Ogbazghi, Joan

From: FOIA-Central@hq.doe.gov
Sent: Sunday, March 08, 2009 8:47 AM
To: FOIA-Central
Subject: DOE Headquarters FOIA Request

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Name: Steven Doll

Organization: N/A

Address:

Phone.

FAX:

Email:

Record Description:

Survey responses from energy services companies (ESCOs) that are evaluated in the report "A Survey of the U.S. ESCO Industry: Market Growth and Development from 2000 to 2006," eetd.lbl.gov/ea/EMS/reports/62679.pdf Authors: Nicole Hopper and Charles Goldman (Lawrence Berkeley National Laboratory), Donald Gilligan and Terry E. Singer (National Association of Energy Service Companies), Dave Birr (Synchronous Energy Solutions). Complete survey data would be helpful, though my analysis could also be performed using the amount of revenue and number of projects that each firm received from each market sector (e.g. federal, K-12 schools, local/state government).

Preferred Form or Format: electronic

Type of Requester (if provided):

An individual seeking information for personal use and not for commercial use.

Fees and Fee Waivers:

I agree to pay up to a specified amount for fees. Enter amount $ 50

Waiver or Reduction of Fees Factors (if provided):

1. The subject of the request: Whether the subject of the requested records concerns "the operations or activities of the government."

Understanding the competition in the ESCO market is crucial to evaluating the contract awards under the Super-ESPC program that could represent $80B in government spending, significantly improving the energy efficiency of the federal government.

2. The informative value of the information to be disclosed: Whether the disclosure is "likely to contribute" to an understanding of government operations or activities.

Under new enhanced competition rules the 16 firms may all compete for each Task Order in the Super-ESPC program. To understand how TOs are awarded it will be necessary to identify the strengths offered by each firm to ensure market mechanisms are functioning properly and that collusion or preferential treatment is avoided.

3. The contribution to an understanding by the general public of the subject likely to result from disclosure, taking into account your ability and intent to disseminate the information to the public in a form that can further understanding of the subject matter.

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Improving transparency in the energy efficiency marketplace could significantly improve the number and size of projects undertaken, both in the public and private sectors. Because the goal is transparency I intend to publish all my findings on Wikipedia.

4. The significance of the contribution to public understanding: Whether the disclosure is likely to contribute "significantly" to public understanding of government operations or activities.

With Super-ESPC awards representing potential spending of $60B, and in the wake of Re. Waxman's urgent call for competition and transparency in Federal contracting, analysis of this marketplace using this survey data will significantly contribute to the public's understanding of these projects.

5. The existence and magnitude of a commercial interest: Whether the requester has a commercial interest that would be furthered by the requested disclosure, and, if so

No commercial interest.

6. The primary interest in disclosure: Whether the magnitude of the identified commercial interest of the requester is sufficiently large, in comparison with the public interest in disclosure, that disclosure is "primarily in the commercial interest of the requester."

Not applicable.

Expedited Processing:

Specific Justification for Expedited Processing: