377 367	389 988
4238502	Custodial and janitors' equipment and supplies merchant wholesalers ..	1 984	5 596 751	831 630	206 186	21 873	1 334 018	507 169	527 164
4238503	Laundry and dry-cleaning equipment and supplies merchant wholesalers ..	569	3 819 456	232 094	55 928	5 734	404 400	215 530	212 990
4238504	Other service establishment equipment and supplies merchant wholesalers ..	1 747	4 340 323	495 834	120 922	12 928	910 502	330 662	348 342
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3 071	28 285 358	1 813 324	441 725	37 927	3 304 641	5 471 480	5 895 051
423860	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3 071	28 285 358	1 813 324	441 725	37 927	3 304 641	5 471 480	5 895 051
4238601	Aircraft and aeronautical equipment and supplies merchant wholesalers ..	1 928	24 104 508	1 308 509	319 769	25 989	2 431 739	4 813 449	5 204 877
4238602	Marine machinery, equipment, and supplies merchant wholesalers ..	687	2 097 514	256 257	61 213	6 453	459 630	375 270	385 776
4238603	Other transportation equipment and supplies merchant wholesalers ..	456	2 083 336	248 558	60 743	5 485	413 272	282 761	304 398
4239	Miscellaneous durable goods merchant wholesalers .....	36 364	156 820 514	11 675 812	2 796 527	321 810	24 941 102	17 977 210	19 040 971
42391	Sporting and recreational goods and supplies merchant wholesalers .....	5 517	22 846 482	1 912 687	459 529	51 794	4 559 187	3 434 757	3 487 994
423910	Sporting and recreational goods and supplies merchant wholesalers .....	5 517	22 846 482	1 912 687	459 529	51 794	4 559 187	3 434 757	3 487 994
42392	Toy and hobby goods and supplies merchant wholesalers .....	2 886	19 182 762	1 396 732	329 594	34 162	3 514 034	2 123 739	2 572 504
423920	Toy and hobby goods and supplies merchant wholesalers .....	2 886	19 182 762	1 396 732	329 594	34 162	3 514 034	2 123 739	2 572 504
42393	Recyclable material merchant wholesalers .....	7 098	28 580 509	2 657 851	626 563	82 918	5 490 938	1 641 576	1 676 006
423930	Recyclable material merchant wholesalers .....	7 098	28 580 509	2 657 851	626 563	82 918	5 490 938	1 641 576	1 676 006

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4239	Miscellaneous durable goods merchant wholesalers—Con.								
42393	Recyclable material merchant wholesalers—Con.								
423930	Recyclable material merchant wholesalers—Con.								
4239301	Iron and steel scrap merchant wholesalers - processors and dealers	2 465	12 439 139	1 040 769	242 126	30 239	2 441 215	797 279	791 396
42393011	Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .	1 759	8 725 435	922 465	213 747	26 247	2 228 350	609 330	599 101
42393012	Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . .	706	3 713 704	118 304	28 379	3 992	212 865	187 949	192 295
4239302	Recyclable paper and paperboard merchant wholesalers . . . . .	1 282	5 152 280	541 603	127 851	16 485	1 031 889	90 772	93 038
4239303	Other recyclable material merchant wholesalers . . . . .	3 351	10 989 090	1 075 479	256 586	36 194	2 017 834	753 525	791 572
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	8 289	33 026 804	1 925 662	462 764	50 094	4 220 557	6 054 252	6 342 043
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	8 289	33 026 804	1 925 662	462 764	50 094	4 220 557	6 054 252	6 342 043
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers . . . . .	7 801	26 969 532	1 822 530	439 143	47 647	4 009 680	5 730 155	6 003 471
4239402	Precious metal (except ore) merchant wholesalers . . . . .	488	6 057 272	103 132	23 621	2 447	210 877	324 097	338 572
42399	Other miscellaneous durable goods merchant wholesalers . . . . .	12 574	53 183 957	3 782 880	918 077	102 842	7 156 386	4 722 886	4 962 424
423990	Other miscellaneous durable goods merchant wholesalers . . . . .	12 574	53 183 957	3 782 880	918 077	102 842	7 156 386	4 722 886	4 962 424
4239901	Musical instruments and supplies merchant wholesalers . . . . .	567	2 664 202	202 925	48 852	5 110	473 936	473 203	457 946
4239902	Forest products (except lumber) merchant wholesalers . . . . .	1 682	6 164 462	292 272	68 700	8 093	669 866	402 629	431 638
4239903	General merchandise (durable goods) merchant wholesalers . . . . .	3 481	16 128 630	997 397	240 505	28 291	1 607 188	1 557 840	1 605 144
4239904	Prerecorded media merchant wholesalers . . . . .	1 880	16 294 719	836 849	211 698	22 760	1 732 322	1 062 404	1 152 999
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .	1 051	12 056 920	531 463	139 420	14 573	1 129 893	786 467	833 094
42399042	Prerecorded video tapes merchant wholesalers . . . . .	829	4 237 799	305 386	72 278	8 187	602 429	275 937	319 905
4239905	Fire extinguishers and fire safety equipment merchant wholesalers . . . . .	1 251	1 982 976	386 369	91 901	10 826	595 471	122 080	123 176
4239906	Other durable goods merchant wholesalers . . . . .	3 713	9 948 968	1 067 068	256 421	27 762	2 077 603	1 104 730	1 191 521
424	Nondurable goods merchant wholesalers . . . . .	142 661	1 980 329 666	92 564 262	22 559 346	2 272 823	188 782 103	114 901 228	121 041 882
4241	Paper and paper product merchant wholesalers . . . . .	13 395	114 410 461	8 162 837	2 049 398	208 974	14 607 661	5 757 749	6 038 445
42411	Printing and writing paper merchant wholesalers . . . . .	1 839	34 446 174	1 544 423	392 200	27 981	2 719 667	1 291 370	1 326 398
424110	Printing and writing paper merchant wholesalers . . . . .	1 839	34 446 174	1 544 423	392 200	27 981	2 719 667	1 291 370	1 326 398
42412	Stationery and office supplies merchant wholesalers . . . . .	6 887	34 477 603	3 616 045	917 488	115 373	6 438 406	2 434 479	2 555 620
424120	Stationery and office supplies merchant wholesalers . . . . .	6 887	34 477 603	3 616 045	917 488	115 373	6 438 406	2 434 479	2 555 620
42413	Industrial and personal service paper merchant wholesalers . . . . .	4 669	45 486 684	3 002 369	739 710	65 620	5 449 588	2 031 900	2 156 427
424130	Industrial and personal service paper merchant wholesalers . . . . .	4 669	45 486 684	3 002 369	739 710	65 620	5 449 588	2 031 900	2 156 427
4242	Drugs and druggists' sundries merchant wholesalers . . . . .	7 729	386 857 851	13 795 017	3 463 944	233 856	32 146 496	27 126 868	29 456 021
42421	Drugs and druggists' sundries merchant wholesalers . . . . .	7 729	386 857 851	13 795 017	3 463 944	233 856	32 146 496	27 126 868	29 456 021

See footnotes at end of table.



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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4242	Drugs and druggists' sundries merchant wholesalers—Con.								
42421	Drugs and druggists' sundries merchant wholesalers—Con.								
424210	Drugs and druggists' sundries merchant wholesalers .....	7 729	386 857 851	13 795 017	3 463 944	233 856	32 146 496	27 126 868	29 456 021
4242101	General-line drugs merchant wholesalers ..	3 873	184 687 648	3 694 621	859 102	79 660	7 937 766	19 651 935	21 540 458
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..	3 856	202 170 203	10 100 396	2 604 842	154 196	24 208 730	7 474 933	7 915 563
4243	Apparel, piece goods, and notions merchant wholesalers .	17 758	118 346 385	8 770 360	2 071 509	207 115	19 696 255	13 279 815	13 057 768
42431	Piece goods, notions, and other dry goods merchant wholesalers .....	4 417	16 382 519	1 383 683	321 106	34 768	2 795 769	1 971 770	1 934 213
424310	Piece goods, notions, and other dry goods merchant wholesalers .....	4 417	16 382 519	1 383 683	321 106	34 768	2 795 769	1 971 770	1 934 213
4243101	Piece goods merchant wholesalers - jobbers ...	3 269	13 586 482	1 062 956	246 059	25 484	2 144 518	1 576 148	1 548 109
4243102	Notions and other dry goods merchant wholesalers .....	1 148	2 796 037	320 727	75 047	9 284	651 251	395 622	386 104
42432	Men's and boys' clothing and furnishings merchant wholesalers .....	4 472	34 053 052	2 446 726	586 394	66 189	5 704 209	4 413 421	4 167 434
424320	Men's and boys' clothing and furnishings merchant wholesalers .....	4 472	34 053 052	2 446 726	586 394	66 189	5 704 209	4 413 421	4 167 434
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers .....	7 144	46 834 782	3 543 461	822 857	79 193	7 729 549	4 432 475	4 344 248
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers .....	7 144	46 834 782	3 543 461	822 857	79 193	7 729 549	4 432 475	4 344 248
42434	Footwear merchant wholesalers .....	1 725	21 076 032	1 396 490	341 152	26 965	3 466 728	2 462 149	2 611 873
424340	Footwear merchant wholesalers .....	1 725	21 076 032	1 396 490	341 152	26 965	3 466 728	2 462 149	2 611 873
4244	Grocery and related product merchant wholesalers .....	35 650	511 438 047	27 851 835	6 667 681	761 492	54 100 574	21 085 765	22 242 112
42441	General line grocery merchant wholesalers .....	3 204	115 342 867	5 455 851	1 334 153	133 592	10 066 928	6 189 685	6 443 035
424410	General line grocery merchant wholesalers ....	3 204	115 342 867	5 455 851	1 334 153	133 592	10 066 928	6 189 685	6 443 035
4244101	General line grocery merchant wholesalers - voluntary group .....	571	9 507 496	385 345	85 815	11 937	689 154	390 748	424 100
4244102	General line grocery merchant wholesalers - retail cooperative .....	111	13 916 806	379 512	91 765	9 318	740 391	769 249	795 959
4244103	Other general line grocery merchant wholesalers .....	2 522	91 918 565	4 690 994	1 156 573	112 337	8 637 383	5 029 688	5 222 976
42442	Packaged frozen food merchant wholesalers .....	3 629	66 097 512	3 607 395	859 854	94 880	6 838 562	3 790 791	4 240 109
424420	Packaged frozen food merchant wholesalers ....	3 629	66 097 512	3 607 395	859 854	94 880	6 838 562	3 790 791	4 240 109
42443	Dairy product (except dried or canned) merchant wholesalers .....	2 564	37 498 945	1 901 939	460 276	46 738	3 973 055	1 058 019	1 085 382
424430	Dairy product (except dried or canned) merchant wholesalers .....	2 564	37 498 945	1 901 939	460 276	46 738	3 973 055	1 058 019	1 085 382
4244301	Raw milk merchant wholesalers .....	135	5 076 331	66 529	16 707	1 701	135 064	33 060	35 584
4244302	Dairy product (except raw milk) merchant wholesalers .....	2 429	32 422 614	1 835 410	443 569	45 037	3 837 991	1 024 959	1 049 798
42444	Poultry and poultry product merchant wholesalers .....	748	8 063 834	413 425	97 673	13 767	739 750	163 799	166 116
424440	Poultry and poultry product merchant wholesalers ....	748	8 063 834	413 425	97 673	13 767	739 750	163 799	166 116
4244401	Live poultry merchant wholesalers .....	37	149 897	13 657	3 370	477	22 623	2 296	2 473
4244402	Poultry and poultry product (except live) merchant wholesalers ..	711	7 913 937	399 768	94 303	13 290	717 127	161 503	163 643
42445	Confectionery merchant wholesalers .....	2 307	32 004 123	1 257 565	298 744	38 928	3 470 911	1 341 786	1 323 796
424450	Confectionery merchant wholesalers .....	2 307	32 004 123	1 257 565	298 744	38 928	3 470 911	1 341 786	1 323 796
42446	Fish and seafood merchant wholesalers .....	2 515	11 933 530	703 564	164 255	22 476	1 310 632	524 520	584 553
424460	Fish and seafood merchant wholesalers .....	2 515	11 933 530	703 564	164 255	22 476	1 310 632	524 520	584 553
42447	Meat and meat product merchant wholesalers .....	2 913	34 212 985	1 585 660	364 650	45 065	2 874 057	890 832	978 035

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4244	Grocery and related product merchant wholesalers—Con.								
42447	Meat and meat product merchant wholesalers—Con.								
424470	Meat and meat product merchant wholesalers . . . .	2 913	34 212 985	1 585 660	364 650	45 065	2 874 057	890 832	978 035
42448	Fresh fruit and vegetable merchant wholesalers . . . . .	5 397	49 684 878	3 578 045	846 547	110 575	6 381 222	696 330	707 695
424480	Fresh fruit and vegetable merchant wholesalers . . . . .	5 397	49 684 878	3 578 045	846 547	110 575	6 381 222	696 330	707 695
42449	Other grocery and related products merchant wholesalers . . . . .	12 373	156 599 373	9 348 391	2 241 529	255 471	18 445 457	6 430 003	6 713 391
424490	Other grocery and related products merchant wholesalers . . . . .	12 373	156 599 373	9 348 391	2 241 529	255 471	18 445 457	6 430 003	6 713 391
4244901	Coffee, tea, and spice merchant wholesalers . .	1 646	7 282 291	596 646	142 476	16 708	1 137 171	575 370	679 659
4244902	Bread and baked goods merchant wholesalers . .	2 803	20 845 266	1 364 885	336 080	40 455	2 285 885	272 189	267 126
4244903	Soft drinks and bottled water merchant wholesalers . . . . .	2 887	36 203 173	3 715 030	870 672	104 818	7 759 823	907 746	913 340
4244904	Canned goods merchant wholesalers . . . . .	848	11 083 852	441 618	106 029	10 919	979 796	830 659	848 997
4244905	Food and beverage basic material merchant wholesalers . . . . .	439	3 091 053	180 697	45 888	4 407	374 755	194 563	207 519
4244906	Other grocery specialties merchant wholesalers . .	3 750	78 093 738	3 049 515	740 384	78 164	5 908 027	3 649 476	3 796 750
4245	Farm product raw material merchant wholesalers . . . . .	7 563	103 402 280	2 072 366	479 696	64 800	4 923 838	8 500 029	9 188 112
42451	Grain and field bean merchant wholesalers . . . . .	5 415	85 592 588	1 693 537	395 191	50 239	4 032 259	6 585 500	7 407 889
424510	Grain and field bean merchant wholesalers . . . .	5 415	85 592 588	1 693 537	395 191	50 239	4 032 259	6 585 500	7 407 889
42452	Livestock merchant wholesalers . . . . .	1 100	7 094 581	119 086	28 678	7 841	285 473	186 009	179 639
424520	Livestock merchant wholesalers . . . . .	1 100	7 094 581	119 086	28 678	7 841	285 473	186 009	179 639
42459	Other farm product raw material merchant wholesalers . . . . .	1 048	10 715 111	259 743	55 827	6 720	606 106	1 728 520	1 600 584
424590	Other farm product raw material merchant wholesalers . . . . .	1 048	10 715 111	259 743	55 827	6 720	606 106	1 728 520	1 600 584
4245901	Hides, skins, and pelts merchant wholesalers . .	196	1 603 598	46 045	10 917	1 233	106 867	97 604	102 056
4245902	Leaf tobacco merchant wholesalers . . . . .	143	1 102 980	45 262	8 532	916	78 422	207 750	226 436
4245903	Wool, wool tops, and mohair merchant wholesalers . . . . .	38	73 516	3 767	899	127	7 574	8 620	7 966
4245904	Cotton merchant wholesalers . . . . .	202	5 832 037	82 779	17 435	1 761	258 472	1 297 531	1 147 184
4245905	Other farm product raw material merchant wholesalers . . . . .	469	2 102 980	81 890	18 044	2 683	154 771	117 015	116 942
4246	Chemical and allied products merchant wholesalers . . . . .	14 594	115 554 263	7 229 694	1 800 125	141 373	14 511 613	6 975 920	7 039 465
42461	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	3 436	28 792 084	1 699 233	404 681	36 477	3 311 413	1 839 512	1 869 774
424610	Plastics materials and basic forms and shapes merchant wholesalers . . . .	3 436	28 792 084	1 699 233	404 681	36 477	3 311 413	1 839 512	1 869 774
42469	Other chemical and allied products merchant wholesalers . . . . .	11 158	86 762 179	5 530 461	1 395 444	104 896	11 200 200	5 136 408	5 169 691
424690	Other chemical and allied products merchant wholesalers . . . . .	11 158	86 762 179	5 530 461	1 395 444	104 896	11 200 200	5 136 408	5 169 691
4246901	Industrial gases (except LP) merchant wholesalers . . . . .	1 413	4 810 811	612 390	147 149	13 453	1 107 328	281 162	310 799
4246902	Other chemical and allied products merchant wholesalers . . . . .	9 745	81 951 368	4 918 071	1 248 295	91 443	10 092 872	4 855 246	4 858 892
4247	Petroleum and petroleum products merchant wholesalers . . . . .	8 052	321 246 536	4 315 099	1 115 079	104 916	9 059 219	9 572 338	10 689 243
42471	Petroleum bulk stations and terminals . . . . .	4 836	209 981 353	2 823 304	702 999	70 164	6 048 647	7 212 501	7 552 366
424710	Petroleum bulk stations and terminals . . . . .	4 836	209 981 353	2 823 304	702 999	70 164	6 048 647	7 212 501	7 552 366
4247101	Petroleum bulk stations and terminals (except LP) . . . . .	4 661	207 039 648	2 718 649	676 689	67 669	5 851 452	7 095 024	7 389 402
42471011	Petroleum bulk stations (except LP) . . . . .	3 579	41 567 670	1 587 413	396 491	47 530	3 142 426	1 098 032	1 140 113

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<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4247	Petroleum and petroleum products merchant wholesalers—Con.								
42471	Petroleum bulk stations and terminals—Con.								
424710	Petroleum bulk stations and terminals—Con.								
4247101	Petroleum bulk stations and terminals (except LP)—Con.								
42471012	Petroleum bulk terminals (except LP) .	1 082	165 471 978	1 131 236	280 198	20 139	2 709 026	5 996 992	6 249 289
4247102	Liquefied petroleum bulk stations and terminals . .	175	2 941 705	104 655	26 310	2 495	197 195	117 477	162 964
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	3 216	111 265 183	1 491 795	412 080	34 752	3 010 572	2 359 837	3 136 877
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	3 216	111 265 183	1 491 795	412 080	34 752	3 010 572	2 359 837	3 136 877
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	4 332	87 559 539	7 348 778	1 760 542	162 730	14 706 844	6 417 439	6 894 971
42481	Beer and ale merchant wholesalers . . . . .	2 561	44 348 597	4 126 770	958 556	101 032	8 222 966	1 912 531	2 079 432
424810	Beer and ale merchant wholesalers . . . . .	2 561	44 348 597	4 126 770	958 556	101 032	8 222 966	1 912 531	2 079 432
42482	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	1 771	43 210 942	3 222 008	801 986	61 698	6 483 878	4 504 908	4 815 539
424820	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	1 771	43 210 942	3 222 008	801 986	61 698	6 483 878	4 504 908	4 815 539
4249	Miscellaneous nondurable goods merchant wholesalers . .	33 588	221 514 304	13 018 276	3 151 372	387 567	25 029 603	16 185 305	16 435 745
42491	Farm supplies merchant wholesalers . . . . .	7 688	53 754 438	2 925 400	714 494	78 830	5 852 216	5 876 376	5 782 658
424910	Farm supplies merchant wholesalers . . . . .	7 688	53 754 438	2 925 400	714 494	78 830	5 852 216	5 876 376	5 782 658
4249101	Farm supplies merchant wholesalers - farm dealers . . . . .	5 005	23 808 321	1 539 573	364 062	44 847	2 993 235	2 105 874	2 106 216
4249102	Farm supplies merchant wholesalers - wholesale distributors . . . . .	2 683	29 946 117	1 385 827	350 432	33 983	2 858 981	3 770 502	3 676 442
42492	Book, periodical, and newspaper merchant wholesalers . . . . .	3 464	30 896 829	2 416 771	600 862	76 072	4 097 114	2 662 155	2 524 314
424920	Book, periodical, and newspaper merchant wholesalers . . . . .	3 464	30 896 829	2 416 771	600 862	76 072	4 097 114	2 662 155	2 524 314
42493	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	4 854	10 039 094	1 588 029	369 746	59 954	2 759 556	867 699	908 852
424930	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	4 854	10 039 094	1 588 029	369 746	59 954	2 759 556	867 699	908 852
42494	Tobacco and tobacco product merchant wholesalers . . . . .	1 618	84 754 030	2 009 650	498 775	58 857	4 214 212	2 708 783	2 892 629
424940	Tobacco and tobacco product merchant wholesalers . . . . .	1 618	84 754 030	2 009 650	498 775	58 857	4 214 212	2 708 783	2 892 629
42495	Paint, varnish, and supplies merchant wholesalers . . . . .	2 312	10 067 892	912 112	225 513	22 360	1 711 550	679 423	695 972
424950	Paint, varnish, and supplies merchant wholesalers . . . . .	2 312	10 067 892	912 112	225 513	22 360	1 711 550	679 423	695 972
42499	Other miscellaneous nondurable goods merchant wholesalers . . . . .	13 652	32 002 021	3 166 314	741 982	91 494	6 394 955	3 390 869	3 631 320
424990	Other miscellaneous nondurable goods merchant wholesalers . . . . .	13 652	32 002 021	3 166 314	741 982	91 494	6 394 955	3 390 869	3 631 320
4249901	Art goods merchant wholesalers . . . . .	4 526	9 010 358	1 187 836	272 451	33 781	2 593 631	1 266 242	1 298 622
4249902	General merchandise (nondurable goods) merchant wholesalers . .	2 353	8 582 018	704 650	166 937	18 215	1 260 711	700 103	794 404
4249903	Textile bags, bagging, and burlap merchant wholesalers . . . . .	448	981 844	131 222	33 804	3 583	247 716	94 260	135 040
4249904	Other nondurable goods merchant wholesalers . .	6 325	13 427 801	1 142 606	268 790	35 915	2 292 897	1 330 264	1 403 254
425	Wholesale electronic markets and agents and brokers . . . . .	32 415	483 159 855	9 932 153	2 347 331	248 597	17 792 222	722 471	771 172

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	<b>WHOLESALE TRADE—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
425	Wholesale electronic markets and agents and brokers—Con.								
4251	Wholesale electronic markets and agents and brokers .....	32 415	483 159 855	9 932 153	2 347 331	248 597	17 792 222	722 471	771 172
42511	Business to business electronic markets .....	95	2 764 616	61 938	15 919	1 412	101 801	7 174	6 398
425110	Business to business electronic markets .....	95	2 764 616	61 938	15 919	1 412	101 801	7 174	6 398
42512	Wholesale trade agents and brokers .....	32 320	480 395 239	9 870 215	2 331 412	247 185	17 690 421	715 297	764 774
425120	Wholesale trade agents and brokers .....	32 320	480 395 239	9 870 215	2 331 412	247 185	17 690 421	715 297	764 774
4251203	Agents and brokers, durable goods .....	22 112	284 958 168	6 328 876	1 482 378	147 793	11 253 274	492 559	511 114
42512031	Motor vehicle and motor vehicle parts and supplies agents and brokers .....	1 439	127 299 615	1 358 515	319 961	56 679	2 455 956	135 074	142 645
42512032	Furniture and home furnishings agents and brokers .....	2 377	15 353 412	385 004	89 641	8 037	765 216	18 090	20 210
42512033	Lumber and other construction materials agents and brokers ..	1 136	8 458 190	198 151	44 681	3 968	360 962	7 907	8 789
42512034	Professional and commercial equipment and supplies agents and brokers .....	2 487	17 550 490	861 209	204 011	12 793	1 571 083	63 804	74 160
42512035	Metal and mineral (except petroleum) agents and brokers ..	1 036	9 589 165	179 611	41 046	2 977	326 088	24 003	22 099
42512036	Electrical and electronic goods agents and brokers ..	4 614	50 617 706	1 463 839	346 093	25 766	2 412 912	45 546	47 704
42512037	Hardware, plumbing, and heating equipment and supplies agents and brokers .....	1 856	17 245 212	604 026	140 714	11 038	1 013 049	48 724	52 496
42512038	Machinery, equipment, and supplies agents and brokers .....	5 077	25 452 000	932 651	219 020	18 952	1 633 957	115 796	113 081
42512039	Miscellaneous durable goods agents and brokers .....	2 090	13 392 378	345 870	77 211	7 583	714 051	33 615	29 930
4251204	Agents and brokers, nondurable goods .....	10 208	195 437 071	3 541 339	849 034	99 392	6 437 147	222 738	253 660
42512041	Paper and paper products agents and brokers .....	1 092	8 513 947	203 434	48 017	4 255	382 433	6 745	6 304
42512042	Drugs and druggists' sundries agents and brokers .....	292	5 554 011	205 840	46 201	6 854	372 585	2 566	3 108
42512043	Apparel, piece goods, and notions agents and brokers .....	1 830	11 600 088	327 093	76 783	6 473	670 499	23 852	26 548
42512044	Grocery and related products agents and brokers .....	2 996	121 357 730	2 028 670	491 999	53 156	3 455 364	81 352	89 488
42512045	Farm product raw material agents and brokers .....	923	22 919 460	199 219	49 226	15 586	441 981	24 390	26 524
42512046	Chemical and allied products agents and brokers .....	887	4 578 104	123 477	29 900	2 342	239 294	28 118	44 819
42512047	Petroleum and petroleum products agents and brokers ..	156	6 377 165	66 072	14 100	746	97 677	13 184	10 129
42512048	Beer, wine, and distilled alcoholic beverage agents and brokers .....	141	1 950 170	56 999	13 393	1 097	101 175	5 911	7 328
42512049	Miscellaneous nondurable goods agents and brokers ..	1 891	12 586 396	330 535	79 415	8 883	676 139	36 620	39 412
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>384 330</b>	<b>2 835 528 616</b>	<b>200 034 318</b>	<b>48 596 777</b>	<b>4 799 879</b>	<b>371 560 021</b>	<b>252 332 427</b>	<b>261 831 301</b>
423	Durable goods merchant wholesalers .....	249 937	1 421 501 909	126 291 501	30 932 951	2 903 154	225 978 473	154 685 593	158 315 726
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....	25 827	251 946 460	11 478 776	2 780 084	323 502	24 455 982	24 654 516	25 115 921
42311	Automobile and other motor vehicle merchant wholesalers .....	6 800	168 827 278	4 254 915	1 036 443	106 550	10 914 270	12 923 152	13 210 072
423110	Automobile and other motor vehicle merchant wholesalers .....	6 800	168 827 278	4 254 915	1 036 443	106 550	10 914 270	12 923 152	13 210 072

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42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers—Con.								
42311	Automobile and other motor vehicle merchant wholesalers—Con.								
423110	Automobile and other motor vehicle merchant wholesalers—Con.								
4231101	Automobile and motorcycle merchant wholesalers . . . . .	3 549	131 766 294	1 571 634	386 417	37 298	6 782 065	8 091 162	8 138 994
4231102	Bus and recreational vehicle merchant wholesalers . . . . .	306	D	D	D	i	D	D	D
4231103	Light truck and van (14,000 lb or less) merchant wholesalers . . . . .	419	D	D	D	i	D	D	D
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers . . . . .	440	D	D	D	i	D	D	D
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .	2 086	D	D	D	k	D	D	D
42312	Motor vehicle supplies and new parts merchant wholesalers . . . . .	14 239	68 860 670	5 913 332	1 423 245	175 007	11 175 033	9 879 292	10 024 023
423120	Motor vehicle supplies and new parts merchant wholesalers . . . . .	14 239	68 860 670	5 913 332	1 423 245	175 007	11 175 033	9 879 292	10 024 023
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors . . . . .	6 642	D	D	D	l	D	D	D
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .	7 162	33 604 694	2 914 505	703 081	83 118	5 368 599	4 984 423	5 070 838
4231203	Petroleum products marketing equipment merchant wholesalers . . . . .	435	D	D	D	h	D	D	D
42313	Tire and tube merchant wholesalers . . . . .	2 193	11 808 937	874 879	213 490	24 913	1 547 172	1 501 033	1 528 642
423130	Tire and tube merchant wholesalers . . . . .	2 193	11 808 937	874 879	213 490	24 913	1 547 172	1 501 033	1 528 642
42314	Motor vehicle parts (used) merchant wholesalers . . . . .	2 595	2 449 575	435 650	106 906	17 032	819 507	351 039	353 184
423140	Motor vehicle parts (used) merchant wholesalers . . . . .	2 595	2 449 575	435 650	106 906	17 032	819 507	351 039	353 184
4232	Furniture and home furnishing merchant wholesalers . . . . .	13 799	53 483 947	5 856 424	1 407 028	151 219	11 487 144	5 945 561	6 349 775
42321	Furniture merchant wholesalers . . . . .	5 995	22 319 008	2 500 578	615 218	62 048	4 657 332	1 840 984	1 997 188
423210	Furniture merchant wholesalers . . . . .	5 995	22 319 008	2 500 578	615 218	62 048	4 657 332	1 840 984	1 997 188
4232101	Household and lawn furniture merchant wholesalers . . . . .	3 178	10 548 884	932 273	218 598	26 723	2 076 701	1 242 960	1 383 986
4232102	Office and business furniture merchant wholesalers . . . . .	2 817	11 770 124	1 568 305	396 620	35 325	2 580 631	598 024	613 202
42322	Home furnishing merchant wholesalers . . . . .	7 804	31 164 939	3 355 846	791 810	89 171	6 829 812	4 104 577	4 352 587
423220	Home furnishing merchant wholesalers . . . . .	7 804	31 164 939	3 355 846	791 810	89 171	6 829 812	4 104 577	4 352 587
4232201	Household china, glassware, and crockery merchant wholesalers . . . . .	834	D	D	D	i	D	D	D
4232202	Linens, domestics, draperies, and curtains merchant wholesalers . . . . .	1 468	5 550 134	551 871	124 727	16 094	1 080 913	624 047	683 639
4232203	Floor coverings merchant wholesalers . . . . .	3 021	12 398 856	1 517 162	359 789	36 033	2 700 838	1 493 569	1 597 083
4232204	Other home furnishing merchant wholesalers . . . . .	2 481	D	D	D	k	D	D	D
4233	Lumber and other construction materials merchant wholesalers . . . . .	16 650	95 090 891	8 223 748	1 954 619	206 374	13 643 185	6 711 572	7 200 101
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	8 366	63 710 604	4 915 094	1 187 366	123 223	7 523 956	4 429 255	4 777 515
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	8 366	63 710 604	4 915 094	1 187 366	123 223	7 523 956	4 429 255	4 777 515
4233101	Lumber without yard merchant wholesalers . . . . .	1 848	17 161 915	801 182	198 247	19 641	1 111 160	525 824	575 520
4233102	Lumber with yard merchant wholesalers . . . . .	1 421	13 062 296	873 697	206 017	22 952	1 536 120	1 307 053	1 445 974

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	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4233	Lumber and other construction materials merchant wholesalers—Con.								
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers—Con.								
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers—Con.								
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers . . . . .	5 097	33 486 393	3 240 215	783 102	80 630	4 876 676	2 596 378	2 756 021
42332	Brick, stone, and related construction material merchant wholesalers . . . . .	3 022	9 317 993	1 023 496	232 763	25 848	2 093 875	897 898	969 854
423320	Brick, stone, and related construction material merchant wholesalers . . . . .	3 022	9 317 993	1 023 496	232 763	25 848	2 093 875	897 898	969 854
4233201	Brick, block, tile, clay/ cement sewer pipe merchant wholesalers . . . . .	1 330	3 966 427	511 741	116 876	12 429	1 051 035	479 308	513 037
4233202	Sand, gravel, and stone merchant wholesalers . . . . .	1 138	2 470 194	339 448	75 841	9 306	683 448	318 134	344 592
4233203	Cement, lime, and related products merchant wholesalers . . . . .	554	2 881 372	172 307	40 046	4 113	359 392	100 456	112 225
42333	Roofing, siding, and insulation material merchant wholesalers . . . . .	2 351	13 974 345	1 248 378	288 107	29 229	2 284 958	673 482	716 592
423330	Roofing, siding, and insulation material merchant wholesalers . . . . .	2 351	13 974 345	1 248 378	288 107	29 229	2 284 958	673 482	716 592
42339	Other construction material merchant wholesalers . . . . .	2 911	8 087 949	1 036 780	246 383	28 074	1 740 396	710 937	736 140
423390	Other construction material merchant wholesalers . . . . .	2 911	8 087 949	1 036 780	246 383	28 074	1 740 396	710 937	736 140
4233901	Flat glass and other construction glass merchant wholesalers . . . . .	577	1 253 230	215 617	50 775	6 512	346 996	120 257	119 553
4233902	Other construction material merchant wholesalers . . . . .	2 334	6 834 719	821 163	195 608	21 562	1 393 400	590 680	616 587
4234	Professional and commercial equipment and supplies merchant wholesalers . . . . .	35 676	272 461 117	28 036 107	7 005 568	535 643	46 181 202	18 740 784	19 301 880
42341	Photographic equipment and supplies merchant wholesalers . . . . .	1 071	D	D	D	j	D	D	D
423410	Photographic equipment and supplies merchant wholesalers . . . . .	1 071	D	D	D	j	D	D	D
42342	Office equipment merchant wholesalers . . . . .	5 510	27 103 414	4 407 534	1 080 045	107 486	7 703 984	2 477 463	2 435 952
423420	Office equipment merchant wholesalers . . . . .	5 510	27 103 414	4 407 534	1 080 045	107 486	7 703 984	2 477 463	2 435 952
42343	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	12 879	150 617 614	13 172 341	3 410 513	206 728	19 099 247	7 808 773	8 055 316
423430	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	12 879	150 617 614	13 172 341	3 410 513	206 728	19 099 247	7 808 773	8 055 316
4234301	Computer and computer peripheral equipment merchant wholesalers . . . . .	10 498	136 413 128	10 764 600	2 795 025	174 395	15 417 925	7 096 409	7 264 214
42343011	Computer and peripheral equipment for resale merchant wholesalers . . . . .	3 927	81 590 793	4 373 441	1 101 736	72 827	6 633 702	5 425 310	5 628 927
42343012	Computer and peripheral equipment for end use merchant wholesalers . . . . .	6 571	54 822 335	6 391 159	1 693 289	101 568	8 784 223	1 671 099	1 635 287
4234302	Computer software (packaged) merchant wholesalers . . . . .	2 381	14 204 486	2 407 741	615 488	32 333	3 681 322	712 364	791 102
42344	Other commercial equipment merchant wholesalers . . . . .	4 715	13 859 847	1 779 622	425 915	45 958	3 120 372	1 345 626	1 405 866
423440	Other commercial equipment merchant wholesalers . . . . .	4 715	13 859 847	1 779 622	425 915	45 958	3 120 372	1 345 626	1 405 866
4234401	Restaurant and hotel equipment and supplies merchant wholesalers . . . . .	2 771	10 146 671	1 121 390	268 562	29 256	1 978 844	958 832	991 766
4234402	Store machines and equipment merchant wholesalers . . . . .	1 944	3 713 176	658 232	157 353	16 702	1 141 528	386 794	414 100

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	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4234	Professional and commercial equipment and supplies merchant wholesalers—Con.								
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 608	52 991 178	5 631 975	1 356 501	103 307	10 042 138	3 925 848	4 151 342
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 608	52 991 178	5 631 975	1 356 501	103 307	10 042 138	3 925 848	4 151 342
4234501	Surgical, medical, and hospital supplies merchant wholesalers . . . . .	6 637	47 254 405	4 851 060	1 161 664	88 307	8 718 506	3 368 633	3 551 265
4234502	Dental equipment and supplies merchant wholesalers . . . . .	971	5 736 773	780 915	194 837	15 000	1 323 632	557 215	600 077
42346	Ophthalmic goods merchant wholesalers . . . . .	1 347	5 345 713	779 625	188 229	22 678	1 865 418	807 122	841 276
423460	Ophthalmic goods merchant wholesalers . . . . .	1 347	5 345 713	779 625	188 229	22 678	1 865 418	807 122	841 276
42349	Other professional equipment and supplies merchant wholesalers . . . . .	2 546	D	D	D	k	D	D	D
423490	Other professional equipment and supplies merchant wholesalers . . . . .	2 546	D	D	D	k	D	D	D
4234901	Religious and school supplies merchant wholesalers . . . . .	388	D	D	D	i	D	D	D
4234902	Other professional equipment and supplies merchant wholesalers . . . . .	2 158	D	D	D	j	D	D	D
4235	Metal and mineral (except petroleum) merchant wholesalers . . . . .	10 232	81 746 230	5 764 402	1 390 435	132 633	10 882 276	10 209 123	10 850 549
42351	Metal service centers and other metal merchant wholesalers . . . . .	9 741	75 852 735	5 584 986	1 346 980	129 220	10 499 293	9 917 663	10 513 413
423510	Metal service centers and other metal merchant wholesalers . . . . .	9 741	75 852 735	5 584 986	1 346 980	129 220	10 499 293	9 917 663	10 513 413
4235101	Ferrous metal service centers and sales offices merchant wholesalers . . . . .	8 071	57 962 383	4 682 053	1 127 227	109 729	8 790 684	8 078 391	8 516 231
42351011	Ferrous metal service centers merchant wholesalers . . . . .	5 615	48 272 830	3 972 892	951 172	92 691	7 575 635	8 078 391	8 516 231
42351012	Ferrous metal sales offices merchant wholesalers . . . . .	2 456	9 689 553	709 161	176 055	17 038	1 215 049	—	—
4235102	Nonferrous metal service centers and sales offices merchant wholesalers . . . . .	1 670	17 890 352	902 933	219 753	19 491	1 708 609	1 839 272	1 997 182
42351021	Nonferrous metal service centers merchant wholesalers . . . . .	1 116	15 741 739	717 766	171 179	15 733	1 395 511	1 839 272	1 997 182
42351022	Nonferrous metal sales offices merchant wholesalers . . . . .	554	2 148 613	185 167	48 574	3 758	313 098	—	—
42352	Coal and other mineral and ore merchant wholesalers . . . . .	491	5 893 495	179 416	43 455	3 413	382 983	291 460	337 136
423520	Coal and other mineral and ore merchant wholesalers . . . . .	491	5 893 495	179 416	43 455	3 413	382 983	291 460	337 136
4235201	Coal merchant wholesalers . . . . .	290	D	D	D	g	D	D	D
4235202	Other mineral and ore merchant wholesalers . . . . .	201	D	D	D	g	D	D	D
4236	Electrical and electronic goods merchant wholesalers . . . . .	30 919	222 958 123	21 044 885	5 234 207	402 634	36 569 982	19 685 777	19 508 276
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	12 482	57 897 467	6 277 250	1 587 565	143 720	10 870 574	5 524 914	5 418 747
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	12 482	57 897 467	6 277 250	1 587 565	143 720	10 870 574	5 524 914	5 418 747
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	2 989	47 196 423	1 970 395	471 693	41 678	4 743 638	4 696 869	4 822 815

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423	Durable goods merchant wholesalers—Con.								
4236	Electrical and electronic goods merchant wholesalers—Con.								
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers—Con.								
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	2 989	47 196 423	1 970 395	471 693	41 678	4 743 638	4 696 869	4 822 815
42369	Other electronic parts and equipment merchant wholesalers . . . . .	15 448	117 864 233	12 797 240	3 174 949	217 236	20 955 770	9 463 994	9 266 714
423690	Other electronic parts and equipment merchant wholesalers . . . . .	15 448	117 864 233	12 797 240	3 174 949	217 236	20 955 770	9 463 994	9 266 714
4236901	Communications equipment and supplies merchant wholesalers . . . . .	6 854	45 291 217	5 498 767	1 376 591	102 811	9 069 847	3 421 442	3 518 038
4236902	Electronic parts (except communications equipment) merchant wholesalers . . . . .	8 594	72 573 016	7 298 473	1 798 358	114 425	11 885 923	6 042 552	5 748 676
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .	18 452	70 431 056	7 735 849	1 868 980	190 219	13 600 566	9 084 284	9 255 393
42371	Hardware merchant wholesalers . . . . .	6 659	26 773 847	2 880 059	692 652	75 074	5 309 822	4 015 652	4 076 331
423710	Hardware merchant wholesalers . . . . .	6 659	26 773 847	2 880 059	692 652	75 074	5 309 822	4 015 652	4 076 331
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .	5 281	21 361 309	2 440 947	591 251	58 174	4 243 862	2 262 649	2 362 038
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .	5 281	21 361 309	2 440 947	591 251	58 174	4 243 862	2 262 649	2 362 038
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .	5 180	17 715 524	1 937 129	468 077	45 103	3 208 598	2 109 276	2 110 562
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .	5 180	17 715 524	1 937 129	468 077	45 103	3 208 598	2 109 276	2 110 562
42374	Refrigeration equipment and supplies merchant wholesalers . . . . .	1 332	4 580 376	477 714	117 000	11 868	838 284	696 707	706 462
423740	Refrigeration equipment and supplies merchant wholesalers . . . . .	1 332	4 580 376	477 714	117 000	11 868	838 284	696 707	706 462
4238	Machinery, equipment, and supplies merchant wholesalers . . . . .	62 309	227 758 197	26 905 283	6 601 734	647 735	45 088 493	42 239 080	42 286 474
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .	4 819	33 115 351	3 650 274	923 783	81 629	6 211 152	11 249 731	11 290 183
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .	4 819	33 115 351	3 650 274	923 783	81 629	6 211 152	11 249 731	11 290 183
42382	Farm and garden machinery and equipment merchant wholesalers . . . . .	8 617	D	D	D	I	D	D	D
423820	Farm and garden machinery and equipment merchant wholesalers . . . . .	8 617	D	D	D	I	D	D	D
4238201	Farm machinery and equipment merchant wholesalers - farm dealers . . . . .	5 978	D	D	D	I	D	D	D
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .	1 874	D	D	D	J	D	D	D
4238203	Lawn and garden machinery and equipment merchant wholesalers . . . . .	765	D	D	D	J	D	D	D
42383	Industrial machinery and equipment merchant wholesalers . . . . .	29 843	93 319 698	12 801 380	3 163 144	287 925	20 858 902	13 089 565	12 556 302
423830	Industrial machinery and equipment merchant wholesalers . . . . .	29 843	93 319 698	12 801 380	3 163 144	287 925	20 858 902	13 089 565	12 556 302

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**Table 1a. Summary Statistics for the United States: 2002—Con.**

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	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4238	Machinery, equipment, and supplies merchant wholesalers—Con.								
42383	Industrial machinery and equipment merchant wholesalers—Con.								
423830	Industrial machinery and equipment merchant wholesalers—Con.								
4238301	Food-processing machinery and equipment merchant wholesalers .....	1 075	3 318 150	526 645	128 143	11 288	869 797	426 724	443 626
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers ..	3 506	10 308 285	1 490 049	362 297	33 847	2 395 799	1 250 756	1 259 051
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers .....	1 507	4 508 565	534 947	131 436	12 611	915 308	490 657	493 424
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....	1 999	5 799 720	955 102	230 861	21 236	1 480 491	760 099	765 627
4238303	General-purpose industrial machinery and equipment merchant wholesalers .....	10 655	31 392 241	4 351 590	1 077 302	94 963	7 143 106	4 275 583	4 160 736
4238304	Metalworking machinery and equipment merchant wholesalers ..	3 086	10 474 653	1 291 490	317 702	28 434	2 219 110	2 140 526	1 878 046
4238305	Materials handling equipment merchant wholesalers .....	3 947	13 047 098	2 158 588	537 351	53 524	3 314 449	1 771 481	1 707 877
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....	2 501	7 508 020	814 061	201 891	20 341	1 303 237	878 708	875 915
4238307	Other industrial machinery and equipment merchant wholesalers .....	5 073	17 271 251	2 168 957	538 458	45 528	3 613 404	2 345 787	2 231 051
42384	Industrial supplies merchant wholesalers .....	10 494	31 766 206	3 992 266	968 378	98 993	6 854 340	3 778 309	3 793 045
423840	Industrial supplies merchant wholesalers .....	10 494	31 766 206	3 992 266	968 378	98 993	6 854 340	3 778 309	3 793 045
4238401	General-line industrial supplies merchant wholesalers .....	1 145	2 606 658	377 062	91 102	9 999	672 963	318 821	321 085
4238402	Mechanical power transmission supplies merchant wholesalers ..	1 967	6 066 521	672 255	167 738	16 951	1 175 422	825 944	815 117
4238403	Welding supplies merchant wholesalers ..	1 293	3 102 038	436 447	105 024	11 315	803 579	319 890	322 386
4238404	Industrial containers and supplies merchant wholesalers .....	1 505	5 739 178	666 976	159 266	16 243	1 097 084	366 985	377 728
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers .....	1 379	5 770 409	711 967	172 971	15 792	1 161 929	857 538	859 959
4238406	Other industrial supplies merchant wholesalers ..	3 205	8 481 402	1 127 559	272 277	28 693	1 943 363	1 089 131	1 096 770
42385	Service establishment equipment and supplies merchant wholesalers .....	5 527	D	D	D	I	D	D	D
423850	Service establishment equipment and supplies merchant wholesalers .....	5 527	D	D	D	I	D	D	D
4238501	Beauty and barber shop equipment and supplies merchant wholesalers ..	1 357	D	D	D	J	D	D	D
4238502	Custodial and janitors equipment and supplies merchant wholesalers ..	1 969	5 446 401	806 684	199 266	21 260	1 299 401	499 790	520 966
4238503	Laundry and dry-cleaning equipment and supplies merchant wholesalers ..	551	D	D	D	I	D	D	D
4238504	Other service establishment equipment and supplies merchant wholesalers ..	1 650	D	D	D	J	D	D	D
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3 009	23 076 945	1 612 018	393 146	33 407	2 866 543	4 324 383	4 453 665

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42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4238	Machinery, equipment, and supplies merchant wholesalers—Con.								
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers—Con.								
423860	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3 009	23 076 945	1 612 018	393 146	33 407	2 866 543	4 324 383	4 453 665
4238601	Aircraft and aeronautical equipment and supplies merchant wholesalers ..	1 897	19 319 316	1 146 503	281 165	22 365	2 065 026	3 739 413	3 842 937
4238602	Marine machinery, equipment, and supplies merchant wholesalers ..	672	1 962 298	245 091	58 381	6 185	441 065	355 231	366 733
4238603	Other transportation equipment and supplies merchant wholesalers ..	440	1 795 331	220 424	53 600	4 857	360 452	229 739	243 995
4239	Miscellaneous durable goods merchant wholesalers .....	36 073	145 625 888	11 246 027	2 690 296	313 195	24 069 643	17 414 896	18 447 357
42391	Sporting and recreational goods and supplies merchant wholesalers .....	5 413	20 051 621	1 778 675	424 205	49 023	4 257 872	3 226 015	3 273 779
423910	Sporting and recreational goods and supplies merchant wholesalers .....	5 413	20 051 621	1 778 675	424 205	49 023	4 257 872	3 226 015	3 273 779
42392	Toy and hobby goods and supplies merchant wholesalers .....	2 850	D	D	D	k	D	D	D
423920	Toy and hobby goods and supplies merchant wholesalers .....	2 850	D	D	D	k	D	D	D
42393	Recyclable material merchant wholesalers .....	7 098	28 580 509	2 657 851	626 563	82 918	5 490 938	1 641 576	1 676 006
423930	Recyclable material merchant wholesalers .....	7 098	28 580 509	2 657 851	626 563	82 918	5 490 938	1 641 576	1 676 006
4239301	Iron and steel scrap merchant wholesalers - processors and dealers ..	2 465	12 439 139	1 040 769	242 126	30 239	2 441 215	797 279	791 396
42393011	Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....	1 759	8 725 435	922 465	213 747	26 247	2 228 350	609 330	599 101
42393012	Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) .....	706	3 713 704	118 304	28 379	3 992	212 865	187 949	192 295
4239302	Recyclable paper and paperboard merchant wholesalers .....	1 282	5 152 280	541 603	127 851	16 485	1 031 889	90 772	93 038
4239303	Other recyclable material merchant wholesalers ..	3 351	10 989 090	1 075 479	256 586	36 194	2 017 834	753 525	791 572
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers .....	8 250	32 387 845	1 869 651	449 360	48 734	4 120 696	6 005 640	6 294 767
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers .....	8 250	32 387 845	1 869 651	449 360	48 734	4 120 696	6 005 640	6 294 767
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers ..	7 769	D	D	D	k	D	D	D
4239402	Precious metal (except ore) merchant wholesalers .....	481	D	D	D	g	D	D	D
42399	Other miscellaneous durable goods merchant wholesalers .....	12 462	D	D	D	l	D	D	D
423990	Other miscellaneous durable goods merchant wholesalers .....	12 462	D	D	D	l	D	D	D
4239901	Musical instruments and supplies merchant wholesalers .....	561	2 087 559	180 085	42 640	4 732	423 184	396 833	393 952
4239902	Forest products (except lumber) merchant wholesalers .....	1 682	6 164 462	292 272	68 700	8 093	669 866	402 629	431 638
4239903	General merchandise (durable goods) merchant wholesalers ..	3 454	15 961 585	984 033	237 387	27 969	1 580 461	1 550 951	1 597 583
4239904	Prerecorded media merchant wholesalers ..	1 841	11 159 392	757 645	192 257	21 387	1 578 327	936 339	1 018 037

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42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4239	Miscellaneous durable goods merchant wholesalers—Con.								
42399	Other miscellaneous durable goods merchant wholesalers—Con.								
423990	Other miscellaneous durable goods merchant wholesalers—Con.								
4239904	Prerecorded media merchant wholesalers—Con.								
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .	1 012	6 921 593	452 259	119 979	13 200	975 898	660 402	698 132
42399042	Prerecorded video tapes merchant wholesalers . . . . .	829	4 237 799	305 386	72 278	8 187	602 429	275 937	319 905
4239905	Fire extinguishers and fire safety equipment merchant wholesalers . .	1 246	D	D	D	j	D	D	D
4239906	Other durable goods merchant wholesalers . .	3 678	D	D	D	k	D	D	D
424	Nondurable goods merchant wholesalers . . . . .	134 393	1 414 026 707	73 742 817	17 663 826	1 896 725	145 581 548	97 646 834	103 515 575
4241	Paper and paper product merchant wholesalers . . . . .	12 472	72 645 541	6 702 889	1 653 989	156 977	11 843 787	4 730 527	4 971 620
42411	Printing and writing paper merchant wholesalers . . . . .	1 602	20 335 746	1 271 456	319 085	23 856	2 191 668	1 094 867	1 124 935
424110	Printing and writing paper merchant wholesalers . . . .	1 602	20 335 746	1 271 456	319 085	23 856	2 191 668	1 094 867	1 124 935
42412	Stationery and office supplies merchant wholesalers . . . . .	6 424	24 926 824	2 878 517	719 177	74 991	5 022 538	1 805 882	1 909 239
424120	Stationery and office supplies merchant wholesalers . . . . .	6 424	24 926 824	2 878 517	719 177	74 991	5 022 538	1 805 882	1 909 239
42413	Industrial and personal service paper merchant wholesalers . . . . .	4 446	27 382 971	2 552 916	615 727	58 130	4 629 581	1 829 778	1 937 446
424130	Industrial and personal service paper merchant wholesalers . . . . .	4 446	27 382 971	2 552 916	615 727	58 130	4 629 581	1 829 778	1 937 446
4242	Drugs and druggists' sundries merchant wholesalers . . . . .	7 326	245 625 228	7 599 107	1 797 156	152 316	17 626 338	24 791 473	26 962 872
42421	Drugs and druggists' sundries merchant wholesalers . . . . .	7 326	245 625 228	7 599 107	1 797 156	152 316	17 626 338	24 791 473	26 962 872
424210	Drugs and druggists' sundries merchant wholesalers . . . . .	7 326	245 625 228	7 599 107	1 797 156	152 316	17 626 338	24 791 473	26 962 872
4242101	General-line drugs merchant wholesalers . .	3 873	184 687 648	3 694 621	859 102	79 660	7 937 766	19 651 935	21 540 458
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . .	3 453	60 937 580	3 904 486	938 054	72 656	9 688 572	5 139 538	5 422 414
4243	Apparel, piece goods, and notions merchant wholesalers .	17 475	105 803 333	8 166 585	1 921 516	196 215	18 380 465	12 176 385	12 009 023
42431	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	4 296	12 539 452	1 227 030	281 294	32 066	2 470 950	1 778 512	1 735 944
424310	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	4 296	12 539 452	1 227 030	281 294	32 066	2 470 950	1 778 512	1 735 944
4243101	Piece goods merchant wholesalers - jobbers . . .	3 166	10 038 426	920 408	209 776	23 029	1 860 318	1 416 160	1 384 102
4243102	Notions and other dry goods merchant wholesalers . . . . .	1 130	2 501 026	306 622	71 518	9 037	610 632	362 352	351 842
42432	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	4 384	30 269 438	2 261 825	540 287	61 783	5 361 203	3 951 778	3 745 606
424320	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	4 384	30 269 438	2 261 825	540 287	61 783	5 361 203	3 951 778	3 745 606
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	7 084	43 125 321	3 325 503	770 141	75 948	7 274 920	4 070 619	4 000 208
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	7 084	43 125 321	3 325 503	770 141	75 948	7 274 920	4 070 619	4 000 208

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42	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4243	Apparel, piece goods, and notions merchant wholesalers—Con.								
42434	Footwear merchant wholesalers .....	1 711	19 869 122	1 352 227	329 794	26 418	3 273 392	2 375 476	2 527 265
424340	Footwear merchant wholesalers .....	1 711	19 869 122	1 352 227	329 794	26 418	3 273 392	2 375 476	2 527 265
4244	Grocery and related product merchant wholesalers .....	32 776	385 881 348	22 106 257	5 279 146	614 049	40 951 492	18 141 377	19 234 361
42441	General line grocery merchant wholesalers .....	3 204	115 342 867	5 455 851	1 334 153	133 592	10 066 928	6 189 685	6 443 035
424410	General line grocery merchant wholesalers .....	3 204	115 342 867	5 455 851	1 334 153	133 592	10 066 928	6 189 685	6 443 035
4244101	General line grocery merchant wholesalers - voluntary group .....	571	9 507 496	385 345	85 815	11 937	689 154	390 748	424 100
4244102	General line grocery merchant wholesalers - retail cooperative .....	111	13 916 806	379 512	91 765	9 318	740 391	769 249	795 959
4244103	Other general line grocery merchant wholesalers .....	2 522	91 918 565	4 690 994	1 156 573	112 337	8 637 383	5 029 688	5 222 976
42442	Packaged frozen food merchant wholesalers .....	3 393	57 863 945	3 175 639	752 506	82 875	5 706 973	3 446 712	3 820 453
424420	Packaged frozen food merchant wholesalers .....	3 393	57 863 945	3 175 639	752 506	82 875	5 706 973	3 446 712	3 820 453
42443	Dairy product (except dried or canned) merchant wholesalers .....	2 152	22 537 231	1 086 810	258 412	29 722	2 065 136	713 288	721 660
424430	Dairy product (except dried or canned) merchant wholesalers .....	2 152	22 537 231	1 086 810	258 412	29 722	2 065 136	713 288	721 660
4244301	Raw milk merchant wholesalers .....	135	5 076 331	66 529	16 707	1 701	135 064	33 060	35 584
4244302	Dairy product (except raw milk) merchant wholesalers .....	2 017	17 460 900	1 020 281	241 705	28 021	1 930 072	680 228	686 076
42444	Poultry and poultry product merchant wholesalers .....	720	7 342 752	385 124	90 955	12 956	685 671	158 112	160 807
424440	Poultry and poultry product merchant wholesalers .....	720	7 342 752	385 124	90 955	12 956	685 671	158 112	160 807
4244401	Live poultry merchant wholesalers .....	37	149 897	13 657	3 370	477	22 623	2 296	2 473
4244402	Poultry and poultry product (except live) merchant wholesalers ..	683	7 192 855	371 467	87 585	12 479	663 048	155 816	158 334
42445	Confectionery merchant wholesalers .....	2 075	11 138 631	682 095	160 095	21 825	1 425 076	872 921	899 631
424450	Confectionery merchant wholesalers .....	2 075	11 138 631	682 095	160 095	21 825	1 425 076	872 921	899 631
42446	Fish and seafood merchant wholesalers .....	2 500	D	D	D	j	D	D	D
424460	Fish and seafood merchant wholesalers .....	2 500	D	D	D	j	D	D	D
42447	Meat and meat product merchant wholesalers .....	2 846	30 138 218	1 497 960	346 086	43 037	2 662 060	810 937	904 193
424470	Meat and meat product merchant wholesalers .....	2 846	30 138 218	1 497 960	346 086	43 037	2 662 060	810 937	904 193
42448	Fresh fruit and vegetable merchant wholesalers .....	5 397	49 684 878	3 578 045	846 547	110 575	6 381 222	696 330	707 695
424480	Fresh fruit and vegetable merchant wholesalers .....	5 397	49 684 878	3 578 045	846 547	110 575	6 381 222	696 330	707 695
42449	Other grocery and related products merchant wholesalers .....	10 489	D	D	D	m	D	D	D
424490	Other grocery and related products merchant wholesalers .....	10 489	D	D	D	m	D	D	D
4244901	Coffee, tea, and spice merchant wholesalers ..	1 474	5 333 842	494 272	116 135	14 131	946 478	530 390	632 097
4244902	Bread and baked goods merchant wholesalers ..	2 295	5 740 389	643 135	155 914	21 962	1 097 310	138 909	143 113
4244903	Soft drinks and bottled water merchant wholesalers .....	1 915	12 061 378	1 318 840	310 686	37 943	2 604 294	422 959	429 394
4244904	Canned goods merchant wholesalers .....	806	6 617 396	351 033	85 069	9 058	788 309	731 869	752 819
4244905	Food and beverage basic material merchant wholesalers .....	415	2 491 181	161 539	41 253	4 045	335 491	178 017	190 211
4244906	Other grocery specialties merchant wholesalers ..	3 584	D	D	D	l	D	D	D
4245	Farm product raw material merchant wholesalers .....	7 563	103 402 280	2 072 366	479 696	64 800	4 923 838	8 500 029	9 188 112
42451	Grain and field bean merchant wholesalers .....	5 415	85 592 588	1 693 537	395 191	50 239	4 032 259	6 585 500	7 407 889
424510	Grain and field bean merchant wholesalers .....	5 415	85 592 588	1 693 537	395 191	50 239	4 032 259	6 585 500	7 407 889

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<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4245	Farm product raw material merchant wholesalers—Con.								
42452	Livestock merchant wholesalers .....	1 100	7 094 581	119 086	28 678	7 841	285 473	186 009	179 639
424520	Livestock merchant wholesalers .....	1 100	7 094 581	119 086	28 678	7 841	285 473	186 009	179 639
42459	Other farm product raw material merchant wholesalers .....	1 048	10 715 111	259 743	55 827	6 720	606 106	1 728 520	1 600 584
424590	Other farm product raw material merchant wholesalers .....	1 048	10 715 111	259 743	55 827	6 720	606 106	1 728 520	1 600 584
4245901	Hides, skins, and pelts merchant wholesalers ..	196	1 603 598	46 045	10 917	1 233	106 867	97 604	102 056
4245902	Leaf tobacco merchant wholesalers .....	143	1 102 980	45 262	8 532	916	78 422	207 750	226 436
4245903	Wool, wool tops, and mohair merchant wholesalers .....	38	73 516	3 767	899	127	7 574	8 620	7 966
4245904	Cotton merchant wholesalers .....	202	5 832 037	82 779	17 435	1 761	258 472	1 297 531	1 147 184
4245905	Other farm product raw material merchant wholesalers .....	469	2 102 980	81 890	18 044	2 683	154 771	117 015	116 942
4246	Chemical and allied products merchant wholesalers .....	13 133	67 721 393	5 415 428	1 294 283	112 958	10 520 526	4 735 935	4 824 867
42461	Plastics materials and basic forms and shapes merchant wholesalers .....	3 242	15 756 291	1 346 002	316 660	30 322	2 533 650	1 318 025	1 392 344
424610	Plastics materials and basic forms and shapes merchant wholesalers .....	3 242	15 756 291	1 346 002	316 660	30 322	2 533 650	1 318 025	1 392 344
42469	Other chemical and allied products merchant wholesalers .....	9 891	51 965 102	4 069 426	977 623	82 636	7 986 876	3 417 910	3 432 523
424690	Other chemical and allied products merchant wholesalers .....	9 891	51 965 102	4 069 426	977 623	82 636	7 986 876	3 417 910	3 432 523
4246901	Industrial gases (except LP) merchant wholesalers .....	1 066	2 570 564	428 412	102 601	9 744	757 297	195 203	218 635
4246902	Other chemical and allied products merchant wholesalers .....	8 825	49 394 538	3 641 014	875 022	72 892	7 229 579	3 222 707	3 213 888
4247	Petroleum and petroleum products merchant wholesalers .....	7 044	192 666 241	3 471 035	896 189	90 892	6 684 263	4 702 464	5 833 449
42471	Petroleum bulk stations and terminals .....	4 018	97 030 904	2 130 275	526 288	58 556	4 257 376	2 614 697	2 960 488
424710	Petroleum bulk stations and terminals .....	4 018	97 030 904	2 130 275	526 288	58 556	4 257 376	2 614 697	2 960 488
4247101	Petroleum bulk stations and terminals (except LP) .....	3 863	94 341 211	2 039 299	503 613	56 352	4 103 474	2 521 546	2 827 164
42471011	Petroleum bulk stations (except LP) .....	3 411	40 005 362	1 534 985	382 241	46 266	3 031 417	1 003 306	1 054 905
42471012	Petroleum bulk terminals (except LP) ..	452	54 335 849	504 314	121 372	10 086	1 072 057	1 518 240	1 772 259
4247102	Liquefied petroleum bulk stations and terminals ..	155	2 689 693	90 976	22 675	2 204	153 902	93 151	133 324
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) .....	3 026	95 635 337	1 340 760	369 901	32 336	2 426 887	2 087 767	2 872 961
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) .....	3 026	95 635 337	1 340 760	369 901	32 336	2 426 887	2 087 767	2 872 961
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers .....	4 259	79 189 234	7 021 517	1 682 151	157 455	13 759 898	6 068 625	6 534 492
42481	Beer and ale merchant wholesalers .....	2 541	D	D	D	I	D	D	D
424810	Beer and ale merchant wholesalers .....	2 541	D	D	D	I	D	D	D
42482	Wine and distilled alcoholic beverage merchant wholesalers .....	1 718	D	D	D	I	D	D	D
424820	Wine and distilled alcoholic beverage merchant wholesalers .....	1 718	D	D	D	I	D	D	D

See footnotes at end of table.

**Table 1a. Summary Statistics for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Estab-lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4249	Miscellaneous nondurable goods merchant wholesalers ..	32 345	161 092 109	11 187 633	2 659 700	351 063	20 890 941	13 800 019	13 956 779
42491	Farm supplies merchant wholesalers .....	7 146	39 602 108	2 408 815	574 581	68 802	4 751 474	4 249 041	4 145 777
424910	Farm supplies merchant wholesalers .....	7 146	39 602 108	2 408 815	574 581	68 802	4 751 474	4 249 041	4 145 777
4249101	Farm supplies merchant wholesalers - farm dealers .....	4 706	19 983 057	1 384 679	326 582	41 078	2 650 004	1 825 675	1 839 008
4249102	Farm supplies merchant wholesalers - wholesale distributors .....	2 440	19 619 051	1 024 136	247 999	27 724	2 101 470	2 423 366	2 306 769
42492	Book, periodical, and newspaper merchant wholesalers .....	3 256	23 180 858	2 084 583	510 544	70 745	3 567 565	2 612 298	2 472 017
424920	Book, periodical, and newspaper merchant wholesalers .....	3 256	23 180 858	2 084 583	510 544	70 745	3 567 565	2 612 298	2 472 017
42493	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 844	9 855 002	1 567 097	364 688	59 208	2 714 123	847 295	879 474
424930	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 844	9 855 002	1 567 097	364 688	59 208	2 714 123	847 295	879 474
42494	Tobacco and tobacco product merchant wholesalers .....	1 550	55 578 424	1 557 488	371 869	48 662	2 989 339	2 539 936	2 709 986
424940	Tobacco and tobacco product merchant wholesalers .....	1 550	55 578 424	1 557 488	371 869	48 662	2 989 339	2 539 936	2 709 986
42495	Paint, varnish, and supplies merchant wholesalers .....	2 041	5 076 341	675 104	166 456	17 685	1 219 400	507 174	520 430
424950	Paint, varnish, and supplies merchant wholesalers .....	2 041	5 076 341	675 104	166 456	17 685	1 219 400	507 174	520 430
42499	Other miscellaneous nondurable goods merchant wholesalers .....	13 508	27 799 376	2 894 546	671 562	85 961	5 649 040	3 044 275	3 229 095
424990	Other miscellaneous nondurable goods merchant wholesalers .....	13 508	27 799 376	2 894 546	671 562	85 961	5 649 040	3 044 275	3 229 095
4249901	Art goods merchant wholesalers .....	4 510	8 403 702	1 151 054	262 707	32 645	2 521 349	1 231 361	1 268 114
4249902	General merchandise (nondurable goods) merchant wholesalers ..	2 285	6 783 538	585 346	137 102	16 466	1 017 130	527 177	594 446
4249903	Textile bags, bagging, and burlap merchant wholesalers .....	431	D	D	D	g	D	D	D
4249904	Other nondurable goods merchant wholesalers ..	6 282	D	D	D	k	D	D	D
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>18 776</b>	<b>1 316 066 641</b>	<b>49 686 609</b>	<b>13 176 245</b>	<b>829 929</b>	<b>103 510 451</b>	<b>40 067 710</b>	<b>40 639 554</b>
423	Durable goods merchant wholesalers .....	10 508	749 763 682	30 865 164	8 280 725	453 831	60 309 896	22 813 316	23 113 247
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....	687	346 771 193	2 069 776	534 925	37 426	6 877 506	7 845 194	7 809 396
42311	Automobile and other motor vehicle merchant wholesalers .....	218	314 910 881	645 253	162 635	10 424	3 601 995	3 571 930	3 481 140
423110	Automobile and other motor vehicle merchant wholesalers .....	218	314 910 881	645 253	162 635	10 424	3 601 995	3 571 930	3 481 140
4231101	Automobile and motorcycle merchant wholesalers .....	117	303 604 408	418 717	103 789	5 957	3 208 917	3 286 398	3 208 092
4231102	Bus and recreational vehicle merchant wholesalers .....	7	D	D	D	e	D	D	D
4231103	Light truck and van (14,000 lb or less) merchant wholesalers ..	3	D	D	D	b	D	D	D
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers ..	6	D	D	D	c	D	D	D
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers ..	85	D	D	D	h	D	D	D
42312	Motor vehicle supplies and new parts merchant wholesalers .....	389	27 159 035	1 310 448	343 741	24 540	3 040 747	3 976 951	4 027 979
423120	Motor vehicle supplies and new parts merchant wholesalers .....	389	27 159 035	1 310 448	343 741	24 540	3 040 747	3 976 951	4 027 979

See footnotes at end of table.

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers—Con.								
42312	Motor vehicle supplies and new parts merchant wholesalers—Con.								
423120	Motor vehicle supplies and new parts merchant wholesalers—Con.								
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors . . .	165	D	D	D	i	D	D	D
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers . . .	209	19 041 117	1 007 652	268 796	17 294	2 324 636	3 307 048	3 367 786
4231203	Petroleum products marketing equipment merchant wholesalers . . .	15	D	D	D	e	D	D	D
42313	Tire and tube merchant wholesalers . . . . .	80	4 701 277	114 075	28 549	2 462	234 764	296 313	300 277
423130	Tire and tube merchant wholesalers . . . . .	80	4 701 277	114 075	28 549	2 462	234 764	296 313	300 277
4232	Furniture and home furnishing merchant wholesalers . . . . .	334	17 944 173	659 321	158 585	12 490	1 353 063	601 462	596 025
42321	Furniture merchant wholesalers . . . . .	129	5 478 688	182 108	43 969	3 707	470 366	187 922	194 971
423210	Furniture merchant wholesalers . . . . .	129	5 478 688	182 108	43 969	3 707	470 366	187 922	194 971
4232101	Household and lawn furniture merchant wholesalers . . . . .	28	828 371	42 688	10 035	872	85 477	40 499	42 240
4232102	Office and business furniture merchant wholesalers . . . . .	101	4 650 317	139 420	33 934	2 835	384 889	147 423	152 731
42322	Home furnishing merchant wholesalers . . . . .	205	12 465 485	477 213	114 616	8 783	882 697	413 540	401 054
423220	Home furnishing merchant wholesalers . . . . .	205	12 465 485	477 213	114 616	8 783	882 697	413 540	401 054
4232201	Household china, glassware, and crockery merchant wholesalers . . . . .	3	D	D	D	b	D	D	D
4232202	Linens, domestics, draperies, and curtains merchant wholesalers . . . . .	63	4 983 446	184 245	43 416	2 949	338 348	168 379	155 011
4232203	Floor coverings merchant wholesalers . . . . .	100	6 679 054	251 464	61 020	4 851	455 295	197 068	196 212
4232204	Other home furnishing merchant wholesalers . . . . .	39	D	D	D	f	D	D	D
4233	Lumber and other construction materials merchant wholesalers . . . . .	1 195	20 415 968	1 010 094	253 891	22 540	2 368 320	1 060 061	1 113 667
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	356	11 526 959	539 284	138 955	11 835	1 290 074	544 110	590 595
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	356	11 526 959	539 284	138 955	11 835	1 290 074	544 110	590 595
4233101	Lumber without yard merchant wholesalers . . . . .	44	1 996 196	38 529	10 233	662	84 865	23 230	23 791
4233102	Lumber with yard merchant wholesalers . . . . .	36	1 190 904	51 841	13 651	1 324	121 480	99 900	123 196
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers . . . . .	276	8 339 859	448 914	115 071	9 849	1 083 729	420 980	443 608
42332	Brick, stone, and related construction material merchant wholesalers . . . . .	570	5 680 558	221 292	53 006	5 174	536 915	271 952	263 112
423320	Brick, stone, and related construction material merchant wholesalers . . . . .	570	5 680 558	221 292	53 006	5 174	536 915	271 952	263 112
4233201	Brick, block, tile, clay/ cement sewer pipe merchant wholesalers . . . . .	352	2 648 975	131 785	31 524	3 412	244 136	126 985	125 668
4233202	Sand, gravel, and stone merchant wholesalers . . . . .	94	676 064	34 616	7 953	764	96 976	35 898	35 606
4233203	Cement, lime, and related products merchant wholesalers . . . . .	124	2 355 519	54 891	13 529	998	195 803	109 069	101 838
42333	Roofing, siding, and insulation material merchant wholesalers . . . . .	133	1 480 487	106 125	25 466	2 221	251 369	94 028	99 158
423330	Roofing, siding, and insulation material merchant wholesalers . . . . .	133	1 480 487	106 125	25 466	2 221	251 369	94 028	99 158
42339	Other construction material merchant wholesalers . . . . .	136	1 727 964	143 393	36 464	3 310	289 962	149 971	160 802
423390	Other construction material merchant wholesalers . . . . .	136	1 727 964	143 393	36 464	3 310	289 962	149 971	160 802

See footnotes at end of table.

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4233	Lumber and other construction materials merchant wholesalers—Con.								
42339	Other construction material merchant wholesalers—Con.								
423390	Other construction material merchant wholesalers—Con.								
4233901	Flat glass and other construction glass merchant wholesalers ..	45	342 939	49 202	13 070	1 276	97 003	17 270	19 602
4233902	Other construction material merchant wholesalers ..	91	1 385 025	94 191	23 394	2 034	192 959	132 701	141 200
4234	Professional and commercial equipment and supplies merchant wholesalers ..	1 740	133 984 232	13 185 587	3 632 540	174 511	23 281 312	3 760 598	3 692 190
42341	Photographic equipment and supplies merchant wholesalers ..	63	D	D	D	i	D	D	D
423410	Photographic equipment and supplies merchant wholesalers ..	63	D	D	D	i	D	D	D
42342	Office equipment merchant wholesalers ..	333	8 994 748	1 359 497	334 312	26 973	2 184 755	444 587	417 258
423420	Office equipment merchant wholesalers ..	333	8 994 748	1 359 497	334 312	26 973	2 184 755	444 587	417 258
42343	Computer and computer peripheral equipment and software merchant wholesalers ..	881	81 902 653	9 004 265	2 568 896	109 886	14 288 592	1 285 852	1 063 997
423430	Computer and computer peripheral equipment and software merchant wholesalers ..	881	81 902 653	9 004 265	2 568 896	109 886	14 288 592	1 285 852	1 063 997
4234301	Computer and computer peripheral equipment merchant wholesalers ..	860	81 377 227	8 884 137	2 536 722	108 418	14 092 052	1 249 397	1 035 734
42343011	Computer and peripheral equipment for resale merchant wholesalers ..	176	8 111 566	751 063	187 214	9 857	1 202 728	149 003	132 846
42343012	Computer and peripheral equipment for end use merchant wholesalers ..	684	73 265 661	8 133 074	2 349 508	98 561	12 889 324	1 100 394	902 888
4234302	Computer software (packaged) merchant wholesalers ..	21	525 426	120 128	32 174	1 468	196 540	36 455	28 263
42344	Other commercial equipment merchant wholesalers ..	92	601 220	68 318	16 898	1 954	123 160	42 282	40 407
423440	Other commercial equipment merchant wholesalers ..	92	601 220	68 318	16 898	1 954	123 160	42 282	40 407
4234401	Restaurant and hotel equipment and supplies merchant wholesalers ..	23	322 041	23 573	5 560	606	55 370	30 676	29 588
4234402	Store machines and equipment merchant wholesalers ..	69	279 179	44 745	11 338	1 348	67 790	11 606	10 819
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers ..	243	27 390 693	2 096 546	539 064	24 655	4 925 138	1 351 886	1 532 729
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers ..	243	27 390 693	2 096 546	539 064	24 655	4 925 138	1 351 886	1 532 729
4234501	Surgical, medical, and hospital supplies merchant wholesalers ..	234	27 020 054	2 037 532	525 336	23 676	4 782 371	1 328 601	1 503 047
4234502	Dental equipment and supplies merchant wholesalers ..	9	370 639	59 014	13 728	979	142 767	23 285	29 682
42346	Ophthalmic goods merchant wholesalers ..	50	1 585 826	116 551	30 161	3 335	261 804	66 971	65 460
423460	Ophthalmic goods merchant wholesalers ..	50	1 585 826	116 551	30 161	3 335	261 804	66 971	65 460
42349	Other professional equipment and supplies merchant wholesalers ..	78	D	D	D	h	D	D	D
423490	Other professional equipment and supplies merchant wholesalers ..	78	D	D	D	h	D	D	D
4234901	Religious and school supplies merchant wholesalers ..	20	D	D	D	f	D	D	D
4234902	Other professional equipment and supplies merchant wholesalers ..	58	D	D	D	g	D	D	D

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4235	Metal and mineral (except petroleum) merchant wholesalers .....	730	35 708 544	797 301	200 557	15 070	1 589 028	1 360 161	1 434 981
42351	Metal service centers and other metal merchant wholesalers .....	693	32 250 772	769 617	190 965	14 760	1 530 030	1 278 210	1 349 383
423510	Metal service centers and other metal merchant wholesalers .....	693	32 250 772	769 617	190 965	14 760	1 530 030	1 278 210	1 349 383
4235101	Ferrous metal service centers and sales offices merchant wholesalers .....	562	26 463 895	587 337	145 196	11 364	1 120 394	986 719	1 040 558
42351011	Ferrous metal service centers merchant wholesalers .....	286	8 268 104	356 573	88 572	7 271	738 291	986 719	1 040 558
42351012	Ferrous metal sales offices merchant wholesalers .....	276	18 195 791	230 764	56 624	4 093	382 103	—	—
4235102	Nonferrous metal service centers and sales offices merchant wholesalers .....	131	5 786 877	182 280	45 769	3 396	409 636	291 491	308 825
42351021	Nonferrous metal service centers merchant wholesalers .....	81	2 710 744	112 394	27 597	2 262	303 086	291 491	308 825
42351022	Nonferrous metal sales offices merchant wholesalers .....	50	3 076 133	69 886	18 172	1 134	106 550	—	—
42352	Coal and other mineral and ore merchant wholesalers...	37	3 457 772	27 684	9 592	310	58 998	81 951	85 598
423520	Coal and other mineral and ore merchant wholesalers.	37	3 457 772	27 684	9 592	310	58 998	81 951	85 598
4235201	Coal merchant wholesalers .....	23	D	D	D	c	D	D	D
4235202	Other mineral and ore merchant wholesalers ..	14	D	D	D	c	D	D	D
4236	Electrical and electronic goods merchant wholesalers .....	2 387	99 419 214	8 477 050	2 328 405	106 618	15 965 276	2 525 303	2 450 256
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	802	24 330 990	1 154 786	303 852	20 077	2 181 687	426 992	493 286
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	802	24 330 990	1 154 786	303 852	20 077	2 181 687	426 992	493 286
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	66	12 634 067	231 753	62 789	3 943	887 703	399 305	428 340
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	66	12 634 067	231 753	62 789	3 943	887 703	399 305	428 340
42369	Other electronic parts and equipment merchant wholesalers .....	1 519	62 454 157	7 090 511	1 961 764	82 598	12 895 886	1 699 006	1 528 630
423690	Other electronic parts and equipment merchant wholesalers .....	1 519	62 454 157	7 090 511	1 961 764	82 598	12 895 886	1 699 006	1 528 630
4236901	Communications equipment and supplies merchant wholesalers ..	790	33 017 299	4 444 874	1 204 986	49 592	7 060 988	368 214	301 023
4236902	Electronic parts (except communications equipment) merchant wholesalers .....	729	29 436 858	2 645 637	756 778	33 006	5 834 898	1 330 792	1 227 607
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....	642	14 146 930	1 027 792	254 735	19 522	2 089 399	950 717	1 060 841
42371	Hardware merchant wholesalers .....	182	6 052 575	342 993	90 813	6 660	815 489	379 118	425 785
423710	Hardware merchant wholesalers .....	182	6 052 575	342 993	90 813	6 660	815 489	379 118	425 785
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	90	1 505 649	76 256	21 049	1 707	141 239	134 698	135 775
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	90	1 505 649	76 256	21 049	1 707	141 239	134 698	135 775
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	312	6 079 566	532 467	125 686	9 850	1 017 088	409 113	474 501

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	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers—Con.								
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers—Con.								
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	312	6 079 566	532 467	125 686	9 850	1 017 088	409 113	474 501
42374	Refrigeration equipment and supplies merchant wholesalers .....	58	509 140	76 076	17 187	1 305	115 583	27 788	24 780
423740	Refrigeration equipment and supplies merchant wholesalers .....	58	509 140	76 076	17 187	1 305	115 583	27 788	24 780
4238	Machinery, equipment, and supplies merchant wholesalers .....	2 502	70 178 802	3 208 458	810 856	57 039	5 914 533	4 147 506	4 362 277
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	216	14 459 354	343 585	85 590	7 041	622 116	627 848	638 948
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	216	14 459 354	343 585	85 590	7 041	622 116	627 848	638 948
42382	Farm and garden machinery and equipment merchant wholesalers .....	93	D	D	D	h	D	D	D
423820	Farm and garden machinery and equipment merchant wholesalers .....	93	D	D	D	h	D	D	D
4238201	Farm machinery and equipment merchant wholesalers - farm dealers .....	38	D	D	D	e	D	D	D
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors .....	39	D	D	D	f	D	D	D
4238203	Lawn and garden machinery and equipment merchant wholesalers .....	16	D	D	D	g	D	D	D
42383	Industrial machinery and equipment merchant wholesalers .....	1 429	20 288 078	1 893 035	481 994	31 166	3 335 379	1 387 325	1 342 618
423830	Industrial machinery and equipment merchant wholesalers .....	1 429	20 288 078	1 893 035	481 994	31 166	3 335 379	1 387 325	1 342 618
4238301	Food-processing machinery and equipment merchant wholesalers .....	16	1 189 250	36 371	8 951	654	62 425	39 394	44 391
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers ..	146	1 666 821	90 961	23 201	1 910	165 080	140 816	102 566
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers .....	24	741 766	17 592	4 583	270	46 168	34 094	15 610
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....	122	925 055	73 369	18 618	1 640	118 912	106 722	86 956
4238303	General-purpose industrial machinery and equipment merchant wholesalers .....	453	6 056 467	530 436	137 259	9 639	901 216	427 791	446 015
4238304	Metalworking machinery and equipment merchant wholesalers ..	86	1 755 106	90 146	23 614	1 424	143 730	53 538	51 461
4238305	Materials handling equipment merchant wholesalers .....	149	2 179 051	251 538	60 468	4 638	409 946	123 642	138 043
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....	316	2 651 094	315 732	82 126	5 484	546 905	447 964	411 800
4238307	Other industrial machinery and equipment merchant wholesalers .....	263	4 790 289	577 851	146 375	7 417	1 106 077	154 180	148 342
42384	Industrial supplies merchant wholesalers .....	569	19 616 153	474 849	121 011	8 639	911 613	751 154	711 211
423840	Industrial supplies merchant wholesalers .....	569	19 616 153	474 849	121 011	8 639	911 613	751 154	711 211

See footnotes at end of table.

**Table 1a. Summary Statistics for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4238	Machinery, equipment, and supplies merchant wholesalers—Con.								
42384	Industrial supplies merchant wholesalers—Con.								
423840	Industrial supplies merchant wholesalers—Con.								
4238402	Mechanical power transmission supplies merchant wholesalers ..	135	3 706 883	94 099	23 621	1 730	192 680	184 006	176 964
4238403	Welding supplies merchant wholesalers ..	200	482 386	50 259	12 725	1 273	101 151	43 915	43 377
4238404	Industrial containers and supplies merchant wholesalers ..	37	1 900 713	36 696	8 639	687	85 767	40 031	35 810
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers ..	46	412 931	48 665	12 016	923	85 076	54 021	51 341
4238406	Other industrial supplies merchant wholesalers ..	151	13 113 240	245 130	64 010	4 026	446 939	429 181	403 719
42385	Service establishment equipment and supplies merchant wholesalers ..	133	D	D	D	h	D	D	D
4238501	Service establishment equipment and supplies merchant wholesalers ..	133	D	D	D	h	D	D	D
4238502	Beauty and barber shop equipment and supplies merchant wholesalers ..	3	D	D	D	c	D	D	D
4238503	Custodial and janitors equipment and supplies merchant wholesalers ..	15	150 350	24 946	6 920	613	34 617	7 379	6 198
4238504	Laundry and dry-cleaning equipment and supplies merchant wholesalers ..	18	D	D	D	f	D	D	D
42386	Other service establishment equipment and supplies merchant wholesalers ..	97	D	D	D	g	D	D	D
4238601	Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..	62	5 208 413	201 306	48 579	4 520	438 098	1 147 097	1 441 386
4238602	Transportation equipment and supplies (except motor vehicle) merchant wholesalers ..	62	5 208 413	201 306	48 579	4 520	438 098	1 147 097	1 441 386
4238603	Aircraft and aeronautical equipment and supplies merchant wholesalers ..	31	4 785 192	162 006	38 604	3 624	366 713	1 074 036	1 361 940
4238604	Marine machinery, equipment, and supplies merchant wholesalers ..	15	135 216	11 166	2 832	268	18 565	20 039	19 043
4238605	Other transportation equipment and supplies merchant wholesalers ..	16	288 005	28 134	7 143	628	52 820	53 022	60 403
4239	Miscellaneous durable goods merchant wholesalers ..	291	11 194 626	429 785	106 231	8 615	871 459	562 314	593 614
42391	Sporting and recreational goods and supplies merchant wholesalers ..	104	2 794 861	134 012	35 324	2 771	301 315	208 742	214 215
423910	Sporting and recreational goods and supplies merchant wholesalers ..	104	2 794 861	134 012	35 324	2 771	301 315	208 742	214 215
42392	Toy and hobby goods and supplies merchant wholesalers ..	36	D	D	D	g	D	D	D
423920	Toy and hobby goods and supplies merchant wholesalers ..	36	D	D	D	g	D	D	D
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers ..	39	638 959	56 011	13 404	1 360	99 861	48 612	47 276
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers ..	39	638 959	56 011	13 404	1 360	99 861	48 612	47 276
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers ..	32	D	D	D	g	D	D	D
4239402	Precious metal (except ore) merchant wholesalers ..	7	D	D	D	b	D	D	D
42399	Other miscellaneous durable goods merchant wholesalers ..	112	D	D	D	h	D	D	D
423990	Other miscellaneous durable goods merchant wholesalers ..	112	D	D	D	h	D	D	D
4239901	Musical instruments and supplies merchant wholesalers ..	6	576 643	22 840	6 212	378	50 752	76 370	63 994

See footnotes at end of table.

**Table 1a. Summary Statistics for the United States: 2002—Con.**

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
423	Durable goods merchant wholesalers—Con.								
4239	Miscellaneous durable goods merchant wholesalers—Con.								
42399	Other miscellaneous durable goods merchant wholesalers—Con.								
423990	Other miscellaneous durable goods merchant wholesalers—Con.								
4239903	General merchandise (durable goods) merchant wholesalers ..	27	167 045	13 364	3 118	322	26 727	6 889	7 561
4239904	Prerecorded media merchant wholesalers ..	39	5 135 327	79 204	19 441	1 373	153 995	126 065	134 962
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers ..	39	5 135 327	79 204	19 441	1 373	153 995	126 065	134 962
4239905	Fire extinguishers and fire safety equipment merchant wholesalers ..	5	D	D	D	b	D	D	D
4239906	Other durable goods merchant wholesalers ..	35	D	D	D	g	D	D	D
424	Nondurable goods merchant wholesalers ..	8 268	566 302 959	18 821 445	4 895 520	376 098	43 200 555	17 254 394	17 526 307
4241	Paper and paper product merchant wholesalers ..	923	41 764 920	1 459 948	395 409	51 997	2 763 874	1 027 222	1 066 825
42411	Printing and writing paper merchant wholesalers ..	237	14 110 428	272 967	73 115	4 125	527 999	196 503	201 463
424110	Printing and writing paper merchant wholesalers ..	237	14 110 428	272 967	73 115	4 125	527 999	196 503	201 463
42412	Stationery and office supplies merchant wholesalers ..	463	9 550 779	737 528	198 311	40 382	1 415 868	628 597	646 381
424120	Stationery and office supplies merchant wholesalers ..	463	9 550 779	737 528	198 311	40 382	1 415 868	628 597	646 381
42413	Industrial and personal service paper merchant wholesalers ..	223	18 103 713	449 453	123 983	7 490	820 007	202 122	218 981
424130	Industrial and personal service paper merchant wholesalers ..	223	18 103 713	449 453	123 983	7 490	820 007	202 122	218 981
4242	Drugs and druggists' sundries merchant wholesalers ..	403	141 232 623	6 195 910	1 666 788	81 540	14 520 158	2 335 395	2 493 149
42421	Drugs and druggists' sundries merchant wholesalers ..	403	141 232 623	6 195 910	1 666 788	81 540	14 520 158	2 335 395	2 493 149
424210	Drugs and druggists' sundries merchant wholesalers ..	403	141 232 623	6 195 910	1 666 788	81 540	14 520 158	2 335 395	2 493 149
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers ..	403	141 232 623	6 195 910	1 666 788	81 540	14 520 158	2 335 395	2 493 149
4243	Apparel, piece goods, and notions merchant wholesalers ..	283	12 543 052	603 775	149 993	10 900	1 315 790	1 103 430	1 048 745
42431	Piece goods, notions, and other dry goods merchant wholesalers ..	121	3 843 067	156 653	39 812	2 702	324 819	193 258	198 269
424310	Piece goods, notions, and other dry goods merchant wholesalers ..	121	3 843 067	156 653	39 812	2 702	324 819	193 258	198 269
4243101	Piece goods merchant wholesalers - jobbers...	103	3 548 056	142 548	36 283	2 455	284 200	159 988	164 007
4243102	Notions and other dry goods merchant wholesalers ..	18	295 011	14 105	3 529	247	40 619	33 270	34 262
42432	Men's and boys' clothing and furnishings merchant wholesalers ..	88	3 783 614	184 901	46 107	4 406	343 006	461 643	421 828
424320	Men's and boys' clothing and furnishings merchant wholesalers ..	88	3 783 614	184 901	46 107	4 406	343 006	461 643	421 828
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers ..	60	3 709 461	217 958	52 716	3 245	454 629	361 856	344 040
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers ..	60	3 709 461	217 958	52 716	3 245	454 629	361 856	344 040
42434	Footwear merchant wholesalers ..	14	1 206 910	44 263	11 358	547	193 336	86 673	84 608
424340	Footwear merchant wholesalers ..	14	1 206 910	44 263	11 358	547	193 336	86 673	84 608
4244	Grocery and related product merchant wholesalers ..	2 874	125 556 699	5 745 578	1 388 535	147 443	13 149 082	2 944 388	3 007 751

See footnotes at end of table.



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	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4244	Grocery and related product merchant wholesalers—Con.								
42442	Packaged frozen food merchant wholesalers .....	236	8 233 567	431 756	107 348	12 005	1 131 589	344 079	419 656
424420	Packaged frozen food merchant wholesalers .....	236	8 233 567	431 756	107 348	12 005	1 131 589	344 079	419 656
42443	Dairy product (except dried or canned) merchant wholesalers .....	412	14 961 714	815 129	201 864	17 016	1 907 919	344 731	363 722
424430	Dairy product (except dried or canned) merchant wholesalers .....	412	14 961 714	815 129	201 864	17 016	1 907 919	344 731	363 722
4244302	Dairy product (except raw milk) merchant wholesalers .....	412	14 961 714	815 129	201 864	17 016	1 907 919	344 731	363 722
42444	Poultry and poultry product merchant wholesalers .....	28	721 082	28 301	6 718	811	54 079	5 687	5 309
424440	Poultry and poultry product merchant wholesalers .....	28	721 082	28 301	6 718	811	54 079	5 687	5 309
4244402	Poultry and poultry product (except live) merchant wholesalers ..	28	721 082	28 301	6 718	811	54 079	5 687	5 309
42445	Confectionery merchant wholesalers .....	232	20 865 492	575 470	138 649	17 103	2 045 835	468 865	424 165
424450	Confectionery merchant wholesalers .....	232	20 865 492	575 470	138 649	17 103	2 045 835	468 865	424 165
42446	Fish and seafood merchant wholesalers .....	15	D	D	D	e	D	D	D
424460	Fish and seafood merchant wholesalers .....	15	D	D	D	e	D	D	D
42447	Meat and meat product merchant wholesalers .....	67	4 074 767	87 700	18 564	2 028	211 997	79 895	73 842
424470	Meat and meat product merchant wholesalers .....	67	4 074 767	87 700	18 564	2 028	211 997	79 895	73 842
42449	Other grocery and related products merchant wholesalers .....	1 884	D	D	D	i	D	D	D
424490	Other grocery and related products merchant wholesalers .....	1 884	D	D	D	i	D	D	D
4244901	Coffee, tea, and spice merchant wholesalers ..	172	1 948 449	102 374	26 341	2 577	190 693	44 980	47 562
4244902	Bread and baked goods merchant wholesalers ..	508	15 104 877	721 750	180 166	18 493	1 188 575	133 280	124 013
4244903	Soft drinks and bottled water merchant wholesalers .....	972	24 141 795	2 396 190	559 986	66 875	5 155 529	484 787	483 946
4244904	Canned goods merchant wholesalers .....	42	4 466 456	90 585	20 960	1 861	191 487	98 790	96 178
4244905	Food and beverage basic material merchant wholesalers .....	24	599 872	19 158	4 635	362	39 264	16 546	17 308
4244906	Other grocery specialties merchant wholesalers ..	166	D	D	D	i	D	D	D
4246	Chemical and allied products merchant wholesalers .....	1 461	47 832 870	1 814 266	505 842	28 415	3 991 087	2 239 985	2 214 598
42461	Plastics materials and basic forms and shapes merchant wholesalers .....	194	13 035 793	353 231	88 021	6 155	777 763	521 487	477 430
424610	Plastics materials and basic forms and shapes merchant wholesalers .....	194	13 035 793	353 231	88 021	6 155	777 763	521 487	477 430
42469	Other chemical and allied products merchant wholesalers .....	1 267	34 797 077	1 461 035	417 821	22 260	3 213 324	1 718 498	1 737 168
424690	Other chemical and allied products merchant wholesalers .....	1 267	34 797 077	1 461 035	417 821	22 260	3 213 324	1 718 498	1 737 168
4246901	Industrial gases (except LP) merchant wholesalers .....	347	2 240 247	183 978	44 548	3 709	350 031	85 959	92 164
4246902	Other chemical and allied products merchant wholesalers .....	920	32 556 830	1 277 057	373 273	18 551	2 863 293	1 632 539	1 645 004
4247	Petroleum and petroleum products merchant wholesalers .....	1 008	128 580 295	844 064	218 890	14 024	2 374 956	4 869 874	4 855 794
42471	Petroleum bulk stations and terminals .....	818	112 950 449	693 029	176 711	11 608	1 791 271	4 597 804	4 591 878
424710	Petroleum bulk stations and terminals .....	818	112 950 449	693 029	176 711	11 608	1 791 271	4 597 804	4 591 878
4247101	Petroleum bulk stations and terminals (except LP) .....	798	112 698 437	679 350	173 076	11 317	1 747 978	4 573 478	4 562 238
42471011	Petroleum bulk stations (except LP) .....	168	1 562 308	52 428	14 250	1 264	111 009	94 726	85 208
42471012	Petroleum bulk terminals (except LP) ..	630	111 136 129	626 922	158 826	10 053	1 636 969	4 478 752	4 477 030
4247102	Liquefied petroleum bulk stations and terminals ..	20	252 012	13 679	3 635	291	43 293	24 326	29 640

See footnotes at end of table.

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-2001 inventories (\$1,000)	End-of-2002 inventories (\$1,000)
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
424	Nondurable goods merchant wholesalers—Con.								
4247	Petroleum and petroleum products merchant wholesalers—Con.								
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	190	15 629 846	151 035	42 179	2 416	583 685	272 070	263 916
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . .	190	15 629 846	151 035	42 179	2 416	583 685	272 070	263 916
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	73	8 370 305	327 261	78 391	5 275	946 946	348 814	360 479
42481	Beer and ale merchant wholesalers . . . . .	20	D	D	D	h	D	D	D
424810	Beer and ale merchant wholesalers . . . . .	20	D	D	D	h	D	D	D
42482	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	53	D	D	D	g	D	D	D
424820	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	53	D	D	D	g	D	D	D
4249	Miscellaneous nondurable goods merchant wholesalers . .	1 243	60 422 195	1 830 643	491 672	36 504	4 138 662	2 385 286	2 478 966
42491	Farm supplies merchant wholesalers . . . . .	542	14 152 330	516 585	139 913	10 028	1 100 742	1 627 335	1 636 881
424910	Farm supplies merchant wholesalers . . . . .	542	14 152 330	516 585	139 913	10 028	1 100 742	1 627 335	1 636 881
4249101	Farm supplies merchant wholesalers - farm dealers . . . . .	299	3 825 264	154 894	37 480	3 769	343 231	280 199	267 208
4249102	Farm supplies merchant wholesalers - wholesale distributors . . . . .	243	10 327 066	361 691	102 433	6 259	757 511	1 347 136	1 369 673
42492	Book, periodical, and newspaper merchant wholesalers . . . . .	208	7 715 971	332 188	90 318	5 327	529 549	49 857	52 297
424920	Book, periodical, and newspaper merchant wholesalers . . . . .	208	7 715 971	332 188	90 318	5 327	529 549	49 857	52 297
42493	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	10	184 092	20 932	5 058	746	45 433	20 404	29 378
424930	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	10	184 092	20 932	5 058	746	45 433	20 404	29 378
42494	Tobacco and tobacco product merchant wholesalers . . . . .	68	29 175 606	452 162	126 906	10 195	1 224 873	168 847	182 643
424940	Tobacco and tobacco product merchant wholesalers . . . . .	68	29 175 606	452 162	126 906	10 195	1 224 873	168 847	182 643
42495	Paint, varnish, and supplies merchant wholesalers . . . . .	271	4 991 551	237 008	59 057	4 675	492 150	172 249	175 542
424950	Paint, varnish, and supplies merchant wholesalers . . . . .	271	4 991 551	237 008	59 057	4 675	492 150	172 249	175 542
42499	Other miscellaneous nondurable goods merchant wholesalers . . . . .	144	4 202 645	271 768	70 420	5 533	745 915	346 594	402 225
424990	Other miscellaneous nondurable goods merchant wholesalers . . . . .	144	4 202 645	271 768	70 420	5 533	745 915	346 594	402 225
4249901	Art goods merchant wholesalers . . . . .	16	606 656	36 782	9 744	1 136	72 282	34 881	30 508
4249902	General merchandise (nondurable goods) merchant wholesalers . .	68	1 798 480	119 304	29 835	1 749	243 581	172 926	199 958
4249903	Textile bags, bagging, and burlap merchant wholesalers . . . . .	17	D	D	D	g	D	D	D
4249904	Other nondurable goods merchant wholesalers . .	43	D	D	D	g	D	D	D

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>WHOLESALE TRADE</b>		
<b>42</b>	<b>Wholesale trade</b> .....	<b>3.6</b>	<b>5.1</b>
423	Durable goods merchant wholesalers .....	4.1	6.1
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....	1.7	2.2
42311	Automobile and other motor vehicle merchant wholesalers .....	1.1	.9
423110	Automobile and other motor vehicle merchant wholesalers .....	1.1	.9
4231101	Automobile and motorcycle merchant wholesalers .....	.8	.4
4231102	Bus and recreational vehicle merchant wholesalers .....	4.4	6.3
4231103	Light truck and van (14,000 lb or less) merchant wholesalers .....	3.2	1.4
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....	6.8	6.5
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....	3.8	6.5
42312	Motor vehicle supplies and new parts merchant wholesalers .....	3.6	7.6
423120	Motor vehicle supplies and new parts merchant wholesalers .....	3.6	7.6
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....	3.8	9.1
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers .....	3.3	6.3
4231203	Petroleum products marketing equipment merchant wholesalers .....	8.9	12.7
42313	Tire and tube merchant wholesalers .....	3.8	5.6
423130	Tire and tube merchant wholesalers .....	3.8	5.6
42314	Motor vehicle parts (used) merchant wholesalers .....	28.5	16.3
423140	Motor vehicle parts (used) merchant wholesalers .....	28.5	16.3
4232	Furniture and home furnishing merchant wholesalers .....	6.9	6.9
42321	Furniture merchant wholesalers .....	7.0	8.0
423210	Furniture merchant wholesalers .....	7.0	8.0
4232101	Household and lawn furniture merchant wholesalers .....	9.6	8.2
4232102	Office and business furniture merchant wholesalers .....	5.3	7.9
42322	Home furnishing merchant wholesalers .....	6.8	6.2
423220	Home furnishing merchant wholesalers .....	6.8	6.2
4232201	Household china, glassware, and crockery merchant wholesalers .....	12.0	4.3
4232202	Linens, domestics, draperies, and curtains merchant wholesalers .....	6.1	7.4
4232203	Floor coverings merchant wholesalers .....	5.3	6.1
4232204	Other home furnishing merchant wholesalers .....	8.4	5.9
4233	Lumber and other construction materials merchant wholesalers .....	5.1	6.5
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	4.6	5.4
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	4.6	5.4
4233101	Lumber without yard merchant wholesalers .....	4.7	8.6
4233102	Lumber with yard merchant wholesalers .....	5.8	4.3
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers .....	4.1	4.3
42332	Brick, stone, and related construction material merchant wholesalers .....	8.3	11.3
423320	Brick, stone, and related construction material merchant wholesalers .....	8.3	11.3
4233201	Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....	7.7	8.5
4233202	Sand, gravel, and stone merchant wholesalers .....	18.1	16.9
4233203	Cement, lime, and related products merchant wholesalers .....	3.1	11.6
42333	Roofing, siding, and insulation material merchant wholesalers .....	3.0	5.6
423330	Roofing, siding, and insulation material merchant wholesalers .....	3.0	5.6
42339	Other construction material merchant wholesalers .....	7.8	9.5
423390	Other construction material merchant wholesalers .....	7.8	9.5
4233901	Flat glass and other construction glass merchant wholesalers .....	7.4	10.2
4233902	Other construction material merchant wholesalers .....	7.9	9.4
4234	Professional and commercial equipment and supplies merchant wholesalers .....	3.4	6.3
42341	Photographic equipment and supplies merchant wholesalers .....	2.1	2.1
423410	Photographic equipment and supplies merchant wholesalers .....	2.1	2.1
42342	Office equipment merchant wholesalers .....	3.2	6.0
423420	Office equipment merchant wholesalers .....	3.2	6.0
42343	Computer and computer peripheral equipment and software merchant wholesalers .....	3.0	5.9
423430	Computer and computer peripheral equipment and software merchant wholesalers .....	3.0	5.9
4234301	Computer and computer peripheral equipment merchant wholesalers .....	2.8	5.6
42343011	Computer and peripheral equipment for resale merchant wholesalers .....	4.0	6.3
42343012	Computer and peripheral equipment for end use merchant wholesalers .....	2.0	5.1
4234302	Computer software (packaged) merchant wholesalers .....	5.9	11.1
42344	Other commercial equipment merchant wholesalers .....	9.6	5.9
423440	Other commercial equipment merchant wholesalers .....	9.6	5.9
4234401	Restaurant and hotel equipment and supplies merchant wholesalers .....	8.4	5.4
4234402	Store machines and equipment merchant wholesalers .....	12.6	7.4
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	3.2	9.1
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	3.2	9.1
4234501	Surgical, medical, and hospital supplies merchant wholesalers .....	3.2	9.5
4234502	Dental equipment and supplies merchant wholesalers .....	3.8	5.0
42346	Ophthalmic goods merchant wholesalers .....	6.9	5.3
423460	Ophthalmic goods merchant wholesalers .....	6.9	5.3
42349	Other professional equipment and supplies merchant wholesalers .....	3.9	4.4
423490	Other professional equipment and supplies merchant wholesalers .....	3.9	4.4
4234901	Religious and school supplies merchant wholesalers .....	2.4	2.9
4234902	Other professional equipment and supplies merchant wholesalers .....	4.4	4.9
4235	Metal and mineral (except petroleum) merchant wholesalers .....	3.7	7.9
42351	Metal service centers and other metal merchant wholesalers .....	3.9	8.0
423510	Metal service centers and other metal merchant wholesalers .....	3.9	8.0
4235101	Ferrous metal service centers and sales offices merchant wholesalers .....	3.9	8.3
42351011	Ferrous metal service centers merchant wholesalers .....	5.0	2.3
42351012	Ferrous metal sales offices merchant wholesalers .....	1.7	20.4
4235102	Nonferrous metal service centers and sales offices merchant wholesalers .....	3.7	7.0
42351021	Nonferrous metal service centers merchant wholesalers .....	4.2	1.5
42351022	Nonferrous metal sales offices merchant wholesalers .....	1.8	26.4
42352	Coal and other mineral and ore merchant wholesalers .....	2.2	7.5
423520	Coal and other mineral and ore merchant wholesalers .....	2.2	7.5
4235201	Coal merchant wholesalers .....	1.9	7.3
4235202	Other mineral and ore merchant wholesalers .....	3.1	7.9

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>WHOLESALE TRADE—Con.</b>		
42	<b>Wholesale trade—Con.</b>		
423	Durable goods merchant wholesalers—Con.		
4236	Electrical and electronic goods merchant wholesalers .....	3.6	9.4
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	3.9	10.9
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	3.9	10.9
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	3.1	4.2
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	3.1	4.2
42369	Other electronic parts and equipment merchant wholesalers .....	3.7	10.5
423690	Other electronic parts and equipment merchant wholesalers .....	3.7	10.5
4236901	Communications equipment and supplies merchant wholesalers .....	3.3	9.1
4236902	Electronic parts (except communications equipment) merchant wholesalers .....	3.9	11.5
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....	5.8	9.3
42371	Hardware merchant wholesalers .....	6.0	8.1
423710	Hardware merchant wholesalers .....	6.0	8.1
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	7.5	10.6
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	7.5	10.6
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	3.9	10.3
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	3.9	10.3
42374	Refrigeration equipment and supplies merchant wholesalers .....	5.4	6.9
423740	Refrigeration equipment and supplies merchant wholesalers .....	5.4	6.9
4238	Machinery, equipment, and supplies merchant wholesalers .....	5.6	7.7
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	2.8	5.8
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	2.8	5.8
42382	Farm and garden machinery and equipment merchant wholesalers .....	9.0	3.6
423820	Farm and garden machinery and equipment merchant wholesalers .....	9.0	3.6
4238201	Farm machinery and equipment merchant wholesalers - farm dealers .....	14.2	4.0
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors .....	5.6	4.7
4238203	Lawn and garden machinery and equipment merchant wholesalers .....	1.5	1.7
42383	Industrial machinery and equipment merchant wholesalers .....	6.0	9.5
423830	Industrial machinery and equipment merchant wholesalers .....	6.0	9.5
4238301	Food-processing machinery and equipment merchant wholesalers .....	7.5	5.7
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....	5.9	10.6
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers .....	5.0	12.3
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....	6.7	9.2
4238303	General-purpose industrial machinery and equipment merchant wholesalers .....	5.5	8.4
4238304	Metalworking machinery and equipment merchant wholesalers .....	5.6	7.8
4238305	Materials handling equipment merchant wholesalers .....	6.2	7.8
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....	5.9	16.9
4238307	Other industrial machinery and equipment merchant wholesalers .....	6.6	10.1
42384	Industrial supplies merchant wholesalers .....	5.1	11.0
423840	Industrial supplies merchant wholesalers .....	5.1	11.0
4238401	General-line industrial supplies merchant wholesalers .....	17.3	21.8
4238402	Mechanical power transmission supplies merchant wholesalers .....	1.9	14.0
4238403	Welding supplies merchant wholesalers .....	5.8	16.0
4238404	Industrial containers and supplies merchant wholesalers .....	6.1	7.1
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers .....	8.1	10.9
4238406	Other industrial supplies merchant wholesalers .....	3.7	8.9
42385	Service establishment equipment and supplies merchant wholesalers .....	7.5	6.5
423850	Service establishment equipment and supplies merchant wholesalers .....	7.5	6.5
4238501	Beauty and barber shop equipment and supplies merchant wholesalers .....	8.0	8.6
4238502	Custodial and janitors' equipment and supplies merchant wholesalers .....	9.3	6.5
4238503	Laundry and dry-cleaning equipment and supplies merchant wholesalers .....	3.1	2.8
4238504	Other service establishment equipment and supplies merchant wholesalers .....	8.8	8.1
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3.3	3.8
423860	Transportation equipment and supplies (except motor vehicle) merchant wholesalers .....	3.3	3.8
4238601	Aircraft and aeronautical equipment and supplies merchant wholesalers .....	2.4	2.9
4238602	Marine machinery, equipment, and supplies merchant wholesalers .....	10.3	10.8
4238603	Other transportation equipment and supplies merchant wholesalers .....	6.3	7.0
4239	Miscellaneous durable goods merchant wholesalers .....	10.6	6.9
42391	Sporting and recreational goods and supplies merchant wholesalers .....	8.4	8.6
423910	Sporting and recreational goods and supplies merchant wholesalers .....	8.4	8.6
42392	Toy and hobby goods and supplies merchant wholesalers .....	7.7	10.4
423920	Toy and hobby goods and supplies merchant wholesalers .....	7.7	10.4
42393	Recyclable material merchant wholesalers .....	7.8	7.4
423930	Recyclable material merchant wholesalers .....	7.8	7.4
4239301	Iron and steel scrap merchant wholesalers - processors and dealers .....	5.4	6.1
42393011	Iron and steel scrap merchant wholesalers - processors (using power processing equipment) .....	5.6	6.7
42393012	Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) .....	4.9	4.8
4239302	Recyclable paper and paperboard merchant wholesalers .....	6.3	7.2
4239303	Other recyclable material merchant wholesalers .....	11.3	9.1
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers .....	19.1	5.4
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers .....	19.1	5.4
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers .....	22.2	5.9
4239402	Precious metal (except ore) merchant wholesalers .....	5.5	3.1
42399	Other miscellaneous durable goods merchant wholesalers .....	8.7	5.5
423990	Other miscellaneous durable goods merchant wholesalers .....	8.7	5.5
4239901	Musical instruments and supplies merchant wholesalers .....	6.8	10.2
4239902	Forest products (except lumber) merchant wholesalers .....	13.1	9.3
4239903	General merchandise (durable goods) merchant wholesalers .....	9.1	4.6
4239904	Prerecorded media merchant wholesalers .....	4.9	2.9
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers .....	3.9	2.7
42399042	Prerecorded video tapes merchant wholesalers .....	7.6	3.5
4239905	Fire extinguishers and fire safety equipment merchant wholesalers .....	11.7	6.9
4239906	Other durable goods merchant wholesalers .....	11.6	7.2
424	Nondurable goods merchant wholesalers .....	3.7	5.1
4241	Paper and paper product merchant wholesalers .....	3.4	5.5
42411	Printing and writing paper merchant wholesalers .....	1.5	5.4
424110	Printing and writing paper merchant wholesalers .....	1.5	5.4
42412	Stationery and office supplies merchant wholesalers .....	4.8	5.6
424120	Stationery and office supplies merchant wholesalers .....	4.8	5.6
42413	Industrial and personal service paper merchant wholesalers .....	3.9	5.5
424130	Industrial and personal service paper merchant wholesalers .....	3.9	5.5

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>WHOLESALE TRADE—Con.</b>		
<b>42</b>	<b>Wholesale trade—Con.</b>		
424	Nondurable goods merchant wholesalers—Con.		
4242	Drugs and druggists' sundries merchant wholesalers . . . . .	1.4	2.6
42421	Drugs and druggists' sundries merchant wholesalers . . . . .	1.4	2.6
424210	Drugs and druggists' sundries merchant wholesalers . . . . .	1.4	2.6
4242101	General-line drugs merchant wholesalers . . . . .	1.6	1.3
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .	1.2	3.8
4243	Apparel, piece goods, and notions merchant wholesalers . . . . .	10.4	11.3
42431	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	17.4	15.0
424310	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	17.4	15.0
4243101	Piece goods merchant wholesalers - jobbers . . . . .	16.7	15.5
4243102	Notions and other dry goods merchant wholesalers . . . . .	20.9	12.8
42432	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	7.0	13.2
424320	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	7.0	13.2
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	12.7	10.7
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	12.7	10.7
42434	Footwear merchant wholesalers . . . . .	5.2	6.9
424340	Footwear merchant wholesalers . . . . .	5.2	6.9
4244	Grocery and related product merchant wholesalers . . . . .	4.7	5.1
42441	General line grocery merchant wholesalers . . . . .	2.9	7.1
424410	General line grocery merchant wholesalers . . . . .	2.9	7.1
4244101	General line grocery merchant wholesalers - voluntary group . . . . .	5.0	21.5
4244102	General line grocery merchant wholesalers - retail cooperative . . . . .	.3	4.7
4244103	Other general line grocery merchant wholesalers . . . . .	3.0	5.9
42442	Packaged frozen food merchant wholesalers . . . . .	3.5	4.3
424420	Packaged frozen food merchant wholesalers . . . . .	3.5	4.3
42443	Dairy product (except dried or canned) merchant wholesalers . . . . .	3.0	5.5
424430	Dairy product (except dried or canned) merchant wholesalers . . . . .	3.0	5.5
4244301	Raw milk merchant wholesalers . . . . .	1.1	5.0
4244302	Dairy product (except raw milk) merchant wholesalers . . . . .	3.2	5.6
42444	Poultry and poultry product merchant wholesalers . . . . .	8.4	3.4
424440	Poultry and poultry product merchant wholesalers . . . . .	8.4	3.4
4244401	Live poultry merchant wholesalers . . . . .	8.5	3.5
4244402	Poultry and poultry product (except live) merchant wholesalers . . . . .	8.4	3.4
42445	Confectionery merchant wholesalers . . . . .	2.9	2.3
424450	Confectionery merchant wholesalers . . . . .	2.9	2.3
42446	Fish and seafood merchant wholesalers . . . . .	16.8	7.0
424460	Fish and seafood merchant wholesalers . . . . .	16.8	7.0
42447	Meat and meat product merchant wholesalers . . . . .	9.0	3.8
424470	Meat and meat product merchant wholesalers . . . . .	9.0	3.8
42448	Fresh fruit and vegetable merchant wholesalers . . . . .	11.0	6.9
424480	Fresh fruit and vegetable merchant wholesalers . . . . .	11.0	6.9
42449	Other grocery and related products merchant wholesalers . . . . .	3.2	4.1
424490	Other grocery and related products merchant wholesalers . . . . .	3.2	4.1
4244901	Coffee, tea, and spice merchant wholesalers . . . . .	7.1	7.4
4244902	Bread and baked goods merchant wholesalers . . . . .	2.7	5.6
4244903	Soft drinks and bottled water merchant wholesalers . . . . .	1.8	4.0
4244904	Canned goods merchant wholesalers . . . . .	8.6	5.7
4244905	Food and beverage basic material merchant wholesalers . . . . .	5.8	6.7
4244906	Other grocery specialties merchant wholesalers . . . . .	2.8	3.1
4245	Farm product raw material merchant wholesalers . . . . .	4.2	5.8
42451	Grain and field bean merchant wholesalers . . . . .	2.9	5.7
424510	Grain and field bean merchant wholesalers . . . . .	2.9	5.7
42452	Livestock merchant wholesalers . . . . .	19.7	10.0
424520	Livestock merchant wholesalers . . . . .	19.7	10.0
42459	Other farm product raw material merchant wholesalers . . . . .	4.7	3.8
424590	Other farm product raw material merchant wholesalers . . . . .	4.7	3.8
4245901	Hides, skins, and pelts merchant wholesalers . . . . .	6.8	3.0
4245902	Leaf tobacco merchant wholesalers . . . . .	5.8	5.8
4245903	Wool, wool tops, and mohair merchant wholesalers . . . . .	6.9	2.0
4245904	Cotton merchant wholesalers . . . . .	2.3	3.2
4245905	Other farm product raw material merchant wholesalers . . . . .	9.2	5.1
4246	Chemical and allied products merchant wholesalers . . . . .	3.2	6.9
42461	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	4.2	6.4
424610	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	4.2	6.4
42469	Other chemical and allied products merchant wholesalers . . . . .	2.9	7.0
424690	Other chemical and allied products merchant wholesalers . . . . .	2.9	7.0
4246901	Industrial gases (except LP) merchant wholesalers . . . . .	1.8	16.1
4246902	Other chemical and allied products merchant wholesalers . . . . .	2.9	6.5
4247	Petroleum and petroleum products merchant wholesalers . . . . .	1.8	5.5
42471	Petroleum bulk stations and terminals . . . . .	1.9	4.7
424710	Petroleum bulk stations and terminals . . . . .	1.9	4.7
4247101	Petroleum bulk stations and terminals (except LP) . . . . .	1.9	4.7
42471011	Petroleum bulk stations (except LP) . . . . .	7.7	7.8
42471012	Petroleum bulk terminals (except LP) . . . . .	.4	4.0
4247102	Liquefied petroleum bulk stations and terminals . . . . .	.7	4.4
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	1.7	6.8
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	1.7	6.8
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	3.5	1.2
42481	Beer and ale merchant wholesalers . . . . .	4.6	1.2
424810	Beer and ale merchant wholesalers . . . . .	4.6	1.2
42482	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	2.2	1.2
424820	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	2.2	1.2

See footnotes at end of table.

**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>WHOLESALE TRADE—Con.</b>		
<b>42</b>	<b>Wholesale trade—Con.</b>		
424	Nondurable goods merchant wholesalers—Con.		
4249	Miscellaneous nondurable goods merchant wholesalers .....	5.3	5.3
42491	Farm supplies merchant wholesalers .....	4.2	7.9
424910	Farm supplies merchant wholesalers - farm dealers .....	4.2	7.9
4249101	Farm supplies merchant wholesalers - farm dealers .....	5.1	9.7
4249102	Farm supplies merchant wholesalers - wholesale distributors .....	3.5	6.5
42492	Book, periodical, and newspaper merchant wholesalers .....	2.1	9.3
424920	Book, periodical, and newspaper merchant wholesalers .....	2.1	9.3
42493	Flower, nursery stock, and florists' supplies merchant wholesalers .....	13.6	7.1
424930	Flower, nursery stock, and florists' supplies merchant wholesalers .....	13.6	7.1
42494	Tobacco and tobacco product merchant wholesalers .....	3.1	7.7
424940	Tobacco and tobacco product merchant wholesalers .....	3.1	7.7
42495	Paint, varnish, and supplies merchant wholesalers .....	2.9	4.8
424950	Paint, varnish, and supplies merchant wholesalers .....	2.9	4.8
42499	Other miscellaneous nondurable goods merchant wholesalers .....	13.8	8.8
424990	Other miscellaneous nondurable goods merchant wholesalers .....	13.8	8.8
4249901	Art goods merchant wholesalers .....	14.7	8.2
4249902	General merchandise (nondurable goods) merchant wholesalers .....	12.6	7.0
4249903	Textile bags, bagging, and burlap merchant wholesalers .....	14.0	8.4
4249904	Other nondurable goods merchant wholesalers .....	13.9	10.4
425	Wholesale electronic markets and agents and brokers .....	.5	1.2
4251	Wholesale electronic markets and agents and brokers .....	.5	1.2
42511	Business to business electronic markets .....	2.4	.4
425110	Business to business electronic markets .....	2.4	.4
42512	Wholesale trade agents and brokers .....	.5	1.2
425120	Wholesale trade agents and brokers .....	.5	1.2
4251203	Agents and brokers, durable goods .....	.5	1.5
42512031	Motor vehicle and motor vehicle parts and supplies agents and brokers .....	.4	.2
42512032	Furniture and home furnishings agents and brokers .....	.9	1.3
42512033	Lumber and other construction materials agents and brokers .....	.7	3.7
42512034	Professional and commercial equipment and supplies agents and brokers .....	.6	.4
42512035	Metal and mineral (except petroleum) agents and brokers .....	.5	.7
42512036	Electrical and electronic goods agents and brokers .....	.2	5.1
42512037	Hardware, plumbing, and heating equipment and supplies agents and brokers .....	.3	.3
42512038	Machinery, equipment, and notions agents and brokers .....	.7	1.9
42512039	Miscellaneous durable goods agents and brokers .....	1.2	1.5
4251204	Agents and brokers, nondurable goods .....	.4	.9
42512041	Paper and paper products agents and brokers .....	.2	1.2
42512042	Drugs and druggists' sundries agents and brokers .....	.4	.3
42512043	Apparel, piece goods, and notions agents and brokers .....	1.0	1.5
42512044	Grocery and related products agents and brokers .....	.2	.8
42512045	Farm product related material agents and brokers .....	1.0	.9
42512046	Chemical and allied products agents and brokers .....	.5	.8
42512047	Petroleum and petroleum products agents and brokers .....	.3	.2
42512048	Beer, wine, and distilled alcoholic beverage agents and brokers .....	.2	.4
42512049	Miscellaneous nondurable goods agents and brokers .....	1.0	.9
	<b>MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>		
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.7</b>	<b>6.5</b>
423	Durable goods merchant wholesalers .....	6.2	7.6
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers .....	4.1	4.7
42311	Automobile and other motor vehicle merchant wholesalers .....	3.2	2.6
423110	Automobile and other motor vehicle merchant wholesalers .....	3.2	2.6
4231101	Automobile and motorcycle merchant wholesalers .....	2.7	1.4
4231102	Bus and recreational vehicle merchant wholesalers .....	D	D
4231103	Light truck and van (14,000 lb or less) merchant wholesalers .....	D	D
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers .....	D	D
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers .....	D	D
42312	Motor vehicle supplies and new parts merchant wholesalers .....	5.0	9.2
423120	Motor vehicle supplies and new parts merchant wholesalers .....	5.0	9.2
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors .....	D	D
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers .....	5.2	7.9
4231203	Petroleum products marketing equipment merchant wholesalers .....	D	D
42313	Tire and tube merchant wholesalers .....	5.3	7.0
423130	Tire and tube merchant wholesalers .....	5.3	7.0
42314	Motor vehicle parts (used) merchant wholesalers .....	28.5	16.3
423140	Motor vehicle parts (used) merchant wholesalers .....	28.5	16.3
4232	Furniture and home furnishing merchant wholesalers .....	9.2	7.3
42321	Furniture merchant wholesalers .....	8.8	8.5
423210	Furniture merchant wholesalers .....	8.8	8.5
4232101	Household and lawn furniture merchant wholesalers .....	10.4	7.4
4232102	Office and business furniture merchant wholesalers .....	7.3	9.5
42322	Home furnishing merchant wholesalers .....	9.5	6.4
423220	Home furnishing merchant wholesalers .....	9.5	6.4
4232201	Household china, glassware, and crockery merchant wholesalers .....	D	D
4232202	Linens, domestics, draperies, and curtains merchant wholesalers .....	11.5	10.2
4232203	Floor coverings merchant wholesalers .....	8.1	5.8
4232204	Other home furnishing merchant wholesalers .....	D	D
4233	Lumber and other construction materials merchant wholesalers .....	6.2	6.4
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	5.4	5.6
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers .....	5.4	5.6
4233101	Lumber without yard merchant wholesalers .....	5.3	8.4
4233102	Lumber with yard merchant wholesalers .....	6.3	4.0
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers .....	5.1	4.8

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>			
<b>Wholesale trade—Con.</b>			
42	Durable goods merchant wholesalers—Con.		
423	Lumber and other construction materials merchant wholesalers—Con.		
4233			
42332	Brick, stone, and related construction material merchant wholesalers .....	13.0	11.7
423320	Brick, stone, and related construction material merchant wholesalers .....	13.0	11.7
4233201	Brick, block, tile, clay/cement sewer pipe merchant wholesalers .....	12.7	10.3
4233202	Sand, gravel, and stone merchant wholesalers .....	23.0	16.1
4233203	Cement, lime, and related products merchant wholesalers .....	4.9	10.0
42333	Roofing, siding, and insulation material merchant wholesalers .....	3.2	5.6
423330	Roofing, siding, and insulation material merchant wholesalers .....	3.2	5.6
42339	Other construction material merchant wholesalers .....	9.5	8.2
423390	Other construction material merchant wholesalers .....	9.5	8.2
4233901	Flat glass and other construction glass merchant wholesalers .....	9.4	8.4
4233902	Other construction material merchant wholesalers .....	9.5	8.1
4234	Professional and commercial equipment and supplies merchant wholesalers .....	5.0	7.3
42341	Photographic equipment and supplies merchant wholesalers .....	D	D
423410	Photographic equipment and supplies merchant wholesalers .....	D	D
42342	Office equipment merchant wholesalers .....	4.3	6.8
423420	Office equipment merchant wholesalers .....	4.3	6.8
42343	Computer and computer peripheral equipment and software merchant wholesalers .....	4.6	8.0
423430	Computer and computer peripheral equipment and software merchant wholesalers .....	4.6	8.0
4234301	Computer and computer peripheral equipment merchant wholesalers .....	4.5	7.7
42343011	Computer and peripheral equipment for resale merchant wholesalers .....	4.4	6.7
42343012	Computer and peripheral equipment for end use merchant wholesalers .....	4.5	9.3
4234302	Computer software (packaged) merchant wholesalers .....	6.1	10.8
42344	Other commercial equipment merchant wholesalers .....	10.0	5.7
423440	Other commercial equipment merchant wholesalers .....	10.0	5.7
4234401	Restaurant and hotel equipment and supplies merchant wholesalers .....	8.7	5.5
4234402	Store machines and equipment merchant wholesalers .....	13.5	6.5
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	4.9	7.1
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	4.9	7.1
4234501	Surgical, medical, and hospital supplies merchant wholesalers .....	5.0	7.4
4234502	Dental equipment and supplies merchant wholesalers .....	4.0	5.1
42346	Ophthalmic goods merchant wholesalers .....	8.9	6.1
423460	Ophthalmic goods merchant wholesalers .....	8.9	6.1
42349	Other professional equipment and supplies merchant wholesalers .....	D	D
423490	Other professional equipment and supplies merchant wholesalers .....	D	D
4234901	Religious and school supplies merchant wholesalers .....	D	D
4234902	Other professional equipment and supplies merchant wholesalers .....	D	D
4235	Metal and mineral (except petroleum) merchant wholesalers .....	5.3	8.2
42351	Metal service centers and other metal merchant wholesalers .....	5.5	8.2
423510	Metal service centers and other metal merchant wholesalers .....	5.5	8.2
4235101	Ferrous metal service centers and sales offices merchant wholesalers .....	5.7	8.6
42351011	Ferrous metal service centers merchant wholesalers .....	5.9	2.5
42351012	Ferrous metal sales offices merchant wholesalers .....	4.8	39.3
4235102	Nonferrous metal service centers and sales offices merchant wholesalers .....	4.8	6.7
42351021	Nonferrous metal service centers merchant wholesalers .....	4.9	1.5
42351022	Nonferrous metal sales offices merchant wholesalers .....	4.3	44.7
42352	Coal and other mineral and ore merchant wholesalers .....	3.4	9.2
423520	Coal and other mineral and ore merchant wholesalers .....	3.4	9.2
4235201	Coal merchant wholesalers .....	D	D
4235202	Other mineral and ore merchant wholesalers .....	D	D
4236	Electrical and electronic goods merchant wholesalers .....	5.2	10.6
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	5.3	11.6
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers .....	5.3	11.6
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	3.9	4.6
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers .....	3.9	4.6
42369	Other electronic parts and equipment merchant wholesalers .....	5.6	12.5
423690	Other electronic parts and equipment merchant wholesalers .....	5.6	12.5
4236901	Communications equipment and supplies merchant wholesalers .....	5.7	13.0
4236902	Electronic parts (except communications equipment) merchant wholesalers .....	5.5	12.2
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers .....	7.0	9.9
42371	Hardware merchant wholesalers .....	7.4	8.0
423710	Hardware merchant wholesalers .....	7.4	8.0
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	8.0	10.8
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers .....	8.0	10.8
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	5.3	12.4
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers .....	5.3	12.4
42374	Refrigeration equipment and supplies merchant wholesalers .....	6.0	6.4
423740	Refrigeration equipment and supplies merchant wholesalers .....	6.0	6.4
4238	Machinery, equipment, and supplies merchant wholesalers .....	7.3	8.6
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	4.1	8.1
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers .....	4.1	8.1
42382	Farm and garden machinery and equipment merchant wholesalers .....	D	D
423820	Farm and garden machinery and equipment merchant wholesalers .....	D	D
4238201	Farm machinery and equipment merchant wholesalers - farm dealers .....	D	D
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors .....	D	D
4238203	Lawn and garden machinery and equipment merchant wholesalers .....	D	D
42383	Industrial machinery and equipment merchant wholesalers .....	7.3	9.3
423830	Industrial machinery and equipment merchant wholesalers .....	7.3	9.3
4238301	Food-processing machinery and equipment merchant wholesalers .....	10.1	7.0
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers .....	6.9	10.1
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers .....	5.8	12.0
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers .....	7.7	8.6
4238303	General-purpose industrial machinery and equipment merchant wholesalers .....	6.6	7.5
4238304	Metalworking machinery and equipment merchant wholesalers .....	6.6	7.6
4238305	Materials handling equipment merchant wholesalers .....	7.2	7.8
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers .....	8.0	16.9
4238307	Other industrial machinery and equipment merchant wholesalers .....	8.5	11.4

See footnotes at end of table.

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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>		
	<b>Wholesale trade—Con.</b>		
42	Durable goods merchant wholesalers—Con.		
423	Machinery, equipment, and supplies merchant wholesalers—Con.		
4238	Industrial supplies merchant wholesalers . . . . .	8.2	15.0
42384	Industrial supplies merchant wholesalers . . . . .	8.2	15.0
423840	General-line industrial supplies merchant wholesalers . . . . .	17.3	21.8
4238402	Mechanical power transmission supplies merchant wholesalers . . . . .	3.1	14.9
4238403	Welding supplies merchant wholesalers . . . . .	6.0	16.8
4238404	Industrial containers and supplies merchant wholesalers . . . . .	8.2	8.2
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers . . . . .	8.7	11.5
4238406	Other industrial supplies merchant wholesalers . . . . .	9.5	19.3
42385	Service establishment equipment and supplies merchant wholesalers . . . . .	D	D
423850	Service establishment equipment and supplies merchant wholesalers . . . . .	D	D
4238501	Beauty and barber shop equipment and supplies merchant wholesalers . . . . .	D	D
4238502	Custodial and janitors' equipment and supplies merchant wholesalers . . . . .	9.0	5.9
4238503	Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .	D	D
4238504	Other service establishment equipment and supplies merchant wholesalers . . . . .	D	D
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .	4.0	4.3
423860	Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .	4.0	4.3
4238601	Aircraft and aeronautical equipment and supplies merchant wholesalers . . . . .	3.0	3.4
4238602	Marine machinery, equipment, and supplies merchant wholesalers . . . . .	11.0	9.9
4238603	Other transportation equipment and supplies merchant wholesalers . . . . .	7.4	7.6
4239	Miscellaneous durable goods merchant wholesalers . . . . .	11.3	7.0
42391	Sporting and recreational goods and supplies merchant wholesalers . . . . .	9.5	9.3
423910	Sporting and recreational goods and supplies merchant wholesalers . . . . .	9.5	9.3
42392	Toy and hobby goods and supplies merchant wholesalers . . . . .	D	D
423920	Toy and hobby goods and supplies merchant wholesalers . . . . .	D	D
42393	Recyclable material merchant wholesalers . . . . .	7.8	7.4
423930	Recyclable material merchant wholesalers . . . . .	7.8	7.4
4239301	Iron and steel scrap merchant wholesalers - processors and dealers . . . . .	5.4	6.1
42393011	Iron and steel scrap merchant wholesalers - processors (using power processing equipment) . . . . .	5.6	6.7
42393012	Iron and steel scrap merchant wholesalers - dealers (not using power processing equipment) . . . . .	4.9	4.8
4239302	Recyclable paper and paperboard merchant wholesalers . . . . .	6.3	7.2
4239303	Other recyclable material merchant wholesalers . . . . .	11.3	9.1
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	19.5	5.2
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	19.5	5.2
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers . . . . .	D	D
4239402	Precious metal (except ore) merchant wholesalers . . . . .	D	D
42399	Other miscellaneous durable goods merchant wholesalers . . . . .	D	D
423990	Other miscellaneous durable goods merchant wholesalers . . . . .	D	D
4239901	Musical instruments and supplies merchant wholesalers . . . . .	8.7	13.0
4239902	Forest products (except lumber) merchant wholesalers . . . . .	13.1	9.3
4239903	General merchandise (durable goods) merchant wholesalers . . . . .	9.2	4.6
4239904	Prerecorded media merchant wholesalers . . . . .	7.1	4.1
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .	6.9	4.4
42399042	Prerecorded video tapes merchant wholesalers . . . . .	7.6	3.5
4239905	Fire extinguishers and fire safety equipment merchant wholesalers . . . . .	D	D
4239906	Other durable goods merchant wholesalers . . . . .	D	D
424	Nondurable goods merchant wholesalers . . . . .	5.2	5.4
4241	Paper and paper product merchant wholesalers . . . . .	5.4	5.7
42411	Printing and writing paper merchant wholesalers . . . . .	2.5	5.0
424110	Printing and writing paper merchant wholesalers . . . . .	2.5	5.0
42412	Stationery and office supplies merchant wholesalers . . . . .	6.6	6.1
424120	Stationery and office supplies merchant wholesalers . . . . .	6.6	6.1
42413	Industrial and personal service paper merchant wholesalers . . . . .	6.5	6.0
424130	Industrial and personal service paper merchant wholesalers . . . . .	6.5	6.0
4242	Drugs and druggists' sundries merchant wholesalers . . . . .	2.1	2.0
42421	Drugs and druggists' sundries merchant wholesalers . . . . .	2.1	2.0
424210	Drugs and druggists' sundries merchant wholesalers . . . . .	2.1	2.0
4242101	General-line drugs merchant wholesalers . . . . .	1.6	1.3
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .	3.8	4.2
4243	Apparel, piece goods, and notions merchant wholesalers . . . . .	11.6	9.8
42431	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	22.6	10.6
424310	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	22.6	10.6
4243101	Piece goods merchant wholesalers - jobbers . . . . .	22.4	10.5
4243102	Notions and other dry goods merchant wholesalers . . . . .	23.4	11.1
42432	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	7.8	12.7
424320	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	7.8	12.7
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	13.8	8.7
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	13.8	8.7
42434	Footwear merchant wholesalers . . . . .	5.5	7.2
424340	Footwear merchant wholesalers . . . . .	5.5	7.2
4244	Grocery and related product merchant wholesalers . . . . .	6.2	5.9
42441	General line grocery merchant wholesalers . . . . .	2.9	7.1
424410	General line grocery merchant wholesalers . . . . .	2.9	7.1
4244101	General line grocery merchant wholesalers - voluntary group . . . . .	5.0	21.5
4244102	General line grocery merchant wholesalers - retail cooperative . . . . .	.3	4.7
4244103	Other general line grocery merchant wholesalers . . . . .	3.0	5.9
42442	Packaged frozen food merchant wholesalers . . . . .	4.0	4.3
424420	Packaged frozen food merchant wholesalers . . . . .	4.0	4.3
42443	Dairy product (except dried or canned) merchant wholesalers . . . . .	4.8	6.8
424430	Dairy product (except dried or canned) merchant wholesalers . . . . .	4.8	6.8
4244301	Raw milk merchant wholesalers . . . . .	1.1	5.0
4244302	Dairy product (except raw milk) merchant wholesalers . . . . .	5.9	7.4
42444	Poultry and poultry product merchant wholesalers . . . . .	9.2	3.3
424440	Poultry and poultry product merchant wholesalers . . . . .	9.2	3.3
4244401	Live poultry merchant wholesalers . . . . .	8.5	3.5
4244402	Poultry and poultry product (except live) merchant wholesalers . . . . .	9.2	3.2

See footnotes at end of table.



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2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>		
<b>42</b>	<b>Wholesale trade—Con.</b>		
424	Nondurable goods merchant wholesalers—Con.		
4244	Grocery and related product merchant wholesalers—Con.		
42445	Confectionery merchant wholesalers . . . . .	7.7	6.3
424450	Confectionery merchant wholesalers . . . . .	7.7	6.3
42446	Fish and seafood merchant wholesalers . . . . .	D	D
424460	Fish and seafood merchant wholesalers . . . . .	D	D
42447	Meat and meat product merchant wholesalers . . . . .	10.2	3.5
424470	Meat and meat product merchant wholesalers . . . . .	10.2	3.5
42448	Fresh fruit and vegetable merchant wholesalers . . . . .	11.0	6.9
424480	Fresh fruit and vegetable merchant wholesalers . . . . .	11.0	6.9
42449	Other grocery and related products merchant wholesalers . . . . .	D	D
424490	Other grocery and related products merchant wholesalers . . . . .	D	D
4244901	Coffee, tea, and spice merchant wholesalers . . . . .	9.8	7.6
4244902	Bread and baked goods merchant wholesalers . . . . .	9.6	9.9
4244903	Soft drinks and bottled water merchant wholesalers . . . . .	5.4	8.4
4244904	Canned goods merchant wholesalers . . . . .	14.1	8.0
4244905	Food and beverage basic material merchant wholesalers . . . . .	7.2	5.4
4244906	Other grocery specialties merchant wholesalers . . . . .	D	D
4245	Farm product raw material merchant wholesalers . . . . .	4.2	5.8
42451	Grain and field bean merchant wholesalers . . . . .	2.9	5.7
424510	Grain and field bean merchant wholesalers . . . . .	2.9	5.7
42452	Livestock merchant wholesalers . . . . .	19.7	10.0
424520	Livestock merchant wholesalers . . . . .	19.7	10.0
42459	Other farm product raw material merchant wholesalers . . . . .	4.7	3.8
424590	Other farm product raw material merchant wholesalers . . . . .	4.7	3.8
4245901	Hides, skins, and pelts merchant wholesalers . . . . .	6.8	3.0
4245902	Leaf tobacco merchant wholesalers . . . . .	5.8	5.8
4245903	Wool, wool tops, and mohair merchant wholesalers . . . . .	6.9	2.0
4245904	Cotton merchant wholesalers . . . . .	2.3	3.2
4245905	Other farm product raw material merchant wholesalers . . . . .	9.2	5.1
4246	Chemical and allied products merchant wholesalers . . . . .	5.5	8.7
42461	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	7.7	8.3
424610	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	7.7	8.3
42469	Other chemical and allied products merchant wholesalers . . . . .	4.8	8.9
424690	Other chemical and allied products merchant wholesalers . . . . .	4.8	8.9
4246901	Industrial gases (except LP) merchant wholesalers . . . . .	3.4	25.7
4246902	Other chemical and allied products merchant wholesalers . . . . .	4.8	8.0
4247	Petroleum and petroleum products merchant wholesalers . . . . .	3.0	5.7
42471	Petroleum bulk stations and terminals . . . . .	4.0	4.4
424710	Petroleum bulk stations and terminals . . . . .	4.0	4.4
4247101	Petroleum bulk stations and terminals (except LP) . . . . .	4.1	4.4
42471011	Petroleum bulk stations (except LP) . . . . .	8.0	7.2
42471012	Petroleum bulk terminals (except LP) . . . . .	1.3	2.4
4247102	Liquefied petroleum bulk stations and terminals . . . . .	.7	4.2
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	2.0	7.1
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	2.0	7.1
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	3.8	1.3
42481	Beer and ale merchant wholesalers . . . . .	D	D
424810	Beer and ale merchant wholesalers . . . . .	D	D
42482	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	D	D
424820	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	D	D
4249	Miscellaneous nondurable goods merchant wholesalers . . . . .	7.2	6.4
42491	Farm supplies merchant wholesalers . . . . .	5.7	8.4
424910	Farm supplies merchant wholesalers . . . . .	5.7	8.4
4249101	Farm supplies merchant wholesalers - farm dealers . . . . .	6.1	9.8
4249102	Farm supplies merchant wholesalers - wholesale distributors . . . . .	5.4	7.0
42492	Book, periodical, and newspaper merchant wholesalers . . . . .	2.8	11.6
424920	Book, periodical, and newspaper merchant wholesalers . . . . .	2.8	11.6
42493	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	13.9	7.2
424930	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	13.9	7.2
42494	Tobacco and tobacco product merchant wholesalers . . . . .	4.8	1.0
424940	Tobacco and tobacco product merchant wholesalers . . . . .	4.8	1.0
42495	Paint, varnish, and supplies merchant wholesalers . . . . .	5.8	6.8
424950	Paint, varnish, and supplies merchant wholesalers . . . . .	5.8	6.8
42499	Other miscellaneous nondurable goods merchant wholesalers . . . . .	15.9	9.8
424990	Other miscellaneous nondurable goods merchant wholesalers . . . . .	15.9	9.8
4249901	Art goods merchant wholesalers . . . . .	15.8	8.6
4249902	General merchandise (nondurable goods) merchant wholesalers . . . . .	15.9	8.7
4249903	Textile bags, bagging, and burlap merchant wholesalers . . . . .	D	D
4249904	Other nondurable goods merchant wholesalers . . . . .	D	D
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>		
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>.1</b>	<b>3.6</b>
423	Durable goods merchant wholesalers . . . . .	.1	3.1
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .	—	.3
42311	Automobile and other motor vehicle merchant wholesalers . . . . .	—	—
423110	Automobile and other motor vehicle merchant wholesalers . . . . .	—	—
4231101	Automobile and motorcycle merchant wholesalers . . . . .	—	—
4231102	Bus and recreational vehicle merchant wholesalers . . . . .	D	D
4231103	Light truck and van (14,000 lb or less) merchant wholesalers . . . . .	D	D
4231104	Medium truck and tractor (14,001 lb to 33,000 lb) merchant wholesalers . . . . .	D	D
4231105	Heavy truck and tractor (over 33,000 lb) merchant wholesalers . . . . .	D	D

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>		
<b>42</b>	<b>Wholesale trade—Con.</b>		
423	Durable goods merchant wholesalers—Con.		
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers—Con.		
42312	Motor vehicle supplies and new parts merchant wholesalers . . . . .	—	3.5
423120	Motor vehicle supplies and new parts merchant wholesalers . . . . .	—	3.5
4231201	Motor vehicle supplies and new parts merchant wholesalers - warehouse distributors . . . . .	D	D
4231202	Motor vehicle supplies and new parts merchant wholesalers - jobbers . . . . .	—	3.3
4231203	Petroleum products marketing equipment merchant wholesalers . . . . .	D	D
42313	Tire and tube merchant wholesalers . . . . .	—	1.9
423130	Tire and tube merchant wholesalers . . . . .	—	1.9
4232	Furniture and home furnishing merchant wholesalers . . . . .	—	5.9
42321	Furniture merchant wholesalers . . . . .	—	6.0
423210	Furniture merchant wholesalers . . . . .	—	6.0
4232101	Household and lawn furniture merchant wholesalers . . . . .	—	18.0
4232102	Office and business furniture merchant wholesalers . . . . .	—	3.9
42322	Home furnishing merchant wholesalers . . . . .	—	5.8
423220	Home furnishing merchant wholesalers . . . . .	—	5.8
4232201	Household china, glassware, and crockery merchant wholesalers . . . . .	D	D
4232202	Linens, domestics, draperies, and curtains merchant wholesalers . . . . .	—	4.3
4232203	Floor coverings merchant wholesalers . . . . .	—	6.6
4232204	Other home furnishing merchant wholesalers . . . . .	D	D
4233	Lumber and other construction materials merchant wholesalers . . . . .	.2	7.1
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	—	4.2
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers . . . . .	—	4.2
4233101	Lumber without yard merchant wholesalers . . . . .	—	10.5
4233102	Lumber with yard merchant wholesalers . . . . .	—	7.6
4233103	Plywood, veneer, millwork, and wood panel merchant wholesalers . . . . .	.1	2.3
42332	Brick, stone, and related construction material merchant wholesalers . . . . .	.5	10.7
423320	Brick, stone, and related construction material merchant wholesalers . . . . .	.5	10.7
4233201	Brick, block, tile, clay/cement sewer pipe merchant wholesalers . . . . .	.3	5.9
4233202	Sand, gravel, and stone merchant wholesalers . . . . .	.2	19.9
4233203	Cement, lime, and related products merchant wholesalers . . . . .	.8	13.5
42333	Roofing, siding, and insulation material merchant wholesalers . . . . .	.8	5.4
423330	Roofing, siding, and insulation material merchant wholesalers . . . . .	.8	5.4
42339	Other construction material merchant wholesalers . . . . .	—	15.6
423390	Other construction material merchant wholesalers . . . . .	—	15.6
4233901	Flat glass and other construction glass merchant wholesalers . . . . .	—	16.6
4233902	Other construction material merchant wholesalers . . . . .	—	15.4
4234	Professional and commercial equipment and supplies merchant wholesalers . . . . .	.1	4.3
42341	Photographic equipment and supplies merchant wholesalers . . . . .	D	D
423410	Photographic equipment and supplies merchant wholesalers . . . . .	D	D
42342	Office equipment merchant wholesalers . . . . .	—	3.5
423420	Office equipment merchant wholesalers . . . . .	—	3.5
42343	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	.1	2.1
423430	Computer and computer peripheral equipment and software merchant wholesalers . . . . .	.1	2.1
4234301	Computer and computer peripheral equipment merchant wholesalers . . . . .	.1	2.0
42343011	Computer and peripheral equipment for resale merchant wholesalers . . . . .	.3	2.3
42343012	Computer and peripheral equipment for end use merchant wholesalers . . . . .	.1	1.9
4234302	Computer software (packaged) merchant wholesalers . . . . .	—	19.6
42344	Other commercial equipment merchant wholesalers . . . . .	—	10.5
423440	Other commercial equipment merchant wholesalers . . . . .	—	10.5
4234401	Restaurant and hotel equipment and supplies merchant wholesalers . . . . .	—	2.2
4234402	Store machines and equipment merchant wholesalers . . . . .	—	20.0
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	—	13.0
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	—	13.0
4234501	Surgical, medical, and hospital supplies merchant wholesalers . . . . .	—	13.1
4234502	Dental equipment and supplies merchant wholesalers . . . . .	—	2.1
42346	Ophthalmic goods merchant wholesalers . . . . .	—	2.5
423460	Ophthalmic goods merchant wholesalers . . . . .	—	2.5
42349	Other professional equipment and supplies merchant wholesalers . . . . .	D	D
423490	Other professional equipment and supplies merchant wholesalers . . . . .	D	D
4234901	Religious and school supplies merchant wholesalers . . . . .	D	D
4234902	Other professional equipment and supplies merchant wholesalers . . . . .	D	D
4235	Metal and mineral (except petroleum) merchant wholesalers . . . . .	—	7.3
42351	Metal service centers and other metal merchant wholesalers . . . . .	—	7.6
423510	Metal service centers and other metal merchant wholesalers . . . . .	—	7.6
4235101	Ferrous metal service centers and sales offices merchant wholesalers . . . . .	—	7.5
42351011	Ferrous metal service centers merchant wholesalers . . . . .	—	1.2
42351012	Ferrous metal sales offices merchant wholesalers . . . . .	—	10.4
4235102	Nonferrous metal service centers and sales offices merchant wholesalers . . . . .	.2	7.8
42351021	Nonferrous metal service centers merchant wholesalers . . . . .	.4	1.2
42351022	Nonferrous metal sales offices merchant wholesalers . . . . .	—	13.6
42352	Coal and other mineral and ore merchant wholesalers . . . . .	—	4.5
423520	Coal and other mineral and ore merchant wholesalers . . . . .	—	4.5
4235201	Coal merchant wholesalers . . . . .	D	D
4235202	Other mineral and ore merchant wholesalers . . . . .	D	D
4236	Electrical and electronic goods merchant wholesalers . . . . .	.1	6.8
42361	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	.4	9.4
423610	Electrical apparatus and equipment, wiring supplies, and related equipment merchant wholesalers . . . . .	.4	9.4
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	—	2.9
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers . . . . .	—	2.9
42369	Other electronic parts and equipment merchant wholesalers . . . . .	—	6.7
423690	Other electronic parts and equipment merchant wholesalers . . . . .	—	6.7
4236901	Communications equipment and supplies merchant wholesalers . . . . .	—	3.8
4236902	Electronic parts (except communications equipment) merchant wholesalers . . . . .	—	9.9

See footnotes at end of table.

**Table 1b. Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>			
42	<b>Wholesale trade—Con.</b>		
423	Durable goods merchant wholesalers—Con.		
4237	Hardware, and plumbing and heating equipment and supplies merchant wholesalers . . . . .	—	6.5
42371	Hardware merchant wholesalers . . . . .	—	8.5
423710	Hardware merchant wholesalers . . . . .	—	8.5
42372	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .	—	7.2
423720	Plumbing and heating equipment and supplies (hydronics) merchant wholesalers . . . . .	—	7.2
42373	Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .	—	4.0
423730	Warm air heating and air-conditioning equipment and supplies merchant wholesalers . . . . .	—	4.0
42374	Refrigeration equipment and supplies merchant wholesalers . . . . .	—	10.6
423740	Refrigeration equipment and supplies merchant wholesalers . . . . .	—	10.6
4238	Machinery, equipment, and supplies merchant wholesalers . . . . .	.1	4.7
42381	Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .	—	.7
423810	Construction and mining (except oil well) machinery and equipment merchant wholesalers . . . . .	—	.7
42382	Farm and garden machinery and equipment merchant wholesalers . . . . .	D	D
423820	Farm and garden machinery and equipment merchant wholesalers . . . . .	D	D
4238201	Farm machinery and equipment merchant wholesalers - farm dealers . . . . .	D	D
4238202	Farm machinery and equipment merchant wholesalers - wholesale distributors . . . . .	D	D
4238203	Lawn and garden machinery and equipment merchant wholesalers . . . . .	D	D
42383	Industrial machinery and equipment merchant wholesalers . . . . .	—	10.4
423830	Industrial machinery and equipment merchant wholesalers . . . . .	—	10.4
4238301	Food-processing machinery and equipment merchant wholesalers . . . . .	—	1.8
4238302	Hydraulic and pneumatic (fluid-power) machinery and equipment merchant wholesalers . . . . .	.2	13.4
42383021	Hydraulic and pneumatic pumps and motors merchant wholesalers . . . . .	—	14.0
42383022	Hydraulic and pneumatic parts, accessories, and supplies merchant wholesalers . . . . .	.3	13.0
4238303	General-purpose industrial machinery and equipment merchant wholesalers . . . . .	—	13.0
4238304	Metalworking machinery and equipment merchant wholesalers . . . . .	—	11.4
4238305	Materials handling equipment merchant wholesalers . . . . .	—	7.9
4238306	Oil well, oil refinery, and pipeline mach, equip, and supplies merchant wholesalers . . . . .	—	16.8
4238307	Other industrial machinery and equipment merchant wholesalers . . . . .	—	5.3
42384	Industrial supplies merchant wholesalers . . . . .	.1	4.5
423840	Industrial supplies merchant wholesalers . . . . .	.1	4.5
4238402	Mechanical power transmission supplies merchant wholesalers . . . . .	—	12.6
4238403	Welding supplies merchant wholesalers . . . . .	4.8	11.0
4238404	Industrial containers and supplies merchant wholesalers . . . . .	—	3.9
4238405	Industrial valves and fittings (except fluid-power) merchant wholesalers . . . . .	—	3.6
4238406	Other industrial supplies merchant wholesalers . . . . .	—	2.1
42385	Service establishment equipment and supplies merchant wholesalers . . . . .	D	D
423850	Service establishment equipment and supplies merchant wholesalers . . . . .	D	D
4238501	Beauty and barber shop equipment and supplies merchant wholesalers . . . . .	D	D
4238502	Custodial and janitors' equipment and supplies merchant wholesalers . . . . .	21.5	26.9
4238503	Laundry and dry-cleaning equipment and supplies merchant wholesalers . . . . .	D	D
4238504	Other service establishment equipment and supplies merchant wholesalers . . . . .	D	D
42386	Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .	—	1.8
423860	Transportation equipment and supplies (except motor vehicle) merchant wholesalers . . . . .	—	1.8
4238601	Aircraft and aeronautical equipment and supplies merchant wholesalers . . . . .	—	1.1
4238602	Marine machinery, equipment, and supplies merchant wholesalers . . . . .	—	24.0
4238603	Other transportation equipment and supplies merchant wholesalers . . . . .	—	2.9
4239	Miscellaneous durable goods merchant wholesalers . . . . .	1.6	5.5
42391	Sporting and recreational goods and supplies merchant wholesalers . . . . .	—	3.7
423910	Sporting and recreational goods and supplies merchant wholesalers . . . . .	—	3.7
42392	Toy and hobby goods and supplies merchant wholesalers . . . . .	D	D
423920	Toy and hobby goods and supplies merchant wholesalers . . . . .	D	D
42394	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	—	11.9
423940	Jewelry, watch, precious stone, and precious metal merchant wholesalers . . . . .	—	11.9
4239401	Jewelry, watch, precious stone, and silverware merchant wholesalers . . . . .	D	D
4239402	Precious metal (except ore) merchant wholesalers . . . . .	D	D
42399	Other miscellaneous durable goods merchant wholesalers . . . . .	D	D
423990	Other miscellaneous durable goods merchant wholesalers . . . . .	D	D
4239901	Musical instruments and supplies merchant wholesalers . . . . .	—	—
4239903	General merchandise (durable goods) merchant wholesalers . . . . .	—	6.3
4239904	Prerecorded media merchant wholesalers . . . . .	—	.5
42399041	Compact discs, prerecorded audio tapes, and phonograph records merchant wholesalers . . . . .	—	.5
4239905	Fire extinguishers and fire safety equipment merchant wholesalers . . . . .	D	D
4239906	Other durable goods merchant wholesalers . . . . .	D	D
424	Nondurable goods merchant wholesalers . . . . .	—	4.2
4241	Paper and paper product merchant wholesalers . . . . .	—	5.1
42411	Printing and writing paper merchant wholesalers . . . . .	—	6.1
424110	Printing and writing paper merchant wholesalers . . . . .	—	6.1
42412	Stationery and office supplies merchant wholesalers . . . . .	—	4.3
424120	Stationery and office supplies merchant wholesalers . . . . .	—	4.3
42413	Industrial and personal service paper merchant wholesalers . . . . .	—	4.7
424130	Industrial and personal service paper merchant wholesalers . . . . .	—	4.7
4242	Drugs and druggists' sundries merchant wholesalers . . . . .	.1	3.6
42421	Drugs and druggists' sundries merchant wholesalers . . . . .	.1	3.6
424210	Drugs and druggists' sundries merchant wholesalers . . . . .	.1	3.6
4242102	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries merchant wholesalers . . . . .	.1	3.6
4243	Apparel, piece goods, and notions merchant wholesalers . . . . .	.4	24.3
42431	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	.4	29.5
424310	Piece goods, notions, and other dry goods merchant wholesalers . . . . .	.4	29.5
4243101	Piece goods merchant wholesalers - jobbers . . . . .	.5	29.6
4243102	Notions and other dry goods merchant wholesalers . . . . .	—	27.5
42432	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	.7	17.2
424320	Men's and boys' clothing and furnishings merchant wholesalers . . . . .	.7	17.2
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	—	33.5
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers . . . . .	—	33.5
42434	Footwear merchant wholesalers . . . . .	—	2.1
424340	Footwear merchant wholesalers . . . . .	—	2.1

See footnotes at end of table.

Table 1b. **Percent of Sales Data Based on Administrative Records and Estimation for the United States: 2002—Con.**

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table.]

2002 NAICS code	Geographic area, type of operation, and kind of business <sup>1</sup>	Percent of sales—	
		From administrative records <sup>2</sup>	Estimated <sup>3</sup>
<b>MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>			
<b>42</b>	<b>Wholesale trade—Con.</b>		
424	Nondurable goods merchant wholesalers—Con.		
4244	Grocery and related product merchant wholesalers . . . . .	.1	2.7
42442	Packaged frozen food merchant wholesalers . . . . .	—	5.0
424420	Packaged frozen food merchant wholesalers . . . . .	—	5.0
42443	Dairy product (except dried or canned) merchant wholesalers . . . . .	.1	3.5
424430	Dairy product (except dried or canned) merchant wholesalers . . . . .	.1	3.5
4244302	Dairy product (except raw milk) merchant wholesalers . . . . .	.1	3.5
42444	Poultry and poultry product merchant wholesalers . . . . .	—	4.5
424440	Poultry and poultry product merchant wholesalers . . . . .	—	4.5
4244402	Poultry and poultry product (except live) merchant wholesalers . . . . .	—	4.5
42445	Confectionery merchant wholesalers . . . . .	.3	.2
424450	Confectionery merchant wholesalers . . . . .	.3	.2
42446	Fish and seafood merchant wholesalers . . . . .	D	D
424460	Fish and seafood merchant wholesalers . . . . .	D	D
42447	Meat and meat product merchant wholesalers . . . . .	—	6.2
424470	Meat and meat product merchant wholesalers . . . . .	—	6.2
42449	Other grocery and related products merchant wholesalers . . . . .	D	D
424490	Other grocery and related products merchant wholesalers . . . . .	D	D
4244901	Coffee, tea, and spice merchant wholesalers . . . . .	—	6.9
4244902	Bread and baked goods merchant wholesalers . . . . .	—	4.0
4244903	Soft drinks and bottled water merchant wholesalers . . . . .	—	1.9
4244904	Canned goods merchant wholesalers . . . . .	.4	2.3
4244905	Food and beverage basic material merchant wholesalers . . . . .	—	12.1
4244906	Other grocery specialties merchant wholesalers . . . . .	D	D
4246	Chemical and allied products merchant wholesalers . . . . .	—	4.2
42461	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	—	4.1
424610	Plastics materials and basic forms and shapes merchant wholesalers . . . . .	—	4.1
42469	Other chemical and allied products merchant wholesalers . . . . .	—	4.3
424690	Other chemical and allied products merchant wholesalers . . . . .	—	4.3
4246901	Industrial gases (except LP) merchant wholesalers . . . . .	—	5.2
4246902	Other chemical and allied products merchant wholesalers . . . . .	—	4.2
4247	Petroleum and petroleum products merchant wholesalers . . . . .	—	5.0
42471	Petroleum bulk stations and terminals . . . . .	—	5.0
424710	Petroleum bulk stations and terminals . . . . .	—	5.0
4247101	Petroleum bulk stations and terminals (except LP) . . . . .	—	5.0
42471011	Petroleum bulk stations (except LP) . . . . .	.1	21.8
42471012	Petroleum bulk terminals (except LP) . . . . .	—	4.8
4247102	Liquefied petroleum bulk stations and terminals . . . . .	—	6.5
42472	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	—	5.4
424720	Petroleum and petroleum products merchant wholesalers (except bulk stations and terminals) . . . . .	—	5.4
4248	Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	—	.5
42481	Beer and ale merchant wholesalers . . . . .	D	D
424810	Beer and ale merchant wholesalers . . . . .	D	D
42482	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	D	D
424820	Wine and distilled alcoholic beverage merchant wholesalers . . . . .	D	D
4249	Miscellaneous nondurable goods merchant wholesalers . . . . .	—	2.3
42491	Farm supplies merchant wholesalers . . . . .	—	6.4
424910	Farm supplies merchant wholesalers . . . . .	—	6.4
4249101	Farm supplies merchant wholesalers - farm dealers . . . . .	.1	9.0
4249102	Farm supplies merchant wholesalers - wholesale distributors . . . . .	—	5.5
42492	Book, periodical, and newspaper merchant wholesalers . . . . .	—	2.6
424920	Book, periodical, and newspaper merchant wholesalers . . . . .	—	2.6
42493	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	—	3.0
424930	Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	—	3.0
42494	Tobacco and tobacco product merchant wholesalers . . . . .	—	—
424940	Tobacco and tobacco product merchant wholesalers . . . . .	—	—
42495	Paint, varnish, and supplies merchant wholesalers . . . . .	—	2.7
424950	Paint, varnish, and supplies merchant wholesalers . . . . .	—	2.7
42499	Other miscellaneous nondurable goods merchant wholesalers . . . . .	.1	2.7
424990	Other miscellaneous nondurable goods merchant wholesalers . . . . .	.1	2.7
4249901	Art goods merchant wholesalers . . . . .	—	2.6
4249902	General merchandise (nondurable goods) merchant wholesalers . . . . .	—	.7
4249903	Textile bags, bagging, and burlap merchant wholesalers . . . . .	D	D
4249904	Other nondurable goods merchant wholesalers . . . . .	D	D

<sup>1</sup>For the 2002 Economic Census, the definition of merchant wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES**

The total value of merchandise inventories an establishment owned on December 31, 2001. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Excludes the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES**

The total value of merchandise inventories owned on December 31, 2002. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Excludes the value of inventories held by this establishment but owned by others.

### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **FIRST-QUARTER PAYROLL**

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

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## **OPERATING EXPENSES**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 2002. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

## **PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

## **PERCENT OF SALES FROM ADMINISTRATIVE RECORDS**

Percent of total sales obtained from administrative records of other federal agencies.

## **PERCENT OF SALES ESTIMATED**

Percent of total sales that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES**

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

## **TYPES OF OPERATION**

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

**Merchant wholesalers, except manufacturers' sales branches and offices.** Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, own-brand importers/marketers, terminal and country grain elevators, and farm products assemblers.

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*Wholesale distributors and jobbers.* Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers.* Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters.* Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Own-brand importers/marketers.* Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

*Terminal grain elevators.* Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators.* Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators.* Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices.** Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

*Manufacturers' sales branches.* Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

*Manufacturers' sales offices.* Offices without a stock of merchandise for sale.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of –

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business-to-business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.



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## **423 DURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Durable Goods Merchant Wholesalers subsector sell capital or durable goods to other businesses. Merchant wholesalers generally take title to the goods that they sell; in other words, they buy and sell goods on their own account. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods merchant wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

### **4231 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of automobiles and other motor vehicles, motor vehicle supplies, tires, and new and used parts.

#### **42311 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **423110 AUTOMOBILE AND OTHER MOTOR VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

##### **4231101 AUTOMOBILE AND MOTORCYCLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

##### **4231102 BUS AND RECREATIONAL VEHICLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used buses and recreational vehicles.

##### **4231103 LIGHT TRUCK AND VAN (14,000 LB OR LESS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross weight.

##### **4231104 MEDIUM TRUCK AND TRACTOR (14,001 TO 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used medium trucks and tractors 14,001 to 33,000 lb. gross weight.

##### **4231105 HEAVY TRUCK AND TRACTOR (OVER 33,000 LB) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used heavy trucks and tractors over 33,000 lb. gross weight.

#### **42312 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

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#### **423120 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

#### **4231201 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - WAREHOUSE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts for resale from a warehouse. These establishments primarily sell to other wholesalers.

#### **4231202 MOTOR VEHICLE SUPPLIES AND NEW PARTS MERCHANT WHOLESALERS - JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

#### **4231203 PETROLEUM PRODUCTS MARKETING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

#### **42313 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

#### **423130 TIRE AND TUBE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and/or used tires and tubes for passenger and commercial vehicles.

#### **42314 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 44131, Automotive Parts and Accessories Stores.

#### **423140 MOTOR VEHICLE PARTS (USED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

For the 2002 Economic Census, establishments retailing used motor vehicle parts are classified in NAICS Industry 441310, Automotive Parts and Accessories Stores.

#### **4232 FURNITURE AND HOME FURNISHING MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42321, Furniture Merchant Wholesalers; and 42322, Home Furnishing Merchant Wholesalers.

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#### **42321 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **423210 FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

#### **4232101 HOUSEHOLD AND LAWN FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4232102 OFFICE AND BUSINESS FURNITURE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42322 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **423220 HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

#### **4232201 HOUSEHOLD CHINA, GLASSWARE, AND CROCKERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of table and household china, glassware, and earthenware.

#### **4232202 LINENS, DOMESTICS, DRAPERIES, AND CURTAINS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

#### **4232203 FLOOR COVERINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

#### **4232204 OTHER HOME FURNISHING MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and housewares, including antiques.

#### **4233 LUMBER AND OTHER CONSTRUCTION MATERIALS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42331, Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers; 42332, Brick, Stone, and Related Construction Material Merchant Wholesalers; 42333, Roofing, Siding, and Insulation Material Merchant Wholesalers; and 42339, Other Construction Material Merchant Wholesalers.

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### **42331 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

### **423310 LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

### **4233101 LUMBER WITHOUT YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

### **4233102 LUMBER WITH YARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4233103 PLYWOOD, VENEER, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42332 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **423320 BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **4233201 BRICK, BLOCK, TILE, CLAY/CEMENT SEWER PIPE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4233202 SAND, GRAVEL, AND STONE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of construction sand, gravel, and stone.

### **4233203 CEMENT, LIME, AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of cement, lime, asphalt, and related products.

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### **42333 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **423330 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **4233301 ROOFING, SIDING, AND INSULATION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nonwood roofing and nonwood siding and insulation materials.

### **42339 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

### **423390 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).

### **4233901 FLAT GLASS AND OTHER CONSTRUCTION GLASS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4233902 OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4234 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies; office, computer, and computer peripheral equipment; and medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies.

### **42341 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

### **423410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

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#### **42342 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **423420 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **42343 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### **423430 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### **4234301 COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment.

#### **42343011 COMPUTER AND PERIPHERAL EQUIPMENT FOR RESALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for the purpose of resale.

#### **42343012 COMPUTER AND PERIPHERAL EQUIPMENT FOR END USE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of new and used computer hardware and computer peripheral equipment primarily for end use.

#### **4234302 COMPUTER SOFTWARE (PACKAGED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged computer software primarily for end use.

#### **42344 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **423440 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

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#### **4234401 RESTAURANT AND HOTEL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of restaurant and hotel equipment and supplies.

#### **4234402 STORE MACHINES AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42345 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **423450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **4234501 SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; X-ray machines and parts, medical and other scientific instruments used by physicians and in hospitals.

#### **4234502 DENTAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42346 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **423460 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **42349 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **423490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).



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#### **4234901 RELIGIOUS AND SCHOOL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4234902 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4235 METAL AND MINERAL (EXCEPT PETROLEUM) MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42351, Metal Service Centers and Other Metal Merchant Wholesalers; and 42352, Coal and Other Mineral and Ore Merchant Wholesalers.

#### **42351 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **423510 METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions.

#### **4235101 FERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42351011 FERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42351012 FERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4235102 NONFERROUS METAL SERVICE CENTERS AND SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42351021 NONFERROUS METAL SERVICE CENTERS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.



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#### **42351022 NONFERROUS METAL SALES OFFICES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

#### **42352 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

#### **423520 COAL AND OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

#### **4235201 COAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coal and coke.

#### **4235202 OTHER MINERAL AND ORE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

#### **4236 ELECTRICAL AND ELECTRONIC GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42361, Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers; 42362, Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers; and 42369, Other Electronic Parts and Equipment Merchant Wholesalers.

#### **42361 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### **423610 ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### **42362 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

#### **423620 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

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### **42369 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **423690 OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **4236901 COMMUNICATIONS EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of communications equipment.

### **4236902 ELECTRONIC PARTS (EXCEPT COMMUNICATIONS EQUIPMENT) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of electronic parts and equipment (except communications equipment).

### **4237 HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This NAICS Industry Group comprises establishments classified in the following NAICS Industries: 42371, Hardware Merchant Wholesalers; 42372, Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers; 42373, Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers; and 42374, Refrigeration Equipment and Supplies Merchant Wholesalers.

### **42371 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

### **423710 HARDWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hardware, knives, or handtools.

### **42372 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### **423720 PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### **42373 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

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**423730 WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of warm air heating and air-conditioning equipment and supplies.

**42374 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**423740 REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

**4238 MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

**42381 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND EQUIPMENT  
MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**423810 CONSTRUCTION AND MINING (EXCEPT OIL WELL) MACHINERY AND  
EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

**42382 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**423820 FARM AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

**4238201 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS - FARM  
DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to farmers for farm use.

**4238202 FARM MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS - WHOLESALE  
DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale marketing of farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

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**4238203 LAWN AND GARDEN MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of lawn and garden machinery and equipment.

**42383 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**423830 INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

**4238301 FOOD-PROCESSING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

**4238302 HYDRAULIC AND PNEUMATIC (FLUID-POWER) MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

**42383021 HYDRAULIC AND PNEUMATIC PUMPS AND MOTORS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

**42383022 HYDRAULIC AND PNEUMATIC PARTS, ACCESSORIES, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

**4238303 GENERAL-PURPOSE INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of general-purpose industrial machinery and equipment.

**4238304 METALWORKING MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of metalworking machinery and equipment and machine tool accessories.

**4238305 MATERIALS HANDLING EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

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**4238306 OIL WELL, OIL REFINERY, AND PIPELINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

**4238307 OTHER INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specific-use industrial machinery and equipment.

**42384 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**423840 INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of supplies for machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**4238401 GENERAL-LINE INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of industrial materials and supplies.

**4238402 MECHANICAL POWER TRANSMISSION SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mechanical power transmission equipment and supplies.

**4238403 WELDING SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

**4238404 INDUSTRIAL CONTAINERS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial containers and supplies.

**4238405 INDUSTRIAL VALVES AND FITTINGS (EXCEPT FLUID-POWER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

**4238406 OTHER INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial supplies not included elsewhere.

**42385 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

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**423850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

**4238501 BEAUTY AND BARBER SHOP EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

**4238502 CUSTODIAL AND JANITORS' EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of custodial and janitorial equipment and supplies.

**4238503 LAUNDRY AND DRY-CLEANING EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

**4238504 OTHER SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors' and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

**42386 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

**423860 TRANSPORTATION EQUIPMENT AND SUPPLIES (EXCEPT MOTOR VEHICLE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of transportation equipment and supplies (except marine pleasure craft and motor vehicles).

**4238601 AIRCRAFT AND AERONAUTICAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

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#### **4238602 MARINE MACHINERY, EQUIPMENT, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4238603 OTHER TRANSPORTATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4239 MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42391, Sporting and Recreational Goods and Supplies Merchant Wholesalers; 42392, Toy and Hobby Goods and Supplies Merchant Wholesalers; 42393, Recyclable Material Merchant Wholesalers; 42394, Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesalers; and 42399, Other Miscellaneous Durable Goods Merchant Wholesalers.

#### **42391 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **423910 SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **42392 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **423920 TOY AND HOBBY GOODS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **42393 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **423930 RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of automotive scrap, industrial scrap, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.



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### **4239301 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS AND DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel.

### **42393011 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - PROCESSORS (USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in breaking up, sorting, and the merchant wholesale distribution of all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

### **42393012 IRON AND STEEL SCRAP MERCHANT WHOLESALERS - DEALERS (NOT USING POWER PROCESSING EQUIPMENT)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

### **4239302 RECYCLABLE PAPER AND PAPERBOARD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paper and paperboard scrap and waste.

### **4239303 OTHER RECYCLABLE MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

### **42394 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### **423940 JEWELRY, WATCH, PRECIOUS STONE, AND PRECIOUS METAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### **4239401 JEWELRY, WATCH, PRECIOUS STONE, AND SILVERWARE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

### **4239402 PRECIOUS METAL (EXCEPT ORE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of precious metals.

### **42399 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and



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supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

#### **423990 OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

#### **4239901 MUSICAL INSTRUMENTS AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of musical instruments and supplies.

#### **4239902 FOREST PRODUCTS (EXCEPT LUMBER) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

#### **4239903 GENERAL MERCHANDISE (DURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of durable goods with no one product line accounting for more than 25 percent of the total sales.

#### **4239904 PRERECORDED MEDIA MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42399041 COMPACT DISCS, PRERECORDED AUDIO TAPES, AND PHONOGRAPH RECORDS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of prerecorded compact discs, audio tapes, and phonograph records.

#### **42399042 PRERECORDED VIDEO TAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4239905 FIRE EXTINGUISHERS AND FIRE SAFETY EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fire extinguishers and fire safety equipment.

#### **4239906 OTHER DURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

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## **424 NONDURABLE GOODS MERCHANT WHOLESALERS**

Industries in the Nondurable Goods Merchant Wholesalers subsector sell nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods merchant wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

### **4241 PAPER AND PAPER PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42411, Printing and Writing Paper Merchant Wholesalers; 42412, Stationery and Office Supplies Merchant Wholesalers; and 42413, Industrial and Personal Service Paper Merchant Wholesalers.

#### **42411 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

##### **424110 PRINTING AND WRITING PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bulk printing and/or writing paper generally on rolls for further processing.

##### **42412 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

##### **424120 STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of stationery, office supplies and/or gift wrap.

##### **42413 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

##### **424130 INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of kraft wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **4242 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

##### **42421 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

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#### **424210 DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### **4242101 GENERAL-LINE DRUGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

#### **4242102 SPECIALTY-LINE DRUGS, PHARMACEUTICALS, COSMETICS, AND TOILETRIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

#### **4243 APPAREL, PIECE GOODS, AND NOTIONS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42431, Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers; 42432, Men's and Boys' Clothing and Furnishings Merchant Wholesalers; 42433, Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers; and 42434, Footwear Merchant Wholesalers.

#### **42431 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **424310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

#### **4243101 PIECE GOODS MERCHANT WHOLESALERS - JOBBERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of woven and knit fabrics.

#### **4243102 NOTIONS AND OTHER DRY GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

#### **42432 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **424320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

#### **42433 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

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### **424330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

### **42434 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

### **424340 FOOTWEAR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

### **4244 GROCERY AND RELATED PRODUCT MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42441, General Line Grocery Merchant Wholesalers; 42442, Packaged Frozen Food Merchant Wholesalers; 42443, Dairy Product (except Dried or Canned) Merchant Wholesalers; 42444, Poultry and Poultry Product Merchant Wholesalers; 42445, Confectionery Merchant Wholesalers; 42446, Fish and Seafood Merchant Wholesalers; 42447, Meat and Meat Product Merchant Wholesalers; 42448, Fresh Fruit and Vegetable Merchant Wholesalers; and 42449, Other Grocery and Related Products Merchant Wholesalers.

### **42441 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

### **424410 GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line (wide range) of groceries.

### **4244101 GENERAL LINE GROCERY MERCHANT WHOLESALERS - VOLUNTARY GROUP**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery merchant wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Merchant wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

### **4244102 GENERAL LINE GROCERY MERCHANT WHOLESALERS - RETAIL COOPERATIVE**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in merchant wholesale selling and distributing a general line of groceries. These establishments function primarily as a merchant wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular merchant wholesale business.

### **4244103 OTHER GENERAL LINE GROCERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups.

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#### **42442 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **424420 PACKAGED FROZEN FOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of packaged frozen foods (except dairy products).

#### **42443 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **424430 DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of dairy products (except dried or canned).

#### **4244301 RAW MILK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of raw milk and raw cream, including milk cooling stations operated by farm assemblers.

#### **4244302 DAIRY PRODUCT (EXCEPT RAW MILK) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of processed dairy products, except raw, dried, or canned.

#### **42444 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

#### **424440 POULTRY AND POULTRY PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and/or poultry products (except canned and packaged frozen).

#### **4244401 LIVE POULTRY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of live poultry.

#### **4244402 POULTRY AND POULTRY PRODUCT (EXCEPT LIVE) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42445 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **424450 CONFECTIONERY MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

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#### **42446 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

#### **424460 FISH AND SEAFOOD MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fish and seafood (except canned or packaged frozen).

#### **42447 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

#### **424470 MEAT AND MEAT PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of meats and meat products (except canned and packaged frozen) and/or lard.

#### **42448 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

#### **424480 FRESH FRUIT AND VEGETABLE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of fresh fruits and vegetables.

#### **42449 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

#### **424490 OTHER GROCERY AND RELATED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in the bottling and merchant wholesale distribution of spring and mineral waters processed by others.

#### **4244901 COFFEE, TEA, AND SPICE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4244902 BREAD AND BAKED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

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#### **4244903 SOFT DRINKS AND BOTTLED WATER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of soft drinks and unprocessed bottled water.

#### **4244904 CANNED GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4244905 FOOD AND BEVERAGE BASIC MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of basic food and beverage materials.

#### **4244906 OTHER GROCERY SPECIALTIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4245 FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42451 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **424510 GRAIN AND FIELD BEAN MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **42452 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **424520 LIVESTOCK MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of livestock (except horses and mules).

#### **42459 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).



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#### **424590 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **4245901 HIDES, SKINS, AND PELTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### **4245902 LEAF TOBACCO MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of leaf tobacco.

#### **4245903 WOOL, WOOL TOPS, AND MOHAIR MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4245904 COTTON MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of cotton.

#### **4245905 OTHER FARM PRODUCT RAW MATERIAL MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale buying and/or marketing of other farm products.

#### **4246 CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42461 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **424610 PLASTICS MATERIALS AND BASIC FORMS AND SHAPES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **42469 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **424690 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).



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#### **4246901 INDUSTRIAL GASES (EXCEPT LP) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4246902 OTHER CHEMICAL AND ALLIED PRODUCTS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4247 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42471, Petroleum Bulk Stations and Terminals; and 42472, Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals).

#### **42471 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **424710 PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in the merchant wholesale distribution of crude petroleum and petroleum products, including liquefied petroleum gas.

#### **4247101 PETROLEUM BULK STATIONS AND TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

#### **42471011 PETROLEUM BULK STATIONS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

#### **42471012 PETROLEUM BULK TERMINALS (EXCEPT LP)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

#### **4247102 LIQUEFIED PETROLEUM BULK STATIONS AND TERMINALS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

#### **42472 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

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#### **424720 PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of petroleum and petroleum products (except from bulk liquid storage facilities).

#### **4248 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42481, Beer and Ale Merchant Wholesalers; and 42482, Wine and Distilled Alcoholic Beverage Merchant Wholesalers.

#### **42481 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **424810 BEER AND ALE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of beer, ale, porter, and other fermented malt beverages.

#### **42482 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **424820 WINE AND DISTILLED ALCOHOLIC BEVERAGE MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

#### **4249 MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42491 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **424910 FARM SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **4249101 FARM SUPPLIES MERCHANT WHOLESALERS - FARM DEALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

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#### **4249102 FARM SUPPLIES MERCHANT WHOLESALERS - WHOLESALE DISTRIBUTORS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### **42492 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **424920 BOOK, PERIODICAL, AND NEWSPAPER MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of books, periodicals, and newspapers.

#### **42493 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **424930 FLOWER, NURSERY STOCK, AND FLORISTS' SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of flowers, florists' supplies, and/or nursery stock (except plant seeds and plant bulbs).

#### **42494 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **424940 TOBACCO AND TOBACCO PRODUCT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **42495 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **424950 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **4249501 PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **42499 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum

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and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### **424990 OTHER MISCELLANEOUS NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### **4249901 ART GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

#### **4249902 GENERAL MERCHANDISE (NONDURABLE GOODS) MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of a general line of nondurable goods with no one product line accounting for more than 25 percent of the total sales.

#### **4249903 TEXTILE BAGS, BAGGING, AND BURLAP MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

#### **4249904 OTHER NONDURABLE GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies; art goods; and textile bags, bagging, and burlap).

### **425 WHOLESALE ELECTRONIC MARKETS AND AGENTS AND BROKERS**

Industries in the Wholesale Electronic Markets and Agents and Brokers subsector arrange for the sale of goods owned by others, generally on a fee or commission basis. They act on behalf of the buyers and sellers of goods. This subsector contains agents and brokers as well as business-to-business electronic markets that facilitate wholesale trade.

#### **4251 WHOLESALE ELECTRONIC MARKETS AND AGENTS AND BROKERS**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42511, Business to Business Electronic Markets; and 42512, Wholesale Trade Agents and Brokers.

#### **42511 BUSINESS TO BUSINESS ELECTRONIC MARKETS**

This industry comprises business-to-business electronic markets bringing together buyers and sellers of goods using the Internet or other electronic means and generally receiving a commission or fee for the service. Business-to-business electronic markets for durable and nondurable goods are included in this industry.

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#### **425110 BUSINESS TO BUSINESS ELECTRONIC MARKETS**

This industry comprises business-to-business electronic markets bringing together buyers and sellers of goods using the Internet or other electronic means and generally receiving a commission or fee for the service. Business-to-business electronic markets for durable and nondurable goods are included in this industry.

#### **42512 WHOLESALE TRADE AGENTS AND BROKERS**

This industry comprises wholesale trade agents and brokers acting on behalf of buyers or sellers in the wholesale distribution of goods. Agents and brokers do not take title to the goods being sold but rather receive a commission or fee for their service. Agents and brokers for all durable and nondurable goods are included in this industry.

#### **425120 WHOLESALE TRADE AGENTS AND BROKERS**

This industry comprises wholesale trade agents and brokers acting on behalf of buyers or sellers in the wholesale distribution of goods. Agents and brokers do not take title to the goods being sold but rather receive a commission or fee for their service. Agents and brokers for all durable and nondurable goods are included in this industry.

#### **4251203 AGENTS AND BROKERS, DURABLE GOODS**

This industry comprises establishments primarily engaged in buying or selling capital or durable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet. Durable goods are new or used items generally with a normal life expectancy of three years or more.

#### **42512031 MOTOR VEHICLE AND MOTOR VEHICLE PARTS AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling automobiles and other motor vehicles, motor vehicle supplies, tires, and/or new parts on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512032 FURNITURE AND HOME FURNISHINGS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling furniture (except hospital beds, medical furniture, and drafting tables); and home furnishings and/or housewares on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512033 LUMBER AND OTHER CONSTRUCTION MATERIALS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling lumber, plywood, millwork and wood paneling; brick, stone, and related construction materials; roofing, siding, and insulation material; and/or other construction materials on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512034 PROFESSIONAL AND COMMERCIAL EQUIPMENT AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling photographic equipment and supplies; office, computer, and computer peripheral equipment; and/or medical, dental, hospital, ophthalmic, and other commercial and professional equipment and supplies on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

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#### **42512035 METAL AND MINERAL (EXCEPT PETROLEUM) AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling products of the primary metals industries; and coal, coke, metal ores, and/or nonmetallic minerals on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512036 ELECTRICAL AND ELECTRONIC GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling electrical apparatus and equipment, wiring supplies, and related equipment; household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment; and/or electronic parts and equipment on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512037 HARDWARE, PLUMBING AND HEATING EQUIPMENT AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling hardware, knives, or hand tools; plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers); warm air heating and air-conditioning equipment and supplies; and/or refrigeration equipment (except household-type refrigerators and freezers) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512038 MACHINERY, EQUIPMENT, AND SUPPLIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling construction, mining, farm, garden, industrial, service establishment, and/or transportation machinery, equipment, and supplies on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512039 MISCELLANEOUS DURABLE GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling sporting, recreational, toy, hobby, jewelry goods and supplies; precious stones and metals; recyclable materials; and/or other miscellaneous durable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **4251204 AGENTS AND BROKERS, NONDURABLE GOODS**

This industry comprises establishments primarily engaged in buying or selling nondurable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet. Nondurable goods are items generally with a normal life expectancy of less than three years.

#### **42512041 PAPER AND PAPER PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling bulk printing and/or writing paper generally on rolls for further processing; stationery, office supplies, and/or gift wrap; and/or kraft wrapping and other coarse paper, paperboard, converted paper, and/or related disposable plastics products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512042 DRUGS AND DRUGGISTS' SUNDRIES AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

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#### **42512043 APPAREL, PIECE GOODS, AND NOTIONS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories; men's and boys' clothing and furnishings; women's, children's, infants', and/or unisex clothing and accessories; and/or footwear (including athletic) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512044 GROCERY AND RELATED PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling packaged frozen foods; dairy products; poultry and/or poultry products; confectioneries, salted or roasted nuts, popcorn, chips, fountain fruits and syrups; fish and seafood; meats and meat products; fresh fruits and vegetables; and/or other grocery and related products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512045 FARM PRODUCT RAW MATERIAL AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds) on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512046 CHEMICAL AND ALLIED PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling chemicals; plastics materials and basic forms and shapes; and allied products on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512047 PETROLEUM AND PETROLEUM PRODUCTS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling crude petroleum and petroleum products, including liquefied petroleum gas, on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512048 BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGE AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling beer, ale, porter, and other fermented malt beverages, wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.

#### **42512049 MISCELLANEOUS NONDURABLE GOODS AGENTS AND BROKERS**

This industry comprises establishments primarily engaged in buying or selling nondurable goods such as farm supplies; books, periodicals, and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods on a commission, brokerage, or agency basis for others through a sales force rather than through electronic means such as the Internet.



# Appendix C.

## Methodology

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### SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at [help.econ.census.gov/econhelp/resources/](http://help.econ.census.gov/econhelp/resources/).

A more detailed examination of census methodology is presented in the *History of the Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at [www.census.gov/epcd/naics02/](http://www.census.gov/epcd/naics02/) identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.



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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

### **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

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## **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## **CONCENTRATION CATEGORIES**

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

## **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

# Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan and Micropolitan Statistical Areas

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Not applicable for this report.

