

Company Name: _____ MC #: _____

Worksheet for Calculating Carrier Classification

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- revenues received from any other motor carriers for lease of your operating rights and operating equipment
- commissions received for performing brokerage services: **This excludes:**
 - revenues from private carriage, compensated inter-corporate hauling, and leasing vehicles with drivers to private carriers
 - revenues from non-trucking activities

2. Multiply this figure by the revenue deflator. In Table 1, we have calculated the revenue deflator for you. The revenue deflator is the 1994 average producers price index of finished goods (PPI) divided by the revenue year's average PPI, as shown in Table 2. Table 3 is an example calculation. This carrier would be a Class III because of its 1998 revenue. If 2001 revenue surpasses \$3 million, it will be reclassified as Class II in 2002.

Table 1 (After completion, fax to Russ Capelle at 202-366-3640.)

<i>Year</i>	<i>Annual Operating Revenue</i>	<i>x Revenue Deflator</i>	<i>= Adjusted Annual Operating Revenue</i>
1998	\$ _____	.96	\$ _____
1999	\$ _____	.94	\$ _____
2000	\$ _____	.91	\$ _____

Table 2

<i>Year</i>	Producers Price Index (PPI)	Revenue Deflator
1994	125.0	1.00
1995	127.0	.98
1996	131.3	.95
1997	131.8	.95
1998	130.6	.96
1999	133.1	.94
2000	138.0	.91

Table 3

<i>Year</i>	<i>Annual Operating Revenue</i>	<i>x Revenue Deflator</i>	<i>= Adjusted Annual Operating Revenue</i>
1998	\$2,695,000	.96	\$2,587,200
1999	\$3,345,000	.94	\$3,144,300
2000	\$3,543,000	.91	\$3,224,130

Note: Yearly PPIs reflect non-seasonally adjusted data released in January of subsequent year.