

ARC LOAN PROGRAM

Program Training

ARC Loan Basics

- New, temporary, guaranteed loan program
- Deferred payment loan
- Up to \$35,000
- Proceeds used to make P&I payments on Qualifying Small Business Loans (QSBLs)
- Interest-free to borrower
- SBA pays interest to lender at WSJ Prime + 2
- No fees charged by SBA or lenders to borrowers, other than direct costs of securing and liquidating collateral
- ARC Loans available until funding runs out or September 30, 2010, whichever occurs first
- Lenders apply 7(a) program requirements to ARC loans unless different provisions are provided for in regulation and procedural guidance.

ARC Loan Structure

- Disbursement Period: Up to 6 months payments of principal and/or interest on one or more QSBL
- Deferral Period: 12 months beginning after last disbursement
- Repayment Period: Five years
- Maximum Term: 6.5 years
 - Max term will be less than 6.5 years (78 months) if disbursement period is less than 6 months

Who Can Make ARC Loans?

ARC loans are made by 7(a) lenders

- SBA Lenders may make ARC loans on a delegated basis if already approved to make PLP, SBA Express, Community Express and/or Patriot Express
- Other SBA Lenders (non-delegated) may make ARC loans by submitting them to the 7(a) Loan Guarantee Processing Centers (LGPC), located in Citrus Heights, CA or Hazard, KY
- Lenders may become SBA 7(a) Lenders by working through local district offices and following existing procedures. Once approved by SBA, new 7(a) lenders may make ARC loans by submitting them to one of the 7(a) LGPCs
 - New SBA Express lenders must submit ARC Loans on a non-delegated basis

Eligibility Requirements

- ARC loan borrowers must be eligible under the basic eligibility requirements for 7(a) loans including small business size standards
- Additional Requirements:
 - Viable Small Business
 - Immediate Financial Hardship

ARC Loan Eligibility

- Lenders screen for eligibility
- Delegated lenders make eligibility determinations and complete eligibility checklist [SBA Form 2316, Part C] and place in loan file.
- Non-delegated lenders will complete the same eligibility information and submit to 7(a) LGPC along with entire loan application and analysis

Viabile Small Business

- Established, for-profit business
- Going concern
- Difficulty making periodic payments of principal and interest on qualifying small business loans and/or meeting operating expenses

Viabile Small Business

Small business is able to reasonably demonstrate its projected continued operations for a reasonable period beyond the ARC loan assistance by means of :

- Quarterly cash flow projections (supported by reasonable assumptions) for the two year period after the ARC Loan is made
- Projections must demonstrate that borrower can, at a minimum, meet the debt service needs and operating expenses after the ARC Loan is fully disbursed

Immediate Financial Hardship

- An immediate financial hardship is recent difficulty making periodic payments of principal and interest on loans and/or difficulty meeting operating expenses based upon current business environment
- Lender must document and borrower must certify and provide evidence of immediate financial hardship

Examples of Immediate Financial Hardship

- Loss/Reduction of customer base (or loss/reduction of revenue of 20% or more over the preceding 12 months)
- Increase in cost of doing business of 20% or more over the preceding 12 months
- 20% or more loss/reduction of Working Capital and/or loss/reduction of short term Credit Facilities over preceding 12 months
- Decline in Gross Margin of 20% or more over the preceding 12 months
- Decline in Operating Ratios of 20% or more over the preceding 12 months
- Inability to restructure existing debts due to credit restrictions within the preceding 12 months
- Loss/Reduction of Employees
- Loss/Reduction of Major Suppliers (major suppliers out of business)

Ineligible Small Businesses

- Ineligible small businesses for ARC loans are the same as for 7(a) loans (13 CFR 120.110)
- In addition, for ARC Loans, the following are ineligible:
 - Prohibited NAICS Codes:
 - Casinos
 - Casino Hotels
 - Other Gambling Industries
 - Golf Courses and Country Clubs
 - Zoos and Botanical Gardens
 - Fitness and Recreational Sports Centers
(May be approved by 7(a) LGPC)
 - New Start-Up Businesses (No history of operations)
 - Business Expansions
 - Previous Loss to Government

Use of Proceeds

ONLY one eligible use of proceeds:

Making periodic payments of principal and interest on QSBLs

STATUTORY REQUIREMENT DETERMINES USE OF PROCEEDS

Section 506 (Business Stabilization Program) of the American Recovery and Reinvestment Act of 2009

Purpose is stated as: Shall be used to make periodic payment of principal and interest, either in full or in part, on an existing qualifying small business loan for a period of time not to exceed 6 months.

Use of Proceeds

One ARC loan per small business (Any request for an additional ARC loan to an affiliate of the small business must be submitted to 7(a) LGPC and NOT under delegated authority.)

Proceeds may pay P&I on multiple QSBLs.

Ineligible Use of Proceeds

- Ineligible use of proceeds includes Any purpose other than P&I payments on QSBLs. Examples of ineligible purposes:
 - Working capital to pay accounts payable, operating expenses, and taxes
 - Purpose that does not benefit the borrower
 - Payments of P&I on notes due an associate of the small business (officer, director, owner, key employee)

QSBLs

Qualifying Small Business Loan (QSBL):

- Existing Loan as evidenced by a signed note to a small business concern meeting 7(a) eligibility standards
- Loan must have been for an eligible use of proceeds under the 7(a) Loan Program (SOP 50 10)

QSBLs

- Mortgages on building owned and occupied by the small business
- Other secured and unsecured loans
- 504 first mortgages
- Capital leases (no other lease is eligible)
- Existing notes payable to vendors, suppliers, and/or utilities (accounts payable are not eligible)
- Home equity loans used to finance business operations
- Credit card obligations used to finance business operations
- Existing balloon payments with maturities within 6 month disbursement period

QSBLs

- QSBLs: Note with scheduled payments of principal and/or interest
- May be same institution debt and/or other institution debt
- Delegated lenders may submit an ARC Loan to pay down same institution debt through e-Tran. Provisions with regard to preference and refinancing do not apply
- SBA loans made or guaranteed on or after 2/17/09 (includes 7(a), 504 and disaster loans) Caution: Do not make a 7(a) loan or a 504 loan together with an ARC loan to the same borrower at the same time. A 7(a) or 504 loan can only be made to a small business that demonstrates that it will repay the loan in a timely manner from its operations.

QSBLs

- Lenders must consider borrowers' overall financial situation and debt burden and allocate ARC Loan proceeds in a manner designed to promote borrower's long-term viability
- Lender must document the existence of QSBL(s) and determine that the QSBL(s) are eligible for ARC proceeds

QSBLs – Special Rules

- Business Lines of Credit
 - Two forms – 6 disbursements or 1 disbursement
 - If 1 disbursement, payments on underlying LOC must be deferred for 5 months and Lender certifies structure is in best interest of borrower
 - LOC limit may not be reduced for 18 months unless underlying loan goes into non-accrual

QSBLs – Special Rules

Home Equity Loans and Credit Card Obligations

- May only pay for business related portion of these obligations
- Lender must obtain documentation for each business related purpose
- Borrowers must certify that amounts were exclusively used for business expenses
- Payments may not exceed the amounts documented for business purposes and interest is pro-rated

Terms and Conditions

- Maximum Size \$35,000
- 100% Guaranteed
- Interest-free to borrower
- Interest paid by SBA to lender throughout life of loan beginning with first disbursement
- Lenders may not charge default interest rates to SBA or the borrower

Terms and Conditions

- May include restructuring and deferrals of non-SBA loans as part of ARC loan transaction
- Collateral – Required consistent with conventional lending practices for similar sized commercial loans (lender certification required)
 - Secured vs unsecured
 - Not having sufficient collateral to meet conventional requirements should does not make a borrower ineligible
- Fees – No fees other than cost of securing and liquidating collateral
- Secondary Market – No secondary market sales and/or sales of participations

Terms and Conditions

- Increases – only with prior written approval of SBA; total loan may not exceed \$35,000; request must be approved by SBA and increase must be disbursed by lender within the original six month disbursement period
- Personal Guarantees – required of holders of at least a 20% ownership interest
- Personal Resources Test not required

Terms & Conditions

- Bankruptcy
 - Borrower is eligible only if discharged from bankruptcy or has a confirmed bankruptcy plan
 - Lender's analysis must demonstrate that the loan will be repaid in a timely manner from future operations

Disbursements

- Disbursements:
 - Directly to QSBL payee(s) (electronically or by check); and/or
 - Jointly issued checks made out to the borrower and the QSBL payee(s)

In no instance directly to the borrower
- SBA allows a lender up to eight months from approval to complete disbursement. However, the loan must be disbursed over six consecutive months. (Procedural Guide – p.14)

Credit Criteria

- Delegated lenders may make ARC Loans on a delegated basis if the borrower meets the following credit criteria:
 - Borrower in operation for at least 2 years
 - Annual financial statements (balance sheet & income statement) or tax returns demonstrating business is a going concern and had positive cash flow in at least one of past two years (Interim financial statements required if 90 days past borrower's fiscal year end)

Credit Criteria

- Quarterly cash flow projections for two years demonstrating sufficient cash flow to meet debt burden and operating expenses
- Borrower certification on application that it is current or not more than 60 days past due on any QSBL being paid with the ARC Loan. (Deferred loans are not considered past due until they have been deferred for more than 3 months.)
- Borrower certification with documentation as to immediate financial hardship
- Acceptable business credit score (obtained by SBA)

Credit Criteria

A delegated lender may submit an ARC loan request under the non-delegated process to the 7(a) LGPC where the small business does not meet all the credit criteria described previously.

Non-delegated lenders must apply the same credit criteria and submit all loan requests (including their credit and eligibility analysis and supporting documentation) to the 7(a) LGPC where SBA makes the final credit decision and eligibility determination.

Application of ARC Loan Disbursements

- ARC Loan payments prioritized in following order:
 - Up to six months monthly payments of scheduled principal and/or interest payments on the Borrower's QSBLs (including scheduled balloon payments that fall within the 6 months)
 - Any remaining amount available on the loan in the sixth disbursement month, after the scheduled monthly principal and/or interest payments have been made, may be used to prepay principal on one or more QSBLs.

Approval

- Delegated Lenders
 - Submit via E-Tran (Lender's application – SBA Form 2316, Part B)
 - Certify eligibility and credit criteria and submit for loan number
 - SBA obtains business credit score (Liquid Credit)
 - If loan scores within acceptable limits, loan number is provided to lender via E-Tran
 - If not within acceptable limits, loan is referred to the 7(a) LGPC for further review
 - Turnaround time: 1 business day or less
- Non-Delegated Lenders
 - Lender prepares package, applies same credit criteria and submits to 7(a) LGPC for approval including supporting analysis and documentation
 - Loan is underwritten, including a business credit score, and an approval/disapproval decision made
 - Decision communicated to lender
 - Turnaround time: 10 business days

Credit Score

- Liquid Credit
- Hybrid Business Score
 - Consumer Credit Information
 - Business Credit Information
- SBA will obtain (and pay for) credit score
- High and Low Score Cut-Offs
- All borrowers must have a DUNs number to obtain a credit score
- There is a high and low “liquid credit score” cut-off that SBA has established within E-tran. If the borrower’s liquid credit score (that SBA generates from the information the lender submits through E-tran) falls outside of the high or low score limits, the lender will receive a message that the application has been referred to the 7(a) Loan Guaranty Processing Center. The message will also include the fax number for the additional information that the Center requires. If the loan is referred because the credit score exceeds the limit established, Lenders must provide documentation on the financial hardship being experienced by the business.

E-Tran

- The following slides show the additional e-Tran screens required for ARC Loans.
 - Use of Proceeds
 - Financial Hardship
 - Eligibility/Credit Criteria Certification

E-Tran – Use of Proceeds

SBA Loan Origination System - Microsoft Internet Explorer provided by SBA

Address: https://eweb.sba.gov/eland/applications/dataentry/dsp_frames.cfm?GoToAuditIdx=0&GoToPageType=lend

U.S. Small Business Administration
SBA
 Your Small Business Resource

Reports Search Admin New App Copy Exit Help
 E-Tran Credit Report

Electronic Lending
 Americas Recovery Capital (ARC) Stabilization Loan

Expand Collapse

INNOVATIVE EXCAVATION, INC.

- Lender Info
- Application Info
- Use of Proceeds
- Lender Comments
- Project Info
- Eligibility
- Borrowers

INNOVATIVE EXCAVATION, INC. SOUTH JORDAN UT Amount \$35,000 Status **Approved Pending Funds** App 10298936

Use of Proceeds , Application

Code	Description	Amount	Comments
R01	Pay Notes Payable - Trade, etc.*		
R02	Pay Notes Payable - Mortgage - not Same Institution Debt (SID)		
R03	Pay Notes Payable - Mortgage - Same Institution Debt (SID)		
R04	Pay Notes Payable - Secured Lender Debt - not SID		
R05	Pay Notes Payable - Secured Lender Debt - SID		
R06	Pay Notes Payable - Unsecured Lender Debt (except credit card debt) - not SID	\$35,000.00	
R07	Pay Notes Payable - Unsecured Lender Debt (except credit card debt) - SID		
R08	Pay Credit Card Debt		
R09	Pay Capital Lease		
R10	Pay SBA Loan made on or after 2/17/09		
R11	Pay Home Equity Loan		
Total:		\$35,000.00	

Reset Clear Next

Last modified: 04/06/2009 12:00:00 AM SBA Processing: 0.375 seconds Version: 3.81
[FirstGov](#) [E-Gov](#) [Regulations.gov](#) [White House](#)
 * Privacy & Security * Information Quality * FOIA * No Fear Act * ADA

Local intranet 12:53 PM

E-Tran – Financial Hardship

The screenshot displays the SBA Loan Origination System interface in Microsoft Internet Explorer. The browser title is "SBA Loan Origination System - Microsoft Internet Explorer provided by SBA". The address bar shows the URL: https://eweb.sba.gov/elend/applications/dataentry/dsp_frames.cfm?GoToAuditIdx=0&GoToPageType=lend. The page header includes the SBA logo and navigation buttons: Reports, Search, Admin, New App, Copy, Exit, Help, E-Tran, and Credit Report. The main content area shows the loan details for "INNOVATIVE EXCAVATION, INC. SOUTH JORDAN UT" with an amount of \$35,000, status of "Approved Pending Funds", and application number "10298936". A section titled "Eligibility check list complete and filed in Loan Folder?" has a "Yes" radio button selected. Below this is a text box stating: "Lender hereby certifies that above information is true and correct, to the best of its knowledge, and that it has exercised due diligence to obtain the true and correct information." The "ARC Reasons" section is highlighted in light blue and contains a list of reasons with checkboxes:

- Loss/Reduction of customer base (or loss/reduction of revenue of 20% or more over the preceding 6 months)
- Loss/Reduction of Working Capital
- Loss/Reduction of Credit Facilities
- Loss/Reduction of Employees (intellectual capital)
- Increase in Costs of doing business of 20% or more in the preceding 6 months. (again the numbers are arbitrary as well a
- Inability to restructure existing debts due to credit restrictions within the preceding 6 months
- Loss/Reduction of Major Suppliers (major suppliers out of business)

At the bottom of the page, there are "Reset", "Clear", and "Next" buttons, and a footer with the text: "Last modified: 06/11/2009 12:00:00 AM SBA Processing: 0.394 seconds Version: 3.81". The Windows taskbar at the bottom shows the system tray with the time 12:53 PM and various application icons.

E-Tran – Eligibility/Credit Criteria

The screenshot displays the SBA Loan Origination System interface in Microsoft Internet Explorer. The browser address bar shows the URL: https://eweb.sba.gov/elend/applications/dataentry/dsp_frames.cfm?GoToAuditIdx=0&GoToPageType=lend. The page header includes the SBA logo and navigation buttons: Reports, Search, Admin, New App, Copy, Exit, Help, E-Tran, and Credit Report. The main content area displays the following information:

U.S. Small Business Administration
SBA
Your Small Business Resource

Electronic Lending
Americas Recovery Capital (ARC) Stabilization Loan

INNOVATIVE EXCAVATION, IINC. SOUTH JORDAH UT Amount \$35,000 Status **Approved Pending Funds** App 10298936

Eligibility , Application

The ARC Loan being submitted meets the following criteria:

1. The ARC Loan borrower meets the eligibility requirements established in the ARC Loan Procedural Guide.
2. The Qualifying Small Business Loans to be paid with the ARC Loan meet the eligibility requirements established in the ARC Loan Procedural Guide.
3. The borrower:
 - Has been operational for at least two years;
 - Is a Going Concern and has provided evidence of profitability or positive cash flow in at least one of the past two years;
 - Has provided quarterly cash flow projections for two years from the time the ARC Loan was made based on reasonable growth projections that indicate there will be sufficient cash flow to meet current and future debt service obligations (including the ARC loan);
 - Has certified on SBA Form 2315 that the requested loan proceeds will not be used to pay QSBL debt that is more than 60 days past due; and
 - Has certified on SBA Form 2315 that it is suffering an immediate financial hardship, identified the hardship being experienced and provided supporting documentation.

Eligibility check list complete and filed in Loan Folder? Yes No

Lender hereby certifies that above information is true and correct, to the best of its knowledge, and that it has exercised due diligence to obtain the true and correct information.

[First Gov](#) > [E-Gov](#) > [Regulations.gov](#) > [White House](#)
* Privacy & Security * Information Quality * FOIA * No Fear Act * ADA

The Windows taskbar at the bottom shows the Start button, system tray with the time 12:38 PM, and several open applications including File Explorer, Calculator, and Microsoft Word.

Interest Payments

- Lenders calculate interest based on existing methods
- Rate of interest initially established by SBA at WSJ Prime plus 2%, adjusted on the first business day of the month based on the WSJ Prime rate in effect on that date
- Lenders bill SBA for interest payable through their 1502 report as for their 7(a) loan
- SBA conducts tests for reasonableness of interest payable
- If within established tolerance levels, interest payment made by SBA to lender
- Lender are NOT to deduct interest from fees due to SBA as part of 1502 submission
- SBA contractor will conduct reconciliations, audits, follow-up on lender reporting issues, and assist with overall portfolio management
- Lender agrees to make interest payment reconciling adjustments to address over and/or underpayments during life of loan

1502 Information

1502 reporting instructions
for ARC Loans available on
Colson Services' website at:
www.colsonservices.com

Closing

- Loan Authorization Required
- Closing conditions must be satisfied before loan disbursement
- Additional closing conditions that must be met before disbursement:
 - Schedule of ARC Loan payment disbursements required
 - IRS verification of financial information
 - Document and Agent Payments through completion of SBA Form 159
 - Determination of no Adverse Change
 - Life Insurance on key individuals
 - Hazard Insurance, Flood Insurance, & Environmental Reviews (if collateralized)
 - Child Support Payments

Servicing Requirements

- Processes same as required for non-SBA guaranteed commercial loans
- ARC Loan deferrals allowed but loan term may not be extended. Loan must be re-amortized to pay within established timelimits
- Prior, written SBA consent required:
 - Increase in ARC Loan principal amount
 - Compromise principal balance or release guarantors
 - Take title to property in SBA's name
 - Take title to environmentally contaminated property
 - Transfer or pledge of a loan
 - Deferrals beyond 6 months

Servicing Requirements

Prior, written SBA consent required:

- Increase in ARC Loan principal amount
- Compromise principal balance or release guarantors
- Take title to property in SBA's name
- Take title to environmentally contaminated property
- Transfer or pledge of a loan
- Deferrals beyond 6 months

Servicing Requirements

Notice to SBA Required:

- Decrease principal amount
- Cancel loan
- Name changes
- Address changes
- Assumption approvals
- Liquidation classification
- Deferrals of 6 months or less

Liquidation Requirements

- Process same as required for non-SBA guaranteed commercial loans
- Liquidation
 - Lenders liquidate loans with collateral in excess of \$1,000
 - Lenders may request Treasury off-set for loans with collateral of \$1,000 or less
- Liquidation actions must be documented
- Wrap up report required upon completion of liquidation
- Application of liquidation proceeds:
 - Liquidation expenses
 - Principal balance of loan

ARC Loan Purchases

- Not required to liquidate prior to requesting purchase
- Lenders may submit for purchase:
 - 60 days after default
 - Borrower files for bankruptcy
- SBA requires purchase no later than 120 days after earliest uncured payment default
 - No interest paid by SBA from 120 days after earliest uncured payment default
- Expedited purchase procedures to be applied
- ARC Loan purchases to be processed in Fresno and Little Rock

Lender Portfolio Performance

- Lenders making ARC loans will have their performance assessed consistent with 7(a) and 504 practices
- Given that a higher default rate for ARC loans is expected, some accommodation will be made in performance assessment
- Lenders may be suspended or their ability to make ARC loans revoked if a lender does not continue to meet SBA program requirements

Program Limitations

- Program level
 - Approximately \$335 MM
 - ARC Loans available until funding runs out or September 30, 2010, whichever occurs first
- Lender Limits
 - Lenders may make no more than 1,000 ARC Loans in total (no guarantee of 1,000 ARC Loans; program expires when funding is fully used or September 30, 2010, whichever occurs first)
 - Lenders may only submit 50 loans per week
 - Unused amounts may accumulate up to total of 1,000
 - Limits apply to both delegated and non-delegated loans
 - SBA will evaluate weekly limits periodically, first evaluation expected in August 2009

SBA Contact Information

7(a) Loan Guaranty Processing Center (Citrus Heights, CA)

Voice: 916-735-1986

E-mail: 7aquestions@sba.gov

Little Rock Servicing Center

Voice: 800-644-8564

E-mail: lisc.servicing@sba.gov

Fresno Servicing Center

Voice: 800-347-0922

E-mail: fsc.servicing@sba.gov

E-Tran (Washington, DC)

Steve Kucharski – 202-205-7551 (steven.kucharski@sba.gov)

Glenn Hannon – 202-205-7122 (glenn.hannon@sba.gov)

Jihoon Kim – 202-205-6024 (jihoon.kim@sba.gov)

ARC Eligibility Question Mailbox

ARCLoanEQ@SBA.gov

Comments on the Regulations

Comments on the interim final rule on the ARC Loan program (published on June 9) and the interest that will be paid by SBA to the lender (published on June 10) may be entered on www.regulations.gov, then follow the instructions.

SBA website for lenders

www.sba.gov/banking will take you to SBA's page that is set aside for lenders.

SBA Web Page for Lenders

The screenshot shows a Microsoft Internet Explorer browser window displaying the SBA Electronic Lending page. The browser's address bar shows the URL: <http://www.sba.gov/aboutsba/sbaprograms/elending/index.html>. The page content is organized into several sections:

- Navigation Menu (Left):** Includes links for About SBA, Newsroom, Contact, and FAQ. Below these are sections for E-NEWSLETTERS, FREE ONLINE TRAINING, E-PAYMENTS, MARKETING AND OUTREACH, MOST REQUESTED ITEMS, and BUDGET AND PERFORMANCE.
- Electronic Lending Header:** Features a dropdown menu for "SBA Program Office" and "SBA Programs".
- Notice:** A text block announcing new SBA Loan Centers' websites, accompanied by a photograph of a modern building.
- SBA Loan Center Websites:** A list of links to various centers, including the National Guaranty Purchase Center (NGPC), Standard 7a Loan Guaranty Processing Center (LGPC), Sacramento Loan Processing Center, and Commercial Loan Servicing Centers.
- Highlights:** A list of links to key documents and programs such as TALF Eligible Securities, Authorization, Patriot Express Decal, Preferred Lender Decal, SBA Express Decal, SBA Lender Decal Usage Guidelines, Frequently Asked Questions About 504 Closing, Approved Patriot Express Lenders, SOP 50 10 Modernization Initiative, 504 Streamlining Procedural Notice and related documents, Signup for Breaking News on SBA Loan Programs, and Notice of Changes to SBA Secondary.
- Resources:** Links to Peg Rate, Centralized 7(a) Loan Submission Instructions, and NAICS.
- SBA Recovery:** Information for lenders on Recovery and ARC Loan Program, with a "Read More" link.
- E-Payments:** Information on making payments to SBA via Electronic Funds Transfer, with a "Read More" link.
- Right-Side Navigation:** A vertical list of links including Home, Notices, Regulations & SOPs, Forms, Authorizations, Loan Program Guides, Lender/Loan Data, 1502 Reporting, Secondary Market, NGPC, LGPC, E-Tran, IRS Contact Information, Lender/ E- Payments, Commercial Loan Centers, and SLPC.

The browser's status bar at the bottom shows an "Error on page." message and the system tray includes the Start button, taskbar icons for Microsoft Office, a folder named "C:\5000 7a Notices", and the current time of 10:58 AM.

Special section for ARC loans

On that page you will find a special section devoted to ARC loans. The ARC loan section has hyperlinks to the required forms, note, authorization, guide and so on.

ARC Loan Web Page for Lenders

The screenshot shows a Microsoft Internet Explorer browser window displaying the SBA Electronic Lending website. The address bar shows the URL: http://www.sba.gov/aboutsba/sbaprograms/elending/RECOVERY_INFO_LENDERS.html. The page title is "Small Business Administration - Electronic Lending - Microsoft Internet Explorer provided by SBA".

The website layout includes a left-hand navigation menu with the following items:

- Newsroom
- Contact
- FAQ
- E-NEWSLETTERS
- FREE ONLINE TRAINING
- E-PAYMENTS
- MARKETING AND OUTREACH
- MOST REQUESTED ITEMS
- BUDGET AND PERFORMANCE

The main content area is titled "Electronic Lending" and "ARC Loan Information for Lenders". It contains the following links and text:

- > [Lenders ARC Loan Fact Sheet](#)
- > [FAQs for Lenders & Borrowers](#)
- > [ARC Loan Procedural Guidance](#)

ARC Loan form for Borrowers:

- > [SBA Form No. 2315](#): America's Recovery Capital (ARC) Borrower Information Form (required to be completed by each proprietor, partner, officer, director, holder of 20% or more of voting stock of a corporate applicant, any other person, including a hired manager, who has authority to speak for and commit the borrower in the management of the applicant business.)

ARC Loan forms for Lenders:

- > [SBA Form No. 2316 \(Part A\)](#): America's Recovery Capital (ARC) Loan Guaranty Request (required to be completed by non-delegated lenders)
- > [SBA Form No. 2316 \(Part B\)](#): Lender's Supplemental Information for America's Recovery Capital (ARC) Loan Guaranty Request [required to be completed by all lenders either by completing the form (non-delegated lenders) or by E-TRAN (delegated lenders)]
- > [SBA Form No. 2316 \(Part C\)](#): Eligibility Information Required for America's Recovery Capital (ARC) Loan Submission (required to be completed by all lenders for all non-delegated lender application submissions to SBA. Delegated lenders are to complete the form and place it in the borrower's loan file to be made available upon SBA's request.)

- > ARC Loan Authorization
- > [ARC Loan Note \(SBA Form No. 2318\)](#)
- > [Arc Loan Limited Guaranty \(SBA Form No. 2319\)](#)
- > [Arc Loan Unlimited Guaranty \(SBA Form No. 2320\)](#)
- > ARC Loan Program Training

The right-hand sidebar contains a site map with the following links:

- > Home
- > Notices
- > Regulations & SOPs
- > Forms
- > Authorizations
- > Loan Program Guides
- > Lender/Loan Data
- > 1502 Reporting
- > Secondary Market
- > NGPC
- > LGPC
- > E-Tran
- > IRS Contact Information
- > Lender/ E- Payments
- > Commercial Loan Centers
- > SLPC

The Windows taskbar at the bottom shows the Start button, several application icons, and the system tray with the date and time: July 10, 2009, 10:59 AM.

Thank You

Questions & Answers